

MLS Statistics

November 2016 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	417	420	-0.7%	441	-5.4%
Listing Inventory	697	907	-23.2%	1,063	-34.4%
Number of New Escrows	157	379	-58.6%	372	-57.8%
Number of Closed Escrows	502	488	2.9%	515	-2.5%
Median (1)	\$428,250	\$437,250	-2.1%	\$399,000	7.3%
Mean (2)	\$481,291	\$480,126	0.2%	\$448,531	7.3%
Mode (3)	\$500,000 to \$749,999	\$500,000 to \$749,999	NA	\$500,000 to \$749,999	NA

YEAR-TO-DATE STATISTICS

	01/01/16 to 11/30/16	01/01/16 to 10/31/16	01/01/15 to 11/30/15	% Change
New Listings Published	5,905	5,488	4,844	21.9%
Number of New Escrows Opened	4,331	4,174	3,388	27.8%
Number of Closed Escrows	5,646	5,131	5,265	7.2%
Dollar Volume of Closed Escrows	\$2,687,361,544	\$2,440,044,044	\$2,313,123,631	16.2%
Median	\$426,000	\$426,000	\$391,000	9.0%
Mean	\$475,976	\$475,549	\$439,340	8.3%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	0	0	3
\$70,000-\$79,999	0	0.0%	0	0	0
\$80,000-\$89,999	0	0.0%	2	0	1
\$90,000-\$99,999	1	0.2%	0	0	0
\$100,000-\$119,999	0	0.0%	0	0	4
\$120,000-\$139,999	0	0.0%	0	0	6
\$140,000-\$159,999	0	0.0%	2	0	1
\$160,000-\$179,999	1	0.2%	2	0	0
\$180,000-\$199,999	3	0.6%	0	0	1
\$200,000-\$249,999	13	2.6%	9	0	1
\$250,000-\$299,999	28	5.6%	7	0	1
\$300,000-\$349,999	57	11.4%	1	1	2
\$350,000-\$399,999	102	20.3%	0	1	0
\$400,000-\$449,999	72	14.3%	0	1	0
\$450,000-\$499,999	69	13.7%	0	0	0
\$500,000-\$749,999	113	22.5%	0	0	0
\$750,000-\$999,999	28	5.6%	0	0	0
OVER \$1,000,000	15	3.0%	0	0	0
TOTAL	502		23	3	20

Selling Prices of Classes Listed Above

\$89,999 or less	1.1%
\$90,000-\$139,999	2.0%
\$140,000-\$179,999	1.1%
\$180,000-\$299,999	11.5%
\$300,000-\$399,999	29.9%
\$400,000-\$749,999	46.5%
\$750,000 and over	7.8%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	99
Conventional	294
FHA	101
VA	28
Other	9

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	311	58.6%
31-60 Days	97	18.3%
61-90 Days	44	8.3%
91-120 Days	30	5.6%
121+Days	49	9.2%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - November 2016

Number of New Listing: 417 Total Sales Reported Last Month: 488
 Number of New Listings Last Month: 420 Sales Volume: \$241,607,884
 Total Sales Reported: 502 Average Sales Price: \$481,291

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	502	Condos	23	\$218,700	\$227,658	\$184,342
Pending Sales	157	Houses	502	\$481,291	\$480,126	\$431,560
Total Number of Listings	697	2 Bedrooms	61	\$365,014	\$408,401	\$349,742
Median Sales Price	\$428,250	3 Bedrooms	226	\$420,075	\$411,093	\$365,501
Average Sales Price	\$481,291	4+ Bedrooms	215	\$578,628	\$571,747	\$531,920

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville					Area 12650, 12663 Loomis, Penryn							
				Last Year					Last Year			
Total Sales:				192	170	Total Sales:				21	19	
Pending Sales				62	101	Pending Sales				8	15	
Total Number of Listings				208	205	Total Number of Listings				25	37	
Median Sales Price				\$418,500	\$380,000	Median Sales Price				\$840,000	\$622,000	
Average Sales Price				\$437,123	\$409,863	Average Sales Price				\$863,500	\$619,268	
#Sold	Avg. Sales Price	Last Month	Last Year					#Sold	Avg. Sales Price	Last Month	Last Year	
Condos	9	\$219,217	\$243,913	\$185,042	Condos				0	\$0	\$405,000	\$0
Houses	192	\$437,123	\$436,196	\$409,863	Houses				21	\$863,500	\$661,689	\$619,268
2 Bedrooms	20	\$341,073	\$348,300	\$303,911	2 Bedrooms				2	\$557,500	\$0	\$375,800
3 Bedrooms	86	\$396,762	\$378,576	\$366,992	3 Bedrooms				5	\$637,800	\$547,100	\$562,288
4+ Bedrooms	86	\$499,820	\$510,236	\$502,131	4+ Bedrooms				14	\$987,821	\$804,925	\$689,200

Area 12746 Granite Bay					Area 12201-12209 Lincoln							
				Last Year					Last Year			
Total Sales:				28	28	Total Sales:				92	106	
Pending Sales				5	13	Pending Sales				23	43	
Total Number of Listings				78	77	Total Number of Listings				96	99	
Median Sales Price				\$605,000	\$620,000	Median Sales Price				\$396,756	\$377,500	
Average Sales Price				\$701,370	\$689,232	Average Sales Price				\$454,524	\$405,619	
#Sold	Avg. Sales Price	Last Month	Last Year					#Sold	Avg. Sales Price	Last Month	Last Year	
Condos	0	\$0	\$0	\$0	Condos				4	\$255,750	\$251,250	\$201,500
Houses	28	\$701,370	\$825,256	\$689,232	Houses				92	\$454,524	\$464,829	\$405,619
2 Bedrooms	0	\$0	\$0	\$0	2 Bedrooms				22	\$442,745	\$479,241	\$428,127
3 Bedrooms	9	\$475,939	\$536,086	\$463,938	3 Bedrooms				37	\$405,518	\$410,786	\$326,394
4+ Bedrooms	19	\$808,153	\$937,711	\$779,350	4+ Bedrooms				33	\$517,324	\$508,645	\$473,900

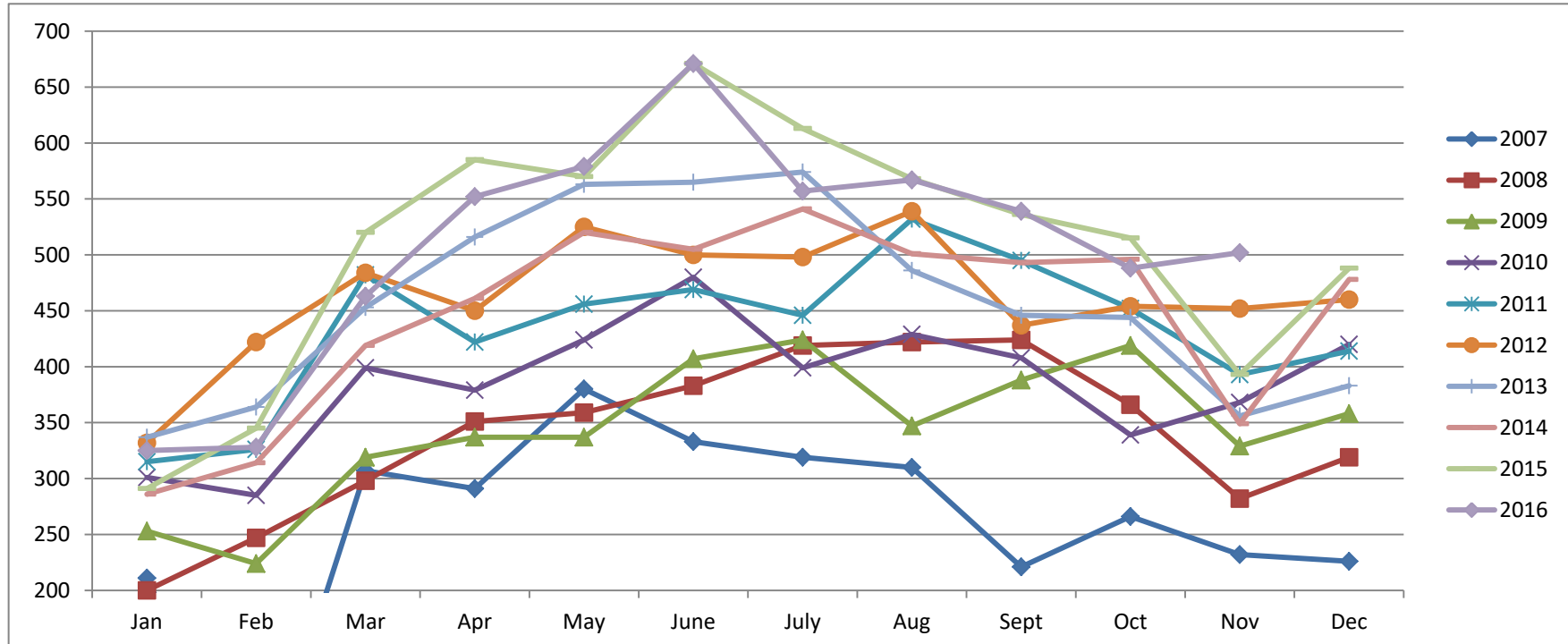
Area 12301, 12306, 12307, 12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC							
				Last Year					Last Year			
Total Sales:				44	42	Total Sales:				30	30	
Pending Sales				25	26	Pending Sales				7	12	
Total Number of Listings				99	97	Total Number of Listings				76	90	
Median Sales Price				\$443,750	\$380,000	Median Sales Price				\$433,000	\$329,700	
Average Sales Price				\$495,218	\$408,001	Average Sales Price				\$465,593	\$332,052	
#Sold	Avg. Sales Price	Last Month	Last Year					#Sold	Avg. Sales Price	Last Month	Last Year	
Condos	3	\$142,667	\$141,083	\$107,167	Condos				0	\$0	\$0	\$140,000
Houses	44	\$495,218	\$471,289	\$408,001	Houses				30	\$465,593	\$483,558	\$332,052
2 Bedrooms	6	\$277,500	\$306,700	\$287,238	2 Bedrooms				5	\$255,800	\$335,611	\$285,014
3 Bedrooms	23	\$444,313	\$442,221	\$370,152	3 Bedrooms				19	\$449,705	\$431,207	\$313,297
4+ Bedrooms	15	\$660,360	\$585,892	\$595,450	4+ Bedrooms				6	\$690,733	\$696,500	\$408,375

Area 12677, 12765 Rocklin					Area 12304 Foresthill							
				Last Year					Last Year			
Total Sales:				83	78	Total Sales:				10	15	
Pending Sales				22	38	Pending Sales				4	6	
Total Number of Listings				91	103	Total Number of Listings				20	20	
Median Sales Price				\$419,900	\$416,500	Median Sales Price				\$351,500	\$340,500	
Average Sales Price				\$443,805	\$435,473	Average Sales Price				\$405,400	\$386,667	
#Sold	Avg. Sales Price	Last Month	Last Year					#Sold	Avg. Sales Price	Last Month	Last Year	
Condos	7	\$229,450	\$219,000	\$233,083	Condos				0	\$0	\$0	\$0
Houses	83	\$443,805	\$467,298	\$435,473	Houses				10	\$405,400	\$394,900	\$386,667
2 Bedrooms	3	\$329,667	\$367,371	\$396,167	2 Bedrooms				3	\$218,667	\$0	\$243,500
3 Bedrooms	39	\$395,571	\$408,888	\$365,189	3 Bedrooms				7	\$485,429	\$362,111	\$348,227
4+ Bedrooms	41	\$498,038	\$517,514	\$485,558	4+ Bedrooms				0	\$0	\$542,450	\$575,333

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	211	3	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585	570	671	613	568	536	515	393	488
2016	325	328	463	552	579	671	557	567	539	488	502	

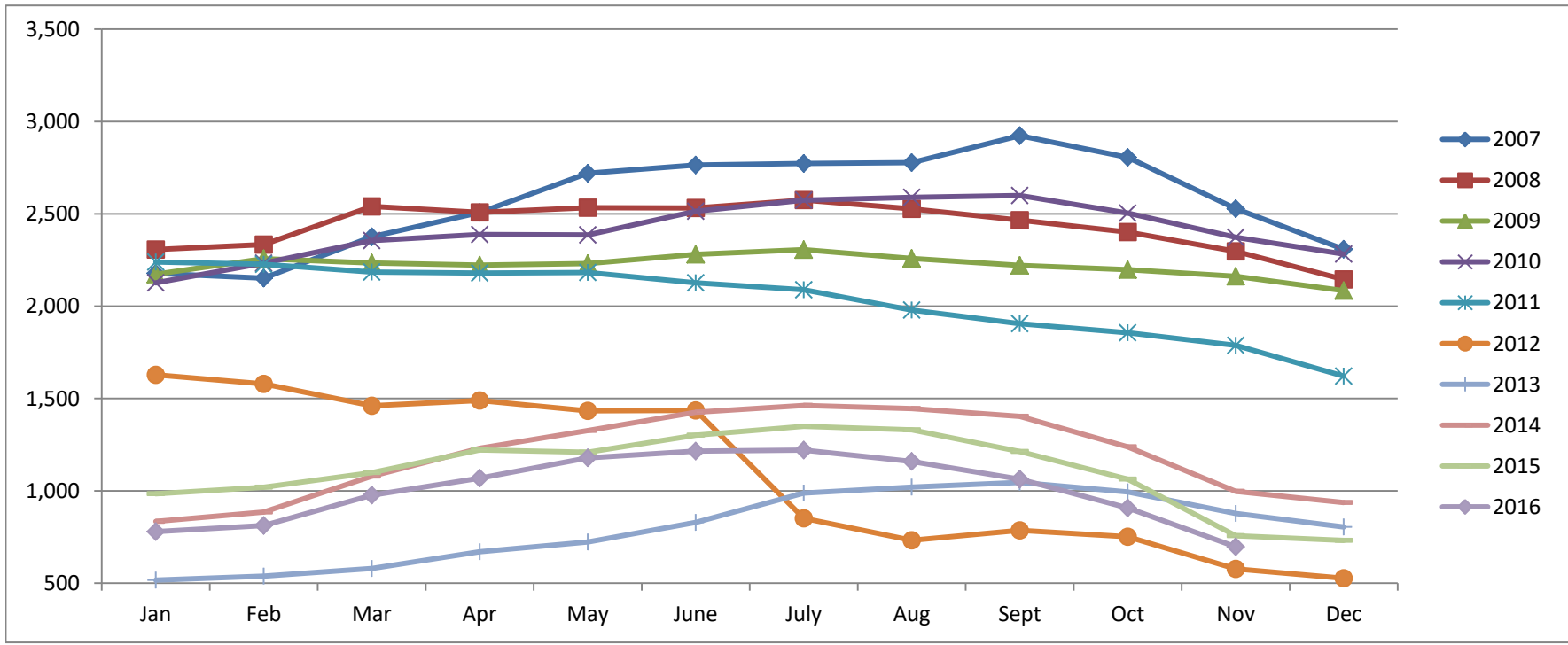


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063	757	731
2016	779	812	976	1,068	1,178	1,215	1,220	1,159	1,063	907	697	

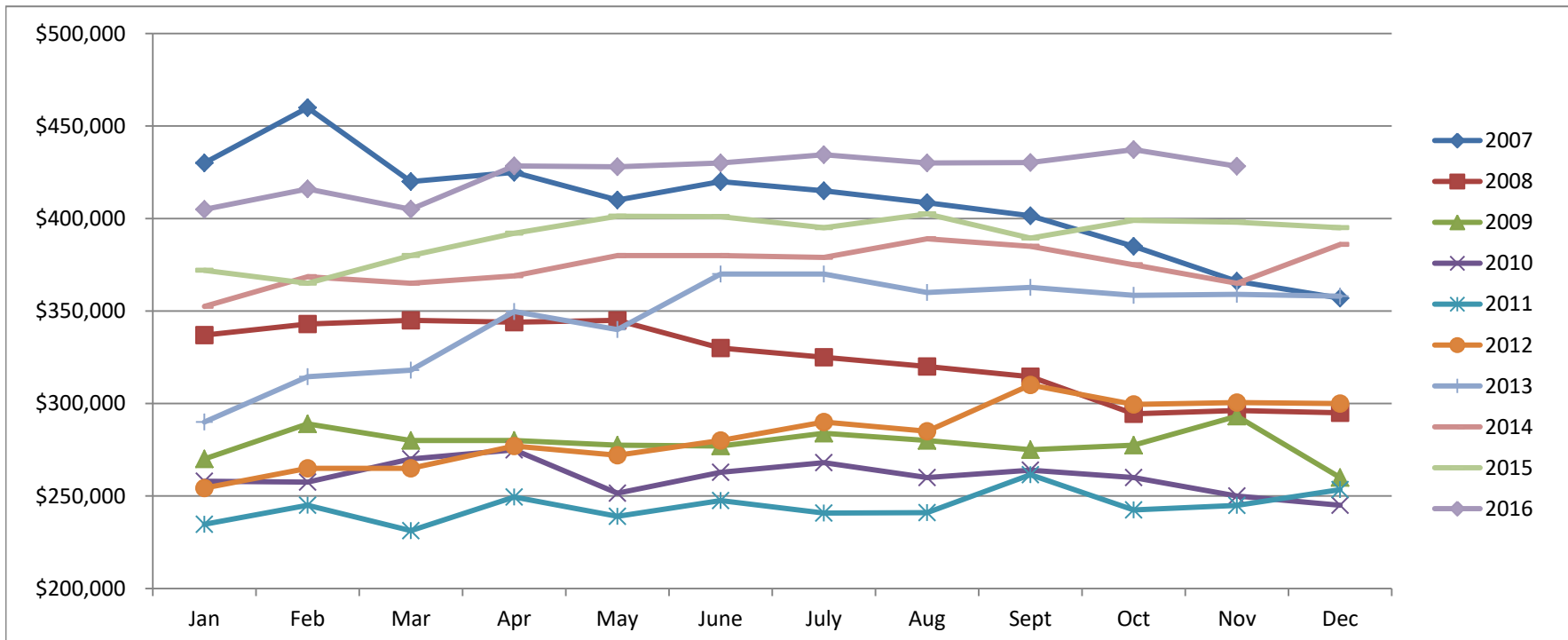


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000	\$398,000	\$395,000
2016	\$404,900	\$416,000	\$405,000	\$428,429	\$427,990	\$430,000	\$434,500	\$430,000	\$430,235	\$437,250	\$428,250	

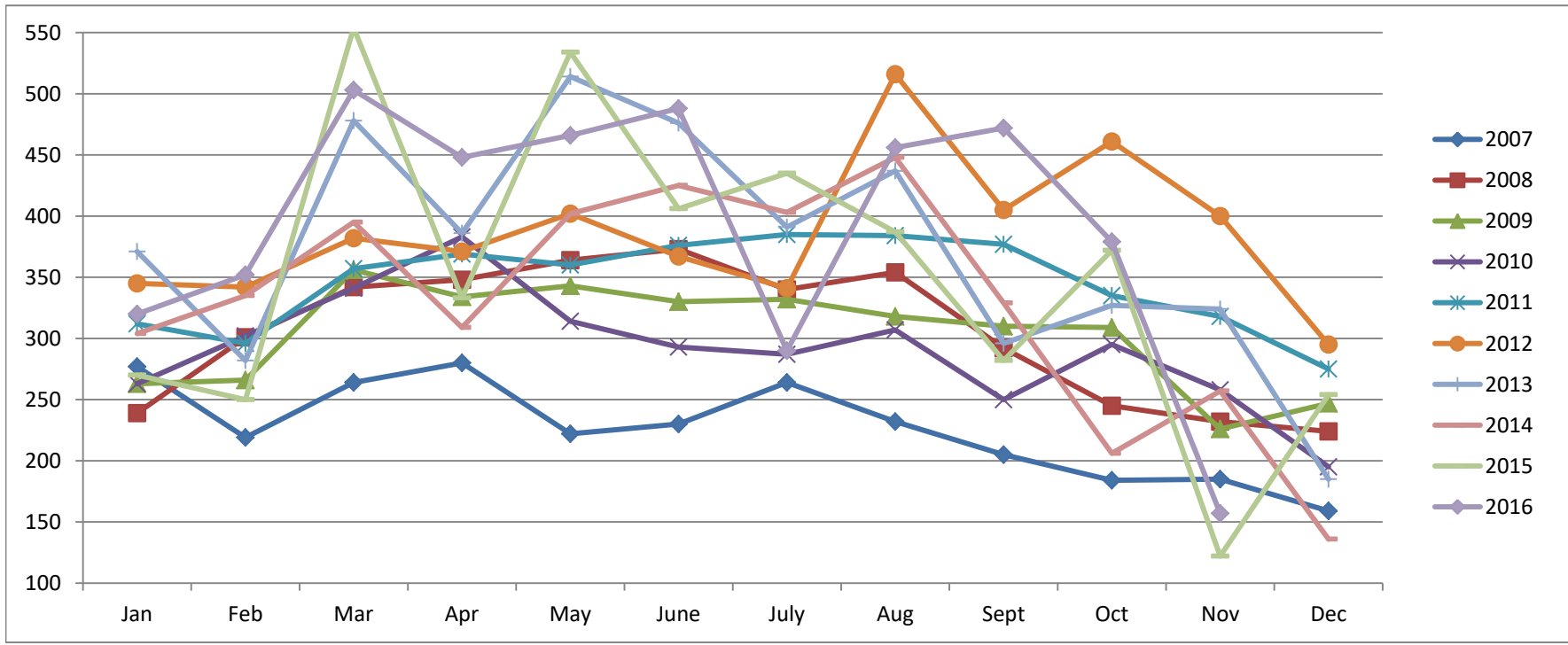


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250	554	333	534	406	435	387	282	372	122	254
2016	320	352	503	448	466	488	290	456	472	379	157	



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