

MLS Statistics

September 2015 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	472	582	-18.9%	534	-11.6%
Listing Inventory	1,213	1,330	-8.8%	1,403	-13.5%
Number of New Escrows	282	387	-27.1%	329	-14.3%
Number of Closed Escrows	536	568	-5.6%	493	8.7%
Median (1)	\$389,450	\$402,450	-3.2%	\$385,000	1.2%
Mean (2)	\$444,298	\$456,513	-2.7%	\$414,879	7.1%
Mode (3)	\$350,000 to \$399,999	\$500,000 to \$749,999	NA	\$300,000 to \$349,999	NA

YEAR-TO-DATE STATISTICS

	01/01/15 to 09/30/15	01/01/15 to 08/31/15	01/01/14 to 09/30/14	% Change
New Listings Published	4,403	3,931	6,044	-27.2%
Number of New Escrows Opened	3,016	2,734	3,350	-10.0%
Number of Closed Escrows	4,743	4,194	4,093	15.9%
Dollar Volume of Closed Escrows	\$2,079,675,892	\$1,835,034,127	\$1,701,589,722	22.2%
Median	\$390,000	\$390,000	\$375,000	4.0%
Mean	\$438,473	\$437,538	\$415,732	5.5%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	1	0	6
\$70,000-\$79,999	0	0.0%	1	0	2
\$80,000-\$89,999	0	0.0%	2	0	0
\$90,000-\$99,999	0	0.0%	0	0	1
\$100,000-\$119,999	0	0.0%	2	0	1
\$120,000-\$139,999	1	0.2%	3	0	1
\$140,000-\$159,999	1	0.2%	7	0	0
\$160,000-\$179,999	2	0.4%	3	1	1
\$180,000-\$199,999	5	0.9%	5	0	0
\$200,000-\$249,999	24	4.5%	10	2	0
\$250,000-\$299,999	47	8.8%	3	0	2
\$300,000-\$349,999	93	17.4%	2	2	3
\$350,000-\$399,999	111	20.7%	1	0	1
\$400,000-\$449,999	74	13.8%	0	0	1
\$450,000-\$499,999	46	8.6%	0	0	0
\$500,000-\$749,999	93	17.4%	0	0	1
\$750,000-\$999,999	29	5.4%	0	0	0
OVER \$1,000,000	10	1.9%	0	0	0
TOTAL	536		40	5	20

Selling Prices of Classes Listed Above

\$89,999 or less	2.0%
\$90,000-\$139,999	1.5%
\$140,000-\$179,999	2.5%
\$180,000-\$299,999	16.3%
\$300,000-\$399,999	35.4%
\$400,000-\$749,999	35.8%
\$750,000 and over	6.5%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	127
Conventional	300
FHA	96
VA	45
Other	15

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	349	59.9%
31-60 Days	119	20.4%
61-90 Days	52	8.9%
91-120 Days	26	4.5%
121+Days	37	6.3%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - September 2015

Number of New Listing:	472	Total Sales Reported Last Month:	568
Number of New Listings Last Month:	582	Sales Volume:	\$238,143,897
Total Sales Reported:	536	Average Sales Price:	\$444,298

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	536	Condos	40	\$186,218	\$189,558	\$185,556
Pending Sales	282	Houses	536	\$444,298	\$456,513	\$414,879
Total Number of Listings	1,213	2 Bedrooms	74	\$365,427	\$332,407	\$322,726
Median Sales Price	\$389,450	3 Bedrooms	249	\$381,408	\$394,634	\$358,283
Average Sales Price	\$444,298	4+ Bedrooms	213	\$545,219	\$540,941	\$498,487

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Area 12650, 12663 Loomis, Penryn					
			Last Year				Last Year		
Total Sales:	205		176	Total Sales:	21		17		
Pending Sales	92		130	Pending Sales	7		18		
Total Number of Listings	330		435	Total Number of Listings	72		79		
Median Sales Price	\$375,000		\$382,649	Median Sales Price	\$408,000		\$435,000		
Average Sales Price	\$400,232		\$388,199	Average Sales Price	\$653,733		\$540,752		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	11	\$194,864	\$190,527	\$158,514	Condos	1	\$245,000	\$0	\$222,500
Houses	205	\$400,232	\$397,182	\$388,199	Houses	21	\$653,733	\$732,014	\$540,752
2 Bedrooms	20	\$313,726	\$277,307	\$286,685	2 Bedrooms	2	\$235,000	\$445,000	\$0
3 Bedrooms	106	\$365,804	\$367,762	\$337,896	3 Bedrooms	9	\$418,711	\$510,893	\$475,429
4+ Bedrooms	79	\$468,326	\$457,505	\$448,583	4+ Bedrooms	10	\$949,000	\$979,227	\$586,479

Area 12746 Granite Bay				Area 12201-12209 Lincoln					
			Last Year				Last Year		
Total Sales:	27		33	Total Sales:	107		108		
Pending Sales	17		22	Pending Sales	57		47		
Total Number of Listings	125		132	Total Number of Listings	187		226		
Median Sales Price	\$635,000		\$649,000	Median Sales Price	\$373,000		\$353,950		
Average Sales Price	\$714,242		\$670,081	Average Sales Price	\$396,913		\$378,660		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	0	\$0	\$0	\$0	Condos	3	\$205,333	\$207,480	\$215,300
Houses	27	\$714,242	\$834,931	\$670,081	Houses	107	\$396,913	\$402,583	\$378,660
2 Bedrooms	0	\$0	\$665,000	\$602,500	2 Bedrooms	32	\$433,109	\$388,547	\$397,458
3 Bedrooms	8	\$413,890	\$545,667	\$508,500	3 Bedrooms	40	\$355,983	\$359,388	\$312,990
4+ Bedrooms	19	\$840,706	\$871,993	\$736,246	4+ Bedrooms	35	\$410,596	\$443,709	\$429,869

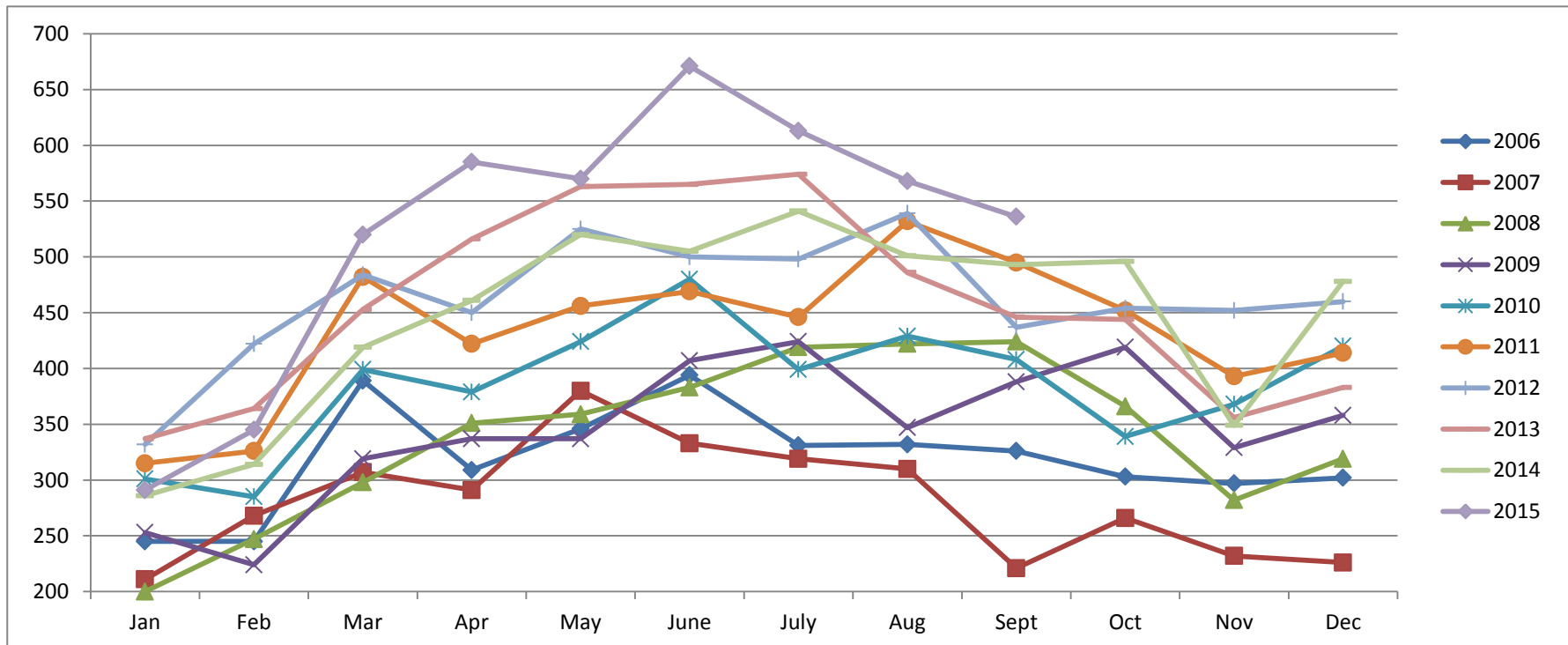
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC					
			Last Year				Last Year		
Total Sales:	51		44	Total Sales:	35		28		
Pending Sales	25		29	Pending Sales	14		22		
Total Number of Listings	160		174	Total Number of Listings	145		128		
Median Sales Price	\$470,000		\$390,000	Median Sales Price	\$350,000		\$327,000		
Average Sales Price	\$479,660		\$434,580	Average Sales Price	\$456,343		\$357,989		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	11	\$141,591	\$133,300	\$216,333	Condos	1	\$149,000	\$0	\$0
Houses	51	\$479,660	\$508,908	\$434,580	Houses	35	\$456,343	\$469,088	\$357,989
2 Bedrooms	2	\$204,500	\$285,725	\$250,944	2 Bedrooms	8	\$236,063	\$231,917	\$185,714
3 Bedrooms	30	\$435,756	\$469,593	\$419,152	3 Bedrooms	19	\$410,368	\$465,835	\$345,693
4+ Bedrooms	19	\$577,947	\$584,071	\$638,420	4+ Bedrooms	8	\$785,813	\$719,272	\$554,857

Area 12677, 12765 Rocklin				Area 12304 Foresthill					
			Last Year				Last Year		
Total Sales:	76		76	Total Sales:	14		10		
Pending Sales	60		52	Pending Sales	9		7		
Total Number of Listings	159		181	Total Number of Listings	31		42		
Median Sales Price	\$421,000		\$400,000	Median Sales Price	\$416,250		\$277,000		
Average Sales Price	\$452,720		\$419,087	Average Sales Price	\$412,314		\$274,090		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	12	\$197,894	\$215,143	\$163,500	Condos	0	\$0	\$0	\$0
Houses	76	\$452,720	\$434,068	\$419,087	Houses	14	\$412,314	\$326,878	\$274,090
2 Bedrooms	7	\$412,864	\$350,767	\$278,000	2 Bedrooms	3	\$416,667	\$260,000	\$212,000
3 Bedrooms	29	\$377,291	\$340,830	\$369,156	3 Bedrooms	8	\$383,188	\$351,725	\$282,700
4+ Bedrooms	40	\$514,381	\$486,281	\$473,140	4+ Bedrooms	3	\$485,633	\$318,750	\$338,000

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2006-2015)

(Placer County Resale Homes)

	<i>Jan</i>	<i>Feb</i>	<i>Mar</i>	<i>Apr</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585	570	671	613	568	536			

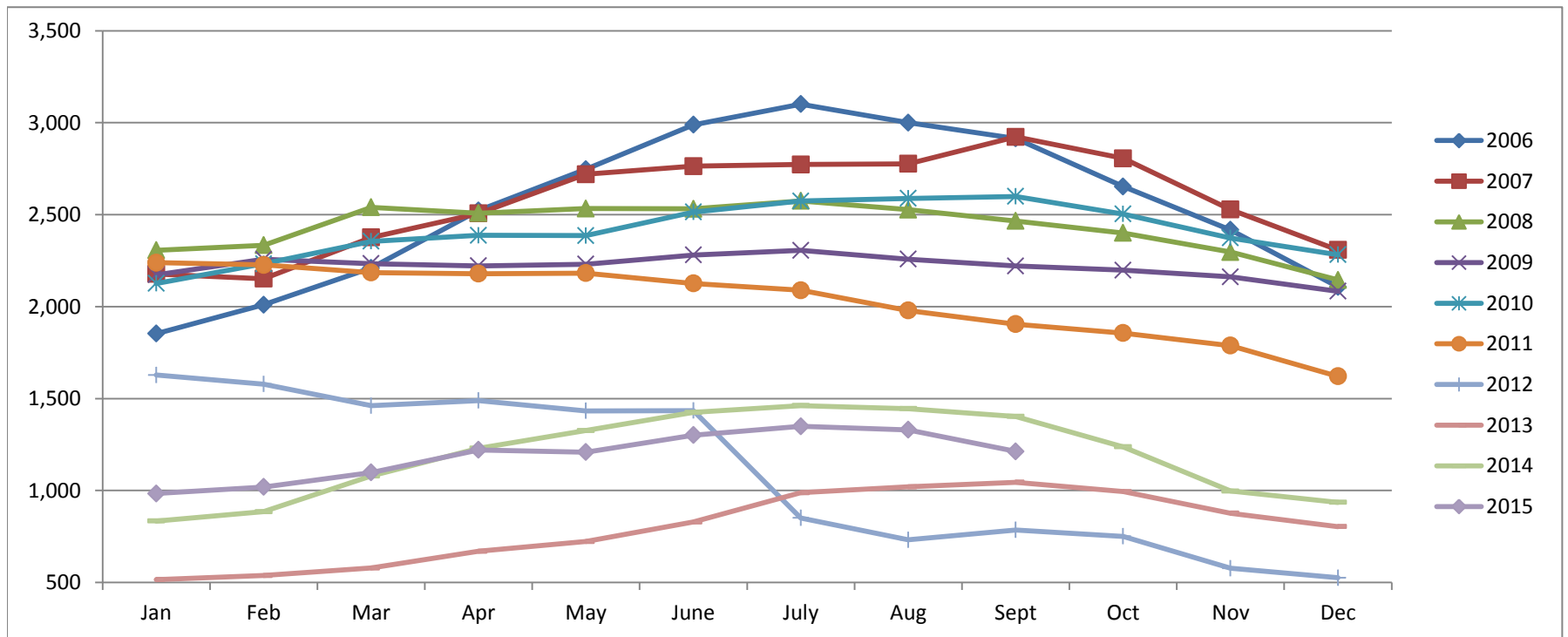


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213			

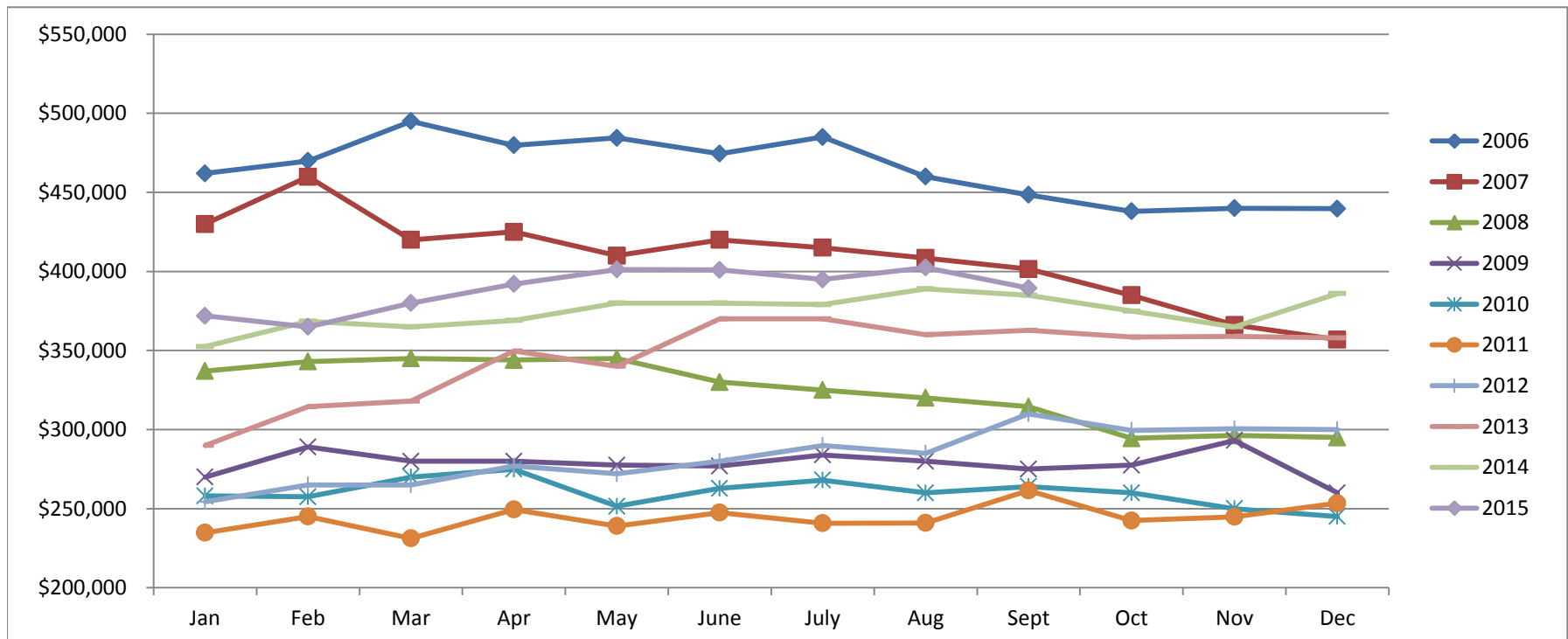


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450			

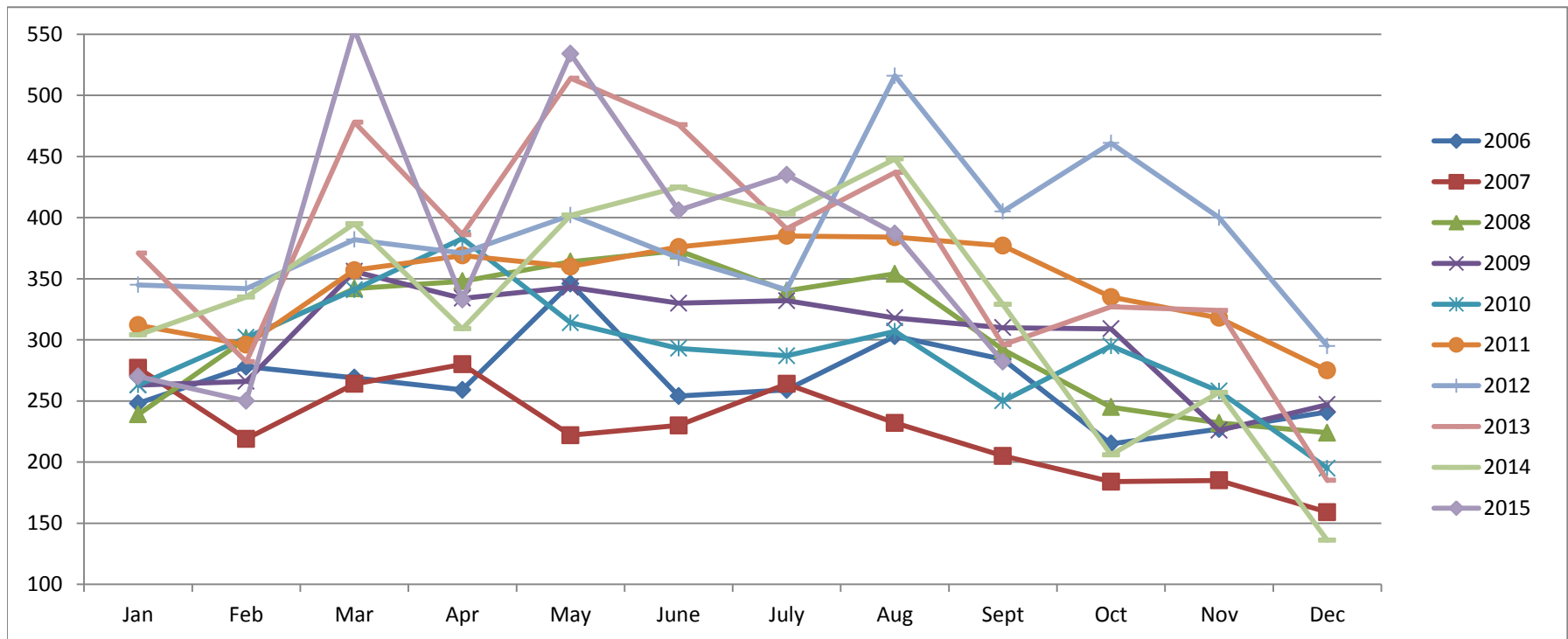


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250	554	333	534	406	435	387	282			



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