

MLS Statistics

May 2014 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	853	556	53.4%	628	35.8%
Listing Inventory	1,326	1,230	7.8%	723	83.4%
Number of New Escrows	402	309	30.1%	514	-21.8%
Number of Closed Escrows	520	461	12.8%	563	-7.6%
Median (1)	\$379,995	\$369,000	3.0%	\$340,000	11.8%
Mean (2)	\$421,278	\$426,693	-1.3%	\$389,834	8.1%
Mode (3)	\$350,000 to \$399,999	\$300,000 to \$349,999	NA	\$300,000 to \$349,999	NA

YEAR-TO-DATE STATISTICS

	01/01/14 to 05/31/14	01/01/14 to 04/30/14	01/01/13 to 05/31/13	% Change
New Listings Published	3,113	2,260	2,797	11.3%
Number of New Escrows Opened	1,745	1,343	1,624	7.5%
Number of Closed Escrows	2,017	1,492	2,255	-10.6%
Dollar Volume of Closed Escrows	\$828,817,803	\$607,627,000	\$828,768,714	0.0%
Median	\$370,000	\$365,000	\$329,342	12.3%
Mean	\$410,916	\$407,257	\$367,525	11.8%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	3	0.6%	1	0	3
\$70,000-\$79,999	0	0.0%	0	0	1
\$80,000-\$89,999	0	0.0%	0	0	3
\$90,000-\$99,999	2	0.4%	0	0	1
\$100,000-\$119,999	0	0.0%	1	0	1
\$120,000-\$139,999	3	0.6%	5	0	0
\$140,000-\$159,999	0	0.0%	4	0	3
\$160,000-\$179,999	3	0.6%	3	0	2
\$180,000-\$199,999	7	1.3%	4	1	0
\$200,000-\$249,999	27	5.2%	7	1	2
\$250,000-\$299,999	56	10.8%	3	1	2
\$300,000-\$349,999	92	17.7%	0	0	1
\$350,000-\$399,999	99	19.0%	0	0	0
\$400,000-\$449,999	67	12.9%	0	0	0
\$450,000-\$499,999	58	11.2%	0	0	1
\$500,000-\$749,999	78	15.0%	0	0	1
\$750,000-\$999,999	14	2.7%	0	0	0
OVER \$1,000,000	11	2.1%	0	0	0
TOTAL	520		28	3	21

Selling Prices of Classes Listed Above

\$89,999 or less	1.9%
\$90,000-\$139,999	2.3%
\$140,000-\$179,999	2.6%
\$180,000-\$299,999	19.4%
\$300,000-\$399,999	33.6%
\$400,000-\$749,999	35.8%
\$750,000 and over	4.4%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	97
Conventional	318
FHA	85
VA	34
Other	18

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	374	67.8%
31-60 Days	80	14.5%
61-90 Days	40	7.2%
91-120 Days	22	4.0%
121+Days	36	6.5%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - May 2014

Number of New Listing:	853	Total Sales Reported Last Month:	461
Number of New Listings Last Month:	556	Sales Volume:	\$219,064,303
Total Sales Reported:	520	Average Sales Price:	\$421,278

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	520	Condos	28	\$182,211	\$174,030	\$155,894
Pending Sales	402	Houses	520	\$421,278	\$426,693	\$384,611
Total Number of Listings	1,326	2 Bedrooms	82	\$334,690	\$342,795	\$317,459
Median Sales Price	\$379,995	3 Bedrooms	222	\$355,485	\$362,386	\$321,415
Average Sales Price	\$421,278	4+ Bedrooms	216	\$521,769	\$535,226	\$481,317

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year	
Total Sales:	215			226	Total Sales:	19			20	
Pending Sales	137			175	Pending Sales	18			20	
Total Number of Listings	388			179	Total Number of Listings	64			55	
Median Sales Price	\$379,000			\$340,000	Median Sales Price				\$505,000	\$477,500
Average Sales Price	\$393,227			\$360,007	Average Sales Price				\$569,769	\$531,350
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>			<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>		<u>Last Year</u>
Condos	14	\$190,214	\$184,000	\$134,071	Condos	0	\$0	\$0	\$0	\$0
Houses	215	\$393,227	\$376,082	\$360,007	Houses	19	\$569,769	\$730,496	\$531,350	\$531,350
2 Bedrooms	20	\$303,698	\$285,069	\$302,402	2 Bedrooms	2	\$247,500	\$0	\$430,000	\$430,000
3 Bedrooms	108	\$349,489	\$344,271	\$311,074	3 Bedrooms	9	\$383,623	\$468,990	\$349,550	\$349,550
4+ Bedrooms	87	\$468,104	\$446,798	\$428,891	4+ Bedrooms	8	\$859,750	\$893,938	\$783,938	\$783,938

Area 12746 Granite Bay				Last Year	Area 12201-12208 Lincoln				Last Year	
Total Sales:	28			35	Total Sales:	95			108	
Pending Sales	25			34	Pending Sales	78			100	
Total Number of Listings	147			85	Total Number of Listings	231			113	
Median Sales Price	\$675,000			\$560,000	Median Sales Price				\$365,000	\$329,500
Average Sales Price	\$726,893			\$686,119	Average Sales Price				\$398,311	\$345,570
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	0	\$0	\$0	\$0	Condos	4	\$191,250	\$213,333	\$165,100	\$165,100
Houses	28	\$726,893	\$799,257	\$686,119	Houses	95	\$398,311	\$385,332	\$345,570	\$345,570
2 Bedrooms	1	\$310,000	\$0	\$427,000	2 Bedrooms	36	\$411,348	\$409,793	\$364,631	\$364,631
3 Bedrooms	6	\$451,333	\$506,885	\$440,115	3 Bedrooms	29	\$341,736	\$323,369	\$322,869	\$322,869
4+ Bedrooms	21	\$825,476	\$989,299	\$815,039	4+ Bedrooms	30	\$437,356	\$439,358	\$352,294	\$352,294

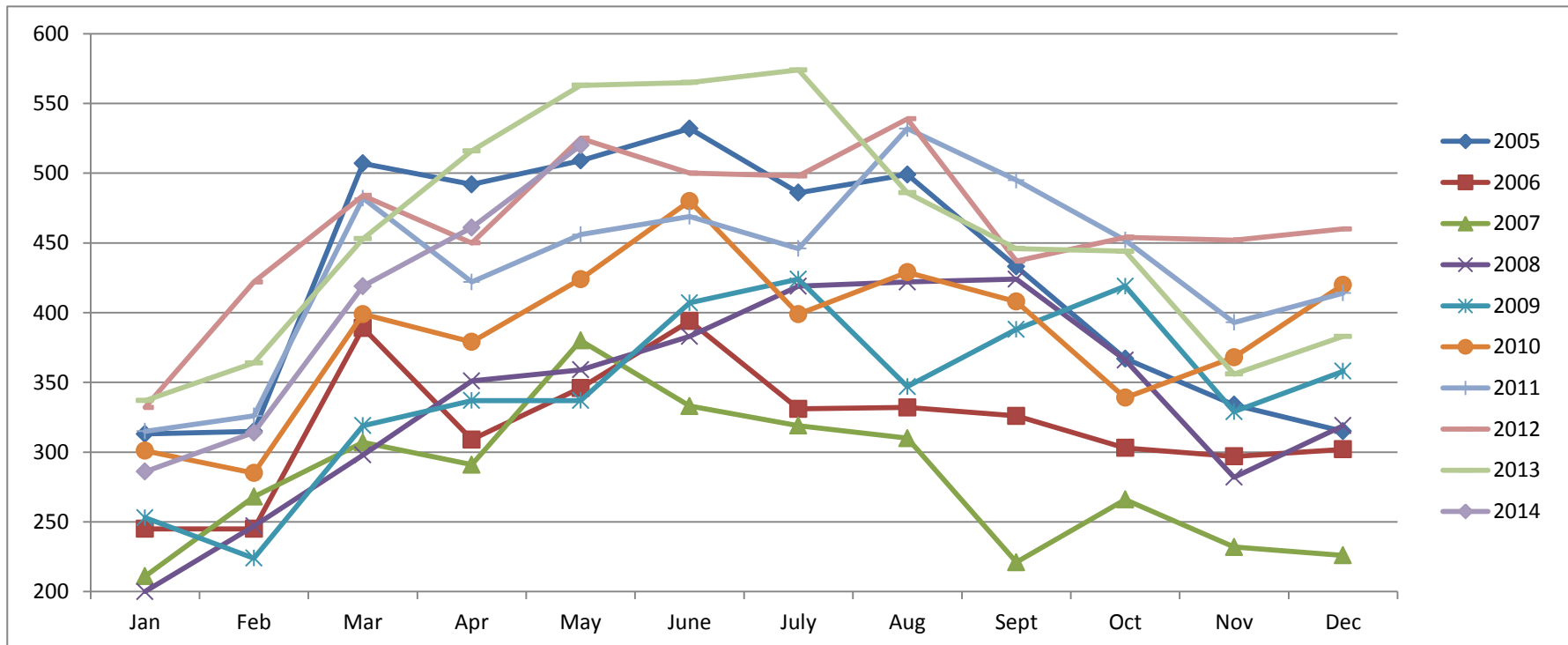
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV, GV, CX, AG, Wei, BC				Last Year	
Total Sales:	45			55	Total Sales:	26			35	
Pending Sales	35			58	Pending Sales	29			29	
Total Number of Listings	165			103	Total Number of Listings	135			83	
Median Sales Price	\$415,000			\$405,000	Median Sales Price				\$334,950	\$285,000
Average Sales Price	\$434,656			\$437,304	Average Sales Price				\$322,440	\$318,726
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	3	\$170,667	\$104,192	\$250,000	Condos	0	\$0	\$0	\$102,200	\$102,200
Houses	45	\$434,656	\$389,139	\$437,304	Houses	26	\$322,440	\$364,319	\$318,726	\$318,726
2 Bedrooms	5	\$371,800	\$229,633	\$290,138	2 Bedrooms	11	\$220,405	\$297,000	\$203,500	\$203,500
3 Bedrooms	25	\$377,320	\$378,832	\$371,881	3 Bedrooms	9	\$375,333	\$393,387	\$301,723	\$301,723
4+ Bedrooms	15	\$551,167	\$481,163	\$556,759	4+ Bedrooms	6	\$430,167	\$264,900	\$671,500	\$671,500

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year	
Total Sales:	77			71	Total Sales:	15			12	
Pending Sales	70			93	Pending Sales	10			4	
Total Number of Listings	159			71	Total Number of Listings	35			29	
Median Sales Price	\$385,000			\$346,500	Median Sales Price				\$286,000	\$250,000
Average Sales Price	\$429,630			\$388,119	Average Sales Price				\$298,527	\$236,958
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	7	\$165,986	\$191,979	\$178,000	Condos	0	\$0	\$0	\$0	\$0
Houses	77	\$429,630	\$424,756	\$388,119	Houses	15	\$298,527	\$225,000	\$236,958	\$236,958
2 Bedrooms	3	\$318,117	\$372,500	\$325,522	2 Bedrooms	4	\$129,825	\$0	\$0	\$0
3 Bedrooms	29	\$358,636	\$360,631	\$301,780	3 Bedrooms	7	\$270,071	\$225,000	\$225,350	\$225,350
4+ Bedrooms	45	\$482,816	\$485,263	\$446,083	4+ Bedrooms	4	\$517,025	\$0	\$295,000	\$295,000

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520							

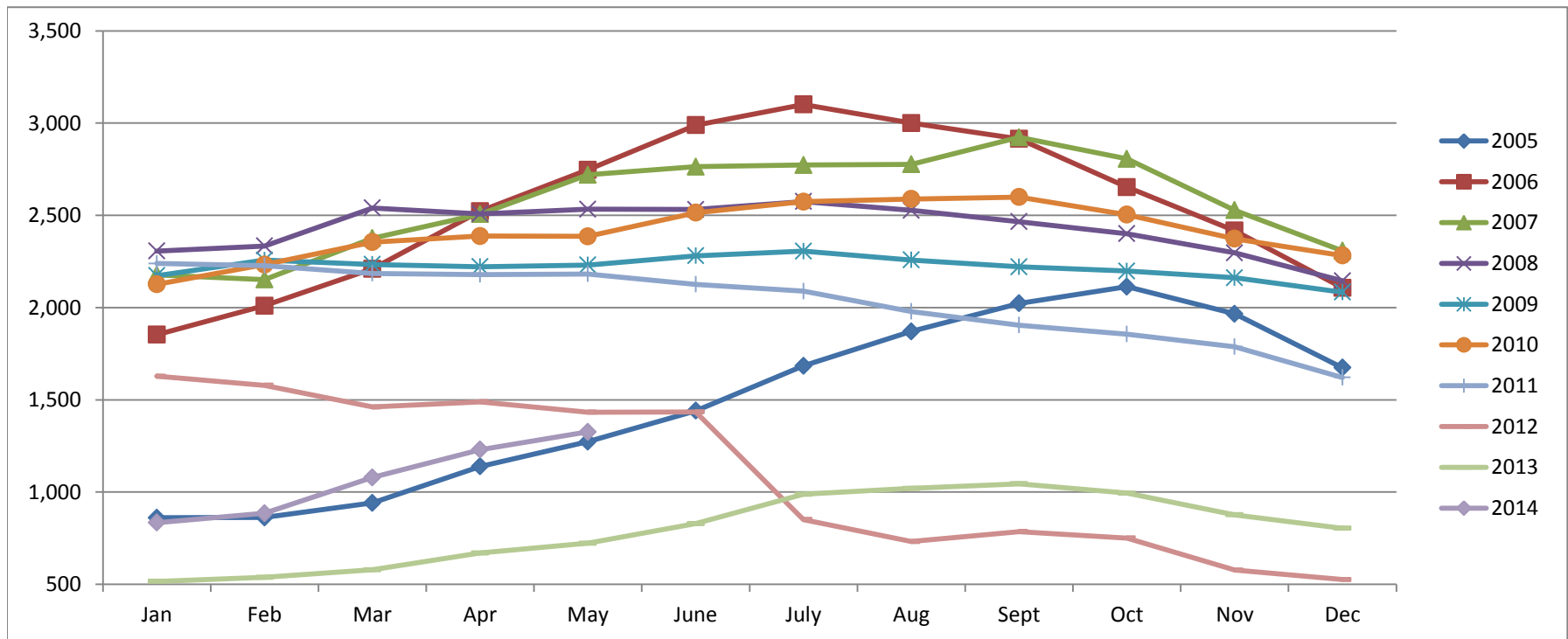


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326							

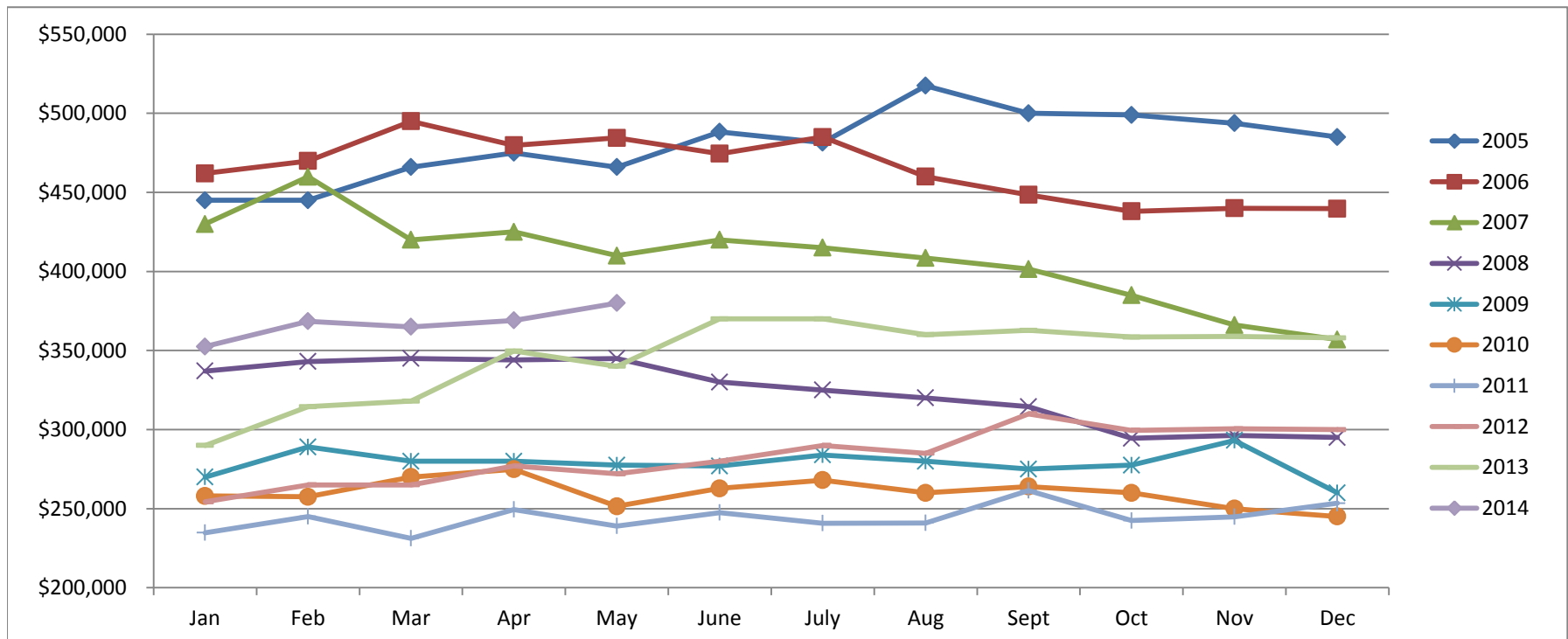


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995							

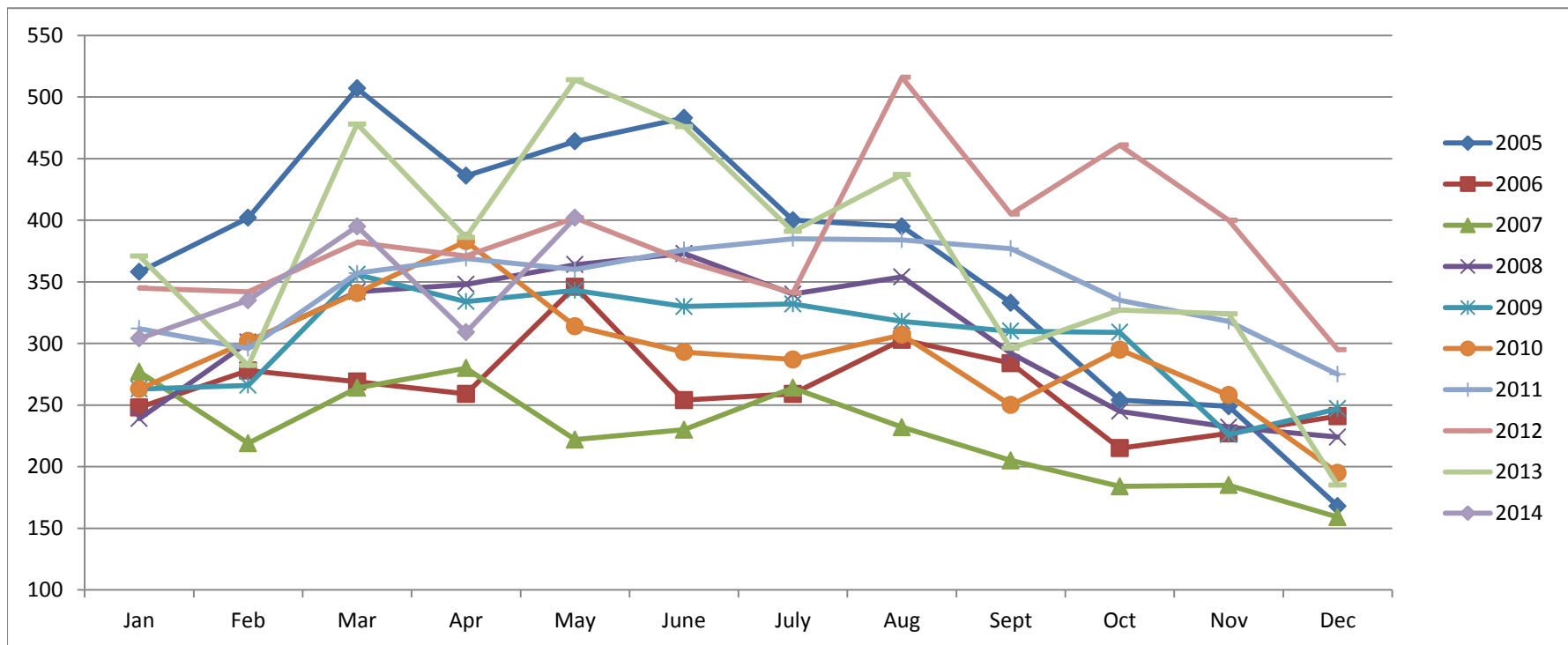


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402							



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