

MLS Statistics

June 2016 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	699	642	8.9%	623	12.2%
Listing Inventory	1,215	1,178	3.1%	1,301	-6.6%
Number of New Escrows	488	466	4.7%	406	20.2%
Number of Closed Escrows	671	579	15.9%	671	0.0%
Median (1)	\$430,000	\$427,990	0.5%	\$401,000	7.2%
Mean (2)	\$481,791	\$485,081	-0.7%	\$449,903	7.1%
Mode (3)	\$500,000 to \$749,999	\$500,000 to \$749,999	NA	\$350,000 to \$399,999	NA

YEAR-TO-DATE STATISTICS

	01/01/16 to 05/31/16	01/01/16 to 05/31/16	01/01/15 to 06/30/15	% Change
New Listings Published	3,464	2,765	3,349	3.4%
Number of New Escrows Opened	2,577	2,089	2,347	9.8%
Number of Closed Escrows	2,946	2,269	2,999	-1.8%
Dollar Volume of Closed Escrows	\$1,391,390,636	\$1,064,610,228	\$1,306,149,983	6.5%
Median	\$423,000	\$420,000	\$389,000	8.7%
Mean	\$472,298	\$469,198	\$435,529	8.4%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	0	0	4
\$70,000-\$79,999	0	0.0%	1	0	1
\$80,000-\$89,999	0	0.0%	3	0	1
\$90,000-\$99,999	0	0.0%	0	0	1
\$100,000-\$119,999	1	0.1%	1	0	3
\$120,000-\$139,999	0	0.0%	1	0	1
\$140,000-\$159,999	0	0.0%	0	0	2
\$160,000-\$179,999	1	0.1%	3	0	2
\$180,000-\$199,999	5	0.7%	1	0	1
\$200,000-\$249,999	10	1.5%	11	0	0
\$250,000-\$299,999	38	5.7%	5	1	4
\$300,000-\$349,999	66	9.8%	3	2	1
\$350,000-\$399,999	116	17.3%	0	0	3
\$400,000-\$449,999	142	21.2%	0	1	0
\$450,000-\$499,999	81	12.1%	0	0	1
\$500,000-\$749,999	157	23.4%	0	0	3
\$750,000-\$999,999	33	4.9%	0	0	2
OVER \$1,000,000	21	3.1%	0	0	1
TOTAL	671		29	4	31

Selling Prices of Classes Listed Above

\$89,999 or less	1.4%
\$90,000-\$139,999	1.1%
\$140,000-\$179,999	1.1%
\$180,000-\$299,999	10.3%
\$300,000-\$399,999	26.0%
\$400,000-\$749,999	52.4%
\$750,000 and over	7.8%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	99
Conventional	424
FHA	118
VA	49
Other	16

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	526	74.5%
31-60 Days	106	15.0%
61-90 Days	35	5.0%
91-120 Days	14	2.0%
121+Days	25	3.5%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - June 2016

Number of New Listing:	699	Total Sales Reported Last Month:	579
Number of New Listings Last Month:	642	Sales Volume:	\$323,281,458
Total Sales Reported:	671	Average Sales Price:	\$481,791

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	671	Condos	29	\$211,136	\$192,358	\$195,829
Pending Sales	488	Houses	671	\$481,791	\$485,081	\$449,903
Total Number of Listings	1,215	2 Bedrooms	69	\$387,080	\$369,320	\$345,490
Median Sales Price	\$430,000	3 Bedrooms	285	\$415,864	\$424,179	\$381,270
Average Sales Price	\$481,791	4+ Bedrooms	317	\$561,677	\$572,131	\$529,575

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year
Total Sales:	274			261	Total Sales:	22			15
Pending Sales	190			146	Pending Sales	14			14
Total Number of Listings	354			355	Total Number of Listings	67			86
Median Sales Price	\$420,000			\$385,000	Median Sales Price	\$651,950			\$610,000
Average Sales Price	\$433,575			\$409,101	Average Sales Price	\$734,041			\$678,853
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	8	\$228,806	\$178,328	\$213,571	Condos	0	\$0	\$0	\$264,800
Houses	274	\$433,575	\$427,983	\$409,101	Houses	22	\$734,041	\$683,643	\$678,856
2 Bedrooms	22	\$304,636	\$346,880	\$308,244	2 Bedrooms	2	\$467,450	\$0	\$215,000
3 Bedrooms	121	\$392,208	\$395,155	\$361,034	3 Bedrooms	9	\$552,889	\$696,556	\$411,300
4+ Bedrooms	131	\$493,438	\$495,594	\$486,179	4+ Bedrooms	11	\$930,727	\$673,958	\$937,500

Area 12746 Granite Bay				Last Year	Area 12201-12209 Lincoln				Last Year
Total Sales:	38			46	Total Sales:	118			147
Pending Sales	27			27	Pending Sales	85			88
Total Number of Listings	137			124	Total Number of Listings	178			201
Median Sales Price	\$801,250			\$686,225	Median Sales Price	\$413,500			\$380,900
Average Sales Price	\$880,095			\$754,128	Average Sales Price	\$451,426			\$413,809
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	8	\$242,688	\$225,438	\$215,100
Houses	38	\$880,095	\$819,268	\$754,128	Houses	118	\$451,426	\$427,876	\$405,648
2 Bedrooms	0	\$0	\$0	\$170,000	2 Bedrooms	28	\$475,700	\$472,056	\$448,682
3 Bedrooms	12	\$654,386	\$532,678	\$527,276	3 Bedrooms	41	\$401,496	\$358,493	\$364,706
4+ Bedrooms	26	\$984,269	\$922,440	\$827,067	4+ Bedrooms	49	\$479,332	\$476,783	\$413,809

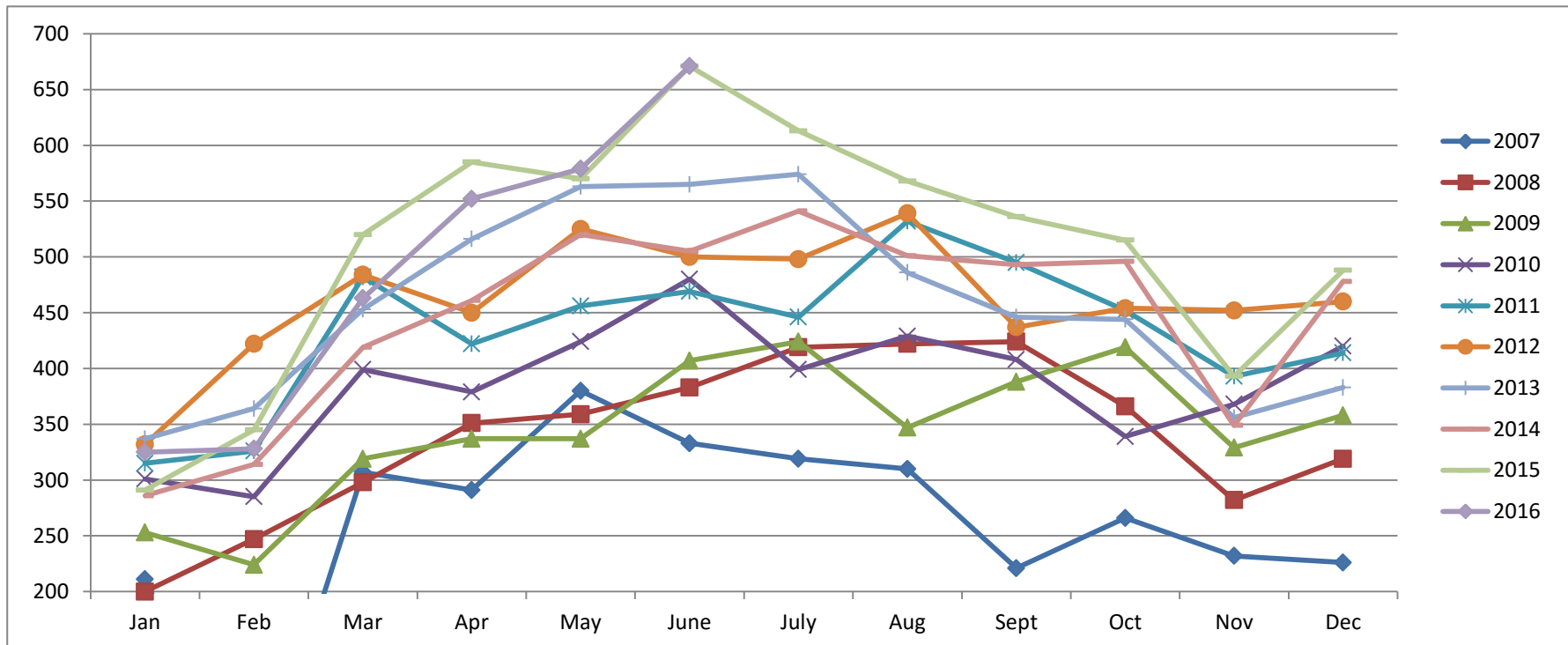
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				Last Year
Total Sales:	64			49	Total Sales:	25			30
Pending Sales	51			47	Pending Sales	30			20
Total Number of Listings	136			172	Total Number of Listings	113			149
Median Sales Price	\$381,250			\$459,000	Median Sales Price	\$436,000			\$296,500
Average Sales Price	\$433,099			\$531,414	Average Sales Price	\$3,967,967			\$354,308
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	6	\$98,333	\$161,800	\$138,647	Condos	0	\$0	\$1	\$140,000
Houses	64	\$433,099	\$486,323	\$531,414	Houses	25	\$397,967	\$445,764	\$354,308
2 Bedrooms	8	\$336,625	\$340,643	\$226,625	2 Bedrooms	2	\$211,500	\$290,000	\$172,938
3 Bedrooms	39	\$414,138	\$471,271	\$469,907	3 Bedrooms	20	\$389,859	\$411,875	\$354,016
4+ Bedrooms	17	\$521,996	\$553,518	\$691,406	4+ Bedrooms	3	\$576,333	\$553,536	\$596,917

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year
Total Sales:	121			103	Total Sales:	9			19
Pending Sales	79			53	Pending Sales	10			7
Total Number of Listings	192			173	Total Number of Listings	34			37
Median Sales Price	\$489,400			\$440,000	Median Sales Price	\$389,000			\$350,000
Average Sales Price	\$500,130			\$450,772	Average Sales Price	\$382,000			\$372,100
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	7	\$251,571	\$217,600	\$208,725	Condos	0	\$0	\$0	\$0
Houses	121	\$500,130	\$485,843	\$450,772	Houses	9	\$382,000	\$349,727	\$372,100
2 Bedrooms	6	\$374,500	\$318,250	\$302,000	2 Bedrooms	1	\$389,000	\$307,667	\$264,250
3 Bedrooms	35	\$422,187	\$412,361	\$362,833	3 Bedrooms	8	\$381,125	\$369,857	\$370,569
4+ Bedrooms	80	\$543,652	\$529,587	\$486,878	4+ Bedrooms	0	\$0	\$335,000	\$431,000

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	211	3	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585	570	671	613	568	536	515	393	488
2016	325	328	463	552	579	671						

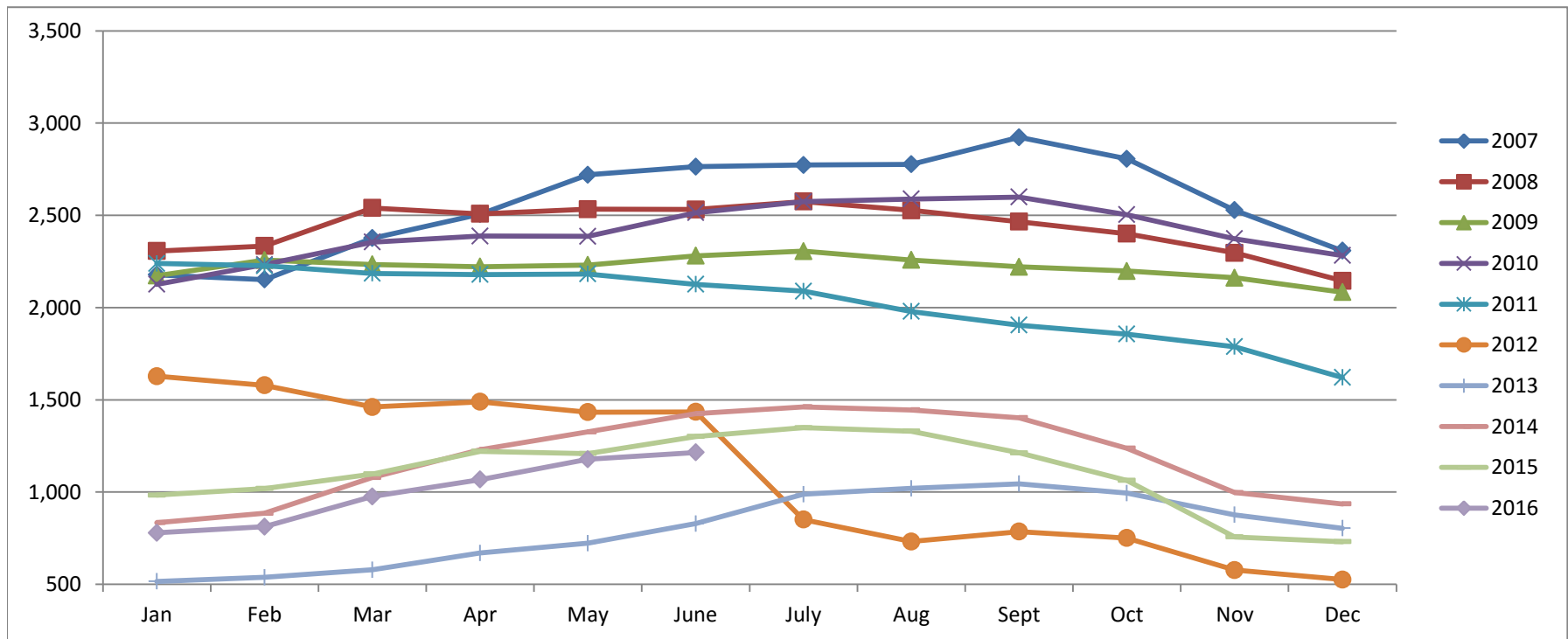


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063	757	731
2016	779	812	976	1,068	1,178	1,215						

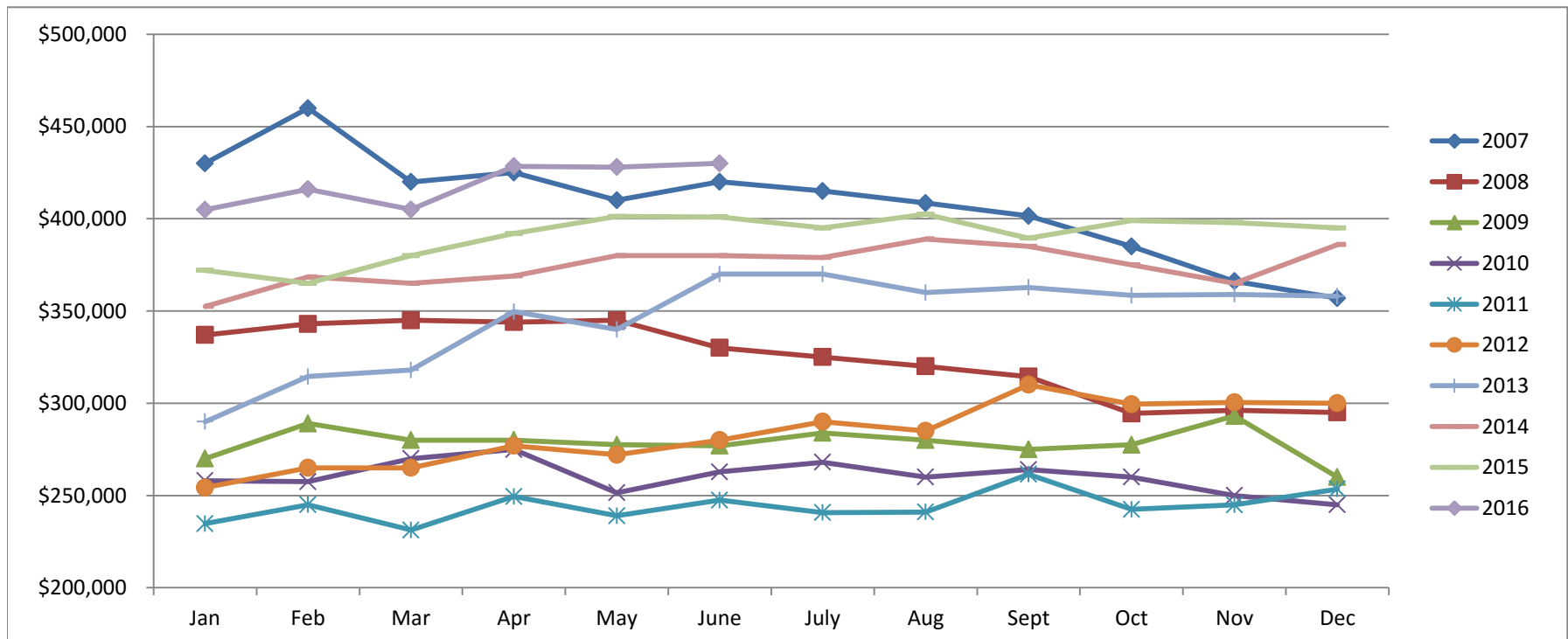


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000	\$398,000	\$395,000
2016	\$404,900	\$416,000	\$405,000	\$428,429	\$427,990	\$430,000						

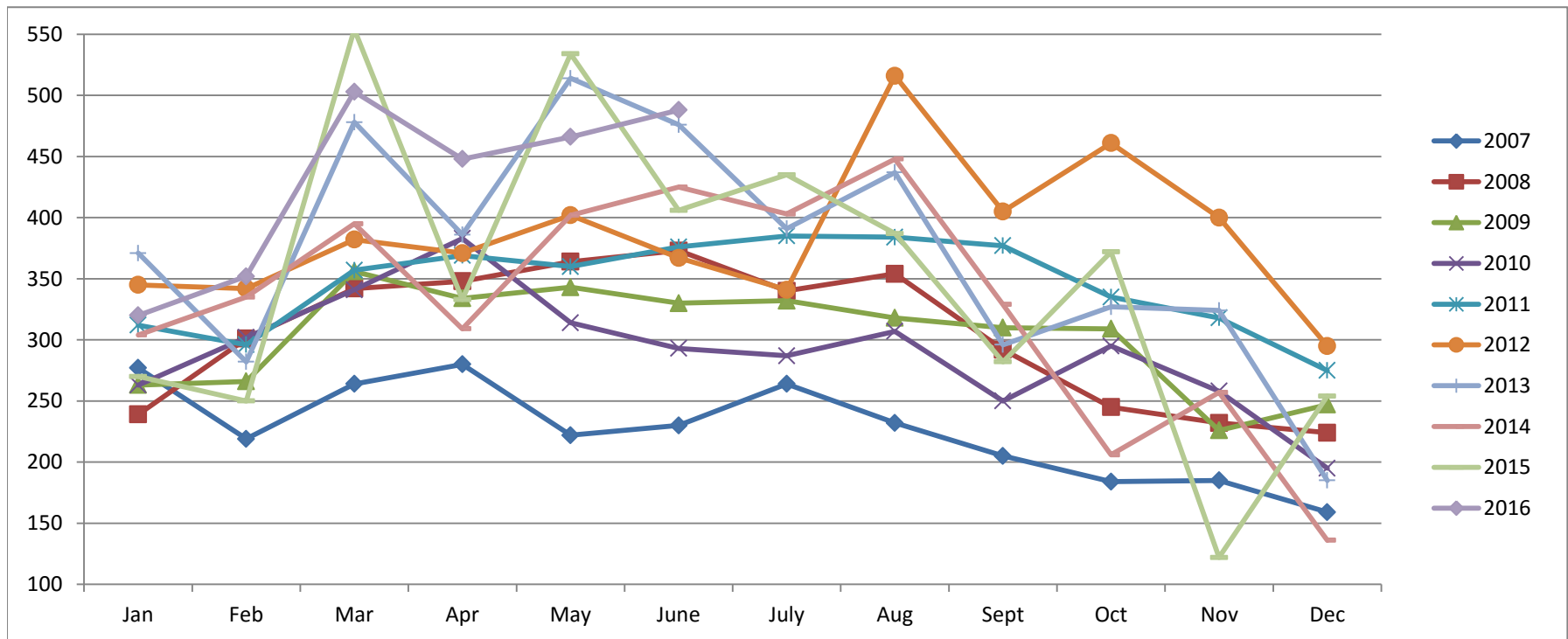


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250	554	333	534	406	435	387	282	372	122	254
2016	320	352	503	448	466	488						



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