

MLS STATISTICS

MARCH 2008 – Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	759	659	15.2%	974	-22.1%
Listing Inventory.....	2,540	2,334	8.8%	2,376	6.9%
Number of New Escrows.....	342	301	13.6%	264	29.5%
Number of Closed Escrows.....	298	247	20.6%	307	-2.9%
Dollar Volume of Closed Escrows...	\$123,014,811	\$98,416,507	25.0%	\$165,929,830	-25.9%
Median ¹	\$345,000	\$343,000	0.6%	\$419,950	-17.8%
Mean ²	\$412,801	\$398,447	3.6%	\$540,488	-23.6%
Mode ³	\$300,000 to \$399,999	\$300,000 to \$349,999	NA	\$500,000 to \$749,999	NA

YEAR-TO-DATE STATISTICS

	1/08 to 3/31/08	1/08 to 2/29/08	1/07 to 3/31/07	% Change
New Listings Published.....	2,067	1,308	2,501	-17.4%
Number of New Escrows Opened...	882	540	759	16.2%
Number of Closed Escrows.....	838	447	786	6.6%
Dollar Volume of Closed Escrows...	\$306,750,285	\$183,735,474	\$413,212,050	-25.8%
Median.....	\$345,000	\$342,000	\$445,000	-22.5%
Mean.....	\$412,801	\$409,946	\$526,674	-21.6%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential		Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999.....	0	0.0%	0	0	0	0
\$70,000-\$79,999...	1	0.3%	0	0	1	1
\$80,000-\$89,999...	0	0.0%	0	0	0	0
\$90,000-\$99,999...	0	0.0%	0	0	1	1
\$100,000-\$119,999...	0	0.0%	1	0	0	0
\$120,000-\$139,999...	1	0.3%	0	0	0	0
\$140,000-\$159,999...	1	0.3%	1	0	1	1
\$160,000-\$179,999...	2	0.7%	0	0	1	1
\$180,000-\$199,999...	1	0.3%	1	0	0	0
\$200,000-\$249,999...	16	5.4%	5	0	3	3
\$250,000-\$299,999...	43	14.4%	2	1	1	1
\$300,000-\$349,999...	68	22.8%	1	0	0	0
\$350,000-\$399,999...	45	15.1%	0	0	1	1
\$400,000-\$449,999...	36	12.1%	0	0	0	0
\$450,000-\$499,999...	27	9.1%	0	0	0	0
\$500,000-\$749,999...	40	13.4%	0	0	2	2
\$750,000-\$999,999...	8	2.7%	0	0	0	0
OVER \$1,000,000.....	9	3.0%	0	0	0	0
TOTAL.....	298		11	1	11	

Selling Price of Classes Listed Above

\$89,999 or less.....	0.6%
\$90,000-\$139,999.....	0.9%
\$140,000-\$179,999.....	1.9%
\$180,000-\$299,999..	22.7%
\$300,000-\$399,999..	35.8%
\$400,000-\$749,999..	32.7%
\$750,000 and over....	5.3%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	27
Conventional.....	245
FHA.....	18
VA.....	4
Other.....	4

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	123	41.28%
31-60 Days.....	49	16.44%
61-90 Days.....	27	9.06%
91-120 Days.....	42	14.09%
121+ Days.....	57	19.13%

This representation is based in whole or in part on data supplied by MetroList™. MetroList™ does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList™ may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

¹ Median: The midpoint at which an equal number of homes sold above and below this value.

² Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

³ Mode: The price range within which the most number of homes were sold.



HOME SALES REPORT : MAR 2008

Number of New Listings:	759	Total Sales Reported Last Month:	247
Number of New Listings Last Month:	659	Sales Volume:	\$123,014,811
Total Sales Reported:	298	Average Sales Price:	\$412,801

These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

ALL AREAS

	#Sold	Avg. Sale Price	Last Month	Last Year
Total Sales:	298			
Pending Sales:	342			
Total Number of Listings:	2540			
Median Sales Price:	\$345,000			
Average Sales Price:	\$412,801			
Condos:	11	\$216,573	\$191,210	\$212,124
Houses:	298	\$412,801	\$398,447	\$540,488
2 Bedrooms:	36	\$328,067	\$314,718	\$404,517
3 Bedrooms:	108	\$346,761	\$340,055	\$428,787
4 Bedrooms:	154	\$478,923	\$453,832	\$663,175

Breakdown By Areas

Area 12747,12661,12668,12678 Roseville

	Last Year	
Total Sales:	116	
Pending Sales:	124	
Total Number of Listings:	769	
Median Sales Price:	\$360,000	
Average Sale Price:	\$383,794	
#Sold	Avg. Sale Price	
Condos:	5	\$196,100
Houses:	116	\$383,794
2 Bedrooms:	15	\$299,027
3 Bedrooms:	44	\$327,953
4+Bedrooms:	57	\$449,207

Area 12650,12663 Loomis, Penryn

	Last Year	
Total Sales:	7	
Pending Sales:	15	
Total Number of Listings:	114	
Median Sales Price:	\$820,000	
Average Sales Price:	\$711,714	
#Sold	Avg. Sale Price	
Condos:	0	\$.00
Houses:	7	\$711,714
2 Bedrooms:	0	\$.00
3 Bedrooms:	1	\$243,000
4+ Bedrooms:	6	\$789,833

Area 12746 Granite Bay

	Last Year	
Total Sales:	14	
Pending Sales:	14	
Total Number of Listings:	200	
Median Sales Price:	\$774,000	
Average Sale Price:	\$799,036	
#Sold	Avg. Sale Price	
Condos:	0	\$.00
Houses:	14	\$799,036
2 Bedrooms:	0	\$.00
3 Bedrooms:	4	\$627,750
4+ Bedrooms:	10	\$867,550

Area 12201-12208 Lincoln

	Last Year	
Total Sales:	74	
Pending Sales:	88	
Total Number of Listings:	525	
Median Sales Price:	\$332,500	
Average Sales Price:	\$366,964	
#Sold	Avg. Sale Price	
Condos:	3	\$225,268
Houses:	74	\$366,964
2 Bedrooms:	14	\$395,107
3 Bedrooms:	19	\$323,789
4+ Bedrooms:	41	\$377,361

Area 12301, 12306, 12307,12658, Auburn, Newcastle

	Last Year	
Total Sales:	19	
Pending Sales:	22	
Total Number of Listings:	278	
Median Sales Price:	\$375,000	
Average Sales Price:	\$444,000	
#Sold	Avg. Sale Price	
Condos:	1	\$270,000
Houses:	19	\$444,000
2 Bedrooms:	3	\$273,333
3 Bedrooms:	9	\$396,778
4+Bedrooms:	7	\$577,857

Area 12302, 12303, 12305 MV, CV, Cx, Apt, Wei, BC, Nrdn

	Last Year	
Total Sales:	14	
Pending Sales:	11	
Total Number of Listings:	195	
Median Sales Price:	\$425,000	
Average Sales Price:	\$414,429	
#Sold	Avg. Sale Price	
Condos:	0	\$.00
Houses:	14	\$414,429
2 Bedrooms:	2	\$162,000
3 Bedrooms:	7	\$393,286
4 Bedrooms:	5	\$545,000

Area 12677, 12765 Rocklin

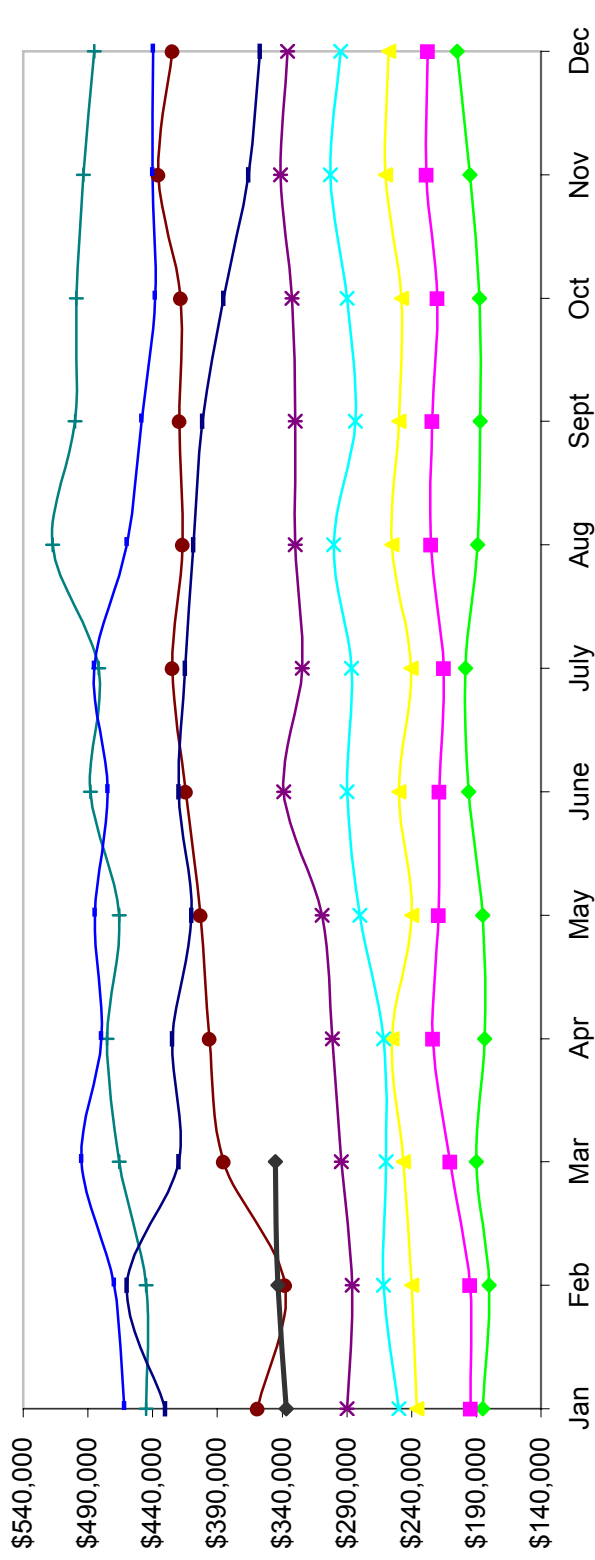
	Last Year	
Total Sales:	53	
Pending Sales:	61	
Total Number of Listings:	383	
Median Sales Price:	\$350,000	
Average Sales Price:	\$388,158	
Sold	Avg. Sale Price	
Condos:	2	\$228,000
Houses:	53	\$388,158
2 Bedrooms:	1	\$355,000
3 Bedrooms:	23	\$321,968
4+ Bedrooms:	29	\$441,796

Area 12304 Foresthill

	Last Year	
Total Sales:	2	
Pending Sales:	4	
Total Number of Listings:	58	
Median Sales Price:	\$339,750	
Average Sales Price:	\$339,750	
#Sold	Avg. Sale Price	
Condos:	0	\$.00
Houses:	2	\$339,750
2 Bedrooms:	1	\$294,500
3 Bedrooms:	1	\$385,000
4 Bedrooms:	0	\$.00

Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (1999-2008) (Placer County Resale Homes)

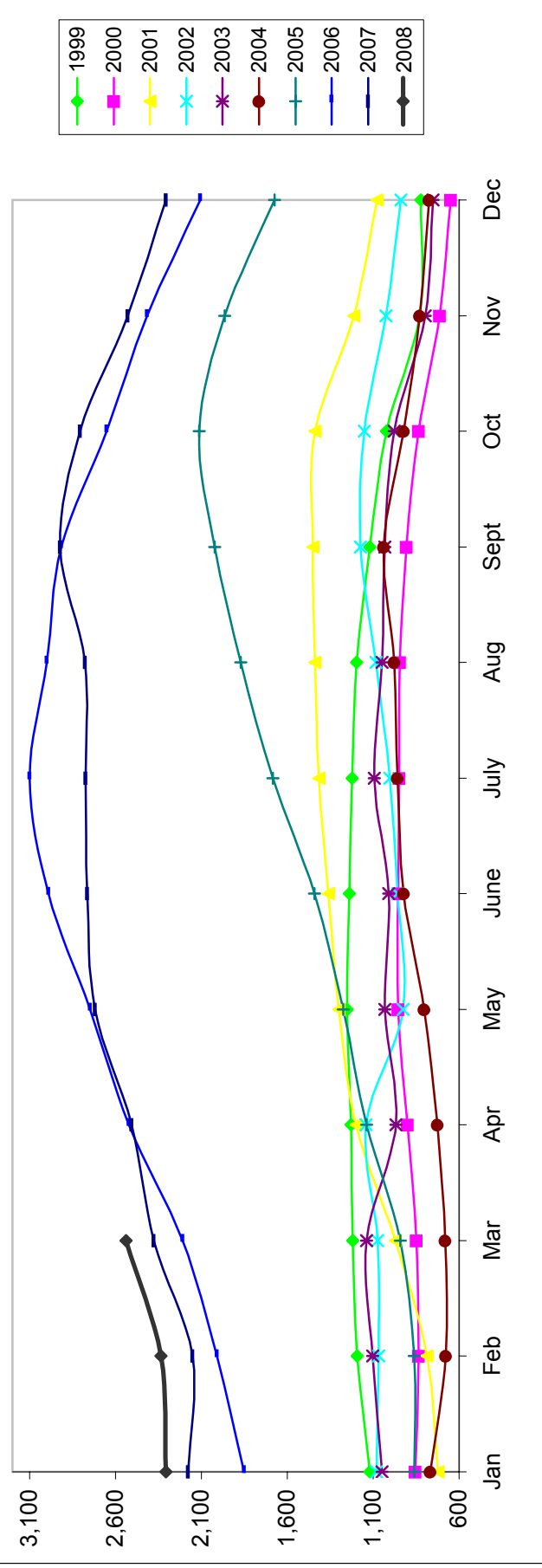
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1999	\$184,900	\$180,000	\$190,000	\$183,500	\$184,900	\$195,950	\$198,500	\$189,000	\$187,000	\$187,250	\$195,000	\$204,950
2000	\$194,500	\$195,000	\$210,000	\$223,500	\$219,250	\$218,500	\$215,000	\$225,000	\$224,000	\$220,000	\$228,750	\$227,750
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000										



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (1999-2008) (Placer County Resale Homes)

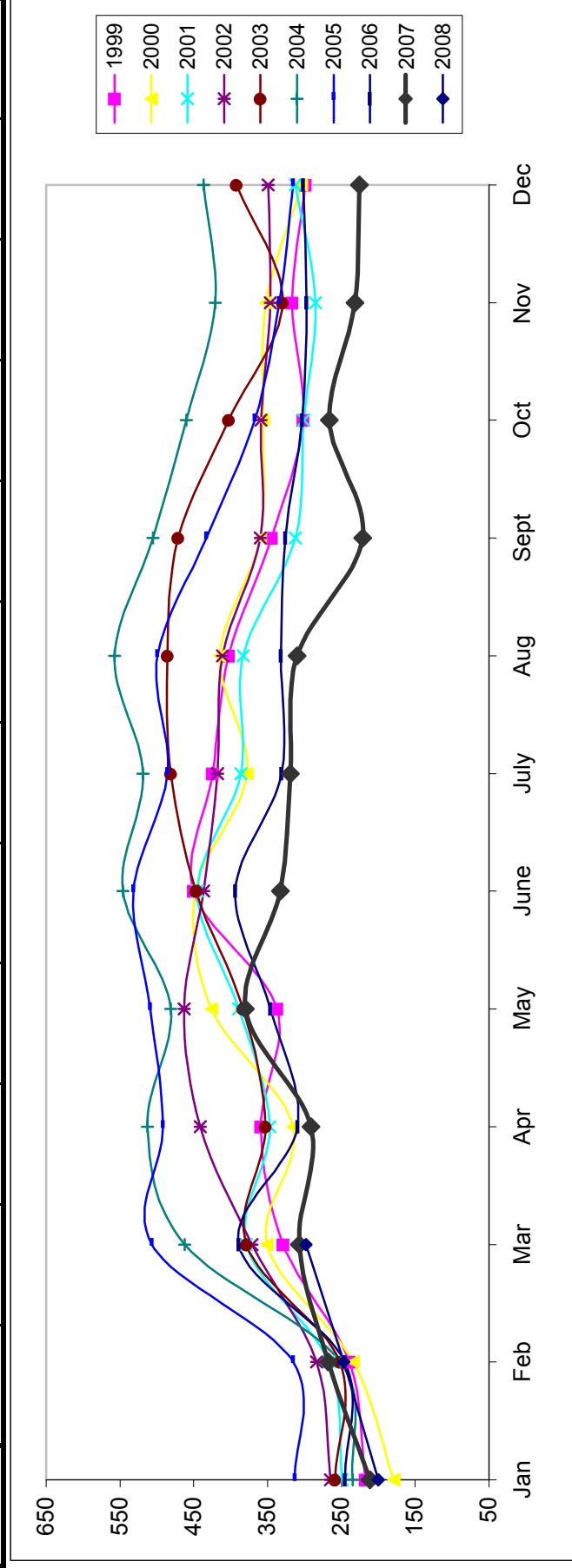
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1999	1,120	1,192	1,218	1,229	1,251	1,239	1,223	1,197	1,119	1,022	829	821
2000	855	836	847	900	954	954	950	946	906	834	712	650
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540									



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (1999-2008) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1999	217	239	329	359	337	450	425	403	345	302	317	299
2000	179	234	351	315	426	448	378	415	360	356	352	304
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298									



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.