

MLS STATISTICS

MARCH 2009 – Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	636	560	13.6%	759	-16.2%
Listing Inventory.....	2,234	2,257	-1.0%	2,540	-12.0%
Number of New Escrows.....	356	266	33.8%	342	4.1%
Number of Closed Escrows.....	319	224	42.4%	298	7.0%
Dollar Volume of Closed Escrows...	\$101,644,195	\$76,516,395	32.8%	\$123,014,811	-17.4%
Median ¹	\$280,000	\$289,000	-3.1%	\$345,000	-18.8%
Mean ²	\$318,634	\$341,591	-6.7%	\$412,801	-22.8%
Mode ³	\$250,000 to \$299,999	\$250,000 to \$299,999	NA	\$300,000 to \$399,999	NA

YEAR-TO-DATE STATISTICS

	1/1/09 to 3/31/09	1/1/09 to 2/28/09	3/1/08 TO 3/31/08	% Change
New Listings Published.....	1,817	1,181	2,067	-12.1%
Number of New Escrows Opened...	885	529	882	0.3%
Number of Closed Escrows.....	796	477	838	-5.0%
Dollar Volume of Closed Escrows...	\$257,820,224	\$156,176,029	\$306,750,285	-16.0%
Median.....	\$280,000	\$278,600	\$345,000	-18.8%
Mean.....	\$318,634	\$326,555	\$412,801	-22.8%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential		Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999.....	0	0.0%	0	0	0	0
\$70,000-\$79,999...	1	0.3%	1	0	0	0
\$80,000-\$89,999...	1	0.3%	2	0	0	0
\$90,000-\$99,999...	0	0.0%	0	0	0	0
\$100,000-\$119,999...	7	2.2%	2	0	1	0
\$120,000-\$139,999...	5	1.6%	1	0	0	1
\$140,000-\$159,999...	7	2.2%	1	0	1	1
\$160,000-\$179,999...	13	4.1%	1	1	0	0
\$180,000-\$199,999...	14	4.4%	2	0	2	2
\$200,000-\$249,999...	48	15.0%	2	0	2	0
\$250,000-\$299,999...	76	23.8%	0	1	0	0
\$300,000-\$349,999...	47	14.7%	0	1	1	1
\$350,000-\$399,999...	37	11.6%	0	0	0	0
\$400,000-\$449,999...	23	7.2%	0	0	0	0
\$450,000-\$499,999...	13	4.1%	0	0	0	0
\$500,000-\$749,999...	24	7.5%	0	1	0	0
\$750,000-\$999,999...	1	0.3%	0	0	0	0
OVER \$1,000,000.....	2	0.6%	0	0	0	0
TOTAL.....	319		12	4	7	

Selling Price of Classes Listed Above

\$89,999 or less.....	1.5%
\$90,000-\$139,999.....	4.7%
\$140,000-\$179,999.....	7.0%
\$180,000-\$299,999..	43.0%
\$300,000-\$399,999..	25.1%
\$400,000-\$749,999..	17.8%
\$750,000 and over....	0.9%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	56
Conventional.....	175
FHA.....	61
VA.....	10
Other.....	17

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	132	41.38%
31-60 Days.....	46	14.42%
61-90 Days.....	42	13.17%
91-120 Days.....	28	8.78%
121+ Days.....	71	22.26%

This representation is based in whole or in part on data supplied by MetroList™. MetroList™ does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList™ may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1 Median: The midpoint at which an equal number of homes sold above and below this value.

2 Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

3 Mode: The price range within which the most number of homes were sold.



HOME SALES REPORT MARCH 2009

Number of New Listings:	636	Total Sales Reported Last Month:	224
Number of New Listings Last Month:	560	Sales Volume:	\$101,644,195
Total Sales Reported:	319	Average Sales Price:	\$318,634

These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

ALL AREAS

Total Sales:	319	Condos:	12	Avg. Sale Price	\$142,807	Last Month	\$112,762	Last Year	\$216,573
Pending Sales:	356	Houses:	319		\$318,634		\$341,591		\$412,801
Total Number of Listings:	2,234	2 Bedrooms:	43		\$238,521		\$262,171		\$328,067
Median Sales Price:	\$280,000	3 Bedrooms:	132		\$273,285		\$281,614		\$346,761
Average Sales Price	\$318,634	4+Bedrooms	144		\$384,127		\$405,735		\$478,923

Breakdown By Areas

Area 12747,12661,12668,12678 Roseville					Area 12650,12663 Loomis, Penryn				
Last Year					Last Year				
Total Sales:	126			116	Total Sales:	10			7
Pending Sales:	121			124	Pending Sales:	11			15
Total Number of Listings:	599			769	Total Number of Listings:	116			114
Median Sales Price:	\$280,000			\$360,000	Median Sales Price:	\$264,000			\$820,000
Average Sale Price:	\$300,788			\$383,794	Average Sales Price:	\$367,690			\$711,714
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	4	\$142,763	\$122,629	\$196,100	Condos:	0	\$0.00	\$0.00	\$0.00
Houses:	126	\$300,788	\$316,653	\$383,794	Houses:	10	\$367,690	\$647,000	\$711,714
2 Bedrooms:	15	\$198,366	\$198,750	\$299,027	2 Bedrooms:	0	\$0.00	\$0.00	\$0.00
3 Bedrooms:	53	\$253,308	\$245,298	\$327,953	3 Bedrooms:	7	\$293,857	\$463,800	\$243,000
4+Bedrooms	58	\$370,663	\$387,849	\$449,207	4+ Bedrooms	3	\$539,967	\$777,857	\$789,833

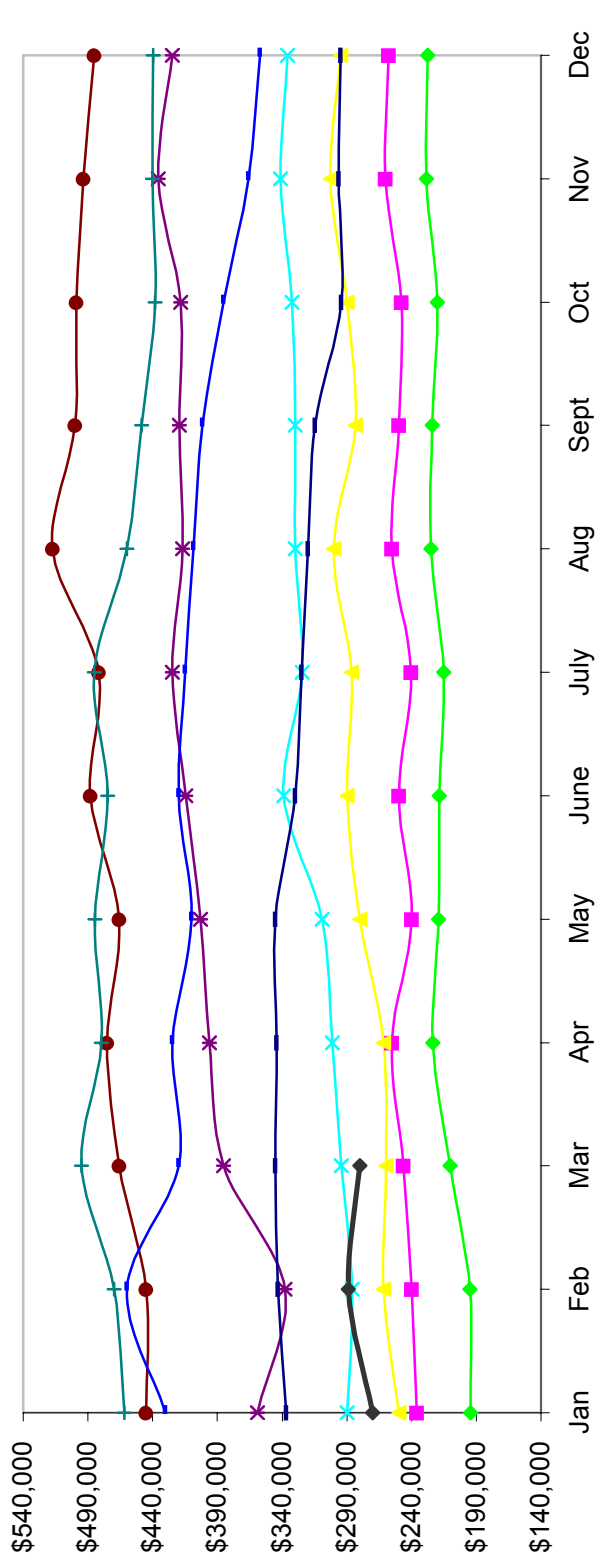
Area 12746 Granite Bay					Area 12201-12208 Lincoln				
Last Year					Last Year				
Total Sales:	16			14	Total Sales:	72			74
Pending Sales:	25			14	Pending Sales:	91			88
Total Number of Listings:	210			200	Total Number of Listings:	479			525
Median Sales Price:	\$437,500			\$774,000	Median Sales Price:	\$258,450			\$332,500
Average Sale Price:	\$484,913			\$799,036	Average Sales Price:	\$290,732			\$366,964
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$0.00	\$0.00	\$0.00	Condos:	3	\$194,360	\$102,000	\$225,268
Houses:	16	\$484,913	\$593,394	\$799,036	Houses:	72	\$290,732	\$300,620	\$366,964
2 Bedrooms:	2	\$387,500	\$0.00	\$0.00	2 Bedrooms:	14	\$277,993	\$360,063	\$395,107
3 Bedrooms:	5	\$389,600	\$466,375	\$627,750	3 Bedrooms:	26	\$266,091	\$253,244	\$323,789
4+Bedrooms	9	\$559,511	\$629,686	\$867,550	4+ Bedrooms	32	\$316,325	\$309,448	\$377,361

Area 12301, 12306, 12307,12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV, GV, CX, Apt, Wei, BC, Nrdn				
Last Year					Last Year				
Total Sales:	19			19	Total Sales:	18			14
Pending Sales:	29			22	Pending Sales:	13			11
Total Number of Listings:	264			278	Total Number of Listings:	197			195
Median Sales Price:	\$245,000			\$375,000	Median Sales Price:	\$287,750			\$425,000
Average Sales Price:	\$327,465			\$444,000	Average Sales Price:	\$305,314			\$414,429
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	3	\$81,167	\$92,625	\$270,000	Condos:	0	\$0.00	\$0.00	\$0.00
Houses:	19	\$327,465	\$326,268	\$444,000	Houses:	18	\$305,314	\$262,954	\$414,429
2 Bedrooms:	3	\$234,000	\$161,367	\$273,333	2 Bedrooms:	5	\$183,300	\$182,625	\$162,000
3 Bedrooms:	11	\$318,855	\$295,240	\$396,778	3 Bedrooms:	9	\$312,572	\$286,488	\$393,286
4+Bedrooms	5	\$402,489	\$415,711	\$577,857	4+Bedrooms	4	\$441,500	\$380,000	\$545,000

Area 12677, 12765 Rocklin					Area 12304 Foresthill				
Last Year					Last Year				
Total Sales:	55			53	Total Sales:	5			2
Pending Sales:	56			61	Pending Sales:	8			4
Total Number of Listings:	309			383	Total Number of Listings:	50			58
Median Sales Price:	\$299,900			\$350,000	Median Sales Price:	\$259,900			\$339,750
Average Sales Price:	\$351,083			\$388,158	Average Sales Price:	\$269,040			\$339,750
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	2	\$158,028	\$135,000	\$228,000	Condos:	0	\$0.00	\$0.00	\$0.00
Houses:	55	\$351,083	\$330,058	\$388,158	Houses:	5	\$269,040	\$336,667	\$339,750
2 Bedrooms:	4	\$248,875	\$326,500	\$355,000	2 Bedrooms:	0	\$0.00	\$0.00	\$294,500
3 Bedrooms:	15	\$254,443	\$279,400	\$321,968	3 Bedrooms:	5	\$269,040	\$325,000	\$385,000
4+Bedroom	36	\$402,706	\$378,155	\$441,796	4+Bedrooms	0	\$0.00	\$360,000	\$0.00

Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2000-2009) (Placer County Resale Homes)

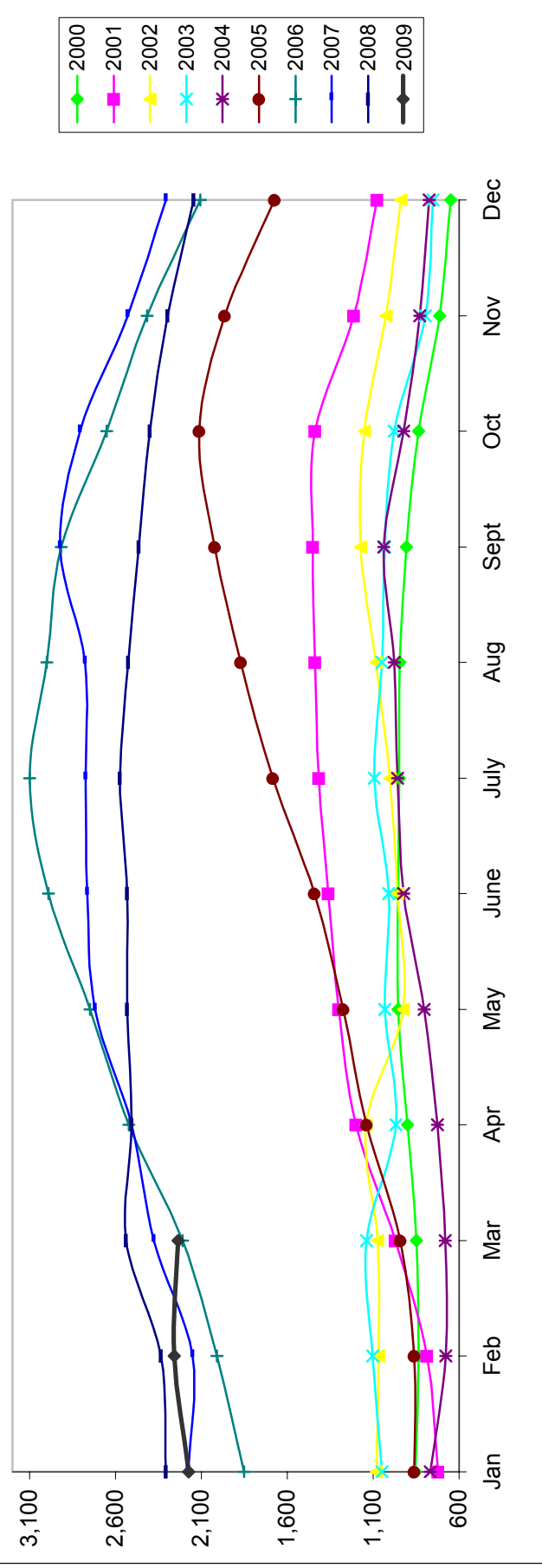
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2000	\$194,500	\$195,000	\$210,000	\$223,500	\$219,250	\$218,500	\$215,000	\$225,000	\$224,000	\$220,000	\$228,750	\$227,750
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000										



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Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2000-2009) (Placer County Resale Homes)

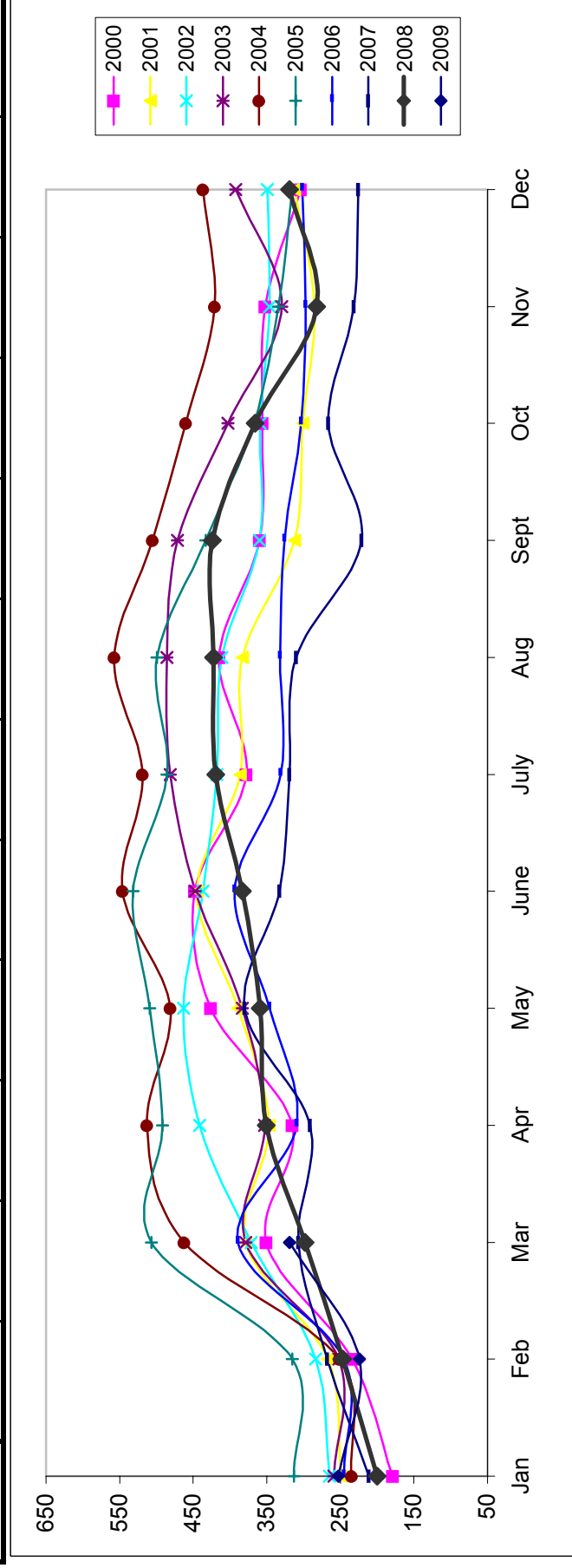
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2000	855	836	847	900	954	954	950	946	906	834	712	650
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234									



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2000-2009) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2000	179	234	351	315	426	448	378	415	360	356	352	304
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319									



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