

MLS Statistics

NOVEMBER 2012 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	423	466	-9.2%	478	-11.5%
Listing Inventory	577	751	-23.2%	1,788	-67.7%
Number of New Escrows	400	461	-13.2%	318	25.8%
Number of Closed Escrows	452	454	-0.4%	393	15.0%
Median (1)	\$300,500	\$299,500	0.3%	\$244,900	22.7%
Mean (2)	\$347,985	\$340,538	2.2%	\$287,220	21.2%
Mode (3)	\$250,000 to \$299,999	\$250,000 to \$299,999	NA	\$200,000 to \$249,999	NA

YEAR-TO-DATE STATISTICS

	01/01/12 to 11/30/12	01/01/12 to 10/31/12	01/01/11 to 11/30/11	% Change
New Listings Published	5,119	4,696	5,728	-10.6%
Number of New Escrows Opened	4,188	3,788	3,869	8.2%
Number of Closed Escrows	5,126	4,674	4,788	7.1%
Dollar Volume of Closed Escrows	\$1,626,952,735	\$1,469,663,657	\$1,455,547,629	11.8%
Median	\$280,000	\$277,000	\$260,000	7.7%
Mean	\$317,985	\$315,333	\$303,783	4.7%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	3	0.7%	1	0	3
\$70,000-\$79,999	0	0.0%	3	0	1
\$80,000-\$89,999	2	0.4%	1	0	0
\$90,000-\$99,999	1	0.2%	1	0	2
\$100,000-\$119,999	6	1.3%	3	0	2
\$120,000-\$139,999	6	1.3%	1	1	0
\$140,000-\$159,999	14	3.1%	4	0	1
\$160,000-\$179,999	13	2.9%	0	0	1
\$180,000-\$199,999	18	4.0%	1	0	1
\$200,000-\$249,999	72	15.9%	1	1	1
\$250,000-\$299,999	83	18.4%	1	0	1
\$300,000-\$349,999	76	16.8%	1	0	1
\$350,000-\$399,999	53	11.7%	0	0	0
\$400,000-\$449,999	32	7.1%	0	0	0
\$450,000-\$499,999	11	2.4%	0	0	0
\$500,000-\$749,999	38	8.4%	0	1	1
\$750,000-\$999,999	15	3.3%	0	0	0
OVER \$1,000,000	9	2.0%	0	0	1
TOTAL	452		18	3	16

Selling Prices of Classes Listed Above

\$89,999 or less	2.9%
\$90,000-\$139,999	4.7%
\$140,000-\$179,999	6.7%
\$180,000-\$299,999	36.8%
\$300,000-\$399,999	26.8%
\$400,000-\$749,999	17.0%
\$750,000 and over	5.1%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	122
Conventional	211
FHA	91
VA	17
Other	11

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	312	65.8%
31-60 Days	66	13.9%
61-90 Days	31	6.5%
91-120 Days	22	4.6%
121+Days	43	9.1%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - November 2012

Number of New Listing:	423	Total Sales Reported Last Month:	454
Number of New Listings Last Month:	466	Sales Volume:	\$157,289,078
Total Sales Reported:	452	Average Sales Price:	\$347,985

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	452	Condos	18	\$143,839	\$137,693	\$106,807
Pending Sales	400	Houses	452	\$347,985	\$340,538	\$287,220
Total Number of Listings	577	2 Bedrooms	67	\$256,319	\$231,006	\$203,541
Median Sales Price	\$300,500	3 Bedrooms	186	\$294,686	\$280,764	\$242,464
Average Sales Price	\$347,985	4+ Bedrooms	199	\$428,663	\$432,158	\$353,393

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year
Total Sales:	168			164	Total Sales:	14			12
Pending Sales	146			128	Pending Sales	9			6
Total Number of Listings	133			611	Total Number of Listings	28			94
Median Sales Price	\$299,500			\$319,900	Median Sales Price	\$409,500			\$428,500
Average Sales Price	\$315,178			\$266,147	Average Sales Price	\$591,036			\$379,729
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>			<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	6	\$150,750	\$147,081	\$114,250	Condos	0	\$0	\$153,414	\$0
Houses	168	\$315,178	\$317,080	\$277,057	Houses	14	\$591,036	\$333,897	\$379,729
2 Bedrooms	24	\$233,495	\$228,463	\$169,353	2 Bedrooms	2	\$316,000	\$318,333	\$236,000
3 Bedrooms	68	\$274,263	\$276,825	\$244,934	3 Bedrooms	4	\$333,375	\$264,060	\$320,792
4+ Bedrooms	76	\$377,580	\$388,533	\$327,156	4+ Bedrooms	8	\$788,625	\$394,652	\$540,000

Area 12746 Granite Bay				Last Year	Area 12201-12208 Lincoln				Last Year
Total Sales:	35			25	Total Sales:	84			84
Pending Sales	30			13	Pending Sales	78			62
Total Number of Listings	63			108	Total Number of Listings	100			361
Median Sales Price	\$630,000			\$630,000	Median Sales Price	\$290,500			\$213,500
Average Sales Price	\$684,373			\$521,896	Average Sales Price	\$302,147			\$246,584
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	5	\$159,200	\$128,500	\$123,500
Houses	35	\$684,373	\$594,018	\$595,941	Houses	84	\$302,147	\$311,781	\$246,584
2 Bedrooms	0	\$0	\$0	\$0	2 Bedrooms	20	\$343,680	\$287,594	\$274,679
3 Bedrooms	12	\$483,206	\$464,500	\$319,171	3 Bedrooms	28	\$280,885	\$269,099	\$203,987
4+ Bedrooms	23	\$789,330	\$631,023	\$725,100	4+ Bedrooms	36	\$295,610	\$359,155	\$287,485

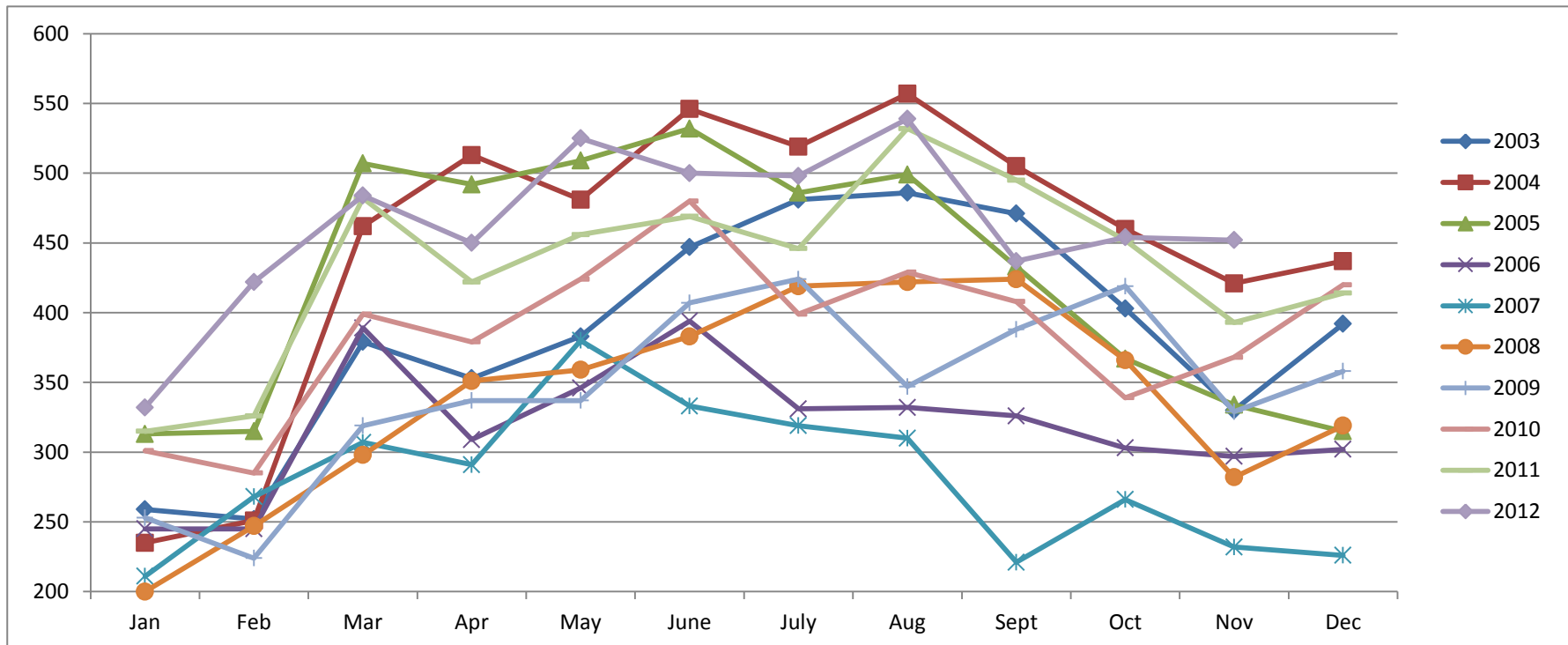
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV, GV, CX, AG, Wei, BC				Last Year
Total Sales:	45			57	Total Sales:	26			17
Pending Sales	40			44	Pending Sales	26			15
Total Number of Listings	107			193	Total Number of Listings	63			136
Median Sales Price	\$289,000			\$310,000	Median Sales Price	\$197,000			\$199,900
Average Sales Price	\$325,187			\$389,798	Average Sales Price	\$269,531			\$249,112
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	4	\$125,650	\$57,000	\$67,567	Condos	1	\$76,000	\$0	\$0
Houses	45	\$325,187	\$354,888	\$389,798	Houses	26	\$269,531	\$258,551	\$249,112
2 Bedrooms	5	\$268,700	\$140,000	\$149,220	2 Bedrooms	9	\$122,111	\$179,164	\$169,967
3 Bedrooms	25	\$292,144	\$349,711	\$305,904	3 Bedrooms	11	\$373,627	\$226,068	\$251,667
4+ Bedrooms	15	\$399,087	\$418,363	\$512,030	4+ Bedrooms	6	\$299,817	\$499,625	\$352,500

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year
Total Sales:	76			64	Total Sales:	5			11
Pending Sales	58			41	Pending Sales	8			8
Total Number of Listings	52			239	Total Number of Listings	29			55
Median Sales Price	\$288,950			\$128,533	Median Sales Price	\$211,000			\$196,000
Average Sales Price	\$320,913			\$285,710	Average Sales Price	\$227,200			\$184,127
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	2	\$155,000	\$153,414	\$120,333	Condos	0	\$0	\$0	\$0
Houses	76	\$320,913	\$333,897	\$285,710	Houses	5	\$227,200	\$166,411	\$184,127
2 Bedrooms	6	\$229,400	\$318,333	\$268,500	2 Bedrooms	1	\$245,000	\$149,950	\$101,667
3 Bedrooms	35	\$265,594	\$264,060	\$225,562	3 Bedrooms	4	\$222,750	\$158,800	\$166,580
4+ Bedrooms	35	\$391,919	\$394,652	\$330,106	4+ Bedrooms	0	\$0	\$245,000	\$295,833

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2003-2012)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	

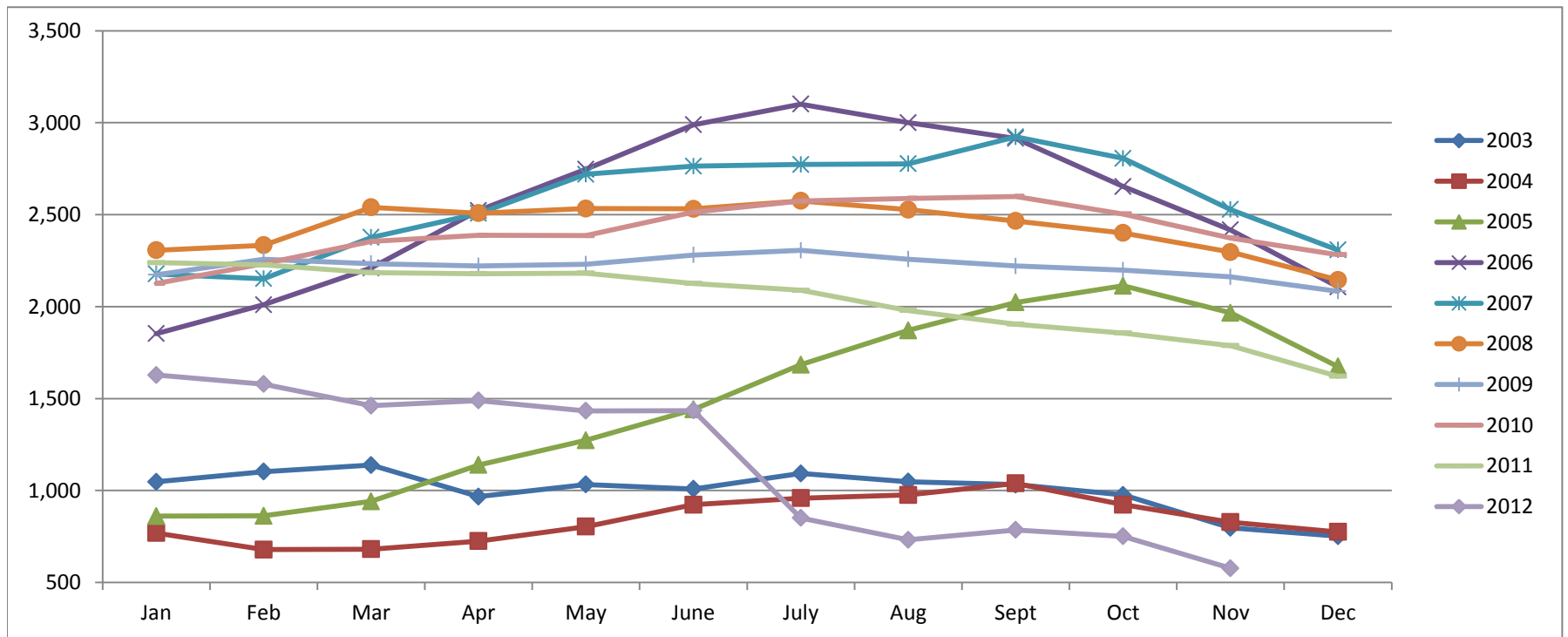


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2003-2012)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	

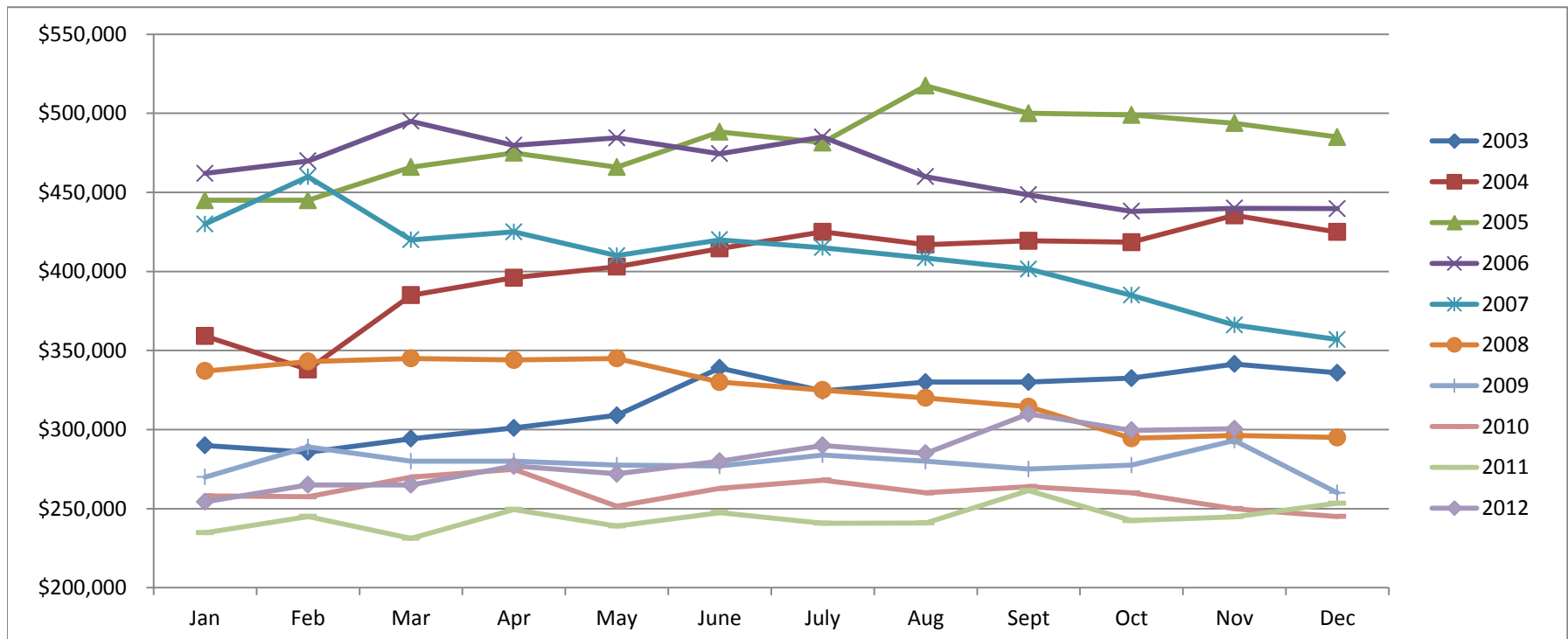


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2003-2012)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	

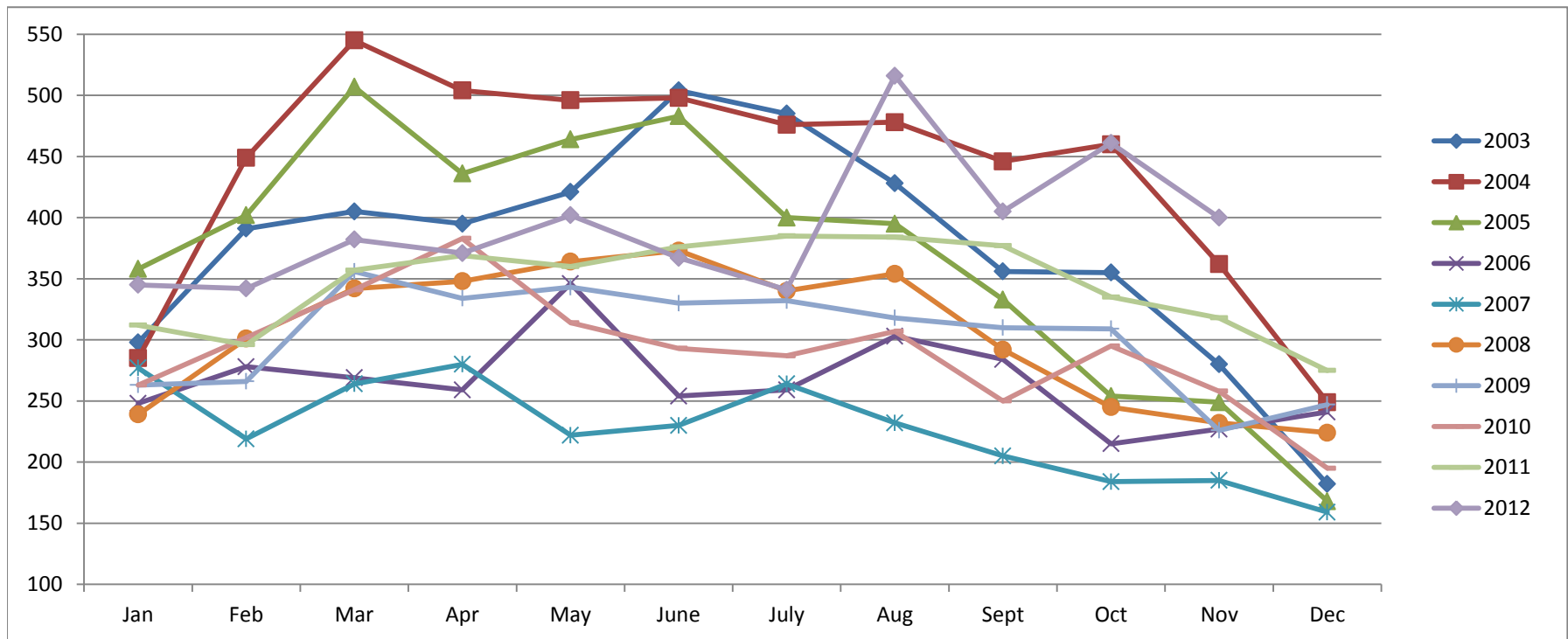


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2003-2012)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2003	298	391	405	395	421	504	485	428	356	355	280	182
2004	285	449	545	504	496	498	476	478	446	460	362	249
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	



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