

MLS STATISTICS

FEBRUARY 2010 – Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	526	624	-15.7%	560	-6.1%
Listing Inventory.....	2,233	2,126	5.0%	2,257	-1.1%
Number of New Escrows.....	302	263	14.8%	266	13.5%
Number of Closed Escrows.....	285	301	-5.3%	224	27.2%
Dollar Volume of Closed Escrows...	\$91,861,994	\$101,379,321	-9.4%	\$76,516,395	20.1%
Median ¹	\$257,500	\$258,000	-0.2%	\$289,000	-10.9%
Mean ²	\$322,323	\$336,808	-4.3%	\$341,591	-5.6%
Mode ³	\$250,000 to \$299,999	\$250,000 TO \$299,999	NA	\$250,000 TO \$299,999	NA

YEAR-TO-DATE STATISTICS

	1/1/10 To 02/28/10	1/1/10 to 01/31/10	02/01/09 to 02/28/10	% Change
New Listings Published.....	1,150	624	1,181	-2.6%
Number of New Escrows Opened...	565	263	529	6.8%
Number of Closed Escrows.....	586	301	477	22.9%
Dollar Volume of Closed Escrows...	\$193,241,315	\$101,379,321	\$156,176,029	23.7%
Median.....	\$257,500	\$258,000	\$278,000	-7.4%
Mean.....	\$322,323	\$336,808	\$326,555	-1.3%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential		Percent of Total	Resid.	
	Residential	Condos		Income	Lots/Land
UNDER \$69,999.....	1	9	0.4%	0	4
\$70,000-\$79,999...	0	3	0.0%	0	0
\$80,000-\$89,999...	0	1	0.0%	0	0
\$90,000-\$99,999...	1	4	0.4%	0	1
\$100,000-\$119,999...	2	4	0.7%	0	1
\$120,000-\$139,999...	3	3	1.1%	0	3
\$140,000-\$159,999...	7	5	2.5%	0	3
\$160,000-\$179,999...	11	0	3.9%	0	0
\$180,000-\$199,999...	11	5	3.9%	1	0
\$200,000-\$249,999...	58	3	20.4%	0	1
\$250,000-\$299,999...	63	0	22.1%	0	0
\$300,000-\$349,999...	49	0	17.2%	0	0
\$350,000-\$399,999...	29	0	10.2%	0	0
\$400,000-\$449,999...	13	0	4.6%	0	0
\$450,000-\$499,999...	14	0	4.9%	1	1
\$500,000-\$749,999...	15	0	5.3%	0	0
\$750,000-\$999,999...	5	0	1.8%	0	0
OVER \$1,000,000.....	3	0	1.1%	0	0
TOTAL.....	285	37		2	14

Selling Price of Classes Listed Above

\$89,999 or less.....	5.3%
\$90,000-\$139,999.....	6.5%
\$140,000-\$179,999.....	7.7%
\$180,000-\$299,999..	42.0%
\$300,000-\$399,999..	23.1%
\$400,000-\$749,999..	13.0%
\$750,000 and over....	2.4%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	89
Conventional.....	124
FHA.....	1
VA.....	4
Other.....	67

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	123	43.16%
31-60 Days.....	39	13.68%
61-90 Days.....	34	11.93%
91-120 Days.....	31	10.88%
121+ Days.....	58	20.35%

This representation is based in whole or in part on data supplied by MetroList™. MetroList™ does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList™ may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1 Median: The midpoint at which an equal number of homes sold above and below this value.

2 Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

3 Mode: The price range within which the most number of homes were sold.



HOME SALES REPORT FEBRUARY 2010

Number of New Listings:	526	Total Sales Reported Last Month:	301
Number of New Listings Last Month:	263	Sales Volume:	\$91,861,994
Total Sales Reported:	285	Average Sales Price:	\$322,323

These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

ALL AREAS		#Sold	Avg. Sale Price	Last Month	Last Year
Total Sales:	285	37	\$117,472	\$122,730	\$112,762
Pending Sales:	302	285	\$322,323	\$336,808	\$341,591
Total Number of Listings:	2,233	34	\$276,356	\$249,448	\$262,171
Median Sales Price:	\$257,500	133	\$263,956	\$267,847	\$281,614
Average Sales Price	\$322,323	118	\$401,354	\$421,634	\$405,735

Breakdown By Areas

Area 12747,12661,12668,12678 Roseville					Area 12650,12663 Loomis, Penryn				
				Last Year					Last Year
Total Sales:	107			74	Total Sales:	6			12
Pending Sales:	101			117	Pending Sales:	11			9
Total Number of Listings:	750			621	Total Number of Listings:	83			116
Median Sales Price:	\$235,000			\$270,000	Median Sales Price:	\$512,950			\$577,500
Average Sale Price:	\$292,576			\$316,653	Average Sales Price:	\$521,067			\$647,000
	# Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year
Condos:	23	\$134,896	\$127,711	\$122,629	Condos	0	\$0.00	\$0.00	\$0.00
Houses:	107	\$292,576	\$285,699	\$316,653	Houses	6	\$521,067	\$401,400	\$647,000
2 Bedrooms:	10	\$197,490	\$188,218	\$198,750	2 Bedrooms	0	\$0.00	\$145,000	\$0.00
3 Bedrooms:	53	\$254,233	\$246,316	\$245,298	3 Bedrooms	2	\$405,000	\$280,767	\$463,800
4+Bedrooms	44	\$360,372	\$362,718	\$387,849	4+ Bedrooms	4	\$579,100	\$625,083	\$777,857

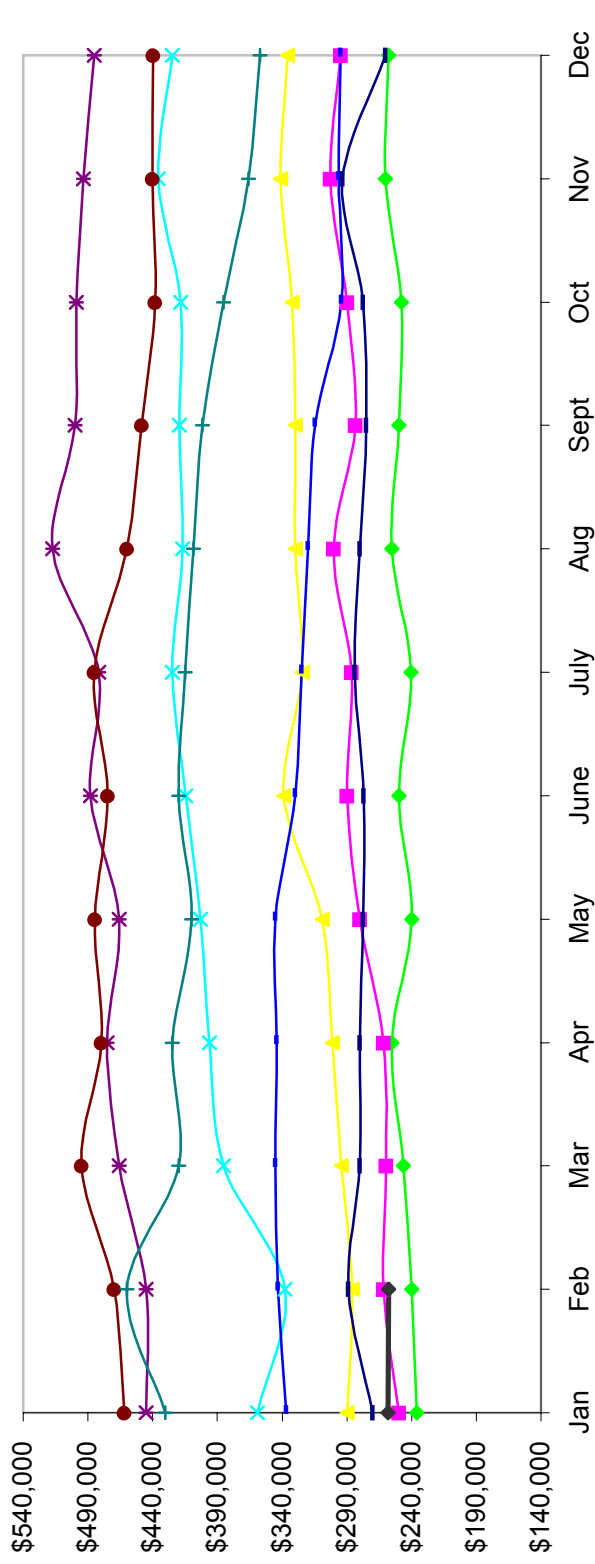
Area 12746 Granite Bay					Area 12201-12208 Lincoln				
				Last Year					Last Year
Total Sales:	14			9	Total Sales:	67			56
Pending Sales:	18			11	Pending Sales:	73			54
Total Number of Listings:	173			211	Total Number of Listings:	503			483
Median Sales Price:	\$550,000			\$540,000	Median Sales Price:	\$273,000			\$275,000
Average Sale Price:	\$650,786			\$593,394	Average Sales Price:	\$321,070			\$300,620
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year
Condos	0	\$0.00	\$0.00	\$0.00	Condos:	1	\$159,000	\$155,000	\$102,000
Houses	14	\$650,786	\$573,990	\$593,394	Houses:	67	\$321,070	\$321,470	\$300,620
2 Bedrooms	0	\$0.00	\$167,500	\$0.00	2 Bedrooms	14	\$373,329	\$339,750	\$360,063
3 Bedrooms	5	\$299,200	\$261,900	\$466,375	3 Bedrooms	24	\$249,877	\$249,322	\$253,244
4+Bedrooms	9	\$846,111	\$743,521	\$629,686	4+ Bedrooms	29	\$354,760	\$355,644	\$309,448

Area 12301, 12306, 12307,12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV, GV, CX, Apt, Wei, BC, Nrdn				
				Last Year					Last Year
Total Sales:	27			22	Total Sales:	14			13
Pending Sales:	33			14	Pending Sales:	12			10
Total Number of Listings:	226			271	Total Number of Listings:	136			174
Median Sales Price:	\$211,000			\$320,000	Median Sales Price:	\$248,000			\$285,000
Average Sales Price:	\$310,222			\$326,268	Average Sales Price:	\$252,321			\$262,954
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year
Condos:	11	\$71,123	\$84,700	\$92,625	Condos:	0	\$0.00	\$0.00	\$0.00
Houses:	27	\$310,222	\$373,927	\$326,268	Houses:	14	\$252,321	\$348,254	\$262,954
2 Bedrooms	5	\$224,120	\$134,061	\$161,367	2 Bedrooms	2	\$202,000	\$313,333	\$182,625
3 Bedrooms	15	\$305,260	\$298,003	\$295,240	3 Bedrooms	10	\$240,350	\$356,508	\$286,488
4+Bedrooms	7	\$382,357	\$573,782	\$415,711	4+Bedrooms	2	\$362,500	\$420,000	\$380,000

Area 12677, 12765 Rocklin					Area 12304 Foresthill				
				Last Year					Last Year
Total Sales:	42			35	Total Sales:	8			3
Pending Sales:	48			43	Pending Sales:	4			4
Total Number of Listings:	310			310	Total Number of Listings:	39			52
Median Sales Price:	\$262,500			\$311,000	Median Sales Price:	\$225,000			\$350,000
Average Sales Price:	\$304,974			\$330,058	Average Sales Price:	\$257,500			\$336,667
	#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year
Condos:	2	\$151,250	\$114,900	\$135,000	Condos:	0	\$0.00	\$0.00	\$0.00
Houses:	42	\$304,974	\$335,894	\$330,058	Houses:	8	\$257,500	\$235,986	\$336,667
2 Bedrooms	2	\$290,000	\$420,000	\$326,500	2 Bedrooms	1	\$90,000	\$163,000	\$0.00
3 Bedrooms	20	\$269,820	\$330,658	\$279,400	3 Bedrooms	4	\$230,000	\$242,725	\$325,000
4+Bedrooms	20	\$341,625	\$335,106	\$378,155	4+Bedrooms	3	\$350,000	\$355,000	\$360,000

Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2001-2010) (Placer County Resale Homes)

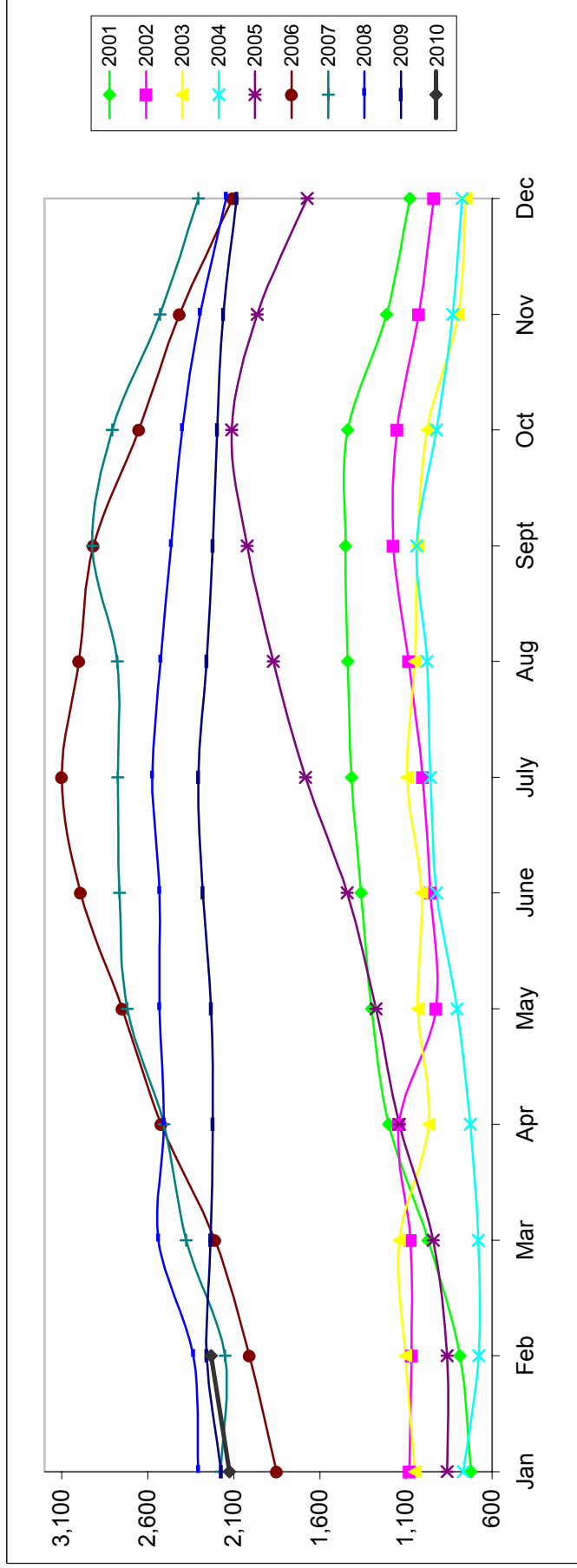
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500										



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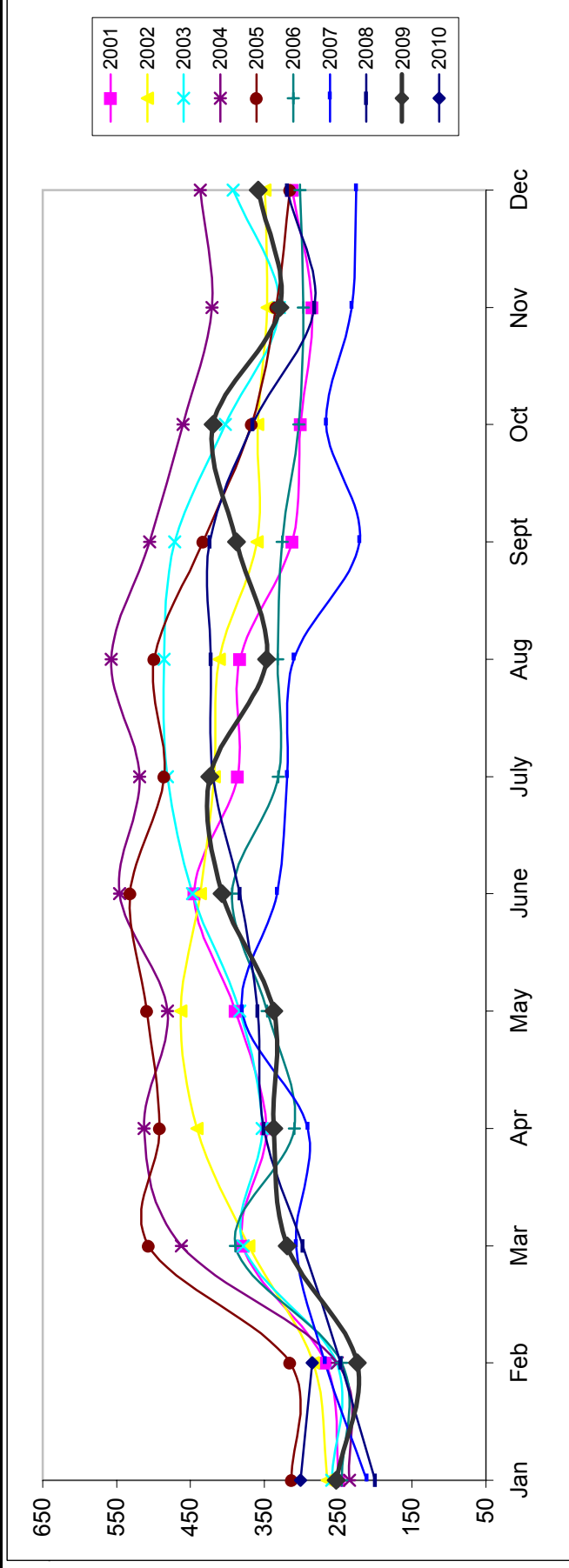
Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2001-2010) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233										



Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2001-2010) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285										



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