

MLS Statistics

February 2015 - Placer County

RESIDENTIAL ONLY (Single Family Homes) Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	373	433	-13.9%	555	-32.8%
Listing Inventory	1,019	984	3.6%	885	15.1%
Number of New Escrows	250	270	-7.4%	335	-25.4%
Number of Closed Escrows	345	291	18.6%	314	9.9%
Median (1)	\$365,000	\$372,000	-1.9%	\$368,500	-0.9%
Mean (2)	\$411,027	\$421,528	-2.5%	\$402,809	2.0%
Mode (3)	\$300,000 to \$349,999	\$350,000 to \$399,999	NA	\$300,000 to \$349,999	NA

YEAR-TO-DATE STATISTICS

	01/01/15 to 02/28/15	01/01/15 to 01/31/15	01/01/14 to 02/28/14	% Change
New Listings Published	806	433	1,129	-28.6%
Number of New Escrows Opened	520	270	639	-18.6%
Number of Closed Escrows	636	291	604	5.3%
Dollar Volume of Closed Escrows	\$264,468,969	\$112,664,534	\$240,008,795	10.2%
Median	\$369,950	\$372,000	\$361,750	2.3%
Mean	\$415,832	\$421,528	\$397,366	4.6%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	4	0	8
\$70,000-\$79,999	0	0.0%	0	0	0
\$80,000-\$89,999	0	0.0%	0	0	1
\$90,000-\$99,999	0	0.0%	0	0	0
\$100,000-\$119,999	0	0.0%	0	0	1
\$120,000-\$139,999	1	0.3%	1	0	3
\$140,000-\$159,999	2	0.6%	2	0	2
\$160,000-\$179,999	0	0.0%	2	1	0
\$180,000-\$199,999	4	1.2%	2	1	0
\$200,000-\$249,999	20	5.8%	0	1	5
\$250,000-\$299,999	43	12.5%	1	1	0
\$300,000-\$349,999	81	23.5%	1	2	2
\$350,000-\$399,999	57	16.5%	0	0	1
\$400,000-\$449,999	44	12.8%	0	0	0
\$450,000-\$499,999	26	7.5%	0	0	0
\$500,000-\$749,999	49	14.2%	0	0	1
\$750,000-\$999,999	12	3.5%	0	0	0
OVER \$1,000,000	6	1.7%	0	0	1
TOTAL	345		13	6	25

Selling Prices of Classes Listed Above

\$89,999 or less	3.3%
\$90,000-\$139,999	1.5%
\$140,000-\$179,999	2.3%
\$180,000-\$299,999	20.1%
\$300,000-\$399,999	37.0%
\$400,000-\$749,999	30.8%
\$750,000 and over	4.9%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	71
Conventional	185
FHA	78
VA	22
Other	7

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	169	46.6%
31-60 Days	60	16.5%
61-90 Days	54	14.9%
91-120 Days	38	10.5%
121+Days	42	11.6%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - February 2015

Number of New Listing:	373	Total Sales Reported Last Month:	291
Number of New Listings Last Month:	433	Sales Volume:	\$141,804,435
Total Sales Reported:	345	Average Sales Price:	\$411,027

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	345	Condos	13	\$155,738	\$142,054	\$179,368
Pending Sales	250	Houses	345	\$411,027	\$421,528	\$402,809
Total Number of Listings	1,019	2 Bedrooms	42	\$311,526	\$314,860	\$331,104
Median Sales Price	\$365,000	3 Bedrooms	147	\$347,026	\$339,422	\$320,221
Average Sales Price	\$411,027	4+ Bedrooms	156	\$498,125	\$517,320	\$493,598

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Area 12650, 12663 Loomis, Penryn					
			Last Year				Last Year		
Total Sales:	128		116	Total Sales:	10		12		
Pending Sales	94		118	Pending Sales	11		14		
Total Number of Listings	302		249	Total Number of Listings	68		42		
Median Sales Price	\$343,000		\$365,000	Median Sales Price	\$431,500		\$482,500		
Average Sales Price	\$378,509		\$375,175	Average Sales Price	\$405,900		\$559,500		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	7	\$186,786	\$153,100	\$131,571	Condos	0	\$0	\$0	
Houses	128	\$378,509	\$373,345	\$375,175	Houses	10	\$405,900	\$384,500	\$559,500
2 Bedrooms	19	\$299,954	\$304,990	\$286,100	2 Bedrooms	3	\$235,000	\$423,000	\$440,000
3 Bedrooms	55	\$329,441	\$334,784	\$328,297	3 Bedrooms	1	\$455,000	\$323,214	\$390,667
4+ Bedrooms	54	\$456,126	\$441,509	\$441,248	4+ Bedrooms	6	\$483,167	\$775,000	\$786,000

Area 12746 Granite Bay				Area 12201-12209 Lincoln					
			Last Year				Last Year		
Total Sales:	19		22	Total Sales:	66		61		
Pending Sales	16		21	Pending Sales	51		84		
Total Number of Listings	110		112	Total Number of Listings	176		145		
Median Sales Price	\$690,000		\$556,000	Median Sales Price	\$348,750		\$343,000		
Average Sales Price	\$726,868		\$621,611	Average Sales Price	\$365,555		\$347,184		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	0	\$0	\$0	\$0	Condos	0	\$0	\$218,180	\$188,000
Houses	19	\$726,868	\$695,769	\$621,611	Houses	66	\$365,555	\$367,893	\$347,184
2 Bedrooms	0	\$0	\$0	\$499,000	2 Bedrooms	9	\$410,272	\$401,767	\$387,553
3 Bedrooms	5	\$397,380	\$473,181	\$337,450	3 Bedrooms	25	\$339,249	\$336,834	\$298,027
4+ Bedrooms	14	\$844,542	\$807,063	\$657,976	4+ Bedrooms	32	\$373,531	\$385,547	\$380,063

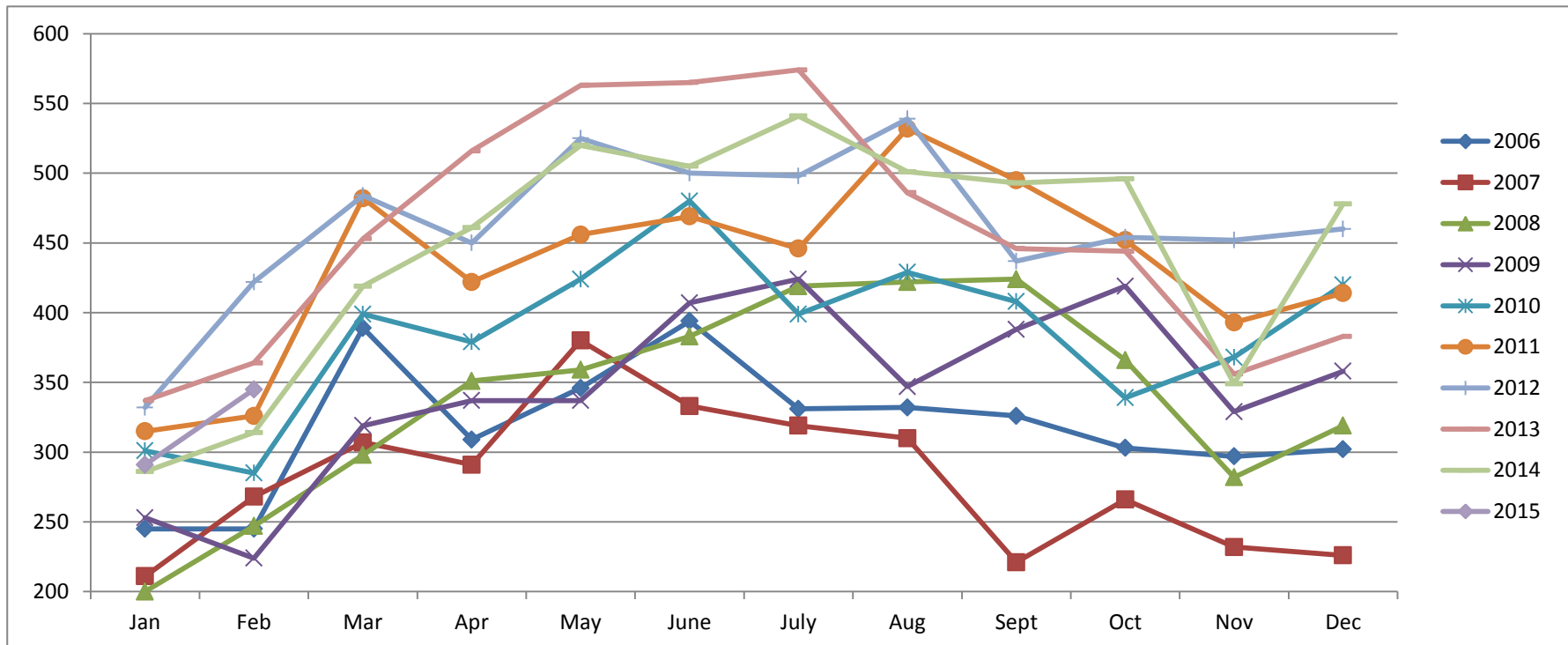
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC					
			Last Year				Last Year		
Total Sales:	31		22	Total Sales:	24		13		
Pending Sales	22		26	Pending Sales	15		19		
Total Number of Listings	136		118	Total Number of Listings	96		80		
Median Sales Price	\$424,950		\$340,000	Median Sales Price	\$340,000		\$275,000		
Average Sales Price	\$484,229		\$412,575	Average Sales Price	\$378,767		\$307,335		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	4	\$65,775	\$100,125	\$0	Condos	0	\$0	\$0	
Houses	31	\$484,229	\$433,180	\$412,575	Houses	24	\$378,767	\$374,652	\$307,335
2 Bedrooms	3	\$308,667	\$224,108	\$226,875	2 Bedrooms	6	\$225,583	\$195,781	\$161,933
3 Bedrooms	17	\$402,061	\$431,600	\$319,000	3 Bedrooms	13	\$330,146	\$277,784	\$298,510
4+ Bedrooms	11	\$659,097	\$621,656	\$692,817	4+ Bedrooms	5	\$689,000	\$573,063	\$403,400

Area 12677, 12765 Rocklin				Area 12304 Foresthill					
			Last Year				Last Year		
Total Sales:	59		61	Total Sales:	5		6		
Pending Sales	34		45	Pending Sales	6		6		
Total Number of Listings	99		111	Total Number of Listings	31		27		
Median Sales Price	\$395,000		\$390,000	Median Sales Price	\$210,000		\$251,500		
Average Sales Price	\$421,544		\$413,608	Average Sales Price	\$239,800		\$307,000		
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	2	\$227,000	\$185,486	\$211,100	Condos	0	\$0	\$0	
Houses	59	\$421,544	\$415,756	\$413,608	Houses	5	\$239,800	\$301,483	\$307,000
2 Bedrooms	2	\$354,000	\$258,000	\$318,000	2 Bedrooms	0	\$0	\$245,000	\$435,000
3 Bedrooms	24	\$367,167	\$331,895	\$331,521	3 Bedrooms	4	\$211,000	\$312,780	\$227,000
4+ Bedrooms	33	\$465,185	\$485,127	\$460,954	4+ Bedrooms	1	\$355,000	\$0	\$499,000

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2006-2015)

(Placer County Resale Homes)

	<i>Jan</i>	<i>Feb</i>	<i>Mar</i>	<i>Apr</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345										

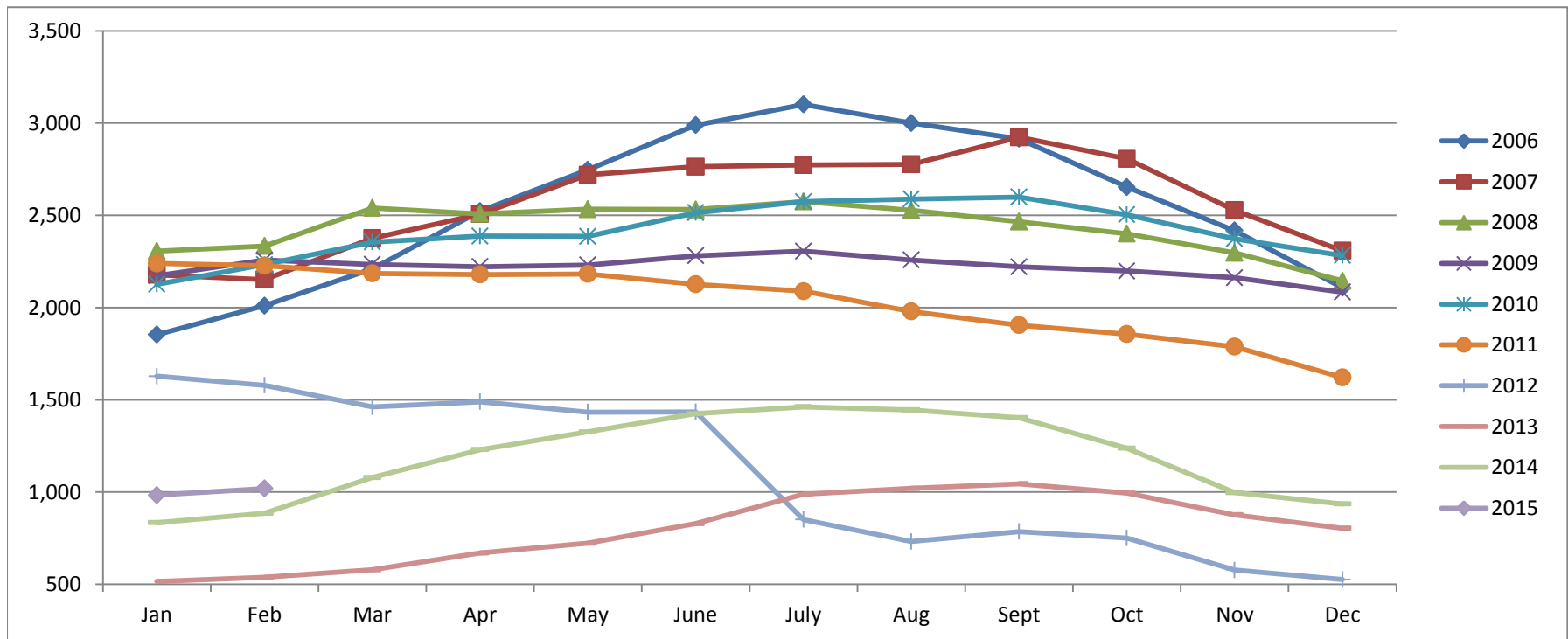


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019										

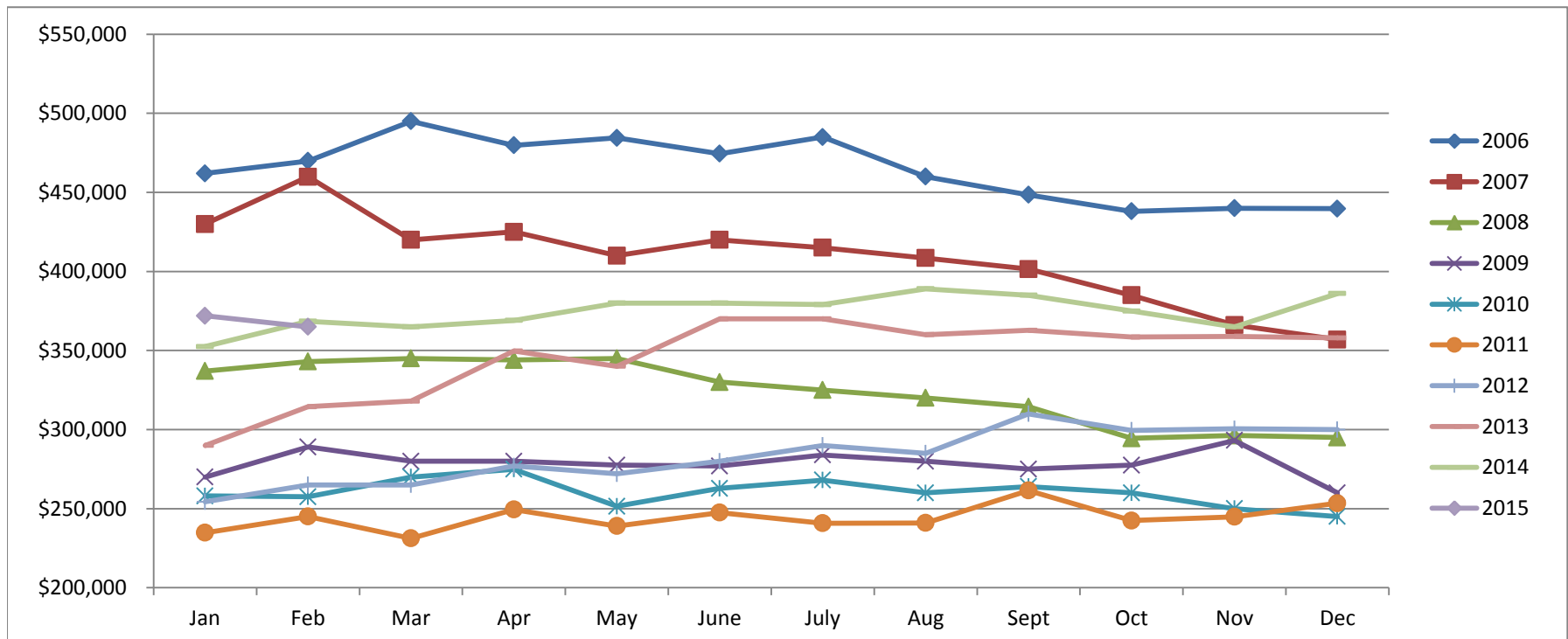


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000										

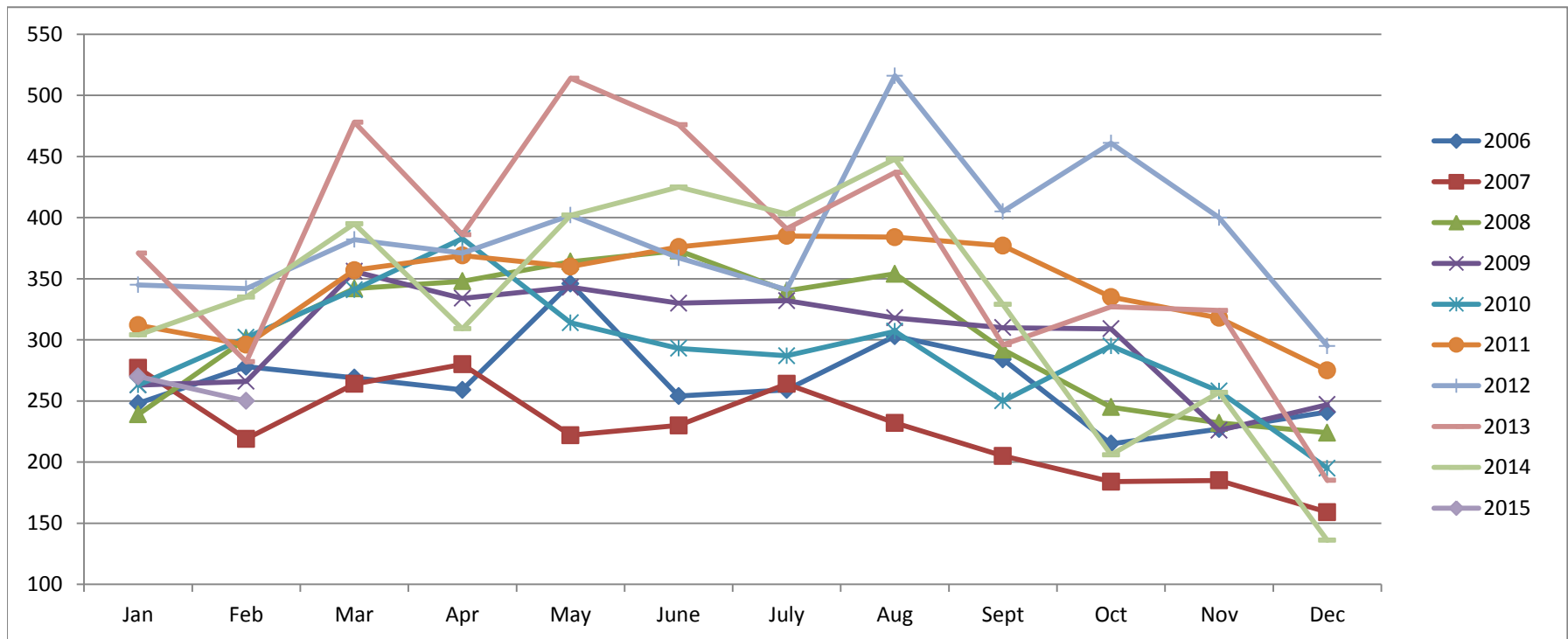


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250										



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