

MLS STATISTICS

September 2006 – Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	883	1,131	-21.9%	933	-5.4%
Listing Inventory.....	2,915	3,000	-2.8%	2,023	44.1%
Number of New Escrows.....	284	303	-6.3%	333	-14.7%
Number of Closed Escrows.....	326	332	-1.8%	433	-24.7%
Dollar Volume of Closed Escrows...	\$165,555,904	\$178,675,052	-7.3%	\$242,561,926	-31.7%
Median ¹	\$448,500	\$460,000	-2.5%	\$500,000	-10.3%
Mean ²	\$507,840	\$532,581	-4.6%	\$560,169	-9.3%
Mode ³	\$500,000 to \$749,999	\$500,000 to \$749,999	NA	\$500,000 to \$749,999	NA

YEAR-TO-DATE STATISTICS

	1/1/06 to 9/30/06	1/1/06 to 8/31/06	1/1/05 to 9/30/05	% Change
New Listings Published.....	8,601	7,718	5,034	70.9%
Number of New Escrows Opened...	2,430	2,146	3,778	-35.7%
Number of Closed Escrows.....	2,840	2,514	4,084	-30.5%
Dollar Volume of Closed Escrows...	\$1,600,500,294	\$1,434,944,390	\$2,313,183,727	-30.8%
Median.....	\$472,230	\$462,000	\$500,000	-5.6%
Mean.....	\$544,340	\$545,895	\$560,189	-2.8%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999.....	0	0.0%	0	0	0
\$70,000-\$79,999...	0	0.0%	0	0	0
\$80,000-\$89,999...	0	0.0%	0	0	0
\$90,000-\$99,999...	0	0.0%	0	0	0
\$100,000-\$119,999...	0	0.0%	0	0	0
\$120,000-\$139,999...	0	0.0%	2	0	0
\$140,000-\$159,999...	0	0.0%	1	0	1
\$160,000-\$179,999...	0	0.0%	4	0	1
\$180,000-\$199,999...	0	0.0%	0	0	1
\$200,000-\$249,999...	1	0.3%	2	0	2
\$250,000-\$299,999...	9	2.8%	4	0	2
\$300,000-\$349,999...	46	14.1%	2	3	1
\$350,000-\$399,999...	59	18.1%	0	0	3
\$400,000-\$449,999...	48	14.7%	0	0	3
\$450,000-\$499,999...	41	12.6%	0	0	0
\$500,000-\$749,999...	85	26.1%	0	0	3
\$750,000-\$999,999...	26	8.0%	0	1	0
OVER \$1,000,000.....	11	3.4%	0	0	0
TOTAL.....	326		15	4	17

Selling Price of Classes Listed Above

\$89,999 or less.....	0.0%
\$90,000-\$139,999.....	0.6%
\$140,000-\$179,999.....	1.9%
\$180,000-\$299,999..	5.8%
\$300,000-\$399,999..	31.5%
\$400,000-\$749,999..	49.7%
\$750,000 and over....	10.5%

PLACER COUNTY

Association of REALTORS®, Inc.
"A REALTOR® Association Working for You"

TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	20
Conventional.....	285
FHA.....	1
VA.....	0
Other.....	20

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	109	33.44%
31-60 Days.....	89	27.30%
61-90 Days.....	58	17.79%
91-120 Days.....	34	10.43%
121+ Days.....	36	11.04%

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¹ Median: The midpoint at which an equal number of homes sold above and below this value.

² Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

³ Mode: The price range within which the most number of homes were sold.



HOME SALES REPORT : SEPT., 2006

Number of New Listings:	883	Total Sales Reported Last Month:	332
Number of New Listings Last Month:	1,131	Sales Volume:	\$165,555,904
Total Sales Reported:	326	Average Sales Price:	\$507,840

These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

ALL AREAS

	#Sold	Avg. Sale Price	Last Month	Last Year
Total Sales:	326			
Pending Sales:	284			
Total Number of Listings:	2,915			
Median Sales Price:	\$448,500			
Average Sales Price	\$507,840			
Condos	15	\$ 216,666	\$ 255,374	\$277,196
Houses:	326	\$ 507,840	\$ 532,581	\$560,189
2 Bedrooms:	48	\$ 422,716	\$ 407,627	\$424,185
3 Bedrooms:	134	\$ 430,233	\$ 453,400	\$471,161
4+ Bedrooms	144	\$ 608,432	\$ 657,193	\$692,882

Breakdown By Areas

Area 12747,12661,12668,12678 Roseville

	Last Year			
Total Sales:	113	174		
Pending Sales:	100	122		
Total Number of Listings:	885	643		
Median Sales Price:	\$430,000	\$477,000		
Average Sale Price:	\$459,822	\$509,741		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	6	\$241,998	\$ 250,333	\$288,317
Houses:	113	\$459,822	\$ 485,606	\$509,741
2 Bedrooms:	12	\$365,667	\$ 337,622	\$369,938
3 Bedrooms:	50	\$400,597	\$ 431,385	\$441,340
4+ Bedrooms:	51	\$540,041	\$ 581,645	\$602,379

Area 12650,12663 Loomis, Penryn

	Last Year			
Total Sales:	11	10		
Pending Sales:	19	16		
Total Number of Listings:	151	109		
Median Sales Price:	\$565,000	\$660,000		
Average Sales Price:	\$549,218	\$784,000		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$.00	\$.00	\$.00
Houses:	11	\$ 549,218	\$ 780,111	\$784,000
2 Bedrooms	1	\$ 350,000	\$.00	\$650,000
3 Bedrooms	4	\$ 550,975	\$ 551,300	\$570,714
4+ Bedrooms	6	\$581,250	\$ 1,066,125	\$1,597,500

Area 12746 Granite Bay

	Last Year			
Total Sales:	19	35		
Pending Sales:	15	14		
Total Number of Listings:	228	148		
Median Sales Price:	\$940,000	\$755,000		
Average Sales Price:	\$995,579	\$964,254		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$.00	\$.00	\$.00
Houses:	19	\$ 995,579	\$925,759	\$964,254
2 Bedrooms	0	\$.00	\$ 380,000	\$.00
3 Bedrooms	2	\$ 845,000	\$ 570,063	\$614,500
4+ Bedrooms	17	\$1,013,294	\$ 1,095,325	\$1,085,323

Area 12201-12208 Lincoln

	Last Year			
Total Sales:	73	84		
Pending Sales:	44	62		
Total Number of Listings:	563	382		
Median Sales Price:	\$ 424,500	\$435,000		
Average Sales Price:	\$ 481,271	\$511,996		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$.00	\$.00	\$.00
Houses:	73	\$ 481,271	\$ 480,303	\$ 511,996
2 Bedrooms	20	\$ 456,575	\$ 436,481	\$ 433,165
3 Bedrooms	27	\$ 437,585	\$ 462,954	\$ 458,338
4+ Bedrooms	26	\$ 545,635	\$ 540,807	\$ 664,809

Area 12301, 12306, 12307,12658, Auburn, Newcastle

	Last Year			
Total Sales:	34	35		
Pending Sales:	26	30		
Total Number of Listings	301	232		
Median Sales Price:	\$ 472,450	\$539,000		
Average Sales Price:	\$ 496,072	\$576,911		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	6	\$168,917	\$149,000	\$213,114
Houses:	34	\$496,072	\$ 541,046	\$576,991
2 Bedrooms	2	\$372,450	\$ 435,000	\$439,571
3 Bedrooms	22	\$471,207	\$ 479,378	\$518,400
4 Bedrooms	10	\$575,500	\$ 659,065	\$718,377

Area 12302, 12303, 12305 MV, CV, Cx, Apt, Wei, BC, Nrdn

	Last Year			
Total Sales:	11	15		
Pending Sales:	13	22		
Total Number of Listings:	219	146		
Median Sales Price:	\$472,000	\$449,000		
Average Sales Price:	\$ 498,909	\$449,480		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$.00	\$.00	\$.00
Houses:	11	\$ 498,909	\$517,425	\$ 449,480
2 Bedrooms	3	\$ 479,333	\$519,000	\$ 387,300
3 Bedrooms	5	\$ 408,000	\$507,780	\$ 436,100
4 Bedrooms	3	\$670,000	\$562,500	\$ 609,650

Area 12677, 12765 Rocklin

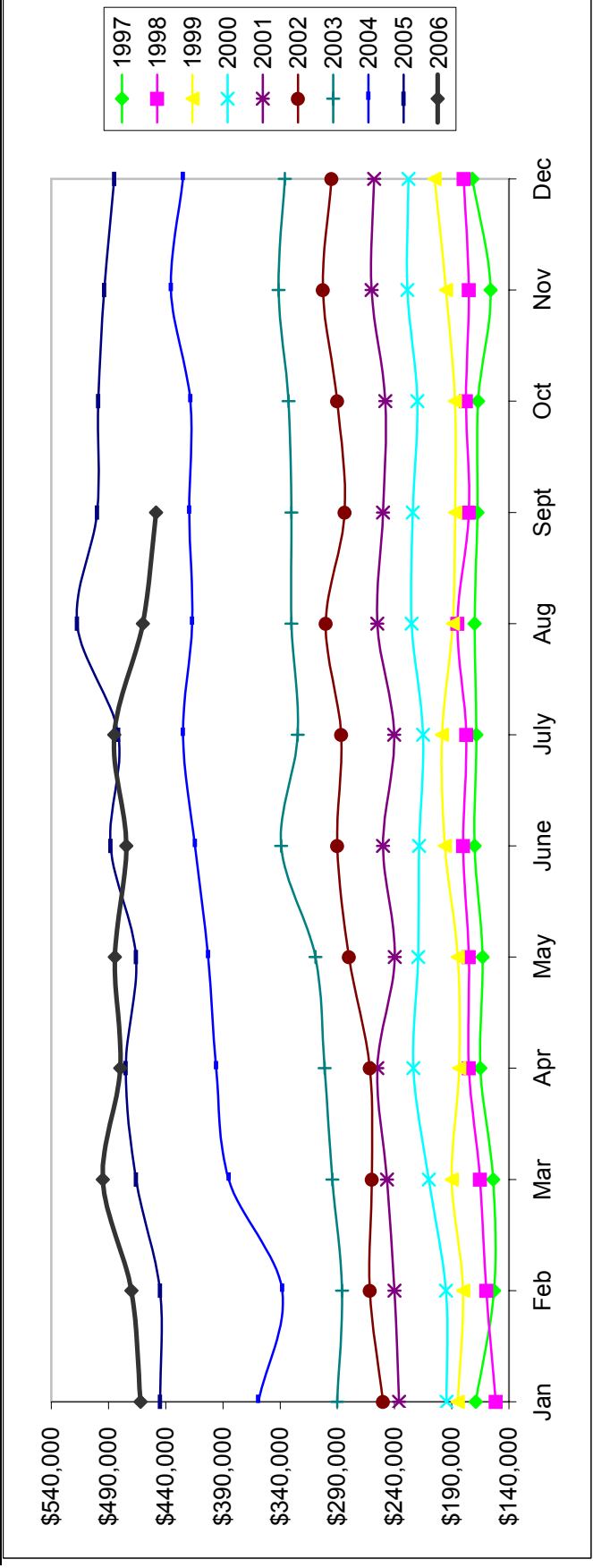
	Last Year			
Total Sales:	60	79		
Pending Sales:	55	61		
Total Number of Listings	470	313		
Median Sales Price:	\$465,000	\$517,000		
Average Sales Price:	\$486,989	\$528,029		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$.00	\$300,495	\$381,000
Houses:	60	\$486,989	\$541,046	\$528,029
2 Bedrooms	6	\$435,500	\$ 435,000	\$481,163
3 Bedrooms	23	\$399,963	\$ 479,378	\$477,021
4+ Bedrooms	31	\$561,521	\$ 607,049	\$576,934

Area 12304 Foresthill

	Last Year			
Total Sales:	3	4		
Pending Sales:	8	5		
Total Number of Listings:	61	41		
Median Sales Price:	\$420,000	\$485,000		
Average Sales Price:	\$417,333	\$486,250		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$.00	\$.00	\$.00
Houses:	3	\$ 417,333	\$342,325	\$ 486,250
2 Bedrooms	2	\$472,500	\$309,500	\$ 380,000
3 Bedrooms	1	\$ 307,000	\$358,738	\$ 521,667
4 Bedrooms	0	\$.00	\$.00	\$.00

Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (1997-2006) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1997	\$168,950	\$153,000	\$153,700	\$165,000	\$163,000	\$170,000	\$168,500	\$170,000	\$167,500	\$167,000	\$156,125	\$172,000
1998	\$151,500	\$159,850	\$165,250	\$175,000	\$175,000	\$180,000	\$177,250	\$185,000	\$175,000	\$177,500	\$175,000	\$179,500
1999	\$184,900	\$180,000	\$190,000	\$183,500	\$184,900	\$195,950	\$198,500	\$189,000	\$187,000	\$187,250	\$195,000	\$204,950
2000	\$194,500	\$195,000	\$210,000	\$223,500	\$219,250	\$218,500	\$215,000	\$225,000	\$224,000	\$220,000	\$228,750	\$227,750
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500			

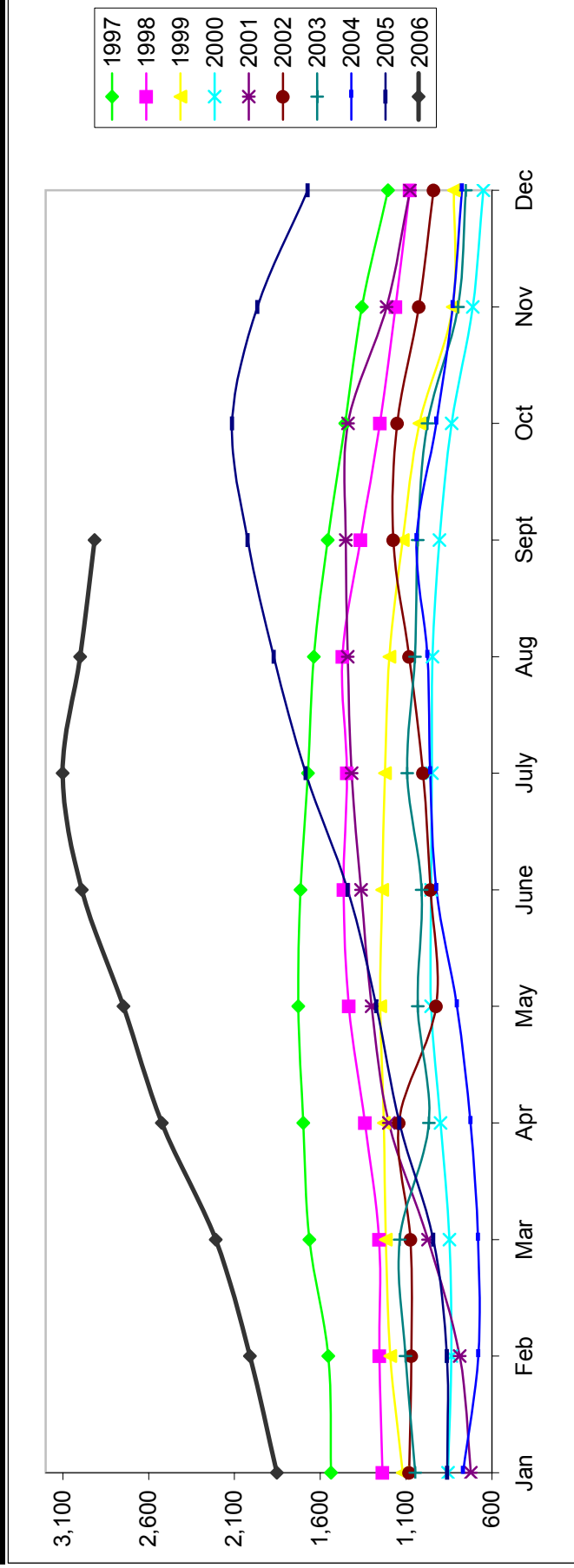


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Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (1997-2006)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1997	1,538	1,553	1,664	1,700	1,728	1,715	1,672	1,638	1,557	1,454	1,358	1,205
1998	1,238	1,255	1,257	1,340	1,433	1,464	1,445	1,471	1,366	1,252	1,162	1,080
1999	1,120	1,192	1,218	1,229	1,251	1,239	1,223	1,197	1,119	1,022	829	821
2000	855	836	847	900	954	954	950	946	906	834	712	650
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915			

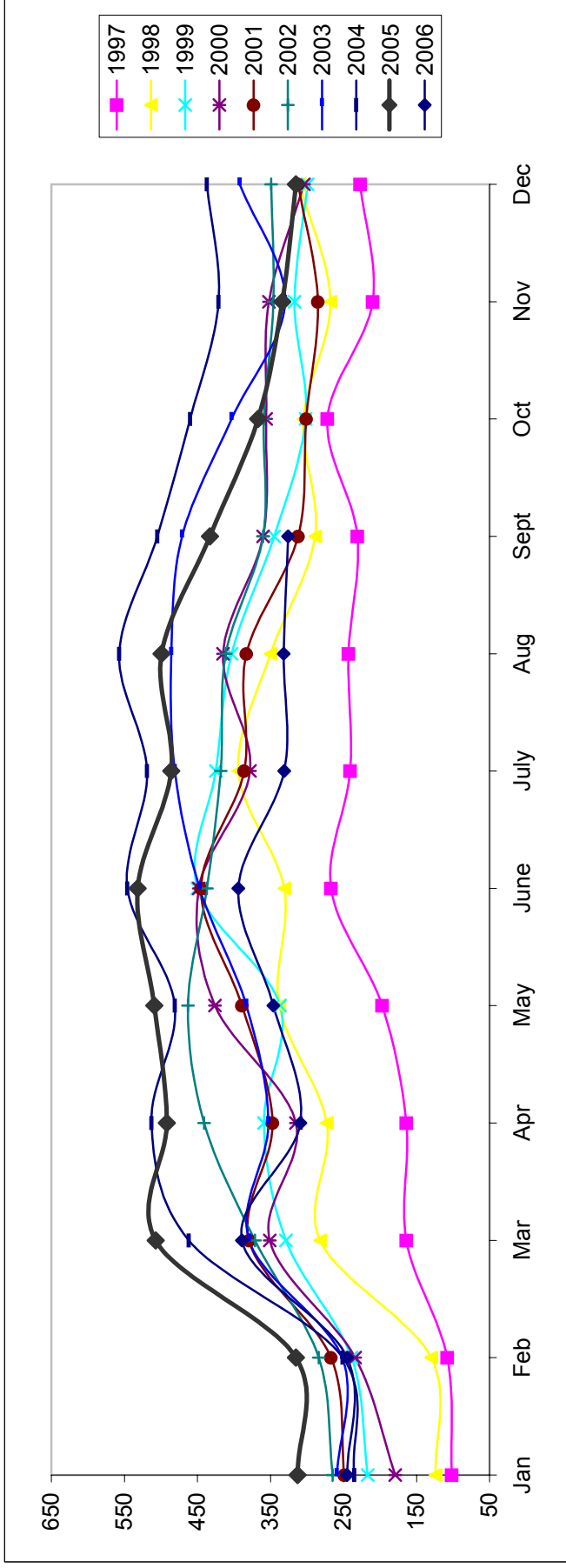


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Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (1997-2006)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1997	102	108	164	164	197	267	241	243	231	272	210	227
1998	124	130	282	273	338	331	394	350	289	305	268	310
1999	217	239	329	359	337	450	425	403	345	302	317	299
2000	179	234	351	315	426	448	378	415	360	356	352	304
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326			



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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (1997-2006)

(Placer County Resale Homes)

Year	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1997	95	162	183	218	192	226	213	199	195	214	160	123
1998	191	209	273	278	235	269	273	220	247	248	177	164
1999	206	206	275	310	281	306	264	231	223	223	194	104
2000	205	243	302	291	263	287	269	248	237	213	201	145
2001	256	256	297	303	257	231	228	229	148	200	190	122
2002	243	208	255	287	387	357	393	353	327	329	292	198
2003	298	391	405	395	421	504	485	428	356	355	280	182
2004	285	449	545	504	496	498	476	478	446	460	362	249
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284			

