

MLS Statistics

August 2016 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	571	463	23.3%	582	-1.9%
Listing Inventory	1,159	1,220	-5.0%	1,330	-12.9%
Number of New Escrows	456	290	57.2%	387	17.8%
Number of Closed Escrows	567	557	1.8%	568	-0.2%
Median (1)	\$430,000	\$434,500	-1.0%	\$402,450	6.8%
Mean (2)	\$472,775	\$483,321	-2.2%	\$456,513	3.6%
Mode (3)	\$500,000 to \$749,999	\$500,000 to \$749,999	NA	\$500,000 to \$749,999	NA

YEAR-TO-DATE STATISTICS

	01/01/16 to 08/31/16	01/01/16 to 07/31/16	01/01/15 to 08/31/15	% Change
New Listings Published	4,498	3,927	3,931	14.4%
Number of New Escrows Opened	3,323	2,867	2,734	21.5%
Number of Closed Escrows	4,087	3,516	4,194	-2.6%
Dollar Volume of Closed Escrows	\$1,936,732,878	\$1,666,823,160	\$1,835,034,127	5.5%
Median	\$425,000	\$425,000	\$390,000	9.0%
Mean	\$473,876	\$474,068	\$437,538	8.3%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	0	0	3
\$70,000-\$79,999	0	0.0%	1	0	0
\$80,000-\$89,999	0	0.0%	0	0	0
\$90,000-\$99,999	0	0.0%	0	0	3
\$100,000-\$119,999	2	0.4%	2	0	1
\$120,000-\$139,999	1	0.2%	3	0	1
\$140,000-\$159,999	2	0.4%	4	0	1
\$160,000-\$179,999	3	0.5%	2	0	0
\$180,000-\$199,999	1	0.2%	1	0	0
\$200,000-\$249,999	3	0.5%	6	0	1
\$250,000-\$299,999	32	5.6%	9	0	4
\$300,000-\$349,999	74	13.1%	5	1	0
\$350,000-\$399,999	93	16.4%	0	0	0
\$400,000-\$449,999	109	19.2%	0	1	1
\$450,000-\$499,999	78	13.8%	0	0	0
\$500,000-\$749,999	126	22.2%	0	1	0
\$750,000-\$999,999	26	4.6%	0	0	0
OVER \$1,000,000	17	3.0%	0	1	0
TOTAL	567		33	4	15

Selling Prices of Classes Listed Above

\$89,999 or less	0.6%
\$90,000-\$139,999	2.1%
\$140,000-\$179,999	1.9%
\$180,000-\$299,999	9.2%
\$300,000-\$399,999	27.9%
\$400,000-\$749,999	51.1%
\$750,000 and over	7.1%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	126
Conventional	326
FHA	96
VA	44
Other	10

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	388	64.5%
31-60 Days	115	19.1%
61-90 Days	56	9.3%
91-120 Days	17	2.8%
121+Days	26	4.3%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - August 2016

Number of New Listing: 571 Total Sales Reported Last Month: 557
 Number of New Listings Last Month: 463 Sales Volume: \$268,063,523
 Total Sales Reported: 567 Average Sales Price: \$472,775

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	567	Condos	33	\$214,355	\$208,554	\$189,558
Pending Sales	456	Houses	567	\$472,775	\$483,321	\$456,513
Total Number of Listings	1,159	2 Bedrooms	78	\$386,403	\$386,599	\$332,407
Median Sales Price	\$430,000	3 Bedrooms	245	\$412,159	\$418,666	\$394,634
Average Sales Price	\$472,775	4+ Bedrooms	244	\$561,251	\$568,988	\$540,941

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year
Total Sales:	225			216	Total Sales:	17			23
Pending Sales	163			129	Pending Sales	23			22
Total Number of Listings	321			369	Total Number of Listings	73			79
Median Sales Price	\$426,000			\$385,250	Median Sales Price	\$512,000			\$640,000
Average Sales Price	\$440,927			\$397,182	Average Sales Price	\$650,059			\$732,014
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	14	\$197,357	\$237,100	\$190,527	Condos	2	\$255,000	\$255,000	\$0
Houses	225	\$440,927	\$434,211	\$397,182	Houses	17	\$650,059	\$667,590	\$732,014
2 Bedrooms	22	\$343,127	\$330,585	\$277,307	2 Bedrooms	0	\$0	\$475,000	\$445,000
3 Bedrooms	96	\$384,527	\$395,073	\$367,762	3 Bedrooms	11	\$484,636	\$448,935	\$510,893
4+ Bedrooms	107	\$511,638	\$499,914	\$457,505	4+ Bedrooms	6	\$953,333	\$828,324	\$979,227

Area 12746 Granite Bay				Last Year	Area 12201-12209 Lincoln				Last Year
Total Sales:	31			32	Total Sales:	98			112
Pending Sales	24			22	Pending Sales	89			84
Total Number of Listings	113			123	Total Number of Listings	178			220
Median Sales Price	\$645,000			\$671,000	Median Sales Price	\$410,000			\$375,000
Average Sales Price	\$723,555			\$834,931	Average Sales Price	\$446,186			\$402,583
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	4	\$250,750	\$282,000	\$207,480
Houses	31	\$723,555	\$910,938	\$834,931	Houses	98	\$446,186	\$440,596	\$402,583
2 Bedrooms	0	\$0	\$0	\$665,000	2 Bedrooms	31	\$462,287	\$472,757	\$388,547
3 Bedrooms	8	\$474,113	\$567,400	\$545,667	3 Bedrooms	35	\$379,716	\$376,056	\$359,388
4+ Bedrooms	23	\$810,317	\$974,556	\$871,993	4+ Bedrooms	32	\$503,291	\$458,683	\$443,709

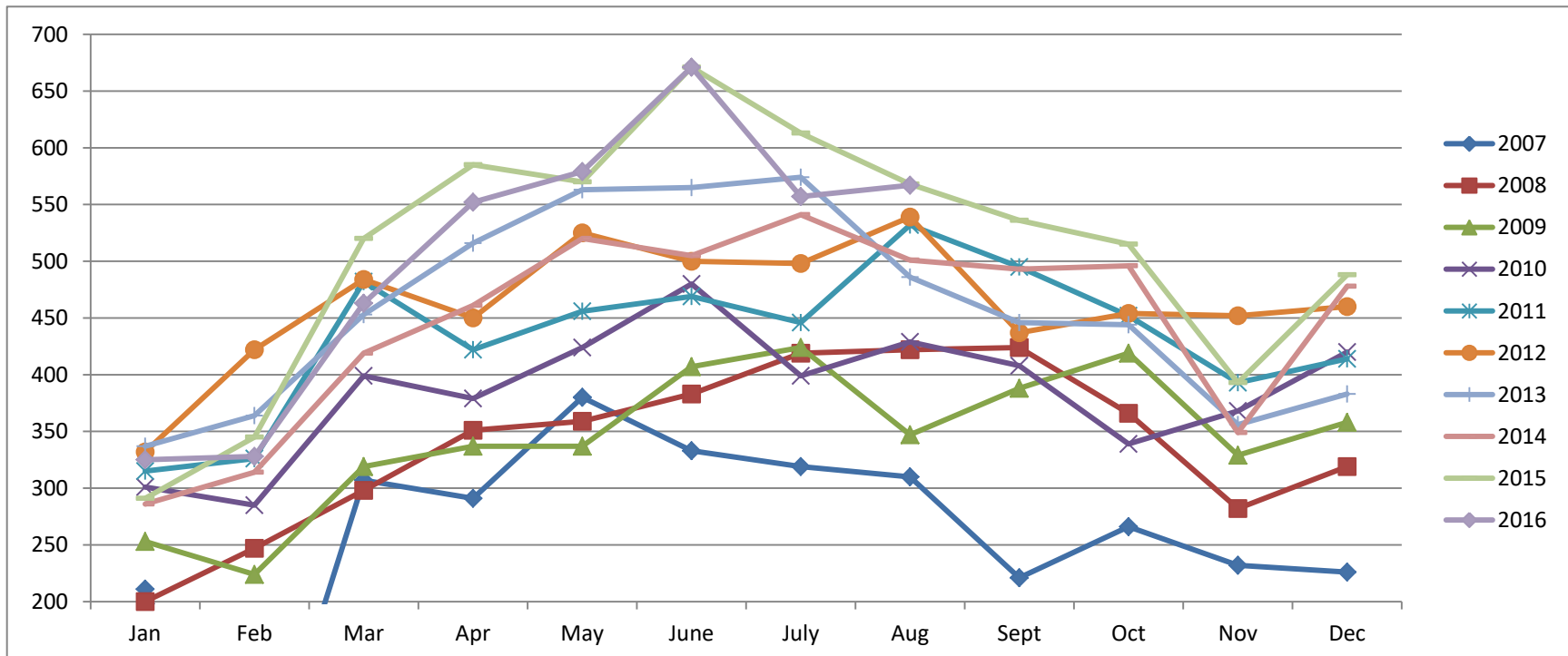
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV, CV, CX, AG, Wei, BC				Last Year
Total Sales:	56			57	Total Sales:	44			36
Pending Sales	42			40	Pending Sales	28			29
Total Number of Listings	148			177	Total Number of Listings	122			146
Median Sales Price	\$429,450			\$450,000	Median Sales Price	\$437,000			\$398,500
Average Sales Price	\$475,750			\$508,908	Average Sales Price	\$475,525			\$469,088
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	2	\$95,000	\$136,694	\$133,300	Condos	0	\$0	\$0	\$0
Houses	56	\$475,750	\$504,706	\$508,908	Houses	44	\$475,525	\$454,031	\$469,088
2 Bedrooms	9	\$389,011	\$335,000	\$285,725	2 Bedrooms	9	\$260,844	\$298,500	\$30
3 Bedrooms	30	\$424,333	\$466,665	\$469,593	3 Bedrooms	25	\$499,960	\$455,438	\$465,835
4+ Bedrooms	17	\$612,406	\$588,040	\$584,071	4+ Bedrooms	10	\$607,650	\$545,100	\$719,272

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year
Total Sales:	86			83	Total Sales:	9			9
Pending Sales	77			51	Pending Sales	9			7
Total Number of Listings	171			175	Total Number of Listings	29			31
Median Sales Price	\$449,250			\$423,216	Median Sales Price	\$379,000			\$305,000
Average Sales Price	\$470,225			\$434,068	Average Sales Price	\$358,667			\$326,878
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	11	\$237,064	\$181,217	\$215,143	Condos	0	\$0	\$0	\$0
Houses	86	\$470,225	\$471,617	\$434,068	Houses	9	\$358,667	\$431,064	\$326,878
2 Bedrooms	6	\$356,000	\$368,000	\$350,767	2 Bedrooms	1	\$275,000	\$253,100	\$260,000
3 Bedrooms	32	\$424,949	\$419,598	\$340,830	3 Bedrooms	7	\$344,000	\$475,813	\$351,725
4+ Bedrooms	48	\$514,688	\$531,672	\$486,281	4+ Bedrooms	1	\$545,000	\$429,000	\$318,750

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	211	3	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585	570	671	613	568	536	515	393	488
2016	325	328	463	552	579	671	557	567				

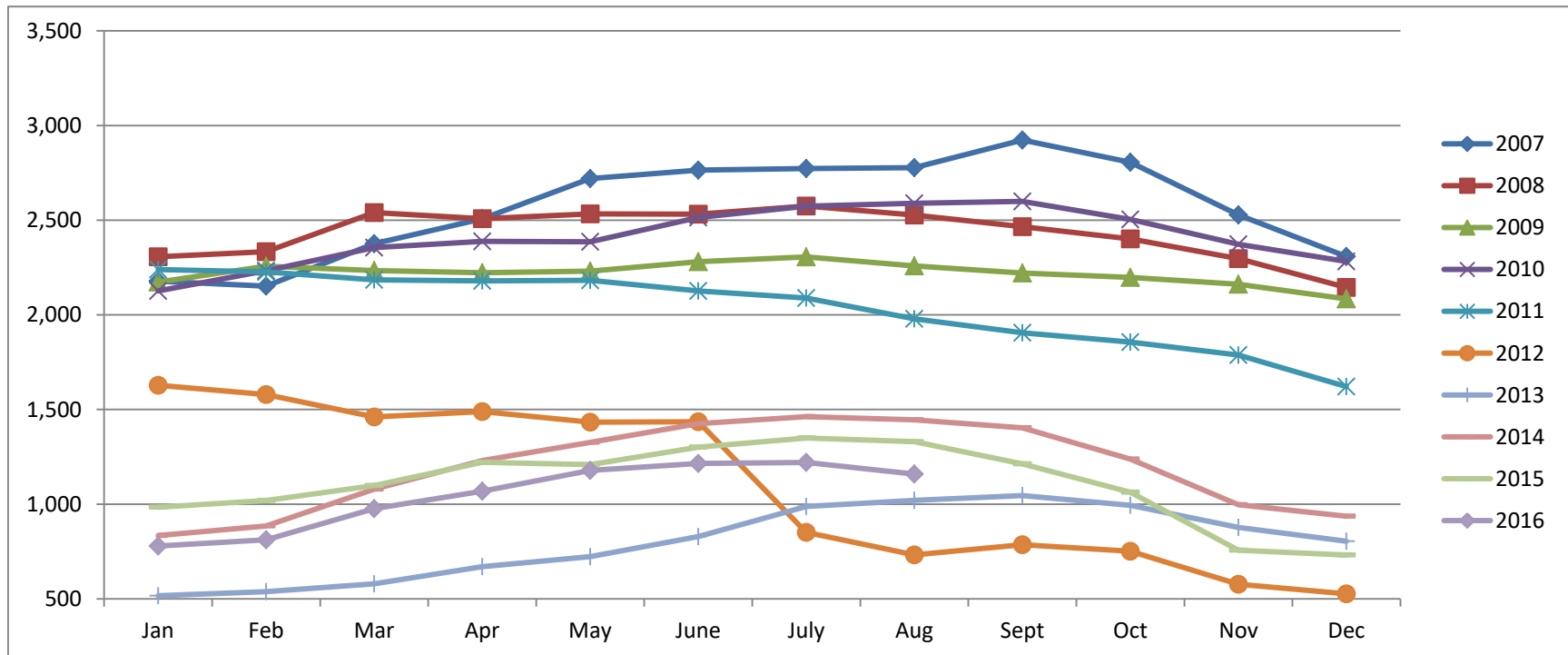


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330	1,213	1,063	757	731
2016	779	812	976	1,068	1,178	1,215	1,220	1,159				

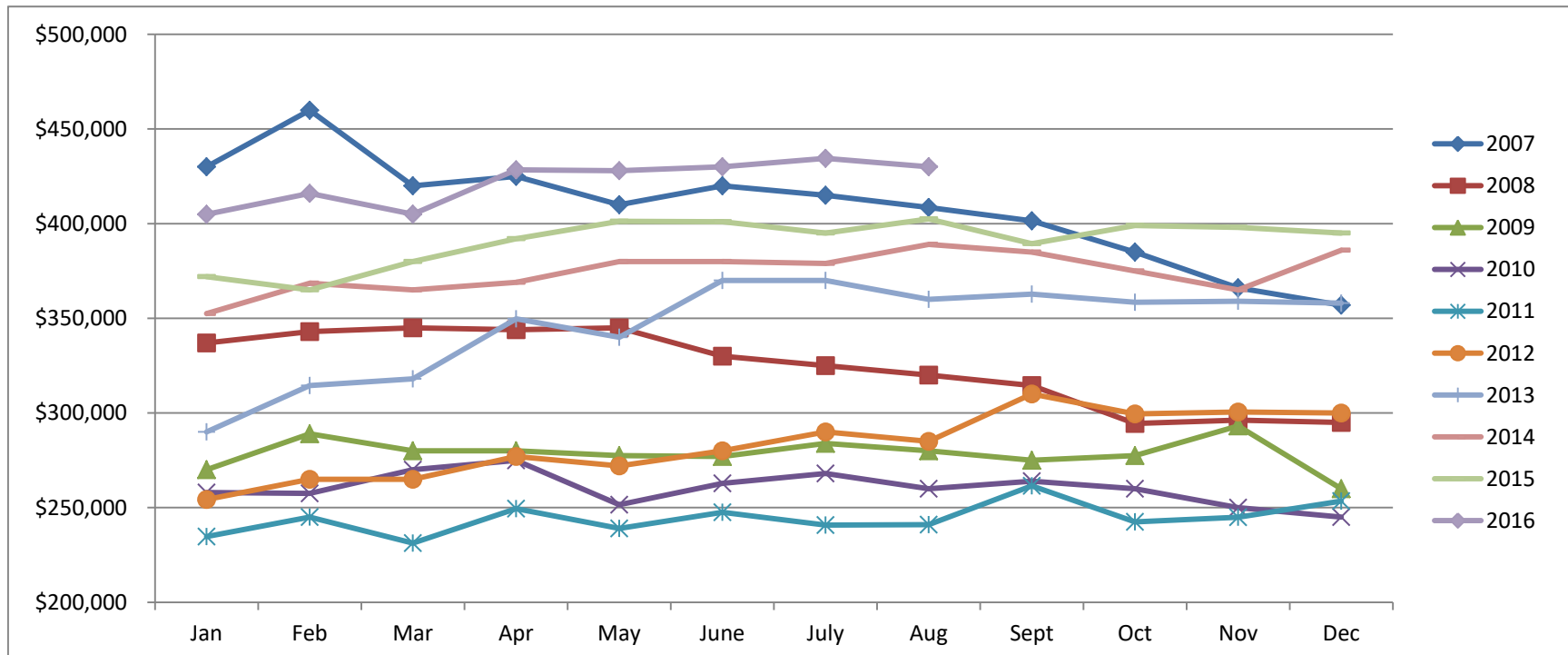


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450	\$389,450	\$399,000	\$398,000	\$395,000
2016	\$404,900	\$416,000	\$405,000	\$428,429	\$427,990	\$430,000	\$434,500	\$430,000				

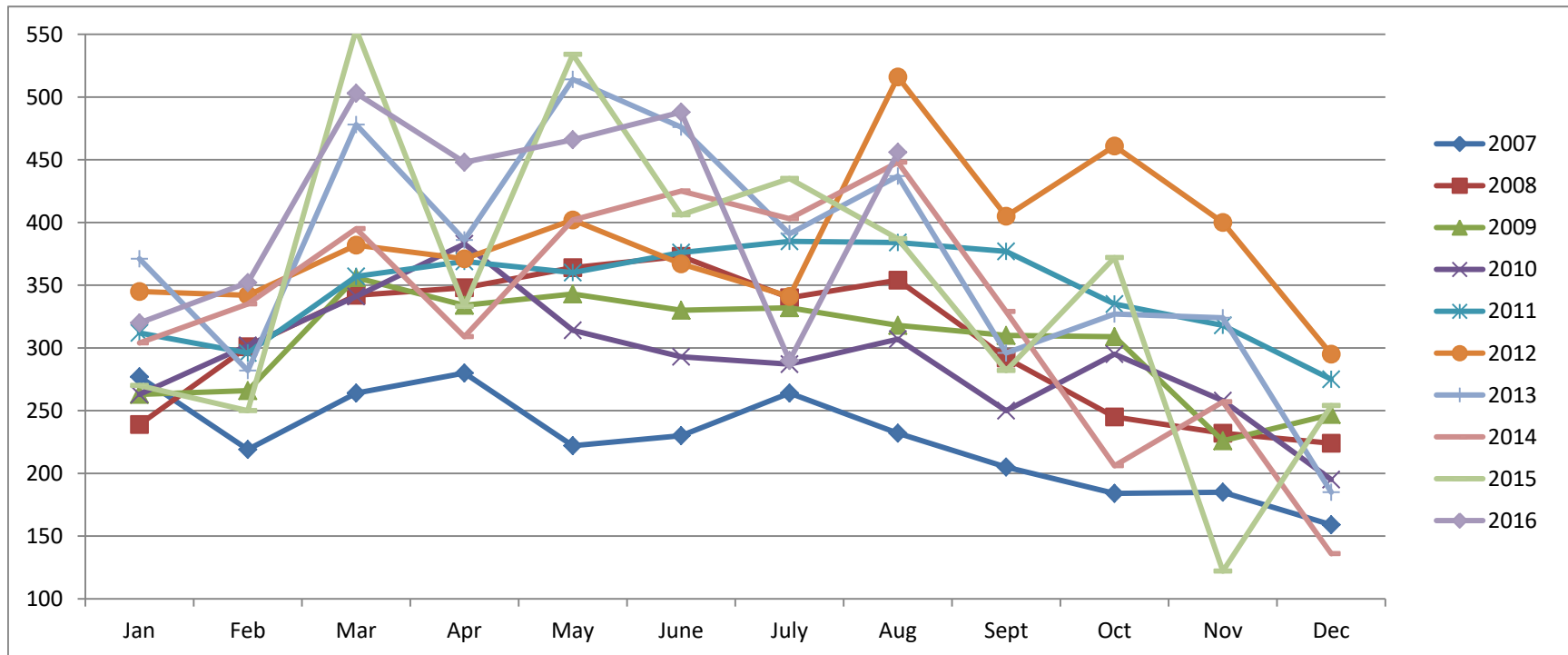


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2007-2016)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250	554	333	534	406	435	387	282	372	122	254
2016	320	352	503	448	466	488	290	456				



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