

MLS STATISTICS

January 2008 – Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	649	409	58.7%	826	-21.4%
Listing Inventory.....	2,307	2,308	-0.0%	2,178	5.9%
Number of New Escrows.....	239	159	50.3%	277	-13.7%
Number of Closed Escrows.....	200	226	-11.5%	211	-5.2%
Dollar Volume of Closed Escrows...	\$85,318,967	\$104,072,537	-18.0%	\$109,333,199	-22.0%
Median ¹	\$337,000	\$356,928	-5.6%	\$430,000	-21.6%
Mean ²	\$426,595	\$460,498	-7.4%	\$518,167	-17.7%
Mode ³	\$300,000 to \$349,999	\$300,000 to \$349,999	NA	\$500,000 to \$749,999	NA

YEAR-TO-DATE STATISTICS

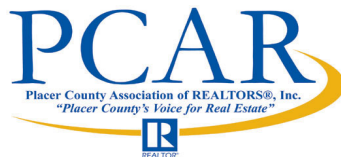
	1/1/08 to 1/31/08	12/1/07 to 12/31/07	1/1/07 to 1/31/07	% Change
New Listings Published.....	649	9,757	826	-21.4%
Number of New Escrows Opened...	239	2,740	277	-13.7%
Number of Closed Escrows.....	200	3,388	211	-5.2%
Dollar Volume of Closed Escrows...	\$85,318,967	\$1,708,376,111	\$109,333,199	-22.0%
Median.....	\$337,000	\$404,824	\$430,000	-21.6%
Mean.....	\$426,595	\$507,154	\$518,167	-17.7%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999.....	0	0.0%	0	0	0
\$70,000-\$79,999...	0	0.0%	0	0	0
\$80,000-\$89,999...	0	0.0%	0	0	0
\$90,000-\$99,999...	0	0.0%	0	0	0
\$100,000-\$119,999...	0	0.0%	0	0	0
\$120,000-\$139,999...	0	0.0%	0	0	0
\$140,000-\$159,999...	1	0.5%	1	0	1
\$160,000-\$179,999...	2	1.0%	1	0	0
\$180,000-\$199,999...	3	1.5%	1	0	1
\$200,000-\$249,999...	13	6.5%	3	0	2
\$250,000-\$299,999...	37	18.5%	1	0	0
\$300,000-\$349,999...	39	19.5%	0	0	0
\$350,000-\$399,999...	30	15.0%	0	0	1
\$400,000-\$449,999...	27	13.5%	0	0	0
\$450,000-\$499,999...	9	4.5%	0	0	0
\$500,000-\$749,999...	26	13.0%	0	0	1
\$750,000-\$999,999...	4	2.0%	0	0	0
OVER \$1,000,000.....	9	4.5%	0	0	0
TOTAL.....	200		7	0	6

Selling Price of Classes Listed Above

\$89,999 or less.....	0.0%
\$90,000-\$139,999.....	0.0%
\$140,000-\$179,999.....	2.8%
\$180,000-\$299,999..	28.6%
\$300,000-\$399,999..	32.9%
\$400,000-\$749,999..	29.6%
\$750,000 and over....	6.1%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	25
Conventional.....	153
FHA.....	4
VA.....	3
Other.....	15

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	50	25.00%
31-60 Days.....	41	20.50%
61-90 Days.....	37	18.50%
91-120 Days.....	26	13.00%
121+ Days.....	46	23.00%

This representation is based in whole or in part on data supplied by MetroList™. MetroList™ does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList™ may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

¹ Median: The midpoint at which an equal number of homes sold above and below this value.

² Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

³ Mode: The price range within which the most number of homes were sold.



HOME SALES REPORT : JAN 2008

Number of New Listings:	649	Total Sales Reported Last Month:	226
Number of New Listings Last Month:	409	Sales Volume:	\$85,318,967
Total Sales Reported:	200	Average Sales Price:	\$426,595

These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

ALL AREAS

			<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Total Sales:	200	Condos	7	\$ 203,640	\$192,050	\$242,781
Pending Sales:	239	Houses:	200	\$ 426,595	\$ 460,498	\$518,167
Total Number of Listings:	2307	2 Bedrooms:	22	\$299,721	\$ 367,019	\$ 393,873
Median Sales Price:	\$337,000	3 Bedrooms:	76	\$356,435	\$ 356,352	\$441,144
Average Sales Price	\$426,595	4 Bedrooms	102	\$506,236	\$ 560,384	\$ 631,144

Breakdown By Areas

Area 12747,12661,12668,12678 Roseville

		<u>Last Year</u>		
Total Sales:	78	73		
Pending Sales:	88	91		
Total Number of Listings:	692	660		
Median Sales Price:	\$ 338,950	\$ 415,000		
Average Sale Price:	\$ 377,099	\$ 449,336		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	2	\$ 226,250	\$ 218,745	\$ 218,745
Houses:	78	\$377,099	\$ 377,245	\$ 449,336
2 Bedrooms:	10	\$283,274	\$ 301,750	\$ 325,000
3 Bedrooms:	32	\$ 327,329	\$ 335,208	\$ 396,580
4+ Bedrooms:	36	\$447,402	\$ 432,964	\$549,124

Area 12650,12663 Loomis, Penryn

		<u>Last Year</u>		
Total Sales:	6	8		
Pending Sales:	11	9		
Total Number of Listings:	106	119		
Median Sales Price:	\$ 342,500	\$ 750,000		
Average Sales Price:	\$ 521,250	\$ 827,125		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$.00	\$.00	\$.00
Houses:	6	\$521,250	\$ 665,600	\$827,125
2 Bedrooms	0	\$.00	\$.00	\$312,000
3 Bedrooms	3	\$305,000	\$ 392,667	\$ 911,250
4+ Bedrooms	3	\$737,500	\$ 1,075,000	\$ 896,500

Area 12746 Granite Bay

		<u>Last Year</u>		
Total Sales:	9	18		
Pending Sales:	11	23		
Total Number of Listings:	179	144		
Median Sales Price:	\$1,000,000	\$ 802,500		
Average Sale Price:	\$1,205,056	\$1,009,973		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$.00	\$.00	\$.00
Houses	9	\$1,205,056	\$1,495,125	\$1,009,973
2 Bedrooms	0	\$.00	\$.00	\$.00
3 Bedrooms	2	\$452,500	\$590,000	\$680,750
4+ Bedrooms	7	\$1,420,071	\$ 1,796,833	\$ 1,104,036

Area 12201-12208 Lincoln

		<u>Last Year</u>		
Total Sales:	50	35		
Pending Sales:	67	61		
Total Number of Listings:	512	436		
Median Sales Price:	\$ 316,750	\$ 410,000		
Average Sales Price:	\$ 332,939	\$ 452,059		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	2	\$ 226,990	\$.00	\$.00
Houses:	50	\$332,939	\$ 376,694	\$452,059
2 Bedrooms	7	\$ 303,089	\$ 445,268	\$ 471,413
3 Bedrooms	13	\$ 319,000	\$ 287,489	\$ 411,571
4+ Bedrooms	30	\$ 345,943	\$ 392,941	\$ 451,528

Area 12301, 12306, 12307,12658, Auburn, Newcastle

		<u>Last Year</u>		
Total Sales:	21	24		
Pending Sales:	18	21		
Total Number of Listings	232	236		
Median Sales Price:	\$ 430,000	\$ 418,000		
Average Sales Price:	\$ 476,493	\$ 502,510		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$.00	\$ 120,000	\$375,000
Houses:	21	\$ 476,493	\$620,891	\$502,510
2 Bedrooms	3	\$ 317,333	\$172,500	\$ 328,750
3 Bedrooms	13	\$ 486,827	\$489,225	\$467,356
4+Bedrooms	5	\$ 545,120	\$973,900	\$746,980

Area 12302, 12303, 12305 MV, CV, Cx, Apt, Wei, BC, Nrdn

		<u>Last Year</u>		
Total Sales:	4	8		
Pending Sales:	8	16		
Total Number of Listings:	156	173		
Median Sales Price:	\$ 230,000	\$432,250		
Average Sales Price:	\$ 283,125	\$ 435,688		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$.00	\$.00	\$.00
Houses:	4	\$ 283,125	\$ 361,308	\$ 435,688
2 Bedrooms	2	\$301,250	\$ 259,000	
3 Bedrooms	2	\$ 265,000	\$ 381,063	\$458,500
4 Bedrooms	0	\$.00	\$329,700	\$ 675,000

Area 12677, 12765 Rocklin

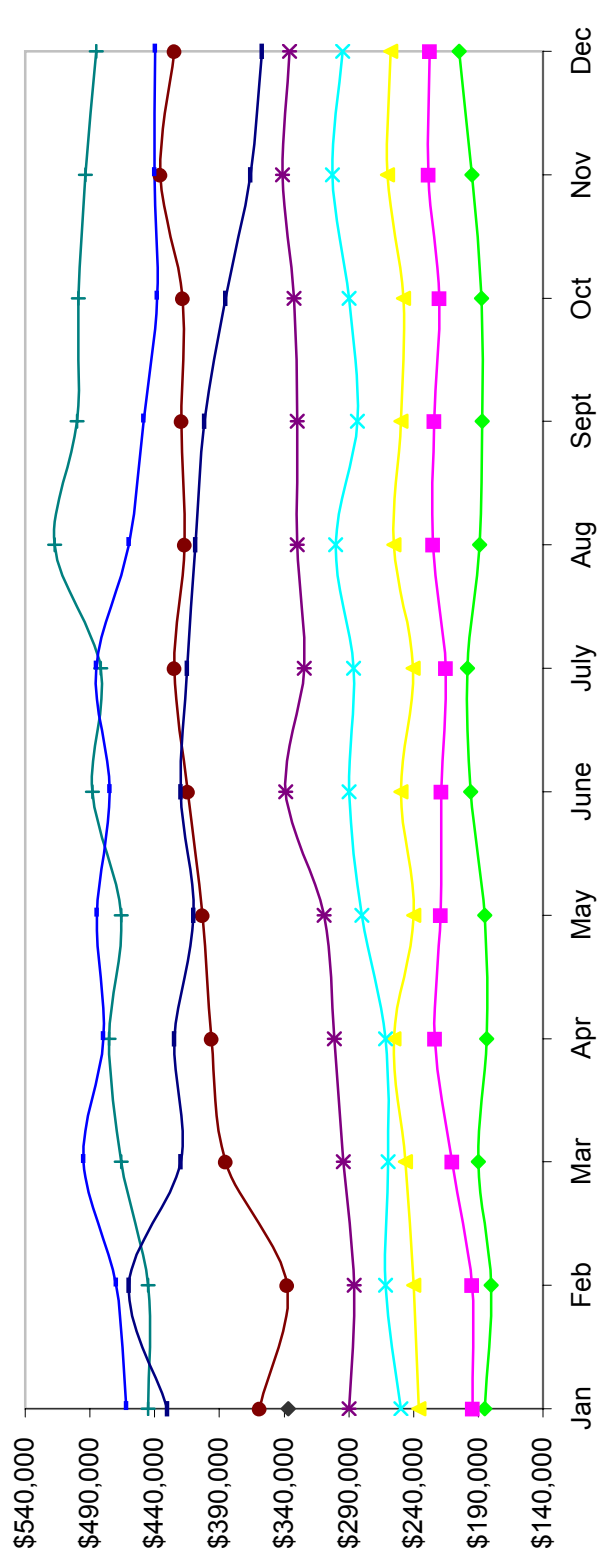
		<u>Last Year</u>		
Total Sales:	31	41		
Pending Sales:	33	52		
Total Number of Listings	365	340		
Median Sales Price:	\$ 315,000	\$ 445,000		
Average Sales Price:	\$443,098	\$ 451,766		
	<u>Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	3	\$173,000	\$175,000	\$224,744
Houses:	31	\$ 443,098	\$470,284	\$451,766
2 Bedrooms	1	\$ 275,000	\$350,000	\$.00
3 Bedrooms	9	\$ 354,264	\$291,927	\$ 397,960
4+ Bedrooms	21	\$ 489,175	\$ 533,212	\$ 482,808

Area 12304 Foresthill

		<u>Last Year</u>		
Total Sales:	1	4		
Pending Sales:	2	1		
Total Number of Listings:	53	49		
Median Sales Price:	\$ 180,000	\$365,000		
Average Sales Price:	\$ 180,000	\$ 461,250		
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$.00	\$.00	\$.00
Houses:	1	\$ 180,000	\$ 417,750	\$ 461,250
2 Bedrooms	0	\$.00	\$ 233,750	\$.00
3 Bedrooms	1	\$ 180,000	\$ 454,667	\$461,250
4 Bedrooms	0	\$.00	\$ 675,000	\$.00

Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (1999-2008) (Placer County Resale Homes)

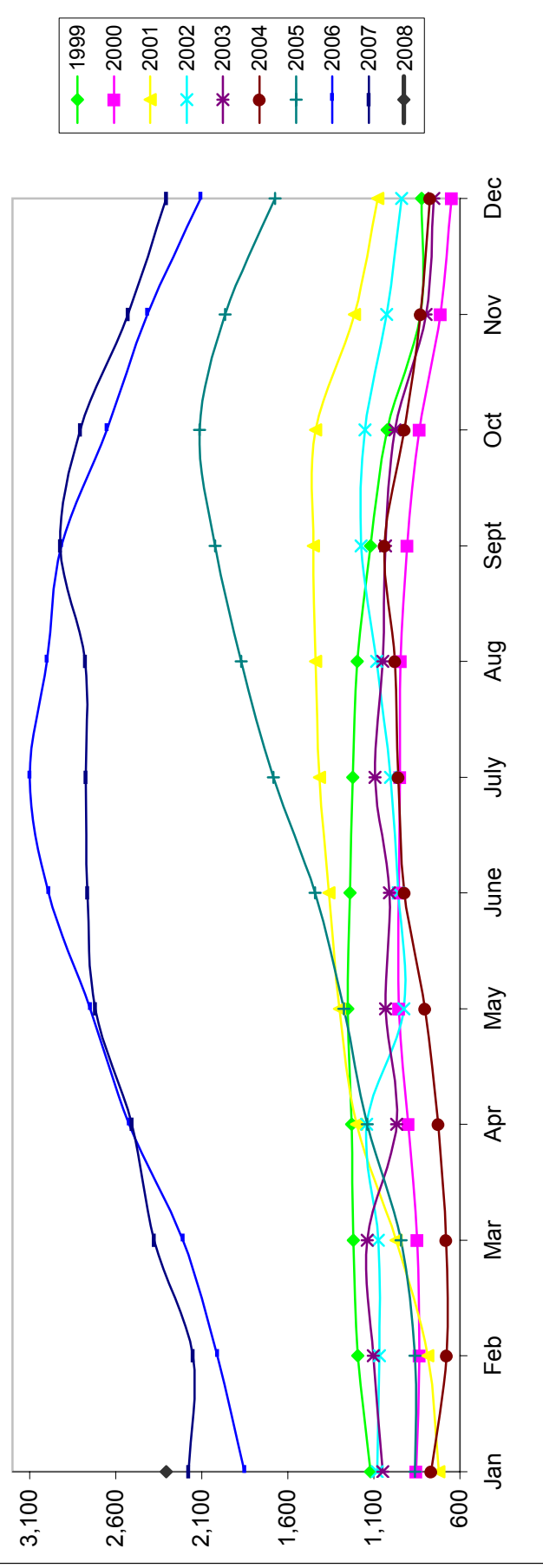
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1999	\$184,900	\$180,000	\$190,000	\$183,500	\$184,900	\$195,950	\$198,500	\$189,000	\$187,000	\$187,250	\$195,000	\$204,950
2000	\$194,500	\$195,000	\$210,000	\$223,500	\$219,250	\$218,500	\$215,000	\$225,000	\$224,000	\$220,000	\$228,750	\$227,750
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000											



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (1999-2008) (Placer County Resale Homes)

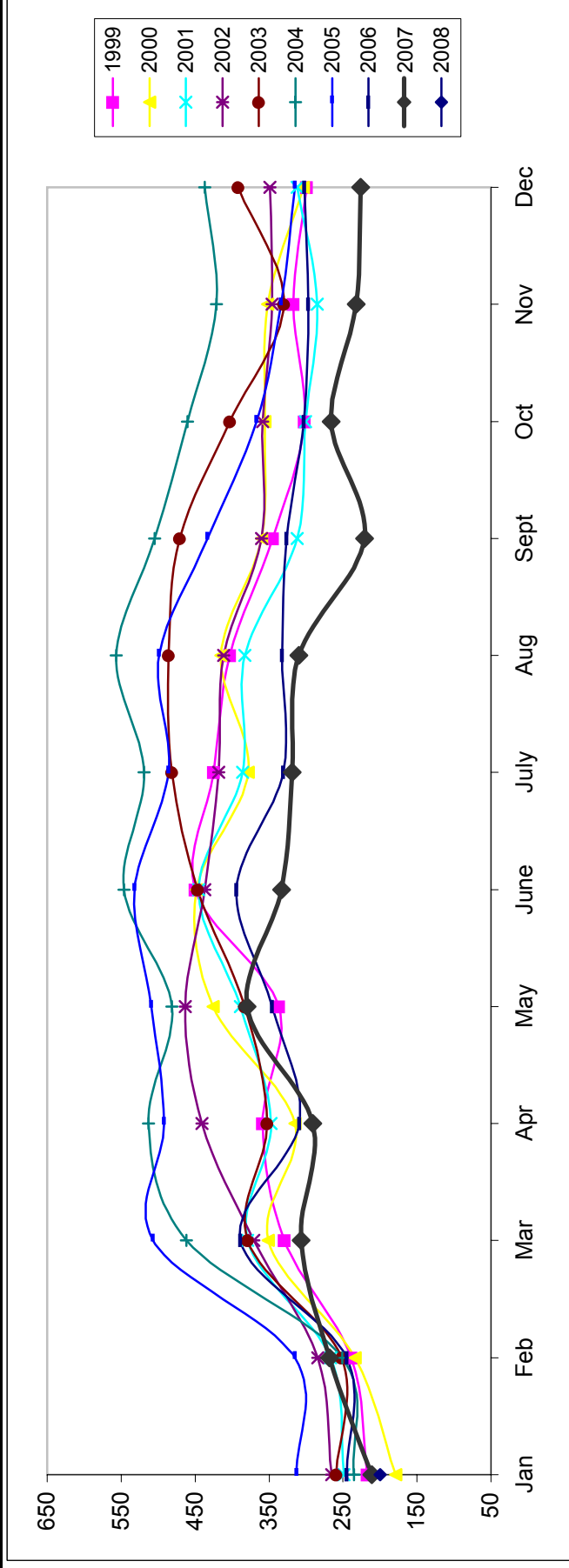
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1999	1,120	1,192	1,218	1,229	1,251	1,239	1,223	1,197	1,119	1,022	829	821
2000	855	836	847	900	954	954	950	946	906	834	712	650
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307											



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (1999-2008) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
1999	217	239	329	359	337	450	425	403	345	302	317	299
2000	179	234	351	315	426	448	378	415	360	356	352	304
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200											



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