

# MLS Statistics

May 2016 - Placer County

## RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	642	626	2.6%	680	-5.6%
Listing Inventory	1,178	1,068	10.3%	1,209	-2.6%
Number of New Escrows	466	448	4.0%	534	-12.7%
Number of Closed Escrows	579	552	4.9%	570	1.6%
Median (1)	\$427,990	\$428,429	-0.1%	\$401,250	6.7%
Mean (2)	\$485,081	\$476,168	1.9%	\$450,798	7.6%
Mode (3)	\$500,000 to \$749,999	\$500,000 to \$749,999	NA	\$300,000 to \$349,999	NA

## YEAR-TO-DATE STATISTICS

	01/01/16 to 05/31/16	01/01/16 to 04/30/16	01/01/15 to 05/31/15	% Change
New Listings Published	2,765	2,123	2,726	1.4%
Number of New Escrows Opened	2,089	1,623	1,941	7.6%
Number of Closed Escrows	2,269	1,687	2,315	-2.0%
Dollar Volume of Closed Escrows	\$1,064,610,228	\$782,291,556	\$999,154,233	6.6%
Median	\$420,000	\$415,000	\$385,000	9.1%
Mean	\$469,198	\$463,718	\$431,600	8.7%

## PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	0	0	4
\$70,000-\$79,999	0	0.0%	0	0	2
\$80,000-\$89,999	0	0.0%	2	0	1
\$90,000-\$99,999	0	0.0%	0	0	1
\$100,000-\$119,999	0	0.0%	1	0	0
\$120,000-\$139,999	2	0.3%	1	0	4
\$140,000-\$159,999	1	0.2%	4	1	3
\$160,000-\$179,999	0	0.0%	8	0	1
\$180,000-\$199,999	2	0.3%	4	0	1
\$200,000-\$249,999	12	2.1%	7	0	1
\$250,000-\$299,999	35	6.0%	7	1	4
\$300,000-\$349,999	65	11.2%	0	0	2
\$350,000-\$399,999	115	19.9%	0	0	0
\$400,000-\$449,999	102	17.6%	0	0	1
\$450,000-\$499,999	73	12.6%	0	0	0
\$500,000-\$749,999	119	20.6%	0	0	0
\$750,000-\$999,999	32	5.5%	0	0	2
OVER \$1,000,000	21	3.6%	0	0	0
<b>TOTAL</b>	<b>579</b>		<b>34</b>	<b>2</b>	<b>27</b>

### Selling Prices of Classes Listed Above

\$89,999 or less	1.4%
\$90,000-\$139,999	1.4%
\$140,000-\$179,999	2.8%
\$180,000-\$299,999	11.5%
\$300,000-\$399,999	28.3%
\$400,000-\$749,999	46.0%
\$750,000 and over	8.6%



## TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	115
Conventional	359
FHA	98
VA	32
Other	16

## LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	446	71.9%
31-60 Days	85	13.7%
61-90 Days	38	6.1%
91-120 Days	25	4.0%
121+Days	26	4.2%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



# Home Sales Report - May 2016

Number of New Listing:	642	Total Sales Reported Last Month:	552
Number of New Listings Last Month:	626	Sales Volume:	\$280,862,172
Total Sales Reported:	579	Average Sales Price:	\$485,081

*These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271*

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	579	Condos	34	\$192,358	\$191,956	\$178,437
Pending Sales	466	Houses	579	\$485,081	\$476,168	\$443,104
Total Number of Listings	1,178	2 Bedrooms	80	\$369,320	\$391,150	\$362,693
Median Sales Price	\$427,990	3 Bedrooms	231	\$424,179	\$415,682	\$384,071
Average Sales Price	\$485,081	4+ Bedrooms	268	\$572,131	\$561,253	\$525,451

## Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville					Area 12650, 12663 Loomis, Penryn				
				Last Year					Last Year
Total Sales:	214			218	Total Sales:	27			28
Pending Sales	194			185	Pending Sales	17			18
Total Number of Listings	350			324	Total Number of Listings	63			82
Median Sales Price	\$425,000			\$391,500	Median Sales Price	\$565,000			\$477,500
Average Sales Price	\$438,642			\$398,362	Average Sales Price	\$684,222			\$670,257
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	11	\$183,633	\$178,328	\$168,529	Condos	1	\$245,000	\$0	\$0
Houses	214	\$438,642	\$427,983	\$398,362	Houses	27	\$684,222	\$683,643	\$670,257
2 Bedrooms	23	\$322,899	\$346,880	\$326,385	2 Bedrooms	1	\$360,000	\$0	\$468,333
3 Bedrooms	87	\$405,352	\$395,155	\$345,014	3 Bedrooms	14	\$566,893	\$696,556	\$534,206
4+ Bedrooms	104	\$492,088	\$495,594	\$465,597	4+ Bedrooms	12	\$848,125	\$673,958	\$979,433

Area 12746 Granite Bay					Area 12201-12209 Lincoln				
				Last Year					Last Year
Total Sales:	34			38	Total Sales:	93			122
Pending Sales	16			34	Pending Sales	76			111
Total Number of Listings	126			129	Total Number of Listings	169			189
Median Sales Price	\$824,000			\$770,000	Median Sales Price	\$391,000			\$365,000
Average Sales Price	\$848,404			\$816,044	Average Sales Price	\$453,438			\$403,278
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	2	\$235,550	\$225,438	\$217,475
Houses	34	\$848,404	\$819,268	\$816,044	Houses	93	\$453,438	\$427,876	\$403,278
2 Bedrooms	0	\$0	\$0	\$0	2 Bedrooms	30	\$444,112	\$472,056	\$477,367
3 Bedrooms	4	\$469,750	\$532,678	\$495,000	3 Bedrooms	34	\$390,377	\$358,493	\$320,853
4+ Bedrooms	30	\$898,892	\$922,440	\$824,721	4+ Bedrooms	29	\$537,021	\$476,783	\$453,677

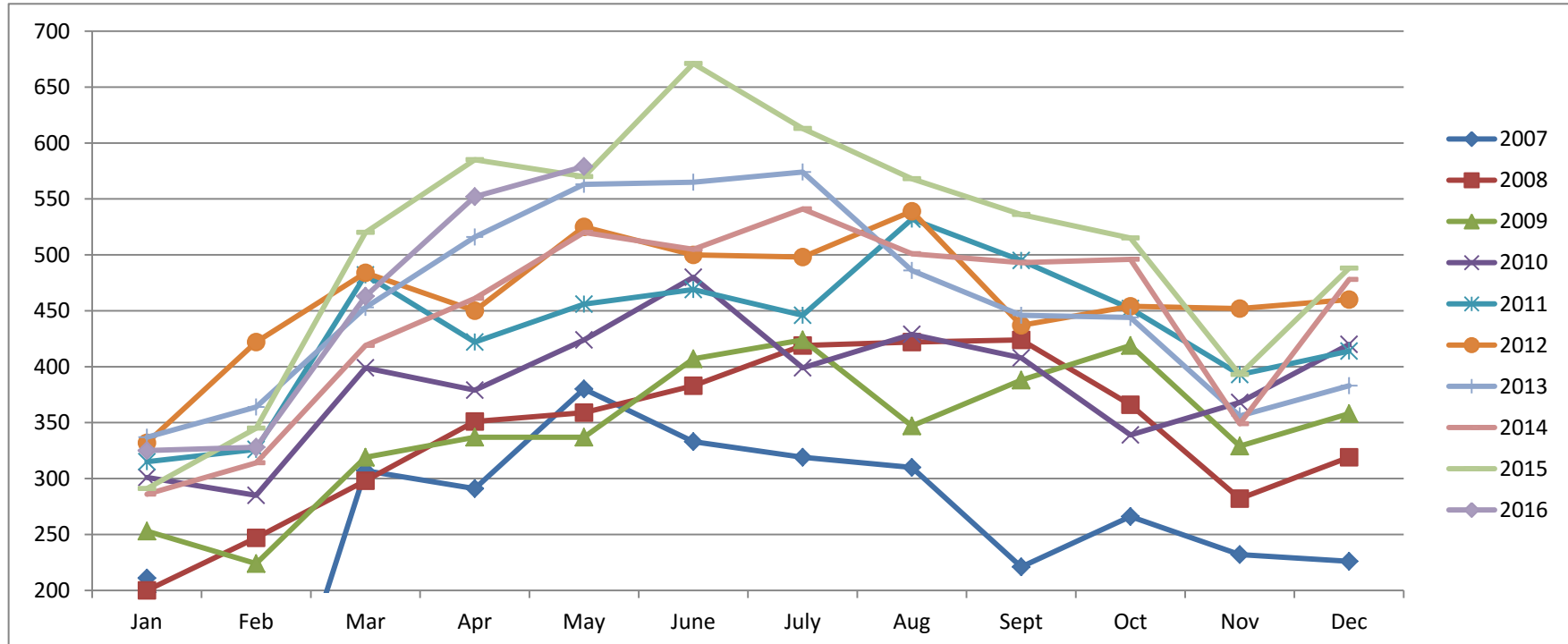
Area 12301, 12306, 12307, 12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				
				Last Year					Last Year
Total Sales:	58			46	Total Sales:	34			29
Pending Sales	44			40	Pending Sales	30			33
Total Number of Listings	136			157	Total Number of Listings	122			126
Median Sales Price	\$387,500			\$411,000	Median Sales Price	\$362,000			\$363,000
Average Sales Price	\$478,557			\$460,343	Average Sales Price	\$399,003			\$385,152
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	6	\$164,250	\$161,800	\$68,563	Condos	0	\$0	\$0	\$153,000
Houses	58	\$478,557	\$486,323	\$460,343	Houses	34	\$399,003	\$445,764	\$385,152
2 Bedrooms	9	\$314,111	\$340,643	\$293,725	2 Bedrooms	9	\$280,622	\$290,000	\$214,500
3 Bedrooms	31	\$446,993	\$471,271	\$399,543	3 Bedrooms	20	\$431,475	\$411,875	\$394,071
4+ Bedrooms	18	\$615,139	\$553,518	\$569,021	4+ Bedrooms	5	\$482,200	\$553,536	\$620,317

Area 12677, 12765 Rocklin					Area 12304 Foresthill				
				Last Year					Last Year
Total Sales:	108			79	Total Sales:	11			9
Pending Sales	79			97	Pending Sales	10			15
Total Number of Listings	170			158	Total Number of Listings	38			43
Median Sales Price	\$443,838			\$420,500	Median Sales Price	\$327,000			\$350,000
Average Sales Price	\$476,887			\$438,866	Average Sales Price	\$425,182			\$410,000
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	14	\$201,329	\$217,600	\$213,860	Condos	0	\$0	\$0	\$0
Houses	108	\$476,887	\$485,843	\$438,866	Houses	11	\$425,182	\$349,727	\$410,000
2 Bedrooms	5	\$401,500	\$318,250	\$353,125	2 Bedrooms	3	\$358,500	\$307,667	\$242,500
3 Bedrooms	34	\$407,959	\$412,361	\$372,262	3 Bedrooms	7	\$467,786	\$369,857	\$339,500
4+ Bedrooms	69	\$516,314	\$529,587	\$502,465	4+ Bedrooms	1	\$327,000	\$335,000	\$505,200

# Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	211	3	307	291	380	333	319	310	221	266	232	226
<b>2008</b>	200	247	298	351	359	383	419	422	424	366	282	319
<b>2009</b>	253	224	319	337	337	407	424	347	388	419	329	358
<b>2010</b>	301	285	399	379	424	480	399	429	408	339	368	420
<b>2011</b>	315	326	482	422	456	469	446	532	495	452	393	414
<b>2012</b>	332	422	484	450	525	500	498	539	437	454	452	460
<b>2013</b>	337	364	453	516	563	565	574	486	446	444	356	383
<b>2014</b>	286	314	419	461	520	505	541	501	493	496	349	478
<b>2015</b>	291	345	520	585	570	671	613	568	536	515	393	488
<b>2016</b>	325	328	463	552	579							

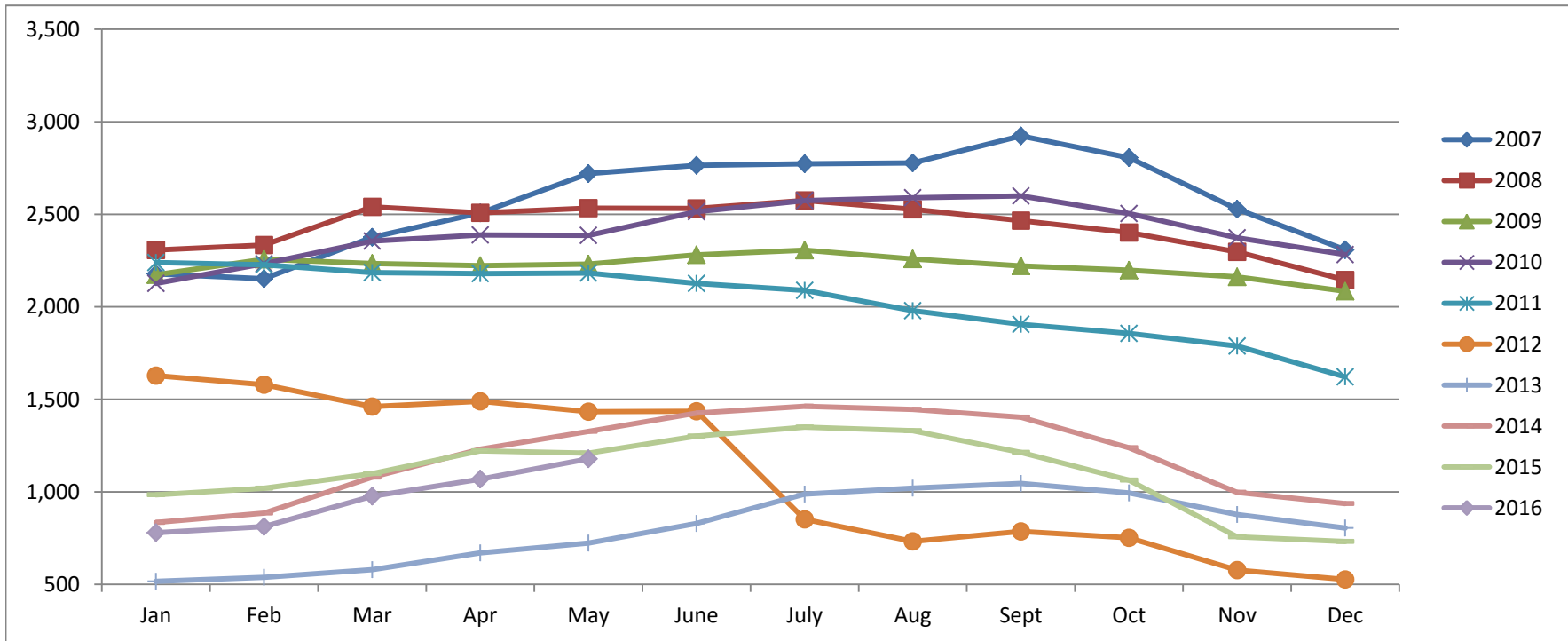


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
<b>2008</b>	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
<b>2009</b>	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
<b>2010</b>	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
<b>2011</b>	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
<b>2012</b>	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
<b>2013</b>	516	538	579	670	723	829	988	1,020	1,045	994	877	804
<b>2014</b>	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
<b>2015</b>	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063	757	731
<b>2016</b>	779	812	976	1,068	1,178							

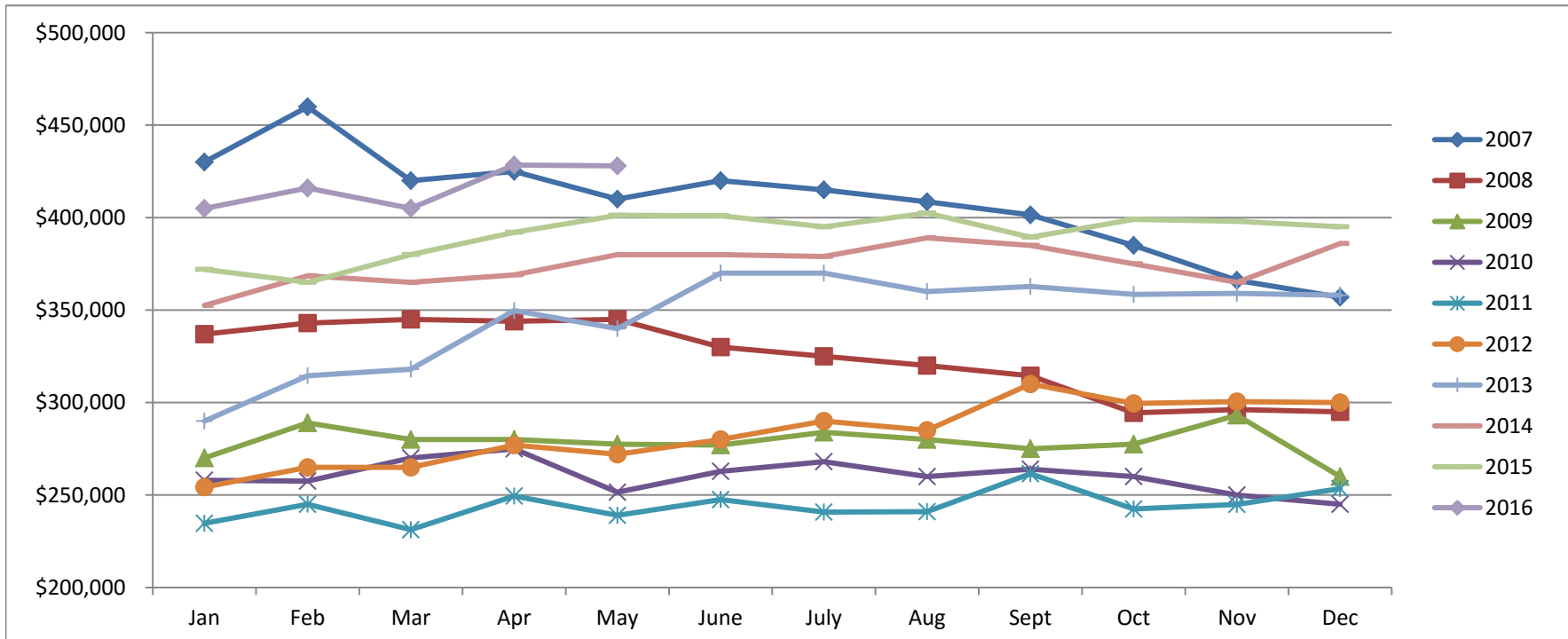


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# Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
<b>2008</b>	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
<b>2009</b>	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
<b>2010</b>	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
<b>2011</b>	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
<b>2012</b>	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
<b>2013</b>	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
<b>2014</b>	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
<b>2015</b>	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000	\$398,000	\$395,000
<b>2016</b>	\$404,900	\$416,000	\$405,000	\$428,429	\$427,990							

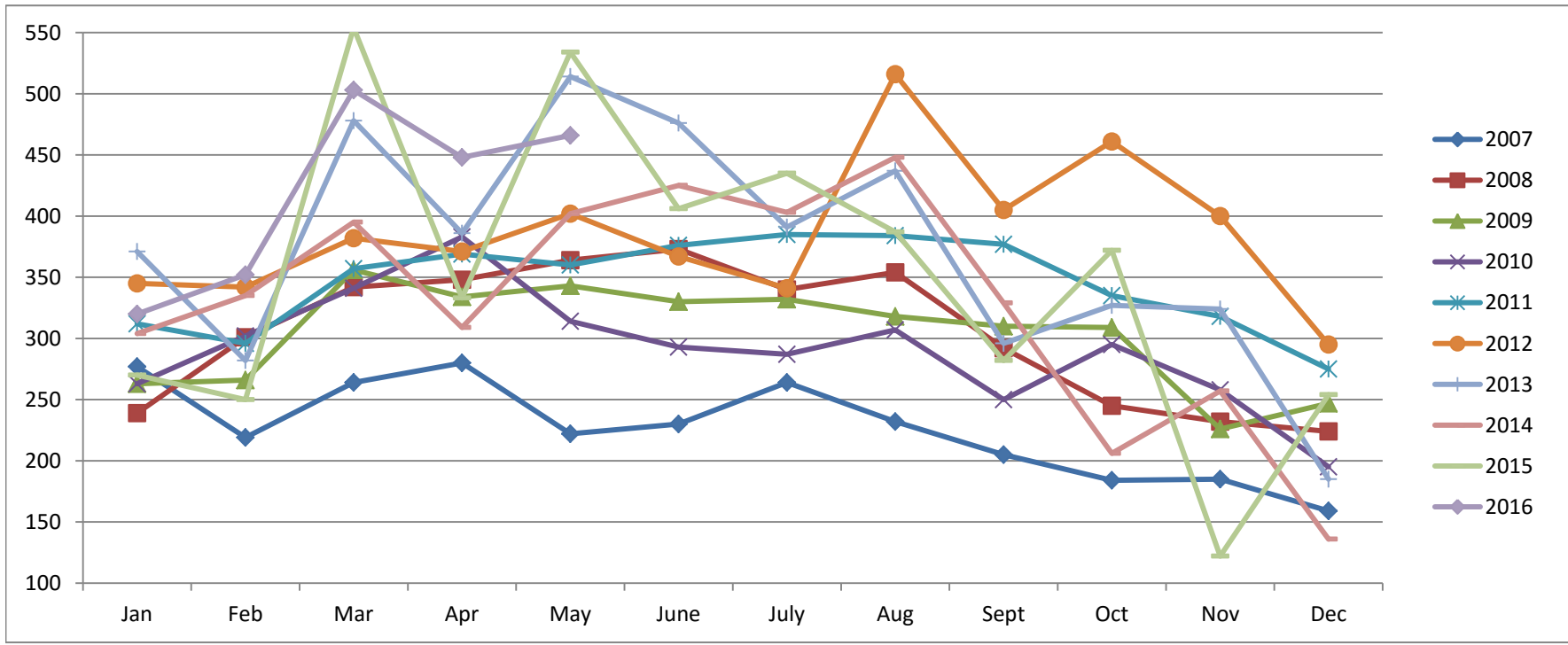


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# Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	277	219	264	280	222	230	264	232	205	184	185	159
<b>2008</b>	239	301	342	348	364	373	340	354	292	245	232	224
<b>2009</b>	263	266	356	334	343	330	332	318	310	309	226	247
<b>2010</b>	263	302	341	383	314	293	287	307	250	295	258	195
<b>2011</b>	312	296	357	369	360	376	385	384	377	335	318	275
<b>2012</b>	345	342	382	371	402	367	341	516	405	461	400	295
<b>2013</b>	371	282	478	386	514	476	391	437	296	327	324	185
<b>2014</b>	304	335	395	309	402	425	403	448	329	206	257	136
<b>2015</b>	270	250	554	333	534	406	435	387	282	372	122	254
<b>2016</b>	320	352	503	448	466							



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