

MLS Statistics

May 2013 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	628	679	-7.5%	543	15.7%
Listing Inventory	723	670	7.9%	1,433	-49.5%
Number of New Escrows	514	386	33.2%	402	27.9%
Number of Closed Escrows	563	516	9.1%	525	7.2%
Median (1)	\$340,000	\$349,700	-2.8%	\$272,000	25.0%
Mean (2)	\$389,834	\$384,611	1.4%	\$315,056	23.7%
Mode (3)	\$300,000 to \$349,999	\$300,000 to \$349,999	NA	\$200,000 to \$249,999	NA

YEAR-TO-DATE STATISTICS

	01/01/13 to 05/31/13	01/01/13 to 04/30/13	01/01/12 to 05/31/12	% Change
New Listings Published	2,797	2,169	2,562	9.2%
Number of New Escrows Opened	1,624	1,110	1,852	-12.3%
Number of Closed Escrows	2,255	1,690	2,213	1.9%
Dollar Volume of Closed Escrows	\$828,768,714	\$608,616,249	\$661,789,190	25.2%
Median	\$329,342	\$323,983	\$298,802	10.2%
Mean	\$367,525	\$360,128	\$265,000	38.7%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	0	0	7
\$70,000-\$79,999	0	0.0%	0	0	2
\$80,000-\$89,999	1	0.2%	0	0	0
\$90,000-\$99,999	0	0.0%	2	0	1
\$100,000-\$119,999	1	0.2%	1	0	2
\$120,000-\$139,999	6	1.1%	1	0	1
\$140,000-\$159,999	8	1.4%	5	0	3
\$160,000-\$179,999	11	2.0%	5	0	1
\$180,000-\$199,999	7	1.2%	1	0	2
\$200,000-\$249,999	56	9.9%	1	0	6
\$250,000-\$299,999	98	17.4%	1	1	2
\$300,000-\$349,999	104	18.5%	0	1	3
\$350,000-\$399,999	73	13.0%	0	1	0
\$400,000-\$449,999	59	10.5%	0	0	1
\$450,000-\$499,999	40	7.1%	0	0	0
\$500,000-\$749,999	75	13.3%	0	0	0
\$750,000-\$999,999	13	2.3%	0	0	1
OVER \$1,000,000	11	2.0%	0	1	0
TOTAL	563		17	4	32

Selling Prices of Classes Listed Above

\$89,999 or less	1.6%
\$90,000-\$139,999	2.4%
\$140,000-\$179,999	5.4%
\$180,000-\$299,999	28.4%
\$300,000-\$399,999	29.5%
\$400,000-\$749,999	28.4%
\$750,000 and over	4.2%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	146
Conventional	289
FHA	85
VA	37
Other	26

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	445	76.3%
31-60 Days	78	13.4%
61-90 Days	20	3.4%
91-120 Days	13	2.2%
121+Days	27	4.6%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - May 2013

Number of New Listing: 628 Total Sales Reported Last Month: 516
 Number of New Listings Last Month: 679 Sales Volume: \$219,476,465
 Total Sales Reported: 563 Average Sales Price: \$389,834

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	563	Condos	17	\$155,894	\$150,504	\$120,114
Pending Sales	514	Houses	563	\$384,611	\$384,611	\$315,056
Total Number of Listings	723	2 Bedrooms	85	\$317,459	\$311,005	\$257,760
Median Sales Price	\$340,000	3 Bedrooms	235	\$321,415	\$309,967	\$256,636
Average Sales Price	\$389,834	4+ Bedrooms	243	\$481,317	\$480,762	\$377,465

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year	
Total Sales:	226			192	Total Sales:	20			22	
Pending Sales	175			146	Pending Sales	20			17	
Total Number of Listings	179			471	Total Number of Listings	55			70	
Median Sales Price	\$340,000			\$267,000	Median Sales Price				\$477,500	\$390,000
Average Sales Price	\$360,007			\$290,098	Average Sales Price				\$531,350	\$500,773
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>			<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>		<u>Last Year</u>
Condos	7	\$134,071	\$167,382	\$126,656	Condos	0	\$0	\$0	\$0	\$0
Houses	226	\$360,007	\$356,520	\$290,098	Houses	20	\$531,350	\$473,179	\$500,773	\$500,773
2 Bedrooms	29	\$302,402	\$267,542	\$210,736	2 Bedrooms	2	\$430,000	\$202,500	\$264,500	\$264,500
3 Bedrooms	101	\$311,074	\$314,132	\$244,940	3 Bedrooms	10	\$349,550	\$397,333	\$270,056	\$270,056
4+ Bedrooms	96	\$428,891	\$420,924	\$361,272	4+ Bedrooms	8	\$783,938	\$639,250	\$732,500	\$732,500

Area 12746 Granite Bay				Last Year	Area 12201-12208 Lincoln				Last Year	
Total Sales:	35			32	Total Sales:	108			119	
Pending Sales	34			20	Pending Sales	100			82	
Total Number of Listings	85			122	Total Number of Listings	113			233	
Median Sales Price	\$560,000			\$668,250	Median Sales Price				\$329,500	\$259,990
Average Sales Price	\$686,119			\$698,481	Average Sales Price				\$345,570	\$273,758
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	0	\$0	\$0	\$0	Condos	5	\$165,100	\$157,650	\$135,950	
Houses	35	\$686,119	\$738,815	\$698,481	Houses	108	\$345,570	\$334,832	\$273,758	
2 Bedrooms	1	\$427,000	\$315,000	\$0	2 Bedrooms	27	\$364,631	\$374,538	\$326,820	
3 Bedrooms	11	\$440,115	\$402,750	\$617,375	3 Bedrooms	36	\$322,869	\$269,965	\$209,972	
4+ Bedrooms	23	\$815,039	\$839,213	\$725,517	4+ Bedrooms	45	\$352,294	\$356,703	\$293,305	

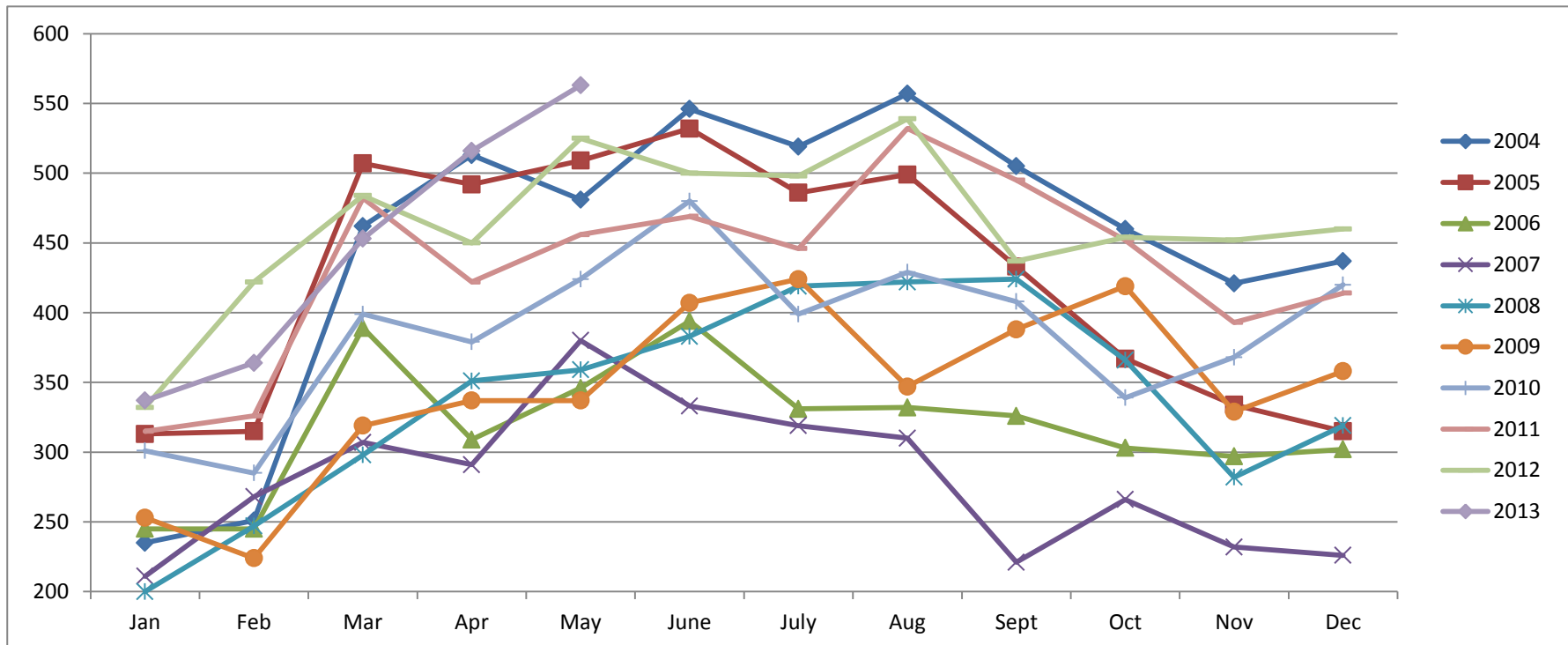
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV, GV, CX, AG, Wei, BC				Last Year	
Total Sales:	55			60	Total Sales:	35			24	
Pending Sales	58			38	Pending Sales	29			22	
Total Number of Listings	103			181	Total Number of Listings	83			134	
Median Sales Price	\$405,000			\$289,250	Median Sales Price				\$285,000	\$171,500
Average Sales Price	\$437,304			\$300,382	Average Sales Price				\$318,726	\$202,764
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	1	\$250,000	\$92,718	\$72,500	Condos	1	\$102,200	\$0	\$91,000	
Houses	55	\$437,304	\$353,757	\$300,382	Houses	35	\$318,726	\$330,881	\$202,764	
2 Bedrooms	8	\$290,138	\$187,139	\$191,383	2 Bedrooms	9	\$203,500	\$183,983	\$163,129	
3 Bedrooms	24	\$371,881	\$363,888	\$313,593	3 Bedrooms	22	\$301,723	\$299,021	\$210,992	
4+ Bedrooms	23	\$556,759	\$385,281	\$349,059	4+ Bedrooms	4	\$671,500	\$492,533	\$238,504	

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year	
Total Sales:	71			65	Total Sales:	12			11	
Pending Sales	93			66	Pending Sales	4			10	
Total Number of Listings	71			182	Total Number of Listings	29			38	
Median Sales Price	\$346,500			\$268,000	Median Sales Price				\$250,000	\$185,000
Average Sales Price	\$388,119			\$283,392	Average Sales Price				\$236,958	\$231,809
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	3	\$178,000	\$175,643	\$110,267	Condos	0	\$0	\$0	\$0	
Houses	71	\$388,119	\$395,083	\$283,392	Houses	12	\$236,958	\$246,208	\$231,809	
2 Bedrooms	9	\$325,522	\$354,492	\$251,700	2 Bedrooms	0	\$0	\$198,500	\$194,725	
3 Bedrooms	21	\$301,780	\$282,405	\$234,064	3 Bedrooms	10	\$225,350	\$244,000	\$186,200	
4+ Bedrooms	41	\$446,083	\$492,314	\$323,154	4+ Bedrooms	2	\$295,000	\$267,500	\$420,000	

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563							

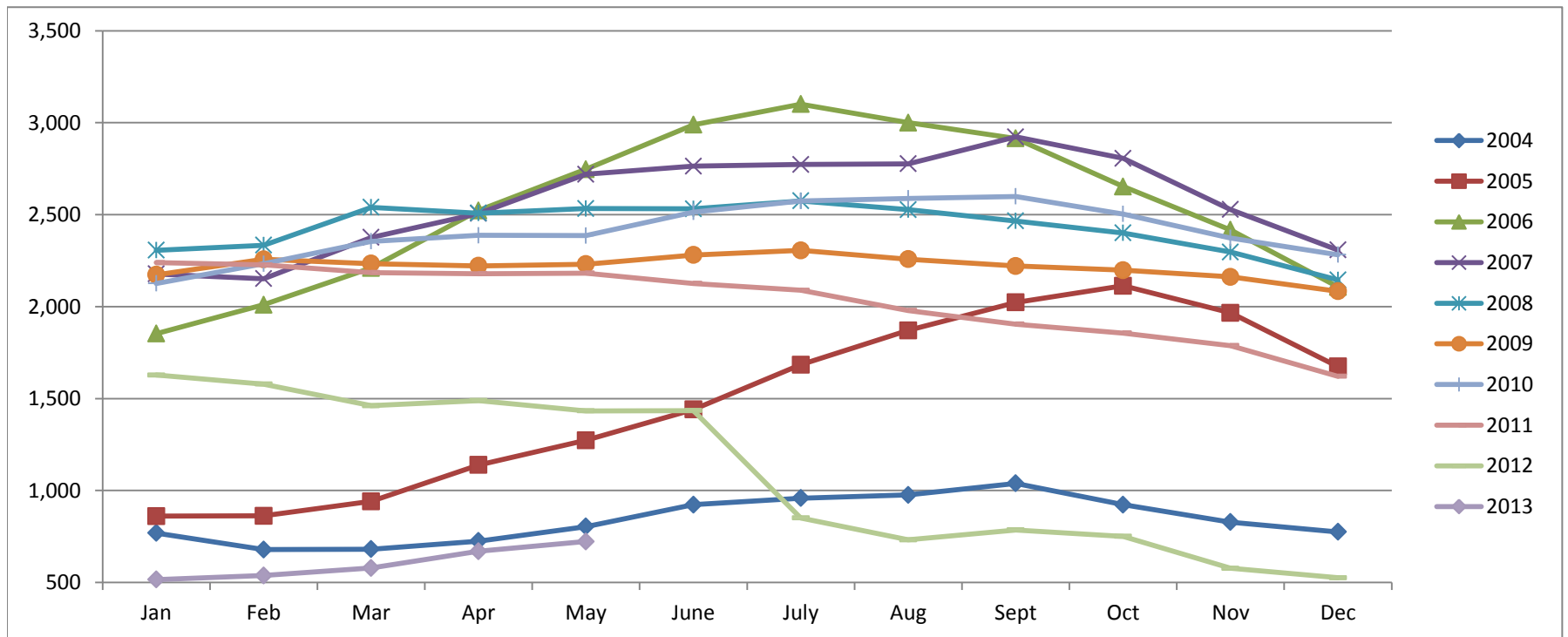


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723							

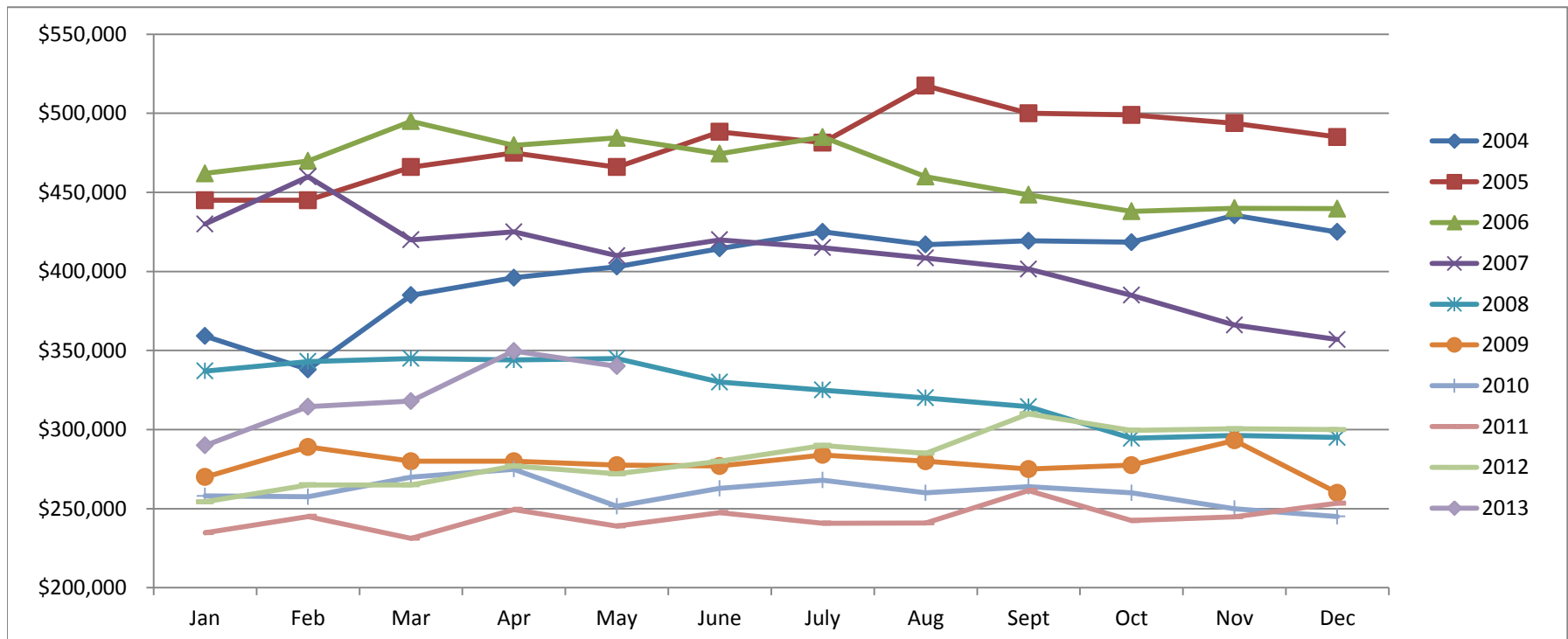


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000							

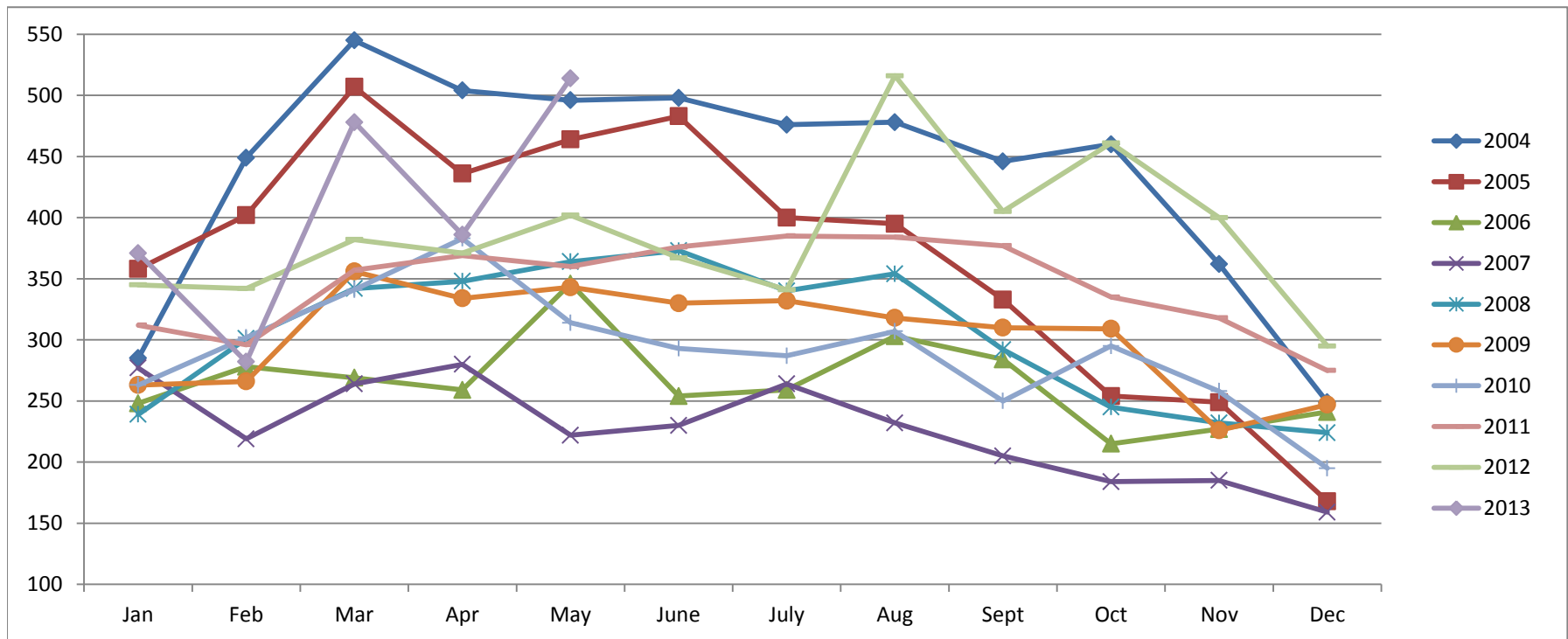


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2004	285	449	545	504	496	498	476	478	446	460	362	249
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514							



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