

# MLS Statistics

## August 2015 - Placer County

### RESIDENTIAL ONLY (Single Family Homes) Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	582	681	-14.5%	688	-15.4%
Listing Inventory	1,330	1,349	-1.4%	1,445	-8.0%
Number of New Escrows	387	435	-11.0%	448	-13.6%
Number of Closed Escrows	568	613	-7.3%	501	13.4%
Median (1)	\$402,450	\$395,000	1.9%	\$389,000	3.5%
Mean (2)	\$456,513	\$431,243	5.9%	\$436,579	4.6%
Mode (3)	\$500,000 to \$749,999	\$350,000 to \$399,999	NA	\$500,000 to \$749,999	NA

### YEAR-TO-DATE STATISTICS

	01/01/15 to 08/31/15	01/01/15 to 07/31/15	01/01/14 to 08/31/14	% Change
New Listings Published	3,931	3,349	5,110	-23.1%
Number of New Escrows Opened	2,734	2,347	3,021	-9.5%
Number of Closed Escrows	4,194	2,999	3,589	16.9%
Dollar Volume of Closed Escrows	\$1,835,034,127	\$1,306,149,983	\$1,492,763,940	22.9%
Median	\$390,000	\$389,000	\$375,000	4.0%
Mean	\$437,538	\$435,529	\$415,928	5.2%

### PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	1	0	4
\$70,000-\$79,999	0	0.0%	1	0	1
\$80,000-\$89,999	1	0.2%	0	0	1
\$90,000-\$99,999	0	0.0%	0	0	0
\$100,000-\$119,999	1	0.2%	1	0	0
\$120,000-\$139,999	1	0.2%	4	0	1
\$140,000-\$159,999	1	0.2%	1	0	0
\$160,000-\$179,999	1	0.2%	1	0	1
\$180,000-\$199,999	3	0.5%	7	1	0
\$200,000-\$249,999	25	4.4%	12	1	3
\$250,000-\$299,999	57	10.0%	2	1	3
\$300,000-\$349,999	86	15.1%	0	3	0
\$350,000-\$399,999	105	18.5%	0	0	1
\$400,000-\$449,999	77	13.6%	0	1	1
\$450,000-\$499,999	61	10.7%	0	0	0
\$500,000-\$749,999	111	19.5%	0	2	1
\$750,000-\$999,999	24	4.2%	0	0	0
OVER \$1,000,000	14	2.5%	0	0	0
<b>TOTAL</b>	<b>568</b>		<b>30</b>	<b>9</b>	<b>17</b>

#### Selling Prices of Classes Listed Above

\$89,999 or less	1.4%
\$90,000-\$139,999	1.3%
\$140,000-\$179,999	0.8%
\$180,000-\$299,999	18.4%
\$300,000-\$399,999	31.3%
\$400,000-\$749,999	40.7%
\$750,000 and over	6.1%



### TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	117
Conventional	315
FHA	112
VA	43
Other	14

### LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	357	59.4%
31-60 Days	137	22.8%
61-90 Days	52	8.7%
91-120 Days	19	3.2%
121+Days	36	6.0%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



# Home Sales Report - August 2015

Number of New Listing:	582	Total Sales Reported Last Month:	613
Number of New Listings Last Month:	681	Sales Volume:	\$259,299,143
Total Sales Reported:	568	Average Sales Price:	\$456,513

*These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271*

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	568	Condos	30	\$189,558	\$210,563	\$170,676
Pending Sales	387	Houses	568	\$456,513	\$431,243	\$436,579
Total Number of Listings	1,330	2 Bedrooms	70	\$332,407	\$363,652	\$359,483
Median Sales Price	\$402,450	3 Bedrooms	228	\$394,634	\$374,213	\$369,164
Average Sales Price	\$456,513	4+ Bedrooms	270	\$540,941	\$520,575	\$530,429

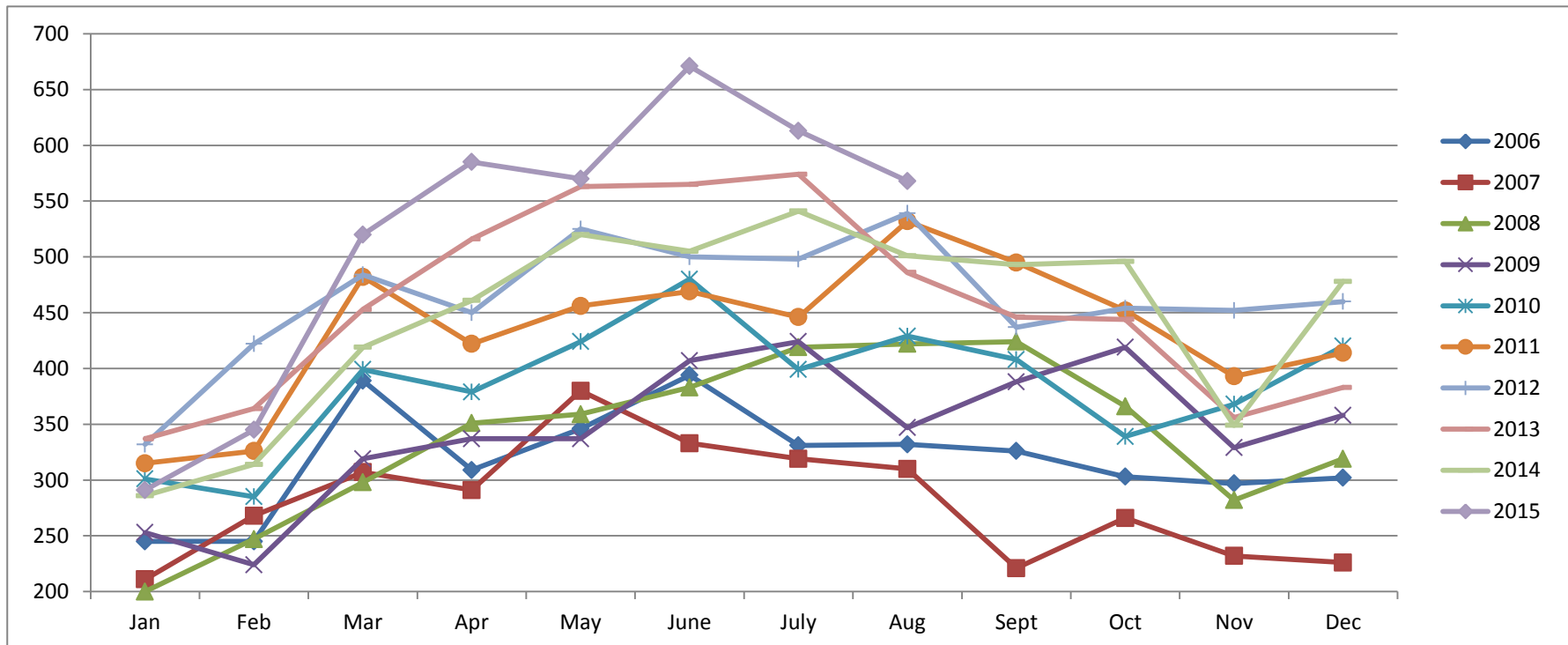
## Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville					Area 12650, 12663 Loomis, Penryn				
				Last Year					Last Year
Total Sales:		216		166	Total Sales:		23		17
Pending Sales		129		161	Pending Sales		22		17
Total Number of Listings		369		461	Total Number of Listings		79		75
Median Sales Price		\$385,250		\$369,875	Median Sales Price		\$640,000		\$563,000
Average Sales Price		\$397,182		\$404,376	Average Sales Price		\$732,014		\$552,324
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	13	\$190,527	\$204,906	\$188,536	Condos	0	\$0	\$0	\$0
Houses	216	\$397,182	\$400,505	\$404,376	Houses	23	\$732,014	\$518,095	\$552,324
2 Bedrooms	24	\$277,307	\$313,578	\$355,735	2 Bedrooms	1	\$445,000	\$262,500	\$270,000
3 Bedrooms	97	\$367,762	\$350,616	\$344,838	3 Bedrooms	11	\$510,893	\$420,902	\$500,750
4+ Bedrooms	95	\$457,505	\$350,616	\$483,383	4+ Bedrooms	11	\$979,227	\$679,571	\$685,333
Area 12746 Granite Bay					Area 12201-12209 Lincoln				
				Last Year					Last Year
Total Sales:		32		39	Total Sales:		112		99
Pending Sales		22		30	Pending Sales		84		88
Total Number of Listings		123		150	Total Number of Listings		220		227
Median Sales Price		\$671,000		\$705,000	Median Sales Price		\$375,000		\$374,000
Average Sales Price		\$834,931		\$767,274	Average Sales Price		\$402,583		\$406,006
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	5	\$207,480	\$222,000	\$210,467
Houses	32	\$834,931	\$804,582	\$767,274	Houses	112	\$402,583	\$398,007	\$406,006
2 Bedrooms	1	\$665,000	\$0	\$0	2 Bedrooms	30	\$388,547	\$431,737	\$445,550
3 Bedrooms	3	\$545,667	\$771,271	\$495,902	3 Bedrooms	35	\$359,388	\$337,865	\$360,899
4+ Bedrooms	28	\$871,993	\$815,686	\$837,305	4+ Bedrooms	47	\$443,709	\$415,327	\$415,797
Area 12301, 12306, 12307, 12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC				
				Last Year					Last Year
Total Sales:		57		38	Total Sales:		36		36
Pending Sales		40		46	Pending Sales		29		30
Total Number of Listings		177		173	Total Number of Listings		146		127
Median Sales Price		\$450,000		\$397,450	Median Sales Price		\$398,500		\$277,000
Average Sales Price		\$508,908		\$406,028	Average Sales Price		\$469,088		\$332,153
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	5	\$133,300	\$151,500	\$104,667	Condos	0	\$0	\$150,000	\$0
Houses	57	\$508,908	\$463,671	\$406,028	Houses	36	\$469,088	\$353,122	\$332,153
2 Bedrooms	4	\$285,725	\$279,035	\$368,475	2 Bedrooms	6	\$231,917	\$212,083	\$228,071
3 Bedrooms	27	\$469,593	\$415,821	\$387,306	3 Bedrooms	24	\$465,835	\$391,441	\$429,219
4+ Bedrooms	26	\$584,071	\$603,140	\$474,722	4+ Bedrooms	6	\$719,272	\$430,363	\$316,167
Area 12677, 12765 Rocklin					Area 12304 Foresthill				
				Last Year					Last Year
Total Sales:		83		94	Total Sales:		9		11
Pending Sales		51		65	Pending Sales		7		10
Total Number of Listings		175		185	Total Number of Listings		31		42
Median Sales Price		\$423,216		\$417,950	Median Sales Price		\$305,000		\$249,000
Average Sales Price		\$434,068		\$444,726	Average Sales Price		\$326,878		\$229,173
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	7	\$215,143	\$242,063	\$192,343	Condos	0	\$0	\$0	\$0
Houses	83	\$434,068	\$446,791	\$444,726	Houses	9	\$326,878	\$335,821	\$229,173
2 Bedrooms	3	\$350,767	\$377,925	\$264,340	2 Bedrooms	1	\$260,000	\$240,750	\$188,500
3 Bedrooms	27	\$340,830	\$355,147	\$356,934	3 Bedrooms	4	\$351,725	\$334,522	\$238,211
4+ Bedrooms	53	\$486,281	\$505,544	\$502,191	4+ Bedrooms	4	\$318,750	\$402,667	\$0

# Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585	570	671	613	568				

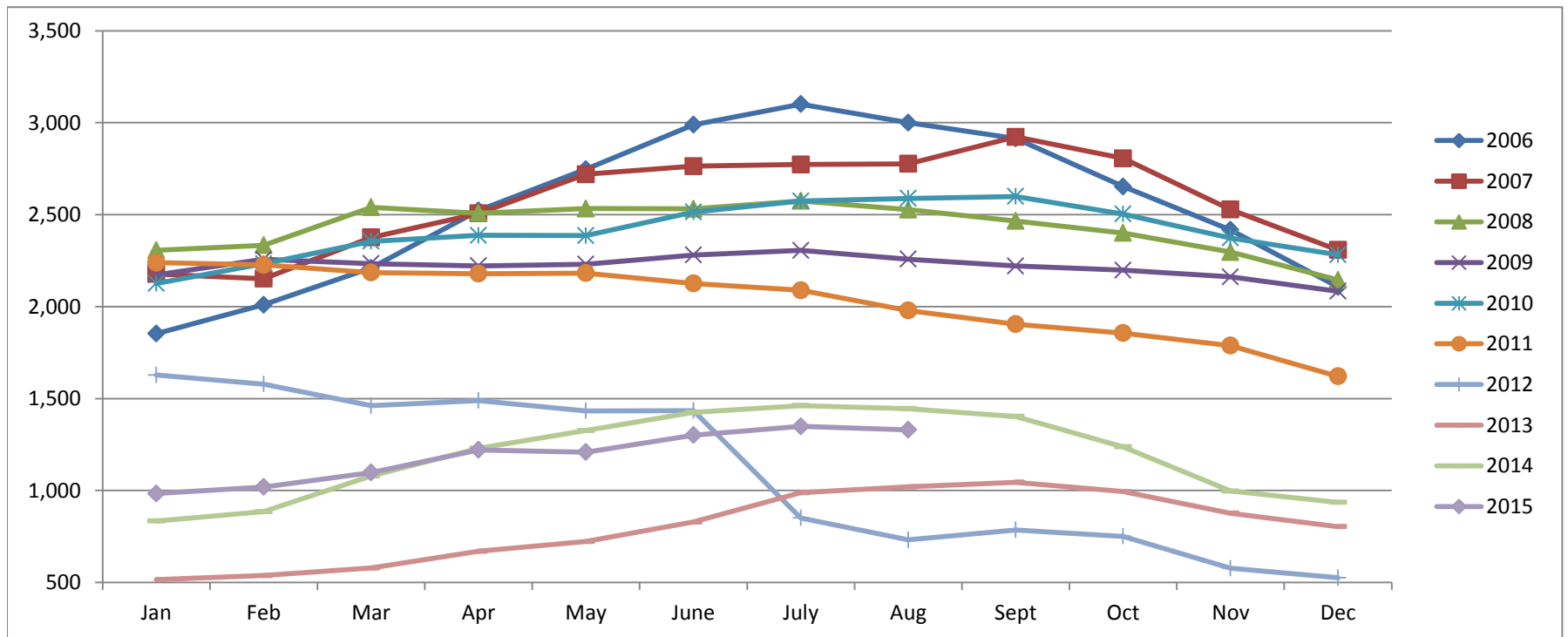


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2006</b>	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
<b>2007</b>	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
<b>2008</b>	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
<b>2009</b>	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
<b>2010</b>	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
<b>2011</b>	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
<b>2012</b>	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
<b>2013</b>	516	538	579	670	723	829	988	1,020	1,045	994	877	804
<b>2014</b>	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
<b>2015</b>	984	1,019	1,098	1,221	1,209	1,301	1,349	1,330				

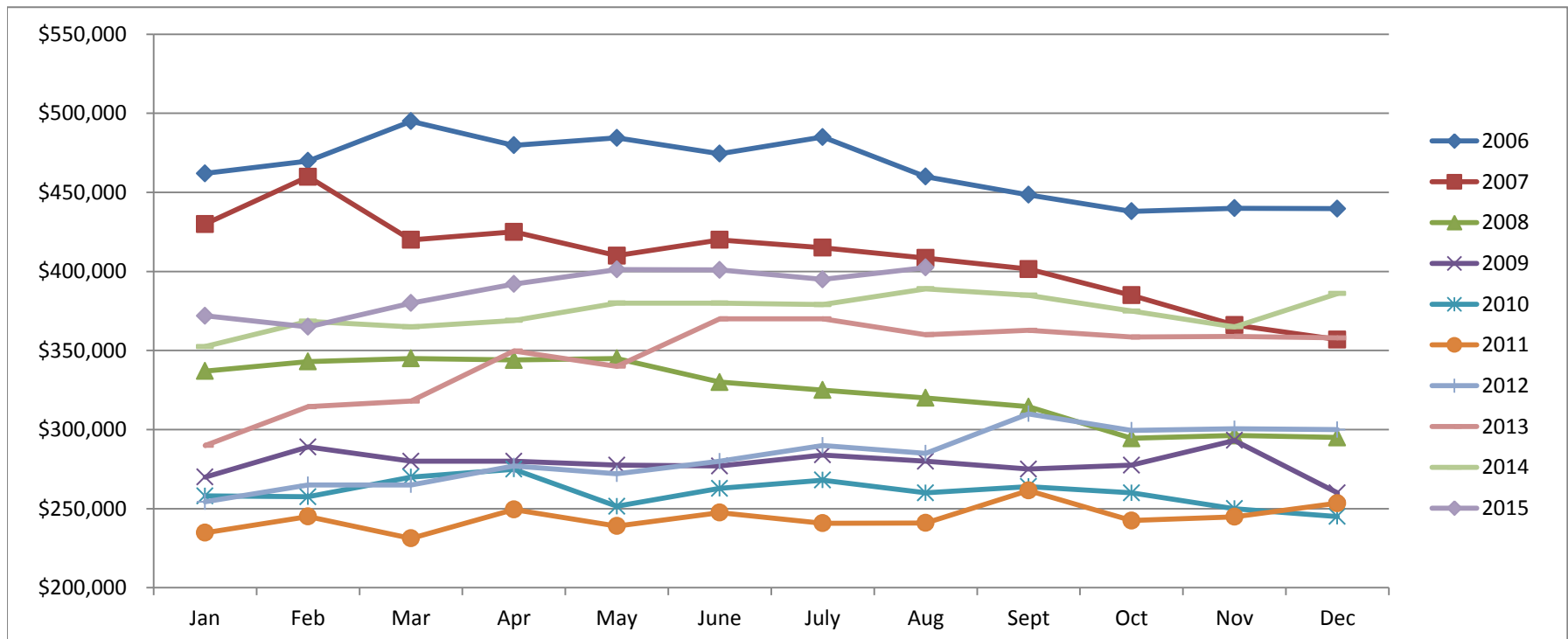


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# Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2006</b>	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
<b>2007</b>	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
<b>2008</b>	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
<b>2009</b>	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
<b>2010</b>	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
<b>2011</b>	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
<b>2012</b>	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
<b>2013</b>	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
<b>2014</b>	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
<b>2015</b>	\$372,000	\$365,000	\$380,000	\$392,000	\$401,250	\$401,000	\$395,000	\$402,450				

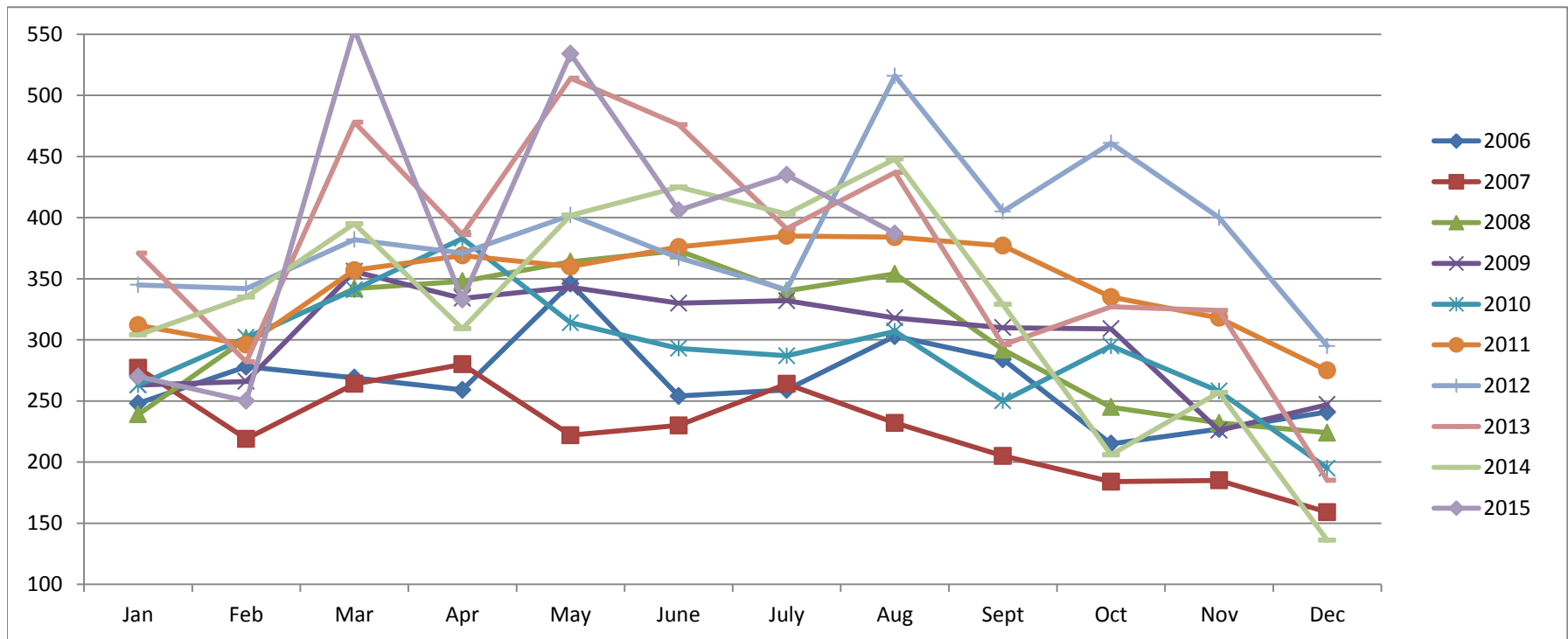


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# Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2006</b>	248	278	269	259	346	254	259	303	284	215	227	241
<b>2007</b>	277	219	264	280	222	230	264	232	205	184	185	159
<b>2008</b>	239	301	342	348	364	373	340	354	292	245	232	224
<b>2009</b>	263	266	356	334	343	330	332	318	310	309	226	247
<b>2010</b>	263	302	341	383	314	293	287	307	250	295	258	195
<b>2011</b>	312	296	357	369	360	376	385	384	377	335	318	275
<b>2012</b>	345	342	382	371	402	367	341	516	405	461	400	295
<b>2013</b>	371	282	478	386	514	476	391	437	296	327	324	185
<b>2014</b>	304	335	395	309	402	425	403	448	329	206	257	136
<b>2015</b>	270	250	554	333	534	406	435	387				



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