

# MLS STATISTICS

## AUGUST 2010 – Placer County

### RESIDENTIAL ONLY (Single Family Homes)

#### Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	878	740	18.6%	567	54.9%
Listing Inventory.....	2,589	2,574	0.6%	2,258	14.7%
Number of New Escrows.....	307	287	7.0%	318	-3.5%
Number of Closed Escrows.....	429	399	7.5%	347	23.6%
Dollar Volume of Closed Escrows...	\$143,191,044	\$132,411,912	8.1%	\$117,794,611	21.6%
Median <sup>1</sup> .....	\$260,000	\$268,000	-3.0%	\$280,000	-7.1%
Mean <sup>2</sup> .....	\$333,779	\$331,859	0.6%	\$339,466	-1.7%
Mode <sup>3</sup> .....	\$250,000 - \$249,999	\$250,000 TO \$299,999	NA	\$250,000 to \$299,999	NA

### YEAR-TO-DATE STATISTICS

	01/01/10 to 08/31/10	01/01/10 to 07/31/10	01/01/09 to 08/31/09	% Change
New Listings Published.....	5,524	4,646	4,824	14.5%
Number of New Escrows Opened...	2,490	2,183	2,542	-2.0%
Number of Closed Escrows.....	3,096	2,667	2,648	16.9%
Dollar Volume of Closed Escrows...	\$1,027,477,626	\$884,286,582	\$896,037,133	14.7%
Median.....	\$260,000	\$268,000	\$280,000	-7.1%
Mean.....	\$333,779	\$331,859	\$339,466	-1.7%

### PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential		Percent of Total	Resid.	
	Residential	Condos		Income	Lots/Land
UNDER \$69,999.....	3	9	0.7%	0	6
\$70,000-\$79,999...	0	1	0.0%	0	0
\$80,000-\$89,999...	1	5	0.2%	0	1
\$90,000-\$99,999...	4	0	0.9%	0	1
\$100,000-\$119,999...	8	7	1.9%	0	2
\$120,000-\$139,999...	4	8	0.9%	0	1
\$140,000-\$159,999...	9	1	2.1%	0	0
\$160,000-\$179,999...	14	0	3.3%	0	0
\$180,000-\$199,999...	16	3	3.7%	0	0
\$200,000-\$249,999...	96	1	22.4%	0	1
\$250,000-\$299,999...	70	0	16.3%	0	0
\$300,000-\$349,999...	58	0	13.5%	1	1
\$350,000-\$399,999...	47	0	11.0%	0	0
\$400,000-\$449,999...	26	0	6.1%	0	0
\$450,000-\$499,999...	28	0	6.5%	0	0
\$500,000-\$749,999...	33	0	7.7%	0	0
\$750,000-\$999,999...	5	0	1.2%	0	0
OVER \$1,000,000.....	7	0	1.6%	0	0
<b>TOTAL.....</b>	<b>429</b>	<b>35</b>		<b>1</b>	<b>13</b>

#### Selling Price of Classes Listed Above

\$89,999 or less.....	5.4%
\$90,000-\$139,999.....	7.3%
\$140,000-\$179,999.....	5.0%
\$180,000-\$299,999..	39.1%
\$300,000-\$399,999..	22.4%
\$400,000-\$749,999..	18.2%
\$750,000 and over....	2.5%



### TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	90
Conventional.....	190
FHA.....	102
VA.....	12
Other.....	35

### LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	170	43.70%
31-60 Days.....	75	19.28%
61-90 Days.....	58	14.91%
91-120 Days.....	34	8.74%
121+ Days.....	52	13.37%

This representation is based in whole or in part on data supplied by MetroList™. MetroList™ does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList™ may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

<sup>1</sup> Median: The midpoint at which an equal number of homes sold above and below this value.

<sup>2</sup> Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

<sup>3</sup> Mode: The price range within which the most number of homes were sold.



# HOME SALES REPORT AUGUST 2010

Number of New Listings:	878	Total Sales Reported Last Month:	399
Number of New Listings Last Month:	740	Sales Volume:	\$143,191,044
Total Sales Reported:	429	Average Sales Price:	\$333,779

These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

## ALL AREAS

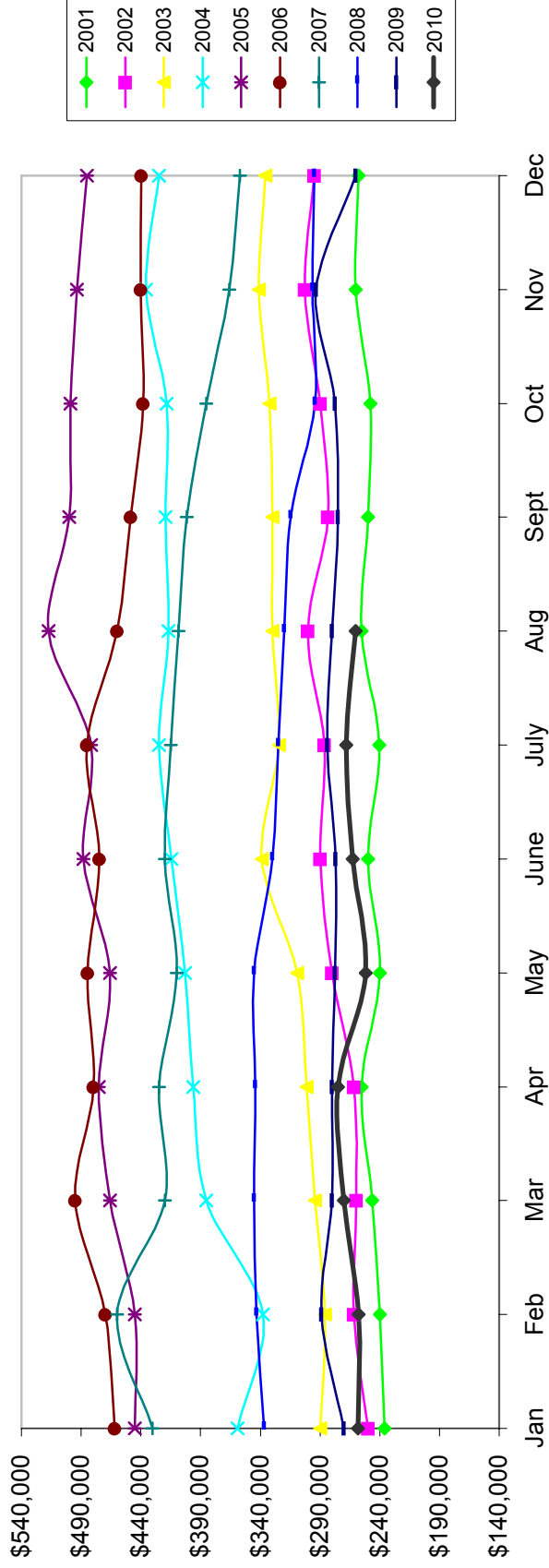
Total Sales:	429	Condos:	#Sold 35	Avg. Sale Price	\$104,823	Last Month	\$120,094	Last Year	\$124,433
Pending Sales:	307	Houses:	429		\$333,779		\$331,859		\$339,466
Total Number of Listings:	2,589	2 Bedrooms:	70		\$256,229		\$255,270		\$276,116
Median Sales Price:	\$260,000	3 Bedrooms:	177		\$263,804		\$274,587		\$285,118
Average Sales Price	\$333,779	4+Bedrooms	182		\$431,658		\$404,030		\$407,932

## Breakdown By Areas

<b>Area 12747,12661,12668,12678 Roseville</b>					<b>Area 12650,12663 Loomis, Penryn</b>				
Last Year					Last Year				
Total Sales:	154		135		Total Sales:	15		9	
Pending Sales:	106		122		Pending Sales:	17		10	
Total Number of Listings:	814		627		Total Number of Listings:	121		96	
Median Sales Price:	\$240,000		\$269,000		Median Sales Price:	\$305,000		\$435,000	
Average Sale Price:	\$296,741		\$323,625		Average Sales Price:	\$453,013		\$509,389	
#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year	
Condos:	13	\$109,269	\$124,741	\$124,824	Condos:	0	\$0.00	\$0.00	\$0.00
Houses:	154	\$296,741	\$300,172	\$323,625	Houses:	15	\$453,013	\$486,176	\$509,389
2 Bedrooms:	29	\$206,874	\$211,000	\$235,333	2 Bedrooms:	2	\$218,000	\$145,000	\$125,000
3 Bedrooms:	60	\$258,066	\$249,530	\$274,347	3 Bedrooms:	8	\$321,150	\$314,214	\$358,333
4+Bedrooms:	65	\$372,536	\$352,974	\$401,153	4+ Bedrooms:	5	\$758,000	\$657,833	\$676,900
<b>Area 12746 Granite Bay</b>					<b>Area 12201-12208 Lincoln</b>				
Last Year					Last Year				
Total Sales:	37		19		Total Sales:	94		83	
Pending Sales:	10		14		Pending Sales:	76		66	
Total Number of Listings:	176		211		Total Number of Listings:	576		481	
Median Sales Price:	\$465,000		\$575,000		Median Sales Price:	\$240,000		\$270,000	
Average Sale Price:	\$616,743		\$662,274		Average Sales Price:	\$288,469		\$313,941	
#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year	
Condos:	0	\$0.00	\$0.00	\$0.00	Condos:	8	\$135,293	\$138,500	\$205,326
Houses:	37	\$616,743	\$579,776	\$662,274	Houses:	94	\$288,469	\$295,133	\$313,941
2 Bedrooms:	0	\$0.00	\$0.00	\$0.00	2 Bedrooms:	24	\$340,575	\$330,913	\$323,182
3 Bedrooms:	9	\$363,106	\$392,870	\$586,500	3 Bedrooms:	32	\$222,074	\$261,515	\$250,375
4+Bedrooms:	28	\$698,270	\$726,631	\$697,246	4+ Bedrooms:	38	\$311,472	\$299,216	\$332,024
<b>Area 12301, 12306, 12307,12658, Auburn, Newcastle</b>					<b>Area 12302, 12303, 12305 MV, GV, CX, Apt, Wei, BC, Nrdn</b>				
Last Year					Last Year				
Total Sales:	32		22		Total Sales:	17		18	
Pending Sales:	17		26		Pending Sales:	8		17	
Total Number of Listings:	270		270		Total Number of Listings:	177		208	
Median Sales Price:	\$221,000		\$224,776		Median Sales Price:	\$250,000		\$252,500	
Average Sale Price:	\$336,931		\$312,939		Average Sales Price:	\$271,376		\$277,717	
#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year	
Condos:	9	\$66,997	\$59,303	\$68,800	Condos:	0	\$0.00	\$0.00	\$0.00
Houses:	32	\$336,931	\$348,238	\$312,939	Houses:	17	\$271,376	\$312,785	\$277,717
2 Bedrooms:	6	\$190,667	\$178,375	\$241,776	2 Bedrooms:	4	\$158,750	\$131,250	\$262,250
3 Bedrooms:	15	\$317,853	\$317,883	\$302,271	3 Bedrooms:	8	\$215,738	\$294,045	\$250,031
4+Bedrooms:	11	\$442,727	\$501,469	\$420,833	4+Bedrooms:	5	\$450,500	\$617,300	\$408,000
<b>Area 12677, 12765 Rocklin</b>					<b>Area 12304 Foresthill</b>				
Last Year					Last Year				
Total Sales:	71		55		Total Sales:	7		6	
Pending Sales:	55		51		Pending Sales:	4		7	
Total Number of Listings:	394		306		Total Number of Listings:	46		47	
Median Sales Price:	\$269,000		\$270,500		Median Sales Price:	\$289,000		\$302,500	
Average Sales Price:	\$320,514		\$310,137		Average Sales Price:	\$274,843		\$323,233	
#Sold	Avg. Sale Price	Last Month	Last Year		#Sold	Avg. Sale Price	Last Month	Last Year	
Condos:	4	\$91,998	\$135,264	\$130,200	Condos:	0	\$0.00	\$0.00	\$0.00
Houses:	71	\$320,514	\$319,665	\$310,137	Houses:	7	\$274,843	\$279,286	\$323,233
2 Bedrooms:	5	\$309,580	\$260,000	\$249,200	2 Bedrooms:	0	\$0.00	\$172,000	\$0.00
3 Bedrooms:	37	\$257,249	\$252,932	\$258,603	3 Bedrooms:	7	\$274,843	\$245,667	\$277,980
4+Bedrooms:	29	\$403,115	\$374,240	\$356,988	4+Bedrooms:	0	\$0.00	\$437,000	\$549,500

# Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2001-2010) (Placer County Resale Homes)

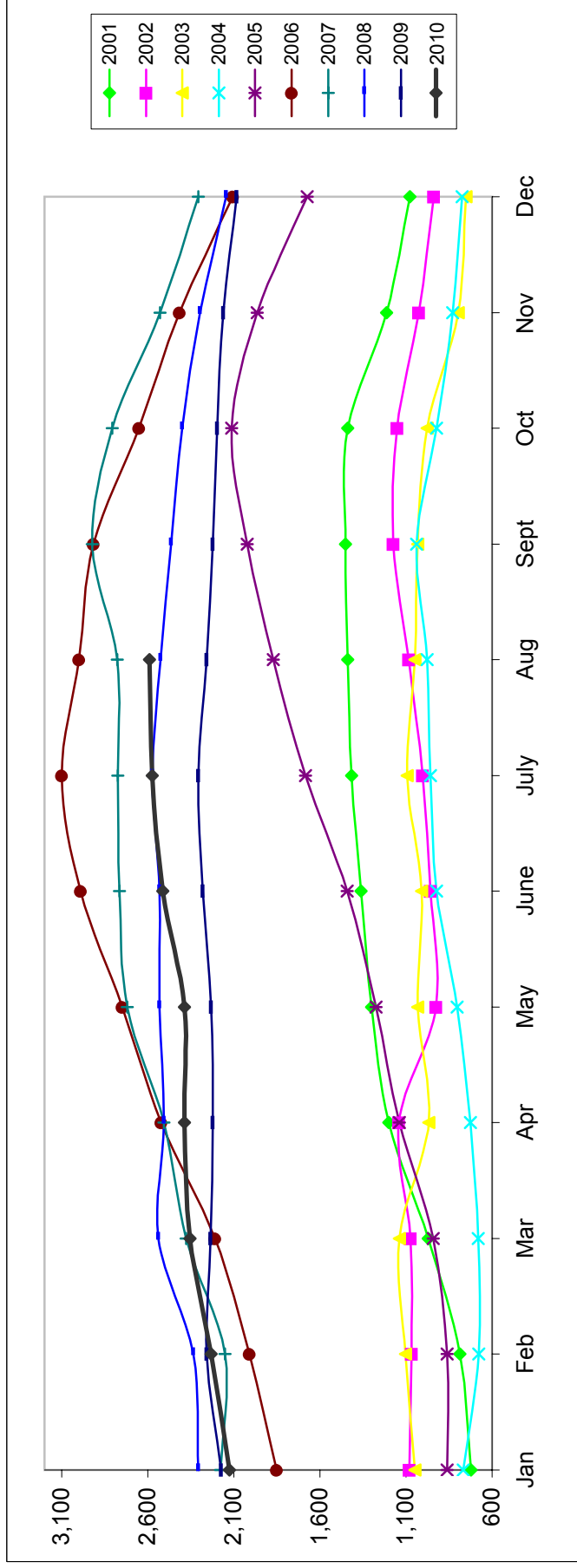
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950	\$251,500	\$262,803	\$268,000	\$260,000				



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

# Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2001-2010) (Placer County Resale Homes)

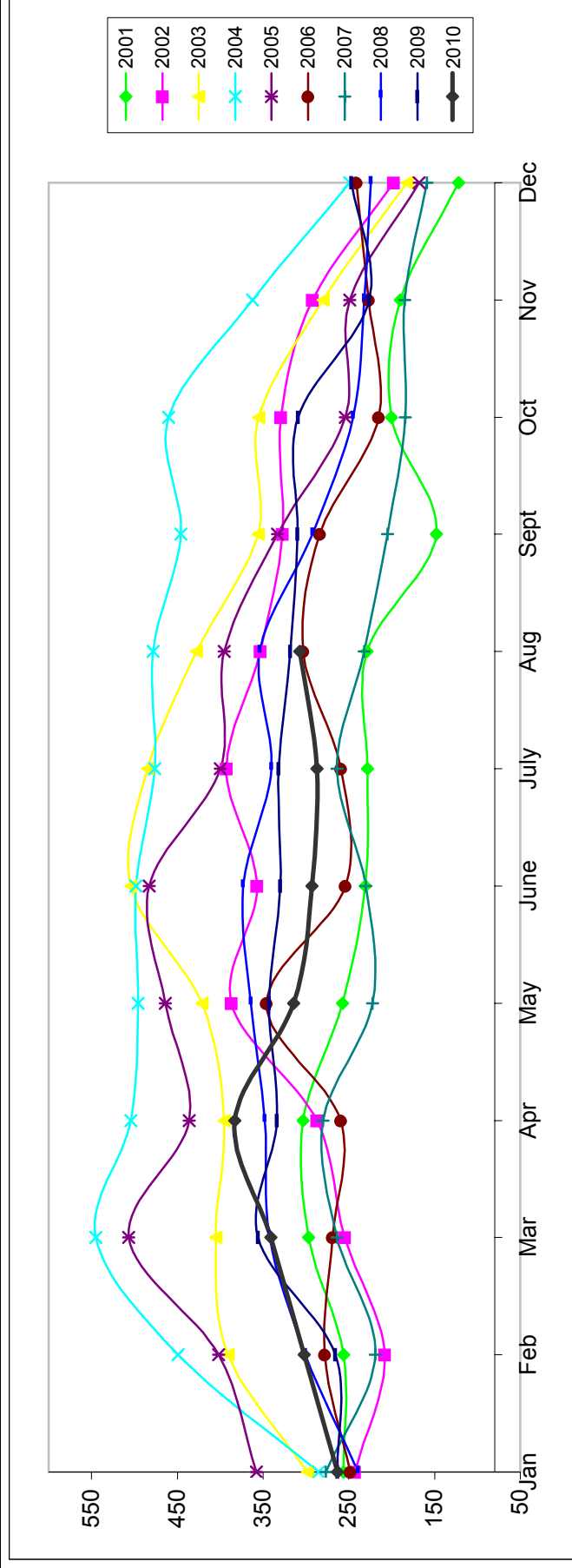
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388	2,386	2,514	2,574	2,589				



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

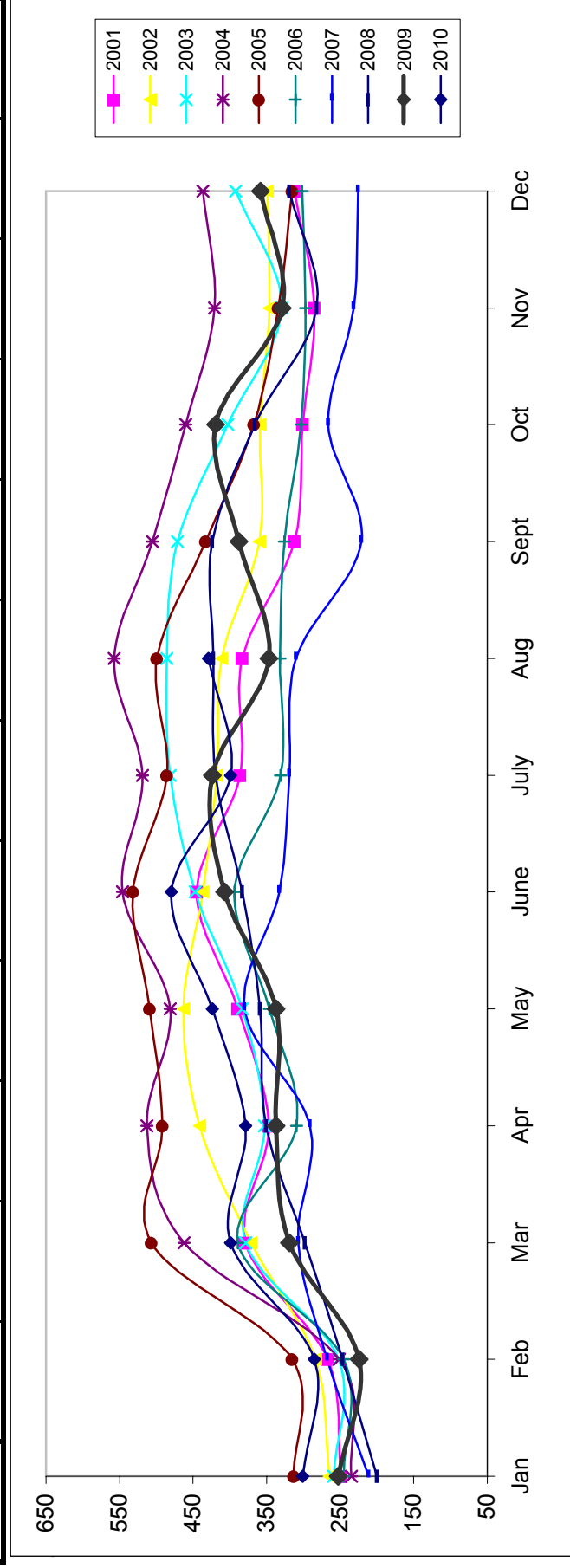
# Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2001-2010) (Placer County Resale Homes)

Year	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	256	256	297	303	257	231	228	229	148	200	190	122
2002	243	208	255	287	387	357	393	353	327	329	292	198
2003	298	391	405	395	421	504	485	428	356	355	280	182
2004	285	449	545	504	496	498	476	478	446	460	362	249
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383	314	293	287	307				



# Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2001-2010) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379	424	480	399	429				



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.