

MLS Statistics

February 2016 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	446	410	8.8%	373	19.6%
Listing Inventory	812	779	4.2%	1,019	-20.3%
Number of New Escrows	352	320	10.0%	250	40.8%
Number of Closed Escrows	328	325	0.9%	345	-4.9%
Median (1)	\$416,000	\$404,900	2.7%	\$365,000	14.0%
Mean (2)	\$462,858	\$461,706	0.2%	\$411,027	12.6%
Mode (3)	\$500,000 to \$749,999	\$350,000 to \$399,999	NA	\$300,000 to \$349,999	NA

YEAR-TO-DATE STATISTICS

	01/01/16 to 02/28/16	01/01/16 to 01/31/16	01/01/15 to 02/28/15	% Change
New Listings Published	856	410	806	6.2%
Number of New Escrows Opened	672	320	520	29.2%
Number of Closed Escrows	659	325	636	3.6%
Dollar Volume of Closed Escrows	\$304,121,606	\$150,054,347	\$264,468,969	15.0%
Median	\$409,000	\$404,900	\$369,950	10.6%
Mean	\$461,490	\$461,706	\$415,832	11.0%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	0	0	1
\$70,000-\$79,999	0	0.0%	2	0	0
\$80,000-\$89,999	0	0.0%	2	0	0
\$90,000-\$99,999	0	0.0%	0	0	1
\$100,000-\$119,999	0	0.0%	5	0	1
\$120,000-\$139,999	1	0.3%	0	0	1
\$140,000-\$159,999	0	0.0%	2	0	2
\$160,000-\$179,999	0	0.0%	2	0	0
\$180,000-\$199,999	2	0.6%	1	0	2
\$200,000-\$249,999	16	4.9%	6	0	2
\$250,000-\$299,999	29	8.8%	1	2	2
\$300,000-\$349,999	51	15.5%	1	1	1
\$350,000-\$399,999	49	14.9%	2	0	0
\$400,000-\$449,999	53	16.2%	0	1	0
\$450,000-\$499,999	39	11.9%	0	0	0
\$500,000-\$749,999	65	19.8%	0	0	1
\$750,000-\$999,999	14	4.3%	0	0	0
OVER \$1,000,000	9	2.7%	0	0	1
TOTAL	328		24	4	15

Selling Prices of Classes Listed Above

\$89,999 or less	1.3%
\$90,000-\$139,999	2.4%
\$140,000-\$179,999	1.6%
\$180,000-\$299,999	17.0%
\$300,000-\$399,999	28.3%
\$400,000-\$749,999	42.9%
\$750,000 and over	6.5%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	83
Conventional	167
FHA	66
VA	28
Other	12

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	201	56.5%
31-60 Days	47	13.2%
61-90 Days	47	13.2%
91-120 Days	19	5.3%
121+Days	42	11.8%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - February 2016

Number of New Listing:	446	Total Sales Reported Last Month:	325
Number of New Listings Last Month:	410	Sales Volume:	\$151,817,285
Total Sales Reported:	328	Average Sales Price:	\$462,858

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	328	Condos	24	\$177,861	\$228,115	\$155,738
Pending Sales	352	Houses	328	\$462,858	\$461,706	\$411,027
Total Number of Listings	812	2 Bedrooms	40	\$375,717	\$426,909	\$311,526
Median Sales Price	\$416,000	3 Bedrooms	162	\$403,977	\$410,250	\$347,026
Average Sales Price	\$462,858	4+ Bedrooms	126	\$566,225	\$529,223	\$498,125

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year	
Total Sales:	111			128	Total Sales:	24			10	
Pending Sales	121			94	Pending Sales	10			11	
Total Number of Listings	240			302	Total Number of Listings	42			68	
Median Sales Price	\$418,000			\$343,000	Median Sales Price				\$460,000	\$431,500
Average Sales Price	\$422,542			\$378,509	Average Sales Price				\$655,163	\$405,900
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	10	\$189,827	\$253,000	\$186,786	Condos	0	\$0	\$0	\$0	\$0
Houses	111	\$422,542	\$399,388	\$378,509	Houses	24	\$655,163	\$840,361	\$405,900	\$405,900
2 Bedrooms	6	\$397,667	\$337,010	\$299,954	2 Bedrooms	1	\$288,000	\$1,052,125	\$235,000	\$235,000
3 Bedrooms	59	\$386,055	\$357,777	\$329,441	3 Bedrooms	15	\$472,200	\$619,714	\$455,000	\$455,000
4+ Bedrooms	46	\$472,585	\$454,735	\$456,126	4+ Bedrooms	8	\$1,044,113	\$940,000	\$483,167	\$483,167

Area 12746 Granite Bay				Last Year	Area 12201-12209 Lincoln				Last Year	
Total Sales:	18			19	Total Sales:	64			66	
Pending Sales	23			16	Pending Sales	76			51	
Total Number of Listings	96			110	Total Number of Listings	124			176	
Median Sales Price	\$677,000			\$690,000	Median Sales Price				\$375,500	\$348,750
Average Sales Price	\$752,674			\$726,868	Average Sales Price				\$422,028	\$365,555
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	0	\$0	\$0	\$0	Condos	2	\$209,203	\$230,000	\$0	\$0
Houses	18	\$752,674	\$742,793	\$726,868	Houses	64	\$422,028	\$419,621	\$365,555	\$365,555
2 Bedrooms	0	\$0	\$0	\$0	2 Bedrooms	15	\$465,733	\$484,196	\$410,272	\$410,272
3 Bedrooms	5	\$482,000	\$611,714	\$397,380	3 Bedrooms	26	\$350,198	\$337,459	\$339,249	\$339,249
4+ Bedrooms	13	\$856,780	\$857,488	\$844,542	4+ Bedrooms	23	\$474,725	\$420,902	\$373,531	\$373,531

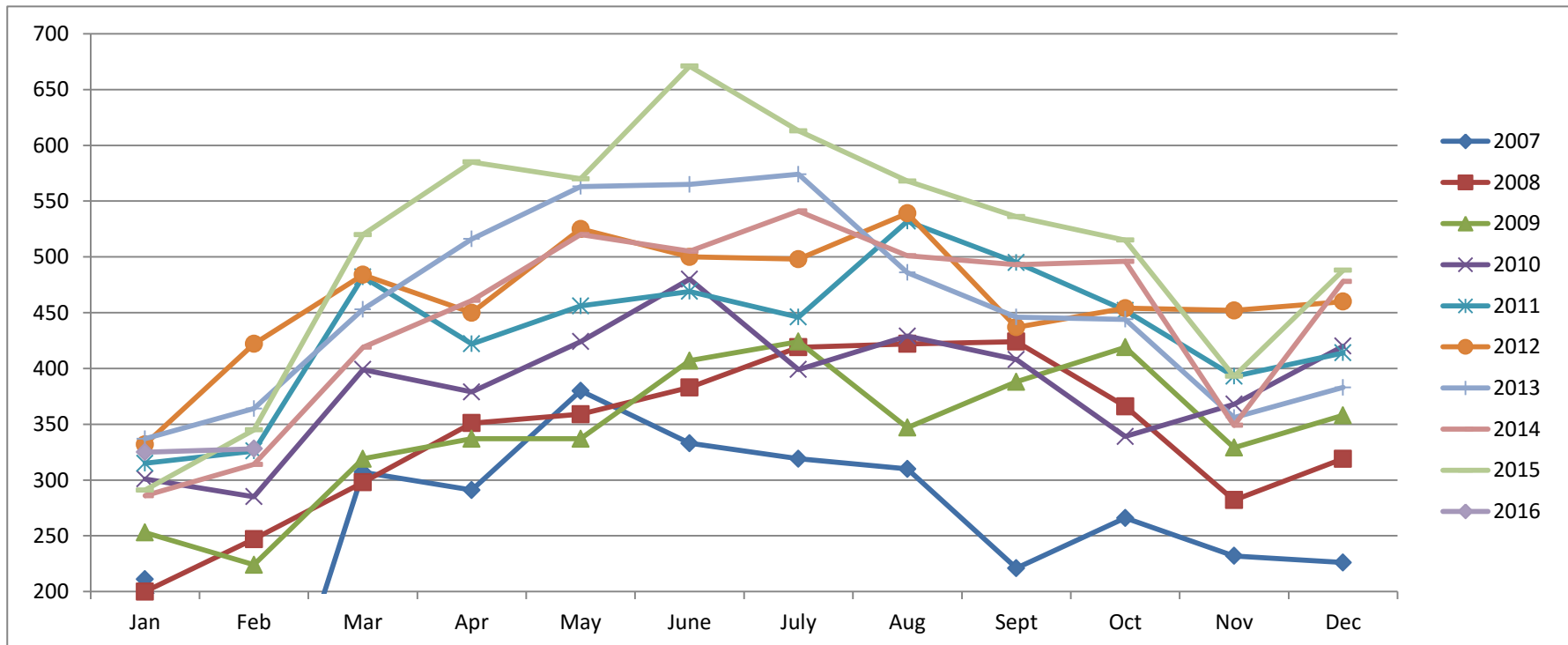
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				Last Year	
Total Sales:	34			31	Total Sales:	19			24	
Pending Sales	37			22	Pending Sales	23			15	
Total Number of Listings	91			136	Total Number of Listings	74			96	
Median Sales Price	\$441,500			\$424,950	Median Sales Price				\$435,000	\$340,000
Average Sales Price	\$466,461			\$484,229	Average Sales Price				\$467,508	\$378,767
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	6	\$96,167	\$148,333	\$65,775	Condos	0	\$0	\$0	\$0	\$0
Houses	34	\$466,461	\$481,299	\$484,229	Houses	19	\$467,508	\$486,611	\$378,767	\$378,767
2 Bedrooms	7	\$288,382	\$227,000	\$308,667	2 Bedrooms	4	\$332,125	\$263,000	\$14	\$14
3 Bedrooms	14	\$467,429	\$462,430	\$402,061	3 Bedrooms	11	\$409,649	\$552,167	\$330,146	\$330,146
4+ Bedrooms	13	\$561,308	\$566,986	\$4	4+ Bedrooms	4	\$762,000	\$721,000	\$689,000	\$689,000

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year	
Total Sales:	46			59	Total Sales:	12			5	
Pending Sales	54			34	Pending Sales	8			6	
Total Number of Listings	118			99	Total Number of Listings	27			31	
Median Sales Price	\$410,000			\$395,000	Median Sales Price				\$347,750	\$210,000
Average Sales Price	\$414,930			\$421,544	Average Sales Price				\$400,350	\$239,800
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	6	\$229,167	\$230,437	\$227,000	Condos	0	\$0	\$0	\$0	\$0
Houses	46	\$414,930	\$430,060	\$421,544	Houses	12	\$400,350	\$324,167	\$239,800	\$239,800
2 Bedrooms	4	\$286,500	\$323,100	\$354,000	2 Bedrooms	3	\$291,833	\$195,000	\$0	\$0
3 Bedrooms	23	\$395,217	\$370,576	\$368,167	3 Bedrooms	9	\$436,522	\$388,750	\$211,000	\$211,000
4+ Bedrooms	19	\$465,831	\$502,271	\$465,185	4+ Bedrooms	0	\$0	\$0	\$0	\$355,000

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	211	3	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585	570	671	613	568	536	515	393	488
2016	325	328										

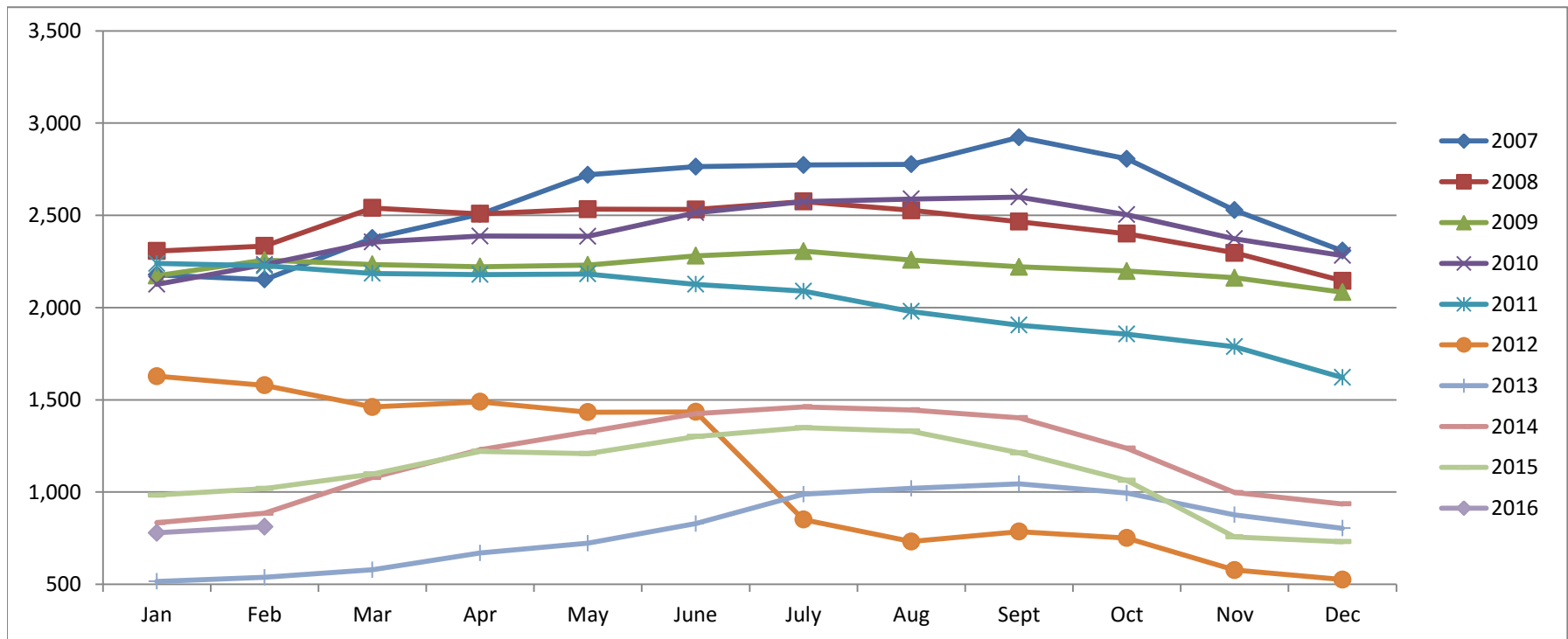


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063	757	731
2016	779	812										

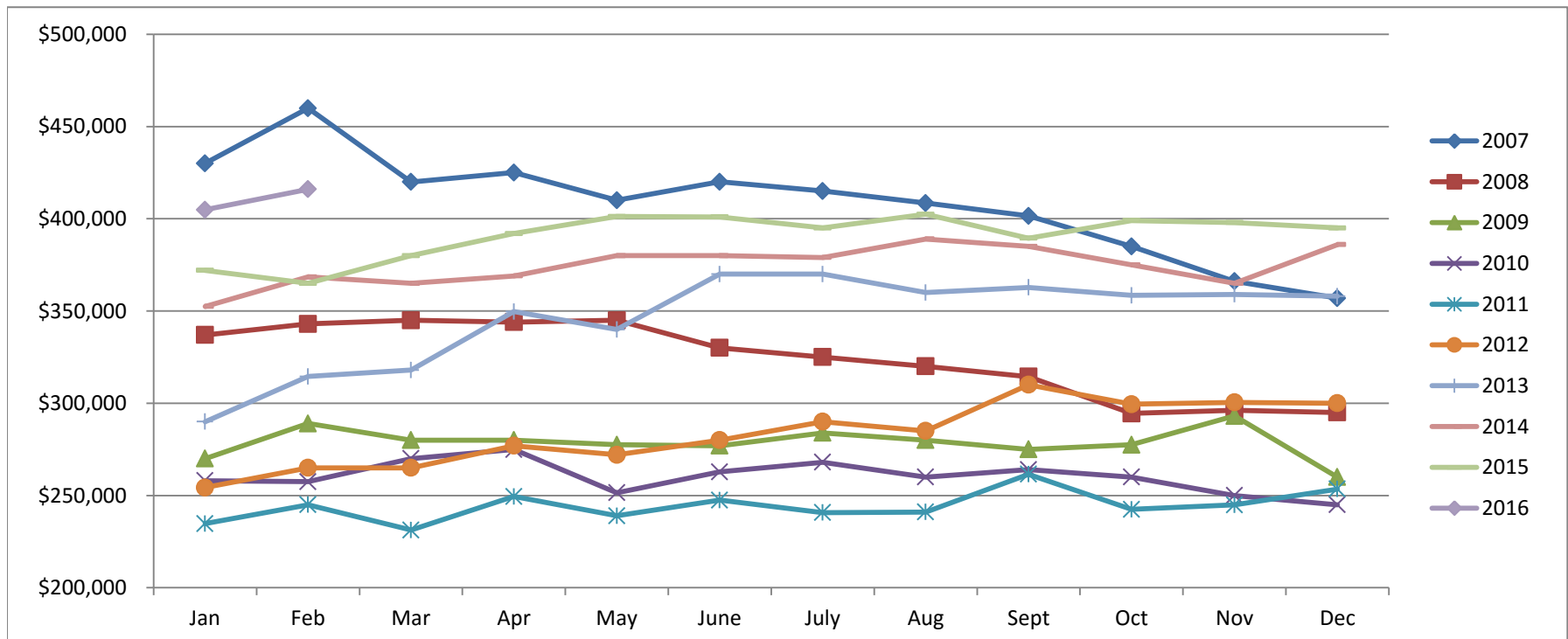


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000	\$398,000	\$395,000
2016	\$404,900	\$416,000										

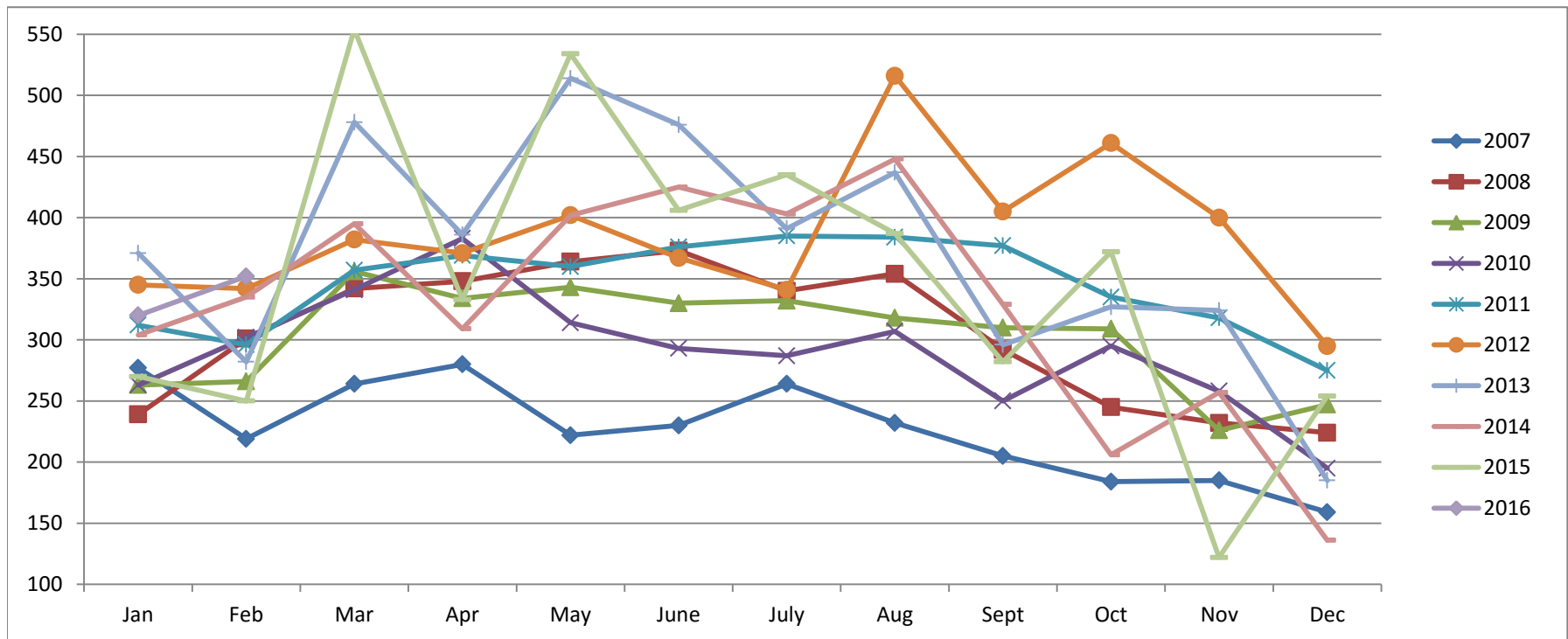


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250	554	333	534	406	435	387	282	372	122	254
2016	320	352										



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