

MLS Statistics

June 2015 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	623	680	-8.4%	676	-7.8%
Listing Inventory	1,301	1,209	7.6%	1,425	-8.7%
Number of New Escrows	406	534	-24.0%	425	-4.5%
Number of Closed Escrows	671	570	17.7%	505	32.9%
Median (1)	\$401,000	\$401,250	-0.1%	\$380,000	5.5%
Mean (2)	\$449,903	\$450,798	-0.2%	\$422,206	6.6%
Mode (3)	\$350,000 to \$399,999	\$300,000 to \$349,999	NA	\$300,000 to \$349,999	NA

YEAR-TO-DATE STATISTICS

	01/01/15 to 05/31/15	01/01/15 to 05/31/15	01/01/14 to 06/30/14	% Change
New Listings Published	3,349	2,726	3,789	-11.6%
Number of New Escrows Opened	2,347	1,941	2,170	8.2%
Number of Closed Escrows	2,999	2,315	2,537	18.2%
Dollar Volume of Closed Escrows	\$1,306,149,983	\$999,154,233	\$1,048,512,252	24.6%
Median	\$389,000	\$385,000	\$370,000	5.1%
Mean	\$435,529	\$431,600	\$413,288	5.4%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	1	0	6
\$70,000-\$79,999	0	0.0%	1	0	2
\$80,000-\$89,999	1	0.1%	1	0	2
\$90,000-\$99,999	1	0.1%	0	0	1
\$100,000-\$119,999	2	0.3%	1	0	1
\$120,000-\$139,999	2	0.3%	0	0	0
\$140,000-\$159,999	0	0.0%	2	0	2
\$160,000-\$179,999	5	0.7%	4	0	0
\$180,000-\$199,999	8	1.2%	4	0	1
\$200,000-\$249,999	26	3.9%	6	0	4
\$250,000-\$299,999	50	7.5%	6	1	0
\$300,000-\$349,999	103	15.4%	1	1	1
\$350,000-\$399,999	134	20.0%	0	0	0
\$400,000-\$449,999	85	12.7%	0	0	0
\$450,000-\$499,999	74	11.0%	0	0	0
\$500,000-\$749,999	129	19.2%	0	0	4
\$750,000-\$999,999	37	5.5%	0	0	1
OVER \$1,000,000	14	2.1%	0	0	1
TOTAL	671		27	2	26

Selling Prices of Classes Listed Above

\$89,999 or less	1.9%
\$90,000-\$139,999	1.1%
\$140,000-\$179,999	1.8%
\$180,000-\$299,999	14.6%
\$300,000-\$399,999	33.1%
\$400,000-\$749,999	40.2%
\$750,000 and over	7.3%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	106
Conventional	391
FHA	127
VA	60
Other	11

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	480	67.9%
31-60 Days	123	17.4%
61-90 Days	52	7.4%
91-120 Days	21	3.0%
121+Days	31	4.4%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - June 2015

Number of New Listing: 623 Total Sales Reported Last Month: 570
 Number of New Listings Last Month: 680 Sales Volume: \$301,885,066
 Total Sales Reported: 671 Average Sales Price: \$449,903

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	671	Condos	27	\$195,829	\$168,800	\$169,084
Pending Sales	406	Houses	671	\$449,903	\$450,798	\$422,206
Total Number of Listings	1,301	2 Bedrooms	89	\$345,490	\$379,744	\$346,319
Median Sales Price	\$401,000	3 Bedrooms	250	\$381,270	\$365,170	\$357,247
Average Sales Price	\$449,903	4+ Bedrooms	332	\$529,575	\$552,115	\$519,840

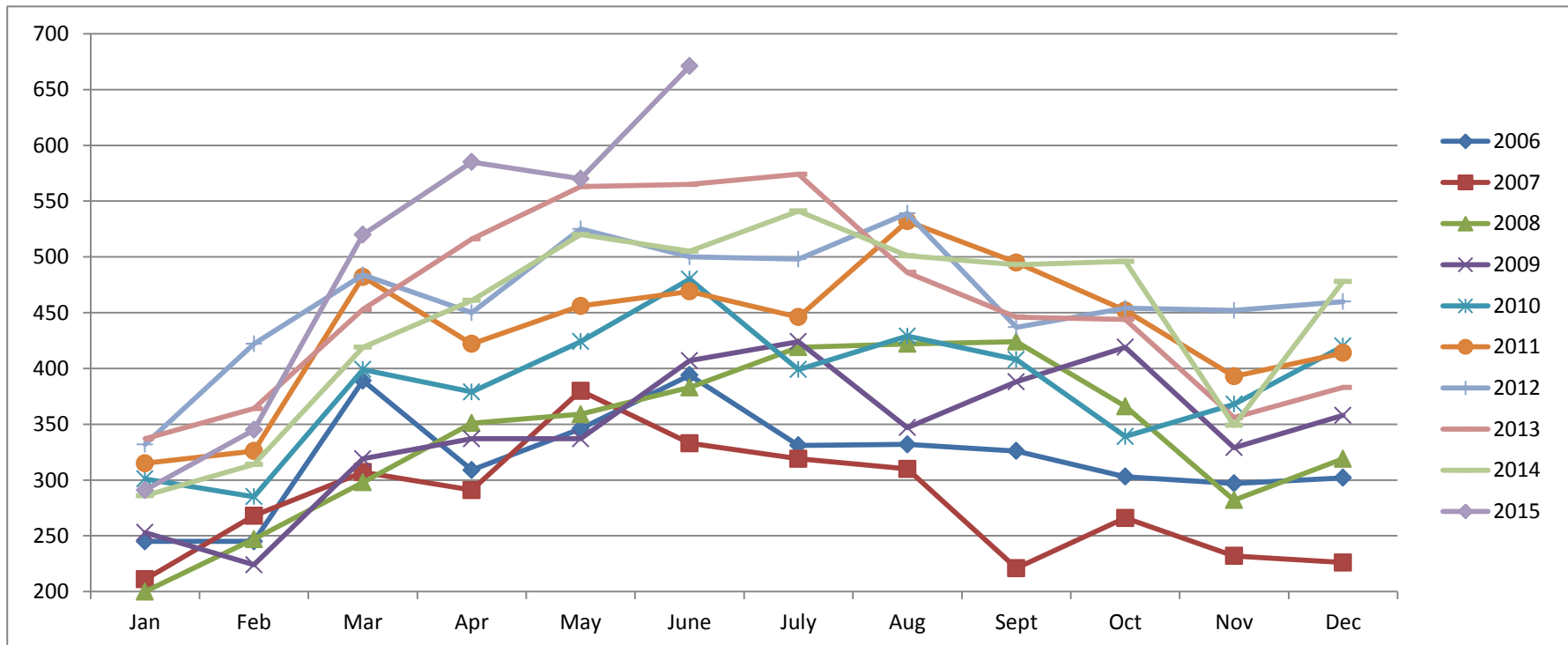
Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville					Area 12650, 12663 Loomis, Penryn				
				Last Year					Last Year
Total Sales:	261			163	Total Sales:	15			20
Pending Sales	146			153	Pending Sales	14			14
Total Number of Listings	355			418	Total Number of Listings	86			74
Median Sales Price	\$385,000			\$354,500	Median Sales Price	\$610,000			\$400,500
Average Sales Price	\$409,101			\$381,763	Average Sales Price	\$678,853			\$483,623
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	7	\$213,571	\$168,529	\$155,950	Condos	1	\$264,800	\$0	\$0
Houses	261	\$409,101	\$398,362	\$381,763	Houses	15	\$678,853	\$670,257	\$483,623
2 Bedrooms	35	\$308,244	\$326,385	\$282,707	2 Bedrooms	1	\$215,000	\$468,333	\$400,500
3 Bedrooms	101	\$361,034	\$345,014	\$339,681	3 Bedrooms	6	\$411,300	\$534,206	\$384,195
4+ Bedrooms	125	\$476,179	\$465,597	\$452,393	4+ Bedrooms	8	\$937,500	\$979,433	\$628,688
Area 12746 Granite Bay					Area 12201-12209 Lincoln				
				Last Year					Last Year
Total Sales:	46			35	Total Sales:	147			109
Pending Sales	27			29	Pending Sales	88			90
Total Number of Listings	124			143	Total Number of Listings	201			243
Median Sales Price	\$686,225			\$700,000	Median Sales Price	\$380,900			\$353,000
Average Sales Price	\$754,128			\$747,784	Average Sales Price	\$413,809			\$379,104
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	8	\$215,100	\$217,475	\$207,817
Houses	46	\$754,128	\$816,044	\$747,784	Houses	147	\$405,648	\$403,278	\$379,104
2 Bedrooms	1	\$170,000	\$0	\$0	2 Bedrooms	36	\$448,682	\$477,367	\$423,833
3 Bedrooms	9	\$527,276	\$495,000	\$534,200	3 Bedrooms	50	\$364,706	\$320,853	\$326,511
4+ Bedrooms	36	\$827,067	\$824,721	\$783,381	4+ Bedrooms	61	\$413,809	\$453,677	\$406,882
Area 12301, 12306, 12307, 12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				
				Last Year					Last Year
Total Sales:	49			49	Total Sales:	30			31
Pending Sales	47			37	Pending Sales	20			28
Total Number of Listings	172			163	Total Number of Listings	149			127
Median Sales Price	\$459,000			\$395,000	Median Sales Price	\$296,500			\$280,000
Average Sales Price	\$531,414			\$443,865	Average Sales Price	\$354,308			\$343,542
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	6	\$138,647	\$68,563	\$89,875	Condos	1	\$140,000	\$153,000	\$0
Houses	49	\$531,414	\$460,343	\$443,865	Houses	30	\$354,308	\$385,152	\$343,542
2 Bedrooms	4	\$226,625	\$293,725	\$412,300	2 Bedrooms	8	\$172,938	\$214,500	\$209,833
3 Bedrooms	27	\$469,907	\$399,543	\$400,294	3 Bedrooms	16	\$354,016	\$394,071	\$324,016
4+ Bedrooms	18	\$691,406	\$569,021	\$573,208	4+ Bedrooms	6	\$596,917	\$620,317	\$868,333
Area 12677, 12765 Rocklin					Area 12304 Foresthill				
				Last Year					Last Year
Total Sales:	103			86	Total Sales:	19			11
Pending Sales	53			63	Pending Sales	7			11
Total Number of Listings	173			208	Total Number of Listings	37			40
Median Sales Price	\$440,000			\$393,750	Median Sales Price	\$350,000			\$300,000
Average Sales Price	\$450,772			\$431,481	Average Sales Price	\$372,100			\$373,550
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	4	\$208,725	\$213,860	\$187,847	Condos	0	\$0	\$0	\$0
Houses	103	\$450,772	\$438,866	\$431,481	Houses	19	\$372,100	\$410,000	\$373,550
2 Bedrooms	2	\$302,000	\$353,125	\$340,300	2 Bedrooms	2	\$264,250	\$242,500	\$495,000
3 Bedrooms	27	\$362,833	\$372,262	\$378,447	3 Bedrooms	13	\$370,569	\$339,500	\$340,857
4+ Bedrooms	74	\$486,878	\$502,465	\$491,580	4+ Bedrooms	4	\$431,000	\$505,200	\$409,350

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2006-2015)

(Placer County Resale Homes)

	<i>Jan</i>	<i>Feb</i>	<i>Mar</i>	<i>Apr</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585	570	671						

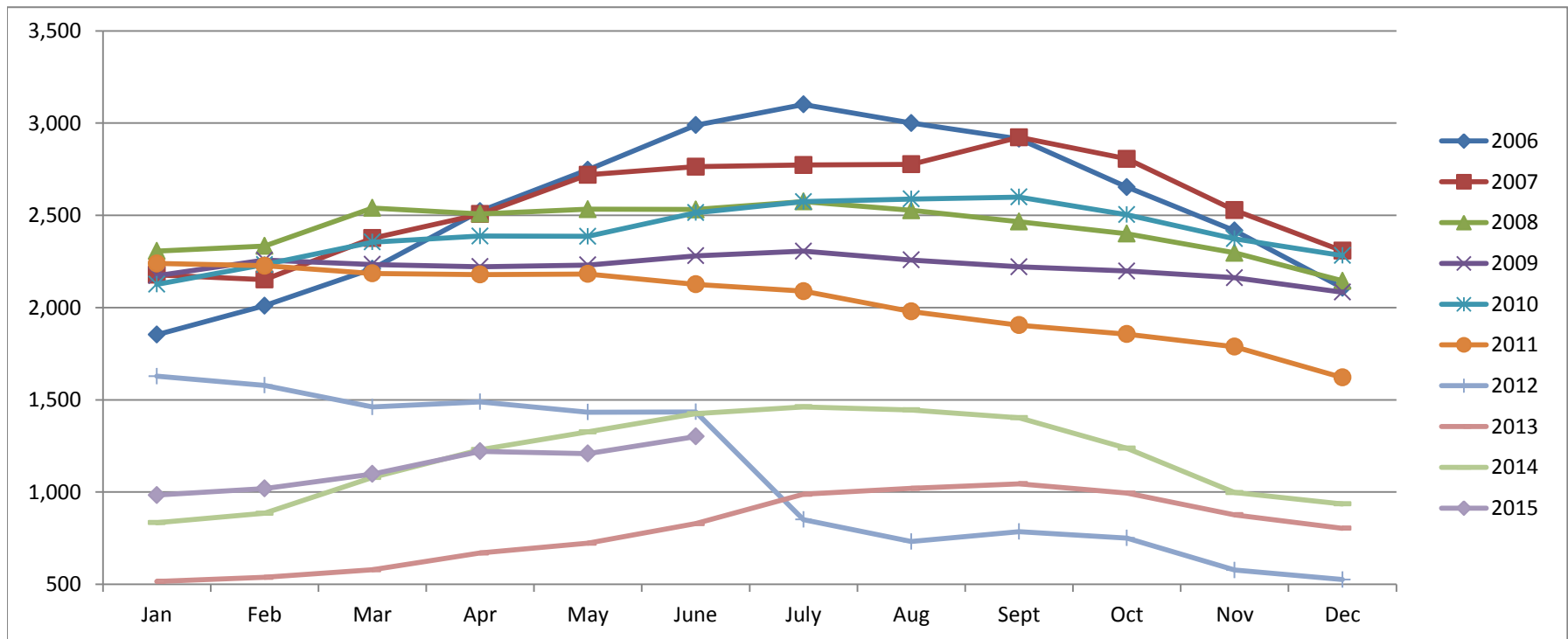


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019	1,098	1,221	1,209	1,301						

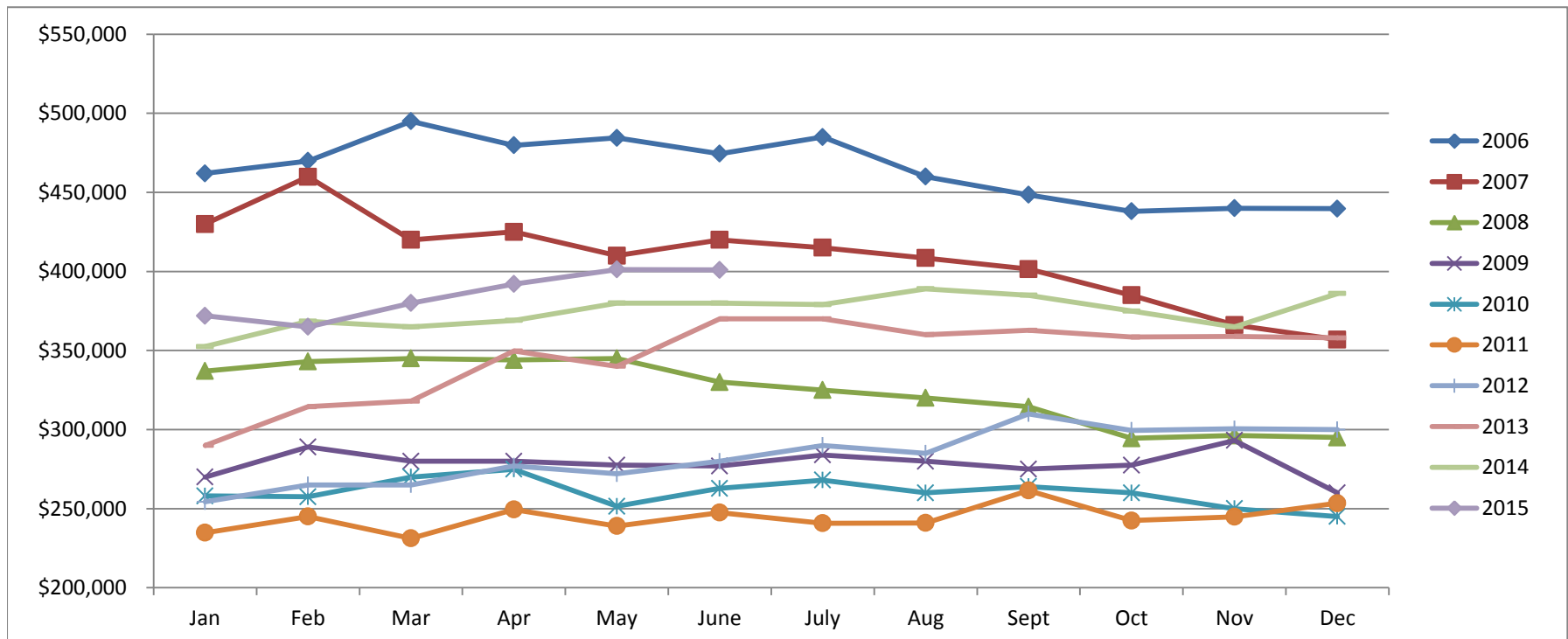


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000						

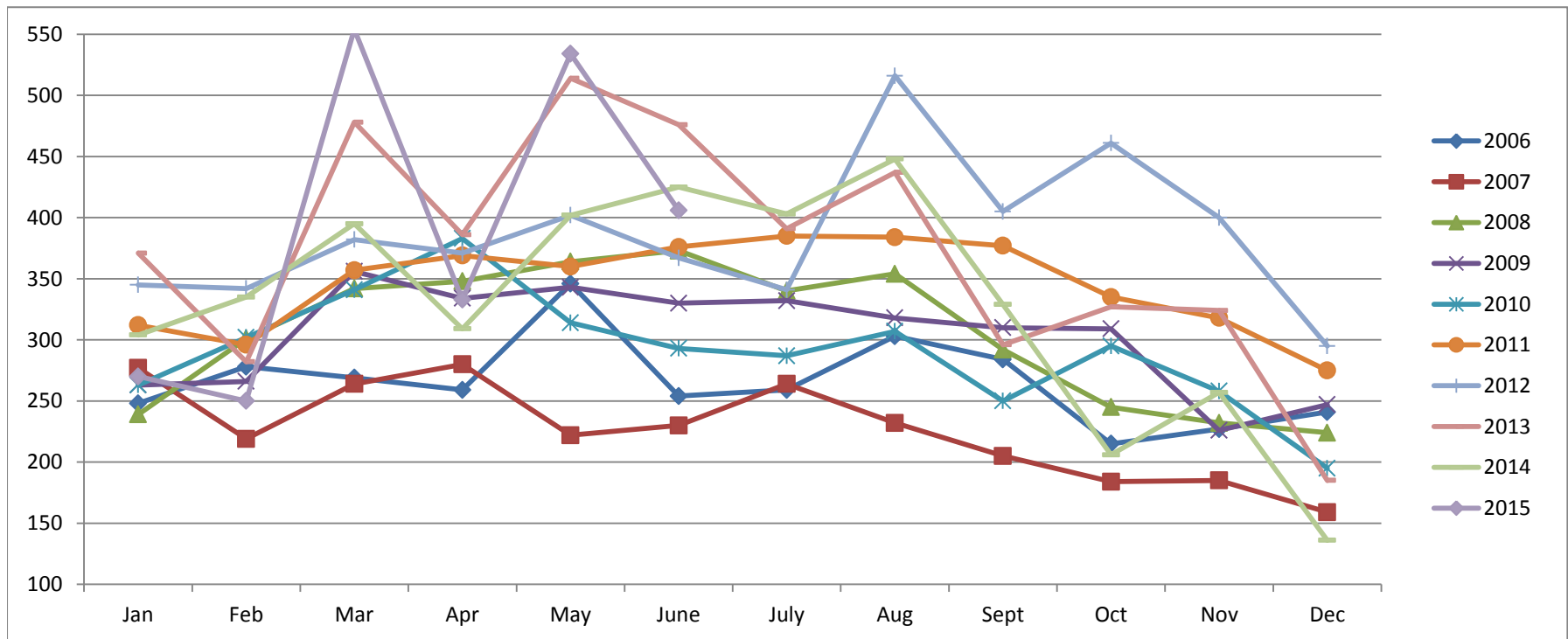


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250	554	333	534	406						



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