

MLS Statistics

November 2015 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	200	441	-54.6%	288	-30.6%
Listing Inventory	757	1,063	-28.8%	997	-24.1%
Number of New Escrows	122	372	-67.2%	257	-52.5%
Number of Closed Escrows	393	515	-23.7%	349	12.6%
Median (1)	\$398,000	\$399,000	-0.3%	\$365,000	9.0%
Mean (2)	\$438,637	\$448,531	-2.2%	\$405,619	8.1%
Mode (3)	\$500,000 to \$749,999	\$500,000 to \$749,999	NA	\$300,000 to \$349,999	NA

YEAR-TO-DATE STATISTICS

	01/01/15 to 11/30/15	01/01/15 to 10/31/15	01/01/14 to 10/31/14	% Change
New Listings Published	5,044	4,844	6,771	-25.5%
Number of New Escrows Opened	3,510	3,388	3,813	-7.9%
Number of Closed Escrows	5,668	5,265	4,951	14.5%
Dollar Volume of Closed Escrows	\$2,488,897,453	\$2,313,123,631	\$2,055,821,996	21.1%
Median	\$391,750	\$391,000	\$375,000	4.5%
Mean	\$439,114	\$439,340	\$415,234	5.8%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	0	0	4
\$70,000-\$79,999	0	0.0%	2	0	2
\$80,000-\$89,999	0	0.0%	0	0	1
\$90,000-\$99,999	0	0.0%	6	0	2
\$100,000-\$119,999	0	0.0%	0	0	0
\$120,000-\$139,999	0	0.0%	3	0	0
\$140,000-\$159,999	1	0.3%	3	0	0
\$160,000-\$179,999	3	0.8%	1	0	2
\$180,000-\$199,999	2	0.5%	2	0	2
\$200,000-\$249,999	20	5.1%	3	0	1
\$250,000-\$299,999	38	9.7%	5	1	0
\$300,000-\$349,999	70	17.8%	0	0	2
\$350,000-\$399,999	65	16.5%	1	1	0
\$400,000-\$449,999	55	14.0%	1	1	0
\$450,000-\$499,999	43	10.9%	0	0	0
\$500,000-\$749,999	71	18.1%	0	0	1
\$750,000-\$999,999	18	4.6%	0	0	0
OVER \$1,000,000	7	1.8%	0	0	0
TOTAL	393		27	3	17

Selling Prices of Classes Listed Above

\$89,999 or less	2.0%
\$90,000-\$139,999	2.5%
\$140,000-\$179,999	2.3%
\$180,000-\$299,999	16.8%
\$300,000-\$399,999	31.6%
\$400,000-\$749,999	39.1%
\$750,000 and over	5.7%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	90
Conventional	225
FHA	62
VA	29
Other	18

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	225	53.1%
31-60 Days	99	23.3%
61-90 Days	55	13.0%
91-120 Days	22	5.2%
121+Days	23	5.4%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - November 2015

Number of New Listing:	200	Total Sales Reported Last Month:	515
Number of New Listings Last Month:	441	Sales Volume:	\$172,384,297
Total Sales Reported:	393	Average Sales Price:	\$438,637

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	393	Condos	27	\$156,500	\$220,000	\$170,110
Pending Sales	122	Houses	393	\$438,637	\$448,531	\$405,619
Total Number of Listings	757	2 Bedrooms	50	\$349,237	\$349,750	\$310,467
Median Sales Price	\$398,000	3 Bedrooms	162	\$369,024	\$395,378	\$346,856
Average Sales Price	\$438,637	4+ Bedrooms	181	\$525,639	\$540,464	\$503,503

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Area 12650, 12663 Loomis, Penryn					
			Last Year				Last Year		
Total Sales:	148		134	Total Sales:	11		9		
Pending Sales	42		97	Pending Sales	6		12		
Total Number of Listings	220		287	Total Number of Listings	39		49		
Median Sales Price	\$383,495		\$357,000	Median Sales Price	\$530,000		\$344,000		
Average Sales Price	\$395,834		\$373,345	Average Sales Price	\$566,227		\$384,500		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	7	\$183,786	\$221,157	\$153,100	Condos	0	\$0	\$0	
Houses	148	\$395,834	\$409,478	\$373,345	Houses	11	\$566,227	\$679,709	\$384,500
2 Bedrooms	16	\$297,431	\$318,519	\$304,990	2 Bedrooms	1	\$330,000	\$0	\$423,000
3 Bedrooms	70	\$373,831	\$365,520	\$334,784	3 Bedrooms	3	\$386,000	\$521,000	\$323,214
4+ Bedrooms	62	\$446,071	\$489,627	\$441,509	4+ Bedrooms	7	\$677,214	\$759,064	\$775,000

Area 12746 Granite Bay				Area 12201-12209 Lincoln					
			Last Year				Last Year		
Total Sales:	20		24	Total Sales:	79		69		
Pending Sales	8		21	Pending Sales	25		50		
Total Number of Listings	76		80	Total Number of Listings	105		169		
Median Sales Price	\$687,500		\$595,500	Median Sales Price	\$373,000		\$355,000		
Average Sales Price	\$710,290		\$695,769	Average Sales Price	\$408,819		\$367,893		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	0	\$0	\$0	\$0	Condos	4	\$229,500	\$229,000	\$218,180
Houses	20	\$710,290	\$799,685	\$695,769	Houses	79	\$408,819	\$406,888	\$367,893
2 Bedrooms	0	\$0	\$0	\$0	2 Bedrooms	22	\$423,315	\$433,462	\$401,767
3 Bedrooms	5	\$488,980	\$499,643	\$473,181	3 Bedrooms	27	\$324,626	\$386,775	\$336,834
4+ Bedrooms	15	\$784,060	\$887,198	\$807,063	4+ Bedrooms	30	\$473,962	\$411,494	\$385,547

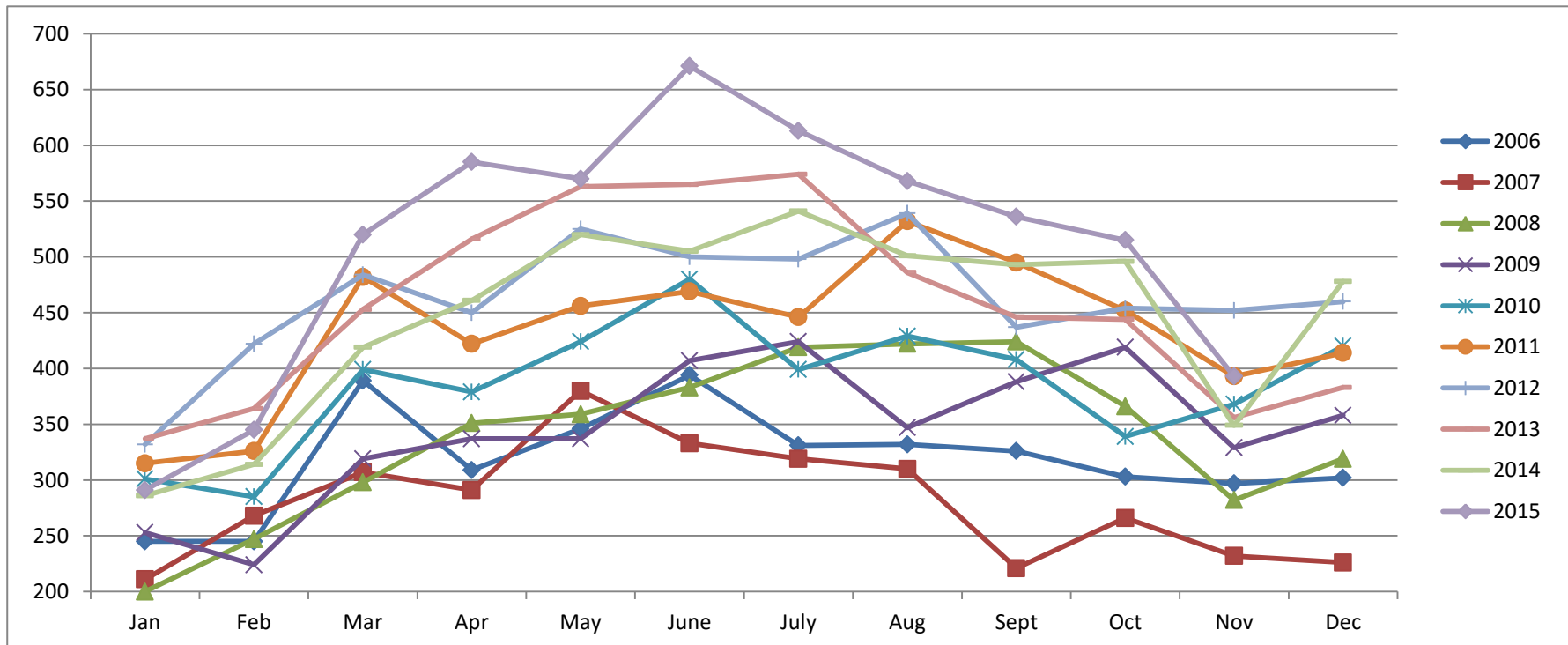
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC					
			Last Year				Last Year		
Total Sales:	34		32	Total Sales:	20		21		
Pending Sales	8		22	Pending Sales	10		12		
Total Number of Listings	101		133	Total Number of Listings	93		101		
Median Sales Price	\$429,000		\$347,450	Median Sales Price	\$305,849		\$291,560		
Average Sales Price	\$467,718		\$433,180	Average Sales Price	\$383,989		\$374,652		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	9	\$114,711	\$68,224	\$100,125	Condos	0	\$0	\$0	
Houses	34	\$467,718	\$477,758	\$433,180	Houses	20	\$383,989	\$352,855	\$374,652
2 Bedrooms	4	\$332,750	\$309,200	\$224,108	2 Bedrooms	3	\$223,000	\$221,057	\$195,781
3 Bedrooms	18	\$449,828	\$485,304	\$431,600	3 Bedrooms	11	\$288,253	\$340,744	\$277,784
4+ Bedrooms	12	\$539,542	\$564,483	\$621,656	4+ Bedrooms	6	\$640,000	\$538,917	\$573,063

Area 12677, 12765 Rocklin				Area 12304 Foresthill					
			Last Year				Last Year		
Total Sales:	73		54	Total Sales:	8		6		
Pending Sales	22		37	Pending Sales	1		6		
Total Number of Listings	104		138	Total Number of Listings	18		34		
Median Sales Price	\$440,000		\$395,750	Median Sales Price	\$317,500		\$282,500		
Average Sales Price	\$473,899		\$415,756	Average Sales Price	\$361,625		\$301,483		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	7	\$239,771	\$204,750	\$185,486	Condos	0	\$0	\$0	
Houses	73	\$473,899	\$439,054	\$415,756	Houses	8	\$361,625	\$355,889	\$301,483
2 Bedrooms	3	\$271,667	\$361,125	\$258,000	2 Bedrooms	1	\$245,000	\$161,000	\$245,000
3 Bedrooms	23	\$371,880	\$396,838	\$331,895	3 Bedrooms	5	\$285,000	\$370,000	\$312,780
4+ Bedrooms	47	\$536,732	\$483,366	\$485,127	4+ Bedrooms	2	\$611,500	\$397,333	\$0

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585	570	671	613	568	536	515	393	

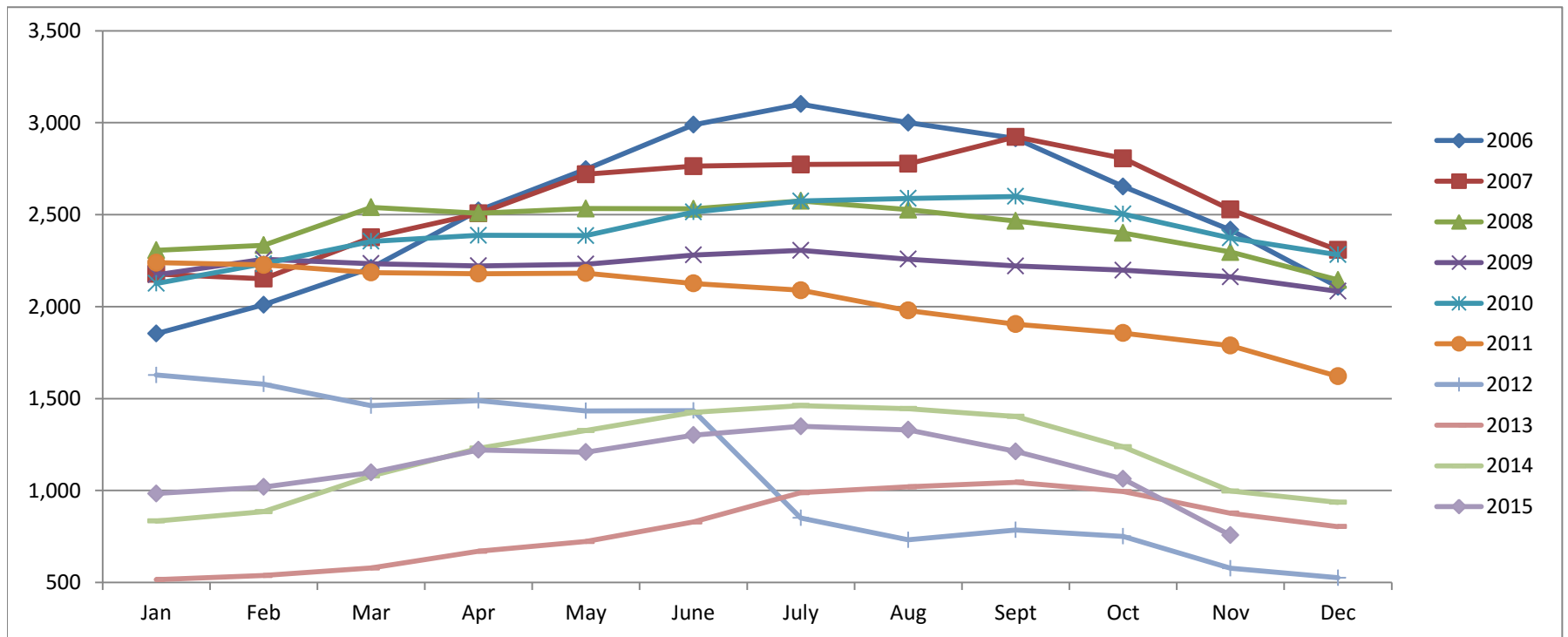


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063	757	

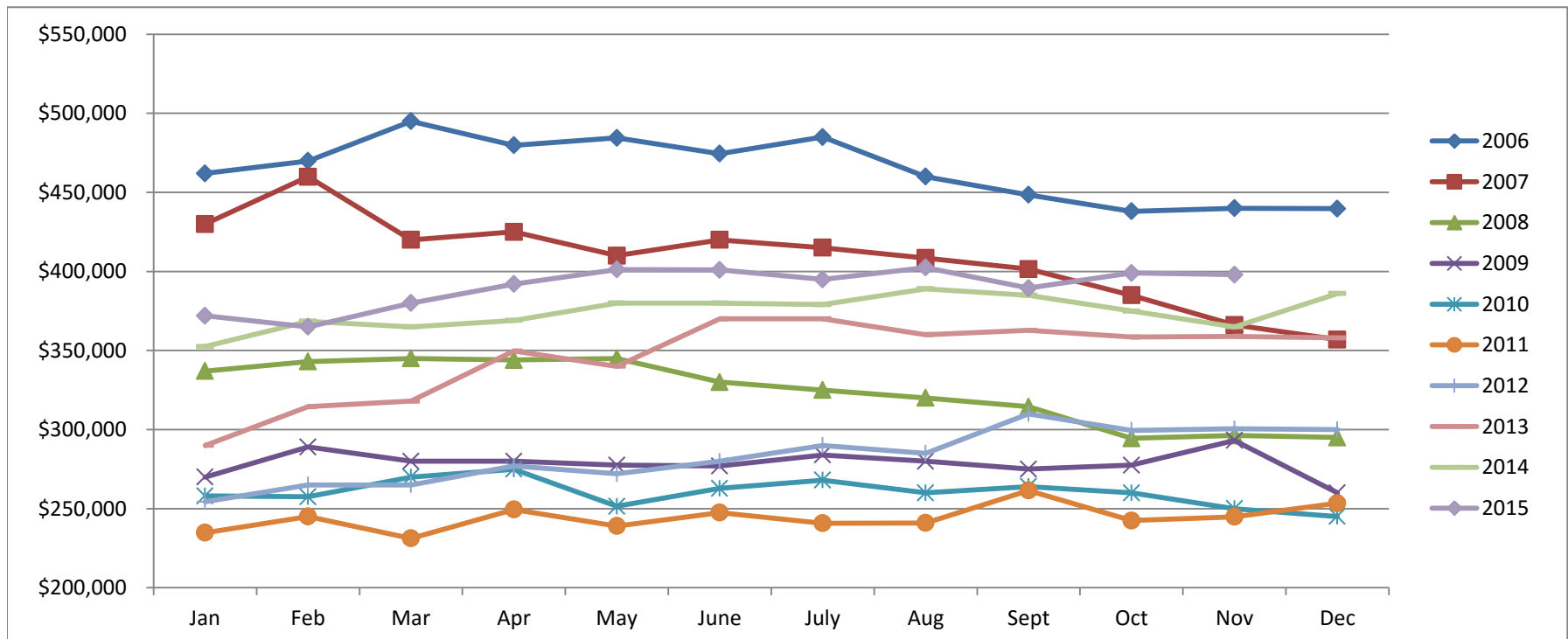


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000	\$398,000	

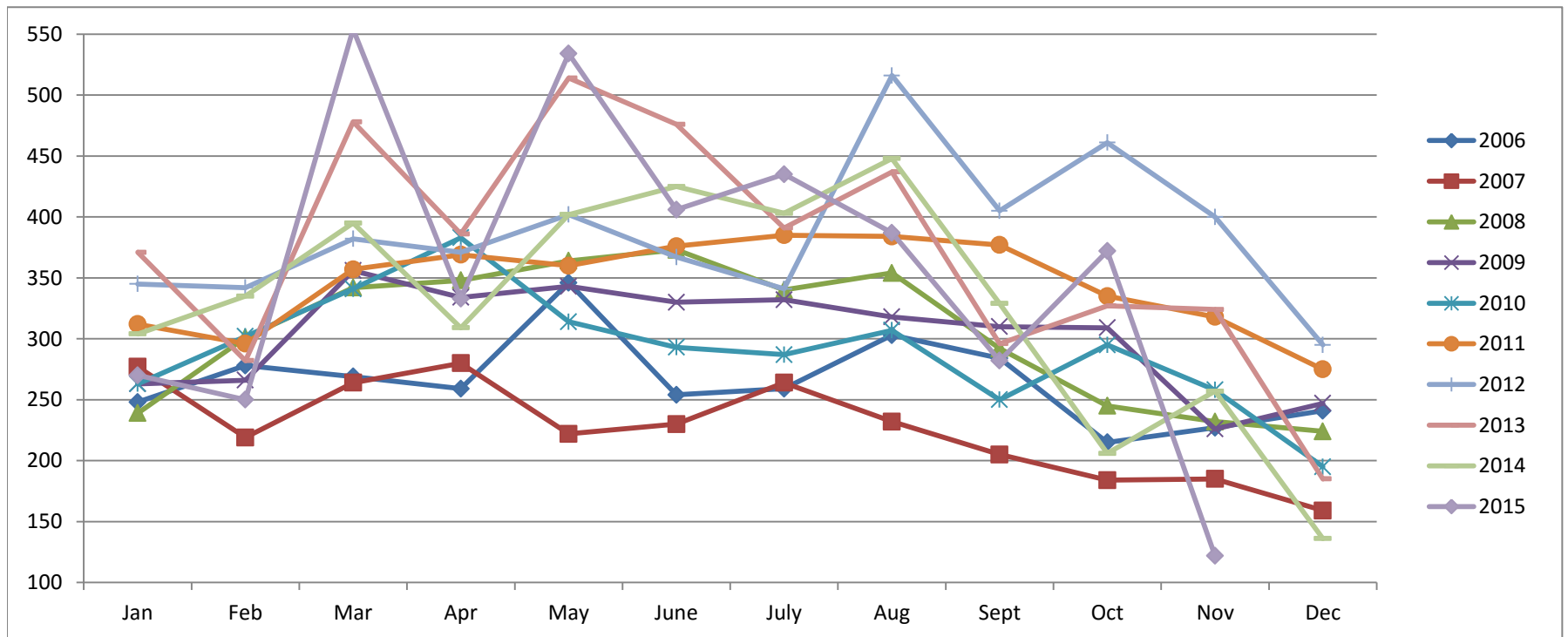


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250	554	333	534	406	435	387	282	372	122	



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