

# MLS Statistics

December 2016 - Placer County

## RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	287	417	-31.2%	246	16.7%
Listing Inventory	669	697	-4.0%	731	-8.5%
Number of New Escrows	231	157	47.1%	254	-9.1%
Number of Closed Escrows	495	502	-1.4%	488	1.4%
Median (1)	\$425,000	\$428,250	-0.8%	\$395,000	7.6%
Mean (2)	\$477,718	\$481,291	-0.7%	\$431,560	10.7%
Mode (3)	\$500,000 to \$749,999	\$500,000 to \$749,999	NA	\$500,000 to \$749,999	NA

## YEAR-TO-DATE STATISTICS

	01/01/16 to 12/31/16	01/01/16 to 11/30/16	01/01/15 to 12/31/15	% Change
New Listings Published	6,192	5,905	5,290	17.1%
Number of New Escrows Opened	4,562	4,331	3,764	21.2%
Number of Closed Escrows	6,148	5,646	6,159	-0.2%
Dollar Volume of Closed Escrows	\$2,927,449,957	\$2,687,361,544	\$2,700,461,818	8.4%
Median	\$426,000	\$426,000	\$392,000	8.7%
Mean	\$476,163	\$475,976	\$438,458	8.6%

## PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	1	0	7
\$70,000-\$79,999	0	0.0%	0	0	1
\$80,000-\$89,999	0	0.0%	0	0	1
\$90,000-\$99,999	0	0.0%	0	0	1
\$100,000-\$119,999	0	0.0%	2	0	2
\$120,000-\$139,999	0	0.0%	1	0	1
\$140,000-\$159,999	2	0.4%	3	0	2
\$160,000-\$179,999	0	0.0%	2	0	0
\$180,000-\$199,999	0	0.0%	3	0	0
\$200,000-\$249,999	16	3.2%	1	0	2
\$250,000-\$299,999	35	7.1%	8	0	3
\$300,000-\$349,999	55	11.1%	1	4	4
\$350,000-\$399,999	98	19.8%	0	1	2
\$400,000-\$449,999	82	16.6%	0	2	1
\$450,000-\$499,999	58	11.7%	0	1	1
\$500,000-\$749,999	109	22.0%	0	0	2
\$750,000-\$999,999	20	4.0%	0	1	0
OVER \$1,000,000	20	4.0%	0	0	1
<b>TOTAL</b>	<b>495</b>		<b>22</b>	<b>9</b>	<b>31</b>

### Selling Prices of Classes Listed Above

\$89,999 or less	1.8%
\$90,000-\$139,999	1.3%
\$140,000-\$179,999	1.6%
\$180,000-\$299,999	12.2%
\$300,000-\$399,999	29.6%
\$400,000-\$749,999	46.0%
\$750,000 and over	7.5%



## TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	89
Conventional	299
FHA	91
VA	35
Other	14

## LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	297	56.3%
31-60 Days	109	20.6%
61-90 Days	56	10.6%
91-120 Days	31	5.9%
121+Days	35	6.6%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



# Home Sales Report - December 2016

Number of New Listing:	287	Total Sales Reported Last Month:	502
Number of New Listings Last Month:	417	Sales Volume:	\$236,470,513
Total Sales Reported:	495	Average Sales Price:	\$477,718

*These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271*

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	495	Condos	22	\$202,257	\$218,700	\$184,342
Pending Sales	231	Houses	495	\$477,718	\$481,291	\$431,560
Total Number of Listings	669	2 Bedrooms	60	\$351,970	\$365,014	\$349,742
Median Sales Price	\$425,000	3 Bedrooms	217	\$414,672	\$420,075	\$365,501
Average Sales Price	\$477,718	4+ Bedrooms	218	\$575,084	\$578,628	\$531,920

## Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville					Area 12650, 12663 Loomis, Penryn				
				Last Year					Last Year
Total Sales:	194			170	Total Sales:	28			19
Pending Sales	48			101	Pending Sales	5			15
Total Number of Listings	195			205	Total Number of Listings	32			37
Median Sales Price	\$414,950			\$380,000	Median Sales Price	\$563,500			\$622,000
Average Sales Price	\$439,064			\$409,863	Average Sales Price	\$772,134			\$619,268
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	4	\$179,463	\$219,217	\$185,042	Condos	0	\$0	\$0	\$0
Houses	194	\$439,064	\$437,123	\$409,863	Houses	28	\$772,134	\$863,500	\$619,268
2 Bedrooms	29	\$333,451	\$341,073	\$303,911	2 Bedrooms	0	\$0	\$557,500	\$375,800
3 Bedrooms	81	\$403,682	\$396,762	\$366,992	3 Bedrooms	17	\$526,106	\$637,800	\$562,288
4+ Bedrooms	84	\$509,643	\$499,820	\$502,131	4+ Bedrooms	11	\$1,152,539	\$987,821	\$689,200

Area 12746 Granite Bay					Area 12201-12209 Lincoln				
				Last Year					Last Year
Total Sales:	22			28	Total Sales:	79			106
Pending Sales	5			13	Pending Sales	29			43
Total Number of Listings	75			77	Total Number of Listings	103			99
Median Sales Price	\$735,000			\$620,000	Median Sales Price	\$385,000			\$377,500
Average Sales Price	\$756,136			\$689,232	Average Sales Price	\$430,538			\$405,619
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	4	\$257,375	\$255,750	\$201,500
Houses	22	\$756,136	\$701,370	\$689,232	Houses	79	\$430,538	\$454,524	\$405,619
2 Bedrooms	1	\$395,000	\$0	\$0	2 Bedrooms	17	\$455,801	\$442,745	\$428,127
3 Bedrooms	7	\$618,929	\$475,939	\$463,938	3 Bedrooms	34	\$365,494	\$405,518	\$326,394
4+ Bedrooms	14	\$850,536	\$808,153	\$779,350	4+ Bedrooms	28	\$494,182	\$517,324	\$473,900

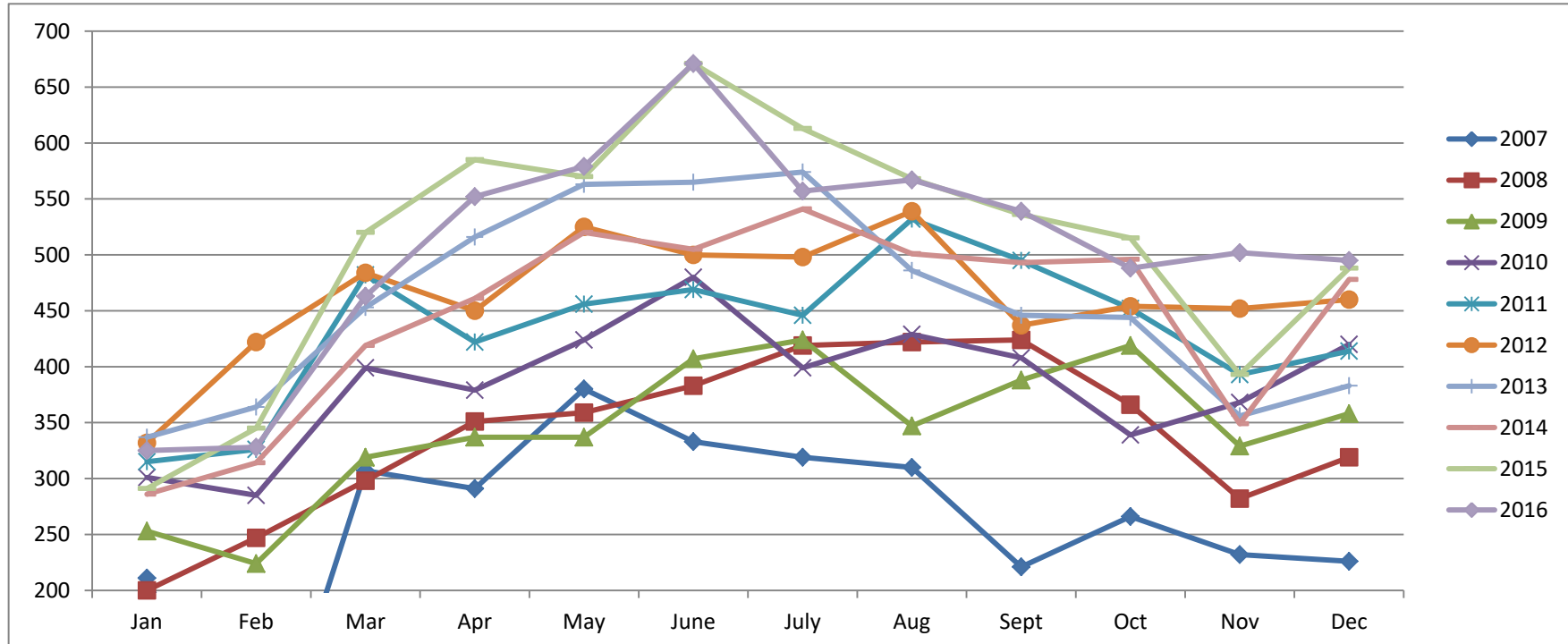
Area 12301, 12306, 12307, 12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV, CV, CX, AG, Wei, BC				
				Last Year					Last Year
Total Sales:	56			42	Total Sales:	23			30
Pending Sales	16			26	Pending Sales	9			12
Total Number of Listings	85			97	Total Number of Listings	70			90
Median Sales Price	\$430,000			\$380,000	Median Sales Price	\$380,000			\$329,700
Average Sales Price	\$495,144			\$408,001	Average Sales Price	\$437,989			\$332,052
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	8	\$155,038	\$142,667	\$107,167	Condos	1	\$142,000	\$0	\$140,000
Houses	56	\$495,144	\$495,218	\$408,001	Houses	23	\$437,989	\$465,593	\$332,052
2 Bedrooms	6	\$273,250	\$277,500	\$287,238	2 Bedrooms	3	\$246,667	\$255,800	\$285,014
3 Bedrooms	28	\$429,789	\$444,313	\$370,152	3 Bedrooms	15	\$434,582	\$449,705	\$313,297
4+ Bedrooms	22	\$638,839	\$660,360	\$595,450	4+ Bedrooms	5	\$563,000	\$690,733	\$408,375

Area 12677, 12765 Rocklin					Area 12304 Foresthill				
				Last Year					Last Year
Total Sales:	83			78	Total Sales:	9			15
Pending Sales	27			38	Pending Sales	6			6
Total Number of Listings	85			103	Total Number of Listings	19			20
Median Sales Price	\$450,000			\$416,500	Median Sales Price	\$340,000			\$340,500
Average Sales Price	\$456,073			\$435,473	Average Sales Price	\$3,188,889			\$386,667
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	5	\$264,000	\$229,450	\$233,083	Condos	0	\$0	\$0	\$0
Houses	83	\$456,073	\$443,805	\$435,473	Houses	9	\$318,889	\$405,400	\$386,667
2 Bedrooms	2	\$205,000	\$329,667	\$396,167	2 Bedrooms	2	\$257,500	\$218,667	\$243,500
3 Bedrooms	27	\$376,879	\$395,571	\$365,189	3 Bedrooms	7	\$336,429	\$485,429	\$348,227
4+ Bedrooms	54	\$504,970	\$498,038	\$485,558	4+ Bedrooms	0	\$0	\$0	\$575,333

# Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	211	3	307	291	380	333	319	310	221	266	232	226
<b>2008</b>	200	247	298	351	359	383	419	422	424	366	282	319
<b>2009</b>	253	224	319	337	337	407	424	347	388	419	329	358
<b>2010</b>	301	285	399	379	424	480	399	429	408	339	368	420
<b>2011</b>	315	326	482	422	456	469	446	532	495	452	393	414
<b>2012</b>	332	422	484	450	525	500	498	539	437	454	452	460
<b>2013</b>	337	364	453	516	563	565	574	486	446	444	356	383
<b>2014</b>	286	314	419	461	520	505	541	501	493	496	349	478
<b>2015</b>	291	345	520	585	570	671	613	568	536	515	393	488
<b>2016</b>	325	328	463	552	579	671	557	567	539	488	502	495

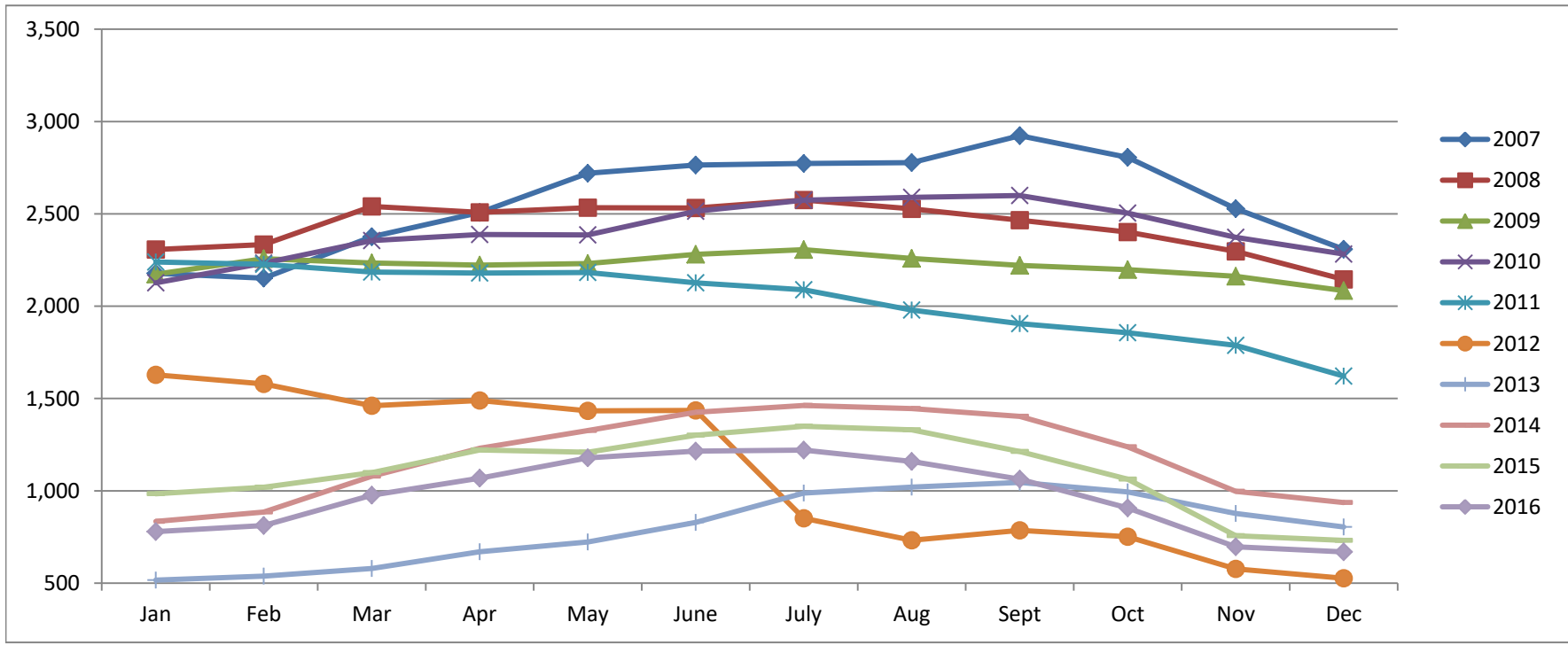


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
<b>2008</b>	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
<b>2009</b>	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
<b>2010</b>	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
<b>2011</b>	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
<b>2012</b>	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
<b>2013</b>	516	538	579	670	723	829	988	1,020	1,045	994	877	804
<b>2014</b>	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
<b>2015</b>	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063	757	731
<b>2016</b>	779	812	976	1,068	1,178	1,215	1,220	1,159	1,063	907	697	669

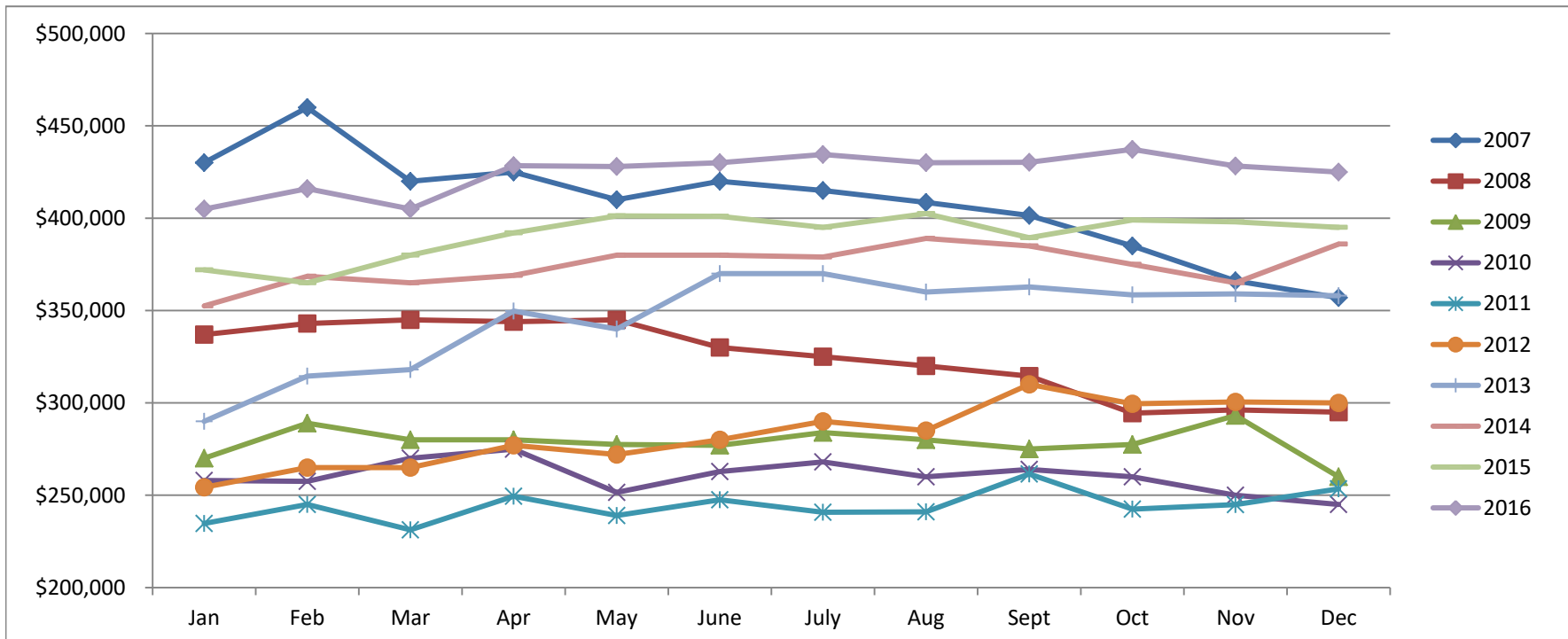


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
<b>2008</b>	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
<b>2009</b>	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
<b>2010</b>	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
<b>2011</b>	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
<b>2012</b>	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
<b>2013</b>	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
<b>2014</b>	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
<b>2015</b>	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000	\$398,000	\$395,000
<b>2016</b>	\$404,900	\$416,000	\$405,000	\$428,429	\$427,990	\$430,000	\$434,500	\$430,000	\$430,235	\$437,250	\$428,250	\$425,000

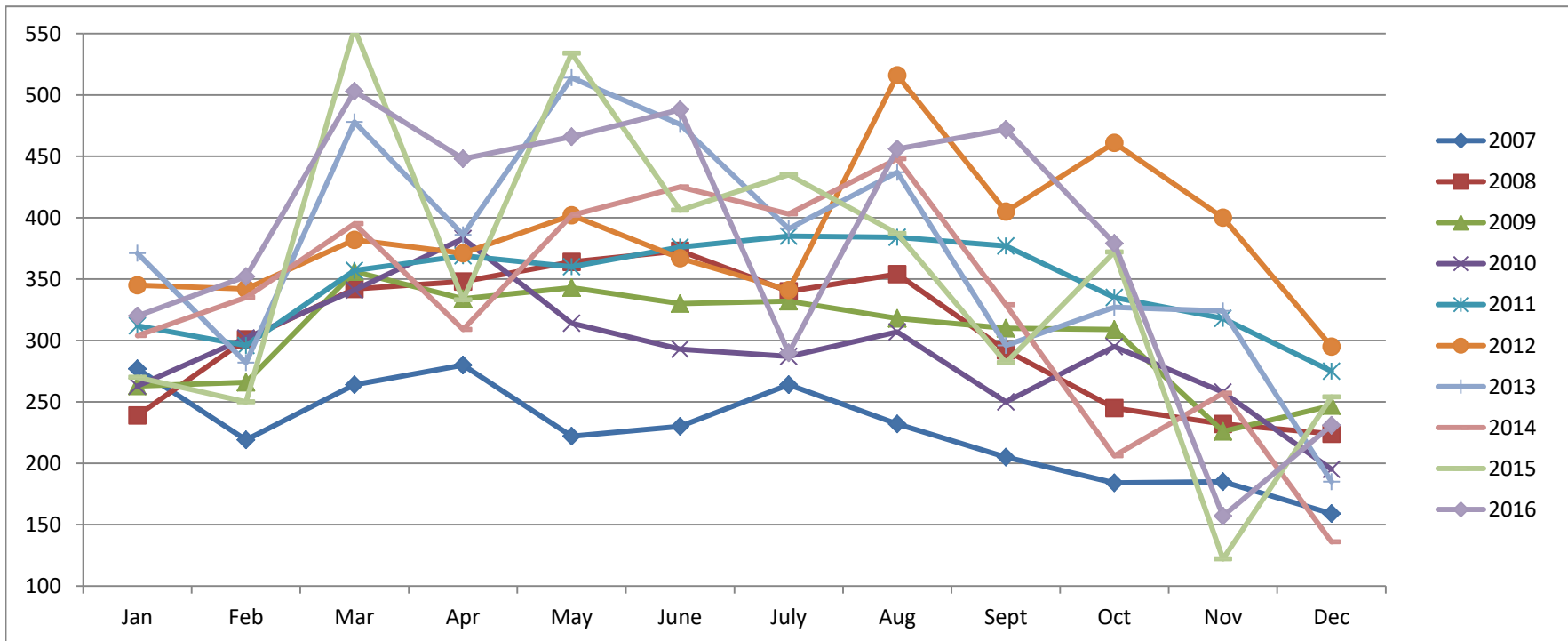


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2007</b>	277	219	264	280	222	230	264	232	205	184	185	159
<b>2008</b>	239	301	342	348	364	373	340	354	292	245	232	224
<b>2009</b>	263	266	356	334	343	330	332	318	310	309	226	247
<b>2010</b>	263	302	341	383	314	293	287	307	250	295	258	195
<b>2011</b>	312	296	357	369	360	376	385	384	377	335	318	275
<b>2012</b>	345	342	382	371	402	367	341	516	405	461	400	295
<b>2013</b>	371	282	478	386	514	476	391	437	296	327	324	185
<b>2014</b>	304	335	395	309	402	425	403	448	329	206	257	136
<b>2015</b>	270	250	554	333	534	406	435	387	282	372	122	254
<b>2016</b>	320	352	503	448	466	488	290	456	472	379	157	231



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.