

# MLS Statistics

March 2016 - Placer County

## RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	641	446	43.7%	683	-6.1%
Listing Inventory	976	812	20.2%	1,098	-11.1%
Number of New Escrows	503	352	42.9%	554	-9.2%
Number of Closed Escrows	463	328	41.2%	520	-11.0%
Median (1)	\$405,000	\$416,000	-2.6%	\$380,000	6.6%
Mean (2)	\$452,386	\$462,858	-2.3%	\$417,628	8.3%
Mode (3)	\$350,000 to \$399,999	\$500,000 to \$749,999	NA	\$300,000 to \$349,999	NA

## YEAR-TO-DATE STATISTICS

	01/01/16 to 03/31/16	01/01/16 to 02/28/16	01/01/15 to 03/31/15	% Change
New Listings Published	1,497	856	1,489	0.5%
Number of New Escrows Opened	1,175	672	1,074	9.4%
Number of Closed Escrows	1,126	659	1,157	-2.7%
Dollar Volume of Closed Escrows	\$515,056,541	\$304,121,606	\$482,045,213	6.8%
Median	\$407,000	\$409,000	\$375,000	8.5%
Mean	\$457,421	\$461,490	\$416,634	9.8%

## PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	1	0	3
\$70,000-\$79,999	0	0.0%	0	0	1
\$80,000-\$89,999	1	0.2%	2	0	0
\$90,000-\$99,999	1	0.2%	0	0	1
\$100,000-\$119,999	0	0.0%	2	0	1
\$120,000-\$139,999	0	0.0%	1	0	1
\$140,000-\$159,999	0	0.0%	3	0	2
\$160,000-\$179,999	0	0.0%	0	0	3
\$180,000-\$199,999	2	0.4%	1	0	1
\$200,000-\$249,999	11	2.4%	11	0	5
\$250,000-\$299,999	46	9.9%	1	2	2
\$300,000-\$349,999	70	15.1%	1	0	2
\$350,000-\$399,999	92	19.9%	0	0	1
\$400,000-\$449,999	70	15.1%	0	0	3
\$450,000-\$499,999	46	9.9%	0	0	1
\$500,000-\$749,999	90	19.4%	0	1	1
\$750,000-\$999,999	25	5.4%	0	0	0
OVER \$1,000,000	9	1.9%	0	1	0
<b>TOTAL</b>	<b>463</b>		<b>23</b>	<b>4</b>	<b>28</b>

### Selling Prices of Classes Listed Above

\$89,999 or less	1.5%
\$90,000-\$139,999	1.4%
\$140,000-\$179,999	1.5%
\$180,000-\$299,999	15.8%
\$300,000-\$399,999	32.0%
\$400,000-\$749,999	40.9%
\$750,000 and over	6.8%



## TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	111
Conventional	264
FHA	83
VA	24
Other	11

## LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	328	66.5%
31-60 Days	53	10.8%
61-90 Days	35	7.1%
91-120 Days	27	5.5%
121+Days	50	10.1%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



# Home Sales Report - March 2016

Number of New Listing: 641 Total Sales Reported Last Month: 328  
 Number of New Listings Last Month: 446 Sales Volume: \$209,454,525  
 Total Sales Reported: 463 Average Sales Price: \$452,386

*These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271*

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	463	Condos	23	\$184,374	\$177,861	\$187,354
Pending Sales	503	Houses	463	\$452,386	\$462,858	\$417,628
Total Number of Listings	976	2 Bedrooms	61	\$354,698	\$375,717	\$343,653
Median Sales Price	\$405,000	3 Bedrooms	198	\$403,727	\$403,977	\$355,721
Average Sales Price	\$452,386	4+ Bedrooms	204	\$528,823	\$566,225	\$500,617

## Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville					Area 12650, 12663 Loomis, Penryn				
				Last Year					Last Year
Total Sales:	179			188	Total Sales:	15			14
Pending Sales	186			198	Pending Sales	20			22
Total Number of Listings	300			320	Total Number of Listings	47			76
Median Sales Price	\$380,000			\$360,000	Median Sales Price	\$695,000			\$476,475
Average Sales Price	\$411,516			\$381,551	Average Sales Price	\$660,400			\$564,389
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	8	\$188,437	\$253,000	\$188,167	Condos	0	\$0	\$0	\$0
Houses	179	\$411,516	\$399,388	\$381,551	Houses	15	\$660,400	\$655,163	\$564,389
2 Bedrooms	24	\$322,610	\$337,010	\$306,185	2 Bedrooms	1	\$320,000	\$288,000	\$406,833
3 Bedrooms	83	\$377,074	\$357,777	\$344,538	3 Bedrooms	5	\$613,100	\$472,200	\$505,564
4+ Bedrooms	72	\$480,854	\$454,735	\$456,099	4+ Bedrooms	9	\$724,500	\$1,044,113	\$785,500

Area 12746 Granite Bay					Area 12201-12209 Lincoln				
				Last Year					Last Year
Total Sales:	38			37	Total Sales:	93			114
Pending Sales	28			38	Pending Sales	102			108
Total Number of Listings	117			98	Total Number of Listings	136			188
Median Sales Price	\$644,500			\$628,000	Median Sales Price	\$380,000			\$355,000
Average Sales Price	\$717,855			\$703,189	Average Sales Price	\$405,442			\$378,125
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	7	\$232,171	\$209,203	\$225,214
Houses	38	\$717,855	\$752,674	\$703,189	Houses	93	\$405,442	\$422,028	\$378,125
2 Bedrooms	2	\$542,000	\$0	\$366,000	2 Bedrooms	18	\$436,554	\$465,733	\$437,560
3 Bedrooms	13	\$575,462	\$482,000	\$400,750	3 Bedrooms	30	\$344,430	\$350,198	\$331,016
4+ Bedrooms	23	\$813,629	\$856,780	\$751,531	4+ Bedrooms	45	\$433,671	\$474,725	\$387,409

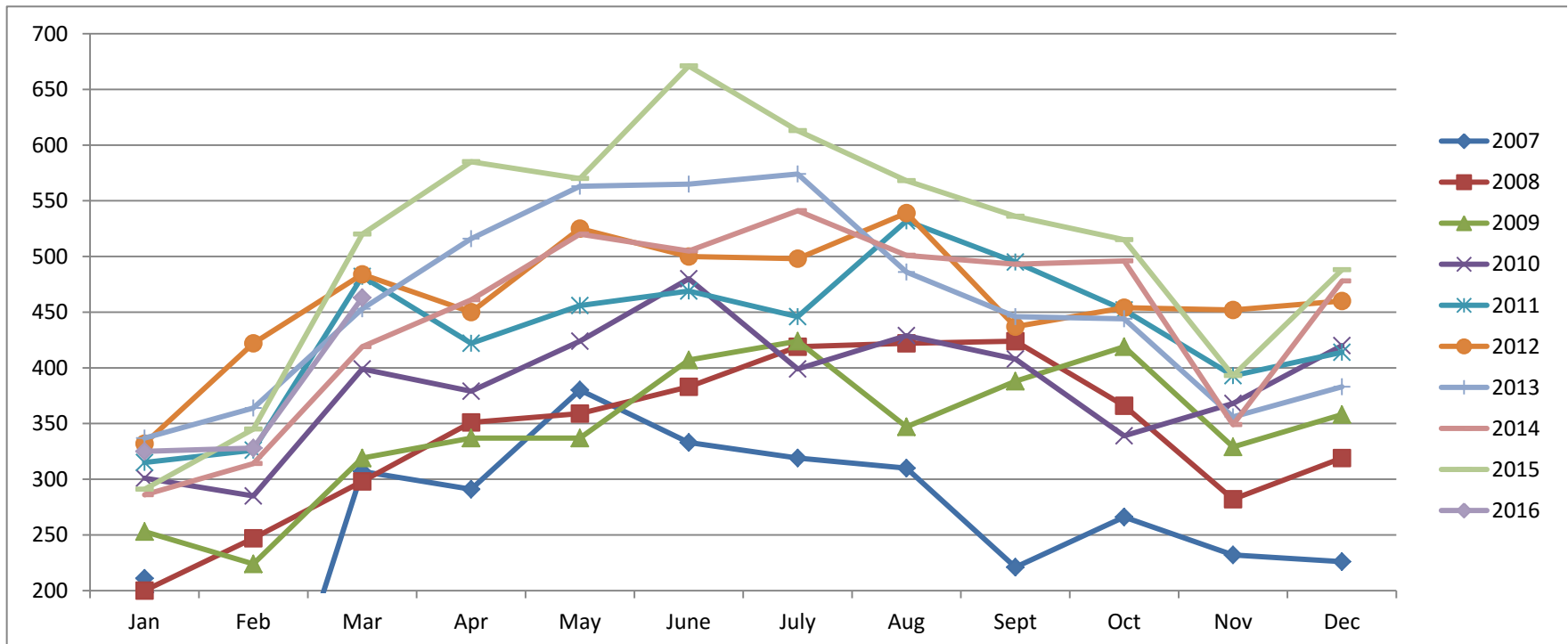
Area 12301, 12306, 12307, 12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV, CV, CX, AG, Wei, BC				
				Last Year					Last Year
Total Sales:	49			43	Total Sales:	28			24
Pending Sales	47			54	Pending Sales	36			23
Total Number of Listings	113			142	Total Number of Listings	83			105
Median Sales Price	\$390,000			\$385,000	Median Sales Price	\$416,000			\$343,000
Average Sales Price	\$401,099			\$425,568	Average Sales Price	\$467,496			\$349,951
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	5	\$118,200	\$96,167	\$129,600	Condos	0	\$0	\$0	\$0
Houses	49	\$401,099	\$466,461	\$425,568	Houses	28	\$467,496	\$467,508	\$349,951
2 Bedrooms	8	\$263,379	\$288,382	\$324,067	2 Bedrooms	5	\$276,900	\$332,125	\$214,194
3 Bedrooms	33	\$410,148	\$467,429	\$364,961	3 Bedrooms	15	\$480,393	\$409,649	\$434,500
4+ Bedrooms	8	\$501,491	\$561,308	\$568,638	4+ Bedrooms	8	\$562,438	\$762,000	\$427,868

Area 12677, 12765 Rocklin					Area 12304 Foresthill				
				Last Year					Last Year
Total Sales:	57			89	Total Sales:	4			9
Pending Sales	75			98	Pending Sales	9			12
Total Number of Listings	150			133	Total Number of Listings	27			34
Median Sales Price	\$425,500			\$415,000	Median Sales Price	\$306,500			\$258,000
Average Sales Price	\$465,983			\$429,516	Average Sales Price	\$399,475			\$259,767
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	3	\$172,300	\$229,167	\$190,500	Condos	0	\$0	\$0	\$0
Houses	57	\$465,983	\$414,930	\$429,516	Houses	4	\$399,475	\$400,350	\$249,767
2 Bedrooms	3	\$380,133	\$286,500	\$357,886	2 Bedrooms	0	\$0	\$291,833	\$234,500
3 Bedrooms	16	\$382,666	\$395,217	\$353,623	3 Bedrooms	3	\$299,333	\$436,522	\$266,880
4+ Bedrooms	38	\$507,841	\$465,831	\$485,479	4+ Bedrooms	1	\$699,900	\$0	\$300,000

# Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	211	3	307	291	380	333	319	310	221	266	232	226
<b>2008</b>	200	247	298	351	359	383	419	422	424	366	282	319
<b>2009</b>	253	224	319	337	337	407	424	347	388	419	329	358
<b>2010</b>	301	285	399	379	424	480	399	429	408	339	368	420
<b>2011</b>	315	326	482	422	456	469	446	532	495	452	393	414
<b>2012</b>	332	422	484	450	525	500	498	539	437	454	452	460
<b>2013</b>	337	364	453	516	563	565	574	486	446	444	356	383
<b>2014</b>	286	314	419	461	520	505	541	501	493	496	349	478
<b>2015</b>	291	345	520	585	570	671	613	568	536	515	393	488
<b>2016</b>	325	328	463									

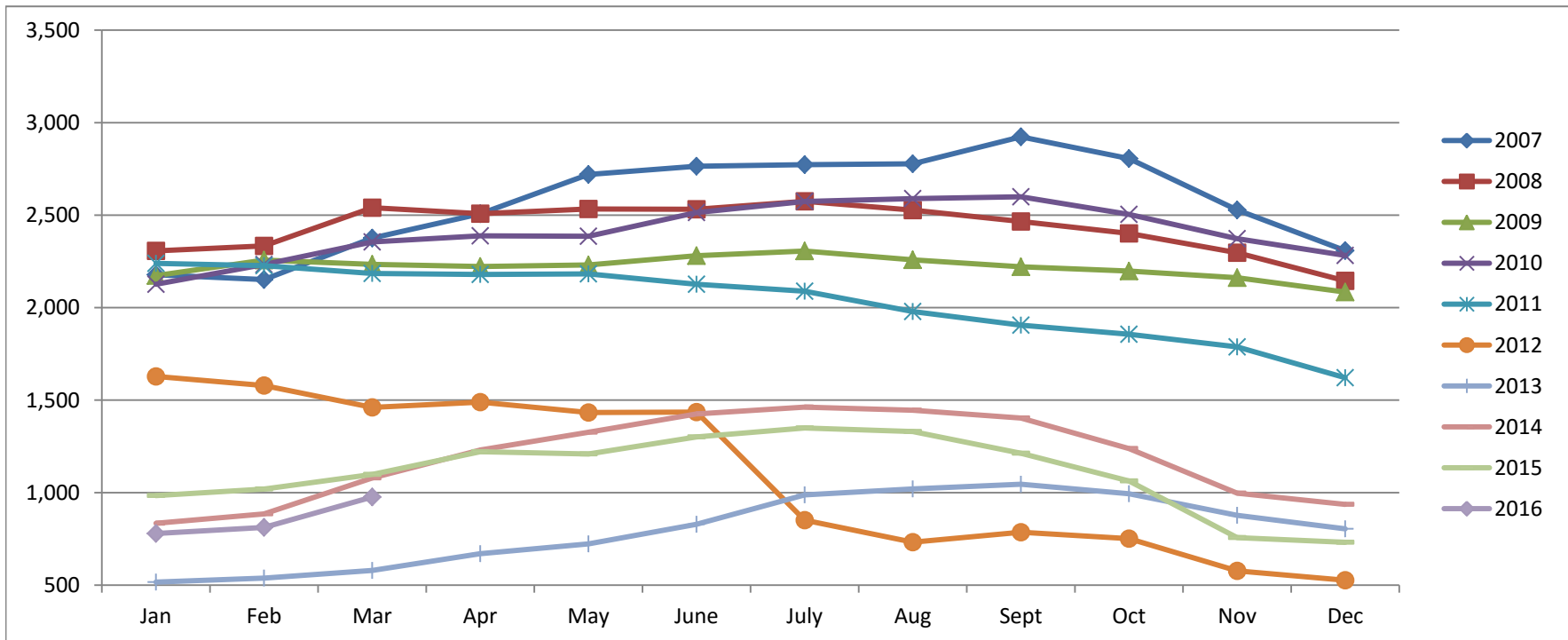


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
<b>2008</b>	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
<b>2009</b>	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
<b>2010</b>	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
<b>2011</b>	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
<b>2012</b>	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
<b>2013</b>	516	538	579	670	723	829	988	1,020	1,045	994	877	804
<b>2014</b>	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
<b>2015</b>	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063	757	731
<b>2016</b>	779	812	976									

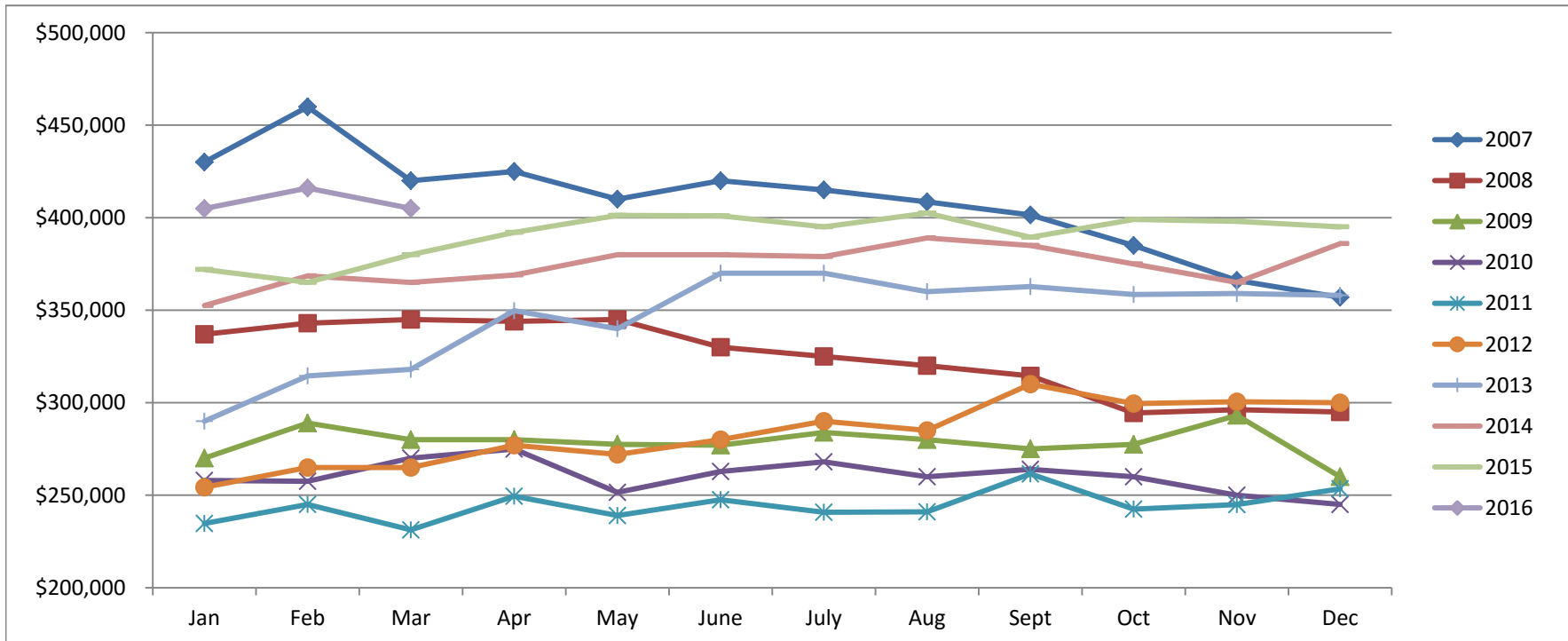


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# Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
<b>2008</b>	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
<b>2009</b>	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
<b>2010</b>	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
<b>2011</b>	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
<b>2012</b>	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
<b>2013</b>	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
<b>2014</b>	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
<b>2015</b>	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000	\$398,000	\$395,000
<b>2016</b>	\$404,900	\$416,000	\$405,000									

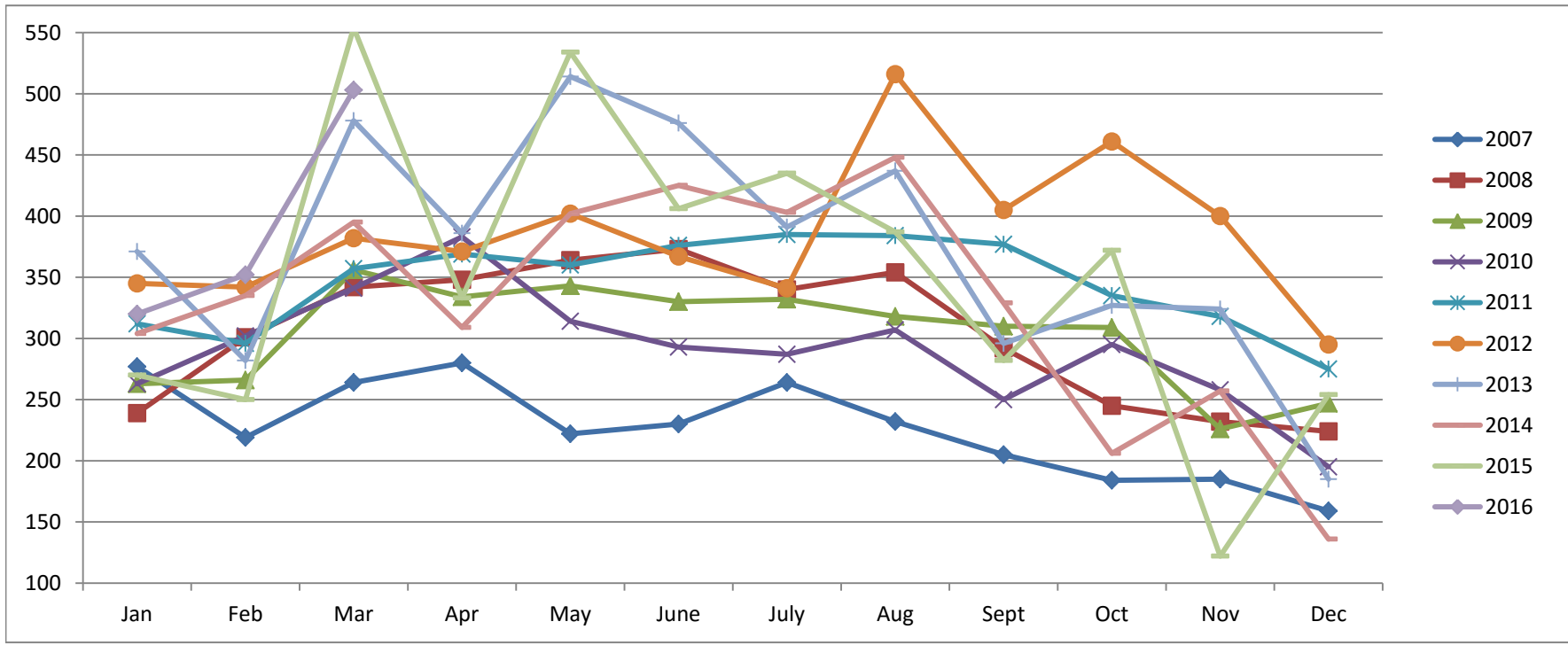


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# Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	277	219	264	280	222	230	264	232	205	184	185	159
<b>2008</b>	239	301	342	348	364	373	340	354	292	245	232	224
<b>2009</b>	263	266	356	334	343	330	332	318	310	309	226	247
<b>2010</b>	263	302	341	383	314	293	287	307	250	295	258	195
<b>2011</b>	312	296	357	369	360	376	385	384	377	335	318	275
<b>2012</b>	345	342	382	371	402	367	341	516	405	461	400	295
<b>2013</b>	371	282	478	386	514	476	391	437	296	327	324	185
<b>2014</b>	304	335	395	309	402	425	403	448	329	206	257	136
<b>2015</b>	270	250	554	333	534	406	435	387	282	372	122	254
<b>2016</b>	320	352	503									



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