

MLS Statistics

December 2015 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	246	200	23.0%	274	-10.2%
Listing Inventory	731	757	-3.4%	936	-21.9%
Number of New Escrows	254	122	108.2%	136	86.8%
Number of Closed Escrows	488	393	24.2%	478	2.1%
Median (1)	\$395,000	\$398,000	-0.8%	\$386,000	2.3%
Mean (2)	\$431,560	\$438,637	-1.6%	\$430,429	0.3%
Mode (3)	\$500,000 to \$749,999	\$500,000 to \$749,999	NA	\$350,000 to \$399,999	NA

YEAR-TO-DATE STATISTICS

	01/01/15 to 12/31/15	01/01/15 to 11/30/15	01/01/14 to 12/31/14	% Change
New Listings Published	5,290	5,044	7,045	-24.9%
Number of New Escrows Opened	3,764	3,510	3,949	-4.7%
Number of Closed Escrows	6,159	5,668	5,435	13.3%
Dollar Volume of Closed Escrows	\$2,700,461,818	\$2,488,897,453	\$2,264,217,656	19.3%
Median	\$392,000	\$391,750	\$375,500	4.4%
Mean	\$438,458	\$439,114	\$416,599	5.2%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	0	0	4
\$70,000-\$79,999	1	0.2%	1	0	0
\$80,000-\$89,999	0	0.0%	0	0	2
\$90,000-\$99,999	0	0.0%	1	0	0
\$100,000-\$119,999	1	0.2%	2	0	0
\$120,000-\$139,999	1	0.2%	4	0	0
\$140,000-\$159,999	1	0.2%	3	0	1
\$160,000-\$179,999	3	0.6%	1	0	1
\$180,000-\$199,999	6	1.2%	2	0	1
\$200,000-\$249,999	19	3.9%	7	0	5
\$250,000-\$299,999	54	11.1%	4	1	0
\$300,000-\$349,999	83	17.0%	0	1	1
\$350,000-\$399,999	86	17.6%	0	1	1
\$400,000-\$449,999	70	14.3%	0	0	0
\$450,000-\$499,999	44	9.0%	0	0	0
\$500,000-\$749,999	94	19.3%	0	0	0
\$750,000-\$999,999	17	3.5%	0	0	1
OVER \$1,000,000	8	1.6%	0	0	0
TOTAL	488		25	3	17

Selling Prices of Classes Listed Above

\$89,999 or less	1.5%
\$90,000-\$139,999	1.7%
\$140,000-\$179,999	1.9%
\$180,000-\$299,999	18.6%
\$300,000-\$399,999	32.5%
\$400,000-\$749,999	39.0%
\$750,000 and over	4.9%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	89
Conventional	288
FHA	94
VA	32
Other	17

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	268	51.5%
31-60 Days	100	19.2%
61-90 Days	79	15.2%
91-120 Days	33	6.3%
121+Days	40	7.7%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - December 2015

Number of New Listing:	246	Total Sales Reported Last Month:	393
Number of New Listings Last Month:	200	Sales Volume:	\$210,601,365
Total Sales Reported:	488	Average Sales Price:	\$431,560

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	488	Condos	25	\$184,342	\$156,500	\$153,129
Pending Sales	254	Houses	488	\$431,560	\$438,637	\$430,429
Total Number of Listings	731	2 Bedrooms	77	\$349,742	\$349,237	\$349,010
Median Sales Price	\$395,000	3 Bedrooms	210	\$365,501	\$369,024	\$367,849
Average Sales Price	\$431,560	4+ Bedrooms	201	\$531,920	\$525,639	\$512,238

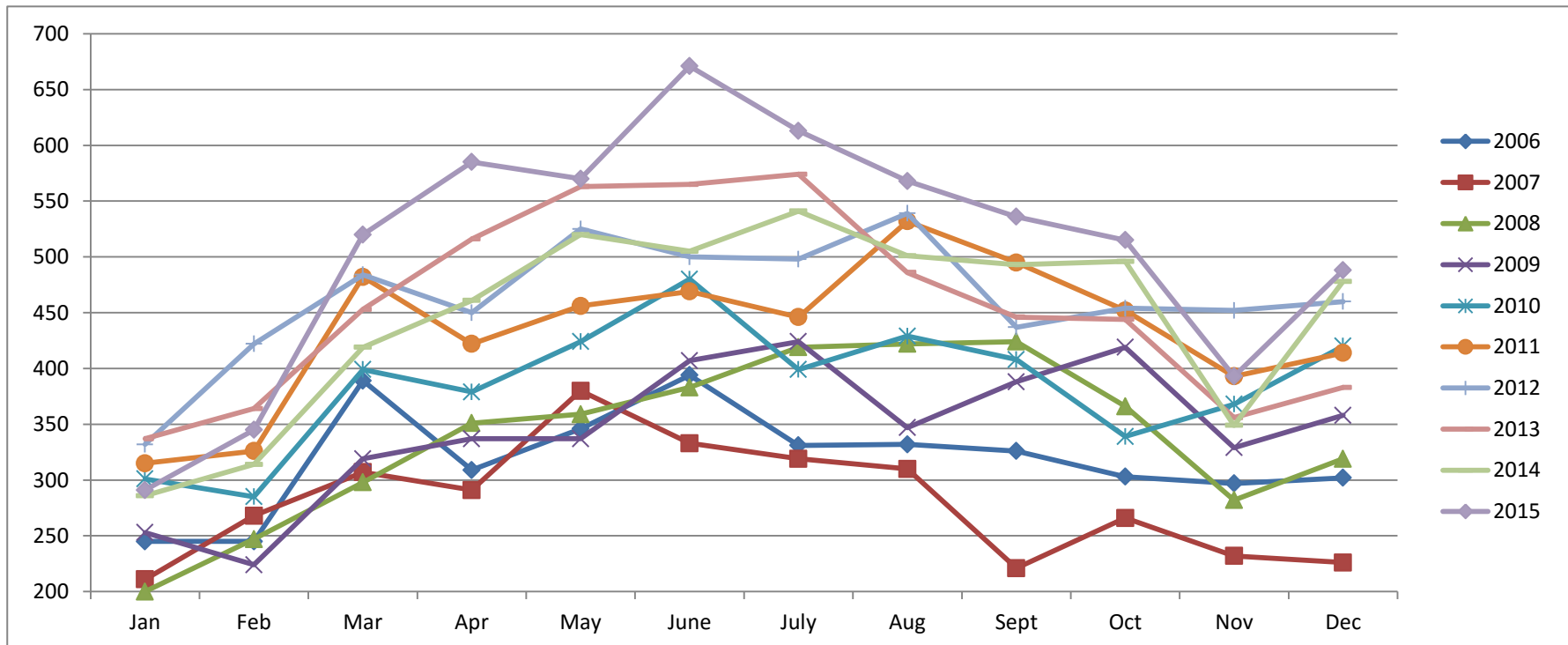
Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville					Area 12650, 12663 Loomis, Penryn				
				Last Year					Last Year
Total Sales:		170		195	Total Sales:		19		18
Pending Sales		101		45	Pending Sales		15		5
Total Number of Listings		205		279	Total Number of Listings		37		46
Median Sales Price		\$380,000		\$375,000	Median Sales Price		\$622,000		\$402,500
Average Sales Price		\$409,863		\$388,053	Average Sales Price		\$619,268		\$500,858
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	13	\$185,042	\$183,786	\$145,564	Condos	0	\$0	\$0	\$0
Houses	170	\$409,863	\$395,834	\$388,053	Houses	19	\$619,268	\$566,227	\$500,858
2 Bedrooms	28	\$303,911	\$297,431	\$316,646	2 Bedrooms	1	\$375,800	\$330,000	\$256,950
3 Bedrooms	75	\$366,992	\$373,831	\$341,699	3 Bedrooms	8	\$562,288	\$386,000	\$422,167
4+ Bedrooms	67	\$502,131	\$446,071	\$454,230	4+ Bedrooms	10	\$689,200	\$677,214	\$738,500
Area 12746 Granite Bay					Area 12201-12209 Lincoln				
				Last Year					Last Year
Total Sales:		28		30	Total Sales:		106		95
Pending Sales		13		8	Pending Sales		43		20
Total Number of Listings		77		86	Total Number of Listings		99		154
Median Sales Price		\$620,000		\$665,000	Median Sales Price		\$377,500		\$357,000
Average Sales Price		\$689,232		\$722,214	Average Sales Price		\$405,619		\$393,619
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	2	\$201,500	\$229,500	\$235,000
Houses	28	\$689,232	\$710,290	\$722,214	Houses	106	\$405,619	\$408,819	\$393,619
2 Bedrooms	0	\$0	\$0	\$475,000	2 Bedrooms	26	\$428,127	\$423,315	\$421,126
3 Bedrooms	8	\$463,938	\$488,980	\$592,313	3 Bedrooms	41	\$326,394	\$324,626	\$327,611
4+ Bedrooms	20	\$779,350	\$784,060	\$783,473	4+ Bedrooms	39	\$473,900	\$473,962	\$438,960
Area 12301, 12306, 12307, 12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				
				Last Year					Last Year
Total Sales:		42		53	Total Sales:		30		18
Pending Sales		26		16	Pending Sales		12		10
Total Number of Listings		97		118	Total Number of Listings		90		84
Median Sales Price		\$380,000		\$410,000	Median Sales Price		\$329,700		\$402,500
Average Sales Price		\$408,001		\$482,794	Average Sales Price		\$332,052		\$408,409
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	3	\$107,167	\$114,711	\$64,500	Condos	1	\$140,000	\$0	\$145,500
Houses	42	\$408,001	\$467,718	\$482,794	Houses	30	\$332,052	\$383,989	\$408,409
2 Bedrooms	8	\$287,238	\$332,750	\$196,438	2 Bedrooms	7	\$285,014	\$223,000	\$300,000
3 Bedrooms	24	\$370,152	\$449,828	\$409,144	3 Bedrooms	15	\$313,297	\$288,253	\$416,182
4+ Bedrooms	10	\$595,450	\$539,542	\$625,248	4+ Bedrooms	8	\$408,375	\$640,000	\$520,500
Area 12677, 12765 Rocklin					Area 12304 Foresthill				
				Last Year					Last Year
Total Sales:		78		62	Total Sales:		15		7
Pending Sales		38		26	Pending Sales		6		5
Total Number of Listings		103		133	Total Number of Listings		20		33
Median Sales Price		\$416,500		\$406,700	Median Sales Price		\$340,500		\$325,000
Average Sales Price		\$435,473		\$435,513	Average Sales Price		\$386,667		\$293,986
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	6	\$233,083	\$239,771	\$166,597	Condos	0	\$0	\$0	\$0
Houses	78	\$435,473	\$473,899	\$435,513	Houses	15	\$386,667	\$361,625	\$293,986
2 Bedrooms	6	\$396,167	\$271,667	\$368,500	2 Bedrooms	1	\$243,500	\$245,000	\$172,450
3 Bedrooms	28	\$365,189	\$371,880	\$348,499	3 Bedrooms	11	\$348,227	\$285,000	\$319,333
4+ Bedrooms	44	\$485,558	\$536,732	\$477,641	4+ Bedrooms	3	\$575,333	\$611,500	\$377,500

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585	570	671	613	568	536	515	393	488

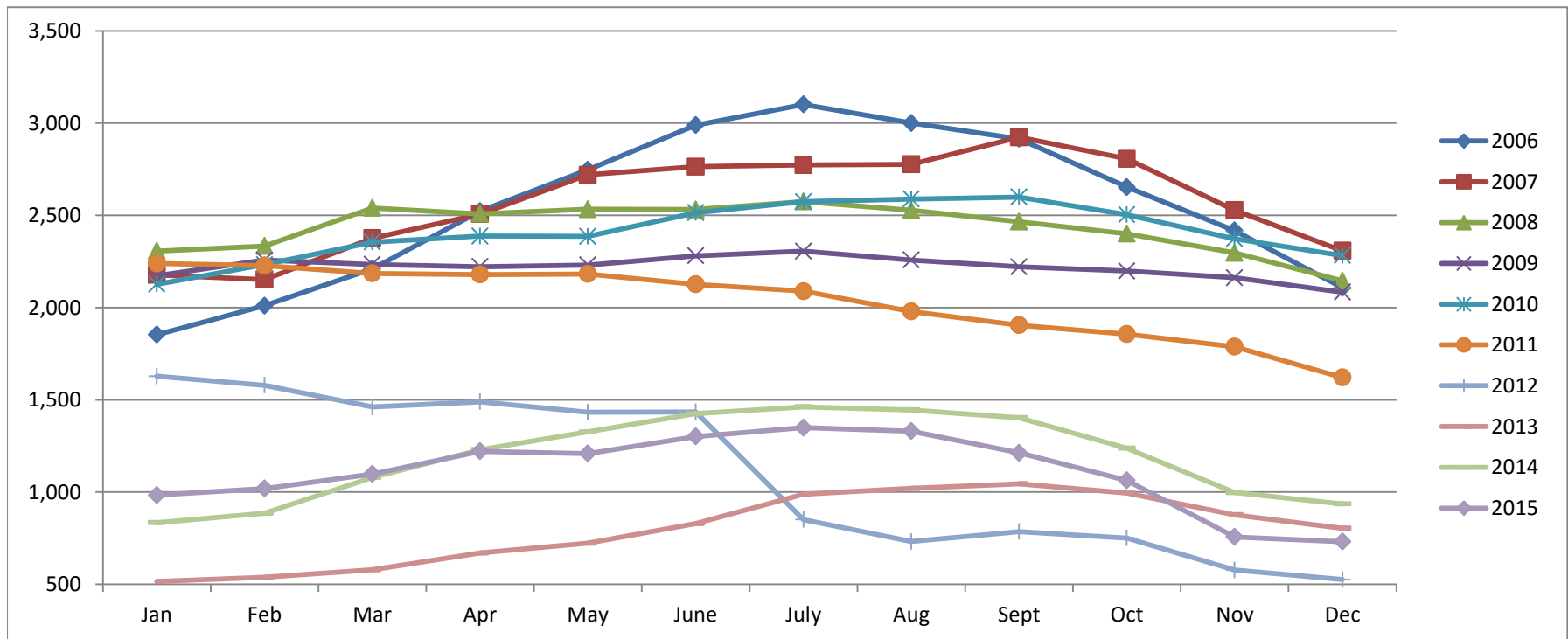


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063	757	731

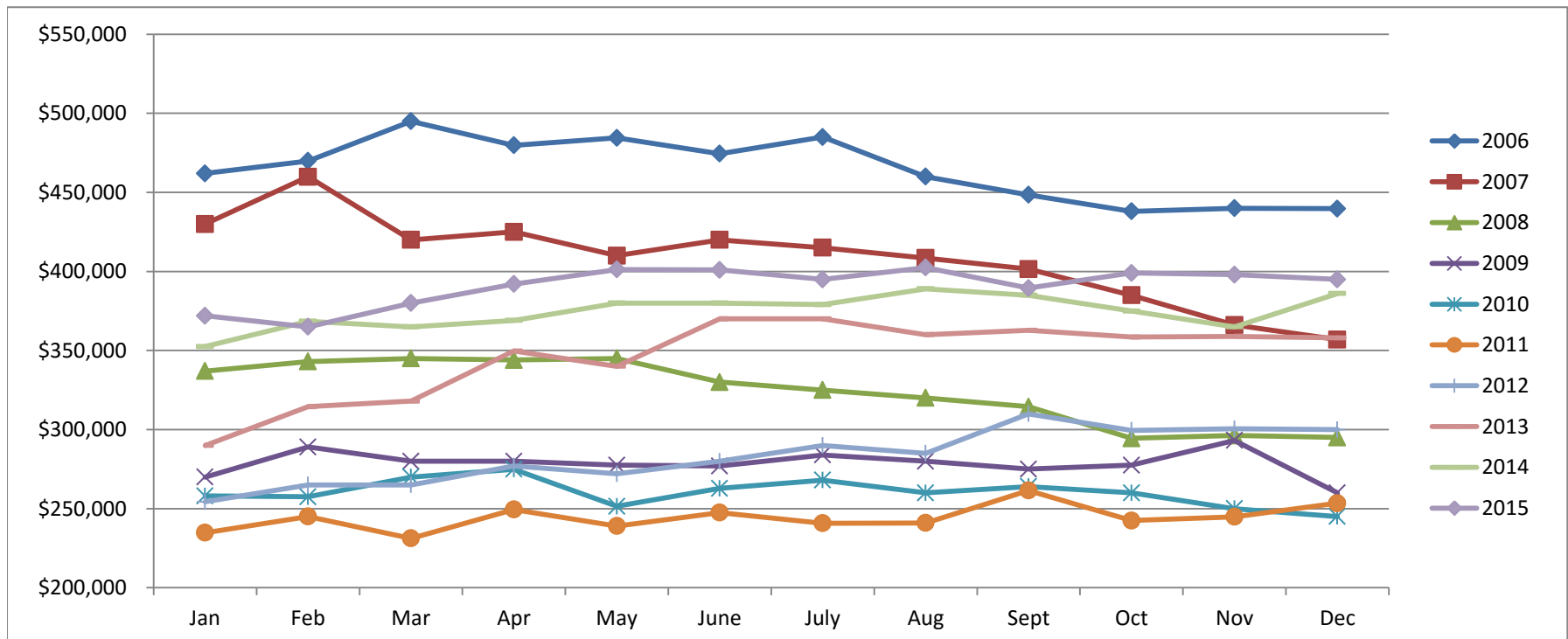


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000	\$398,000	\$395,000

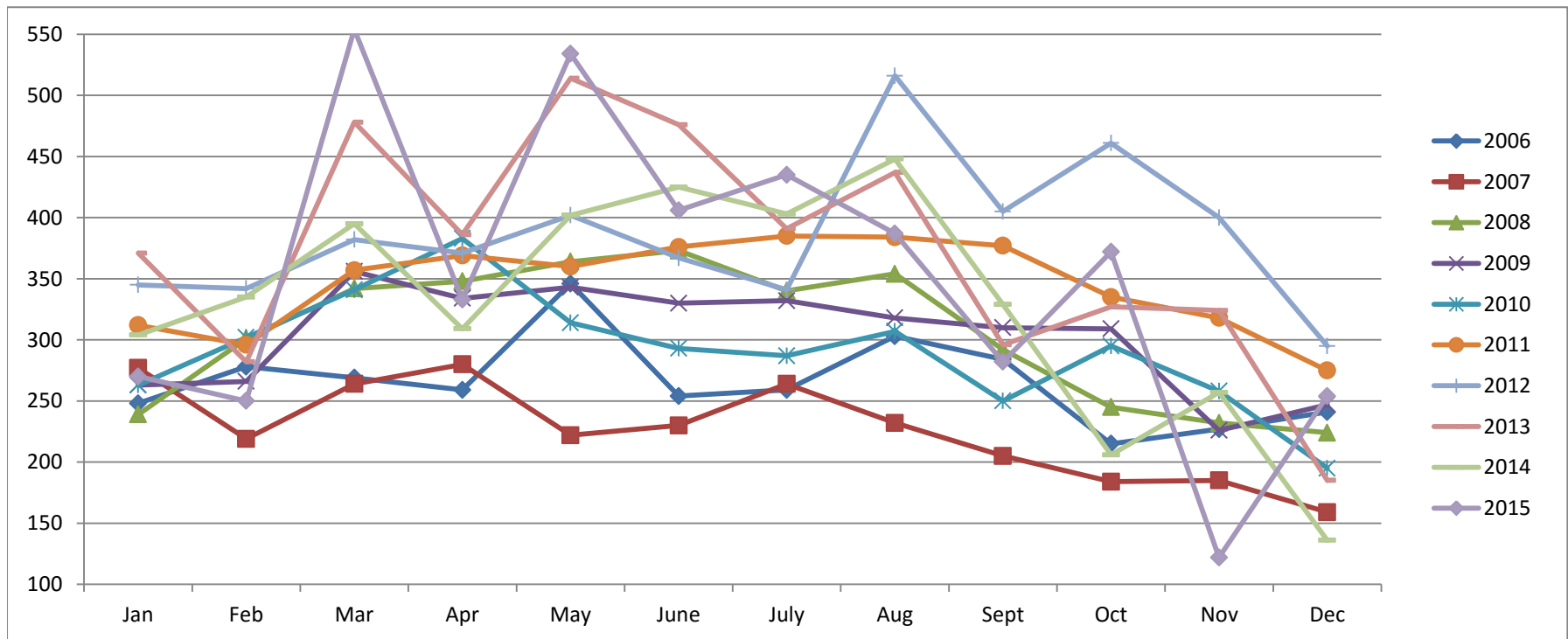


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250	554	333	534	406	435	387	282	372	122	254



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