

# MLS Statistics

January 2016 - Placer County

## RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	410	246	66.7%	433	-5.3%
Listing Inventory	779	731	6.6%	984	-20.8%
Number of New Escrows	320	254	26.0%	270	18.5%
Number of Closed Escrows	325	488	-33.4%	291	11.7%
Median (1)	\$404,900	\$395,000	2.5%	\$372,000	8.8%
Mean (2)	\$461,706	\$431,560	7.0%	\$421,528	9.5%
Mode (3)	\$350,000 to \$399,999	\$500,000 to \$749,999	NA	\$350,000 to \$399,999	NA

## YEAR-TO-DATE STATISTICS

	01/01/16 to 01/31/16	01/01/15 to 12/31/15	01/01/15 to 01/31/15	% Change
New Listings Published	410	5,290	433	-5.3%
Number of New Escrows Opened	320	3,764	270	18.5%
Number of Closed Escrows	325	6,159	291	11.7%
Dollar Volume of Closed Escrows	\$150,054,347	\$2,700,461,818	\$112,664,534	33.2%
Median	\$404,900	\$392,000	\$372,000	8.8%
Mean	\$461,706	\$438,458	\$421,528	9.5%

## PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	1	0.3%	0	0	2
\$70,000-\$79,999	0	0.0%	0	0	2
\$80,000-\$89,999	0	0.0%	0	0	1
\$90,000-\$99,999	0	0.0%	1	0	1
\$100,000-\$119,999	0	0.0%	1	0	1
\$120,000-\$139,999	0	0.0%	1	0	1
\$140,000-\$159,999	2	0.6%	1	0	0
\$160,000-\$179,999	2	0.6%	1	0	1
\$180,000-\$199,999	2	0.6%	0	0	0
\$200,000-\$249,999	6	1.8%	6	0	3
\$250,000-\$299,999	22	6.8%	5	0	1
\$300,000-\$349,999	54	16.6%	2	1	0
\$350,000-\$399,999	66	20.3%	1	1	1
\$400,000-\$449,999	51	15.7%	0	0	0
\$450,000-\$499,999	34	10.5%	0	0	0
\$500,000-\$749,999	63	19.4%	0	0	1
\$750,000-\$999,999	13	4.0%	0	0	1
OVER \$1,000,000	9	2.8%	0	0	0
<b>TOTAL</b>	<b>325</b>		<b>19</b>	<b>2</b>	<b>16</b>

### Selling Prices of Classes Listed Above

\$89,999 or less	1.7%
\$90,000-\$139,999	1.7%
\$140,000-\$179,999	1.9%
\$180,000-\$299,999	12.4%
\$300,000-\$399,999	34.8%
\$400,000-\$749,999	41.2%
\$750,000 and over	6.4%



## TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	76
Conventional	188
FHA	59
VA	22
Other	6

## LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	192	54.7%
31-60 Days	69	19.7%
61-90 Days	35	10.0%
91-120 Days	21	6.0%
121+Days	34	9.7%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



# Home Sales Report - January 2016

Number of New Listing:	410	Total Sales Reported Last Month:	488
Number of New Listings Last Month:	246	Sales Volume:	\$150,054,347
Total Sales Reported:	325	Average Sales Price:	\$461,706

*These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271*

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	325	Condos	19	\$228,115	\$184,342	\$142,054
Pending Sales	320	Houses	325	\$461,706	\$431,560	\$421,528
Total Number of Listings	779	2 Bedrooms	54	\$426,909	\$349,742	\$314,860
Median Sales Price	\$404,900	3 Bedrooms	138	\$410,250	\$365,501	\$339,422
Average Sales Price	\$461,706	4+ Bedrooms	133	\$529,223	\$531,920	\$517,320

## Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year
Total Sales:	123			103	Total Sales:	18			12
Pending Sales	107			89	Pending Sales	19			8
Total Number of Listings	219			307	Total Number of Listings	41			56
Median Sales Price	\$380,000			\$360,000	Median Sales Price	\$670,000			\$438,500
Average Sales Price	\$399,388			\$381,860	Average Sales Price	\$840,361			\$646,042
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	9	\$253,000	\$185,042	\$167,870	Condos	0	\$0	\$0	\$0
Houses	123	\$399,388	\$409,863	\$381,860	Houses	18	\$840,361	\$619,268	\$646,042
2 Bedrooms	15	\$337,010	\$303,911	\$255,842	2 Bedrooms	4	\$1,052,125	\$375,800	\$0
3 Bedrooms	52	\$357,777	\$366,992	\$317,817	3 Bedrooms	7	\$619,714	\$562,288	\$402,417
4+ Bedrooms	56	\$454,735	\$502,131	\$464,620	4+ Bedrooms	7	\$940,000	\$689,200	\$889,667

Area 12746 Granite Bay				Last Year	Area 12201-12209 Lincoln				Last Year
Total Sales:	15			17	Total Sales:	54			66
Pending Sales	20			13	Pending Sales	61			59
Total Number of Listings	101			100	Total Number of Listings	114			140
Median Sales Price	\$635,000			\$680,000	Median Sales Price	\$402,500			\$352,500
Average Sales Price	\$742,793			\$778,126	Average Sales Price	\$419,621			\$360,686
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	2	\$230,000	\$201,500	\$188,444
Houses	15	\$742,793	\$689,232	\$778,126	Houses	54	\$419,621	\$405,619	\$360,686
2 Bedrooms	0	\$0	\$0	\$0	2 Bedrooms	20	\$484,196	\$428,127	\$378,677
3 Bedrooms	7	\$611,714	\$463,938	\$413,317	3 Bedrooms	16	\$337,459	\$326,394	\$328,976
4+ Bedrooms	8	\$857,488	\$779,350	\$856,300	4+ Bedrooms	18	\$420,902	\$473,900	\$385,116

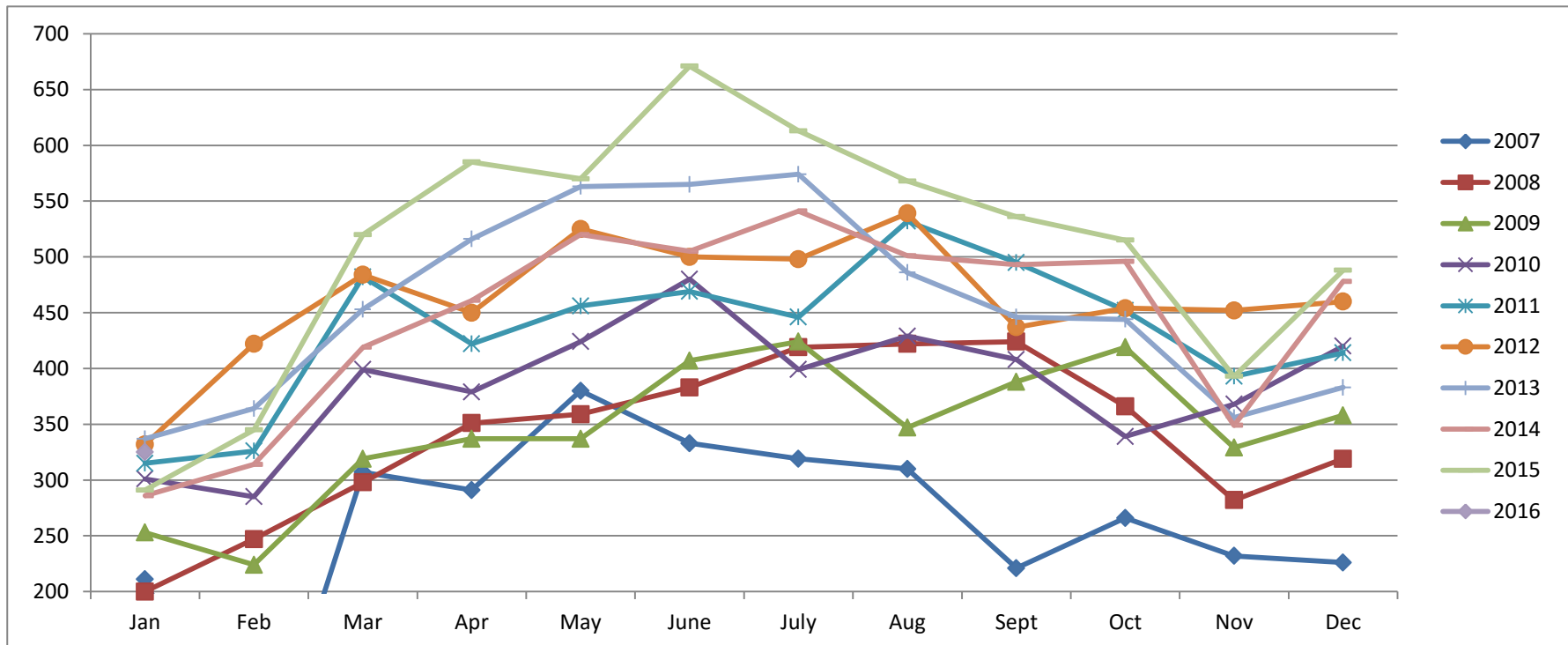
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				Last Year
Total Sales:	39			30	Total Sales:	18			13
Pending Sales	36			33	Pending Sales	26			20
Total Number of Listings	92			130	Total Number of Listings	79			84
Median Sales Price	\$425,000			\$420,000	Median Sales Price	\$389,000			\$290,000
Average Sales Price	\$481,299			\$429,929	Average Sales Price	\$486,611			\$308,919
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	3	\$148,333	\$107,167	\$82,213	Condos	0	\$0	\$140,000	\$0
Houses	39	\$481,299	\$408,001	\$429,929	Houses	18	\$486,611	\$332,052	\$308,919
2 Bedrooms	2	\$227,000	\$287,238	\$241,500	2 Bedrooms	7	\$263,000	\$285,014	\$241,000
3 Bedrooms	23	\$462,430	\$370,152	\$361,784	3 Bedrooms	6	\$552,167	\$313,297	\$264,083
4+ Bedrooms	11	\$566,986	\$595,450	\$524,993	4+ Bedrooms	5	\$721,000	\$408,375	\$427,113

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year
Total Sales:	58			40	Total Sales:	3			8
Pending Sales	45			41	Pending Sales	6			5
Total Number of Listings	108			134	Total Number of Listings	22			31
Median Sales Price	\$408,000			\$485,000	Median Sales Price	\$237,500			\$347,450
Average Sales Price	\$430,060			\$443,257	Average Sales Price	\$324,167			\$353,363
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	5	\$230,437	\$233,083	\$174,000	Condos	0	\$0	\$0	\$0
Houses	58	\$430,060	\$435,473	\$443,257	Houses	3	\$324,167	\$386,667	\$353,363
2 Bedrooms	5	\$323,100	\$396,167	\$299,000	2 Bedrooms	1	\$195,000	\$243,500	\$0
3 Bedrooms	25	\$370,576	\$365,189	\$392,793	3 Bedrooms	2	\$388,750	\$348,227	\$333,700
4+ Bedrooms	28	\$502,271	\$485,558	\$477,287	4+ Bedrooms	0	\$0	\$575,333	\$491,000

# Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	211	3	307	291	380	333	319	310	221	266	232	226
<b>2008</b>	200	247	298	351	359	383	419	422	424	366	282	319
<b>2009</b>	253	224	319	337	337	407	424	347	388	419	329	358
<b>2010</b>	301	285	399	379	424	480	399	429	408	339	368	420
<b>2011</b>	315	326	482	422	456	469	446	532	495	452	393	414
<b>2012</b>	332	422	484	450	525	500	498	539	437	454	452	460
<b>2013</b>	337	364	453	516	563	565	574	486	446	444	356	383
<b>2014</b>	286	314	419	461	520	505	541	501	493	496	349	478
<b>2015</b>	291	345	520	585	570	671	613	568	536	515	393	488
<b>2016</b>	325											

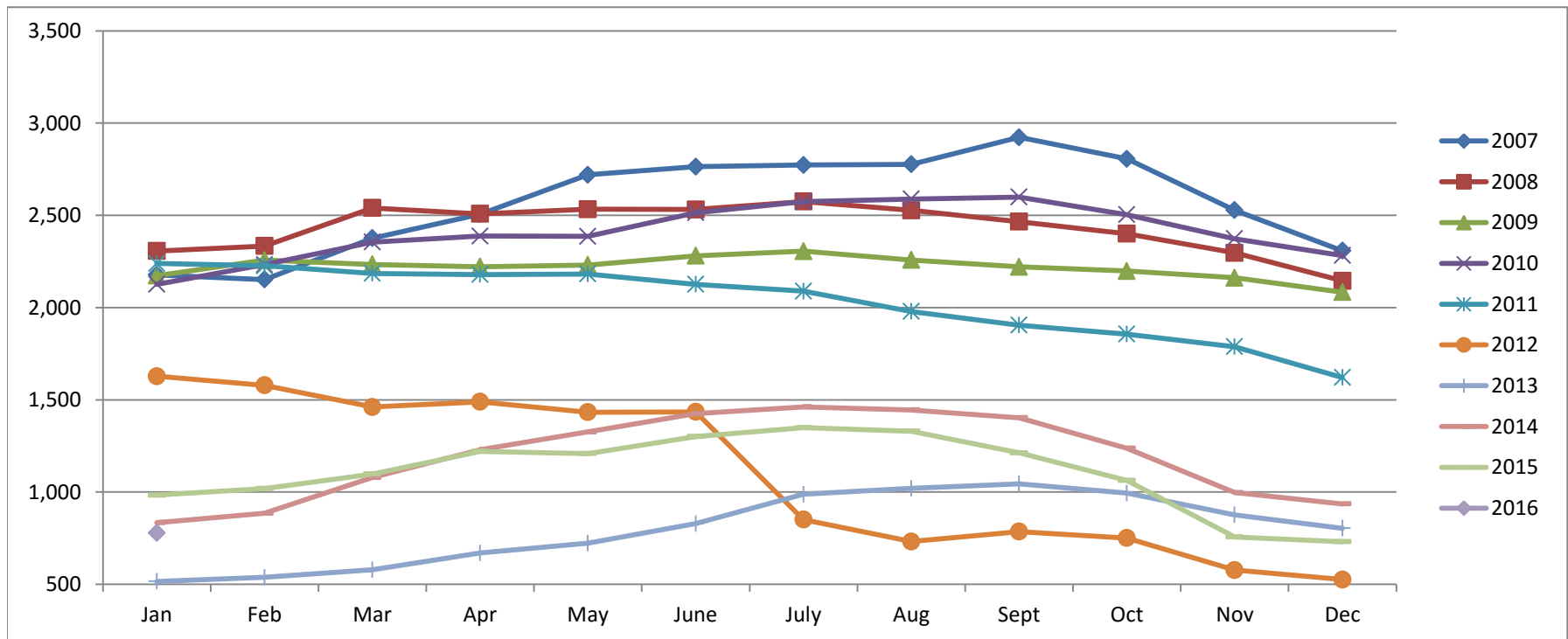


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
<b>2008</b>	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
<b>2009</b>	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
<b>2010</b>	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
<b>2011</b>	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
<b>2012</b>	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
<b>2013</b>	516	538	579	670	723	829	988	1,020	1,045	994	877	804
<b>2014</b>	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
<b>2015</b>	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063	757	731
<b>2016</b>	779											

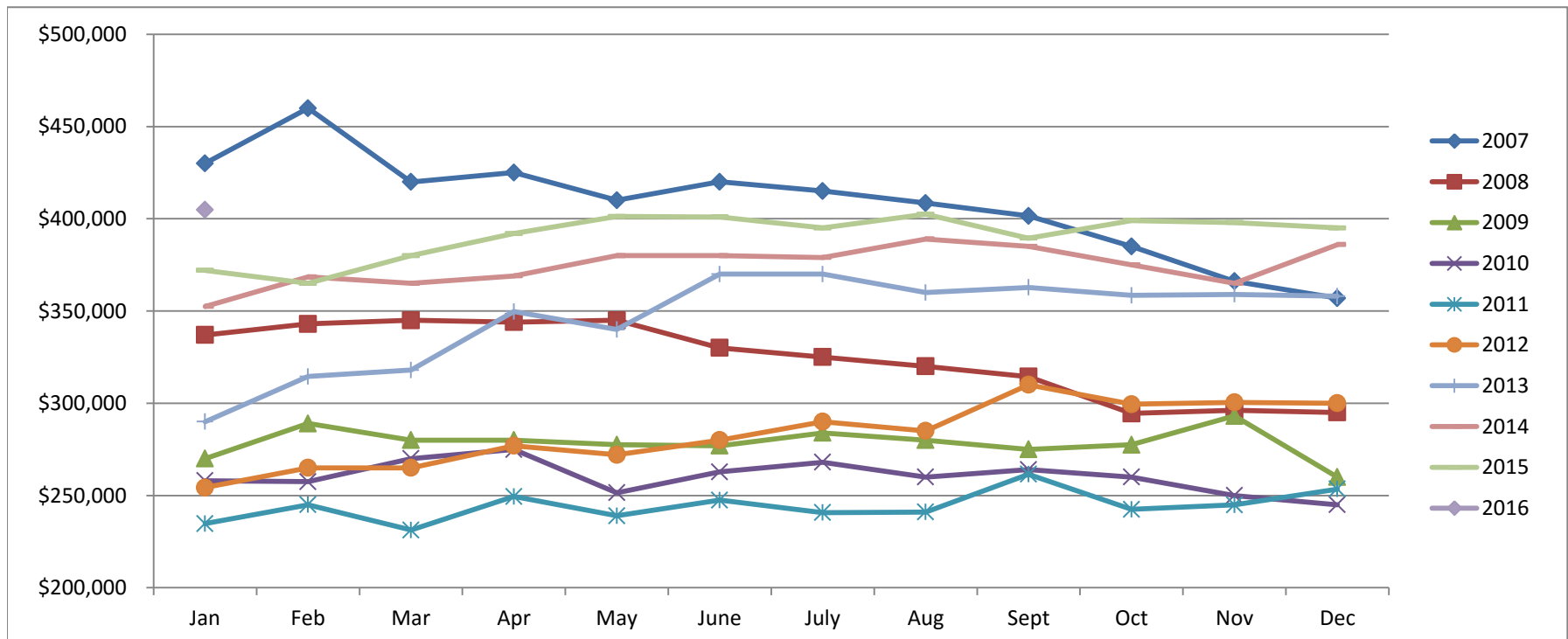


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# Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
<b>2008</b>	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
<b>2009</b>	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
<b>2010</b>	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
<b>2011</b>	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
<b>2012</b>	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
<b>2013</b>	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
<b>2014</b>	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
<b>2015</b>	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000	\$398,000	\$395,000
<b>2016</b>	\$404,900											

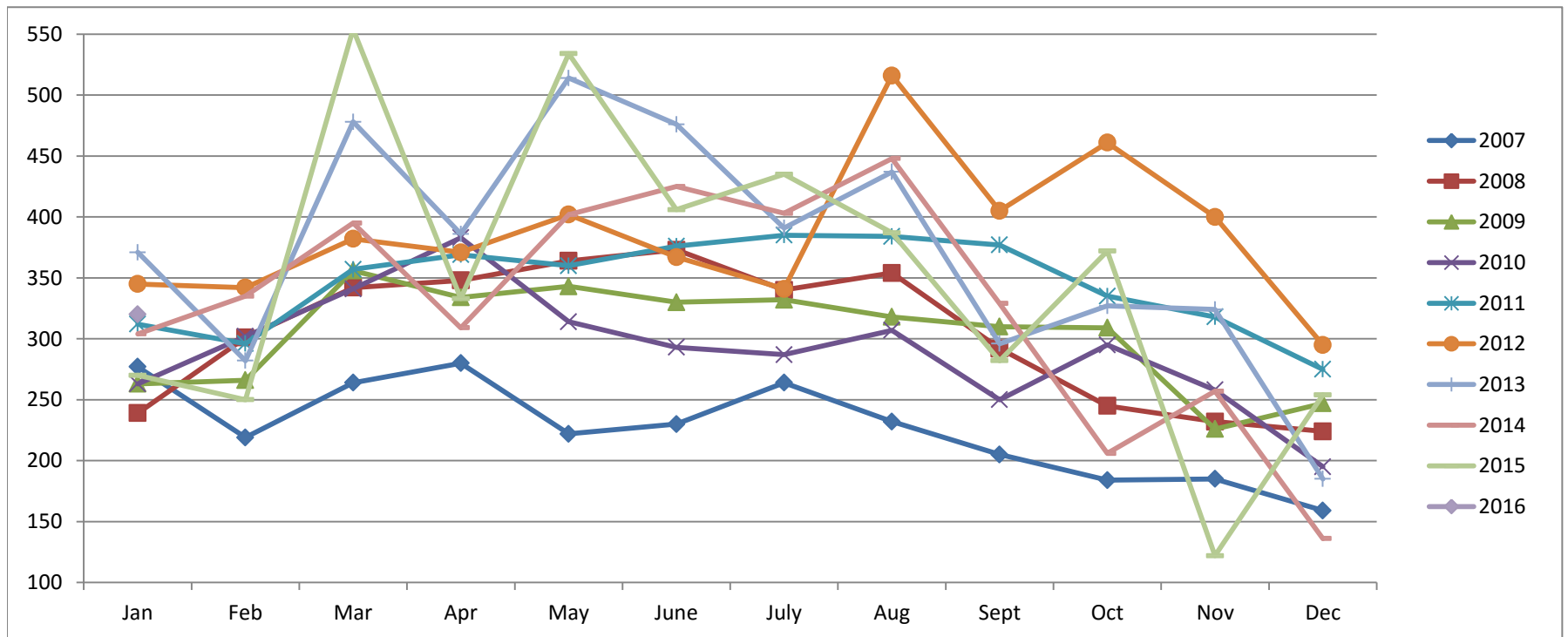


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# Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	277	219	264	280	222	230	264	232	205	184	185	159
<b>2008</b>	239	301	342	348	364	373	340	354	292	245	232	224
<b>2009</b>	263	266	356	334	343	330	332	318	310	309	226	247
<b>2010</b>	263	302	341	383	314	293	287	307	250	295	258	195
<b>2011</b>	312	296	357	369	360	376	385	384	377	335	318	275
<b>2012</b>	345	342	382	371	402	367	341	516	405	461	400	295
<b>2013</b>	371	282	478	386	514	476	391	437	296	327	324	185
<b>2014</b>	304	335	395	309	402	425	403	448	329	206	257	136
<b>2015</b>	270	250	554	333	534	406	435	387	282	372	122	254
<b>2016</b>	320											



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