

MLS Statistics

April 2013 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	679	631	7.6%	495	37.2%
Listing Inventory	670	579	15.7%	1,489	-55.0%
Number of New Escrows	386	478	-19.2%	371	4.0%
Number of Closed Escrows	516	453	13.9%	450	14.7%
Median (1)	\$349,700	\$318,000	10.0%	\$277,000	26.2%
Mean (2)	\$384,611	\$354,353	8.5%	\$307,899	24.9%
Mode (3)	\$300,000 to \$349,999	\$250,000 to \$299,999	NA	\$250,000 to \$299,999	NA

YEAR-TO-DATE STATISTICS

	01/01/13 to 04/30/13	01/01/13 to 03/31/13	01/01/12 to 04/30/12	% Change
New Listings Published	2,169	1,490	2,019	7.4%
Number of New Escrows Opened	1,110	724	1,450	-23.4%
Number of Closed Escrows	1,690	1,162	1,688	0.1%
Dollar Volume of Closed Escrows	\$608,616,249	\$406,370,874	\$496,385,047	22.6%
Median	\$323,983	\$308,500	\$262,500	23.4%
Mean	\$360,128	\$349,717	\$293,899	22.5%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	0	0.0%	4	0	7
\$70,000-\$79,999	1	0.2%	1	0	3
\$80,000-\$89,999	0	0.0%	1	0	1
\$90,000-\$99,999	0	0.0%	0	0	0
\$100,000-\$119,999	4	0.8%	3	0	6
\$120,000-\$139,999	6	1.2%	3	0	4
\$140,000-\$159,999	11	2.1%	6	0	1
\$160,000-\$179,999	13	2.5%	4	0	1
\$180,000-\$199,999	14	2.7%	2	1	4
\$200,000-\$249,999	46	8.9%	6	2	2
\$250,000-\$299,999	75	14.5%	1	0	1
\$300,000-\$349,999	92	17.8%	0	2	0
\$350,000-\$399,999	71	13.8%	0	0	0
\$400,000-\$449,999	58	11.2%	0	0	0
\$450,000-\$499,999	33	6.4%	0	0	2
\$500,000-\$749,999	69	13.4%	0	0	0
\$750,000-\$999,999	15	2.9%	0	0	0
OVER \$1,000,000	8	1.6%	0	0	0
TOTAL	516		31	5	32

Selling Prices of Classes Listed Above

\$89,999 or less	3.1%
\$90,000-\$139,999	4.5%
\$140,000-\$179,999	6.2%
\$180,000-\$299,999	26.4%
\$300,000-\$399,999	28.3%
\$400,000-\$749,999	27.7%
\$750,000 and over	3.9%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	159
Conventional	271
FHA	69
VA	23
Other	29

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	404	73.3%
31-60 Days	65	11.8%
61-90 Days	28	5.1%
91-120 Days	15	2.7%
121+Days	39	7.1%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report - April 2013

Number of New Listing:	679	Total Sales Reported Last Month:	453
Number of New Listings Last Month:	631	Sales Volume:	\$198,459,026
Total Sales Reported:	516	Average Sales Price:	\$384,611

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	516	Condos	31	\$150,504	\$127,390	\$139,522
Pending Sales	386	Houses	516	\$384,611	\$354,353	\$307,899
Total Number of Listings	670	2 Bedrooms	84	\$311,005	\$313,716	\$262,046
Median Sales Price	\$349,700	3 Bedrooms	207	\$309,967	\$302,641	\$247,715
Average Sales Price	\$384,611	4+ Bedrooms	225	\$480,762	\$433,952	\$377,465

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year
Total Sales:	218			179	Total Sales:	14			7
Pending Sales	141			141	Pending Sales	20			10
Total Number of Listings	149			477	Total Number of Listings	56			74
Median Sales Price	\$346,250		\$278,000		Median Sales Price	\$347,000		\$357,500	
Average Sales Price	\$356,520		\$288,047		Average Sales Price	\$473,179		\$377,266	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>			<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	11	\$167,382	\$136,708	\$155,250	Condos	0	\$0	\$279,500	\$145,000
Houses	218	\$356,520	\$330,368	\$288,047	Houses	14	\$473,179	\$472,947	\$377,266
2 Bedrooms	24	\$267,542	\$297,939	\$217,048	2 Bedrooms	2	\$202,500	\$286,000	\$205,000
3 Bedrooms	97	\$314,132	\$278,660	\$230,559	3 Bedrooms	6	\$397,333	\$437,731	\$371,466
4+ Bedrooms	97	\$420,924	\$395,647	\$349,368	4+ Bedrooms	6	\$639,250	\$591,762	\$475,000

Area 12746 Granite Bay				Last Year	Area 12201-12208 Lincoln				Last Year
Total Sales:	40			23	Total Sales:	107			93
Pending Sales	24			26	Pending Sales	74			81
Total Number of Listings	80			122	Total Number of Listings	98			247
Median Sales Price	\$687,000		\$502,500		Median Sales Price	\$330,000		\$260,000	
Average Sales Price	\$738,815		\$624,243		Average Sales Price	\$334,832		\$295,774	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	0	\$0	\$0	\$0	Condos	6	\$157,650	\$172,333	\$105,480
Houses	40	\$738,815	\$574,632	\$624,243	Houses	107	\$334,832	\$329,535	\$295,774
2 Bedrooms	1	\$315,000	\$0	\$0	2 Bedrooms	39	\$374,538	\$375,925	\$353,632
3 Bedrooms	8	\$402,750	\$436,625	\$335,871	3 Bedrooms	35	\$269,965	\$282,402	\$233,355
4+ Bedrooms	31	\$839,213	\$675,000	\$750,406	4+ Bedrooms	33	\$356,703	\$346,781	\$320,793

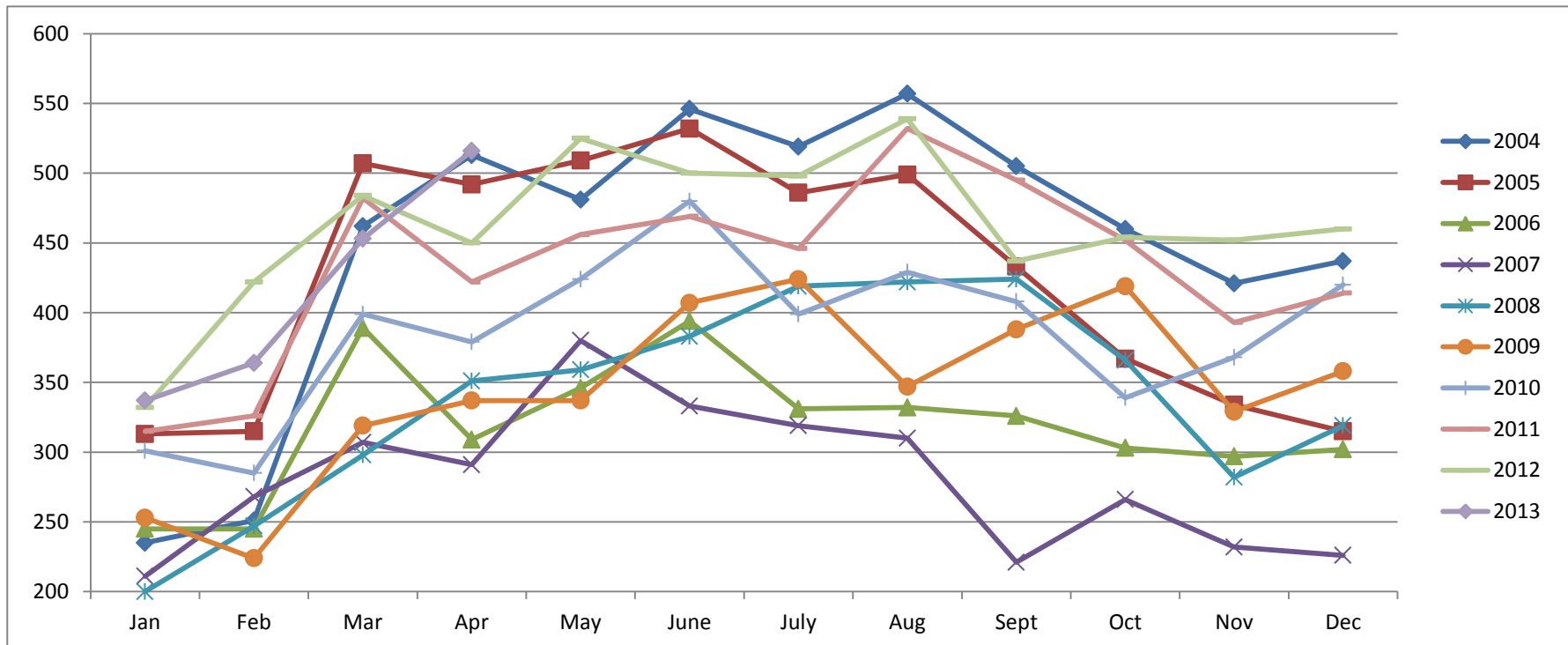
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV, GV, CX, AG, Wei, BC				Last Year
Total Sales:	36			36	Total Sales:	33			23
Pending Sales	49			38	Pending Sales	21			20
Total Number of Listings	108			190	Total Number of Listings	77			134
Median Sales Price	\$354,000		\$289,950		Median Sales Price	\$319,000		\$224,000	
Average Sales Price	\$353,757		\$297,672		Average Sales Price	\$330,881		\$215,180	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	7	\$92,718	\$93,000	\$152,500	Condos	0	\$0	\$0	\$0
Houses	36	\$353,757	\$371,240	\$297,672	Houses	33	\$330,881	\$263,325	\$215,180
2 Bedrooms	4	\$187,139	\$246,515	\$200,343	2 Bedrooms	6	\$183,983	\$0	\$154,750
3 Bedrooms	16	\$363,888	\$331,542	\$285,395	3 Bedrooms	18	\$299,021	\$263,139	\$243,742
4+ Bedrooms	16	\$385,281	\$518,268	\$400,656	4+ Bedrooms	9	\$492,533	\$265,000	\$262,083

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year
Total Sales:	56			78	Total Sales:	12			10
Pending Sales	47			45	Pending Sales	8			9
Total Number of Listings	78			195	Total Number of Listings	22			46
Median Sales Price	\$346,500		\$281,500		Median Sales Price	\$222,750		\$180,500	
Average Sales Price	\$395,083		\$314,148		Average Sales Price	\$246,208		\$198,100	
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos	7	\$175,643	\$147,550	\$139,517	Condos	0	\$0	\$0	\$0
Houses	56	\$395,083	\$388,939	\$314,148	Houses	12	\$246,208	\$202,967	\$198,100
2 Bedrooms	6	\$354,492	\$324,225	\$262,375	2 Bedrooms	2	\$198,500	\$126,433	\$0
3 Bedrooms	22	\$282,405	\$299,205	\$265,080	3 Bedrooms	5	\$244,000	\$233,288	\$171,429
4+ Bedrooms	28	\$492,314	\$460,468	\$348,753	4+ Bedrooms	5	\$267,500	\$190,000	\$260,333

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2004-2013)

(Placer County Resale Homes)

	<i>Jan</i>	<i>Feb</i>	<i>Mar</i>	<i>Apr</i>	<i>May</i>	<i>June</i>	<i>July</i>	<i>Aug</i>	<i>Sept</i>	<i>Oct</i>	<i>Nov</i>	<i>Dec</i>
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422	456	469	446	532	495	452	393	414
2012	332	422	484	450	525	500	498	539	437	454	452	460
2013	337	364	453	516								

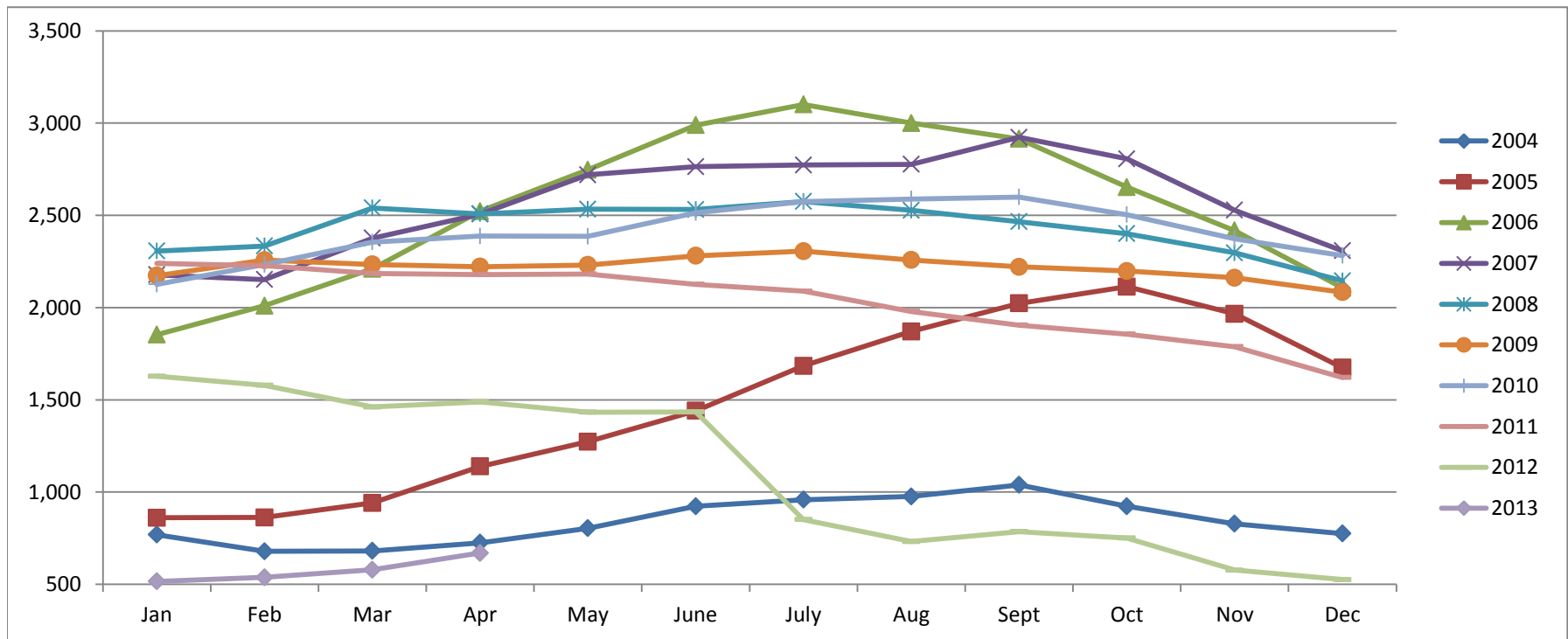


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179	2,182	2,126	2,089	1,979	1,905	1,856	1,788	1,621
2012	1,628	1,579	1,461	1,489	1,433	1,435	851	732	786	751	577	526
2013	516	538	579	670								

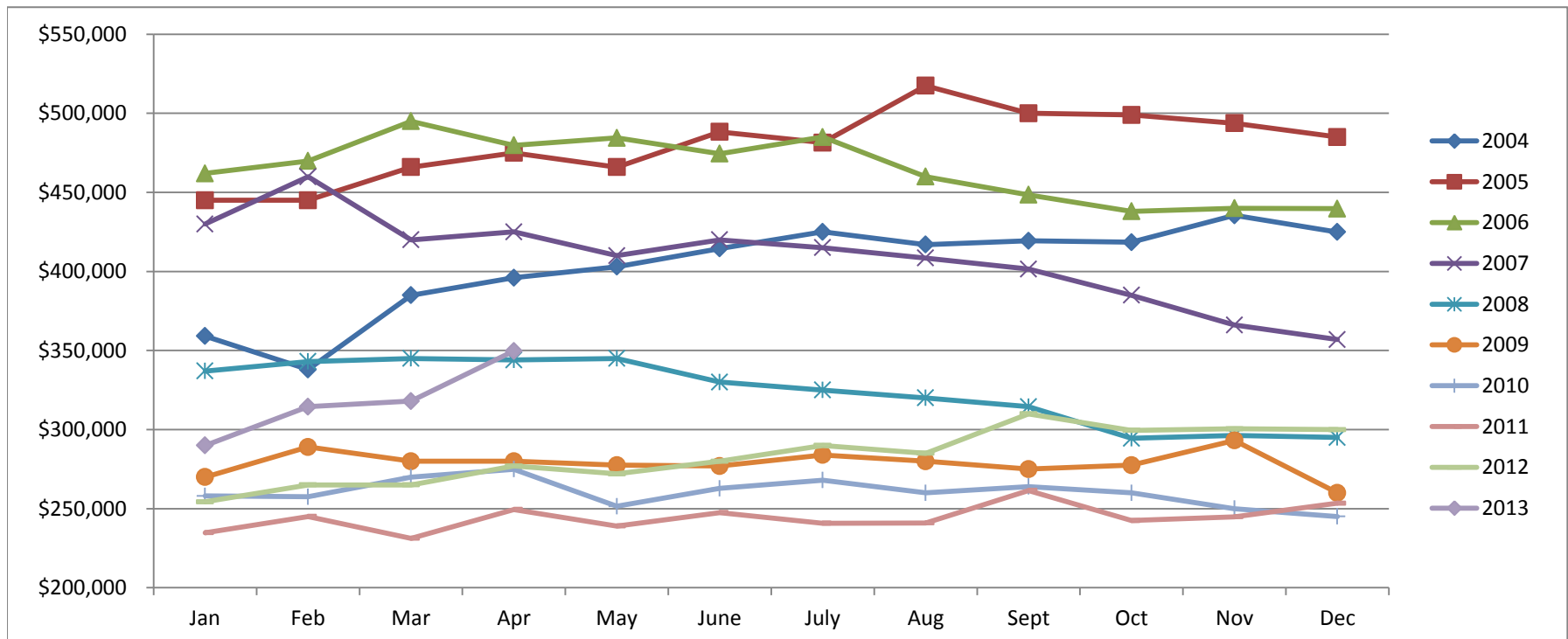


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450	\$239,000	\$247,500	\$240,750	\$241,000	\$261,500	\$242,500	\$244,900	\$253,450
2012	\$254,325	\$265,000	\$265,000	\$277,000	\$272,000	\$280,000	\$290,000	\$285,000	\$310,000	\$299,500	\$300,500	\$299,975
2013	\$290,000	\$314,500	\$318,000	\$349,700								

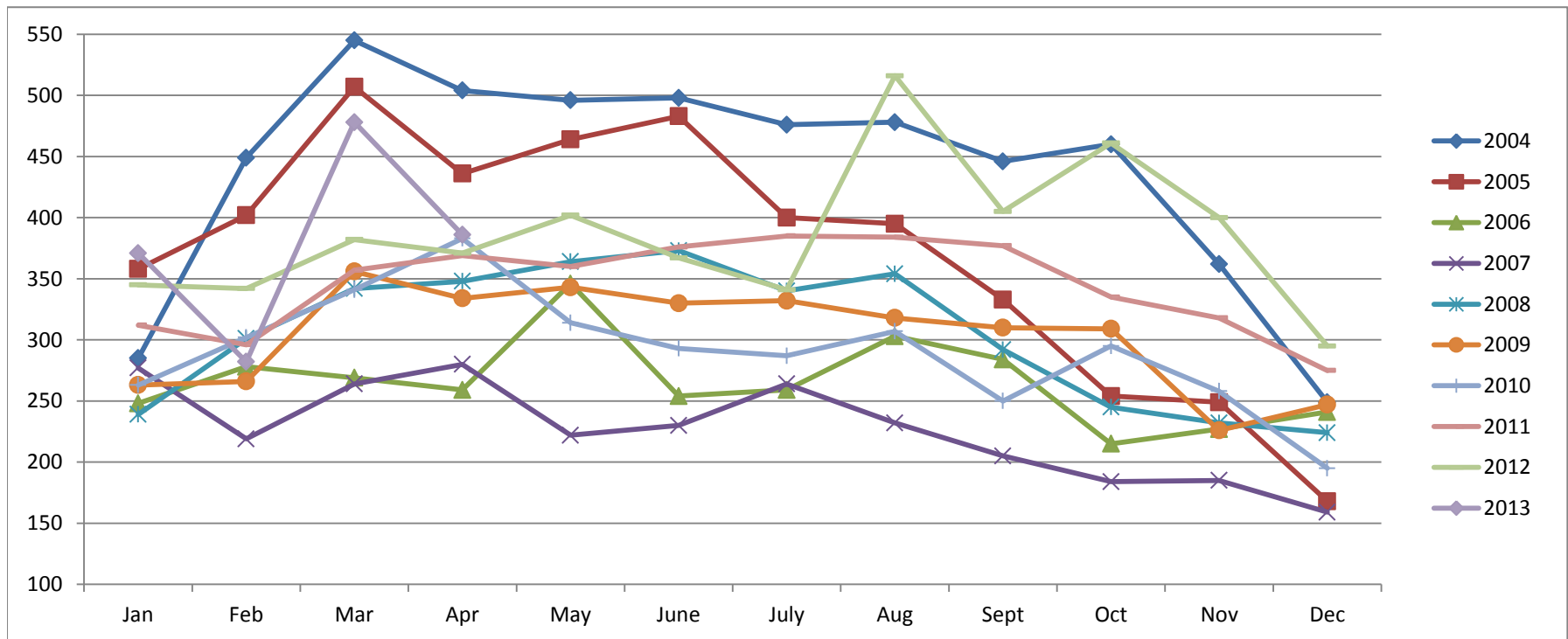


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2004-2013)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2004	285	449	545	504	496	498	476	478	446	460	362	249
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369	360	376	385	384	377	335	318	275
2012	345	342	382	371	402	367	341	516	405	461	400	295
2013	371	282	478	386								



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