

MLS Statistics

December 2014 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	274	288	-4.9%	301	-9.0%
Listing Inventory	936	997	-6.1%	804	16.4%
Number of New Escrows	136	257	-47.1%	185	-26.5%
Number of Closed Escrows	478	349	37.0%	383	24.8%
Median (1)	\$386,000	\$365,000	5.8%	\$358,000	7.8%
Mean (2)	\$430,429	\$405,619	6.1%	\$402,515	6.9%
Mode (3)	\$350,000 to \$399,999	\$300,000 to \$349,999	NA	\$300,000 to \$349,999	NA

YEAR-TO-DATE STATISTICS

	01/01/14 to 12/31/14	01/01/14 to 11/30/14	01/01/13 to 12/31/13	% Change
New Listings Published	7,045	6,771	6,372	10.6%
Number of New Escrows Opened	3,949	3,813	4,060	-2.7%
Number of Closed Escrows	5,435	4,951	5,580	-2.6%
Dollar Volume of Closed Escrows	\$2,264,217,656	\$2,055,821,996	\$2,165,171,055	4.6%
Median	\$375,500	\$375,000	\$350,000	7.3%
Mean	\$416,599	\$415,234	\$388,023	7.4%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	1	0	7
\$70,000-\$79,999	0	0.0%	0	0	1
\$80,000-\$89,999	1	0.2%	0	0	0
\$90,000-\$99,999	0	0.0%	1	0	0
\$100,000-\$119,999	0	0.0%	3	0	0
\$120,000-\$139,999	2	0.4%	1	0	3
\$140,000-\$159,999	3	0.6%	2	0	4
\$160,000-\$179,999	1	0.2%	3	0	1
\$180,000-\$199,999	6	1.3%	1	0	0
\$200,000-\$249,999	25	5.2%	2	2	2
\$250,000-\$299,999	58	12.1%	1	0	1
\$300,000-\$349,999	72	15.1%	0	0	3
\$350,000-\$399,999	94	19.7%	0	0	1
\$400,000-\$449,999	66	13.8%	0	0	0
\$450,000-\$499,999	44	9.2%	0	0	0
\$500,000-\$749,999	77	16.1%	0	0	1
\$750,000-\$999,999	23	4.8%	0	0	0
OVER \$1,000,000	6	1.3%	0	0	0
TOTAL	478		15	2	24

Selling Prices of Classes Listed Above

\$89,999 or less	1.9%
\$90,000-\$139,999	1.9%
\$140,000-\$179,999	2.7%
\$180,000-\$299,999	18.9%
\$300,000-\$399,999	32.8%
\$400,000-\$749,999	36.2%
\$750,000 and over	5.6%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	104
Conventional	255
FHA	73
VA	45
Other	22

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	237	47.5%
31-60 Days	97	19.4%
61-90 Days	78	15.6%
91-120 Days	43	8.6%
121+Days	44	8.8%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - December 2014

Number of New Listing:	274	Total Sales Reported Last Month:	349
Number of New Listings Last Month:	288	Sales Volume:	\$205,745,160
Total Sales Reported:	478	Average Sales Price:	\$430,429

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	478	Condos	15	\$153,129	\$170,110	\$163,437
Pending Sales	136	Houses	478	\$430,429	\$405,619	\$402,515
Total Number of Listings	936	2 Bedrooms	60	\$349,010	\$310,467	\$347,210
Median Sales Price	\$386,000	3 Bedrooms	203	\$367,849	\$346,856	\$318,742
Average Sales Price	\$430,429	4+ Bedrooms	215	\$512,238	\$503,503	\$499,835

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year
Total Sales:	195			157	Total Sales:	18			9
Pending Sales	45			61	Pending Sales	5			6
Total Number of Listings	279			253	Total Number of Listings	46			44
Median Sales Price	\$375,000			\$356,000	Median Sales Price	\$402,500			\$400,000
Average Sales Price	\$388,053			\$373,823	Average Sales Price	\$500,858			\$383,040
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	7	\$145,564	\$153,100	\$146,296	Condos	0	\$0	\$0	\$0
Houses	195	\$388,053	\$373,345	\$373,823	Houses	18	\$500,858	\$384,500	\$383,040
2 Bedrooms	21	\$316,646	\$304,990	\$292,500	2 Bedrooms	1	\$256,950	\$423,000	\$489,500
3 Bedrooms	89	\$341,699	\$334,784	\$325,526	3 Bedrooms	12	\$422,167	\$323,214	\$333,894
4+ Bedrooms	85	\$454,230	\$441,509	\$424,439	4+ Bedrooms	5	\$738,500	\$775,000	\$465,000

Area 12746 Granite Bay				Last Year	Area 12201-12209 Lincoln				Last Year
Total Sales:	30			30	Total Sales:	95			74
Pending Sales	8			10	Pending Sales	20			38
Total Number of Listings	86			91	Total Number of Listings	154			130
Median Sales Price	\$665,000			\$687,500	Median Sales Price	\$357,000			\$339,500
Average Sales Price	\$722,214			\$771,331	Average Sales Price	\$393,619			\$356,621
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	1	\$235,000	\$218,180	\$187,717
Houses	30	\$722,214	\$695,769	\$771,331	Houses	95	\$393,619	\$367,893	\$356,621
2 Bedrooms	1	\$475,000	\$0	\$410,000	2 Bedrooms	23	\$421,126	\$401,767	\$383,514
3 Bedrooms	8	\$592,313	\$473,181	\$449,556	3 Bedrooms	35	\$327,611	\$336,834	\$293,600
4+ Bedrooms	21	\$783,473	\$807,063	\$890,139	4+ Bedrooms	37	\$438,960	\$385,547	\$379,269

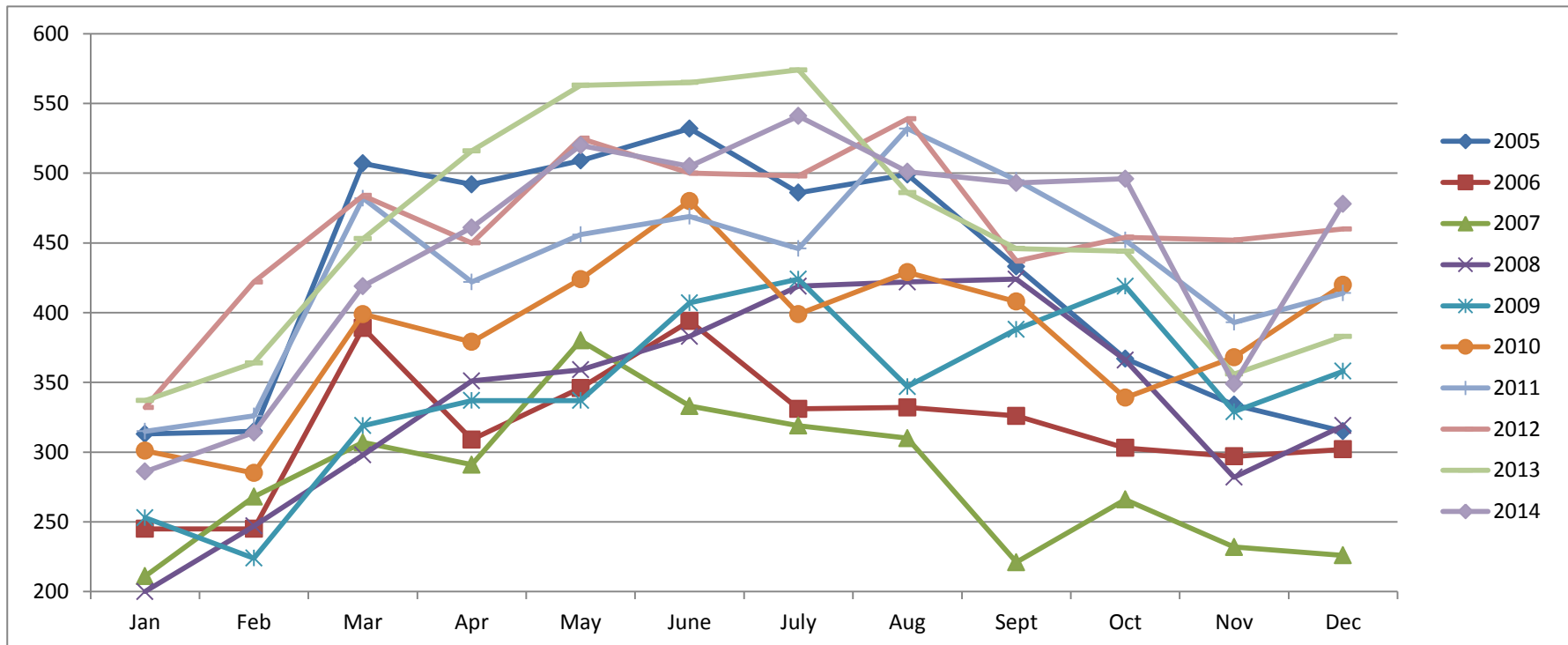
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				Last Year
Total Sales:	53			34	Total Sales:	18			19
Pending Sales	16			24	Pending Sales	10			7
Total Number of Listings	118			84	Total Number of Listings	84			69
Median Sales Price	\$410,000			\$371,000	Median Sales Price	\$402,500			\$269,000
Average Sales Price	\$482,794			\$405,244	Average Sales Price	\$408,409			\$356,109
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	1	\$64,500	\$100,125	\$93,667	Condos	1	\$145,500	\$0	\$0
Houses	53	\$482,794	\$433,180	\$405,244	Houses	18	\$408,409	\$374,652	\$356,109
2 Bedrooms	4	\$196,438	\$224,108	\$0	2 Bedrooms	3	\$300,000	\$195,781	\$219,500
3 Bedrooms	27	\$409,144	\$431,600	\$330,670	3 Bedrooms	13	\$416,182	\$277,784	\$274,855
4+ Bedrooms	22	\$625,248	\$621,656	\$561,173	4+ Bedrooms	2	\$520,500	\$573,063	\$807,917

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year
Total Sales:	62			52	Total Sales:	7			7
Pending Sales	26			32	Pending Sales	5			7
Total Number of Listings	133			103	Total Number of Listings	33			22
Median Sales Price	\$406,700			\$354,000	Median Sales Price	\$325,000			\$220,000
Average Sales Price	\$435,513			\$380,242	Average Sales Price	\$293,986			\$261,273
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	5	\$166,597	\$185,486	\$207,020	Condos	0	\$0	\$0	\$0
Houses	62	\$435,513	\$415,756	\$380,242	Houses	7	\$293,986	\$301,483	\$261,273
2 Bedrooms	5	\$368,500	\$258,000	\$272,400	2 Bedrooms	2	\$172,450	\$245,000	\$160,000
3 Bedrooms	16	\$348,499	\$331,895	\$310,248	3 Bedrooms	3	\$319,333	\$312,780	\$243,783
4+ Bedrooms	41	\$477,641	\$485,127	\$457,515	4+ Bedrooms	2	\$377,500	\$0	\$450,000

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478

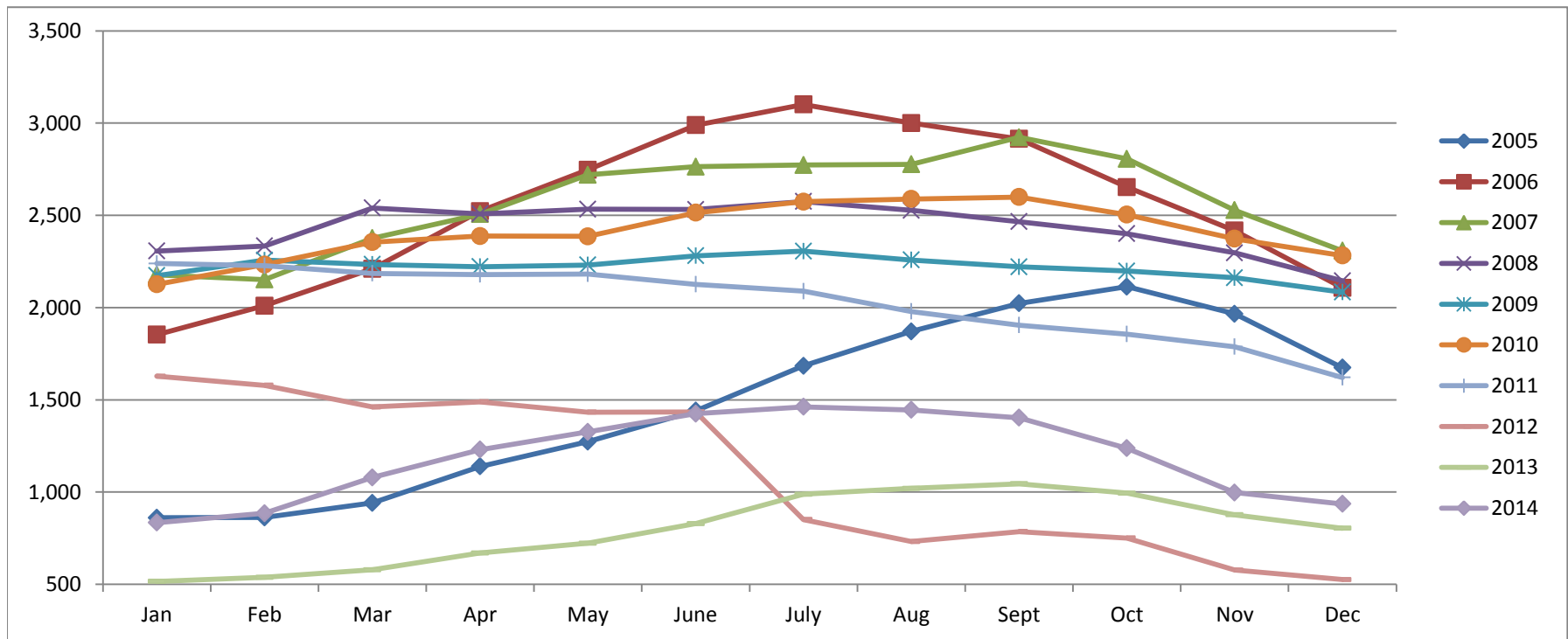


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936

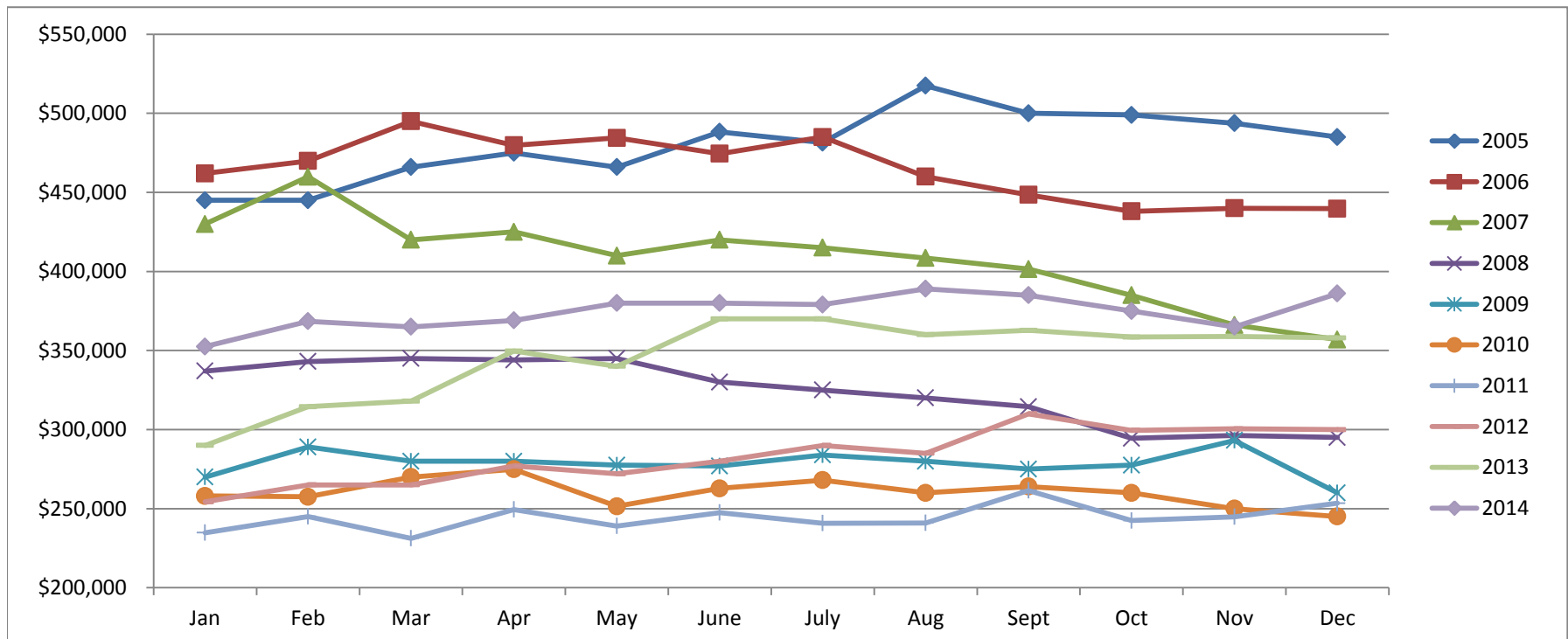


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000

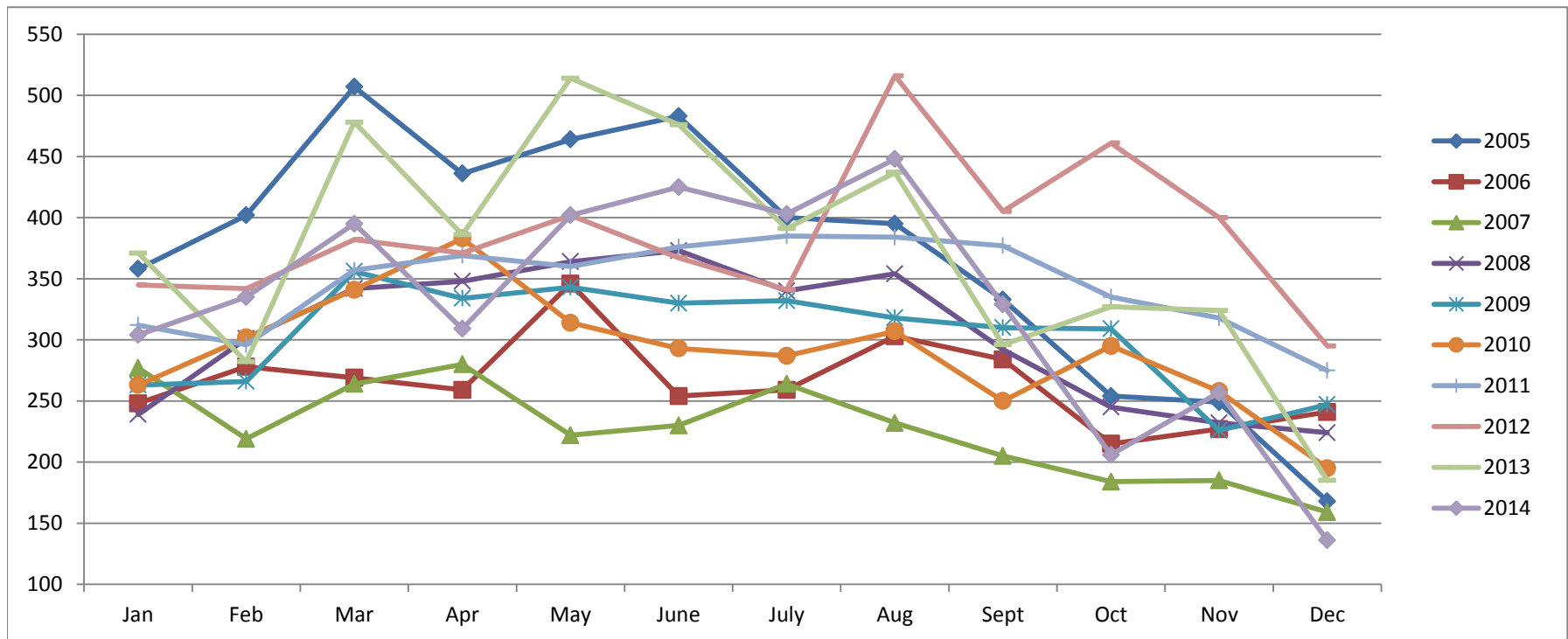


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136



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