

MLS Statistics

NOVEMBER 2011 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	478	512	-6.6%	469	1.9%
Listing Inventory	1,788	1,856	-3.7%	2,373	-24.7%
Number of New Escrows	318	335	-5.1%	258	23.3%
Number of Closed Escrows	393	452	-13.1%	368	6.8%
Median (1)	\$244,900	\$242,500	1.0%	\$250,000	-2.0%
Mean (2)	\$287,220	\$284,460	1.0%	\$321,826	-10.8%
Mode (3)	\$200,000 to \$249,999	\$200,000 to \$249,999	NA	\$200,000 to \$249,999	NA

YEAR-TO-DATE STATISTICS

	01/01/11 to 11/30/11	01/01/11 to 10/31/11	01/01/10 to 11/30/10	% Change
New Listings Published	5,728	5,250	7,181	-20.2%
Number of New Escrows Opened	3,869	3,551	3,293	17.5%
Number of Closed Escrows	4,788	4,395	4,368	9.6%
Dollar Volume of Closed Escrows	\$1,455,547,629	\$1,342,670,191	\$1,436,932,027	1.3%
Median	\$260,000	\$260,000	\$260,000	0.0%
Mean	\$303,783	\$305,266	\$328,968	-7.7%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	3	0.8%	7	0	4
\$70,000-\$79,999	1	0.3%	2	0	0
\$80,000-\$89,999	0	0.0%	2	0	0
\$90,000-\$99,999	4	1.0%	1	0	0
\$100,000-\$119,999	6	1.5%	4	0	0
\$120,000-\$139,999	13	3.3%	7	0	0
\$140,000-\$159,999	17	4.3%	5	0	0
\$160,000-\$179,999	26	6.6%	1	0	0
\$180,000-\$199,999	40	10.2%	0	0	0
\$200,000-\$249,999	78	19.8%	0	1	0
\$250,000-\$299,999	66	16.8%	0	1	1
\$300,000-\$349,999	46	11.7%	0	0	0
\$350,000-\$399,999	39	9.9%	0	0	1
\$400,000-\$449,999	16	4.1%	0	0	0
\$450,000-\$499,999	6	1.5%	0	0	0
\$500,000-\$749,999	26	6.6%	0	0	0
\$750,000-\$999,999	4	1.0%	0	0	0
OVER \$1,000,000	2	0.5%	0	0	0
TOTAL	393		29	2	6

Selling Prices of Classes Listed Above

\$89,999 or less	4.4%
\$90,000-\$139,999	8.1%
\$140,000-\$179,999	11.4%
\$180,000-\$299,999	43.5%
\$300,000-\$399,999	20.0%
\$400,000-\$749,999	11.2%
\$750,000 and over	1.4%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	74
Conventional	169
FHA	98
VA	31
Other	21

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	149	37.9%
31-60 Days	80	20.4%
61-90 Days	60	15.3%
91-120 Days	22	5.6%
121+Days	82	20.9%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report NOVEMBER 2011

Number of New Listing:	478	Total Sales Reported Last Month:	452
Number of New Listings Last Month:	512	Sales Volume:	\$112,877,438
Total Sales Reported:	393	Average Sales Price:	\$287,220

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	393	Condos	29	\$106,807	\$126,928	\$129,587
Pending Sales	318	Houses	393	\$287,220	\$284,460	\$321,826
Total Number of Listings	1,788	2 Bedrooms	44	\$203,541	\$236,236	\$256,012
Median Sales Price	\$244,900	3 Bedrooms	175	\$242,464	\$226,214	\$254,968
Average Sales Price	\$287,220	4+ Bedrooms	174	\$353,393	\$358,614	\$410,297

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville					Area 12650, 12663 Loomis, Penryn				
				Last Year					Last Year
Total Sales:	164			116	Total Sales:	12			22
Pending Sales	128			95	Pending Sales	6			7
Total Number of Listings	611			760	Total Number of Listings	94			84
Median Sales Price	\$319,900			\$230,000	Median Sales Price	\$428,500			\$419,500
Average Sales Price	\$266,147			\$278,955	Average Sales Price	\$379,729			\$582,339
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>			<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	14	\$114,250	\$116,707	\$125,765	Condos	0	\$0	\$0	\$163,000
Houses	149	\$277,057	\$266,147	\$278,955	Houses	12	\$379,729	\$403,116	\$582,339
2 Bedrooms	15	\$169,353	\$188,393	\$189,330	2 Bedrooms	2	\$236,000	\$342,833	\$0
3 Bedrooms	62	\$244,934	\$223,038	\$231,937	3 Bedrooms	6	\$320,792	\$355,100	\$357,704
4+ Bedrooms	72	\$327,156	\$331,460	\$359,767	4+ Bedrooms	4	\$540,000	\$471,226	\$851,900

Area 12746 Granite Bay					Area 12201-12208 Lincoln				
				Last Year					Last Year
Total Sales:	25			22	Total Sales:	84			92
Pending Sales	13			13	Pending Sales	62			52
Total Number of Listings	108			136	Total Number of Listings	361			557
Median Sales Price	\$630,000			\$531,000	Median Sales Price	\$213,500			\$239,500
Average Sales Price	\$521,896			\$595,941	Average Sales Price	\$246,584			\$380,320
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	3	\$123,500	\$141,073	\$134,955
Houses	25	\$595,941	\$575,755	\$653,467	Houses	84	\$246,584	\$242,926	\$280,320
2 Bedrooms	0	\$0	\$0	\$0	2 Bedrooms	14	\$274,679	\$294,946	\$328,315
3 Bedrooms	8	\$319,171	\$261,667	\$498,700	3 Bedrooms	39	\$203,987	\$198,934	\$238,844
4+ Bedrooms	17	\$725,100	\$625,347	\$687,113	4+ Bedrooms	31	\$287,485	\$249,124	\$280,219

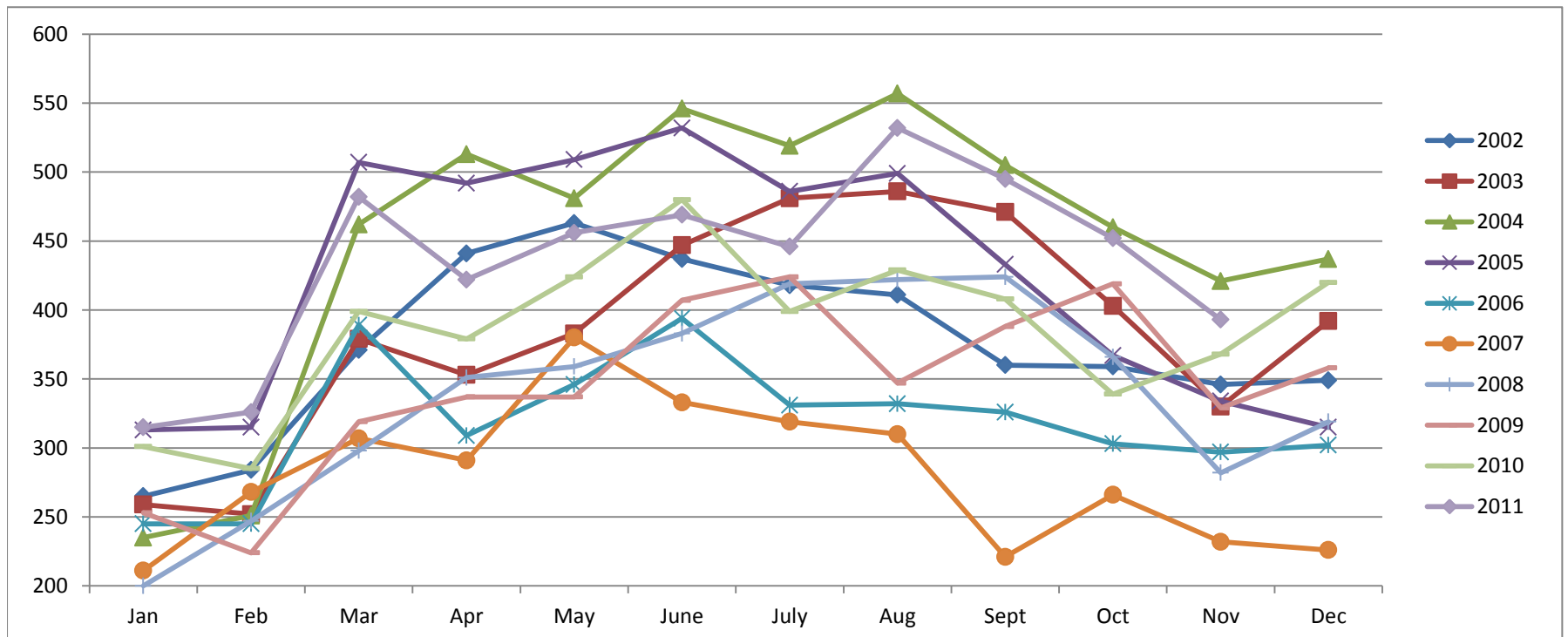
Area 12301, 12306, 12307, 12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV, GV, CX, AG, Wei, BC				
				Last Year					Last Year
Total Sales:	57			34	Total Sales:	17			14
Pending Sales	44			26	Pending Sales	15			22
Total Number of Listings	193			252	Total Number of Listings	136			147
Median Sales Price	\$310,000			\$242,750	Median Sales Price	\$199,900			\$277,500
Average Sales Price	\$389,798			\$289,534	Average Sales Price	\$249,112			\$270,679
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	6	\$67,567	\$240,000	\$65,667	Condos	0	\$0	\$0	\$0
Houses	57	\$389,798	\$263,992	\$289,534	Houses	17	\$249,112	\$277,060	\$270,679
2 Bedrooms	5	\$149,220	\$219,600	\$185,453	2 Bedrooms	3	\$169,967	\$135,065	\$186,667
3 Bedrooms	25	\$305,904	\$241,436	\$264,420	3 Bedrooms	12	\$251,667	\$230,690	\$281,056
4+ Bedrooms	27	\$512,030	\$342,578	\$430,379	4+ Bedrooms	2	\$352,500	\$486,356	\$350,000

Area 12677, 12765 Rocklin					Area 12304 Foresthill				
				Last Year					Last Year
Total Sales:	64			63	Total Sales:	11			5
Pending Sales	41			38	Pending Sales	8			3
Total Number of Listings	239			372	Total Number of Listings	55			50
Median Sales Price	\$128,533			\$260,000	Median Sales Price	\$196,000			\$229,000
Average Sales Price	\$285,710			\$308,477	Average Sales Price	\$184,127			\$258,760
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	6	\$120,333	\$127,100	\$157,771	Condos	0	\$0	\$0	\$0
Houses	64	\$285,710	\$283,968	\$308,477	Houses	11	\$184,127	\$221,986	\$258,760
2 Bedrooms	2	\$268,500	\$229,167	\$259,698	2 Bedrooms	3	\$101,667	\$165,000	\$0
3 Bedrooms	26	\$225,562	\$222,058	\$237,020	3 Bedrooms	5	\$166,580	\$201,380	\$214,300
4+ Bedrooms	36	\$330,106	\$324,218	\$358,919	4+ Bedrooms	3	\$295,833	\$382,000	\$325,450

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2002-2011)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	

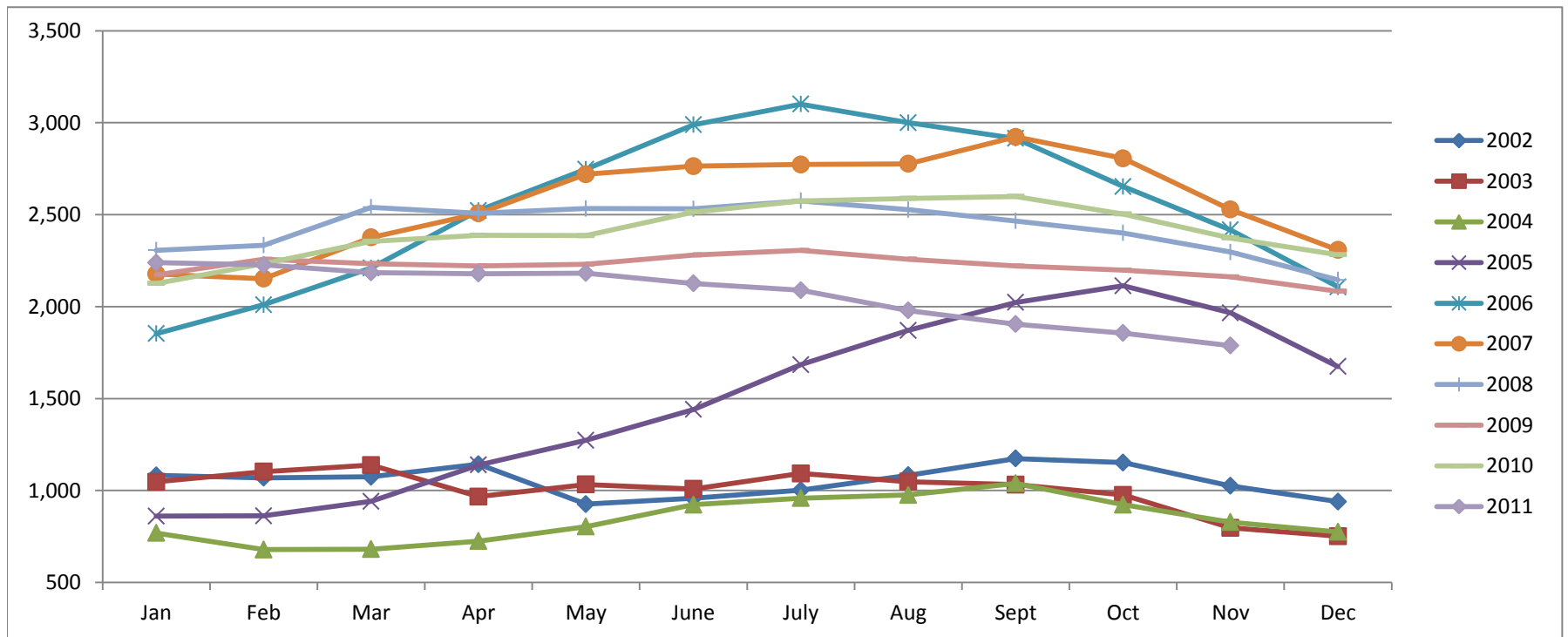


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2002-2011)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	

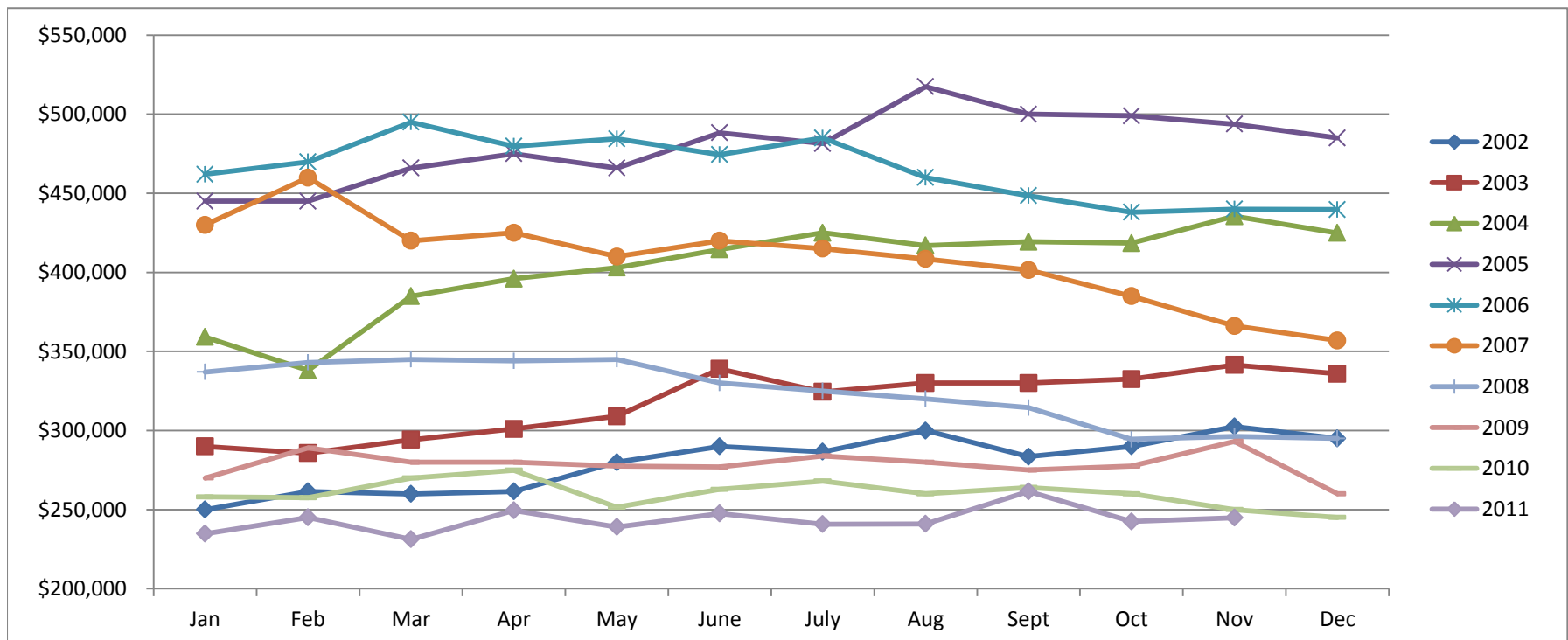


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2002-2011)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	

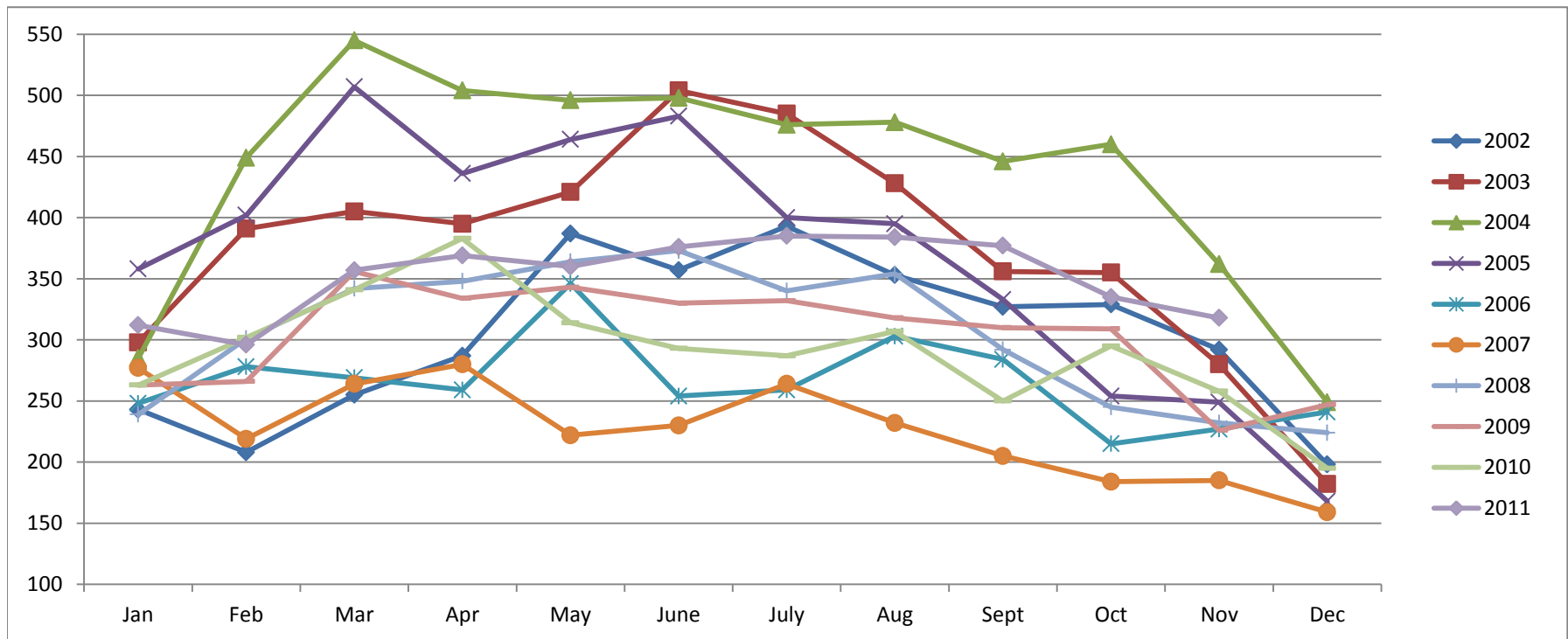


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2002-2011)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2002	243	208	255	287	387	357	393	353	327	329	292	198
2003	298	391	405	395	421	504	485	428	356	355	280	182
2004	285	449	545	504	496	498	476	478	446	460	362	249
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	



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