

# MLS Statistics

## August 2013 - Placer County

### RESIDENTIAL ONLY (Single Family Homes)

#### Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	624	554	12.6%	446	39.9%
Listing Inventory	1,020	988	3.2%	732	39.3%
Number of New Escrows	437	391	11.8%	516	-15.3%
Number of Closed Escrows	486	574	-15.3%	539	-9.8%
Median (1)	\$360,000	\$370,000	-2.7%	\$285,000	26.3%
Mean (2)	\$399,639	\$409,191	-2.3%	\$326,680	22.3%
Mode (3)	\$300,000 to \$349,999	\$250,000 to \$299,999	NA	\$200,000 to \$249,999	NA

### YEAR-TO-DATE STATISTICS

	01/01/13 to 08/31/13	01/01/13 to 07/31/13	01/01/12 to 08/31/12	% Change
New Listings Published	4,619	3,955	3,898	18.5%
Number of New Escrows Opened	2,928	2,491	3,076	-4.8%
Number of Closed Escrows	3,915	3,421	3,783	3.5%
Dollar Volume of Closed Escrows	\$1,501,253,422	\$1,304,100,099	\$1,170,041,725	28.3%
Median	\$344,000	\$340,000	\$272,000	26.5%
Mean	\$383,462	\$381,204	\$309,289	24.0%

### PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	2	0	1
\$70,000-\$79,999	2	0.4%	1	0	1
\$80,000-\$89,999	0	0.0%	1	0	0
\$90,000-\$99,999	0	0.0%	4	0	1
\$100,000-\$119,999	4	0.8%	2	0	1
\$120,000-\$139,999	0	0.0%	6	0	4
\$140,000-\$159,999	2	0.4%	2	0	1
\$160,000-\$179,999	9	1.9%	5	0	1
\$180,000-\$199,999	6	1.2%	3	0	0
\$200,000-\$249,999	48	9.9%	4	1	2
\$250,000-\$299,999	68	14.0%	2	1	1
\$300,000-\$349,999	88	18.1%	1	0	1
\$350,000-\$399,999	81	16.7%	0	0	1
\$400,000-\$449,999	47	9.7%	0	0	0
\$450,000-\$499,999	29	6.0%	0	0	1
\$500,000-\$749,999	80	16.5%	0	0	0
\$750,000-\$999,999	15	3.1%	0	0	1
OVER \$1,000,000	7	1.4%	0	0	0
<b>TOTAL</b>	<b>486</b>		<b>33</b>	<b>2</b>	<b>17</b>

#### Selling Prices of Classes Listed Above

\$89,999 or less	1.5%
\$90,000-\$139,999	4.1%
\$140,000-\$179,999	3.7%
\$180,000-\$299,999	25.3%
\$300,000-\$399,999	32.0%
\$400,000-\$749,999	29.2%
\$750,000 and over	4.3%



### TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	114
Conventional	267
FHA	86
VA	23
Other	33

### LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	388	74.2%
31-60 Days	77	14.7%
61-90 Days	34	6.5%
91-120 Days	14	2.7%
121+Days	10	1.9%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



# Home Sales Report - August 2013

Number of New Listing:	624	Total Sales Reported Last Month:	574
Number of New Listings Last Month:	554	Sales Volume:	\$194,224,323
Total Sales Reported:	486	Average Sales Price:	\$399,639

*These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271*

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	486	Condos	33	\$157,612	\$161,035	\$128,400
Pending Sales	437	Houses	486	\$399,639	\$409,191	\$326,680
Total Number of Listings	1,020	2 Bedrooms	63	\$293,629	\$318,991	\$249,683
Median Sales Price	\$360,000	3 Bedrooms	203	\$341,740	\$350,487	\$271,229
Average Sales Price	\$399,639	4+ Bedrooms	220	\$483,420	\$498,784	\$393,450

## Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year	
Total Sales:	175			203	Total Sales:	17			20	
Pending Sales	159			187	Pending Sales	21			18	
Total Number of Listings	337			161	Total Number of Listings	43			51	
Median Sales Price	\$360,000			\$287,000	Median Sales Price				\$430,000	\$455,000
Average Sales Price	\$368,487			\$302,053	Average Sales Price				\$525,959	\$469,355
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>			<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>		<u>Last Year</u>
Condos	17	\$163,753	\$187,586	\$128,022	Condos	0	\$0	\$0	\$0	\$0
Houses	175	\$368,487	\$368,001	\$302,053	Houses	17	\$525,959	\$642,294	\$469,355	\$469,355
2 Bedrooms	13	\$283,377	\$288,300	\$225,279	2 Bedrooms	2	\$402,500	\$0	\$313,333	\$313,333
3 Bedrooms	69	\$319,550	\$323,248	\$258,003	3 Bedrooms	7	\$359,500	\$410,386	\$426,111	\$426,111
4+ Bedrooms	93	\$416,693	\$435,707	\$358,287	4+ Bedrooms	8	\$702,475	\$832,036	\$576,513	\$576,513

Area 12746 Granite Bay				Last Year	Area 12201-12208 Lincoln				Last Year	
Total Sales:	41			31	Total Sales:	82			97	
Pending Sales	22			34	Pending Sales	87			101	
Total Number of Listings	122			85	Total Number of Listings	169			100	
Median Sales Price	\$650,000			\$548,000	Median Sales Price				\$341,000	\$261,000
Average Sales Price	\$699,661			\$630,585	Average Sales Price				\$361,176	\$292,115
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	0	\$0	\$0	\$0	Condos	0	\$0	\$220,000	\$105,250	
Houses	41	\$699,661	\$743,589	\$630,585	Houses	82	\$361,176	\$373,299	\$292,115	
2 Bedrooms	0	\$0	\$0	\$0	2 Bedrooms	27	\$350,174	\$406,535	\$340,836	
3 Bedrooms	14	\$510,585	\$537,270	\$644,167	3 Bedrooms	31	\$361,853	\$308,776	\$243,254	
4+ Bedrooms	27	\$797,700	\$820,004	\$629,130	4+ Bedrooms	24	\$372,679	\$420,561	\$300,870	

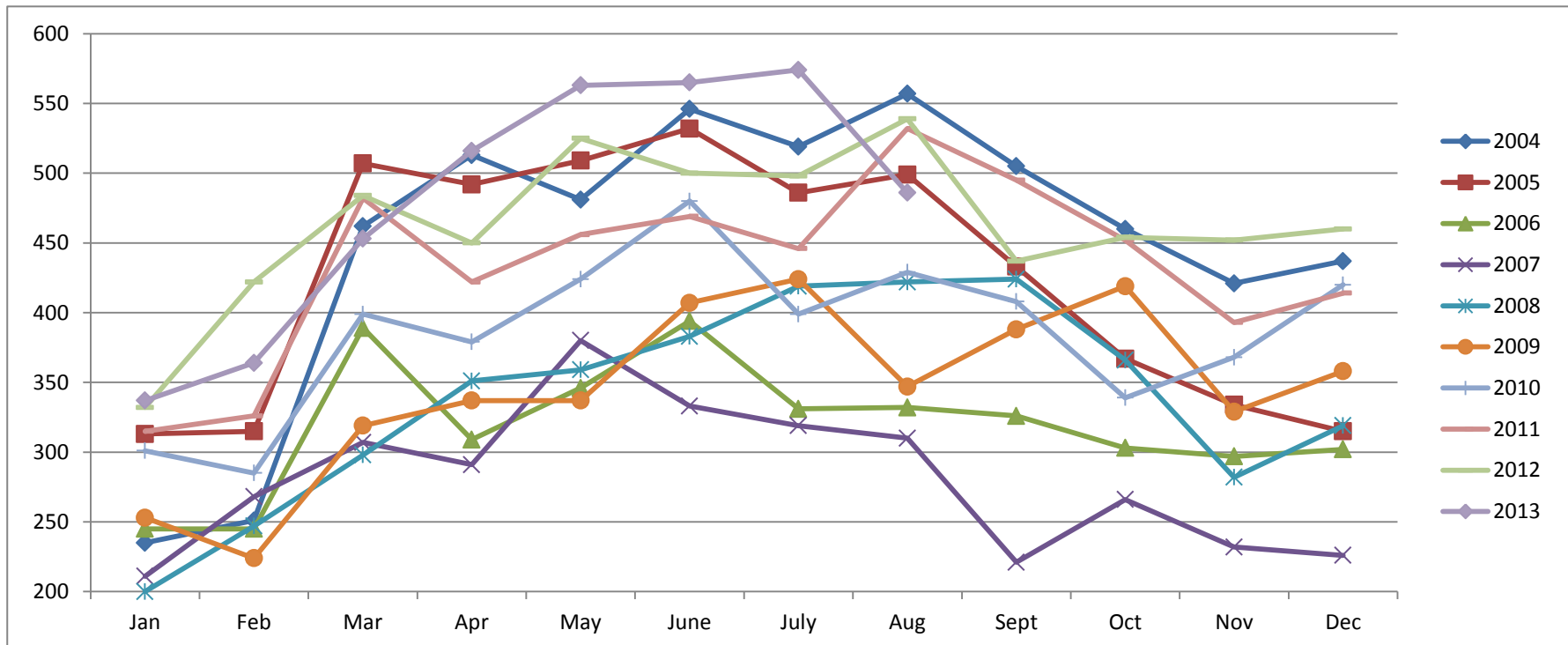
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV, GV, CX, AG, Wei, BC				Last Year	
Total Sales:	49			52	Total Sales:	24			25	
Pending Sales	39			51	Pending Sales	27			38	
Total Number of Listings	113			119	Total Number of Listings	93			101	
Median Sales Price	\$326,500			\$271,000	Median Sales Price				\$249,750	\$243,000
Average Sales Price	\$371,337			\$348,805	Average Sales Price				\$283,946	\$247,818
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	5	\$96,080	\$112,671	\$101,920	Condos	0	\$0	\$0	\$0	
Houses	49	\$371,337	\$379,561	\$348,805	Houses	24	\$283,946	\$300,893	\$247,818	
2 Bedrooms	10	\$222,650	\$256,870	\$206,417	2 Bedrooms	6	\$177,667	\$131,222	\$178,419	
3 Bedrooms	25	\$355,226	\$389,200	\$318,423	3 Bedrooms	15	\$283,647	\$388,923	\$256,667	
4+ Bedrooms	14	\$506,311	\$429,053	\$480,863	4+ Bedrooms	3	\$498,000	\$364,667	\$311,088	

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year	
Total Sales:	90			99	Total Sales:	8			12	
Pending Sales	67			77	Pending Sales	11			10	
Total Number of Listings	102			73	Total Number of Listings	36			37	
Median Sales Price	\$355,000			\$285,000	Median Sales Price				\$230,000	\$180,500
Average Sales Price	\$395,217			\$313,609	Average Sales Price				\$239,438	\$176,042
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	11	\$176,091	\$166,000	\$153,778	Condos	0	\$0	\$0	\$0	
Houses	90	\$395,217	\$423,005	\$313,609	Houses	8	\$239,438	\$341,430	\$176,042	
2 Bedrooms	3	\$320,000	\$391,000	\$210,820	2 Bedrooms	2	\$151,250	\$172,500	\$134,500	
3 Bedrooms	36	\$324,828	\$350,388	\$251,187	3 Bedrooms	6	\$268,833	\$364,067	\$184,875	
4+ Bedrooms	51	\$449,328	\$469,706	\$367,951	4+ Bedrooms	0	\$0	\$442,450	\$230,000	

# Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2004</b>	235	251	462	513	481	546	519	557	505	460	421	437
<b>2005</b>	313	315	507	492	509	532	486	499	433	367	334	315
<b>2006</b>	245	245	389	309	346	394	331	332	326	303	297	302
<b>2007</b>	211	268	307	291	380	333	319	310	221	266	232	226
<b>2008</b>	200	247	298	351	359	383	419	422	424	366	282	319
<b>2009</b>	253	224	319	337	337	407	424	347	388	419	329	358
<b>2010</b>	301	285	399	379	424	480	399	429	408	339	368	420
<b>2011</b>	315	326	482	422	456	469	446	532	495	452	393	414
<b>2012</b>	332	422	484	450	525	500	498	539	437	454	452	460
<b>2013</b>	337	364	453	516	563	565	574	486				

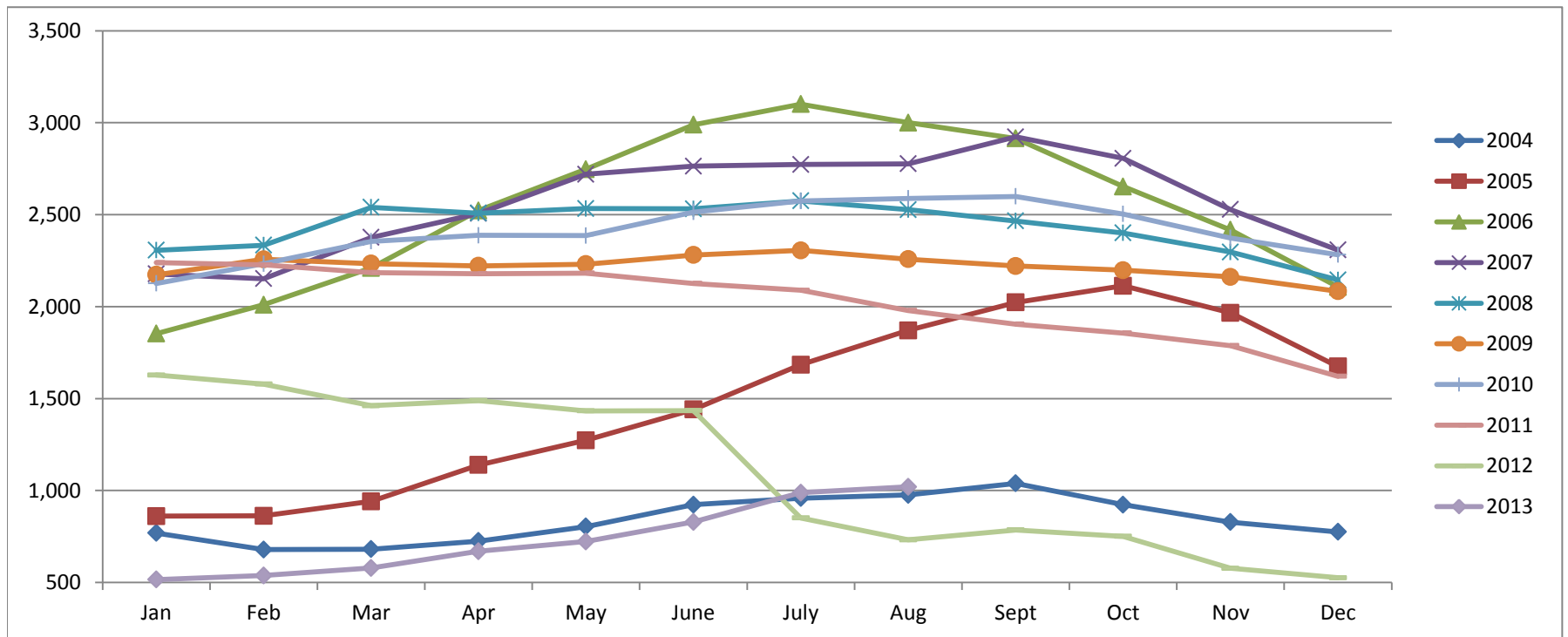


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2004</b>	769	679	681	725	804	923	959	976	1,039	923	828	775
<b>2005</b>	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
<b>2006</b>	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
<b>2007</b>	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
<b>2008</b>	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
<b>2009</b>	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
<b>2010</b>	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
<b>2011</b>	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
<b>2012</b>	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
<b>2013</b>	516	538	579	670	723	829	988	1,020				

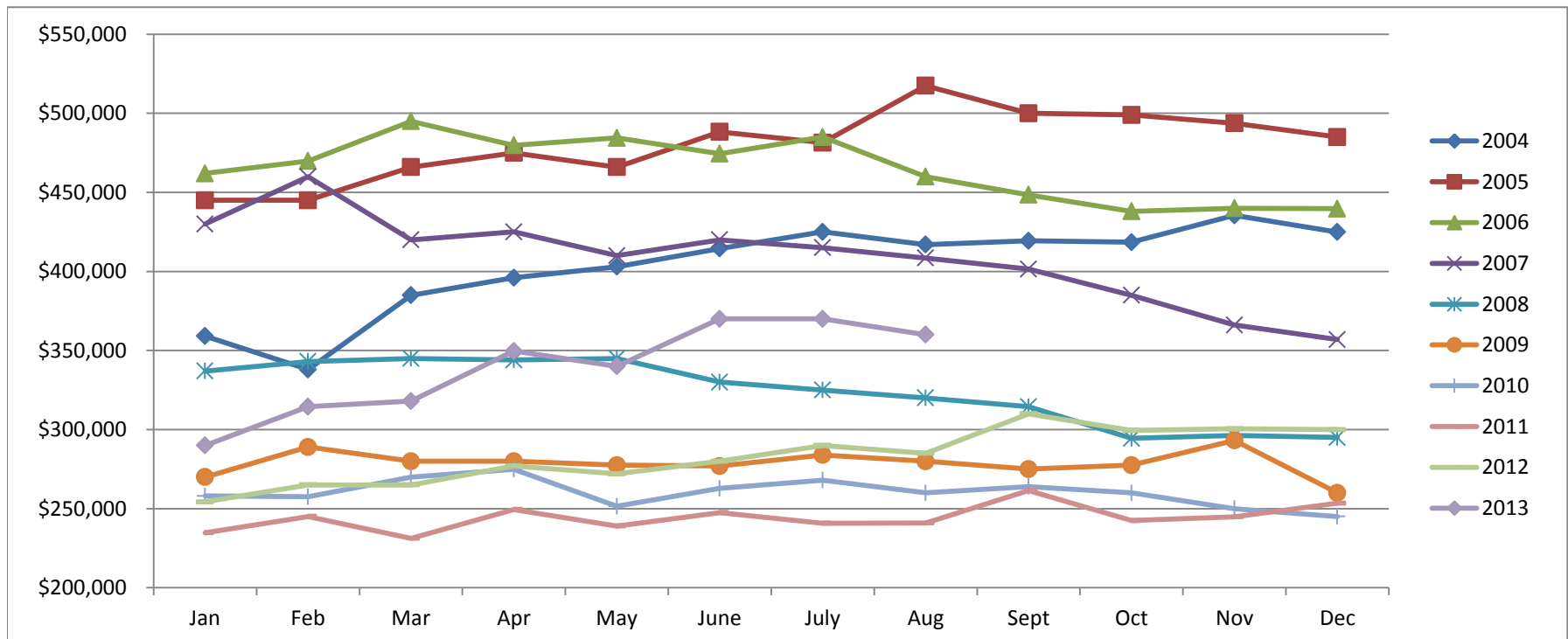


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# Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2004</b>	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
<b>2005</b>	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
<b>2006</b>	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
<b>2007</b>	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
<b>2008</b>	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
<b>2009</b>	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
<b>2010</b>	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
<b>2011</b>	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
<b>2012</b>	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
<b>2013</b>	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000				

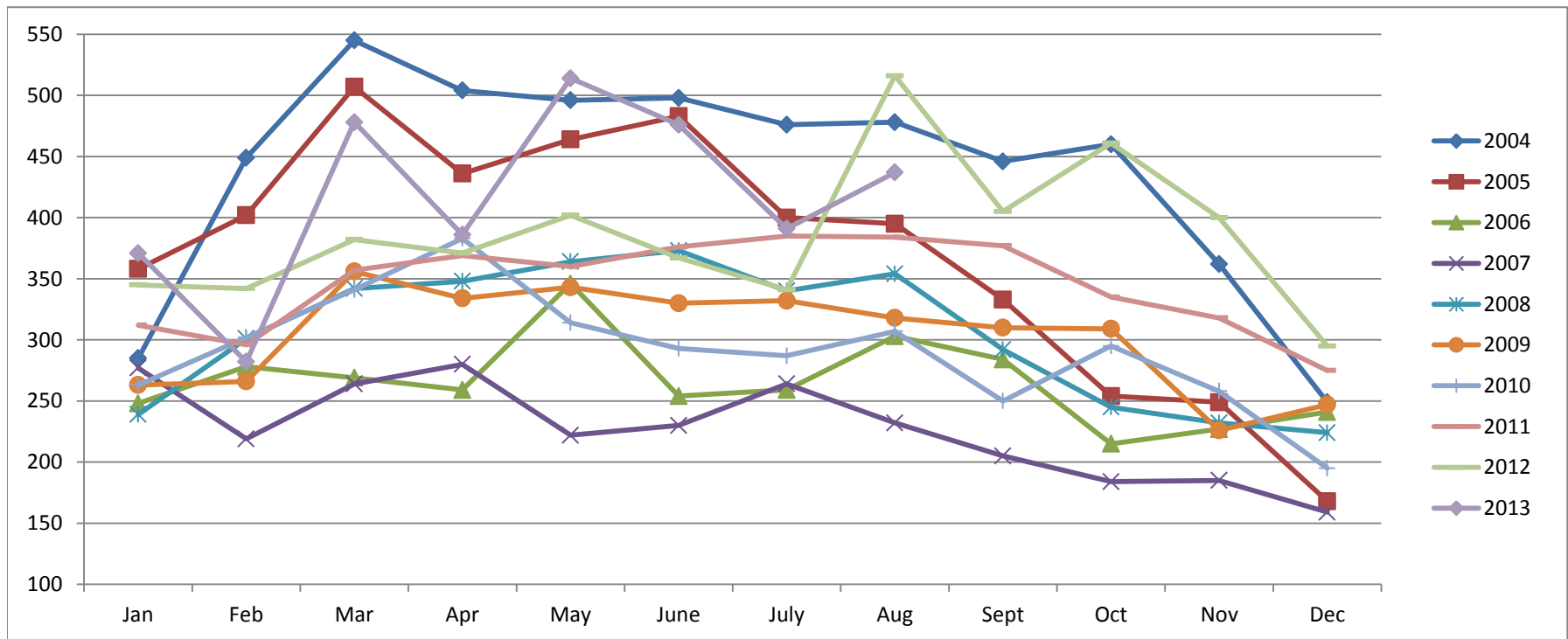


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# Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2004</b>	285	449	545	504	496	498	476	478	446	460	362	249
<b>2005</b>	358	402	507	436	464	483	400	395	333	254	249	168
<b>2006</b>	248	278	269	259	346	254	259	303	284	215	227	241
<b>2007</b>	277	219	264	280	222	230	264	232	205	184	185	159
<b>2008</b>	239	301	342	348	364	373	340	354	292	245	232	224
<b>2009</b>	263	266	356	334	343	330	332	318	310	309	226	247
<b>2010</b>	263	302	341	383	314	293	287	307	250	295	258	195
<b>2011</b>	312	296	357	369	360	376	385	384	377	335	318	275
<b>2012</b>	345	342	382	371	402	367	341	516	405	461	400	295
<b>2013</b>	371	282	478	386	514	476	391	437				



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