

# MLS STATISTICS

March 2007 – Placer County

## RESIDENTIAL ONLY (Single Family Homes)

### Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	974	701	38.9%	800	21.8%
Listing Inventory.....	2,376	2,152	10.4%	2,210	7.5%
Number of New Escrows.....	264	219	20.5%	269	-1.9%
Number of Closed Escrows.....	307	268	14.6%	389	-21.1%
Dollar Volume of Closed Escrows...	\$165,929,830	\$137,949,021	20.3%	\$224,107,078	-26.0%
Median <sup>1</sup> .....	\$419,950	\$445,875	-5.8%	\$495,000	-15.2%
Mean <sup>2</sup> .....	\$540,488	\$514,735	5.0%	\$576,111	-6.2%
Mode <sup>3</sup> .....	\$500,000 to \$749,999	\$500,000 to \$749,999	NA	\$500,000 to \$749,999	NA

## YEAR-TO-DATE STATISTICS

	1/1/07 to 3/31/07	1/1/07 to 2/28/07	1/1/06 to 3/31/06	% Change
New Listings Published.....	2,501	1,527	2,427	3.0%
Number of New Escrows Opened...	759	495	725	4.7%
Number of Closed Escrows.....	786	479	879	-10.6%
Dollar Volume of Closed Escrows...	\$413,212,050	\$247,282,220	\$494,060,827	-16.4%
Median.....	\$445,000	\$439,750	\$475,450	-6.4%
Mean.....	\$526,674	\$514,527	\$550,793	-4.4%

## PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999.....	0	0.0%	0	0	0
\$70,000-\$79,999...	0	0.0%	0	0	0
\$80,000-\$89,999...	0	0.0%	0	0	0
\$90,000-\$99,999...	0	0.0%	0	0	0
\$100,000-\$119,999...	0	0.0%	1	0	0
\$120,000-\$139,999...	0	0.0%	0	0	1
\$140,000-\$159,999...	1	0.3%	3	0	1
\$160,000-\$179,999...	0	0.0%	3	0	0
\$180,000-\$199,999...	1	0.3%	2	0	2
\$200,000-\$249,999...	6	2.0%	10	0	0
\$250,000-\$299,999...	14	4.6%	5	0	2
\$300,000-\$349,999...	40	13.0%	0	0	2
\$350,000-\$399,999...	49	16.0%	0	0	1
\$400,000-\$449,999...	36	11.7%	0	0	3
\$450,000-\$499,999...	33	10.7%	0	0	1
\$500,000-\$749,999...	83	27.0%	0	0	0
\$750,000-\$999,999...	21	6.8%	0	0	1
OVER \$1,000,000.....	23	7.5%	0	0	1
<b>TOTAL.....</b>	<b>307</b>		<b>24</b>	<b>0</b>	<b>15</b>

### Selling Price of Classes Listed Above

\$89,999 or less.....	0.0%
\$90,000-\$139,999.....	0.6%
\$140,000-\$179,999.....	2.3%
\$180,000-\$299,999..	12.1%
\$300,000-\$399,999..	26.6%
\$400,000-\$749,999..	45.1%
\$750,000 and over....	13.3%



## TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	24
Conventional.....	262
FHA.....	0
VA.....	0
Other.....	21

## LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	121	39.41%
31-60 Days.....	60	19.54%
61-90 Days.....	29	9.45%
91-120 Days.....	36	11.73%
121+ Days.....	61	19.87%

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<sup>1</sup> Median: The midpoint at which an equal number of homes sold above and below this value.

<sup>2</sup> Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

<sup>3</sup> Mode: The price range within which the most number of homes were sold.



# HOME SALES REPORT : MARCH 2007

Number of New Listings:	974	Total Sales Reported Last Month:	268
Number of New Listings Last Month:	701	Sales Volume:	\$165,929,830
Total Sales Reported:	307	Average Sales Price:	\$540,488

*These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.*

## ALL AREAS

Total Sales:	307	Condos	#Sold 24	Avg. Sale Price	\$212,124	Last Month	\$227,089	Last Year	\$280,652
Pending Sales:	264	Houses:	307		\$540,488		\$514,735		\$576,211
Total Number of Listings:	2,376	2 Bedrooms:	55		\$404,517		\$388,133		\$422,007
Median Sales Price:	\$419,950	3 Bedrooms:	100		\$428,787		\$435,973		\$475,653
Average Sales Price	\$540,488	4+ Bedrooms	152		\$663,175		\$698,070		\$696,641

## Breakdown By Areas

### Area 12747,12661,12668,12678 Roseville

		<u>Last Year</u>	
Total Sales:	114		122
Pending Sales:	83		90
Total Number of Listings:	781		684
Median Sales Price:	\$375,950		\$486,000
Average Sale Price:	\$444,300		\$535,017
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>
Condos:	10	\$208,128	\$229,663
Houses:	114	\$444,300	\$472,131
2 Bedrooms:	20	\$322,991	\$324,231
3 Bedrooms:	42	\$392,101	\$405,201
4+ Bedrooms:	52	\$533,117	\$614,881

### Area 12650,12663 Loomis, Penryn

		<u>Last Year</u>	
Total Sales:	16		11
Pending Sales:	14		15
Total Number of Listings:	93		110
Median Sales Price:	\$562,000		\$595,000
Average Sales Price:	\$699,578		\$741,091
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>
Condos:	0	\$ .00	\$ .00
Houses:	16	\$699,578	\$742,028
2 Bedrooms	1	\$201,840	\$ .00
Bedrooms	7	\$465,629	\$603,042
4+ Bedrooms	8	\$966,400	\$1,530,000

### Area 12746 Granite Bay

		<u>Last Year</u>	
Total Sales:	33		37
Pending Sales:	15		21
Total Number of Listings:	126		154
Median Sales Price:	\$780,000		\$782,000
Average Sales Price:	\$909,482		\$878,461
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>
Condos:	0	\$ .00	\$ .00
Houses:	33	\$909,482	\$774,413
2 Bedrooms	0	\$ .00	\$367,500
Bedrooms	8	\$602,000	\$596,941
4+ Bedrooms	25	\$1,007,876	\$961,950

### Area 12201-12208 Lincoln

		<u>Last Year</u>	
Total Sales:	54		113
Pending Sales:	51		47
Total Number of Listings:	479		493
Median Sales Price:	\$434,733		\$456,864
Average Sales Price:	\$547,791		\$511,076
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>
Condos:	0	\$ .00	\$ .00
Houses:	54	\$547,791	\$458,594
2 Bedrooms	20	\$500,870	\$478,494
3 Bedrooms	14	\$409,557	\$415,518
4+ Bedrooms	20	\$691,476	\$516,098

### Area 12301, 12306, 12307,12658, Auburn, Newcastle

		<u>Last Year</u>	
Total Sales:	24		34
Pending Sales:	23		38
Total Number of Listings:	226		223
Median Sales Price:	\$358,500		\$506,000
Average Sales Price:	\$513,500		\$574,761
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>
Condos:	7	\$189,543	\$190,667
Houses:	24	\$513,500	\$594,427
2 Bedrooms	3	\$327,067	\$254,663
3 Bedrooms	9	\$454,867	\$469,587
4 Bedrooms	12	\$604,083	\$1,033,981

### Area 12302, 12303, 12305 MV, CV, Cx, Apt, Wei, BC, Nrdn

		<u>Last Year</u>	
Total Sales:	15		19
Pending Sales:	14		23
Total Number of Listings:	188		127
Median Sales Price:	\$490,000		\$462,500
Average Sales Price:	\$472,100		\$635,921
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>
Condos:	0	\$ .00	\$ .00
Houses:	15	\$472,100	\$444,115
2 Bedrooms	4	\$388,500	\$277,500
3 Bedrooms	5	\$462,300	\$481,000
4 Bedrooms	6	\$536,000	\$592,500

### Area 12677, 12765 Rocklin

		<u>Last Year</u>	
Total Sales:	48		45
Pending Sales:	49		32
Total Number of Listings:	434		375
Median Sales Price:	\$446,000		\$505,000
Average Sales Price:	\$494,235		\$564,486
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>
Condos:	5	\$244,780	\$249,372
Houses:	48	\$494,235	\$466,450
2 Bedrooms	6	\$446,360	\$422,068
3 Bedrooms	14	\$398,643	\$383,398
4+ Bedrooms	28	\$552,291	\$565,593

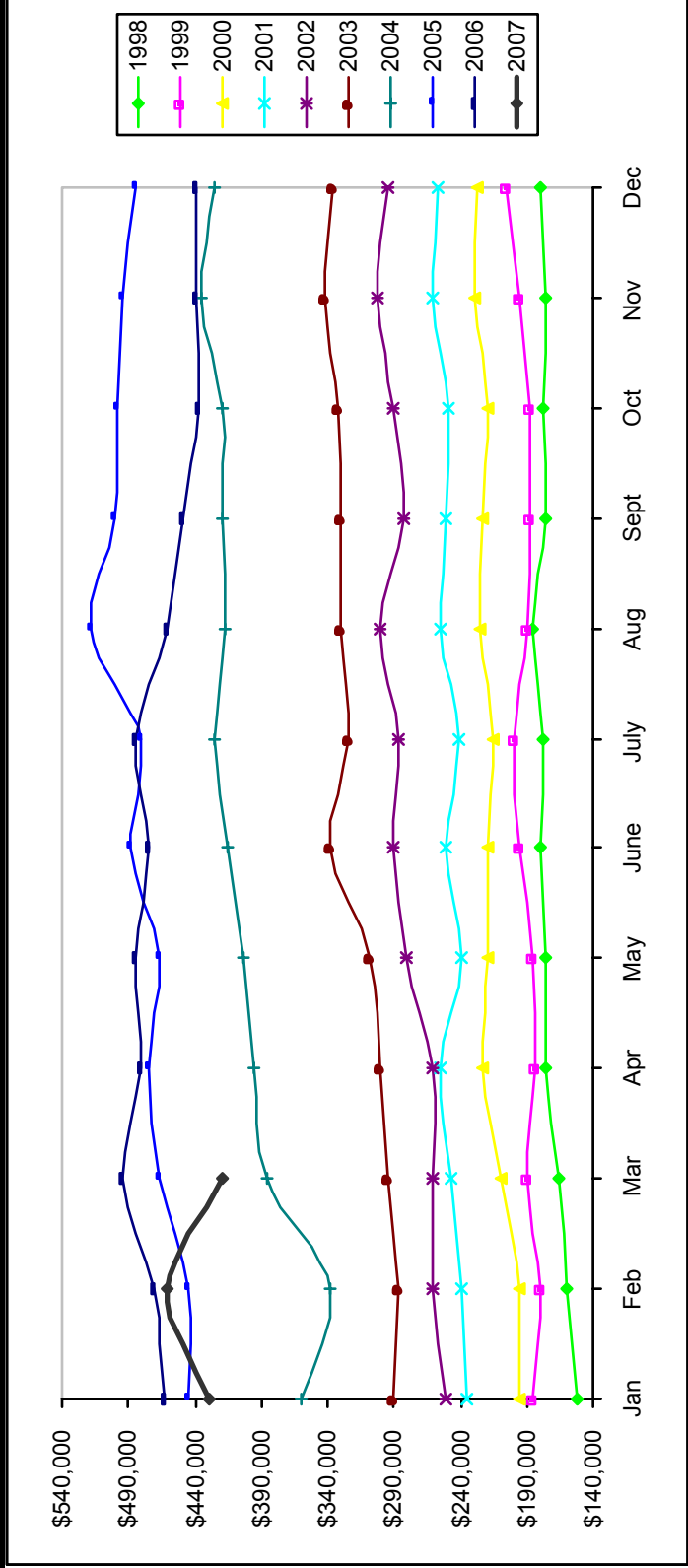
### Area 12304 Foresthill

		<u>Last Year</u>	
Total Sales:	3		7
Pending Sales:	6		2
Total Number of Listings:	57		45
Median Sales Price:	\$393,000		\$394,500
Average Sales Price:	\$454,667		\$415,286
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>
Condos:	0	\$ .00	\$ .00
Houses:	3	\$454,667	\$503,000
2 Bedrooms	1	\$356,000	\$ .00
Bedrooms	1	\$615,000	\$399,000
4 Bedrooms	1	\$393,000	\$555,000

# Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (1998-2007)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1998	\$151,500	\$159,850	\$165,250	\$175,000	\$175,000	\$180,000	\$177,250	\$185,000	\$175,000	\$177,500	\$175,000	\$179,500
1999	\$184,900	\$180,000	\$190,000	\$183,500	\$184,900	\$195,950	\$198,500	\$189,000	\$187,000	\$187,250	\$195,000	\$204,950
2000	\$194,500	\$195,000	\$210,000	\$223,500	\$219,250	\$218,500	\$215,000	\$225,000	\$224,000	\$220,000	\$228,750	\$227,750
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950									

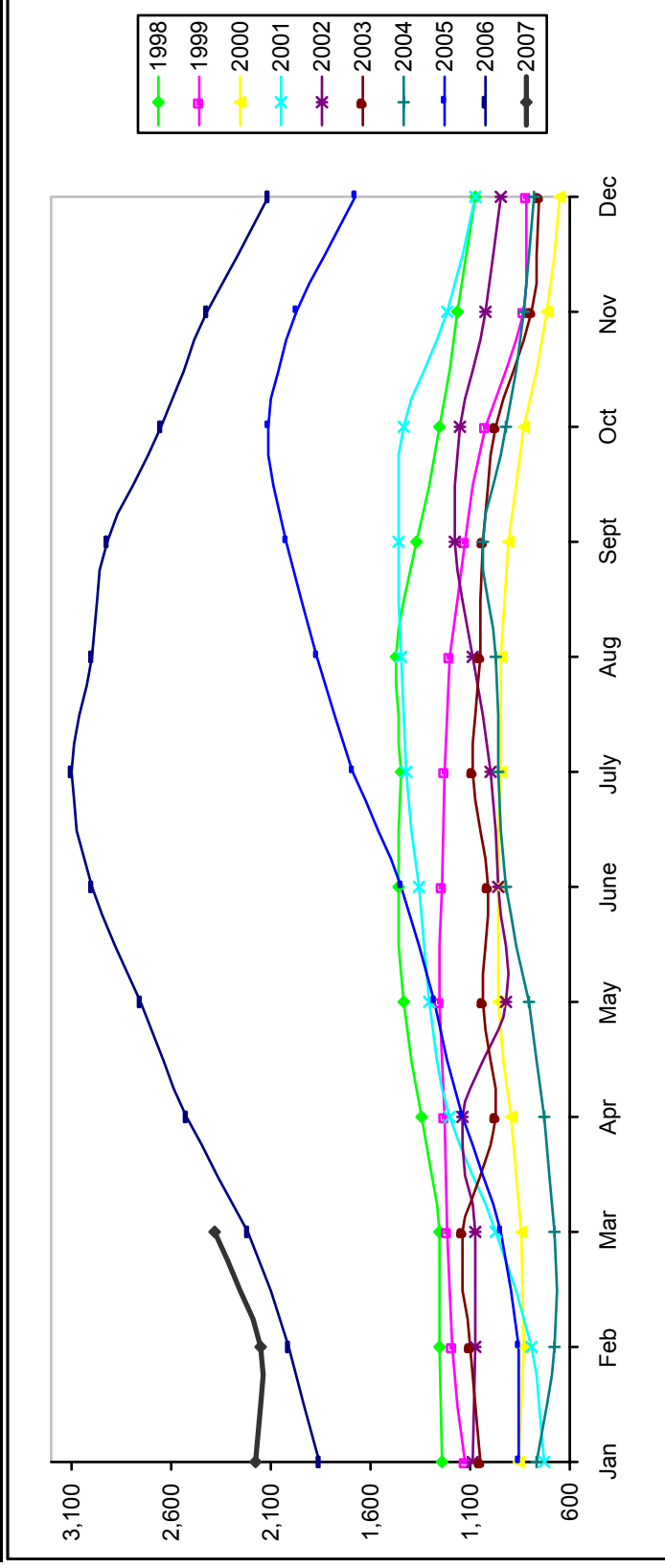


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (1998-2007)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1998	1,238	1,255	1,257	1,340	1,433	1,464	1,445	1,471	1,366	1,252	1,162	1,080
1999	1,120	1,192	1,218	1,229	1,251	1,239	1,223	1,197	1,119	1,022	829	821
2000	855	836	847	900	954	954	950	946	906	834	712	650
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152										



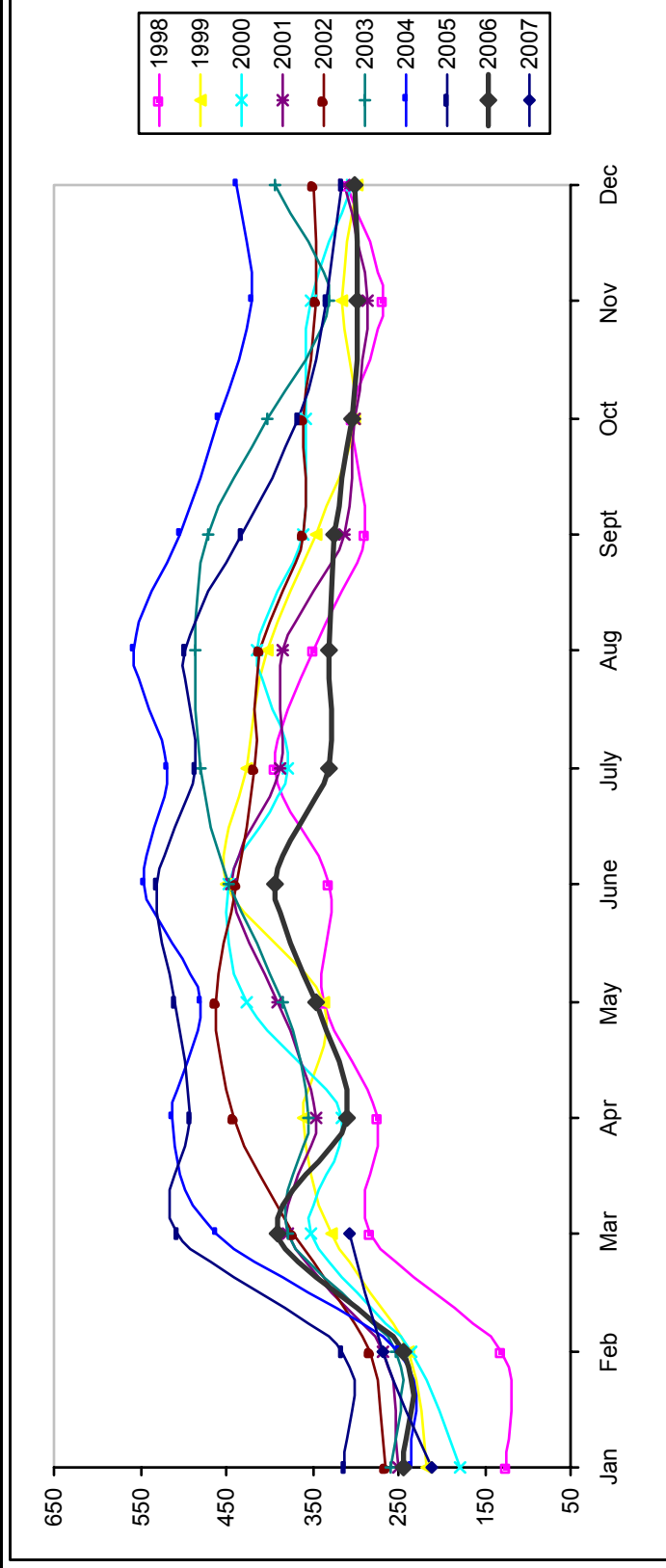
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# Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (1998-2007)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1998	124	130	282	273	338	331	394	350	289	305	268	310
1999	217	239	329	359	337	450	425	403	345	302	317	299
2000	179	234	351	315	426	448	378	415	360	356	352	304
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307									



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