

MLS Statistics

July 2016 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	463	699	-33.8%	681	-32.0%
Listing Inventory	1,220	1,215	0.4%	1,349	-9.6%
Number of New Escrows	290	488	-40.6%	435	-33.3%
Number of Closed Escrows	557	671	-17.0%	613	-9.1%
Median (1)	\$434,500	\$430,000	1.0%	\$395,000	10.0%
Mean (2)	\$483,321	\$481,791	0.3%	\$431,243	12.1%
Mode (3)	\$500,000 to \$749,999	\$500,000 to \$749,999	NA	\$350,000 to \$399,999	NA

YEAR-TO-DATE STATISTICS

	01/01/16 to 07/31/16	01/01/16 to 06/30/16	01/01/15 to 07/31/15	% Change
New Listings Published	3,927	3,464	4,030	-2.6%
Number of New Escrows Opened	2,867	2,577	2,782	3.1%
Number of Closed Escrows	3,516	2,946	3,620	-2.9%
Dollar Volume of Closed Escrows	\$1,666,823,160	\$1,391,390,636	\$1,573,161,583	6.0%
Median	\$425,000	\$423,000	\$389,970	9.0%
Mean	\$474,068	\$472,298	\$434,575	9.1%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	0	0	4
\$70,000-\$79,999	0	0.0%	0	0	3
\$80,000-\$89,999	0	0.0%	2	0	0
\$90,000-\$99,999	0	0.0%	0	0	2
\$100,000-\$119,999	1	0.2%	0	0	0
\$120,000-\$139,999	0	0.0%	1	0	4
\$140,000-\$159,999	1	0.2%	5	0	0
\$160,000-\$179,999	2	0.4%	2	0	1
\$180,000-\$199,999	1	0.2%	2	0	0
\$200,000-\$249,999	2	0.4%	4	1	2
\$250,000-\$299,999	34	6.1%	5	0	4
\$300,000-\$349,999	77	13.8%	3	0	1
\$350,000-\$399,999	96	17.2%	0	1	1
\$400,000-\$449,999	88	15.8%	0	1	0
\$450,000-\$499,999	70	12.6%	0	0	0
\$500,000-\$749,999	143	25.7%	0	0	0
\$750,000-\$999,999	29	5.2%	0	0	0
OVER \$1,000,000	13	2.3%	0	0	0
TOTAL	557		24	3	22

Selling Prices of Classes Listed Above

\$89,999 or less	1.5%
\$90,000-\$139,999	1.3%
\$140,000-\$179,999	1.8%
\$180,000-\$299,999	9.1%
\$300,000-\$399,999	29.5%
\$400,000-\$749,999	49.8%
\$750,000 and over	6.9%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	90
Conventional	356
FHA	85
VA	39
Other	18

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	420	71.4%
31-60 Days	99	16.8%
61-90 Days	36	6.1%
91-120 Days	14	2.4%
121+Days	19	3.2%

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1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - July 2016

Number of New Listing: 463 Total Sales Reported Last Month: 671
 Number of New Listings Last Month: 699 Sales Volume: \$269,210,024
 Total Sales Reported: 557 Average Sales Price: \$483,321

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	557	Condos	24	\$208,554	\$211,136	\$210,563
Pending Sales	290	Houses	557	\$483,321	\$481,791	\$431,243
Total Number of Listings	1,220	2 Bedrooms	77	\$386,599	\$387,080	\$363,652
Median Sales Price	\$434,500	3 Bedrooms	224	\$418,666	\$415,864	\$374,213
Average Sales Price	\$483,321	4+ Bedrooms	256	\$568,988	\$561,677	\$520,575

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville					Area 12650, 12663 Loomis, Penryn				
				Last Year					Last Year
Total Sales:	217			237	Total Sales:	14			17
Pending Sales	114			140	Pending Sales	15			19
Total Number of Listings	329			384	Total Number of Listings	72			80
Median Sales Price	\$419,990			\$379,900	Median Sales Price	\$615,750			\$470,000
Average Sales Price	\$434,211			\$400,505	Average Sales Price	\$667,590			\$518,095
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	10	\$237,100	\$228,806	\$204,906	Condos	1	\$255,000	\$0	\$0
Houses	217	\$434,211	\$433,575	\$400,505	Houses	14	\$667,590	\$734,041	\$518,095
2 Bedrooms	26	\$330,585	\$304,636	\$313,578	2 Bedrooms	1	\$475,000	\$467,450	\$262,500
3 Bedrooms	94	\$395,073	\$392,208	\$350,616	3 Bedrooms	5	\$448,935	\$552,889	\$420,902
4+ Bedrooms	97	\$499,914	\$493,438	\$489,601	4+ Bedrooms	8	\$828,324	\$930,727	\$679,571

Area 12746 Granite Bay					Area 12201-12209 Lincoln				
				Last Year					Last Year
Total Sales:	32			28	Total Sales:	100			128
Pending Sales	18			21	Pending Sales	42			83
Total Number of Listings	130			125	Total Number of Listings	196			226
Median Sales Price	\$767,000			\$780,000	Median Sales Price	\$417,000			\$375,000
Average Sales Price	\$910,938			\$804,582	Average Sales Price	\$440,596			\$398,007
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	2	\$282,000	\$242,688	\$222,000
Houses	32	\$910,938	\$880,095	\$804,582	Houses	100	\$440,596	\$451,426	\$398,007
2 Bedrooms	0	\$0	\$0	\$0	2 Bedrooms	30	\$472,757	\$475,700	\$431,737
3 Bedrooms	5	\$567,400	\$654,386	\$771,271	3 Bedrooms	27	\$376,056	\$401,496	\$337,865
4+ Bedrooms	27	\$974,556	\$984,269	\$815,686	4+ Bedrooms	43	\$458,683	\$479,332	\$415,327

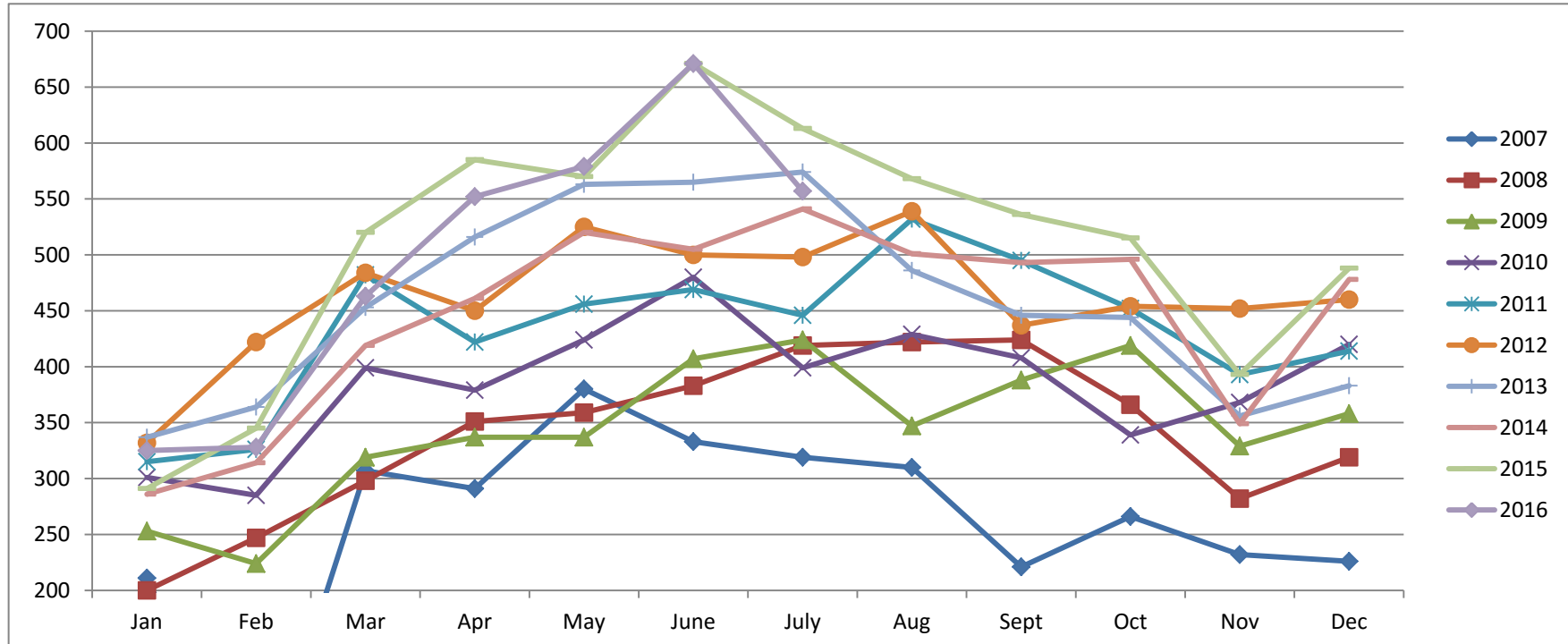
Area 12301, 12306, 12307, 12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				
				Last Year					Last Year
Total Sales:	59			64	Total Sales:	32			34
Pending Sales	18			57	Pending Sales	23			33
Total Number of Listings	155			165	Total Number of Listings	121			142
Median Sales Price	\$487,000			\$419,000	Median Sales Price	\$429,000			\$344,000
Average Sales Price	\$504,706			\$463,671	Average Sales Price	\$454,031			\$353,122
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	4	\$136,694	\$98,333	\$151,500	Condos	0	\$0	\$0	\$150,000
Houses	59	\$504,706	\$433,099	\$463,671	Houses	32	\$454,031	\$397,967	\$353,122
2 Bedrooms	6	\$335,000	\$336,625	\$279,035	2 Bedrooms	6	\$298,500	\$211,500	\$212,083
3 Bedrooms	28	\$466,665	\$414,138	\$415,821	3 Bedrooms	16	\$455,438	\$389,859	\$391,441
4+ Bedrooms	25	\$588,040	\$521,996	\$603,140	4+ Bedrooms	10	\$545,100	\$576,333	\$430,363

Area 12677, 12765 Rocklin					Area 12304 Foresthill				
				Last Year					Last Year
Total Sales:	91			92	Total Sales:	11			13
Pending Sales	51			68	Pending Sales	7			13
Total Number of Listings	179			185	Total Number of Listings	33			37
Median Sales Price	\$432,000			\$420,000	Median Sales Price	\$400,000			\$356,000
Average Sales Price	\$471,617			\$446,791	Average Sales Price	\$431,064			\$355,821
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	7	\$181,217	\$251,571	\$242,063	Condos	0	\$0	\$0	\$0
Houses	91	\$471,617	\$500,130	\$446,791	Houses	11	\$431,064	\$382,000	\$355,821
2 Bedrooms	6	\$368,000	\$374,500	\$377,925	2 Bedrooms	2	\$253,100	\$389,000	\$240,750
3 Bedrooms	40	\$419,598	\$422,187	\$355,147	3 Bedrooms	8	\$475,813	\$381,125	\$334,522
4+ Bedrooms	45	\$531,672	\$543,652	\$505,544	4+ Bedrooms	1	\$429,000	\$0	\$402,667

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	211	3	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585	570	671	613	568	536	515	393	488
2016	325	328	463	552	579	671	557					

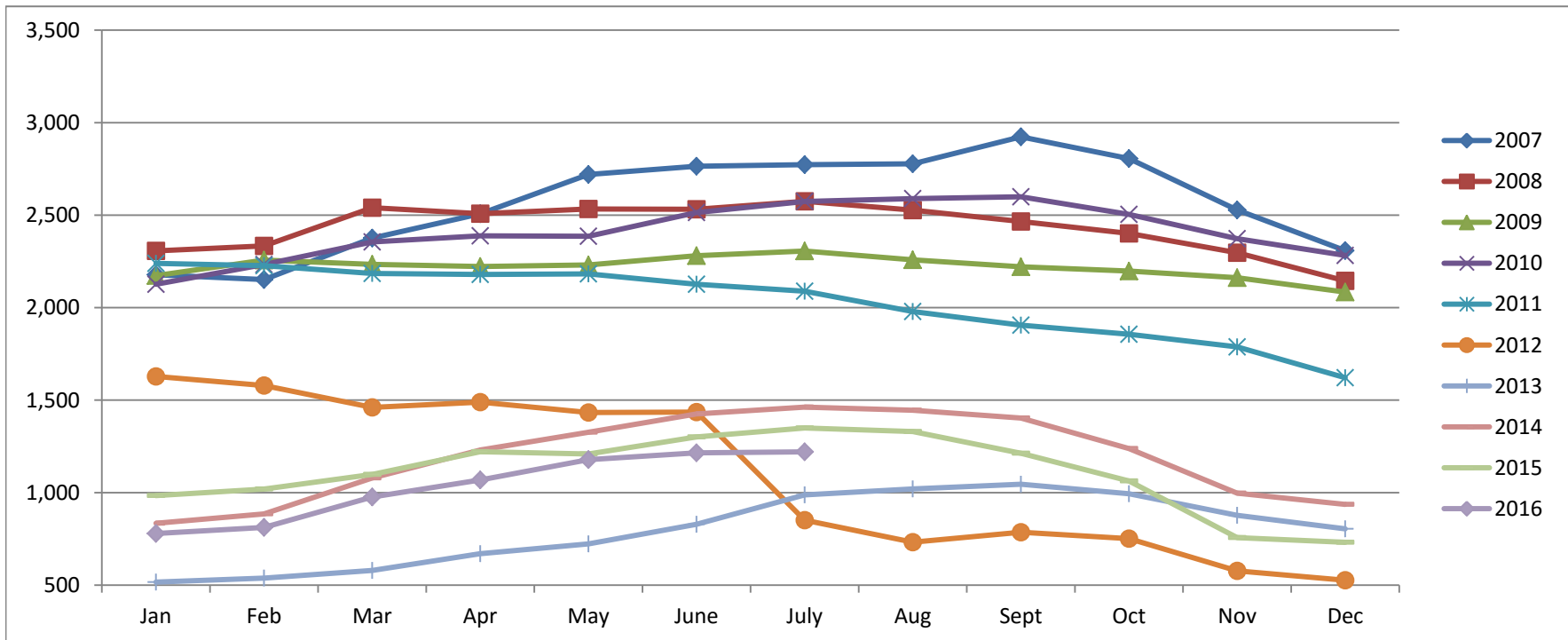


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063	757	731
2016	779	812	976	1,068	1,178	1,215	1,220					

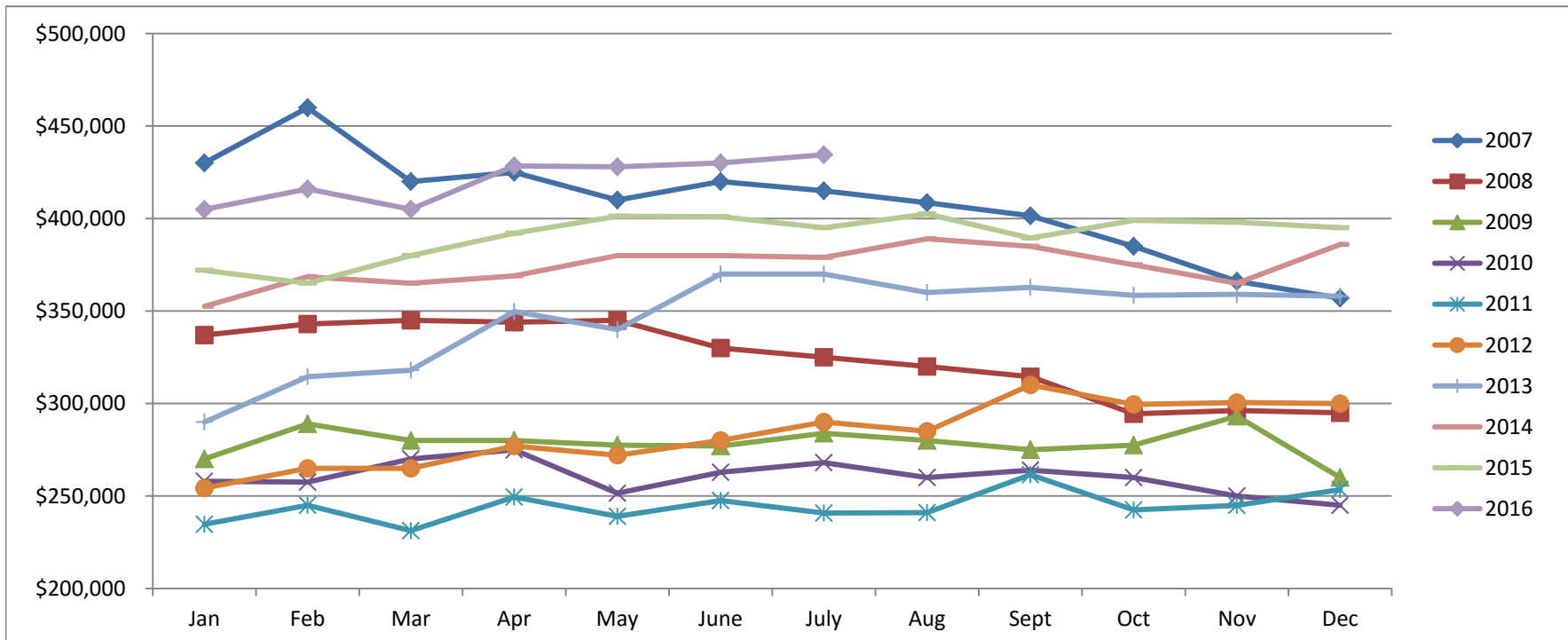


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000	\$398,000	\$395,000
2016	\$404,900	\$416,000	\$405,000	\$428,429	\$427,990	\$430,000	\$434,500					

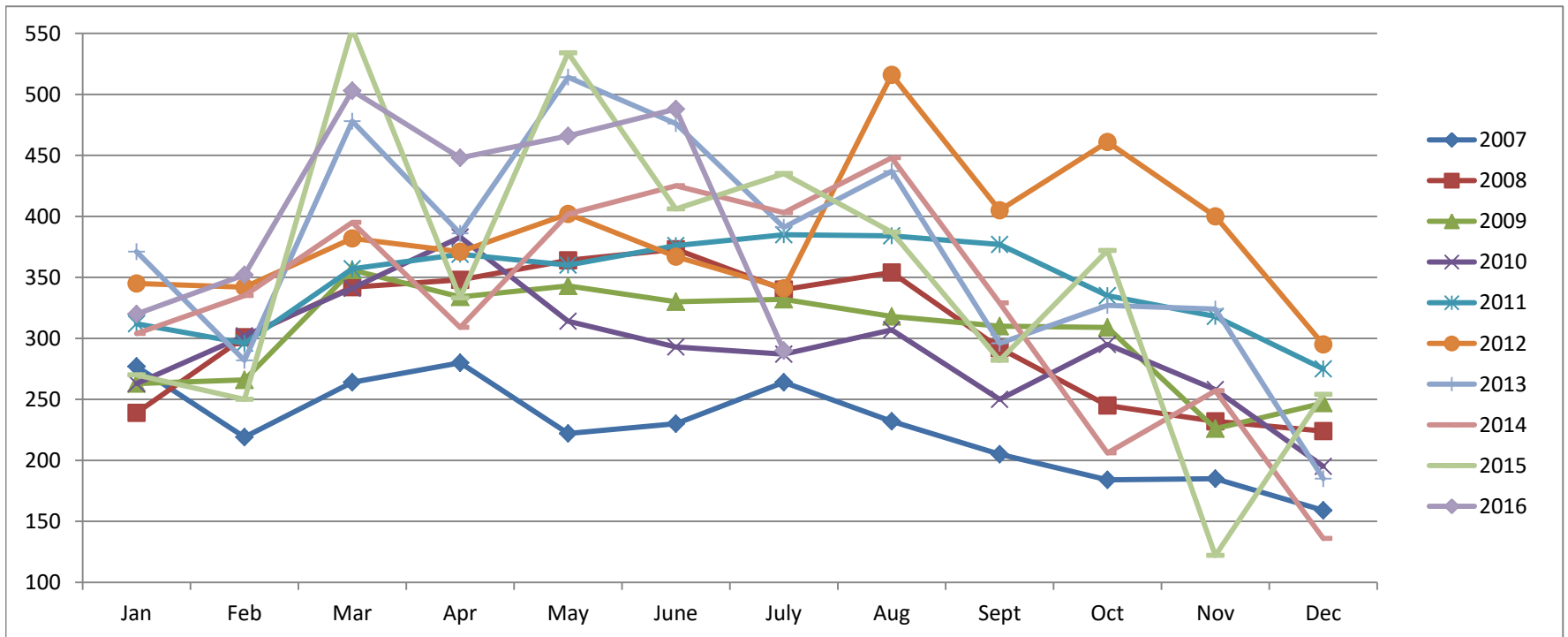


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250	554	333	534	406	435	387	282	372	122	254
2016	320	352	503	448	466	488	290					



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