

MLS Statistics

September 2014 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	534	688	-22.4%	454	17.6%
Listing Inventory	1,403	1,445	-2.9%	1,045	34.3%
Number of New Escrows	329	448	-26.6%	296	11.1%
Number of Closed Escrows	493	501	-1.6%	446	10.5%
Median (1)	\$385,000	\$389,000	-1.0%	\$362,750	6.1%
Mean (2)	\$414,879	\$436,579	-5.0%	\$391,718	5.9%
Mode (3)	\$300,000 to \$349,999	\$500,000 to \$749,999	NA	\$300,000 to \$349,999	NA

YEAR-TO-DATE STATISTICS

	01/01/14 to 09/30/14	01/01/14 to 08/31/14	01/01/13 to 09/30/13	% Change
New Listings Published	6,044	5,110	5,073	19.1%
Number of New Escrows Opened	3,350	3,021	3,224	3.9%
Number of Closed Escrows	4,093	3,589	4,370	-6.3%
Dollar Volume of Closed Escrows	\$1,701,589,722	\$1,492,763,940	\$1,678,898,958	1.4%
Median	\$375,000	\$375,000	\$345,000	8.7%
Mean	\$415,732	\$415,928	\$384,187	8.2%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	0	0	1
\$70,000-\$79,999	0	0.0%	0	0	0
\$80,000-\$89,999	0	0.0%	0	0	1
\$90,000-\$99,999	0	0.0%	0	0	1
\$100,000-\$119,999	1	0.2%	4	0	0
\$120,000-\$139,999	0	0.0%	1	0	0
\$140,000-\$159,999	8	1.6%	2	0	0
\$160,000-\$179,999	7	1.4%	2	0	0
\$180,000-\$199,999	6	1.2%	1	0	0
\$200,000-\$249,999	27	5.5%	6	0	3
\$250,000-\$299,999	56	11.4%	1	1	2
\$300,000-\$349,999	92	18.7%	1	1	0
\$350,000-\$399,999	76	15.4%	0	1	1
\$400,000-\$449,999	79	16.0%	0	0	2
\$450,000-\$499,999	43	8.7%	0	1	0
\$500,000-\$749,999	71	14.4%	0	0	0
\$750,000-\$999,999	17	3.4%	0	0	0
OVER \$1,000,000	10	2.0%	0	0	0
TOTAL	493		18	4	11

Selling Prices of Classes Listed Above

\$89,999 or less	0.4%
\$90,000-\$139,999	1.3%
\$140,000-\$179,999	3.6%
\$180,000-\$299,999	19.6%
\$300,000-\$399,999	32.7%
\$400,000-\$749,999	37.3%
\$750,000 and over	5.1%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	92
Conventional	275
FHA	74
VA	43
Other	30

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	279	54.3%
31-60 Days	118	23.0%
61-90 Days	61	11.9%
91-120 Days	30	5.8%
121+Days	26	5.1%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - September 2014

Number of New Listing:	534	Total Sales Reported Last Month:	501
Number of New Listings Last Month:	688	Sales Volume:	\$204,535,407
Total Sales Reported:	493	Average Sales Price:	\$414,879

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	493	Condos	18	\$185,556	\$170,676	\$157,612
Pending Sales	329	Houses	493	\$414,879	\$436,579	\$399,639
Total Number of Listings	1,403	2 Bedrooms	67	\$322,726	\$359,483	\$293,629
Median Sales Price	\$385,000	3 Bedrooms	210	\$358,283	\$369,164	\$341,750
Average Sales Price	\$414,879	4+ Bedrooms	216	\$498,487	\$530,429	\$483,420

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Area 12650, 12663 Loomis, Penryn				
			Last Year				Last Year	
Total Sales:	176		175	Total Sales:	17		18	
Pending Sales	130		121	Pending Sales	18		11	
Total Number of Listings	435		314	Total Number of Listings	79		47	
Median Sales Price	\$382,679		\$347,000	Median Sales Price	\$435,000		\$581,750	
Average Sales Price	\$388,199		\$364,889	Average Sales Price	\$540,752		\$725,703	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	7	\$158,514	\$188,536	\$181,840	2	\$222,500	\$0	\$230,000
Houses	176	\$388,199	\$404,376	\$364,889	17	\$540,752	\$552,324	\$725,703
2 Bedrooms	13	\$286,685	\$355,735	\$268,448	0	\$0	\$270,000	\$0
3 Bedrooms	77	\$337,896	\$344,838	\$317,066	7	\$475,429	\$500,750	\$406,740
4+ Bedrooms	86	\$448,583	\$483,383	\$445,895	10	\$586,479	\$685,333	\$1,044,667

Area 12746 Granite Bay				Area 12201-12209 Lincoln				
			Last Year				Last Year	
Total Sales:	33		18	Total Sales:	108		82	
Pending Sales	22		16	Pending Sales	47		54	
Total Number of Listings	132		112	Total Number of Listings	226		194	
Median Sales Price	\$649,000		\$607,450	Median Sales Price	\$353,950		\$351,250	
Average Sales Price	\$670,081		\$608,383	Average Sales Price	\$378,660		\$364,358	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	3	\$215,300	\$210,467	\$198,625
Houses	33	\$670,081	\$767,274	\$608,383	108	\$378,660	\$406,006	\$364,358
2 Bedrooms	1	\$602,500	\$0	\$0	30	\$397,458	\$445,550	\$384,309
3 Bedrooms	9	\$508,500	\$495,902	\$332,600	39	\$312,990	\$360,899	\$339,913
4+ Bedrooms	23	\$736,246	\$837,305	\$714,454	39	\$429,869	\$415,797	\$372,693

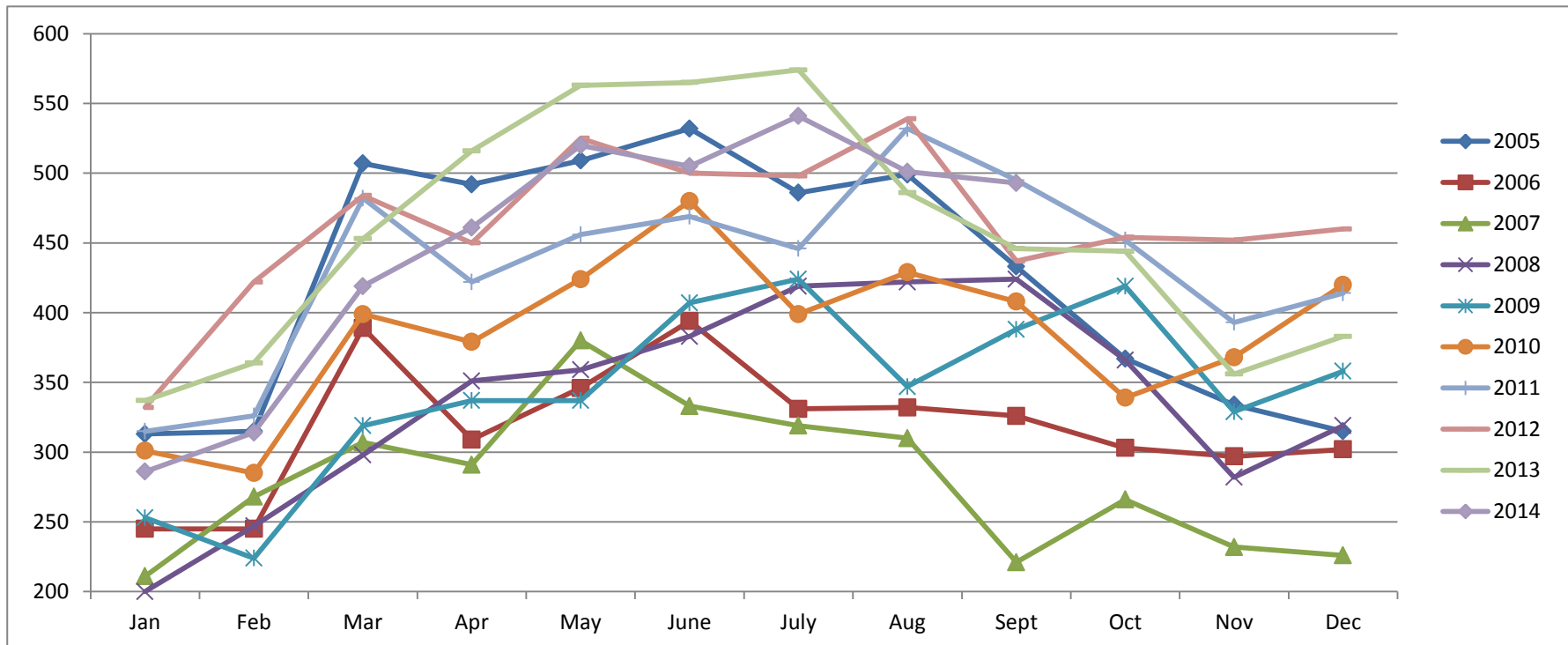
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				
			Last Year				Last Year	
Total Sales:	44		48	Total Sales:	28		29	
Pending Sales	29		28	Pending Sales	22		17	
Total Number of Listings	174		116	Total Number of Listings	128		101	
Median Sales Price	\$390,000		\$336,000	Median Sales Price	\$327,000		\$385,000	
Average Sales Price	\$434,580		\$373,052	Average Sales Price	\$357,989		\$360,262	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	3	\$216,333	\$104,667	\$142,563	0	\$0	\$0	\$102,500
Houses	44	\$434,580	\$406,028	\$373,052	28	\$357,989	\$332,153	\$360,262
2 Bedrooms	9	\$250,944	\$368,475	\$305,500	7	\$185,714	\$228,071	\$211,750
3 Bedrooms	25	\$419,152	\$387,306	\$314,571	14	\$345,693	\$429,219	\$359,862
4+ Bedrooms	10	\$638,420	\$474,722	\$518,964	7	\$554,857	\$316,167	\$435,366

Area 12677, 12765 Rocklin				Area 12304 Foresthill				
			Last Year				Last Year	
Total Sales:	76		65	Total Sales:	10		10	
Pending Sales	52		40	Pending Sales	7		8	
Total Number of Listings	181		119	Total Number of Listings	42		36	
Median Sales Price	\$400,000		\$375,000	Median Sales Price	\$277,000		\$242,000	
Average Sales Price	\$419,087		\$393,977	Average Sales Price	\$274,090		\$269,050	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	3	\$163,500	\$192,343	\$146,313	0	\$0	\$0	\$0
Houses	76	\$419,087	\$444,726	\$393,977	10	\$274,090	\$229,173	\$269,050
2 Bedrooms	4	\$278,000	\$264,340	\$343,083	2	\$212,000	\$188,500	\$0
3 Bedrooms	32	\$369,156	\$356,934	\$358,025	7	\$282,700	\$238,211	\$223,188
4+ Bedrooms	40	\$473,140	\$502,191	\$436,300	1	\$338,000	\$0	\$452,500

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493			

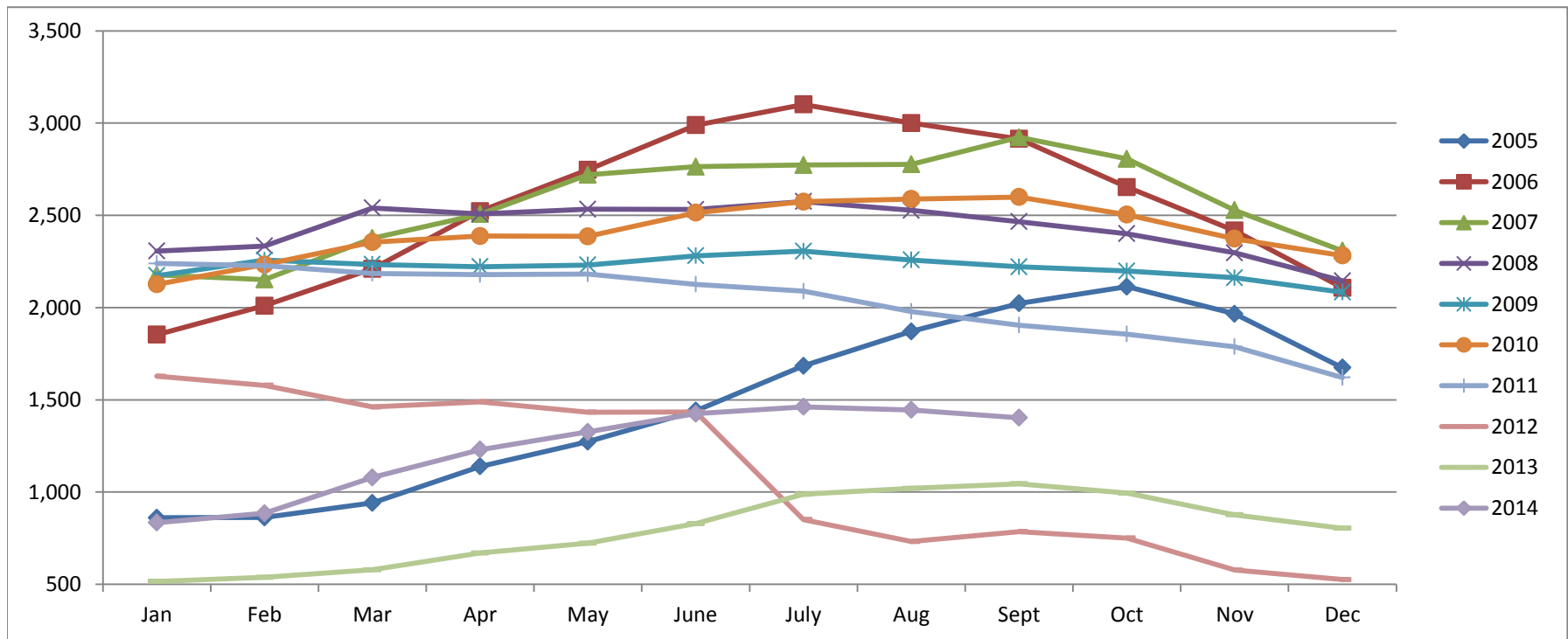


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403			

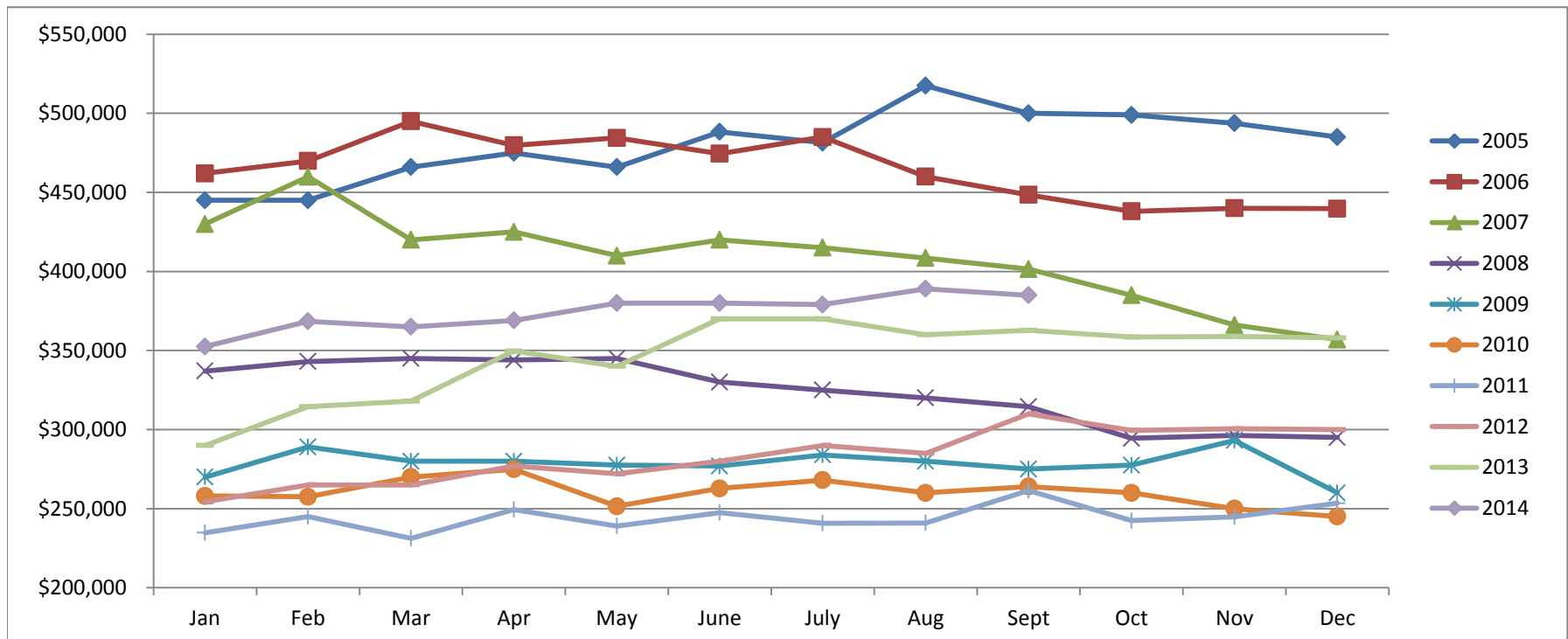


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000			

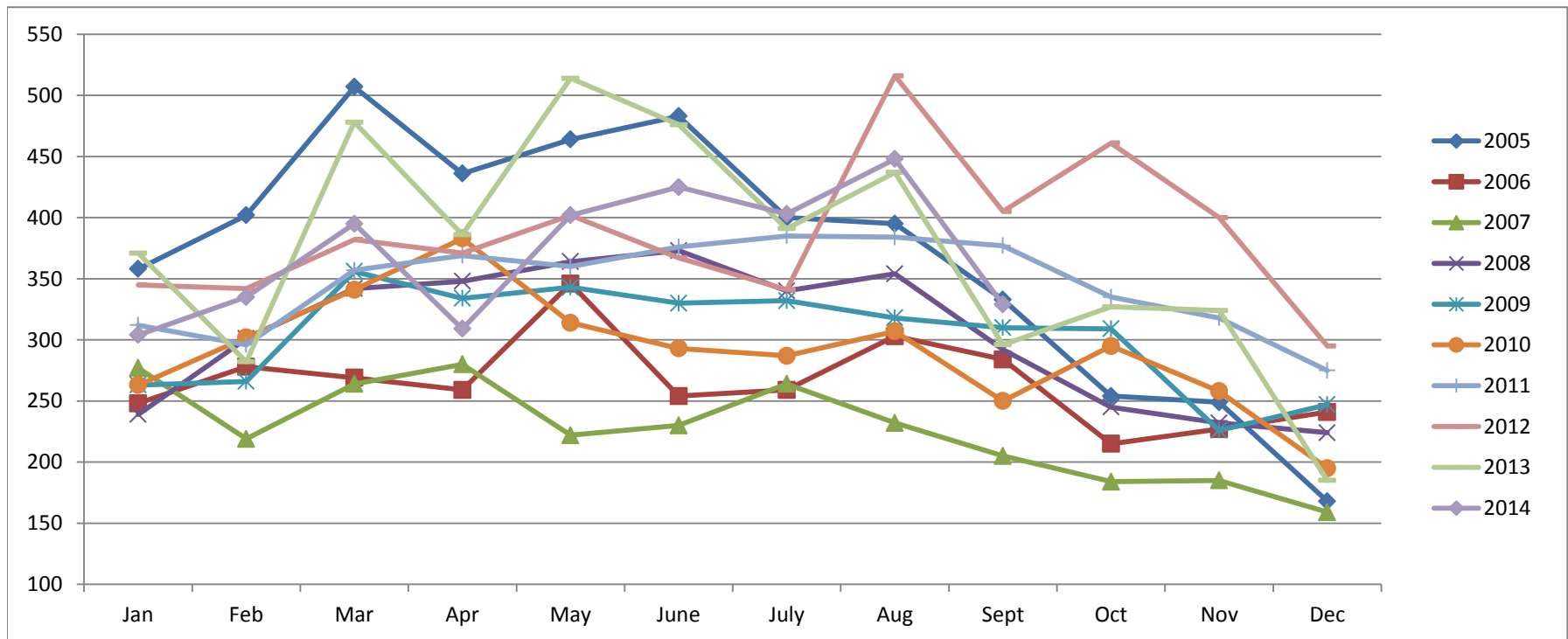


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329			



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