

MLS Statistics

May 2015 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	680	557	22.1%	853	-20.3%
Listing Inventory	1,209	1,221	-1.0%	1,326	-8.8%
Number of New Escrows	534	333	60.4%	402	32.8%
Number of Closed Escrows	570	585	-2.6%	520	9.6%
Median (1)	\$401,250	\$392,000	2.4%	\$379,995	5.6%
Mean (2)	\$450,798	\$443,104	1.7%	\$421,278	7.0%
Mode (3)	\$300,000 to \$349,999	\$300,000 to \$349,999	NA	\$350,000 to \$399,999	NA

YEAR-TO-DATE STATISTICS

	01/01/15 to 05/31/15	01/01/15 to 04/30/15	01/01/14 to 05/31/14	% Change
New Listings Published	2,726	2,046	3,113	-12.4%
Number of New Escrows Opened	1,941	1,407	1,745	11.2%
Number of Closed Escrows	2,315	1,744	2,017	14.8%
Dollar Volume of Closed Escrows	\$999,154,233	\$741,976,485	\$828,817,803	20.6%
Median	\$385,000	\$380,000	\$370,000	4.1%
Mean	\$431,600	\$425,445	\$410,916	5.0%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	1	0.2%	3	0	2
\$70,000-\$79,999	0	0.0%	1	0	1
\$80,000-\$89,999	0	0.0%	0	0	0
\$90,000-\$99,999	0	0.0%	0	0	2
\$100,000-\$119,999	0	0.0%	1	0	0
\$120,000-\$139,999	2	0.4%	4	0	0
\$140,000-\$159,999	1	0.2%	3	0	0
\$160,000-\$179,999	2	0.4%	4	0	2
\$180,000-\$199,999	5	0.9%	3	0	1
\$200,000-\$249,999	26	4.6%	3	0	2
\$250,000-\$299,999	54	9.5%	4	2	2
\$300,000-\$349,999	105	18.4%	0	4	0
\$350,000-\$399,999	84	14.7%	0	0	2
\$400,000-\$449,999	97	17.0%	0	0	0
\$450,000-\$499,999	49	8.6%	0	0	1
\$500,000-\$749,999	104	18.2%	0	0	4
\$750,000-\$999,999	25	4.4%	0	0	0
OVER \$1,000,000	15	2.6%	0	0	0
TOTAL	570		26	6	19

Selling Prices of Classes Listed Above

\$89,999 or less	1.3%
\$90,000-\$139,999	1.4%
\$140,000-\$179,999	1.9%
\$180,000-\$299,999	16.4%
\$300,000-\$399,999	31.4%
\$400,000-\$749,999	41.1%
\$750,000 and over	6.4%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	102
Conventional	314
FHA	123
VA	46
Other	13

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	409	68.4%
31-60 Days	95	15.9%
61-90 Days	43	7.2%
91-120 Days	16	2.7%
121+Days	35	5.9%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - May 2015

Number of New Listing:	680	Total Sales Reported Last Month:	585
Number of New Listings Last Month:	557	Sales Volume:	\$256,954,748
Total Sales Reported:	570	Average Sales Price:	\$450,798

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	570	Condos	26	\$168,800	\$178,437	\$182,211
Pending Sales	534	Houses	570	\$450,798	\$443,104	\$421,278
Total Number of Listings	1,209	2 Bedrooms	78	\$379,744	\$362,693	\$334,690
Median Sales Price	\$401,250	3 Bedrooms	237	\$365,170	\$384,071	\$355,485
Average Sales Price	\$450,798	4+ Bedrooms	255	\$552,115	\$525,451	\$521,769

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year
Total Sales:	218			215	Total Sales:	28			19
Pending Sales	185			135	Pending Sales	18			18
Total Number of Listings	324			388	Total Number of Listings	82			64
Median Sales Price	\$391,500			\$379,000	Median Sales Price	\$477,500			\$505,000
Average Sales Price	\$398,362			\$393,227	Average Sales Price	\$670,257			\$569,769
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	12	\$168,529	\$174,993	\$190,214	Condos	0	\$0	\$0	\$0
Houses	218	\$398,362	\$402,874	\$393,228	Houses	28	\$670,257	\$716,822	\$569,769
2 Bedrooms	23	\$326,385	\$321,352	\$303,698	2 Bedrooms	3	\$468,333	\$405,000	\$247,500
3 Bedrooms	95	\$345,014	\$367,844	\$349,489	3 Bedrooms	16	\$534,206	\$567,125	\$383,623
4+ Bedrooms	100	\$465,597	\$461,828	\$468,104	4+ Bedrooms	9	\$979,433	\$824,636	\$859,750

Area 12746 Granite Bay				Last Year	Area 12201-12209 Lincoln				Last Year
Total Sales:	38			28	Total Sales:	122			95
Pending Sales	34			25	Pending Sales	111			78
Total Number of Listings	129			147	Total Number of Listings	189			231
Median Sales Price	\$770,000			\$675,000	Median Sales Price	\$365,000			\$365,000
Average Sales Price	\$816,044			\$726,893	Average Sales Price	\$403,278			\$398,311
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	4	\$217,475	\$210,833	\$191,250
Houses	38	\$816,044	\$729,585	\$726,893	Houses	122	\$403,278	\$391,094	\$398,311
2 Bedrooms	0	\$0	\$0	\$310,000	2 Bedrooms	32	\$477,367	\$429,034	\$411,349
3 Bedrooms	1	\$495,000	\$530,090	\$451,333	3 Bedrooms	52	\$320,853	\$337,366	\$341,736
4+ Bedrooms	37	\$824,721	\$796,083	\$825,476	4+ Bedrooms	38	\$453,677	\$413,909	\$437,356

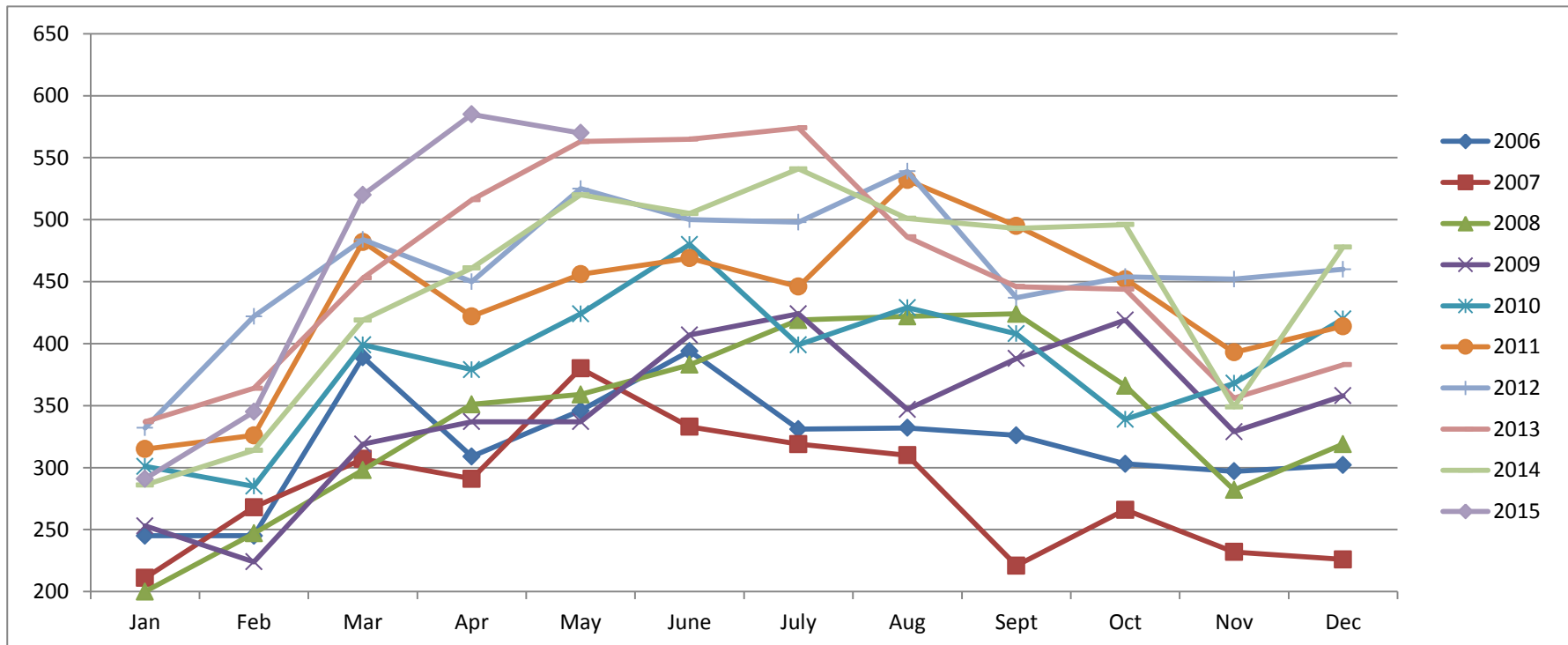
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				Last Year
Total Sales:	46			45	Total Sales:	29			26
Pending Sales	40			35	Pending Sales	33			29
Total Number of Listings	157			165	Total Number of Listings	126			135
Median Sales Price	\$411,000			\$415,000	Median Sales Price	\$363,000			\$334,950
Average Sales Price	\$460,343			\$434,656	Average Sales Price	\$385,152			\$322,440
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	4	\$68,563	\$154,429	\$170,667	Condos	1	\$153,000	\$155,500	\$0
Houses	46	\$460,343	\$481,213	\$434,656	Houses	29	\$385,152	\$375,938	\$332,440
2 Bedrooms	4	\$293,725	\$376,293	\$371,800	2 Bedrooms	9	\$214,500	\$250,000	\$220,405
3 Bedrooms	23	\$399,543	\$422,871	\$377,320	3 Bedrooms	14	\$394,071	\$424,900	\$375,333
4+ Bedrooms	19	\$569,021	\$599,178	\$551,167	4+ Bedrooms	6	\$620,317	\$449,500	\$430,167

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year
Total Sales:	79			77	Total Sales:	9			15
Pending Sales	97			70	Pending Sales	15			10
Total Number of Listings	158			159	Total Number of Listings	43			35
Median Sales Price	\$420,500			\$385,000	Median Sales Price	\$350,000			\$286,000
Average Sales Price	\$438,866			\$429,630	Average Sales Price	\$410,000			\$298,527
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	5	\$213,860	\$209,360	\$165,986	Condos	0	\$0	\$0	\$0
Houses	79	\$438,866	\$422,873	\$429,630	Houses	9	\$410,000	\$330,500	\$298,527
2 Bedrooms	4	\$353,125	\$340,583	\$318,117	2 Bedrooms	2	\$242,500	\$54,000	\$129,825
3 Bedrooms	34	\$372,262	\$356,069	\$358,636	3 Bedrooms	2	\$339,500	\$384,500	\$270,071
4+ Bedrooms	41	\$502,465	\$483,640	\$482,816	4+ Bedrooms	5	\$505,200	\$175,000	\$517,025

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585	570							

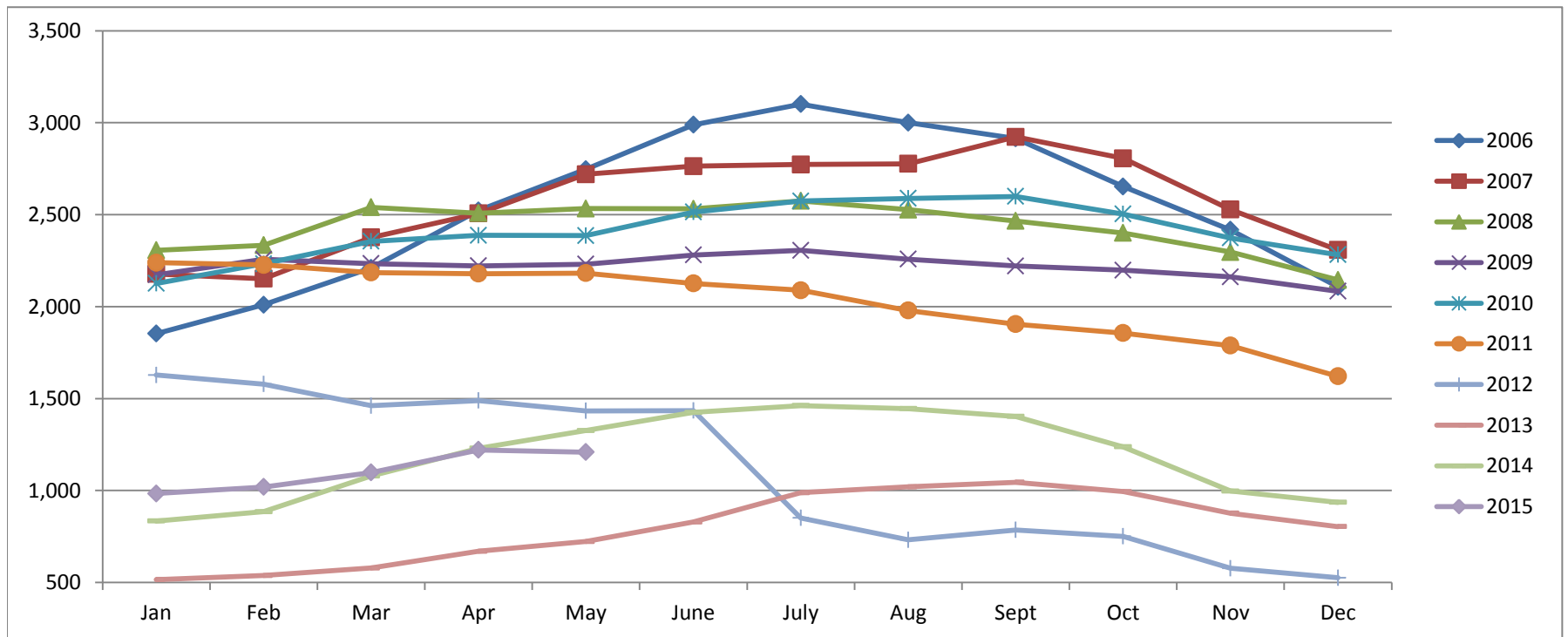


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019	1,098	1,221	1,209							

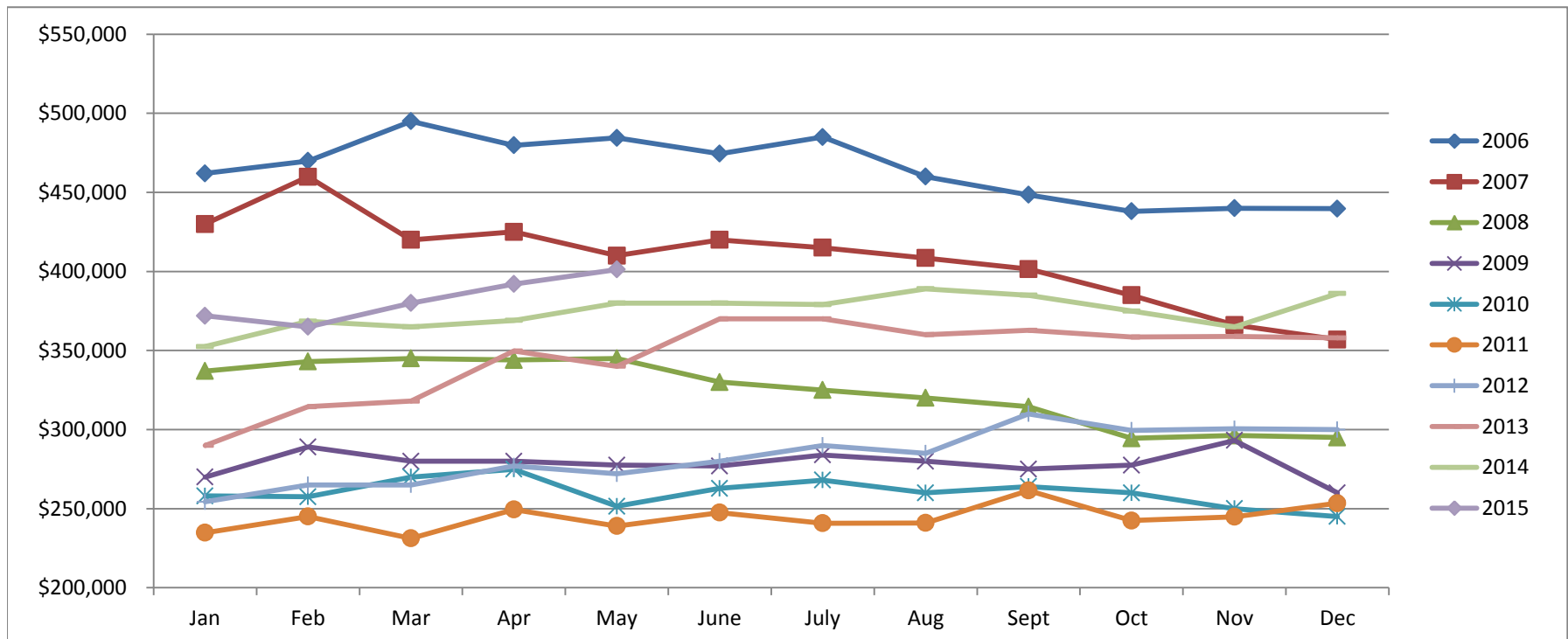


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250							

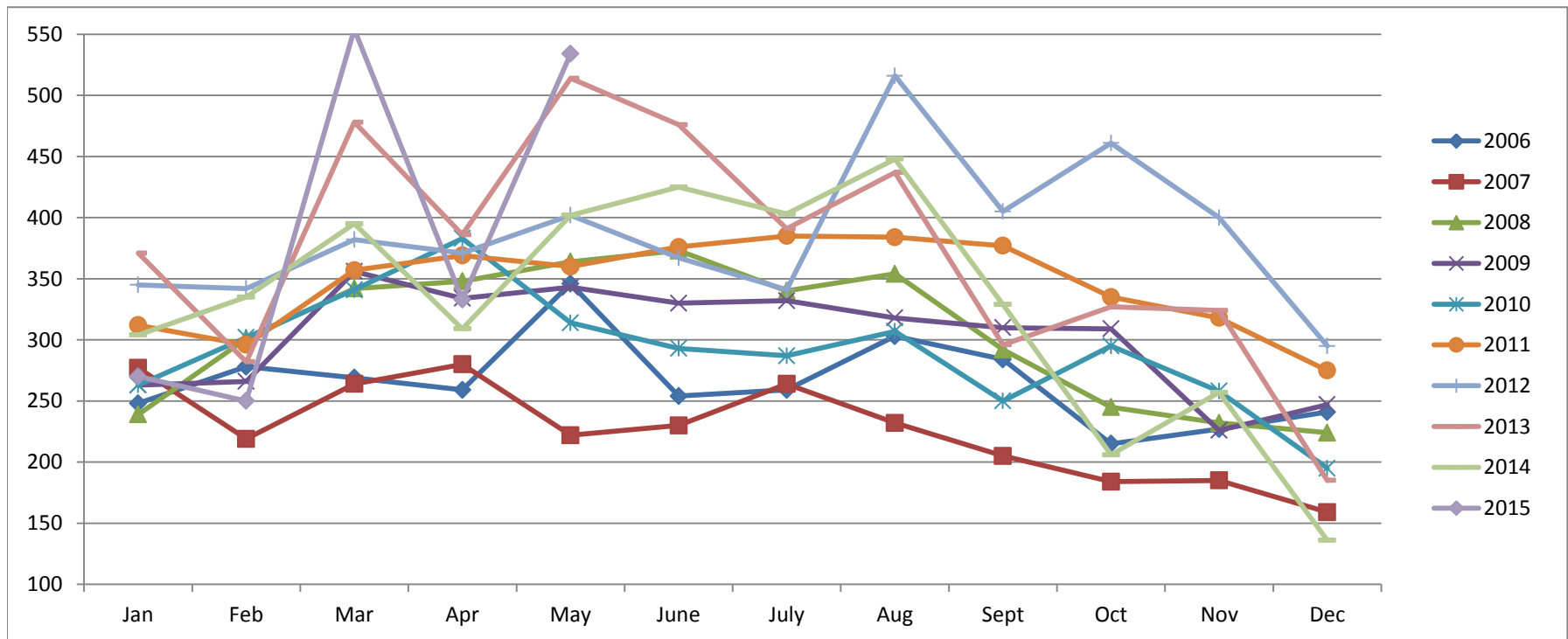


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250	554	333	534							



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