

MLS Statistics

April 2015 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	557	683	-18.4%	556	0.2%
Listing Inventory	1,221	1,098	11.2%	1,230	-0.7%
Number of New Escrows	333	554	-39.9%	309	7.8%
Number of Closed Escrows	585	520	12.5%	461	26.9%
Median (1)	\$392,000	\$380,000	3.2%	\$369,000	6.2%
Mean (2)	\$443,104	\$417,628	6.1%	\$426,693	3.8%
Mode (3)	\$300,000 to \$349,999	\$300,000 to \$349,999	NA	\$300,000 to \$349,999	NA

YEAR-TO-DATE STATISTICS

	01/01/15 to 04/30/15	01/01/15 to 03/31/15	01/01/14 to 04/30/14	% Change
New Listings Published	2,046	1,489	2,260	-9.5%
Number of New Escrows Opened	1,407	1,074	1,343	4.8%
Number of Closed Escrows	1,744	1,157	1,492	16.9%
Dollar Volume of Closed Escrows	\$741,976,485	\$482,045,213	\$607,627,000	22.1%
Median	\$380,000	\$375,000	\$365,000	4.1%
Mean	\$425,445	\$416,634	\$407,257	4.5%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	1	0.2%	1	0	3
\$70,000-\$79,999	0	0.0%	3	0	0
\$80,000-\$89,999	1	0.2%	0	0	1
\$90,000-\$99,999	1	0.2%	0	0	1
\$100,000-\$119,999	0	0.0%	1	0	0
\$120,000-\$139,999	0	0.0%	3	0	2
\$140,000-\$159,999	0	0.0%	4	0	3
\$160,000-\$179,999	4	0.7%	5	0	2
\$180,000-\$199,999	5	0.9%	2	0	4
\$200,000-\$249,999	22	3.8%	3	1	2
\$250,000-\$299,999	54	9.2%	4	0	2
\$300,000-\$349,999	109	18.6%	2	6	2
\$350,000-\$399,999	108	18.5%	0	1	0
\$400,000-\$449,999	84	14.4%	0	0	1
\$450,000-\$499,999	50	8.5%	0	0	0
\$500,000-\$749,999	106	18.1%	0	0	3
\$750,000-\$999,999	25	4.3%	0	0	0
OVER \$1,000,000	15	2.6%	0	0	1
TOTAL	585		28	8	27

Selling Prices of Classes Listed Above

\$89,999 or less	1.5%
\$90,000-\$139,999	1.2%
\$140,000-\$179,999	2.8%
\$180,000-\$299,999	15.3%
\$300,000-\$399,999	35.2%
\$400,000-\$749,999	37.7%
\$750,000 and over	6.3%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	110
Conventional	319
FHA	122
VA	51
Other	16

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	421	68.1%
31-60 Days	86	13.9%
61-90 Days	40	6.5%
91-120 Days	19	3.1%
121+Days	52	8.4%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - April 2015

Number of New Listing: 557 Total Sales Reported Last Month: 520
 Number of New Listings Last Month: 683 Sales Volume: \$259,215,592
 Total Sales Reported: 585 Average Sales Price: \$443,104

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	585	Condos	28	\$178,437	\$187,354	\$162,095
Pending Sales	333	Houses	585	\$443,104	\$417,628	\$401,753
Total Number of Listings	1,221	2 Bedrooms	71	\$362,693	\$343,653	\$330,471
Median Sales Price	\$392,000	3 Bedrooms	259	\$384,071	\$355,721	\$355,170
Average Sales Price	\$443,104	4+ Bedrooms	255	\$525,451	\$500,617	\$481,215

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville					Area 12650, 12663 Loomis, Penryn							
				Last Year					Last Year			
Total Sales:				223	174	Total Sales:				23	13	
Pending Sales				138	113	Pending Sales				14	9	
Total Number of Listings				329	368	Total Number of Listings				83	54	
Median Sales Price				\$383,200	\$356,000	Median Sales Price				\$595,000	\$492,000	
Average Sales Price				\$402,874	\$376,082	Average Sales Price				\$716,822	\$730,496	
#Sold	Avg. Sales Price	Last Month	Last Year					#Sold	Avg. Sales Price	Last Month	Last Year	
Condos	11	\$174,993	\$188,167	\$184,000	Condos				0	\$0	\$0	
Houses	223	\$402,874	\$381,551	\$376,082	Houses				23	\$716,822	\$564,389	\$730,496
2 Bedrooms	22	\$321,352	\$306,185	\$285,069	2 Bedrooms				1	\$405,000	\$406,833	\$0
3 Bedrooms	107	\$367,844	\$344,538	\$344,271	3 Bedrooms				8	\$567,125	\$505,564	\$468,990
4+ Bedrooms	94	\$461,828	\$456,099	\$446,798	4+ Bedrooms				14	\$824,636	\$785,500	\$893,938

Area 12746 Granite Bay					Area 12201-12209 Lincoln							
				Last Year					Last Year			
Total Sales:				40	33	Total Sales:				117	98	
Pending Sales				23	18	Pending Sales				65	61	
Total Number of Listings				119	129	Total Number of Listings				192	214	
Median Sales Price				\$705,750	\$675,000	Median Sales Price				\$359,000	\$354,500	
Average Sales Price				\$729,585	\$799,257	Average Sales Price				\$391,094	\$385,332	
#Sold	Avg. Sales Price	Last Month	Last Year					#Sold	Avg. Sales Price	Last Month	Last Year	
Condos	0	\$0	\$0	\$0	Condos				3	\$210,833	\$225,214	\$213,333
Houses	40	\$729,585	\$703,189	\$799,257	Houses				117	\$391,094	\$378,125	\$385,332
2 Bedrooms	0	\$0	\$366,000	\$0	2 Bedrooms				31	\$429,034	\$437,560	\$409,893
3 Bedrooms	10	\$530,090	\$400,750	\$506,885	3 Bedrooms				41	\$337,366	\$331,016	\$323,369
4+ Bedrooms	30	\$796,083	\$751,531	\$989,299	4+ Bedrooms				45	\$413,909	\$387,409	\$439,358

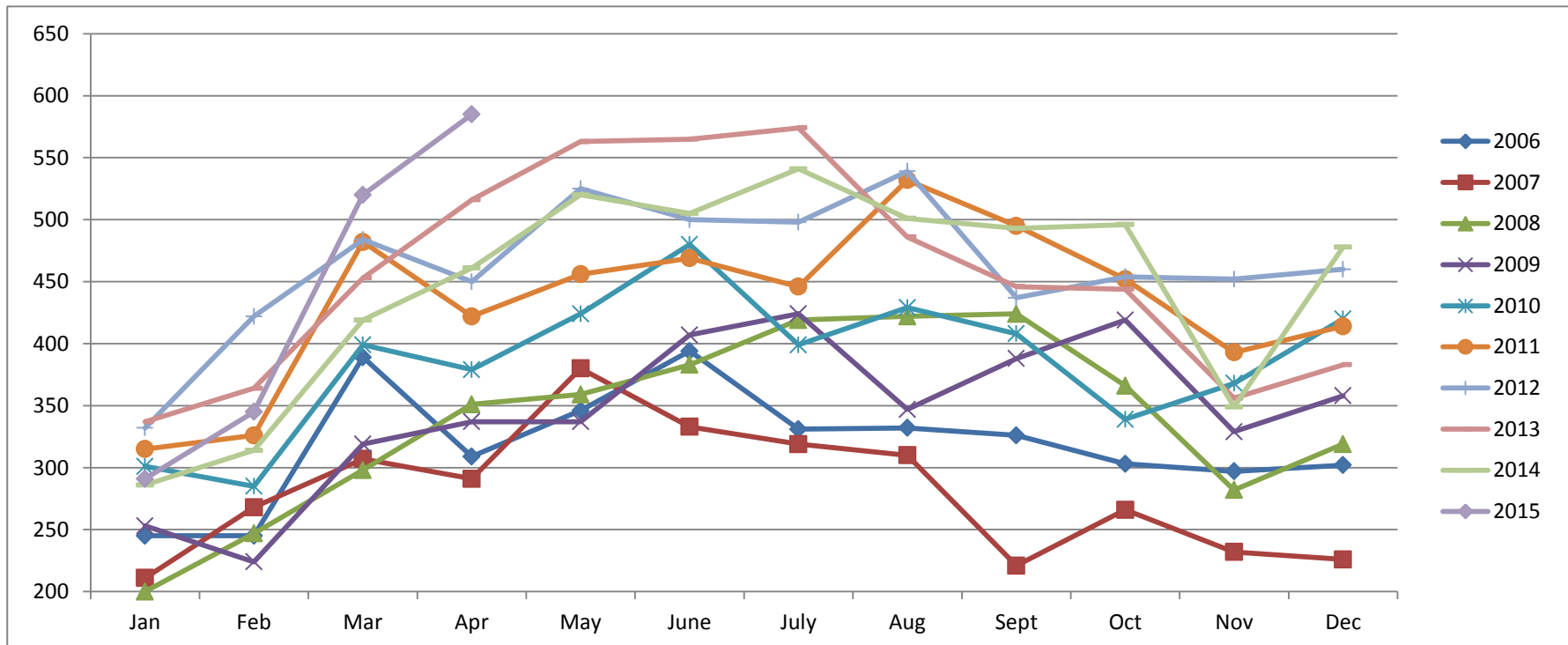
Area 12301, 12306, 12307, 12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV,CV,CX,AG,Wei,BC							
				Last Year					Last Year			
Total Sales:				52	36	Total Sales:				24	21	
Pending Sales				28	31	Pending Sales				22	21	
Total Number of Listings				162	151	Total Number of Listings				133	127	
Median Sales Price				\$455,000	\$353,450	Median Sales Price				\$332,500	\$351,000	
Average Sales Price				\$481,213	\$389,139	Average Sales Price				\$375,938	\$364,319	
#Sold	Avg. Sales Price	Last Month	Last Year					#Sold	Avg. Sales Price	Last Month	Last Year	
Condos	7	\$154,429	\$129,600	\$104,192	Condos				2	\$155,500	\$0	\$0
Houses	52	\$481,213	\$425,568	\$389,139	Houses				24	\$375,938	\$349,951	\$364,319
2 Bedrooms	3	\$376,293	\$324,067	\$229,633	2 Bedrooms				7	\$250,000	\$214,194	\$297,000
3 Bedrooms	31	\$422,871	\$364,961	\$378,832	3 Bedrooms				15	\$424,900	\$434,500	\$393,387
4+ Bedrooms	18	\$599,178	\$568,638	\$481,163	4+ Bedrooms				2	\$449,500	\$427,868	\$264,900

Area 12677, 12765 Rocklin					Area 12304 Foresthill							
				Last Year					Last Year			
Total Sales:				96	82	Total Sales:				10	2	
Pending Sales				35	46	Pending Sales				8	9	
Total Number of Listings				156	146	Total Number of Listings				44	39	
Median Sales Price				\$402,000	\$400,750	Median Sales Price				\$287,000	\$225,000	
Average Sales Price				\$422,873	\$424,756	Average Sales Price				\$330,500	\$225,000	
#Sold	Avg. Sales Price	Last Month	Last Year					#Sold	Avg. Sales Price	Last Month	Last Year	
Condos	5	\$209,360	\$190,500	\$191,979	Condos				0	\$0	\$0	
Houses	96	\$422,873	\$429,516	\$424,756	Houses				10	\$330,500	\$259,767	\$225,000
2 Bedrooms	6	\$340,583	\$357,886	\$372,500	2 Bedrooms				1	\$54,000	\$234,500	\$0
3 Bedrooms	39	\$356,069	\$353,623	\$360,631	3 Bedrooms				8	\$384,500	\$266,880	\$225,000
4+ Bedrooms	51	\$483,640	\$485,479	\$485,263	4+ Bedrooms				1	\$175,000	\$300,000	\$0

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516	563	565	574	486	446	444	356	383
2014	286	314	419	461	520	505	541	501	493	496	349	478
2015	291	345	520	585								

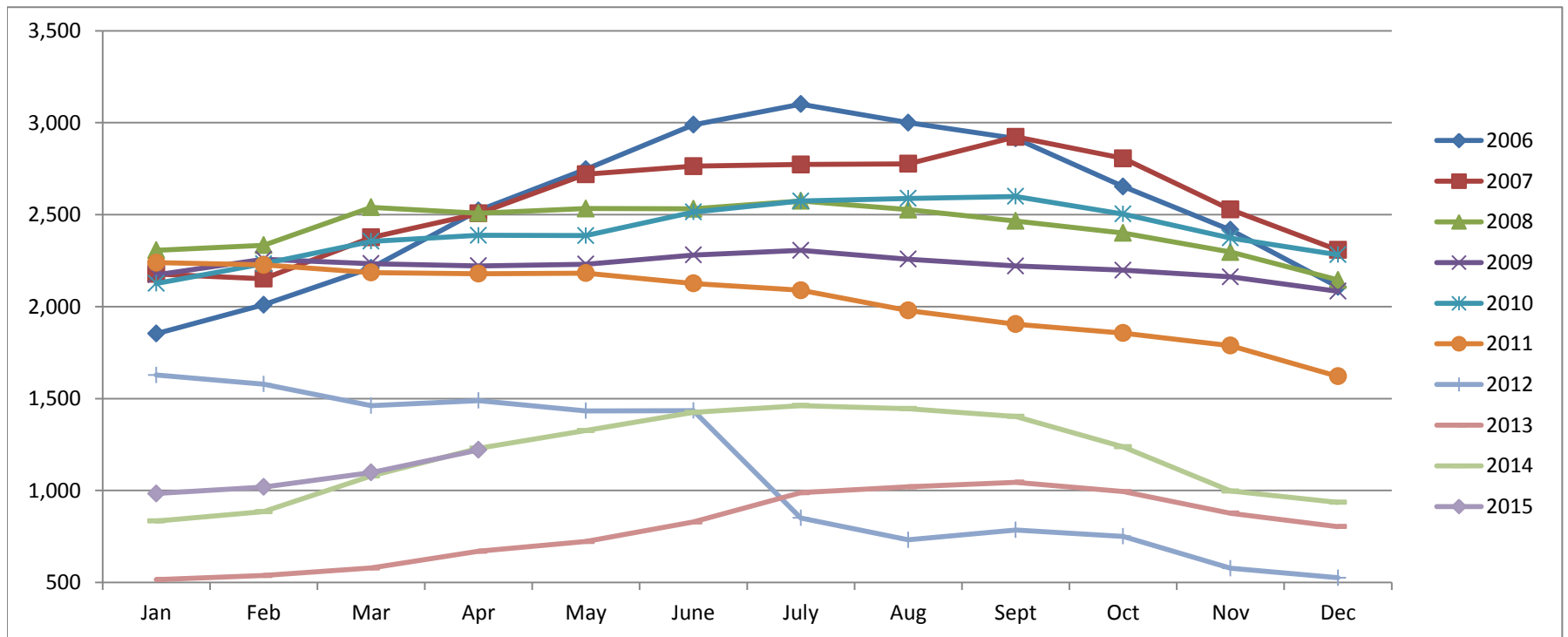


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230	1,326	1,425	1,462	1,445	1,403	1,238	997	936
2015	984	1,019	1,098	1,221								

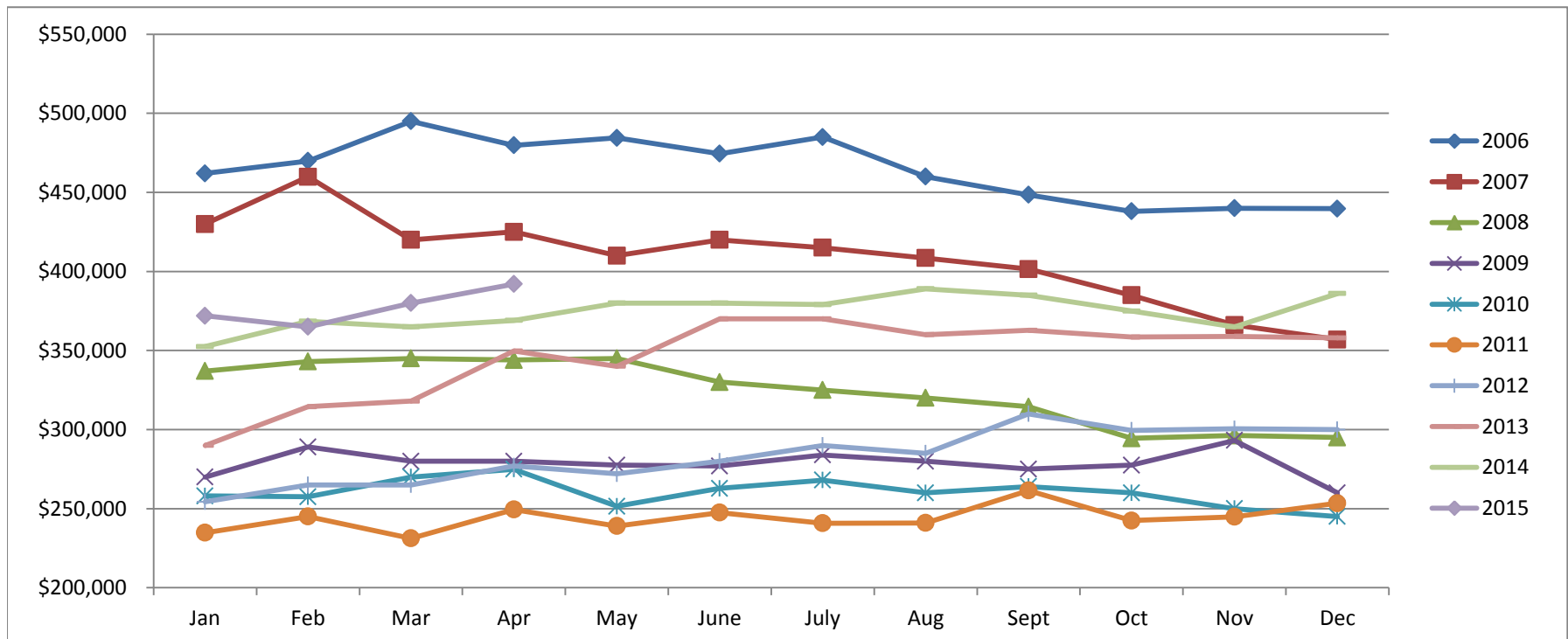


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
2014	\$352,500	\$368,500	\$365,000	\$369,000	\$379,995	\$380,000	\$379,000	\$389,000	\$385,000	\$375,000	\$365,000	\$386,000
2015	\$372,000	\$365,000	\$380,000	\$392,000								

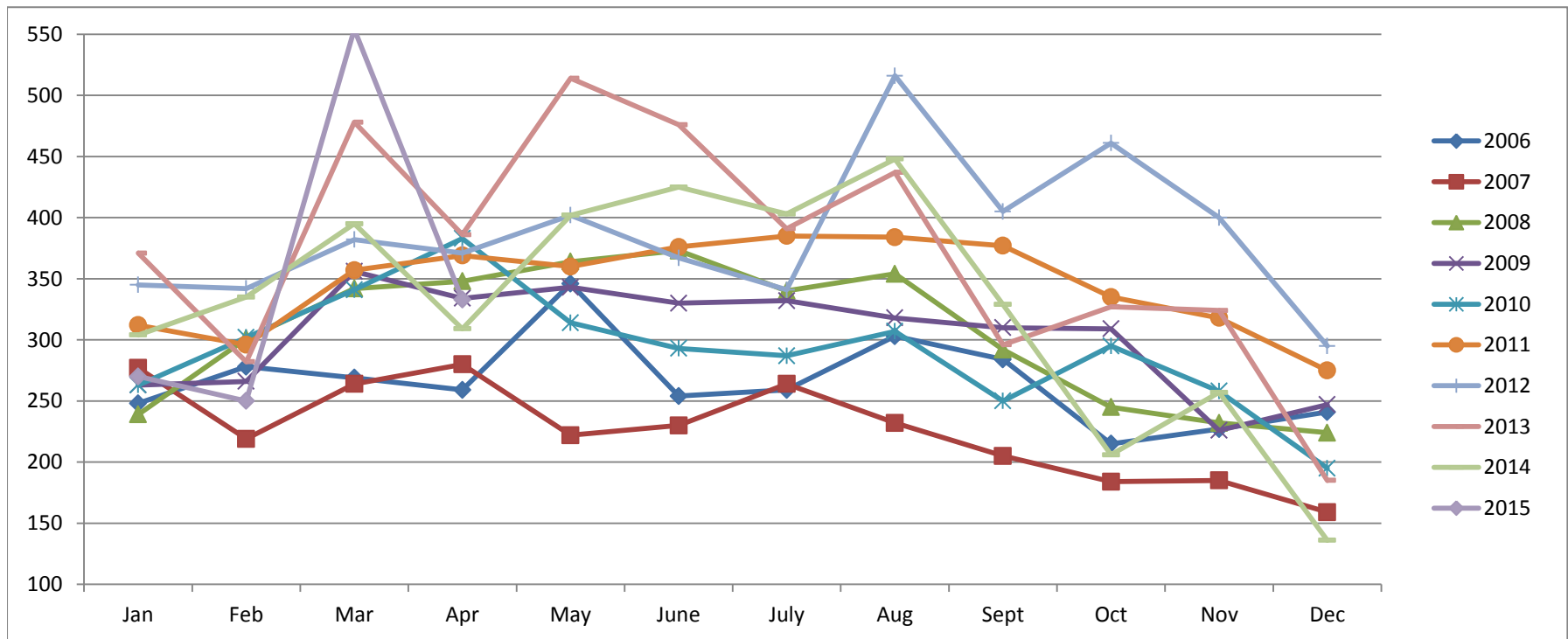


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2006-2015)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309	402	425	403	448	329	206	257	136
2015	270	250	554	333								



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