

MLS Statistics

July 2013 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	554	604	-8.3%	386	43.5%
Listing Inventory	988	829	19.2%	851	16.1%
Number of New Escrows	391	476	-17.9%	341	14.7%
Number of Closed Escrows	574	565	1.6%	498	15.3%
Median (1)	\$370,000	\$370,000	0.0%	\$290,000	27.6%
Mean (2)	\$409,191	\$408,814	0.1%	\$328,161	24.7%
Mode (3)	\$250,000 to \$299,999	\$500,000 to \$749,999	NA	\$250,000 to \$299,999	NA

YEAR-TO-DATE STATISTICS

	01/01/13 to 07/31/13	01/01/13 to 06/30/13	01/01/12 to 07/31/12	% Change
New Listings Published	3,955	3,401	3,452	14.6%
Number of New Escrows Opened	2,491	2,100	2,560	-2.7%
Number of Closed Escrows	3,421	2,831	3,211	6.5%
Dollar Volume of Closed Escrows	\$1,304,100,099	\$1,063,769,852	\$989,468,253	31.8%
Median	\$340,000	\$336,000	\$270,000	25.9%
Mean	\$381,204	\$375,758	\$307,720	23.9%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	1	0.2%	2	0	7
\$70,000-\$79,999	0	0.0%	1	0	1
\$80,000-\$89,999	1	0.2%	0	0	1
\$90,000-\$99,999	2	0.3%	1	0	0
\$100,000-\$119,999	0	0.0%	1	0	4
\$120,000-\$139,999	4	0.7%	4	0	0
\$140,000-\$159,999	3	0.5%	3	1	1
\$160,000-\$179,999	9	1.6%	0	0	0
\$180,000-\$199,999	12	2.1%	4	1	1
\$200,000-\$249,999	48	8.4%	4	0	2
\$250,000-\$299,999	90	15.7%	3	0	0
\$300,000-\$349,999	85	14.8%	0	0	0
\$350,000-\$399,999	77	13.4%	0	0	0
\$400,000-\$449,999	82	14.3%	0	0	0
\$450,000-\$499,999	51	8.9%	0	0	1
\$500,000-\$749,999	69	12.0%	0	0	1
\$750,000-\$999,999	26	4.5%	0	0	0
OVER \$1,000,000	14	2.4%	0	0	0
TOTAL	574		23	2	19

Selling Prices of Classes Listed Above

\$89,999 or less	2.3%
\$90,000-\$139,999	2.6%
\$140,000-\$179,999	2.8%
\$180,000-\$299,999	26.7%
\$300,000-\$399,999	26.2%
\$400,000-\$749,999	33.0%
\$750,000 and over	6.5%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	121
Conventional	317
FHA	88
VA	33
Other	43

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	459	76.2%
31-60 Days	84	14.0%
61-90 Days	29	4.8%
91-120 Days	16	2.7%
121+Days	14	2.3%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - July 2013

Number of New Listing: 554 Total Sales Reported Last Month: 565
 Number of New Listings Last Month: 604 Sales Volume: \$234,875,615
 Total Sales Reported: 574 Average Sales Price: \$409,191

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	574	Condos	23	\$161,035	\$164,759	\$131,133
Pending Sales	391	Houses	565	\$409,191	\$408,814	\$328,161
Total Number of Listings	988	2 Bedrooms	95	\$318,991	\$309,828	\$256,108
Median Sales Price	\$370,000	3 Bedrooms	227	\$350,487	\$343,965	\$272,809
Average Sales Price	\$409,191	4+ Bedrooms	243	\$498,784	\$508,090	\$401,063

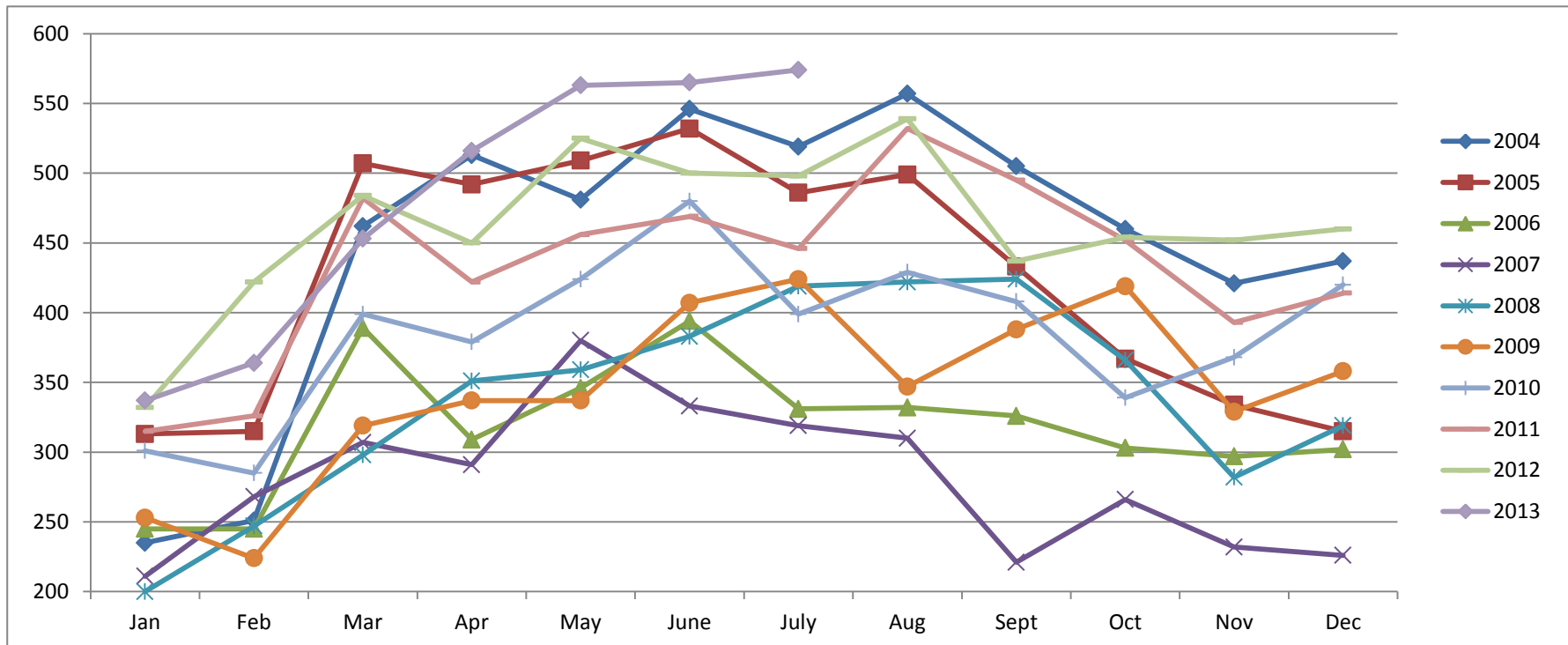
Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville					Area 12650, 12663 Loomis, Penryn					
				Last Year					Last Year	
Total Sales:	203			204	Total Sales:	20			21	
Pending Sales	134			124	Pending Sales	18			15	
Total Number of Listings	297			210	Total Number of Listings	55			51	
Median Sales Price	\$350,000			\$291,000	Median Sales Price				\$467,500	\$390,000
Average Sales Price	\$368,001			\$307,534	Average Sales Price				\$642,294	\$468,452
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	7	\$187,586	\$180,917	\$140,875	Condos	0	\$0	\$0	\$0	
Houses	203	\$368,001	\$364,711	\$307,534	Houses	20	\$642,294	\$603,310	\$468,452	
2 Bedrooms	20	\$288,300	\$263,675	\$223,812	2 Bedrooms	0	\$0	\$175,000	\$301,000	
3 Bedrooms	96	\$323,248	\$304,363	\$262,953	3 Bedrooms	9	\$410,386	\$477,557	\$261,889	
4+ Bedrooms	87	\$435,707	\$445,536	\$362,545	4+ Bedrooms	11	\$832,036	\$768,000	\$652,682	
Area 12746 Granite Bay					Area 12201-12208 Lincoln					
				Last Year					Last Year	
Total Sales:	37			34	Total Sales:	118			88	
Pending Sales	26			23	Pending Sales	71			70	
Total Number of Listings	116			96	Total Number of Listings	146			108	
Median Sales Price	\$655,000			\$507,450	Median Sales Price				\$322,500	\$265,000
Average Sales Price	\$743,589			\$598,912	Average Sales Price				\$373,299	\$299,315
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	0	\$0	\$0	\$0	Condos	2	\$220,000	\$177,071	\$125,229	
Houses	37	\$743,589	\$702,237	\$598,912	Houses	118	\$373,299	\$382,611	\$299,315	
2 Bedrooms	0	\$0	\$0	\$0	2 Bedrooms	31	\$406,535	\$401,466	\$326,400	
3 Bedrooms	10	\$537,270	\$493,698	\$399,833	3 Bedrooms	46	\$308,776	\$332,172	\$282,165	
4+ Bedrooms	27	\$820,004	\$781,338	\$641,571	4+ Bedrooms	41	\$420,561	\$406,628	\$292,726	
Area 12301, 12306, 12307, 12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV, GV, CX, AG, Wei, BC					
				Last Year					Last Year	
Total Sales:	67			43	Total Sales:	28			26	
Pending Sales	46			24	Pending Sales	19			18	
Total Number of Listings	117			132	Total Number of Listings	100			119	
Median Sales Price	\$354,000			\$255,000	Median Sales Price				\$325,000	\$217,000
Average Sales Price	\$379,561			\$288,863	Average Sales Price				\$300,893	\$233,841
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	7	\$112,671	\$127,981	\$80,500	Condos	0	\$0	\$88,000	\$0	
Houses	67	\$379,561	\$450,184	\$288,863	Houses	28	\$300,893	\$268,875	\$233,841	
2 Bedrooms	10	\$256,870	\$228,700	\$131,833	2 Bedrooms	9	\$131,222	\$162,986	\$150,753	
3 Bedrooms	40	\$389,200	\$416,976	\$300,680	3 Bedrooms	13	\$388,923	\$306,639	\$246,964	
4+ Bedrooms	17	\$429,053	\$526,867	\$363,800	4+ Bedrooms	6	\$364,667	\$492,500	\$365,000	
Area 12677, 12765 Rocklin					Area 12304 Foresthill					
				Last Year					Last Year	
Total Sales:	91			69	Total Sales:	10			13	
Pending Sales	58			57	Pending Sales	14			9	
Total Number of Listings	112			93	Total Number of Listings	35			41	
Median Sales Price	\$410,000			\$305,000	Median Sales Price				\$363,500	\$220,000
Average Sales Price	\$423,005			\$329,025	Average Sales Price				\$341,430	\$226,392
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	7	\$166,000	\$183,387	\$140,396	Condos	0	\$0	\$0	\$0	
Houses	91	\$423,005	\$398,956	\$329,025	Houses	10	\$341,430	\$246,923	\$226,392	
2 Bedrooms	7	\$391,000	\$305,300	\$299,000	2 Bedrooms	2	\$172,500	\$220,625	\$197,500	
3 Bedrooms	31	\$350,388	\$333,667	\$275,861	3 Bedrooms	6	\$364,067	\$258,611	\$226,310	
4+ Bedrooms	53	\$469,706	\$470,155	\$363,075	4+ Bedrooms	2	\$442,450	\$0	\$285,000	

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2004-2013)

(Placer County Resale Homes)

	<i>Jan</i>	<i>Feb</i>	<i>Mar</i>	<i>Apr</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574					

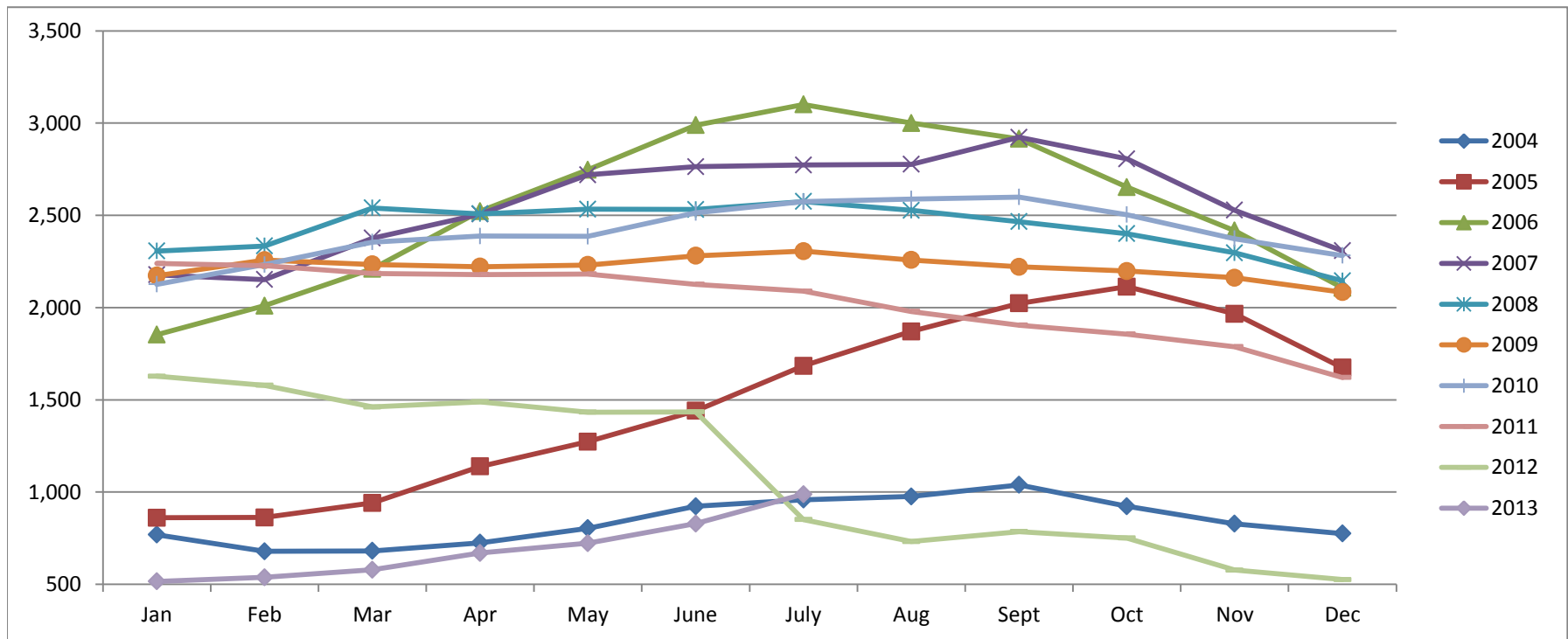


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988					

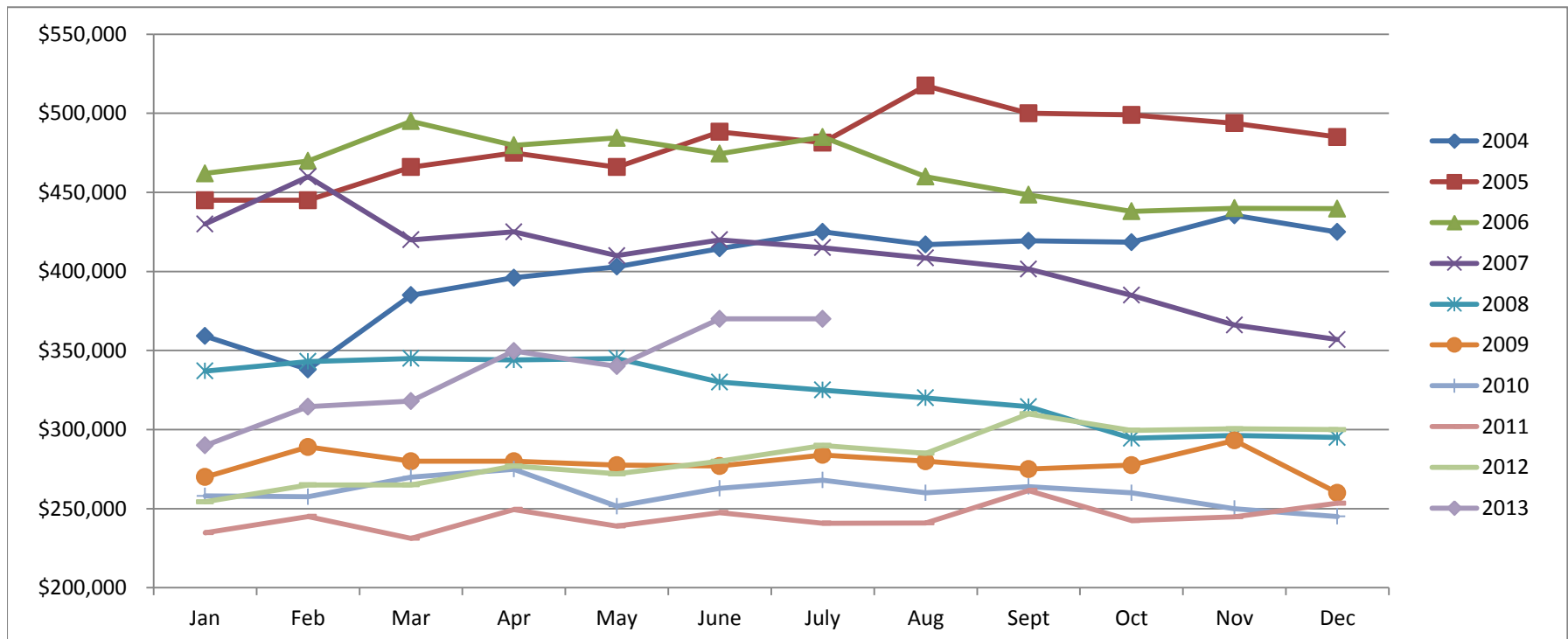


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000					

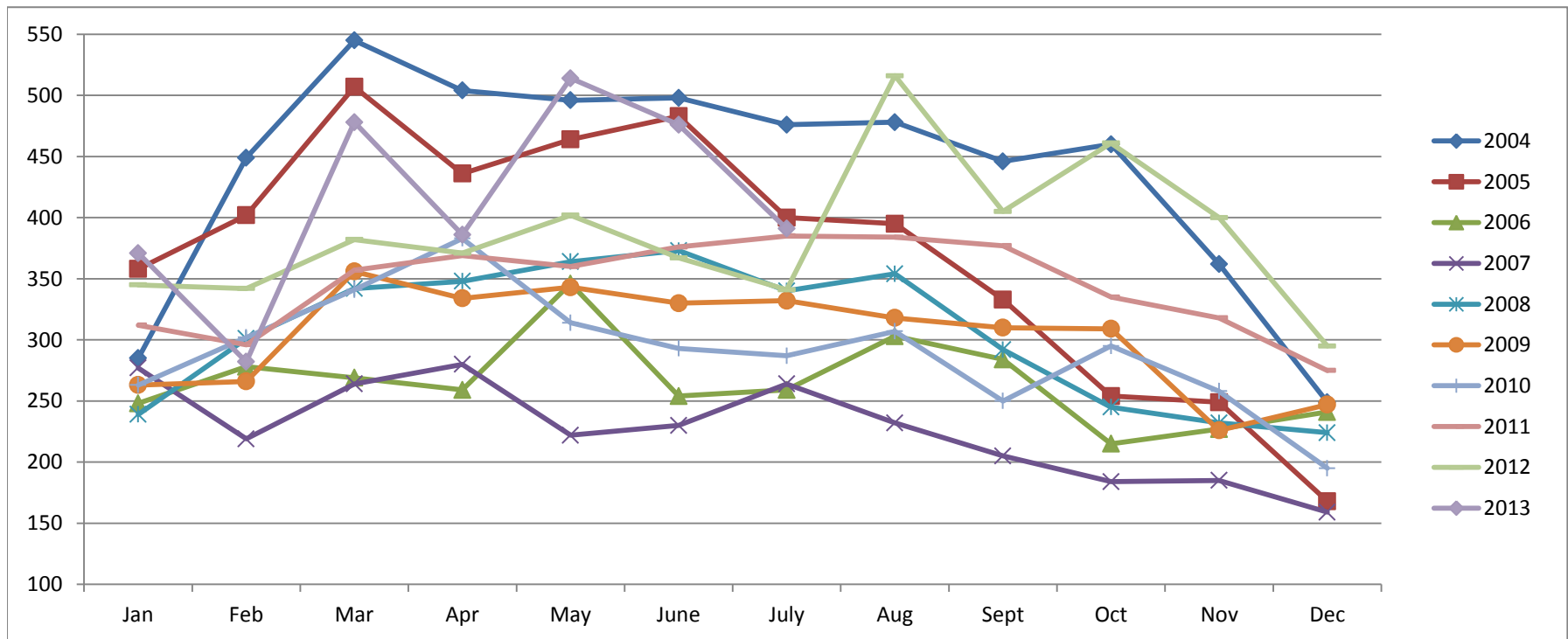


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2004	285	449	545	504	496	498	476	478	446	460	362	249
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391					



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