

MLS STATISTICS

MARCH 2010 – Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	695	526	32.1%	636	9.3%
Listing Inventory.....	2,355	2,233	5.5%	2,234	5.4%
Number of New Escrows.....	341	302	12.9%	356	-4.2%
Number of Closed Escrows.....	399	285	40.0%	319	25.1%
Dollar Volume of Closed Escrows...	\$130,804,442	\$91,861,994	42.4%	\$101,644,195	28.7%
Median ¹	\$270,000	\$257,500	4.9%	\$280,000	-3.6%
Mean ²	\$327,831	\$322,323	1.7%	\$318,634	2.9%
Mode ³	\$250,000 to \$299,999	\$250,000 TO \$299,999	NA	\$250,000 TO \$299,999	NA

YEAR-TO-DATE STATISTICS

	1/1/10 to 03/31/10	1/1/10 to 02/28/10	01/01/09 to 03/31/09	% Change
New Listings Published.....	1,845	1,150	1,817	1.5%
Number of New Escrows Opened...	906	565	885	2.4%
Number of Closed Escrows.....	985	586	796	23.7%
Dollar Volume of Closed Escrows...	\$324,045,757	\$193,241,315	\$257,820,224	25.7%
Median.....	\$270,000	\$257,500	\$280,000	-3.6%
Mean.....	\$327,831	\$322,323	\$318,634	2.9%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential		Percent of Total	Resid.	
	Residential	Condos		Income	Lots/Land
UNDER \$69,999.....	2	0.5%	5	0	4
\$70,000-\$79,999...	0	0.0%	1	0	0
\$80,000-\$89,999...	2	0.5%	3	0	0
\$90,000-\$99,999...	3	0.8%	1	0	0
\$100,000-\$119,999...	3	0.8%	1	0	1
\$120,000-\$139,999...	4	1.0%	2	0	0
\$140,000-\$159,999...	15	3.8%	3	1	1
\$160,000-\$179,999...	12	3.0%	4	0	1
\$180,000-\$199,999...	20	5.0%	3	0	1
\$200,000-\$249,999...	74	18.5%	2	1	1
\$250,000-\$299,999...	77	19.3%	1	0	0
\$300,000-\$349,999...	0	0.0%	0	2	0
\$350,000-\$399,999...	96	24.1%	0	0	0
\$400,000-\$449,999...	0	0.0%	0	0	0
\$450,000-\$499,999...	48	12.0%	0	1	0
\$500,000-\$749,999...	31	7.8%	0	0	0
\$750,000-\$999,999...	8	2.0%	0	0	0
OVER \$1,000,000.....	4	1.0%	0	0	0
TOTAL.....	399		26	5	9

Selling Price of Classes Listed Above

\$89,999 or less.....	3.9%
\$90,000-\$139,999.....	3.4%
\$140,000-\$179,999.....	8.4%
\$180,000-\$299,999..	41.0%
\$300,000-\$399,999..	22.3%
\$400,000-\$749,999..	18.2%
\$750,000 and over....	2.7%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	89
Conventional.....	203
FHA.....	95
VA.....	12
Other.....	0

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	164	41.10%
31-60 Days.....	68	17.04%
61-90 Days.....	48	12.03%
91-120 Days.....	41	10.28%
121+ Days.....	78	19.55%

This representation is based in whole or in part on data supplied by MetroList™. MetroList™ does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList™ may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

¹ Median: The midpoint at which an equal number of homes sold above and below this value.

² Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

³ Mode: The price range within which the most number of homes were sold.



HOME SALES REPORT MARCH 2010

Number of New Listings:	695	Total Sales Reported Last Month:	285
Number of New Listings Last Month:	526	Sales Volume:	\$\$130,804,442
Total Sales Reported:	399	Average Sales Price:	\$327,831

These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

ALL AREAS		#Sold	Avg. Sale Price	Last Month	Last Year
Total Sales:	399	26	\$132,169	\$117,472	\$142,807
Pending Sales:	341	399	\$327,831	\$322,323	\$318,634
Total Number of Listings:	2,355	59	\$272,463	\$276,356	\$238,521
Median Sales Price:	\$270,000	166	\$275,435	\$263,956	\$273,285
Average Sales Price	\$327,831	174	\$396,592	\$401,354	\$384,127

Breakdown By Areas

Area 12747,12661,12668,12678 Roseville					Area 12650,12663 Loomis, Penryn						
				Last Year					Last Year		
Total Sales:				129	126	Total Sales:				12	10
Pending Sales:				127	121	Pending Sales:				11	11
Total Number of Listings:				777	599	Total Number of Listings:				89	116
Median Sales Price:				\$259,900	\$280,000	Median Sales Price:				\$355,000	\$264,000
Average Sale Price:				\$292,652	\$300,788	Average Sales Price:				\$468,483	\$367,690
	# Sold	Avg. Sale Price	Last Month	Last Year		Avg. Sale Price	Last Month	Last Year			
Condos:	10	\$132,810	\$134,896	\$142,763	Condos	2	\$169,950	\$0	\$0		
Houses:	129	\$292,652	\$292,576	\$300,788	Houses	12	\$468,483	\$521,067	\$367,690		
2 Bedrooms:	21	\$231,781	\$197,490	\$198,366	2 Bedrooms	1	\$490,000	\$0	\$0		
3 Bedrooms:	61	\$273,207	\$254,233	\$253,308	3 Bedrooms	6	\$346,750	\$405,000	\$293,857		
4+Bedrooms	47	\$345,086	\$360,372	\$370,663	4+ Bedrooms	5	\$610,260	\$579,100	\$539,967		

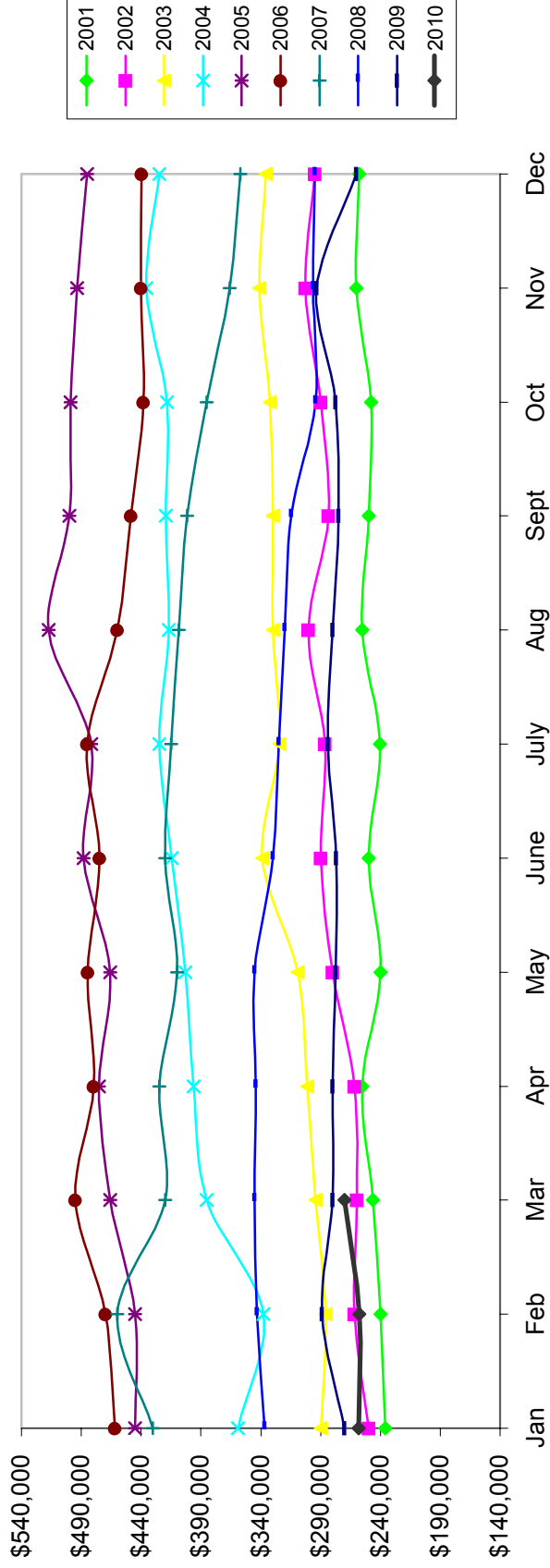
Area 12746 Granite Bay					Area 12201-12208 Lincoln						
				Last Year					Last Year		
Total Sales:				24	16	Total Sales:				96	72
Pending Sales:				15	25	Pending Sales:				84	91
Total Number of Listings:				176	210	Total Number of Listings:				530	479
Median Sales Price:				\$486,000	\$437,500	Median Sales Price:				\$261,000	\$258,450
Average Sale Price:				\$569,163	\$484,913	Average Sales Price:				\$299,724	\$290,732
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year		
Condos:	0	\$0	\$0	\$0	Condos:	3	\$147,333	\$159,000	\$194,360		
Houses:	24	\$569,163	\$650,786	\$484,913	Houses:	96	\$299,724	\$321,070	\$290,732		
2 Bedrooms:	1	\$154,000	\$0	\$387,500	2 Bedrooms:	25	\$340,776	\$373,329	\$277,993		
3 Bedrooms:	4	\$559,975	\$299,200	\$389,600	3 Bedrooms:	33	\$243,427	\$249,877	\$266,091		
4+Bedrooms	19	\$592,947	\$846,111	\$559,511	4+ Bedrooms	38	\$321,605	\$354,760	\$316,325		

Area 12301, 12306, 12307,12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV, GV, CX, Apt, Wei, BC, Nrdn						
				Last Year					Last Year		
Total Sales:				45	19	Total Sales:				23	18
Pending Sales:				23	29	Pending Sales:				14	13
Total Number of Listings:				247	264	Total Number of Listings:				143	197
Median Sales Price:				\$285,000	\$245,000	Median Sales Price:				\$225,000	\$287,750
Average Sales Price:				\$380,092	\$327,465	Average Sales Price:				\$277,561	\$305,314
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year		
Condos:	6	\$73,418	\$71,123	\$81,167	Condos:	0	\$0	\$0	\$0		
Houses:	45	\$380,092	\$310,222	\$327,465	Houses:	23	\$277,561	\$252,321	\$305,314		
2 Bedrooms:	5	\$212,600	\$224,120	\$234,000	2 Bedrooms:	1	\$225,000	\$202,000	\$183,300		
3 Bedrooms:	19	\$325,955	\$305,260	\$318,855	3 Bedrooms:	15	\$242,827	\$240,350	\$312,572		
4+Bedrooms	21	\$468,952	\$382,357	\$402,489	4+Bedrooms	7	\$359,500	\$362,500	\$441,500		

Area 12677, 12765 Rocklin					Area 12304 Foresthill						
				Last Year					Last Year		
Total Sales:				68	55	Total Sales:				6	5
Pending Sales:				52	56	Pending Sales:				5	8
Total Number of Listings:				340	309	Total Number of Listings:				45	50
Median Sales Price:				\$265,000	\$299,900	Median Sales Price:				\$122,000	\$259,900
Average Sales Price:				\$320,825	\$351,083	Average Sales Price:				\$122,167	\$269,040
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year		
Condos:	5	\$177,180	\$151,250	\$158,028	Condos:	0	\$0	\$0	\$0		
Houses:	68	\$320,825	\$304,974	\$351,083	Houses:	6	\$122,167	\$257,500	\$269,040		
2 Bedrooms:	2	\$213,750	\$290,000	\$248,875	2 Bedrooms:	3	\$109,667	\$90,000	\$0		
3 Bedrooms:	27	\$256,165	\$269,820	\$254,443	3 Bedrooms:	3	\$134,667	\$230,000	\$269,040		
4+Bedrooms	39	\$371,081	\$341,625	\$402,706	4+Bedrooms	0	\$0	\$350,000	\$0		

Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2001-2010) (Placer County Resale Homes)

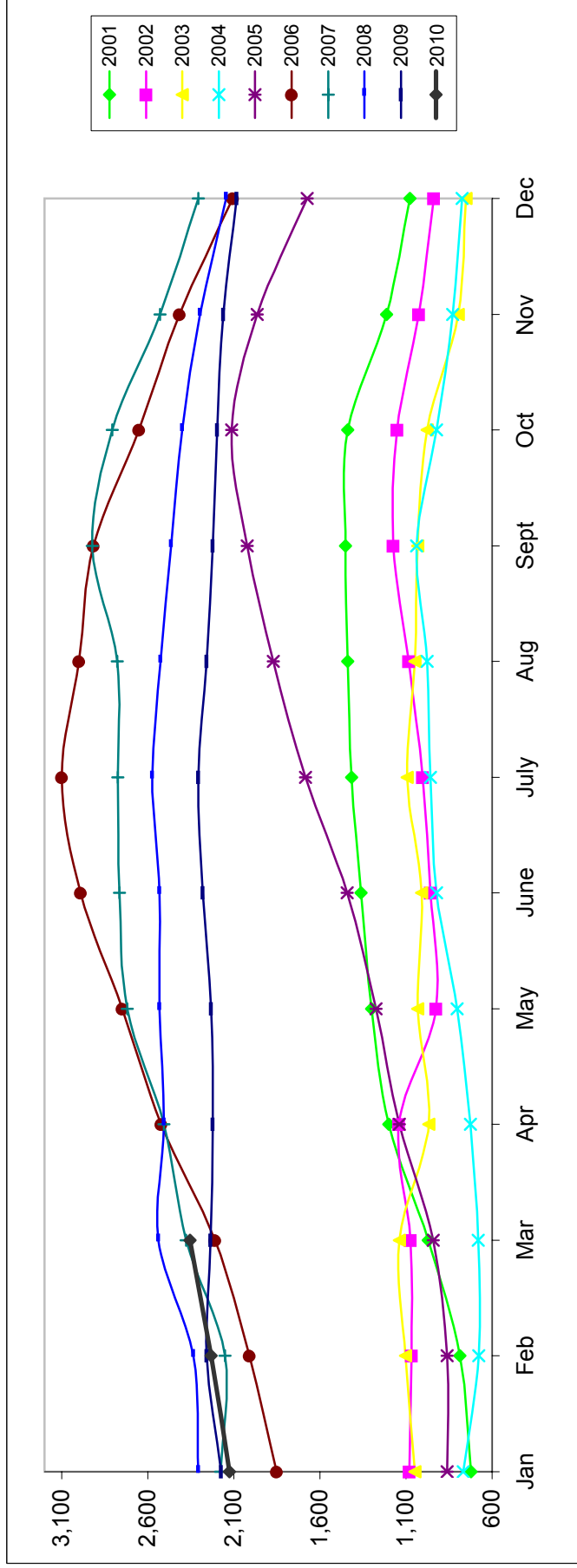
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500										



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2001-2010) (Placer County Resale Homes)

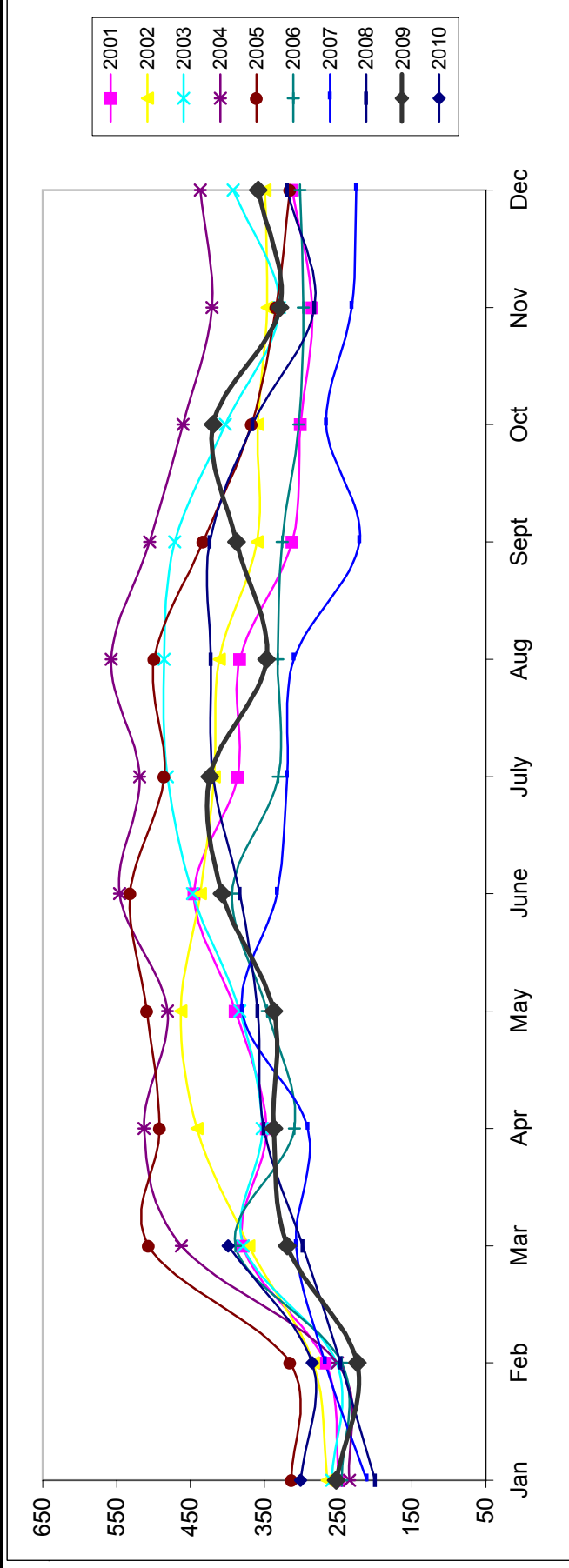
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355									



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2001-2010) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399									



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