

MLS Statistics

January 2015 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	433	274	58.0%	574	-24.6%
Listing Inventory	984	936	5.1%	834	18.0%
Number of New Escrows	270	136	98.5%	304	-11.2%
Number of Closed Escrows	291	478	-39.1%	286	1.7%
Median (1)	\$372,000	\$386,000	-3.6%	\$352,500	5.5%
Mean (2)	\$421,528	\$430,429	-2.1%	\$391,966	7.5%
Mode (3)	\$350,000 to \$399,999	\$350,000 to \$399,999	NA	\$250,000 to \$299,999	NA

YEAR-TO-DATE STATISTICS

	01/01/15 to 01/31/15	01/01/14 to 12/31/14	01/01/14 to 01/31/14	% Change
New Listings Published	433	7,045	574	-24.6%
Number of New Escrows Opened	270	3,949	304	-11.2%
Number of Closed Escrows	291	5,435	286	1.7%
Dollar Volume of Closed Escrows	\$112,664,534	\$2,264,217,656	\$112,102,208	0.5%
Median	\$372,000	\$375,500	\$352,500	5.5%
Mean	\$421,528	\$416,599	\$391,966	7.5%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	5	0	2
\$70,000-\$79,999	0	0.0%	1	0	0
\$80,000-\$89,999	0	0.0%	0	0	1
\$90,000-\$99,999	1	0.3%	0	0	1
\$100,000-\$119,999	1	0.3%	2	0	1
\$120,000-\$139,999	1	0.3%	6	0	0
\$140,000-\$159,999	2	0.7%	1	0	1
\$160,000-\$179,999	4	1.4%	4	0	1
\$180,000-\$199,999	5	1.7%	2	0	2
\$200,000-\$249,999	15	5.2%	1	0	3
\$250,000-\$299,999	40	13.7%	2	0	1
\$300,000-\$349,999	46	15.8%	0	0	0
\$350,000-\$399,999	56	19.2%	0	0	1
\$400,000-\$449,999	22	7.6%	0	1	0
\$450,000-\$499,999	33	11.3%	0	0	0
\$500,000-\$749,999	52	17.9%	0	0	0
\$750,000-\$999,999	8	2.7%	0	0	0
OVER \$1,000,000	5	1.7%	0	0	0
TOTAL	291		24	1	14

Selling Prices of Classes Listed Above

\$89,999 or less	2.7%
\$90,000-\$139,999	3.9%
\$140,000-\$179,999	3.9%
\$180,000-\$299,999	21.5%
\$300,000-\$399,999	31.2%
\$400,000-\$749,999	32.7%
\$750,000 and over	3.9%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	73
Conventional	180
FHA	39
VA	19
Other	10

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	136	42.4%
31-60 Days	62	19.3%
61-90 Days	53	16.5%
91-120 Days	21	6.5%
121+Days	49	15.3%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - January 2015

Number of New Listing:	433	Total Sales Reported Last Month:	478
Number of New Listings Last Month:	274	Sales Volume:	\$122,664,534
Total Sales Reported:	291	Average Sales Price:	\$421,528

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	291	Condos	24	\$142,054	\$153,129	\$162,790
Pending Sales	270	Houses	291	\$421,528	\$430,429	\$391,966
Total Number of Listings	984	2 Bedrooms	34	\$314,860	\$349,010	\$293,474
Median Sales Price	\$372,000	3 Bedrooms	118	\$339,422	\$367,849	\$324,783
Average Sales Price	\$421,528	4+ Bedrooms	139	\$517,320	\$512,238	\$492,029

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Area 12650, 12663 Loomis, Penryn					
			Last Year				Last Year		
Total Sales:	103		92	Total Sales:	12		8		
Pending Sales	89		108	Pending Sales	8		9		
Total Number of Listings	307		254	Total Number of Listings	56		47		
Median Sales Price	\$360,000		\$349,995	Median Sales Price	\$438,500		\$434,000		
Average Sales Price	\$381,860		\$377,235	Average Sales Price	\$646,042		\$558,613		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	10	\$167,870	\$153,100	\$170,540	Condos	0	\$0	\$0	
Houses	103	\$381,860	\$373,345	\$377,235	Houses	12	\$646,042	\$384,500	\$558,613
2 Bedrooms	12	\$255,842	\$304,990	\$246,488	2 Bedrooms	0	\$0	\$423,000	\$0
3 Bedrooms	41	\$317,817	\$334,784	\$316,969	3 Bedrooms	6	\$402,417	\$323,214	\$535,180
4+ Bedrooms	50	\$464,620	\$441,509	\$462,385	4+ Bedrooms	6	\$889,667	\$775,000	\$597,667

Area 12746 Granite Bay				Area 12201-12209 Lincoln					
			Last Year				Last Year		
Total Sales:	17		15	Total Sales:	66		57		
Pending Sales	13		16	Pending Sales	59		59		
Total Number of Listings	100		93	Total Number of Listings	140		157		
Median Sales Price	\$680,000		\$605,000	Median Sales Price	\$352,500		\$290,000		
Average Sales Price	\$778,126		\$659,300	Average Sales Price	\$360,686		\$325,284		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	0	\$0	\$0	\$0	Condos	2	\$188,444	\$218,180	\$198,000
Houses	17	\$778,126	\$695,769	\$659,300	Houses	66	\$360,686	\$367,893	\$325,284
2 Bedrooms	0	\$0	\$0	\$0	2 Bedrooms	15	\$378,677	\$401,767	\$382,177
3 Bedrooms	3	\$413,317	\$473,181	\$450,000	3 Bedrooms	27	\$328,976	\$336,834	\$269,358
4+ Bedrooms	14	\$856,300	\$807,063	\$674,250	4+ Bedrooms	24	\$385,116	\$385,547	\$393,077

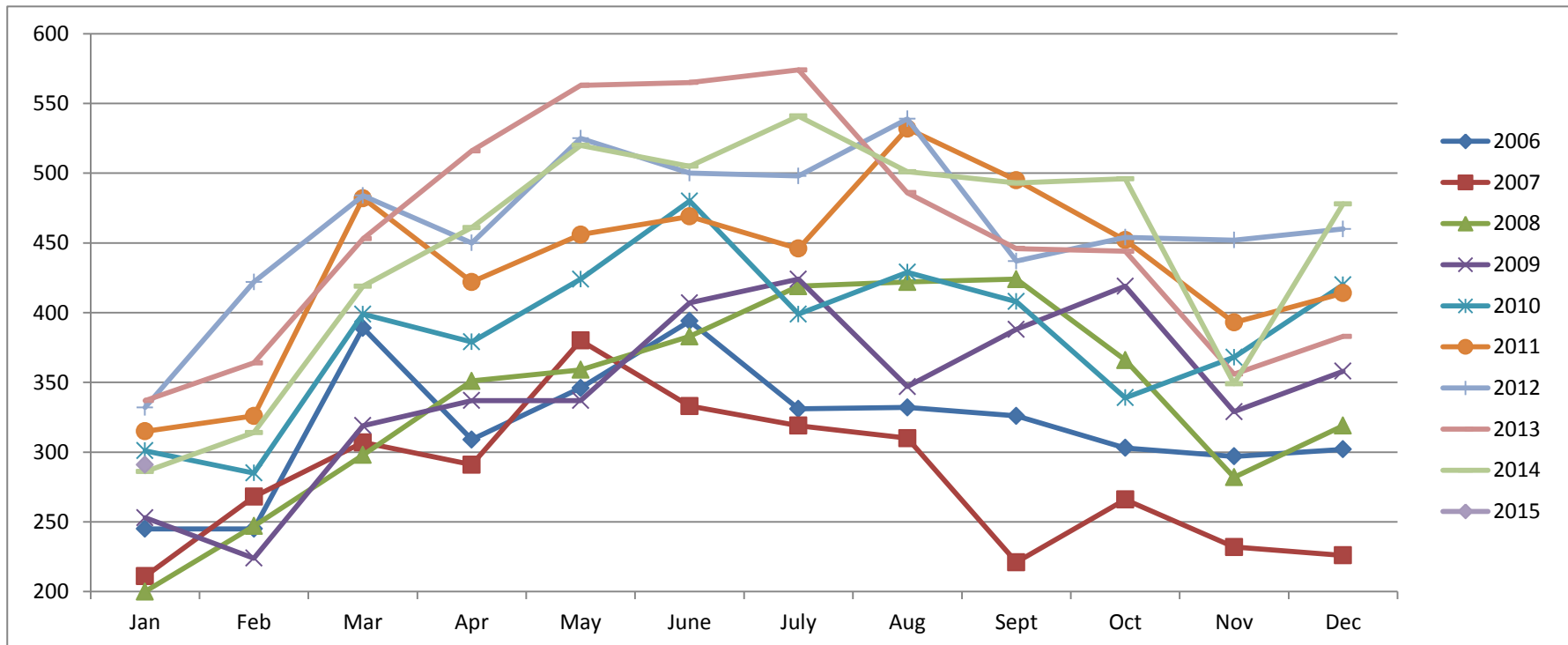
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC					
			Last Year				Last Year		
Total Sales:	30		37	Total Sales:	13		14		
Pending Sales	33		22	Pending Sales	20		14		
Total Number of Listings	130		91	Total Number of Listings	84		69		
Median Sales Price	\$420,000		\$389,900	Median Sales Price	\$290,000		\$298,500		
Average Sales Price	\$429,929		\$414,224	Average Sales Price	\$308,919		\$338,450		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	8	\$82,213	\$100,125	\$115,229	Condos	0	\$0	\$0	
Houses	30	\$429,929	\$433,180	\$414,224	Houses	13	\$308,919	\$374,652	\$338,450
2 Bedrooms	2	\$241,500	\$224,108	\$294,600	2 Bedrooms	3	\$241,000	\$195,781	\$189,825
3 Bedrooms	14	\$361,784	\$431,600	\$361,294	3 Bedrooms	6	\$264,083	\$277,784	\$357,000
4+ Bedrooms	14	\$524,993	\$621,656	\$537,292	4+ Bedrooms	4	\$427,113	\$573,063	\$493,333

Area 12677, 12765 Rocklin				Area 12304 Foresthill					
			Last Year				Last Year		
Total Sales:	40		51	Total Sales:	8		12		
Pending Sales	41		68	Pending Sales	5		6		
Total Number of Listings	134		93	Total Number of Listings	31		25		
Median Sales Price	\$485,000		\$381,200	Median Sales Price	\$347,450		\$222,450		
Average Sales Price	\$443,257		\$431,542	Average Sales Price	\$353,363		\$201,983		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	4	\$174,000	\$185,486	\$194,250	Condos	0	\$0	\$0	
Houses	40	\$443,257	\$415,756	\$431,542	Houses	8	\$353,363	\$301,483	\$201,983
2 Bedrooms	1	\$299,000	\$258,000	\$430,260	2 Bedrooms	0	\$0	\$245,000	\$147,360
3 Bedrooms	14	\$392,793	\$331,895	\$336,288	3 Bedrooms	7	\$333,700	\$312,780	\$264,400
4+ Bedrooms	25	\$477,287	\$485,127	\$482,225	4+ Bedrooms	1	\$491,000	\$0	\$450,000

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291											

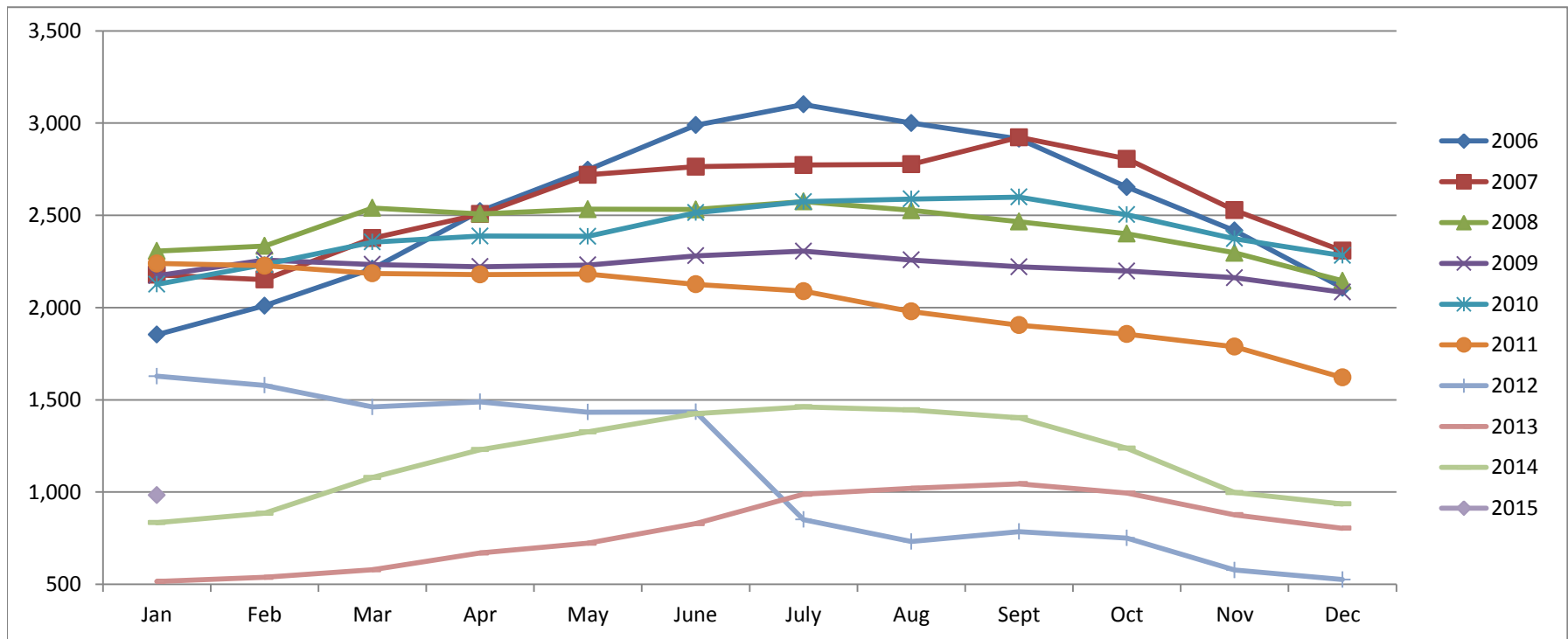


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984											

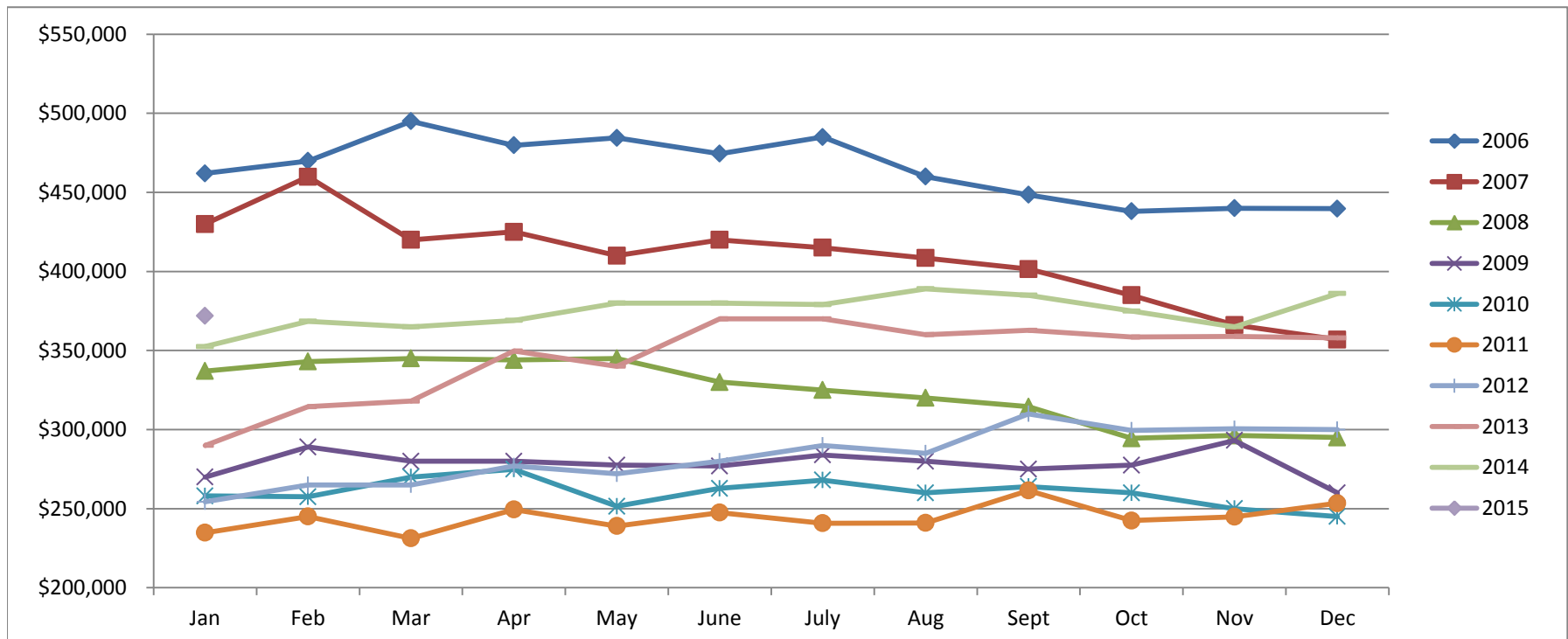


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000											

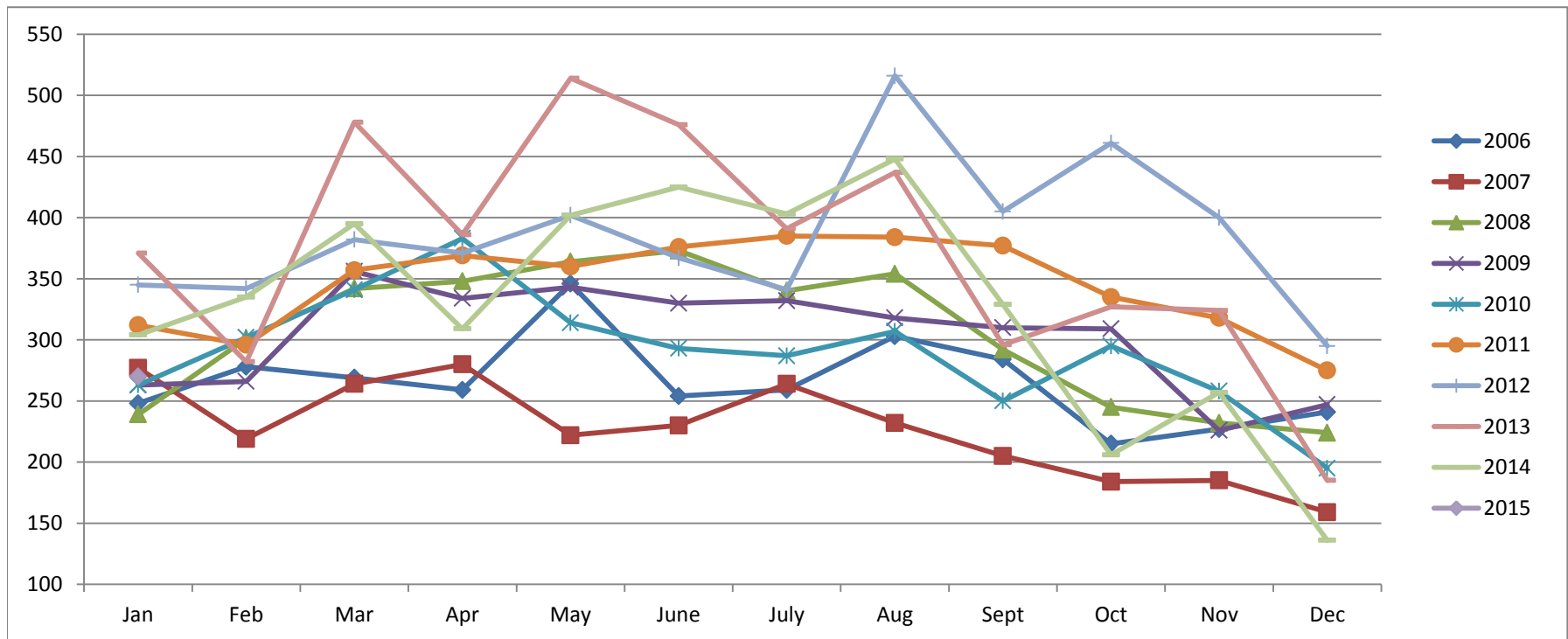


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270											



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