

# MLS Statistics

April 2014 - Placer County

## RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	556	575	-3.3%	679	-18.1%
Listing Inventory	1,230	1,079	14.0%	670	83.6%
Number of New Escrows	309	395	-21.8%	386	-19.9%
Number of Closed Escrows	461	419	10.0%	516	-10.7%
Median (1)	\$369,000	\$365,000	1.1%	\$349,700	5.5%
Mean (2)	\$426,693	\$401,753	6.2%	\$384,611	10.9%
Mode (3)	\$300,000 to \$349,999	\$350,000 to \$399,999	NA	\$300,000 to \$349,999	NA

## YEAR-TO-DATE STATISTICS

	01/01/14 to 04/30/14	01/01/14 to 03/31/14	01/01/13 to 04/30/13	% Change
New Listings Published	2,260	1,704	2,169	4.2%
Number of New Escrows Opened	1,343	1,034	1,110	21.0%
Number of Closed Escrows	1,492	1,025	1,690	-11.7%
Dollar Volume of Closed Escrows	\$607,627,000	\$409,043,611	\$608,616,249	-0.2%
Median	\$365,000	\$365,000	\$323,983	12.7%
Mean	\$407,257	\$399,067	\$360,128	13.1%

## PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	1	0	7
\$70,000-\$79,999	0	0.0%	2	0	3
\$80,000-\$89,999	0	0.0%	0	0	1
\$90,000-\$99,999	0	0.0%	0	0	1
\$100,000-\$119,999	3	0.7%	1	0	2
\$120,000-\$139,999	3	0.7%	5	0	2
\$140,000-\$159,999	1	0.2%	3	0	1
\$160,000-\$179,999	2	0.4%	2	0	3
\$180,000-\$199,999	4	0.9%	4	0	0
\$200,000-\$249,999	29	6.3%	7	3	1
\$250,000-\$299,999	67	14.5%	3	0	1
\$300,000-\$349,999	84	18.2%	0	1	0
\$350,000-\$399,999	73	15.8%	0	1	0
\$400,000-\$449,999	64	13.9%	0	0	2
\$450,000-\$499,999	41	8.9%	0	0	0
\$500,000-\$749,999	63	13.7%	0	1	0
\$750,000-\$999,999	12	2.6%	0	0	0
OVER \$1,000,000	15	3.3%	0	0	0
<b>TOTAL</b>	<b>461</b>		<b>28</b>	<b>6</b>	<b>24</b>

### Selling Prices of Classes Listed Above

\$89,999 or less	2.7%
\$90,000-\$139,999	3.3%
\$140,000-\$179,999	2.3%
\$180,000-\$299,999	22.9%
\$300,000-\$399,999	30.6%
\$400,000-\$749,999	32.9%
\$750,000 and over	5.2%



## TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	97
Conventional	281
FHA	55
VA	46
Other	16

## LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	316	63.8%
31-60 Days	84	17.0%
61-90 Days	26	5.3%
91-120 Days	28	5.7%
121+Days	41	8.3%

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1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



# Home Sales Report - March 2014

Number of New Listing: 556 Total Sales Reported Last Month: 419  
 Number of New Listings Last Month: 575 Sales Volume: \$196,705,489  
 Total Sales Reported: 461 Average Sales Price: \$426,693

*These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271*

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	461	Condos	21	\$174,030	\$162,095	\$150,504
Pending Sales	309	Houses	461	\$426,693	\$401,753	\$384,611
Total Number of Listings	1,230	2 Bedrooms	66	\$342,795	\$330,471	\$311,005
Median Sales Price	\$369,000	3 Bedrooms	216	\$362,386	\$355,170	\$309,967
Average Sales Price	\$426,693	4+ Bedrooms	179	\$535,226	\$481,215	\$480,762

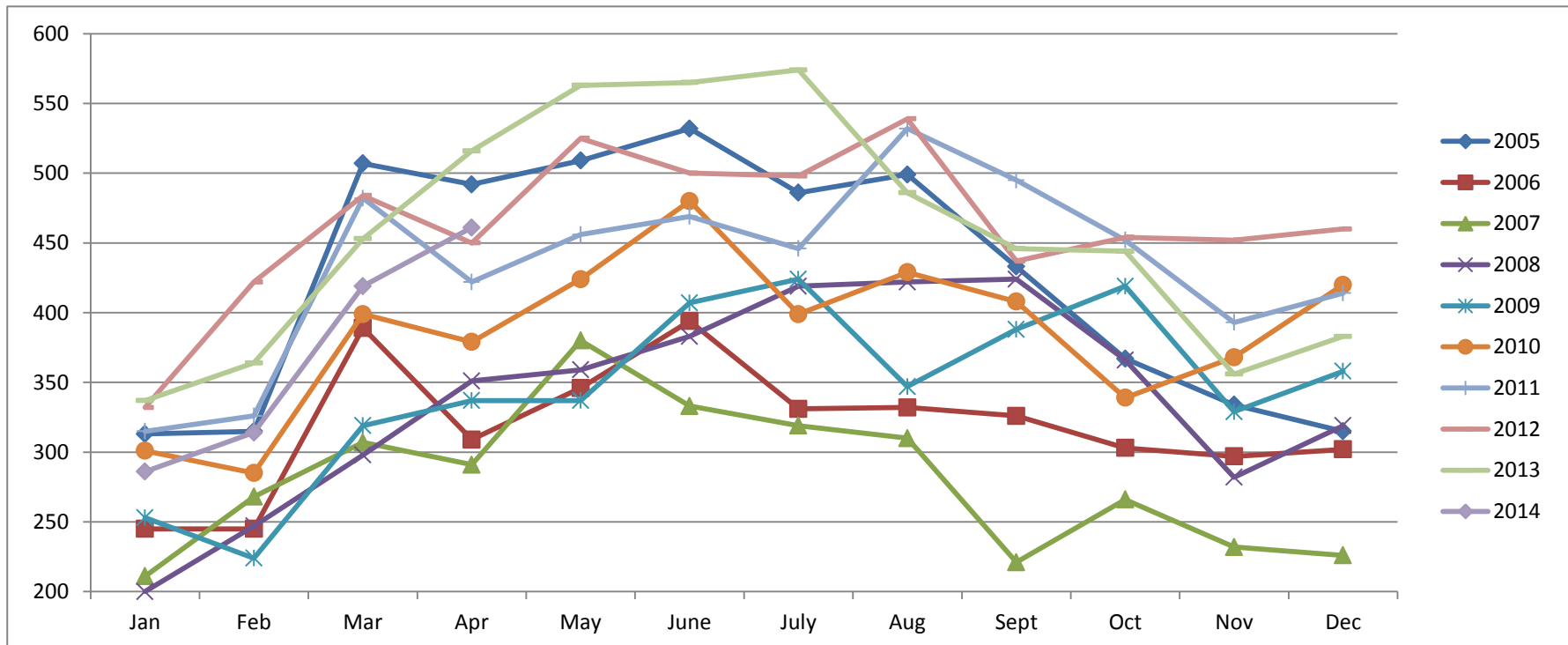
## Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year	
Total Sales:	174			218	Total Sales:				14	
Pending Sales	113			141	Pending Sales				20	
Total Number of Listings	368			149	Total Number of Listings				56	
Median Sales Price	\$356,000			\$346,250	Median Sales Price				\$492,000	
Average Sales Price	\$376,082			\$356,520	Average Sales Price				\$730,496	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	5	\$184,000	\$177,333	\$167,382	Condos	0	\$0	\$0	\$0	
Houses	174	\$376,082	\$372,224	\$356,520	Houses	13	\$730,496	\$550,329	\$473,179	
2 Bedrooms	26	\$285,069	\$283,232	\$267,542	2 Bedrooms	0	\$0	\$190,750	\$202,500	
3 Bedrooms	79	\$344,271	\$335,491	\$314,132	3 Bedrooms	5	\$468,990	\$390,883	\$397,333	
4+ Bedrooms	69	\$446,798	\$451,409	\$420,924	4+ Bedrooms	8	\$893,938	\$702,677	\$639,250	
	<u>Area 12746 Granite Bay</u>				<u>Last Year</u>	<u>Area 12201-12208 Lincoln</u>				<u>Last Year</u>
Total Sales:	33			40	Total Sales:				107	
Pending Sales	18			24	Pending Sales				74	
Total Number of Listings	129			820	Total Number of Listings				98	
Median Sales Price	\$675,000			\$687,000	Median Sales Price				\$354,500	
Average Sales Price	\$799,257			\$738,815	Average Sales Price				\$385,332	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	0	\$0	\$0	\$0	Condos	3	\$213,333	\$186,500	\$157,650	
Houses	33	\$799,257	\$525,266	\$738,815	Houses	98	\$385,332	\$382,534	\$334,832	
2 Bedrooms	0	\$0	\$0	\$315,000	2 Bedrooms	30	\$409,793	\$401,712	\$374,538	
3 Bedrooms	13	\$506,885	\$393,583	\$402,750	3 Bedrooms	38	\$323,369	\$339,119	\$269,965	
4+ Bedrooms	20	\$989,299	\$613,054	\$839,213	4+ Bedrooms	30	\$439,358	\$417,901	\$356,703	
	<u>Area 12301, 12306, 12307, 12658, Auburn, Newcastle</u>				<u>Last Year</u>	<u>Area 12302, 12303, 12305 MV, GV, CX, AG, Wei, BC</u>				<u>Last Year</u>
Total Sales:	36			36	Total Sales:				33	
Pending Sales	31			49	Pending Sales				21	
Total Number of Listings	151			108	Total Number of Listings				77	
Median Sales Price	\$353,450			\$354,000	Median Sales Price				\$351,000	
Average Sales Price	\$389,139			\$353,757	Average Sales Price				\$364,319	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	6	\$104,192	\$138,429	\$92,718	Condos	0	\$0	\$0	\$0	
Houses	36	\$389,139	\$426,032	\$353,757	Houses	21	\$364,319	\$385,083	\$330,881	
2 Bedrooms	3	\$229,633	\$243,167	\$187,139	2 Bedrooms	5	\$297,000	\$304,600	\$183,983	
3 Bedrooms	25	\$378,832	\$421,500	\$363,888	3 Bedrooms	15	\$393,387	\$407,214	\$299,021	
4+ Bedrooms	8	\$481,163	\$594,429	\$385,281	4+ Bedrooms	1	\$264,900	\$426,333	\$492,533	
	<u>Area 12677, 12765 Rocklin</u>				<u>Last Year</u>	<u>Area 12304 Foresthill</u>				<u>Last Year</u>
Total Sales:	82			56	Total Sales:				12	
Pending Sales	46			47	Pending Sales				8	
Total Number of Listings	146			78	Total Number of Listings				22	
Median Sales Price	\$400,750			\$346,500	Median Sales Price				\$225,000	
Average Sales Price	\$424,756			\$395,083	Average Sales Price				\$225,000	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	14	\$191,979	\$162,300	\$175,643	Condos	0	\$0	\$0	\$0	
Houses	82	\$424,756	\$425,926	\$395,083	Houses	2	\$225,000	\$283,000	\$246,208	
2 Bedrooms	2	\$372,500	\$377,625	\$354,492	2 Bedrooms	0	\$0	\$0	\$198,500	
3 Bedrooms	38	\$360,631	\$358,455	\$282,405	3 Bedrooms	2	\$225,000	\$283,000	\$244,000	
4+ Bedrooms	42	\$485,263	\$482,501	\$492,314	4+ Bedrooms	0	\$0	\$0	\$267,500	

# Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2005</b>	313	315	507	492	509	532	486	499	433	367	334	315
<b>2006</b>	245	245	389	309	346	394	331	332	326	303	297	302
<b>2007</b>	211	268	307	291	380	333	319	310	221	266	232	226
<b>2008</b>	200	247	298	351	359	383	419	422	424	366	282	319
<b>2009</b>	253	224	319	337	337	407	424	347	388	419	329	358
<b>2010</b>	301	285	399	379	424	480	399	429	408	339	368	420
<b>2011</b>	315	326	482	422	456	469	446	532	495	452	393	414
<b>2012</b>	332	422	484	450	525	500	498	539	437	454	452	460
<b>2013</b>	337	364	453	516	563	565	574	486	446	444	356	383
<b>2014</b>	286	314	419	461								

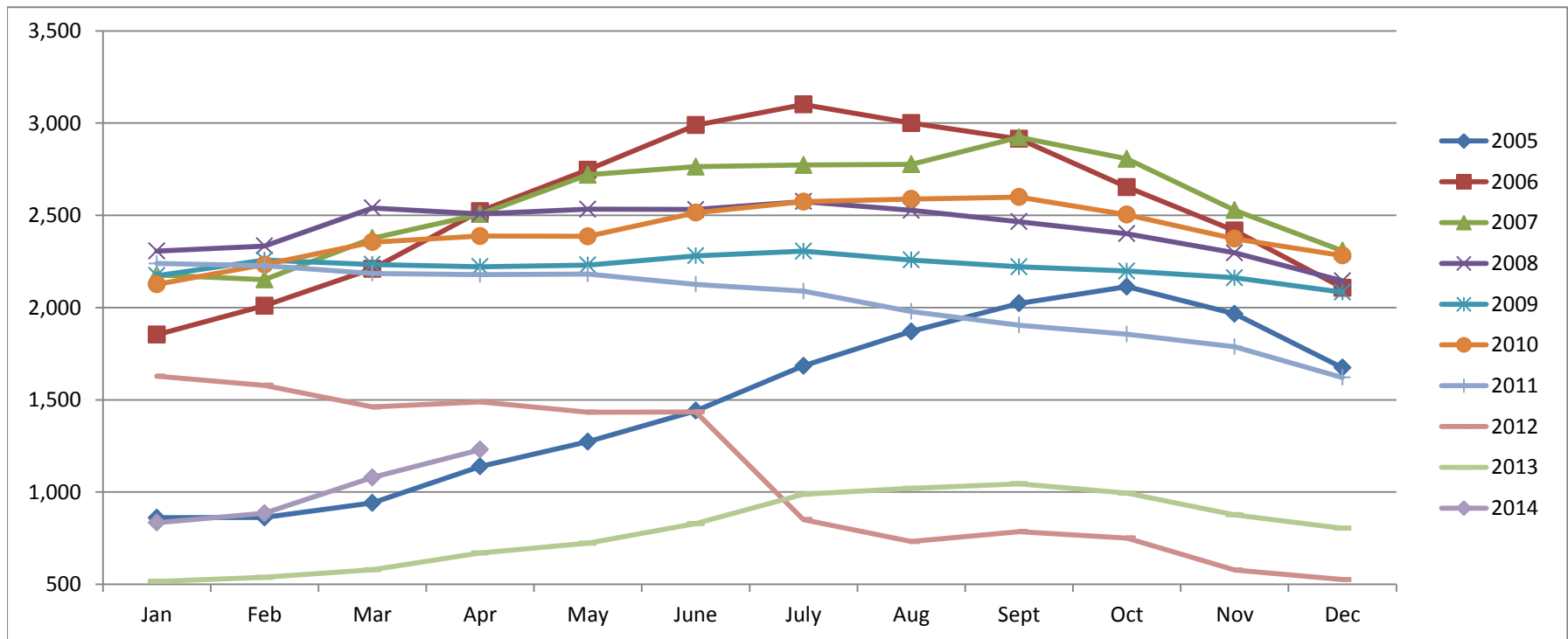


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670	723	829	988	1,020	1,045	994	877	804
2014	834	885	1,079	1,230								

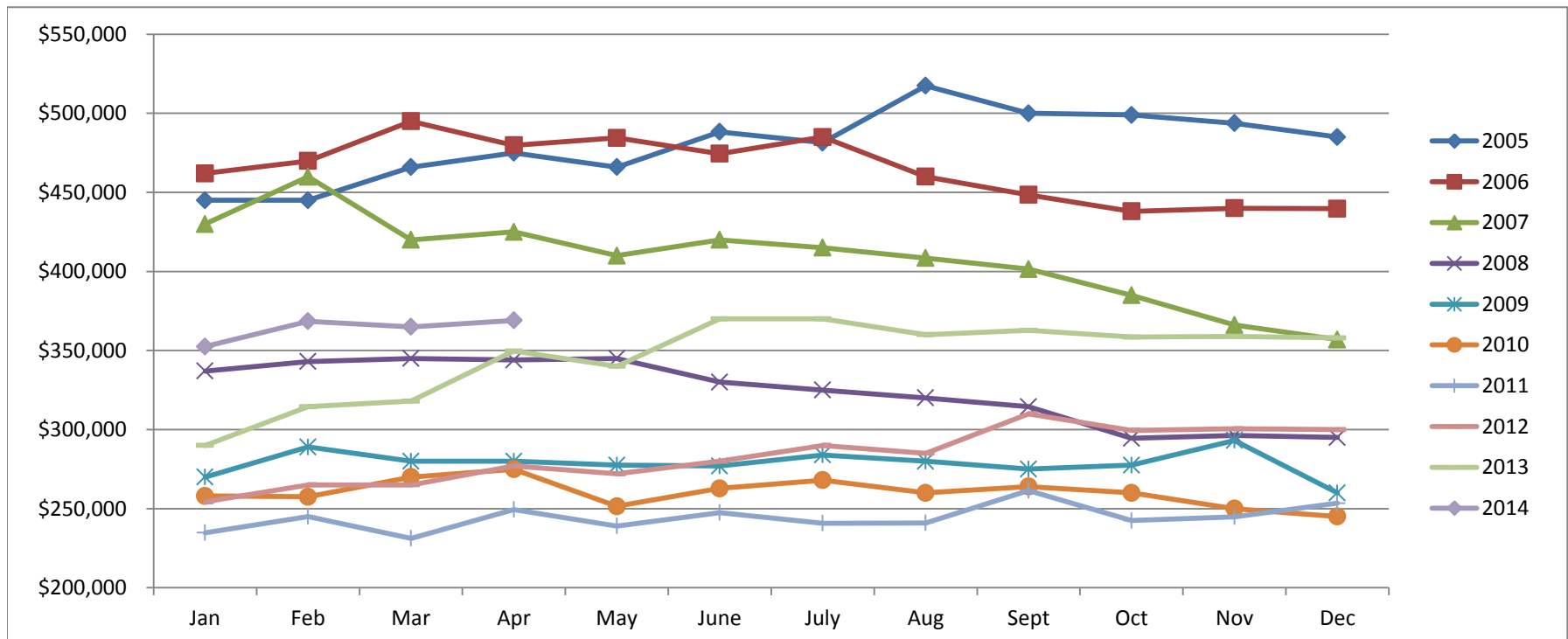


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# Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
<b>2005</b>	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
<b>2006</b>	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
<b>2007</b>	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
<b>2008</b>	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
<b>2009</b>	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
<b>2010</b>	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
<b>2011</b>	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
<b>2012</b>	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
<b>2013</b>	\$290,000	\$314,500	\$318,000	\$349,700	\$340,000	\$370,000	\$370,000	\$360,000	\$362,750	\$358,500	\$359,000	\$358,000
<b>2014</b>	\$352,500	\$368,500	\$365,000	\$369,000								

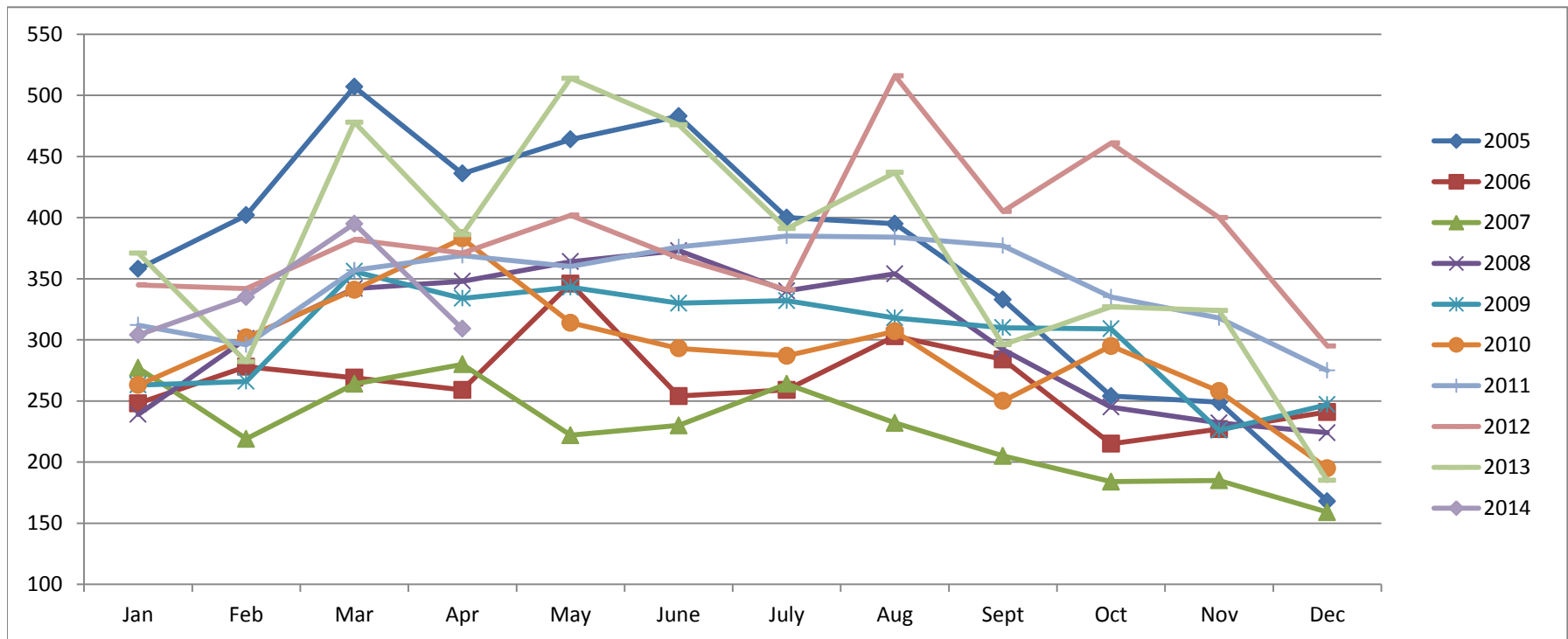


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# Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2005-2014)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386	514	476	391	437	296	327	324	185
2014	304	335	395	309								



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