

# MLS STATISTICS

## JANUARY 2009 – Placer County

### RESIDENTIAL ONLY (Single Family Homes)

#### Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	621	448	38.6%	826	-24.8%
Listing Inventory.....	2,173	2,145	1.3%	2,178	-0.2%
Number of New Escrows.....	263	224	17.4%	277	-5.1%
Number of Closed Escrows.....	253	319	-20.7%	211	19.9%
Dollar Volume of Closed Escrows...	\$79,659,634	\$107,304,555	-25.8%	\$109,333,199	-27.1%
Median <sup>1</sup> .....	\$270,000	\$295,000	-8.5%	\$430,000	-37.2%
Mean <sup>2</sup> .....	\$314,860	\$336,378	-6.4%	\$518,167	-39.2%
Mode <sup>3</sup> .....	\$250,000 to \$299,999	\$300,000 to \$349,999	NA	\$500,000 to \$749,999	NA

### YEAR-TO-DATE STATISTICS

	1/1/09 to 1/31/09	12/01/08 to 12/31/08	1/1/07 TO 1/31/07	% Change
New Listings Published.....	621	7,246	826	-24.8%
Number of New Escrows Opened...	263	3,409	277	-5.1%
Number of Closed Escrows.....	253	3,797	211	19.9%
Dollar Volume of Closed Escrows...	\$79,659,634	\$1,442,902,987	\$109,333,199	-27.1%
Median.....	\$270,000	\$323,000	\$430,000	-37.2%
Mean.....	\$314,860	\$388,272	\$518,167	-39.2%

### PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential		Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999.....	0	0.0%	3	0	0	
\$70,000-\$79,999...	0	0.0%	0	0	0	
\$80,000-\$89,999...	0	0.0%	0	0	0	
\$90,000-\$99,999...	1	0.4%	2	0	0	
\$100,000-\$119,999...	2	0.8%	1	0	0	
\$120,000-\$139,999...	7	2.8%	0	0	0	
\$140,000-\$159,999...	4	1.6%	2	1	1	
\$160,000-\$179,999...	12	4.7%	2	1	1	
\$180,000-\$199,999...	13	5.1%	2	0	0	
\$200,000-\$249,999...	47	18.6%	1	0	0	
\$250,000-\$299,999...	54	21.3%	0	2	2	
\$300,000-\$349,999...	0	0.0%	0	0	0	
\$350,000-\$399,999...	69	27.3%	0	0	0	
\$400,000-\$449,999...	0	0.0%	0	0	0	
\$450,000-\$499,999...	25	9.9%	0	0	0	
\$500,000-\$749,999...	15	5.9%	0	0	0	
\$750,000-\$999,999...	2	0.8%	0	0	0	
OVER \$1,000,000.....	2	0.8%	0	1	1	
<b>TOTAL.....</b>	<b>253</b>		<b>13</b>	<b>5</b>	<b>5</b>	

#### Selling Price of Classes Listed Above

\$89,999 or less.....	1.1%
\$90,000-\$139,999.....	4.7%
\$140,000-\$179,999.....	8.7%
\$180,000-\$299,999..	43.8%
\$300,000-\$399,999..	25.0%
\$400,000-\$749,999..	14.5%
\$750,000 and over....	2.2%



### TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	54
Conventional.....	143
FHA.....	43
VA.....	11
Other.....	2

### LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	101	39.92%
31-60 Days.....	51	20.16%
61-90 Days.....	33	13.04%
91-120 Days.....	28	11.07%
121+ Days.....	40	15.81%

This representation is based in whole or in part on data supplied by MetroList™. MetroList™ does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList™ may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1 Median: The midpoint at which an equal number of homes sold above and below this value.

2 Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

3 Mode: The price range within which the most number of homes were sold.



# HOME SALES REPORT JANUARY 2009

Number of New Listings:	621	Total Sales Reported Last Month:	319
Number of New Listings Last Month:	448	Sales Volume:	\$79,659,634
Total Sales Reported:	253	Average Sales Price:	\$314,860

*These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.*

## ALL AREAS

		#Sold	Avg. Sale Price	Last Month	Last Year
Total Sales:	253	13	\$133,906	\$166,427	\$242,781
Pending Sales:	263	253	\$314,860	\$336,378	\$518,167
Total Number of Listings:	2173	33	\$222,583	\$274,043	\$393,873
Median Sales Price:	\$270,000	108	\$266,915	\$270,899	\$441,144
Average Sales Price	\$314,860	112	\$388,282	\$413,213	\$631,144

## Breakdown By Areas

Area 12747,12661,12668,12678 Roseville					Area 12650,12663 Loomis, Penryn						
				Last Year					Last Year		
Total Sales:				101	73	Total Sales:				5	8
Pending Sales:				93	91	Pending Sales:				12	9
Total Number of Listings:				581	660	Total Number of Listings:				123	119
Median Sales Price:				\$277,900	\$415,000	Median Sales Price:				\$451,000	\$750,000
Average Sale Price:				\$309,728	\$449,336	Average Sales Price:				\$546,200	\$827,125
	# Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year		
Condos:	4	\$142,375	\$163,795	\$218,745	Condos	0	\$0.00	\$0.00	\$0.00		
Houses:	101	\$309,728	\$327,329	\$449,336	Houses:	5	\$546,200	\$463,714	\$827,125		
2 Bedrooms:	15	\$182,027	\$238,450	\$325,000	2 Bedrooms	1	\$250,000	\$72,000	\$312,000		
3 Bedrooms:	43	\$273,295	\$268,552	\$396,580	3 Bedrooms	1	\$451,000	\$326,333	\$911,250		
4+Bedrooms	43	\$390,707	\$396,822	\$549,124	4+ Bedrooms	3	\$676,667	\$731,667	\$896,500		

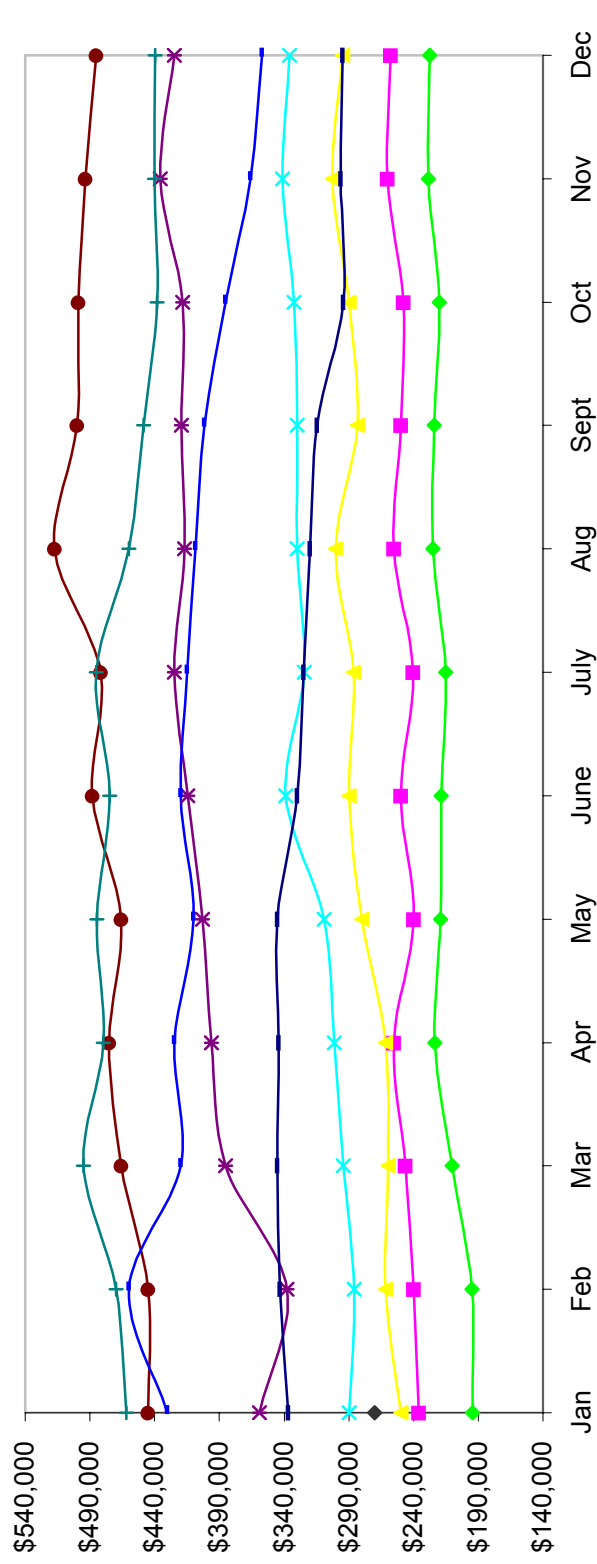
Area 12746 Granite Bay					Area 12201-12208 Lincoln						
				Last Year					Last Year		
Total Sales:				6	18	Total Sales:				65	35
Pending Sales:				14	23	Pending Sales:				58	61
Total Number of Listings:				198	144	Total Number of Listings:				475	436
Median Sales Price:				\$637,500	\$802,500	Median Sales Price:				\$261,000	\$410,000
Average Sale Price:				\$769,833	\$1,009,973	Average Sales Price:				\$279,298	\$452,059
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year		
Condos	0	\$0.00	\$0.00	\$0.00	Condos:	1	\$140,000	\$225,000	\$0.00		
Houses:	6	\$769,833	\$448,500	\$1,009,973	Houses:	65	\$279,298	\$309,273	\$452,059		
2 Bedrooms	0	\$0.00	\$0.00	\$0.00	2 Bedrooms	7	\$293,771	\$342,200	\$471,413		
3 Bedrooms	0	\$0.00	\$270,000	\$680,750	3 Bedrooms	27	\$249,883	\$225,086	\$411,571		
4+ Bedrooms	6	\$769,833	\$537,750	\$1,104,036	4+ Bedrooms	31	\$301,650	\$379,348	\$451,528		

Area 12301, 12306, 12307,12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV, CV, Cx, Apt, Wei, BC, Nrdn						
				Last Year					Last Year		
Total Sales:				21	24	Total Sales:				14	8
Pending Sales:				21	21	Pending Sales:				12	16
Total Number of Listings:				256	236	Total Number of Listings:				171	173
Median Sales Price:				\$244,665	\$418,000	Median Sales Price:				\$222,500	\$432,250
Average Sales Price:				\$317,498	\$502,510	Average Sales Price:				\$269,175	\$435,688
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year		
Condos:	4	\$73,575	\$93,038	\$375,000	Condos:	1	\$172,000	\$0.00	\$0.00		
Houses:	21	\$317,498	\$347,289	\$502,510	Houses:	14	\$269,175	\$311,533	\$435,688		
2 Bedrooms	4	\$291,850	\$216,000	\$328,750	2 Bedrooms	6	\$190,175	\$182,750	\$259,000		
3 Bedrooms	11	\$297,824	\$298,462	\$467,356	3 Bedrooms	4	\$291,750	\$368,778	\$458,500		
4+Bedrooms	6	\$370,667	\$456,156	\$746,980	4+Bedrooms	4	\$365,099	\$311,509	\$675,000		

Area 12677, 12765 Rocklin					Area 12304 Foresthill						
				Last Year					Last Year		
Total Sales:				37	41	Total Sales:				5	4
Pending Sales:				45	52	Pending Sales:				3	1
Total Number of Listings:				293	340	Total Number of Listings:				60	49
Median Sales Price:				\$275,000	\$445,000	Median Sales Price:				\$260,000	\$365,000
Average Sales Price:				\$307,236	\$451,766	Average Sales Price:				\$276,617	\$461,250
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year		
Condos:	3	\$188,327	\$196,375	\$224,744	Condos:	0	\$0.00	\$0.00	\$0.00		
Houses:	37	\$307,236	\$373,227	\$451,766	Houses:	5	\$276,617	\$349,667	\$461,250		
2 Bedrooms	0	\$0.00	\$311,500	\$0.00	2 Bedrooms	0	\$0.00	\$0.00	\$0.00		
3 Bedrooms	19	\$243,428	\$282,105	\$397,960	3 Bedrooms	4	\$280,771	\$337,000	\$461,250		
4+Bedrooms	18	\$374,589	\$433,059	\$482,808	4+Bedrooms	1	\$260,000	\$375,000	\$0.00		

# Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2000-2009) (Placer County Resale Homes)

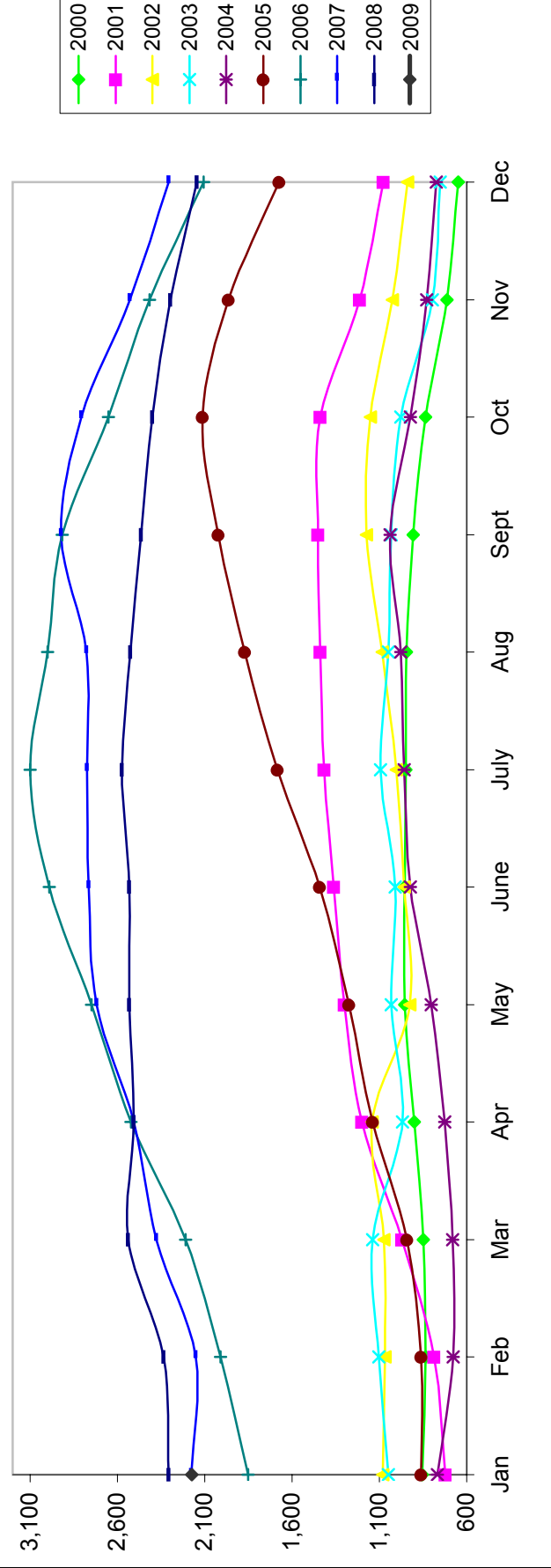
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2000	\$194,500	\$195,000	\$210,000	\$223,500	\$219,250	\$218,500	\$215,000	\$225,000	\$224,000	\$220,000	\$228,750	\$227,750
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000											



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2000-2009) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2000	855	836	847	900	954	954	950	946	906	834	712	650
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173											

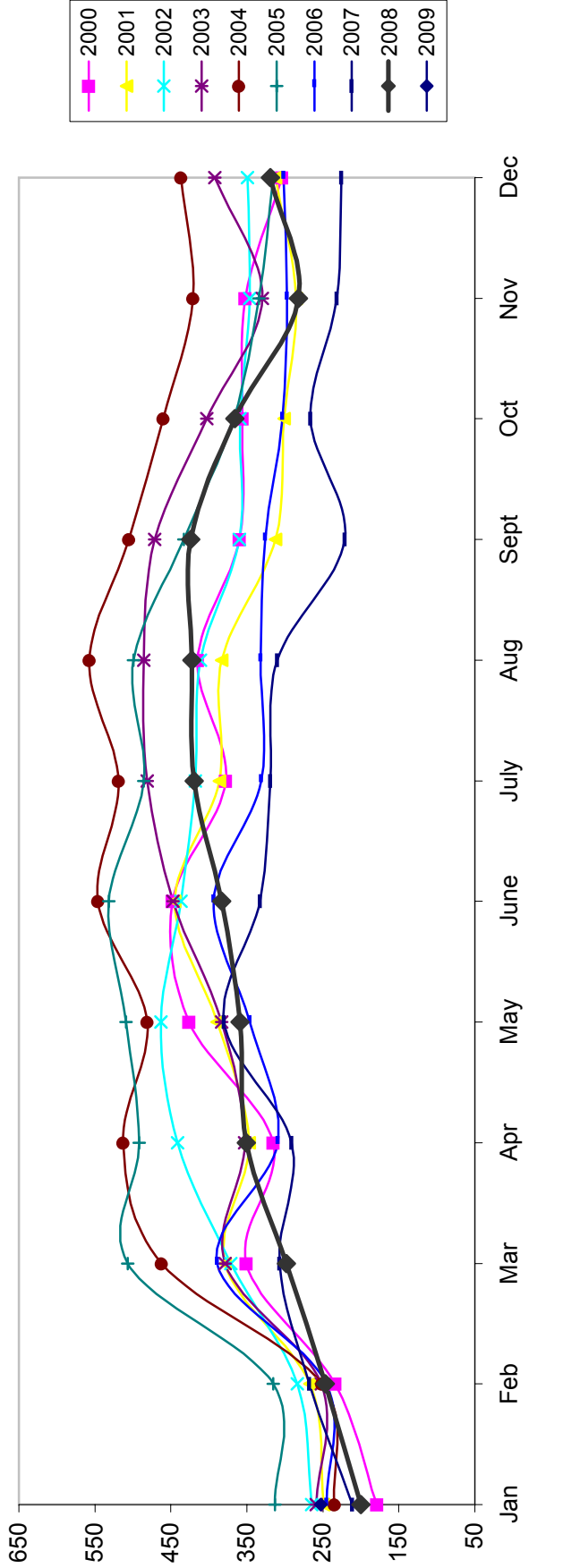


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# Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2000-2009) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2000	179	234	351	315	426	448	378	415	360	356	352	304
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253											



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