

# MLS Statistics

October 2015 - Placer County

## RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	441	472	-6.6%	439	0.5%
Listing Inventory	1,063	1,213	-12.4%	1,238	-14.1%
Number of New Escrows	372	282	31.9%	206	80.6%
Number of Closed Escrows	515	536	-3.9%	496	3.8%
Median (1)	\$399,000	\$389,450	2.5%	\$375,000	6.4%
Mean (2)	\$448,531	\$444,298	1.0%	\$420,016	6.8%
Mode (3)	\$500,000 to \$749,999	\$350,000 to \$399,999	NA	\$300,000 to \$349,999	NA

## YEAR-TO-DATE STATISTICS

	01/01/15 to 10/31/15	01/01/15 to 09/30/15	01/01/14 to 10/31/14	% Change
New Listings Published	4,844	4,403	6,483	-25.3%
Number of New Escrows Opened	3,388	3,016	3,556	-4.7%
Number of Closed Escrows	5,265	4,743	4,599	14.5%
Dollar Volume of Closed Escrows	\$2,313,123,631	\$2,079,675,892	\$1,912,925,945	20.9%
Median	\$391,000	\$390,000	\$375,000	4.3%
Mean	\$439,340	\$438,473	\$415,944	5.6%

## PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	1	0	4
\$70,000-\$79,999	0	0.0%	0	0	2
\$80,000-\$89,999	0	0.0%	0	0	0
\$90,000-\$99,999	1	0.2%	1	0	1
\$100,000-\$119,999	1	0.2%	0	0	1
\$120,000-\$139,999	3	0.6%	1	0	1
\$140,000-\$159,999	2	0.4%	0	0	1
\$160,000-\$179,999	2	0.4%	4	0	1
\$180,000-\$199,999	3	0.6%	2	0	0
\$200,000-\$249,999	21	4.1%	10	0	0
\$250,000-\$299,999	50	9.7%	5	0	2
\$300,000-\$349,999	79	15.3%	1	1	0
\$350,000-\$399,999	102	19.8%	0	0	1
\$400,000-\$449,999	61	11.8%	0	0	0
\$450,000-\$499,999	50	9.7%	0	0	0
\$500,000-\$749,999	106	20.6%	0	0	0
\$750,000-\$999,999	25	4.9%	0	0	0
OVER \$1,000,000	9	1.7%	0	0	0
<b>TOTAL</b>	<b>515</b>		<b>25</b>	<b>1</b>	<b>14</b>

### Selling Prices of Classes Listed Above

\$89,999 or less	1.3%
\$90,000-\$139,999	1.8%
\$140,000-\$179,999	1.8%
\$180,000-\$299,999	16.8%
\$300,000-\$399,999	33.2%
\$400,000-\$749,999	39.1%
\$750,000 and over	6.1%



## TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	119
Conventional	294
FHA	96
VA	25
Other	10

## LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	306	56.3%
31-60 Days	113	20.8%
61-90 Days	61	11.2%
91-120 Days	24	4.4%
121+Days	40	7.4%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



# Home Sales Report - October 2015

Number of New Listing:	441	Total Sales Reported Last Month:	536
Number of New Listings Last Month:	472	Sales Volume:	\$230,993,264
Total Sales Reported:	515	Average Sales Price:	\$448,531

*These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271*

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	515	Condos	25	\$220,000	\$186,218	\$278,917
Pending Sales	372	Houses	515	\$448,531	\$444,298	\$420,016
Total Number of Listings	1,063	2 Bedrooms	71	\$349,750	\$365,427	\$341,900
Median Sales Price	\$399,000	3 Bedrooms	233	\$395,378	\$381,408	\$348,552
Average Sales Price	\$448,531	4+ Bedrooms	211	\$540,464	\$545,219	\$518,292

## Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year
Total Sales:	178			202	Total Sales:	15			26
Pending Sales	126			75	Pending Sales	10			7
Total Number of Listings	314			380	Total Number of Listings	66			56
Median Sales Price	\$385,000			\$349,995	Median Sales Price	\$675,000			\$424,950
Average Sales Price	\$409,478			\$373,046	Average Sales Price	\$679,709			\$551,607
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	16	\$221,157	\$194,864	\$171,482	Condos	0	\$0	\$245,000	\$0
Houses	178	\$409,478	\$400,232	\$373,046	Houses	15	\$679,709	\$653,733	\$551,607
2 Bedrooms	21	\$318,519	\$313,726	\$315,997	2 Bedrooms	0	\$0	\$235,000	\$281,000
3 Bedrooms	86	\$365,520	\$365,804	\$328,132	3 Bedrooms	5	\$521,000	\$418,711	\$449,064
4+ Bedrooms	71	\$489,627	\$468,326	\$445,982	4+ Bedrooms	10	\$759,064	\$949,000	\$749,289

Area 12746 Granite Bay				Last Year	Area 12201-12209 Lincoln				Last Year
Total Sales:	31			30	Total Sales:	102			79
Pending Sales	26			12	Pending Sales	75			40
Total Number of Listings	97			98	Total Number of Listings	156			213
Median Sales Price	\$650,000			\$604,500	Median Sales Price	\$370,000			\$333,500
Average Sales Price	\$799,685			\$727,607	Average Sales Price	\$406,888			\$358,091
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	4	\$229,000	\$205,333	\$186,833
Houses	31	\$799,685	\$714,242	\$727,607	Houses	102	\$406,888	\$396,913	\$358,091
2 Bedrooms	0	\$0	\$0	\$755,000	2 Bedrooms	27	\$433,462	\$433,109	\$430,017
3 Bedrooms	7	\$499,643	\$413,890	\$481,764	3 Bedrooms	43	\$386,775	\$355,983	\$293,333
4+ Bedrooms	24	\$887,198	\$840,706	\$876,322	4+ Bedrooms	32	\$411,494	\$410,596	\$369,186

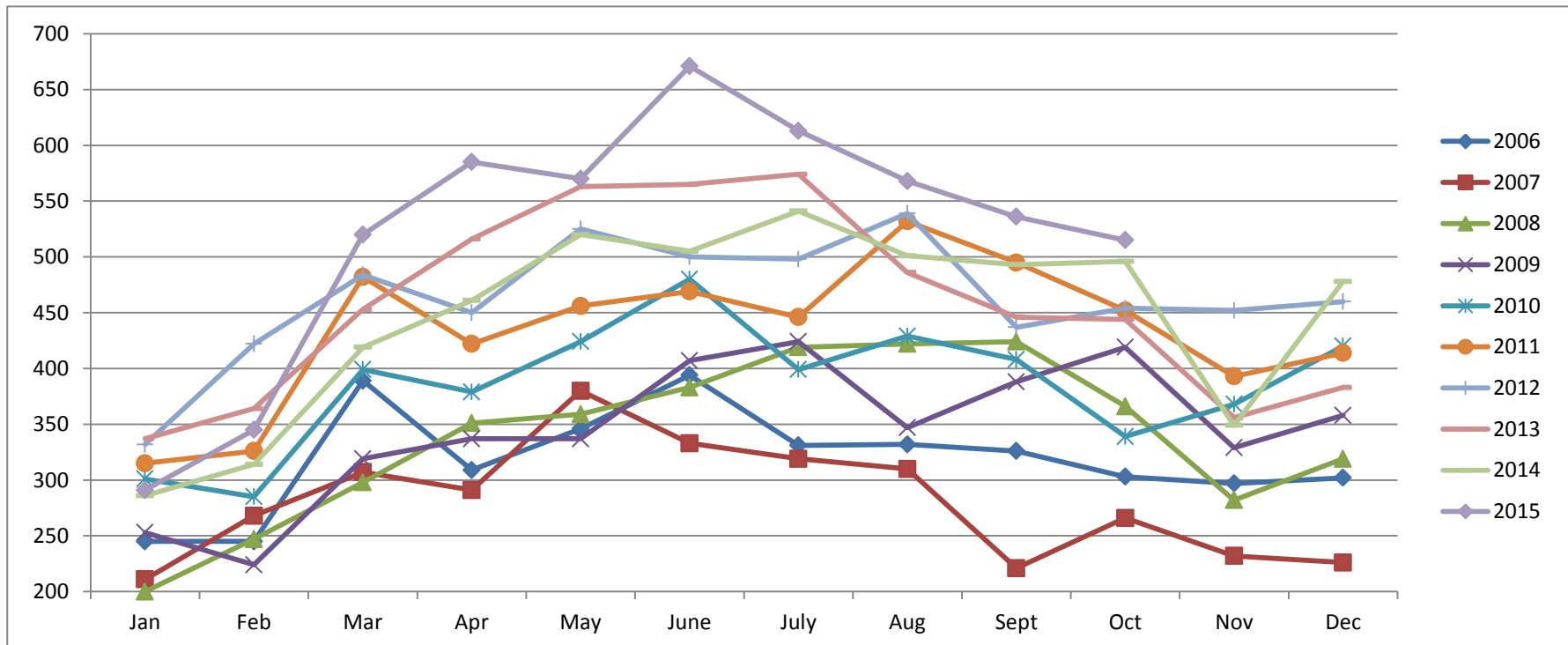
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				Last Year
Total Sales:	55			48	Total Sales:	29			28
Pending Sales	31			27	Pending Sales	23			9
Total Number of Listings	144			154	Total Number of Listings	124			114
Median Sales Price	\$442,000			\$424,500	Median Sales Price	\$345,000			\$397,000
Average Sales Price	\$477,758			\$456,021	Average Sales Price	\$352,855			\$439,791
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	1	\$68,224	\$141,591	\$108,750	Condos	0	\$0	\$149,000	\$0
Houses	55	\$477,758	\$479,660	\$456,021	Houses	29	\$352,855	\$456,343	\$439,791
2 Bedrooms	10	\$309,200	\$204,500	\$304,075	2 Bedrooms	7	\$221,057	\$236,063	\$218,800
3 Bedrooms	28	\$485,304	\$435,756	\$383,545	3 Bedrooms	16	\$340,744	\$410,368	\$343,765
4+ Bedrooms	17	\$564,483	\$577,947	\$552,076	4+ Bedrooms	6	\$538,917	\$785,813	\$633,636

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year
Total Sales:	95			74	Total Sales:	9			8
Pending Sales	69			32	Pending Sales	12			5
Total Number of Listings	136			174	Total Number of Listings	24			40
Median Sales Price	\$410,000			\$398,750	Median Sales Price	\$350,000			\$282,750
Average Sales Price	\$439,054			\$426,435	Average Sales Price	\$355,889			\$320,488
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	4	\$204,750	\$197,894	\$191,750	Condos	0	\$0	\$0	\$0
Houses	95	\$439,054	\$452,720	\$426,435	Houses	9	\$355,889	\$412,314	\$320,488
2 Bedrooms	4	\$361,125	\$412,864	\$285,400	2 Bedrooms	1	\$161,000	\$416,667	\$170,000
3 Bedrooms	43	\$396,838	\$377,291	\$352,257	3 Bedrooms	5	\$370,000	\$383,188	\$317,475
4+ Bedrooms	48	\$483,366	\$514,381	\$494,293	4+ Bedrooms	3	\$397,333	\$485,633	\$477,000

# Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2006-2015)

(Placer County Resale Homes)

	<i>Jan</i>	<i>Feb</i>	<i>Mar</i>	<i>Apr</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>
<b>2006</b>	245	245	389	309	346	394	331	332	326	303	297	302
<b>2007</b>	211	268	307	291	380	333	319	310	221	266	232	226
<b>2008</b>	200	247	298	351	359	383	419	422	424	366	282	319
<b>2009</b>	253	224	319	337	337	407	424	347	388	419	329	358
<b>2010</b>	301	285	399	379	424	480	399	429	408	339	368	420
<b>2011</b>	315	326	482	422	456	469	446	532	495	452	393	414
<b>2012</b>	332	422	484	450	525	500	498	539	437	454	452	460
<b>2013</b>	337	364	453	516	563	565	574	486	446	444	356	383
<b>2014</b>	286	314	419	461	520	505	541	501	493	496	349	478
<b>2015</b>	291	345	520	585	570	671	613	568	536	515		

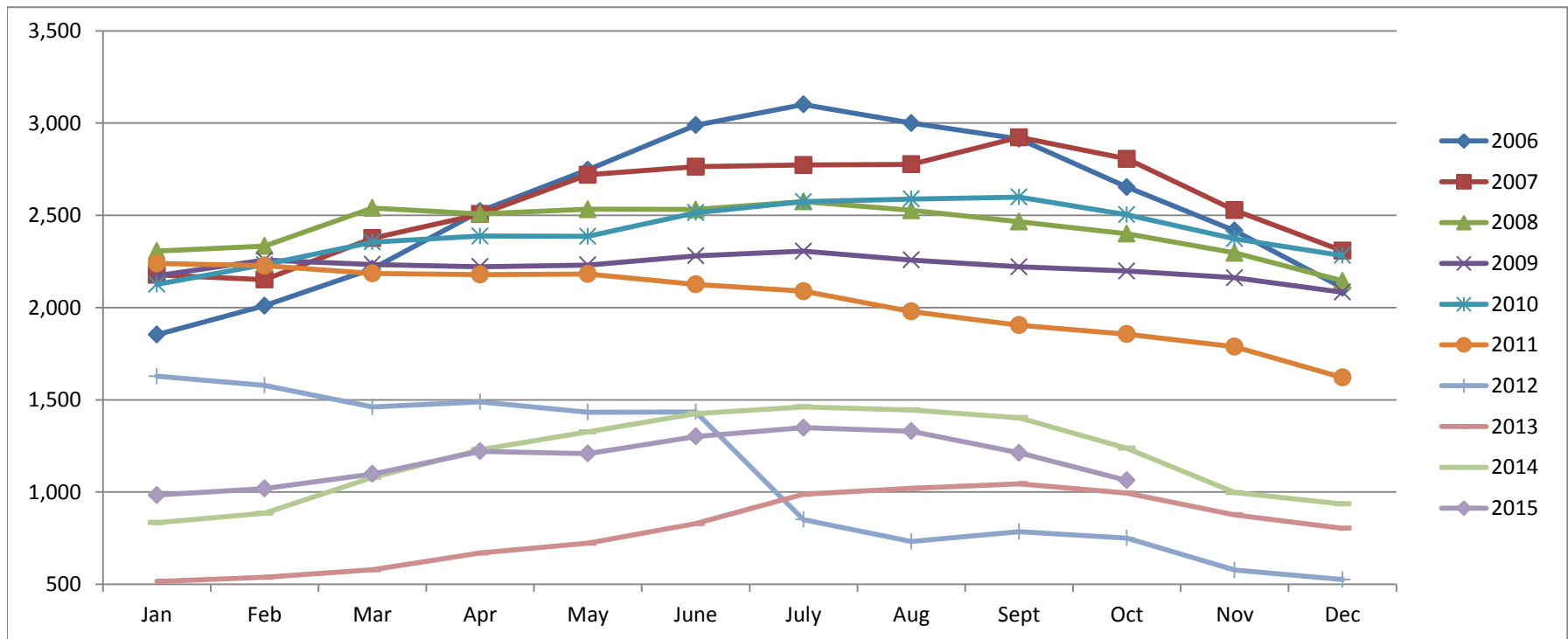


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2006</b>	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
<b>2007</b>	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
<b>2008</b>	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
<b>2009</b>	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
<b>2010</b>	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
<b>2011</b>	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
<b>2012</b>	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
<b>2013</b>	516	538	579	670	723	829	988	1,020	1,045	994	877	804
<b>2014</b>	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
<b>2015</b>	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063		

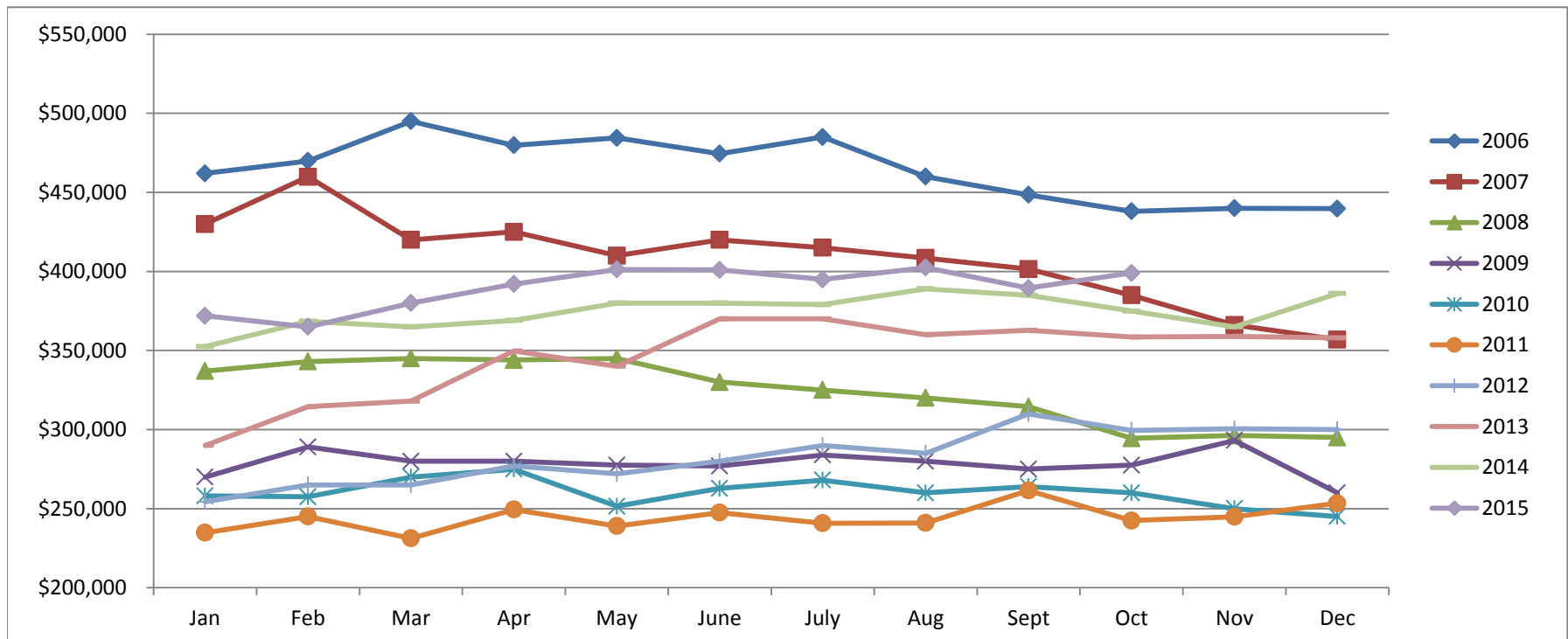


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# Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2006</b>	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
<b>2007</b>	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
<b>2008</b>	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
<b>2009</b>	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
<b>2010</b>	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
<b>2011</b>	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
<b>2012</b>	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
<b>2013</b>	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
<b>2014</b>	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
<b>2015</b>	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000		

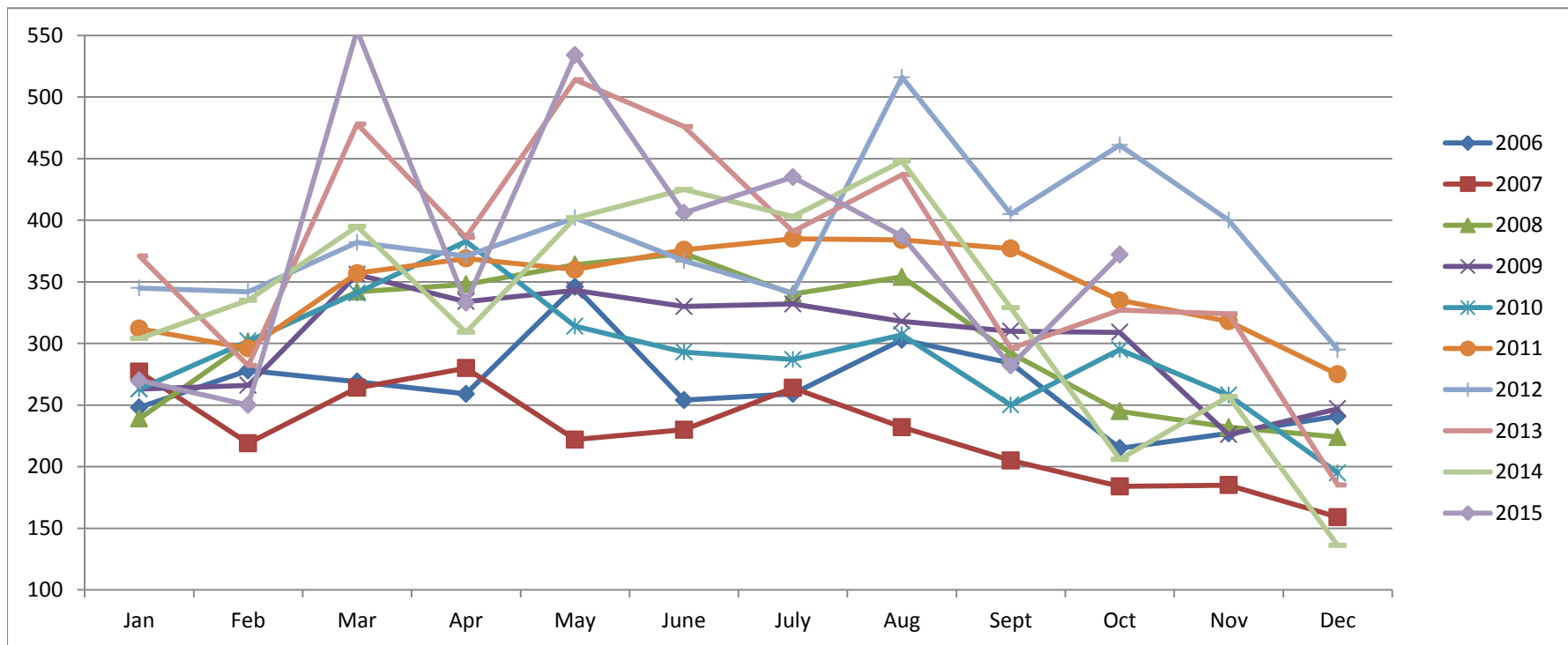


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# Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2006</b>	248	278	269	259	346	254	259	303	284	215	227	241
<b>2007</b>	277	219	264	280	222	230	264	232	205	184	185	159
<b>2008</b>	239	301	342	348	364	373	340	354	292	245	232	224
<b>2009</b>	263	266	356	334	343	330	332	318	310	309	226	247
<b>2010</b>	263	302	341	383	314	293	287	307	250	295	258	195
<b>2011</b>	312	296	357	369	360	376	385	384	377	335	318	275
<b>2012</b>	345	342	382	371	402	367	341	516	405	461	400	295
<b>2013</b>	371	282	478	386	514	476	391	437	296	327	324	185
<b>2014</b>	304	335	395	309	402	425	403	448	329	206	257	136
<b>2015</b>	270	250	554	333	534	406	435	387	282	372		



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