

MLS STATISTICS

OCTOBER 2008 – Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	767	678	13.1%	736	4.2%
Listing Inventory.....	2,401	2,466	-2.6%	2,806	-14.4%
Number of New Escrows.....	245	292	-16.1%	184	33.2%
Number of Closed Escrows.....	366	424	-13.7%	266	37.6%
Dollar Volume of Closed Escrows...	\$139,109,526	\$153,318,662	-9.3%	\$125,637,090	10.7%
Median ¹	\$294,450	\$314,450	-6.4%	\$385,000	-23.5%
Mean ²	\$380,081	\$361,601	5.1%	\$472,320	-19.5%
Mode ³	\$250,000 to \$299,999	\$300,000 to \$349,999	NA	\$350,000 to \$399,999	NA

YEAR-TO-DATE STATISTICS

	1/1/08 to 10/31/08	9/01/08 to 09/30/08	1/1/07 to 10/31/07	% Change
New Listings Published.....	7,123	6,356	8,805	-19.1%
Number of New Escrows Opened...	3,198	2,953	2,396	33.5%
Number of Closed Escrows.....	3,562	3,196	2,924	21.8%
Dollar Volume of Closed Escrows...	\$1,377,049,950	\$1,237,940,424	\$1,504,293,926	-8.5%
Median.....	\$326,000	\$361,601	\$415,000	-21.4%
Mean.....	\$396,326	\$314,450	\$516,843	-23.3%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential		Percent of Total	Resid. Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999.....	0	0.0%	3	0	0	
\$70,000-\$79,999...	0	0.0%	4	0	0	
\$80,000-\$89,999...	0	0.0%	1	0	0	
\$90,000-\$99,999...	2	0.5%	2	0	0	
\$100,000-\$119,999...	2	0.5%	2	0	0	
\$120,000-\$139,999...	2	0.5%	6	0	1	
\$140,000-\$159,999...	5	1.4%	3	0	0	
\$160,000-\$179,999...	3	0.8%	2	0	0	
\$180,000-\$199,999...	11	3.0%	3	0	1	
\$200,000-\$249,999...	52	14.2%	4	1	1	
\$250,000-\$299,999...	77	21.0%	0	1	1	
\$300,000-\$349,999...	63	17.2%	0	0	1	
\$350,000-\$399,999...	53	14.5%	0	0	0	
\$400,000-\$449,999...	19	5.2%	0	0	0	
\$450,000-\$499,999...	18	4.9%	0	0	1	
\$500,000-\$749,999...	43	11.7%	0	0	2	
\$750,000-\$999,999...	6	1.6%	0	0	0	
OVER \$1,000,000.....	10	2.7%	0	0	0	
TOTAL.....	366		30	2	8	

Selling Price of Classes Listed Above

\$89,999 or less.....	2.0%
\$90,000-\$139,999.....	4.2%
\$140,000-\$179,999.....	3.2%
\$180,000-\$299,999..	37.4%
\$300,000-\$399,999..	28.8%
\$400,000-\$749,999..	20.4%
\$750,000 and over....	3.9%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	50
Conventional.....	254
FHA.....	51
VA.....	11
Other.....	0

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	170	46.45%
31-60 Days.....	64	17.49%
61-90 Days.....	43	11.75%
91-120 Days.....	26	7.10%
121+ Days.....	63	17.21%

This representation is based in whole or in part on data supplied by MetroList™. MetroList™ does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList™ may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1 Median: The midpoint at which an equal number of homes sold above and below this value.

2 Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

3 Mode: The price range within which the most number of homes were sold.



HOME SALES REPORT OCTOBER 2008

Number of New Listings:	767	Total Sales Reported Last Month:	424
Number of New Listings Last Month:	678	Sales Volume:	\$139,109,526
Total Sales Reported:	366	Average Sales Price:	\$380,081

These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

ALL AREAS

	#Sold	Avg. Sale Price	Last Month	Last Year
Total Sales:	366			
Pending Sales:	245			
Total Number of Listings:	2401			
Median Sales Price:	\$294,450			
Average Sales Price	\$380,081			
Condos	30	\$132,510	\$168,806	\$198,613
Houses:	366	\$380,081	\$361,601	\$472,320
2 Bedrooms:	23	\$292,054	\$321,750	\$342,437
3 Bedrooms:	177	\$293,923	\$312,290	\$414,752
4 Bedrooms	166	\$484,144	\$412,907	\$573,062

Breakdown By Areas

Area 12747,12661,12668,12678 Roseville					Area 12650,12663 Loomis, Penryn						
				Last Year					Last Year		
Total Sales:				139	101	Total Sales:				11	12
Pending Sales:				88	67	Pending Sales:				12	7
Total Number of Listings:				666	868	Total Number of Listings:				149	120
Median Sales Price:				\$275,000	\$365,000	Median Sales Price:				\$375,000	\$623,750
Average Sale Price:				\$338,095	\$429,942	Average Sales Price:				\$732,832	\$694,500
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year		
Condos:	15	\$155,460	\$166,472	\$233,967	Condos:	0	\$0.00	\$0.00	\$0.00		
Houses:	139	\$338,095	\$336,675	\$429,942	Houses:	11	\$732,832	\$573,100	\$694,500		
2 Bedrooms:	7	\$249,429	\$266,509	\$323,736	2 Bedrooms	1	\$338,250	\$0.00	\$180,000		
3 Bedrooms:	78	\$293,641	\$305,735	\$370,124	3 Bedrooms	7	\$399,700	\$505,000	\$624,750		
4+Bedrooms	54	\$413,800	\$380,924	\$542,878	4+ Bedrooms	3	\$1,641,667	\$618,500	\$807,857		

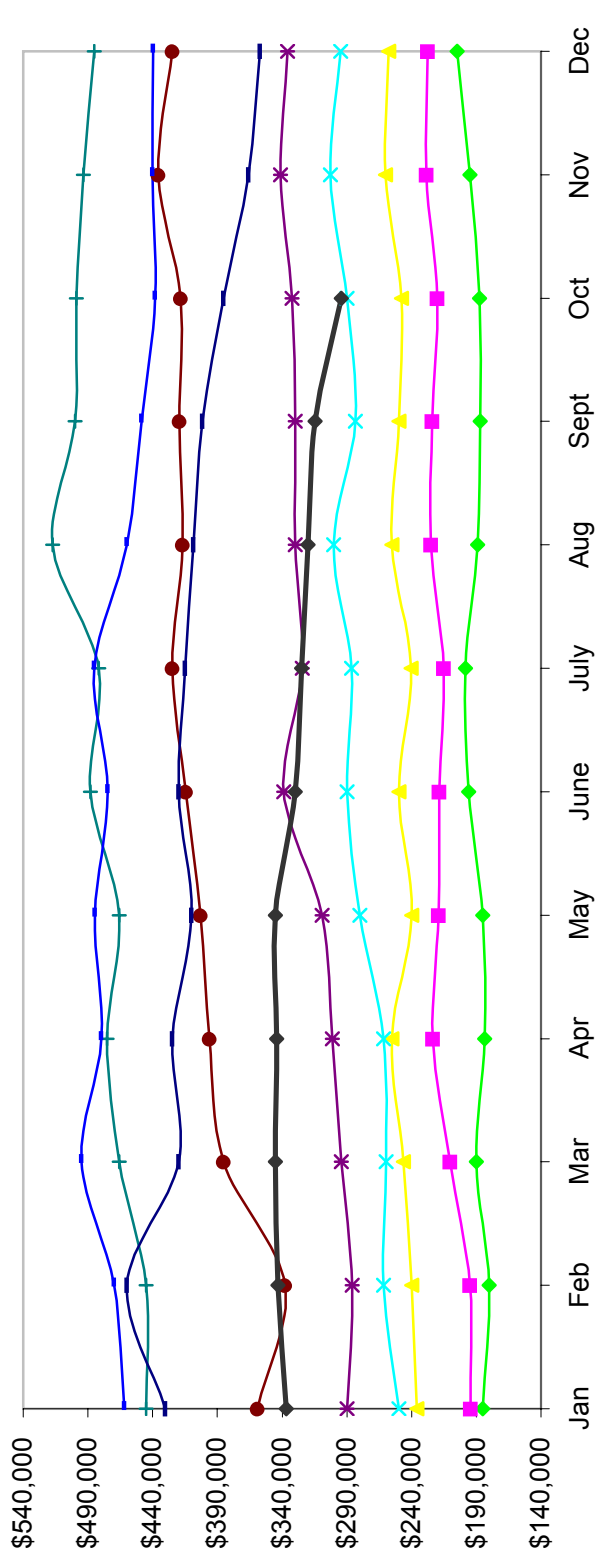
Area 12746 Granite Bay					Area 12201-12208 Lincoln						
				Last Year					Last Year		
Total Sales:				16	13	Total Sales:				85	52
Pending Sales:				7	9	Pending Sales:				69	44
Total Number of Listings:				202	212	Total Number of Listings:				508	585
Median Sales Price:				\$647,000	\$875,000	Median Sales Price:				\$287,000	\$379,750
Average Sale Price:				\$768,978	\$913,423	Average Sales Price:				\$331,897	\$413,559
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year		
Condos:	0	\$0.00	\$0.00	\$0.00	Condos:	2	\$181,500	\$206,176	\$225,000		
Houses	16	\$768,978	\$559,125	\$913,423	Houses:	85	\$331,897	\$330,459	\$413,559		
2 Bedrooms	0	\$0.00	\$351,000	\$0.00	2 Bedrooms	9	\$349,889	\$400,080	\$411,188		
3 Bedrooms	4	\$273,375	\$273,375	\$606,333	3 Bedrooms	37	\$264,508	\$230,129	\$399,389		
4+ Bedrooms	12	\$934,179	\$934,179	\$1,005,550	4+ Bedrooms	39	\$391,678	\$358,876	\$427,172		

Area 12301, 12306, 12307,12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV, CV, Cx, Apt, Wei, BC, Nrdn						
				Last Year					Last Year		
Total Sales:				28	27	Total Sales:				12	11
Pending Sales:				13	13	Pending Sales:				10	9
Total Number of Listings:				281	297	Total Number of Listings:				204	198
Median Sales Price:				\$263,000	\$404,888	Median Sales Price:				\$327,350	\$330,000
Average Sales Price:				\$409,266	\$513,194	Average Sales Price:				\$421,398	\$365,091
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year		
Condos:	10	\$87,490	\$76,275	\$107,500	Condos:	0	\$0.00	\$0.00	\$0.00		
Houses:	28	\$409,266	\$344,093	\$513,194	Houses:	12	\$421,398	\$465,156	\$365,091		
2 Bedrooms	2	\$312,000	\$262,863	\$379,500	2 Bedrooms	1	\$305,000	\$239,000	\$293,400		
3 Bedrooms	12	\$318,650	\$366,929	\$495,523	3 Bedrooms	8	\$315,846	\$377,350	\$424,833		
4+Bedrooms	14	\$500,831	\$345,833	\$566,439	4+Bedrooms	3	\$741,667	\$686,000	\$0.00		

Area 12677, 12765 Rocklin					Area 12304 Foresthill						
				Last Year					Last Year		
Total Sales:				63	42	Total Sales:				9	7
Pending Sales:				45	28	Pending Sales:				2	5
Total Number of Listings:				312	450	Total Number of Listings:				63	65
Median Sales Price:				\$314,900	\$393,500	Median Sales Price:				\$292,500	\$425,000
Average Sales Price:				\$367,716	\$462,433	Average Sales Price:				\$342,556	\$400,714
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year		
Condos:	3	\$135,167	\$167,000	\$223,500	Condos:	0	\$0.00	\$0.00	\$0.00		
Houses:	63	\$367,716	\$383,458	\$462,433	Houses:	9	\$342,556	\$290,833	\$400,714		
2 Bedrooms	0	\$0.00	\$289,417	\$273,333	2 Bedrooms	6	\$217,500	\$99,000	\$270,000		
3 Bedrooms	24	\$287,443	\$296,024	\$383,436	3 Bedrooms	6	\$305,500	\$329,200	\$422,500		
4+Bedrooms	39	\$417,115	\$443,243	\$513,727	4+Bedrooms	1	\$815,000	\$0.00	\$0.00		

Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (1999-2008) (Placer County Resale Homes)

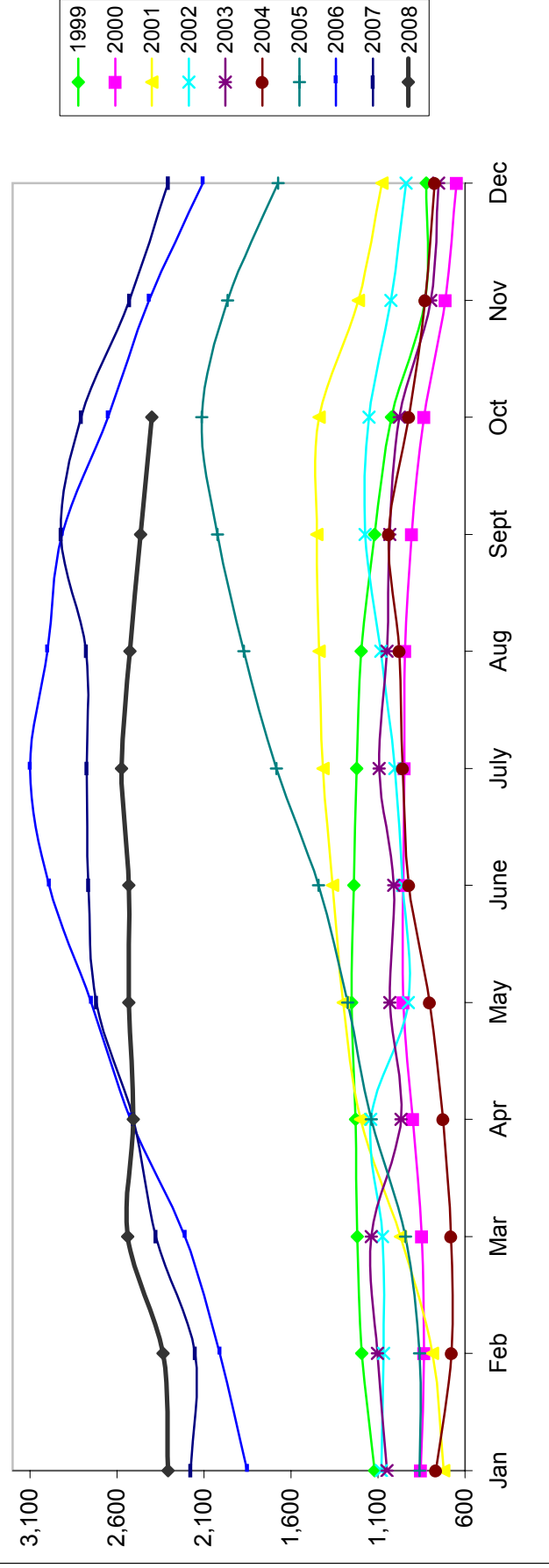
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1999	\$184,900	\$180,000	\$190,000	\$183,500	\$184,900	\$195,950	\$198,500	\$189,000	\$187,000	\$187,250	\$195,000	\$204,950
2000	\$194,500	\$195,000	\$210,000	\$223,500	\$219,250	\$218,500	\$215,000	\$225,000	\$224,000	\$220,000	\$228,750	\$227,750
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450		



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (1999-2008) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1999	1,120	1,192	1,218	1,229	1,251	1,239	1,223	1,197	1,119	1,022	829	821
2000	855	836	847	900	954	954	950	946	906	834	712	650
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401		



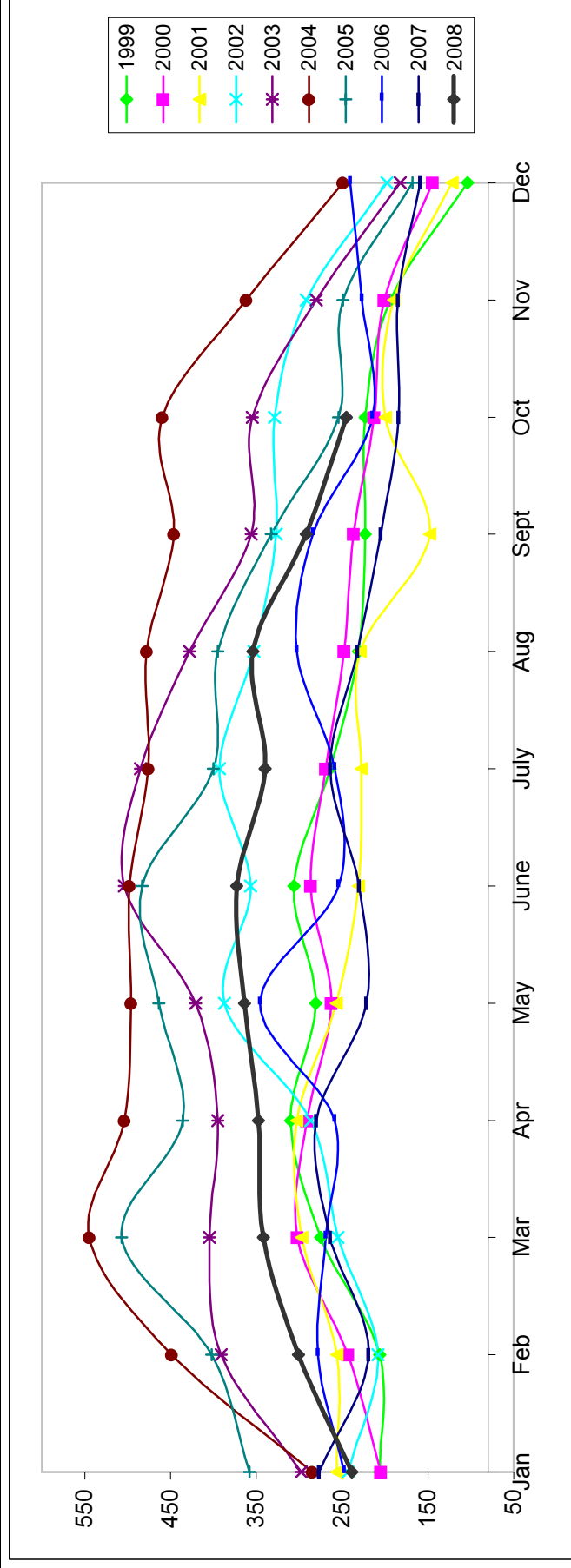
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Placer County Association of REALTORS® (PCAR)

Monthly New Sales Opened (1999-2008)

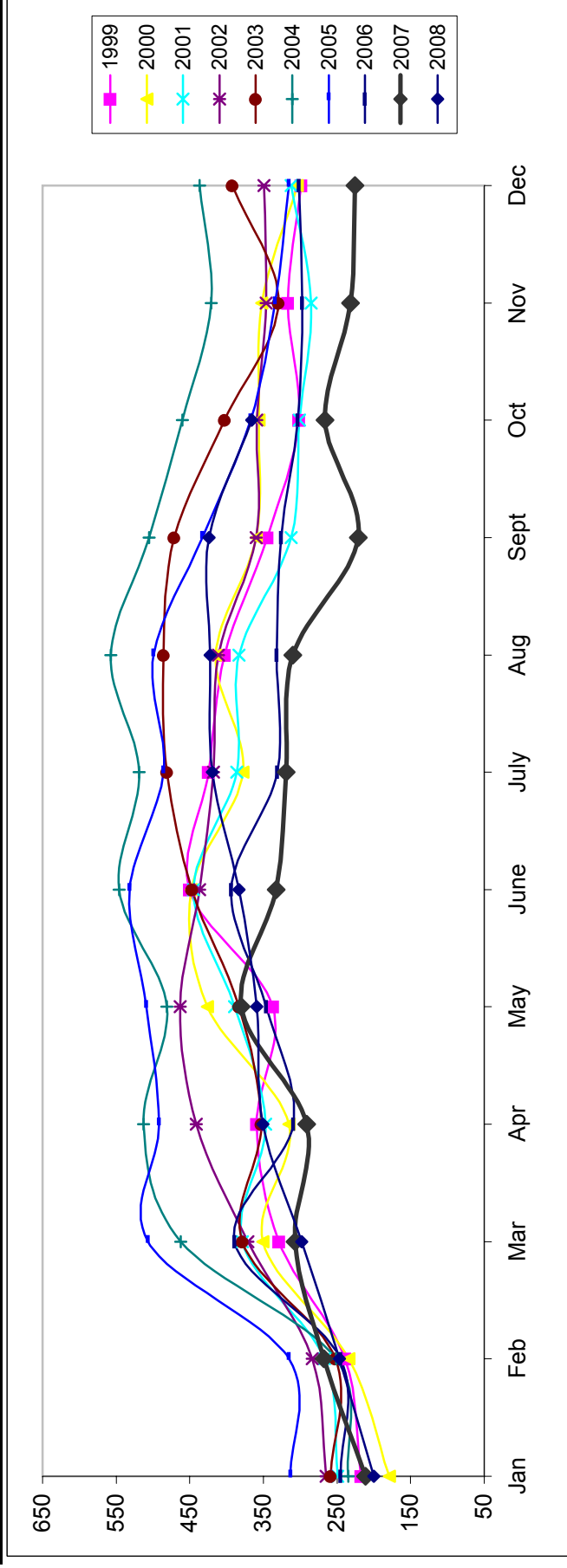
(Placer County Resale Homes)

Year	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1999	206	206	275	310	281	306	264	231	223	223	194	104
2000	205	243	302	291	263	287	269	248	237	213	201	145
2001	256	256	297	303	257	231	228	229	148	200	190	122
2002	243	208	255	287	387	357	393	353	327	329	292	198
2003	298	391	405	395	421	504	485	428	356	355	280	182
2004	285	449	545	504	496	498	476	478	446	460	362	249
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245		



Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (1999-2008) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1999	217	239	329	359	337	450	425	403	345	302	317	299
2000	179	234	351	315	426	448	378	415	360	356	352	304
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366		



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