

MLS Statistics

APRIL 2011 - Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	643	630	2.1%	743	-13.5%
Listing Inventory	2,179	2,185	-0.3%	2,388	-8.8%
Number of New Escrows	369	357	3.4%	383	-3.7%
Number of Closed Escrows	422	482	-12.4%	379	11.3%
Median (1)	\$249,450	\$231,250	7.9%	\$274,950	-9.3%
Mean (2)	\$316,829	\$301,998	4.9%	\$339,147	-6.6%
Mode (3)	\$200,000 to \$249,999	\$200,000 to \$249,999	NA	\$250,000 to \$299,999	NA

YEAR-TO-DATE STATISTICS

	01/01/11 to 04/30/11	01/01/11 to 03/31/11	01/01/10 to 04/30/10	% Change
New Listings Published	1,826	1,183	2,588	-29.4%
Number of New Escrows Opened	1,334	965	1,289	3.5%
Number of Closed Escrows	1,545	1,123	1,364	13.3%
Dollar Volume of Closed Escrows	\$475,426,288	\$341,724,292	\$452,582,317	5.0%
Median	\$249,450	\$231,250	\$274,950	-9.3%
Mean	\$316,829	\$301,998	\$339,147	-6.6%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Singlefamily Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999	1	0.2%	5	0	4
\$70,000-\$79,999	1	0.2%	1	0	1
\$80,000-\$89,999	3	0.7%	3	1	2
\$90,000-\$99,999	1	0.2%	2	0	0
\$100,000-\$119,999	3	0.7%	9	0	2
\$120,000-\$139,999	9	2.1%	3	0	5
\$140,000-\$159,999	18	4.3%	3	0	0
\$160,000-\$179,999	20	4.7%	2	0	1
\$180,000-\$199,999	27	6.4%	2	1	0
\$200,000-\$249,999	95	22.5%	2	0	1
\$250,000-\$299,999	79	18.7%	0	0	1
\$300,000-\$349,999	47	11.1%	0	0	0
\$350,000-\$399,999	34	8.1%	0	0	0
\$400,000-\$449,999	20	4.7%	0	0	0
\$450,000-\$499,999	18	4.3%	0	0	0
\$500,000-\$749,999	30	7.1%	0	0	0
\$750,000-\$999,999	9	2.1%	0	0	0
OVER \$1,000,000	7	1.7%	0	0	0
TOTAL	422		32	2	17

Selling Prices of Classes Listed Above

\$89,999 or less	4.7%
\$90,000-\$139,999	7.2%
\$140,000-\$179,999	9.3%
\$180,000-\$299,999	44.0%
\$300,000-\$399,999	17.1%
\$400,000-\$749,999	14.4%
\$750,000 and over	3.4%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of Units
Cash	88
Conventional	186
FHA	99
VA	29
Other	20

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days	155	36.7%
31-60 Days	79	18.7%
61-90 Days	50	11.8%
91-120 Days	41	9.7%
121+Days	97	23.0%

This representation is based in whole or part on data supplied by MetroList. MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1. Median: The midpoint at which an equal number of homes sold above and below this value.
2. Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
3. Mode: The price range within which the most number of homes were sold.



Home Sales Report APRIL 2011

Number of New Listing:	643	Total Sales Reported Last Month:	482
Number of New Listings Last Month:	630	Sales Volume:	\$133,701,996
Total Sales Reported:	422	Average Sales Price:	\$316,829

These figures are based on MetroList Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271

ALL AREAS		# Sold	Avg. Sale Price	Last Month	Last Year	
Total Sales	422	Condos	32	\$117,243	\$107,761	\$112,656
Pending Sales	369	Houses	422	\$316,829	\$301,998	\$339,147
Total Number of Listings	2,179	2 Bedrooms	49	\$232,500	\$218,324	\$267,698
Median Sales Price	\$249,450	3 Bedrooms	160	\$249,268	\$251,905	\$270,825
Average Sales Price	\$316,829	4+ Bedrooms	213	\$386,979	\$393,731	\$410,231

Breakdown By Areas

Area 12747, 12661, 12668, 12678 Roseville				Last Year	Area 12650, 12663 Loomis, Penryn				Last Year	
Total Sales:	161			145	Total Sales:	19			11	
Pending Sales	135			144	Pending Sales	18			15	
Total Number of Listings	680			773	Total Number of Listings	91			98	
Median Sales Price	\$239,500			\$259,000	Median Sales Price				\$410,000	\$530,000
Average Sales Price	\$285,733			\$314,304	Average Sales Price				\$517,616	\$564,762
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>			<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	16	\$118,829	\$112,657	\$116,293	Condos	0	\$0	\$0	\$0	
Houses	161	\$285,733	\$270,034	\$314,304	Houses	19	\$517,616	\$451,928	\$564,762	
2 Bedrooms	19	\$211,703	\$178,464	\$237,472	2 Bedrooms	0	\$0	\$244,000	\$0	
3 Bedrooms	67	\$246,363	\$245,785	\$250,858	3 Bedrooms	6	\$409,167	\$333,519	\$382,450	
4+ Bedrooms	75	\$339,659	\$334,732	\$387,680	4+ Bedrooms	13	\$567,670	\$795,600	\$605,276	

Area 12746 Granite Bay				Last Year	Area 12201-12208 Lincoln				Last Year	
Total Sales:	22			22	Total Sales:	81			89	
Pending Sales	11			22	Pending Sales	89			88	
Total Number of Listings	156			174	Total Number of Listings	472			543	
Median Sales Price	\$530,000			\$558,500	Median Sales Price				\$240,000	\$268,000
Average Sales Price	\$571,598			\$611,064	Average Sales Price				\$287,517	\$287,025
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	0	\$0	\$0	\$0	Condos	3	\$154,033	\$120,891	\$0	
Houses	22	\$571,598	\$802,129	\$611,064	Houses	81	\$287,517	\$264,290	\$287,025	
2 Bedrooms	1	\$250,000	\$261,000	\$0	2 Bedrooms	19	\$265,660	\$297,350	\$337,902	
3 Bedrooms	6	\$343,375	\$628,750	\$488,300	3 Bedrooms	21	\$235,960	\$211,639	\$247,305	
4+ Bedrooms	15	\$684,327	\$870,720	\$630,447	4+ Bedrooms	41	\$324,054	\$288,730	\$285,498	

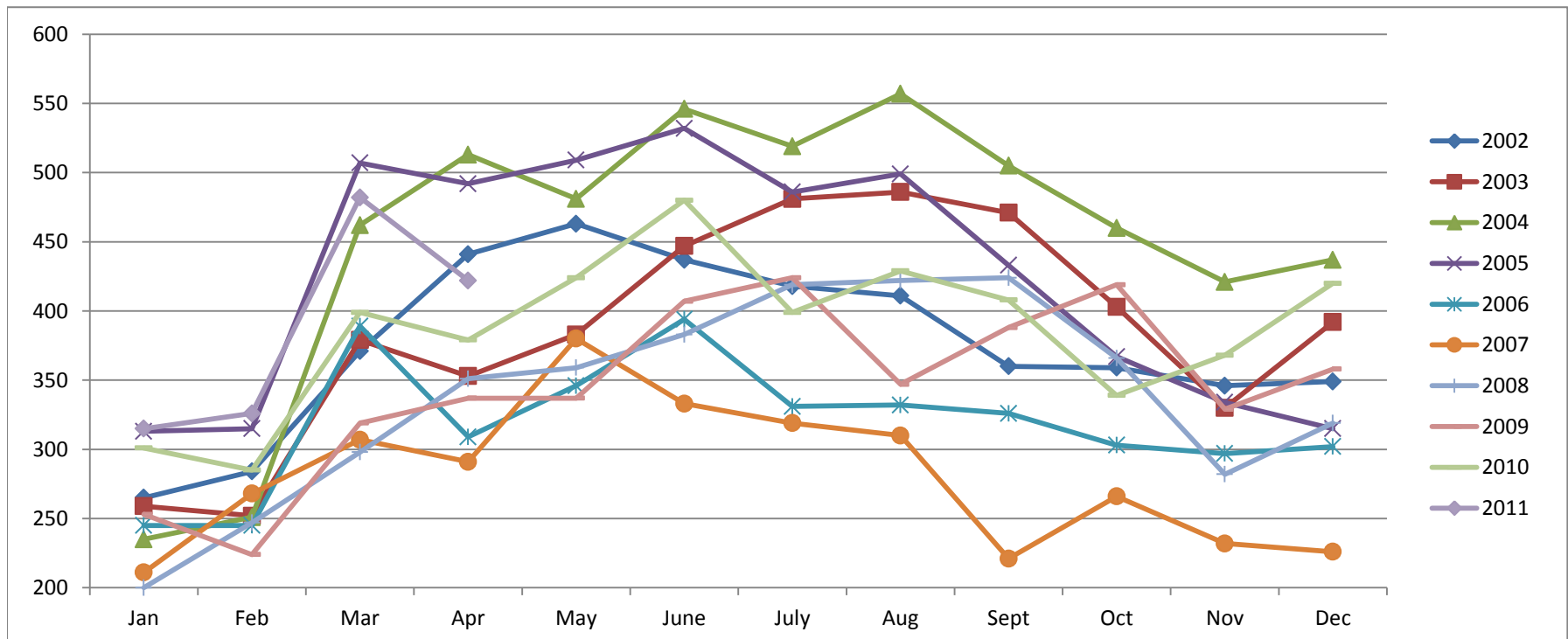
Area 12301, 12306, 12307, 12658, Auburn, Newcastle				Last Year	Area 12302, 12303, 12305 MV,GV,CX,AG,Wei,BC				Last Year	
Total Sales:	33			29	Total Sales:	24			14	
Pending Sales	24			23	Pending Sales	12			9	
Total Number of Listings	226			249	Total Number of Listings	154			152	
Median Sales Price	\$255,000			\$233,000	Median Sales Price				\$260,000	\$348,750
Average Sales Price	\$331,929			\$316,980	Average Sales Price				\$307,478	\$367,079
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	3	\$48,667	\$58,067	\$58,700	Condos	0	\$0	\$99,000	\$0	
Houses	33	\$331,929	\$279,746	\$316,980	Houses	24	\$307,478	\$314,046	\$367,079	
2 Bedrooms	3	\$190,000	\$118,500	\$219,833	2 Bedrooms	2	\$155,000	\$131,444	\$151,213	
3 Bedrooms	16	\$256,269	\$241,239	\$310,840	3 Bedrooms	11	\$228,366	\$378,246	\$308,750	
4+ Bedrooms	14	\$448,811	\$420,737	\$383,252	4+ Bedrooms	11	\$414,314	\$516,250	\$489,595	

Area 12677, 12765 Rocklin				Last Year	Area 12304 Foresthill				Last Year	
Total Sales:	78			66	Total Sales:	3			8	
Pending Sales	58			66	Pending Sales	5			5	
Total Number of Listings	334			343	Total Number of Listings	60			44	
Median Sales Price	\$243,414			\$294,000	Median Sales Price				\$200,000	\$220,500
Average Sales Price	\$298,052			\$352,603	Average Sales Price				\$200,000	\$228,638
	<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sales Price</u>	<u>Last Month</u>	<u>Last Year</u>	
Condos	10	\$124,240	\$124,713	\$159,050	Condos	0	\$0	\$0	\$0	
Houses	78	\$298,052	\$264,910	\$352,603	Houses	3	\$200,000	\$172,286	\$228,638	
2 Bedrooms	4	\$238,400	\$214,711	\$195,250	2 Bedrooms	1	\$239,000	\$131,500	\$240,000	
3 Bedrooms	30	\$226,596	\$211,068	\$294,665	3 Bedrooms	2	\$180,500	\$195,500	\$228,850	
4+ Bedrooms	44	\$352,195	\$330,046	\$408,761	4+ Bedrooms	0	\$0	\$225,000	\$216,000	

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2002-2011)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429	408	339	368	420
2011	315	326	482	422								

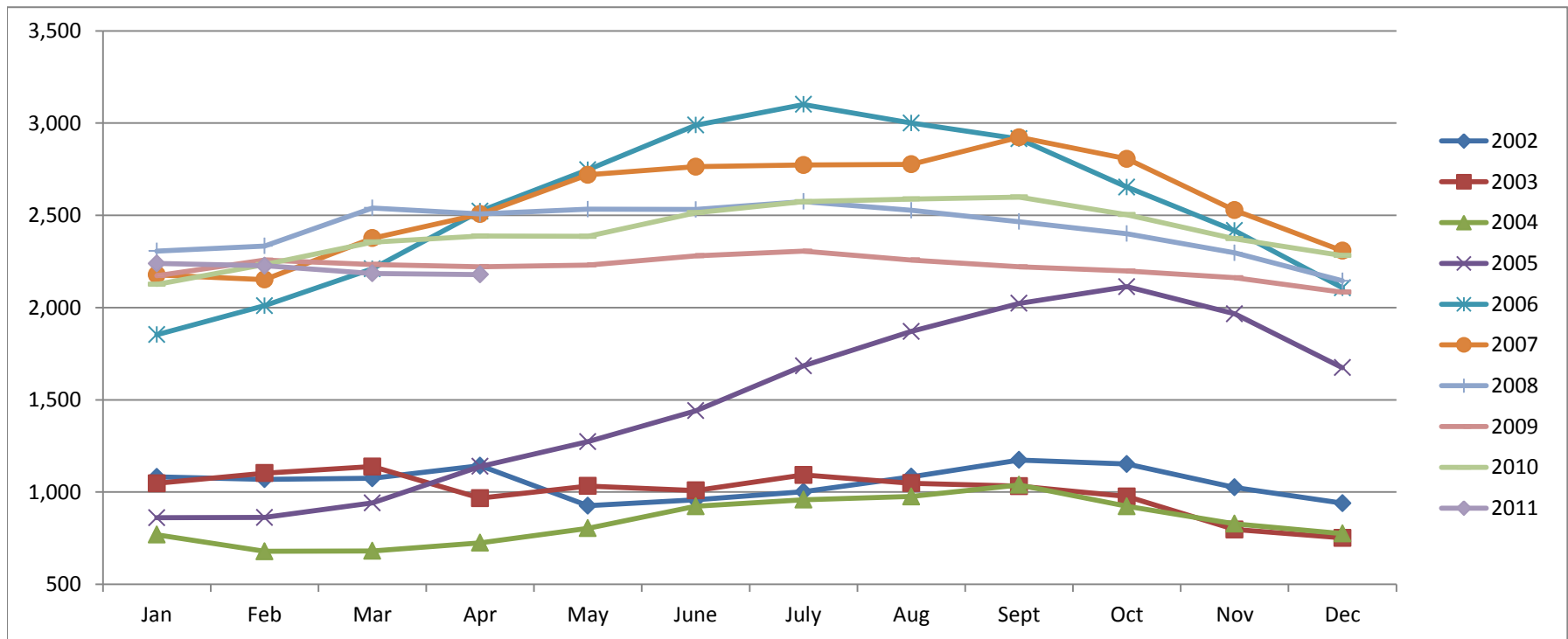


Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2002-2011)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589	2,599	2,504	2,373	2,282
2011	2,239	2,227	2,185	2,179								

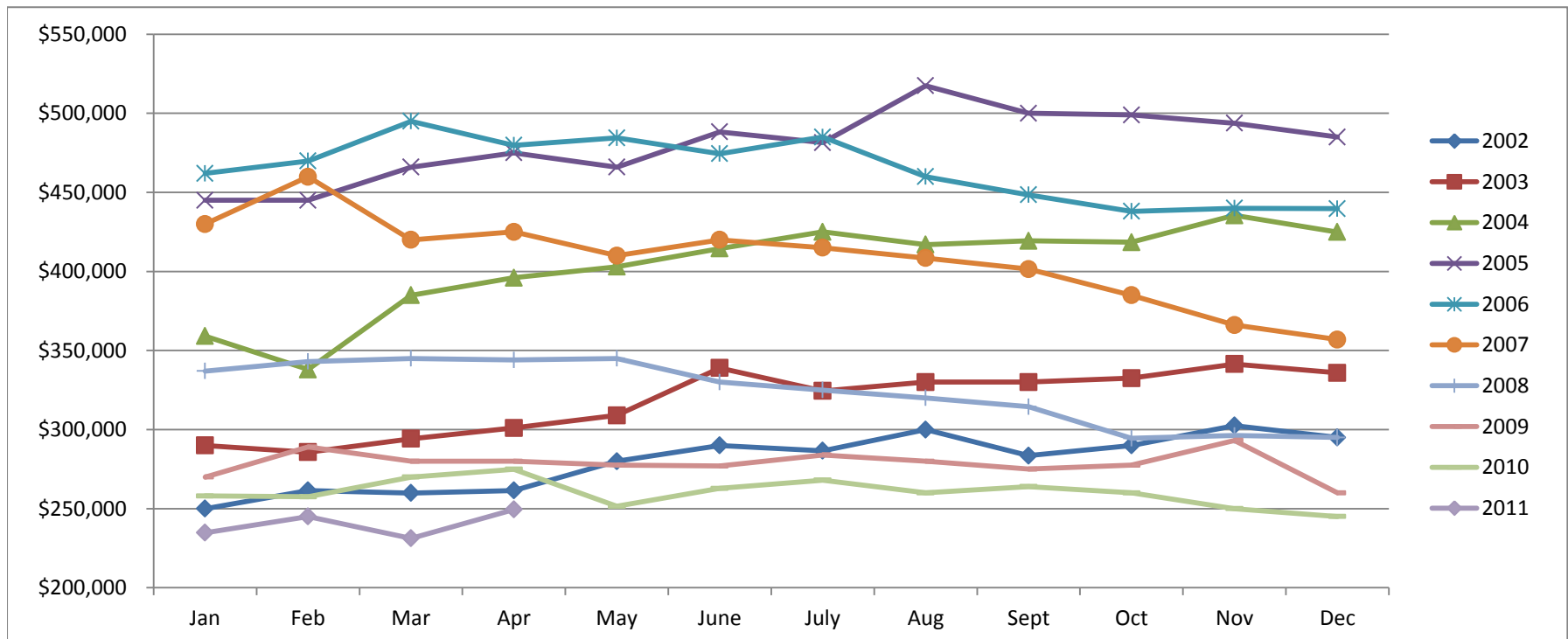


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Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2002-2011)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000	\$264,000	\$260,000	\$250,000	\$245,000
2011	\$234,750	\$245,000	\$231,250	\$249,450								

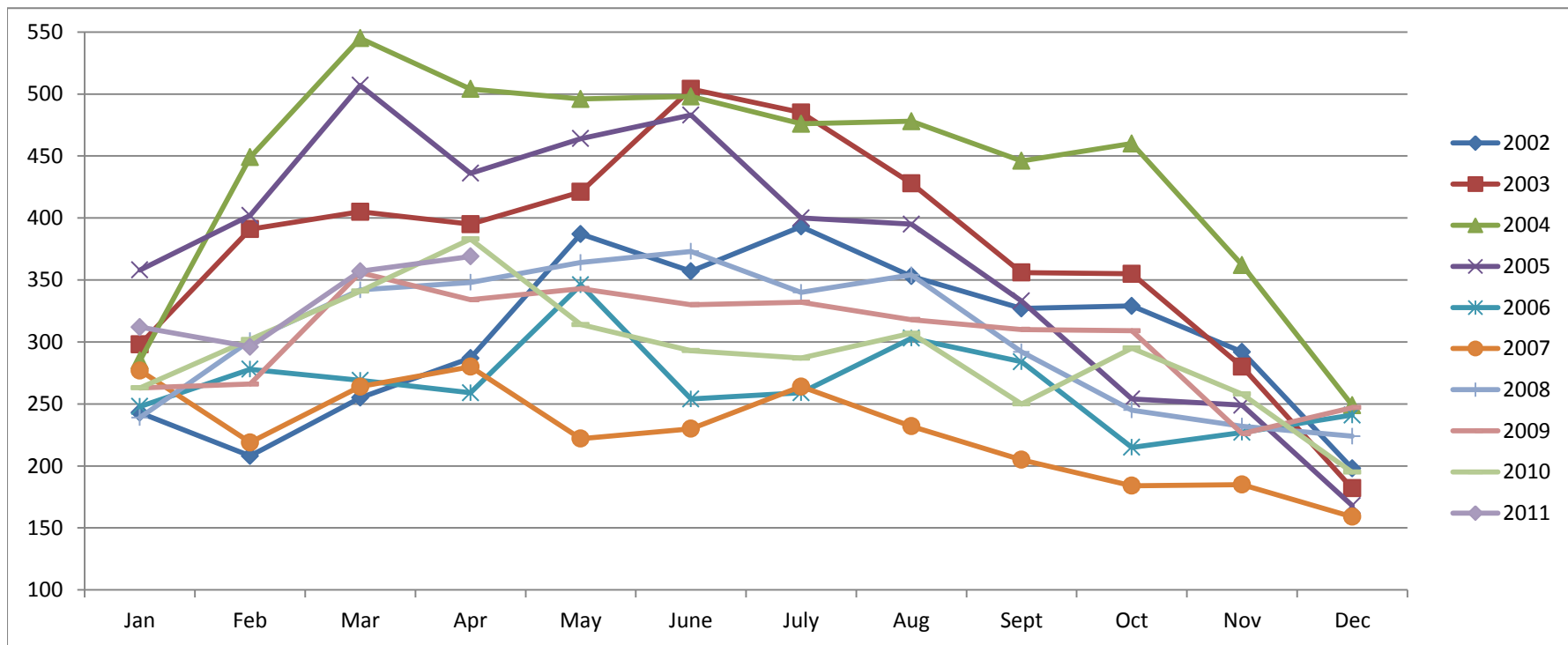


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Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2002-2011)

(Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2002	243	208	255	287	387	357	393	353	327	329	292	198
2003	298	391	405	395	421	504	485	428	356	355	280	182
2004	285	449	545	504	496	498	476	478	446	460	362	249
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307	250	295	258	195
2011	312	296	357	369								



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