

Top 10 Reasons to be Involved

- 1 Up-to-date real estate industry information
- 2 Education
- 3 Networking
- 4 Organized property tours/caravans
- 5 Inspiration and Motivation
- 6 REALTOR® community support system
- 7 To give back to the community
- 8 Fight for Private Property Rights
- 9 Smoother transactions
- 10 Legislative & Economic Updates

Benefits of PCAR

- Local Legislative Advocacy
- Dispute Resolution Services
- Education Classes/Motivational Seminars
- Monthly MLS Statistics
- 20% off room rentals for meetings & seminars
- Member discounts in the Real Estate Store. Additional 10% off every Tuesday when you attend the Rocklin Marketing Meeting!
- Partnerships with local business
- Group health benefits

How to get Involved

PCAR has Ambassadors ready to help you get plugged into the Association. If you spot one wearing the badge below introduce yourself or contact the Association and we will have an Ambassador contact you.



AMBASSADOR
— Ask me something about PCAR —

2015 Board of Directors

Executive Committee

Maxine Feil, **President**
Kim Tucker, **President-Elect**
Debbie Newton, **Secretary/Treasurer**
John Hughes, **Past President**

Directors

Colleen Conley
Sandy Crichton
Jennifer Klein
Greg McClure
Kevin McDonald
Tim Wesely
Kristine Wyatt
Steve Youngblood
Randy Carter, **Affiliate Director**

Staff

Dean Anderson, **Executive Vice President**
Jessica Morales, **Asst. Executive VP**
Katelyn Brittner, **Conference Ctr Coordinator**
Natalie Denney, **PCAR Membership**
Jessica Lauchaire, **PCAR Membership**
Dia Divine, **MetroList Coordinator**
Trista Gianna, **Pro. Standards Coordinator**
Jennifer Hall, **Bookkeeper**

July 2015 Membership Numbers

2,624 REALTORS®
408 Affiliates
173,105 CAR
1,140,516 NAR

Benefits of Being a Member

- ✓ Top 10 Reasons to be Involved
- ✓ PCAR Benefits
- ✓ Committees
- ✓ Events not to Miss!
- ✓ Top Benefits of CAR & NAR



270 Technology Way Ste 100, Rocklin, CA 95765
P: (916) 624-8271 F: (916) 624-8023



Top Benefits of CAR & NAR

- **ZipForms** (213) 739-8227
(Includes Online Advisor/Tutor)
- **Legal Hotline** (213) 739-8282
& Legal Q&A's
- **Finance Helpline** (213) 739-8383
- **12 Free Hours** Continuing Education
- **Legislative Advocacy**
- Use of the **Registered Trademark** of a real estate professional
- Members are held to a higher **Professional Standard** with the NAR Code of Ethics.
- **Group Health Benefits**

Events not to Miss!

- **2015 CAR REALTOR® EXPO**
October 6-8, San Jose
- **Auburn Joint Marketing Meeting**
November 5th — The Ridge, 8:00AM
- **YPN Monthly Mixers**
1st Thursday of the Month.

PCAR Committees/ Meeting Times

Affiliate: Meets the 4th Tuesday of the month following the Rocklin Marketing Mtg. Approx 9:45 am. Contact Katelyn Brittner at katelynb@pcaor.com for info.

Ambassador: Meets the last Monday of the month at 8:30 am. Contact Jessica Lauchaire at jessical@pcaor.com for more info.

Education: Meets every 2nd Friday of the month at 9:30 a.m. Contact Katelyn Brittner at katelynb@pcaor.com

Local Government Relations: Meets every other month, 3rd Tuesday at 2:30 pm. Contact Jessica Morales at jmorales@pcaor.com for more info.

REALTOR Action Fund: Meets 1st Tuesday of the month at 2:30 pm. Contact Dean at dean@pcaor.com for more info.

Auburn Marketing Meeting: Main meeting is every Thursday at 8:30 am. 3770 Richardson Dr. Committee meeting time/dates vary. Contact Dean at dean@pcaor.com

Rocklin Marketing Meeting: Main mtg Tuesdays at 8:30 am. at PCAR. Committee meeting time/dates vary. Contact Katelyn at katelynb@pcaor.com for more info.

Lincoln Marketing Meeting: Main mtg is every 1st & 3rd Wednesday of the month 8:30 am. at Heritage Theatre on Lincoln Blvd/Hwy 65 downtown Lincoln. Contact Jessica at jmorales@pcaor.com for info.

Young Professionals Network: Meets every 1st & 3rd Tuesday of the month immediately following the Rocklin Marketing Meeting. Approx 9:45 am. Contact Natalie Denney at natalied@pcaor.com ⇨

PCAR Committees

Serving on the following five committees requires pre-requisites and/or Board of Directors approval.

Finance: meets 4 times a year. Typically on Thursday's at 1 pm. Contact Jessica Morales at jmorales@pcaor.com for more info.

Grievance: meets 1st Tuesday of each month at 9:45 am. Contact Trista Gianna at tristag@pcaor.com for more info.

Professional Standards: meets 4 times a year. Contact Trista Gianna at tristag@pcaor.com for more info.

Local Candidate Recommendation Committee: Meets as needed. Typically Wednesday's at 2:30 pm. Contact Jessica Morales at jmorales@pcaor.com for info.

Masters Club: meets 1st Monday of each month at 9:30 am. Contact Trista Gianna at tristag@pcaor.com for more info.

PCAR Foundation

The PCAR Foundation, Inc. is a formal 501c3 charitable version of what we have always done with the added benefit of educational scholarships and tax write-off for contributors.

The PCAR Foundation, Inc. was created in 2011 for the specific purpose of providing local charitable support to the poor and educational scholarships.

In 2014 the Foundation donated a total of \$44,700 to local charities!

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