

MLS STATISTICS

APRIL 2010 – Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	743	695	6.9%	589	26.1%
Listing Inventory.....	2,388	2,355	1.4%	2,222	7.5%
Number of New Escrows.....	383	341	12.3%	334	14.7%
Number of Closed Escrows.....	379	399	-5.0%	337	12.5%
Dollar Volume of Closed Escrows...	\$128,536,560	\$130,804,442	-1.7%	\$115,753,473	11.0%
Median ¹	\$274,950	\$270,000	1.8%	\$280,000	-1.8%
Mean ²	\$339,147	\$327,831	3.5%	\$343,482	-1.3%
Mode ³	\$250,000 to \$299,999	\$250,000 TO \$299,999	NA	\$250,000 TO \$299,999	NA

YEAR-TO-DATE STATISTICS

	1/1/10 to 04/30/10	1/1/10 to 03/31/10	01/01/09 to 04/30/09	% Change
New Listings Published.....	2,588	1,845	2,406	7.6%
Number of New Escrows Opened...	1,289	906	1,219	10564.2%
Number of Closed Escrows.....	1,364	985	1,133	20.4%
Dollar Volume of Closed Escrows...	\$452,582,317	\$324,045,757	\$373,573,697	21.1%
Median.....	\$274,950	\$270,000	\$280,000	-1.8%
Mean.....	\$339,147	\$327,831	\$343,482	-1.3%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential		Percent of Total	Resid. Income		Resid. Lots/Land
	Residential	Condos		Condos	Lots/Land	
UNDER \$69,999.....	0	0	0.0%	8	0	4
\$70,000-\$79,999...	4	2	1.1%	2	0	2
\$80,000-\$89,999...	1	2	0.3%	0	0	1
\$90,000-\$99,999...	1	4	0.3%	0	0	2
\$100,000-\$119,999...	6	4	1.6%	0	0	1
\$120,000-\$139,999...	6	6	1.6%	0	0	2
\$140,000-\$159,999...	8	2	2.1%	0	0	1
\$160,000-\$179,999...	11	3	2.9%	0	0	0
\$180,000-\$199,999...	12	1	3.2%	0	0	1
\$200,000-\$249,999...	61	1	16.1%	1	1	0
\$250,000-\$299,999...	85	1	22.4%	1	1	0
\$300,000-\$349,999...	48	0	12.7%	0	0	1
\$350,000-\$399,999...	32	0	8.4%	0	0	0
\$400,000-\$449,999...	34	0	9.0%	0	0	0
\$450,000-\$499,999...	17	0	4.5%	0	0	0
\$500,000-\$749,999...	40	0	10.6%	0	0	0
\$750,000-\$999,999...	13	0	3.4%	0	0	0
OVER \$1,000,000.....	0	0	0.0%	0	0	0
TOTAL.....	379	34		2	15	

Selling Price of Classes Listed Above

\$89,999 or less.....	5.6%
\$90,000-\$139,999.....	7.4%
\$140,000-\$179,999.....	5.8%
\$180,000-\$299,999..	38.1%
\$300,000-\$399,999..	18.8%
\$400,000-\$749,999..	21.2%
\$750,000 and over....	3.0%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	99
Conventional.....	178
FHA.....	99
VA.....	3
Other.....	0

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	188	49.60%
31-60 Days.....	58	15.30%
61-90 Days.....	25	6.60%
91-120 Days.....	24	6.33%
121+ Days.....	84	22.16%

This representation is based in whole or in part on data supplied by MetroList™. MetroList™ does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList™ may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

¹ Median: The midpoint at which an equal number of homes sold above and below this value.

² Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

³ Mode: The price range within which the most number of homes were sold.



HOME SALES REPORT APRIL 2010

Number of New Listings:	743	Total Sales Reported Last Month:	399
Number of New Listings Last Month:	341	Sales Volume:	\$128,536,560
Total Sales Reported:	379	Average Sales Price:	\$339,147

These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

ALL AREAS

		#Sold	Avg. Sale Price	Last Month	Last Year
Total Sales:	379	34	\$112,656	\$132,169	\$116,794
Pending Sales:	383	379	\$339,147	\$327,831	\$343,482
Total Number of Listings:	2,388	56	\$267,698	\$272,463	\$273,997
Median Sales Price:	\$274,950	136	\$270,825	\$275,435	\$281,400
Average Sales Price	\$339,147	187	\$410,231	\$396,592	\$411,661

Breakdown By Areas

Area 12747,12661,12668,12678 Roseville				Area 12650,12663 Loomis, Penryn			
			Last Year				Last Year
Total Sales:	145		118	Total Sales:	11		14
Pending Sales:	144		115	Pending Sales:	15		8
Total Number of Listings:	773		615	Total Number of Listings:	98		144
Median Sales Price:	\$259,000		\$272,000	Median Sales Price:	\$530,000		\$506,725
Average Sale Price:	\$314,304		\$305,866	Average Sales Price:	\$564,762		\$604,724
	# Sold	Avg. Sale Price	Last Month		Avg. Sale Price	Last Month	Last Year
Condos:	19	\$116,293	\$132,810	Condos	0	\$0.00	\$169,950
Houses:	145	\$314,304	\$292,652	Houses	11	\$564,762	\$468,483
2 Bedrooms:	18	\$237,472	\$231,781	2 Bedrooms	0	\$0.00	\$490,000
3 Bedrooms:	58	\$250,858	\$273,207	3 Bedrooms	2	\$382,450	\$346,750
4+Bedrooms	69	\$387,680	\$345,086	4+ Bedrooms	9	\$605,276	\$610,260
			\$363,775				\$826,113

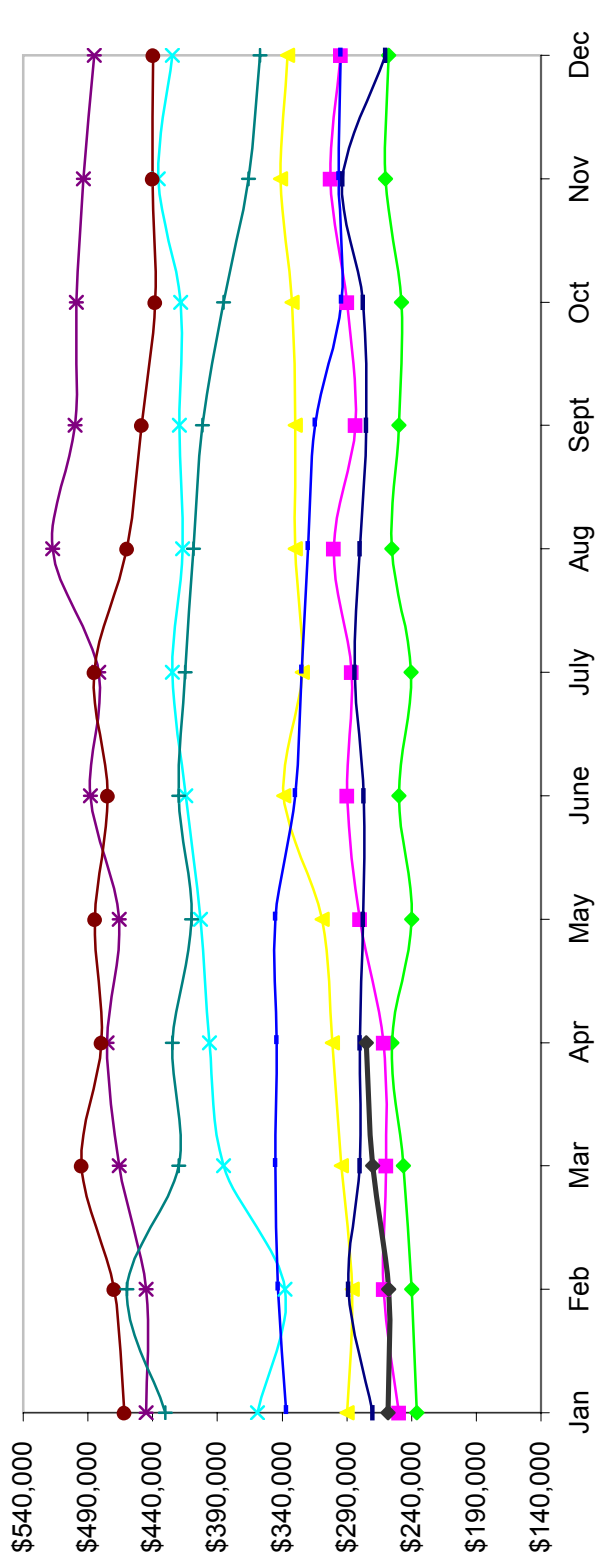
Area 12746 Granite Bay				Area 12201-12208 Lincoln			
			Last Year				Last Year
Total Sales:	22		17	Total Sales:	89		86
Pending Sales:	22		27	Pending Sales:	88		83
Total Number of Listings:	174		217	Total Number of Listings:	543		628
Median Sales Price:	\$558,500		\$570,000	Median Sales Price:	\$268,000		\$274,250
Average Sale Price:	\$611,064		\$556,971	Average Sales Price:	\$287,025		\$297,259
	#Sold	Avg. Sale Price	Last Month		#Sold	Avg. Sale Price	Last Month
Condos:	0	\$0.00	\$0.00	Condos:	0	\$0.00	\$147,333
Houses:	22	\$611,064	\$569,163	Houses:	89	\$287,025	\$299,724
2 Bedrooms:	0	\$0.00	\$154,000	2 Bedrooms	23	\$337,902	\$340,776
3 Bedrooms:	3	\$488,300	\$559,975	3 Bedrooms	28	\$247,305	\$243,427
4+Bedrooms	19	\$630,447	\$592,947	4+ Bedrooms	38	\$285,498	\$321,605
			\$564,208				\$317,070

Area 12301, 12306, 12307,12658, Auburn, Newcastle				Area 12302, 12303, 12305 MV, GV, CX, Apt, Wei, BC, Nrdn			
			Last Year				Last Year
Total Sales:	29		27	Total Sales:	14		11
Pending Sales:	23		24	Pending Sales:	9		15
Total Number of Listings:	249		307	Total Number of Listings:	152		218
Median Sales Price:	\$233,000		\$225,400	Median Sales Price:	\$348,750		\$250,000
Average Sales Price:	\$316,980		\$342,812	Average Sales Price:	\$367,079		\$454,082
	#Sold	Avg. Sale Price	Last Month		#Sold	Avg. Sale Price	Last Month
Condos:	7	\$58,700	\$73,418	Condos:	0	\$0.00	\$0.00
Houses:	29	\$316,980	\$380,092	Houses:	14	\$367,079	\$277,561
2 Bedrooms:	6	\$219,833	\$212,600	2 Bedrooms	4	\$151,213	\$225,000
3 Bedrooms:	13	\$310,840	\$325,955	3 Bedrooms	2	\$308,750	\$242,827
4+Bedrooms	10	\$383,252	\$468,952	4+Bedrooms	8	\$489,595	\$359,500
			\$436,105				\$1,049,000

Area 12677, 12765 Rocklin				Area 12304 Foresthill			
			Last Year				Last Year
Total Sales:	66		57	Total Sales:	8		7
Pending Sales:	66		55	Pending Sales:	5		6
Total Number of Listings:	343		433	Total Number of Listings:	44		60
Median Sales Price:	\$294,000		\$295,000	Median Sales Price:	\$220,500		\$245,000
Average Sales Price:	\$352,603		\$356,238	Average Sales Price:	\$228,638		\$229,429
	#Sold	Avg. Sale Price	Last Month		#Sold	Avg. Sale Price	Last Month
Condos:	8	\$159,050	\$177,180	Condos:	0	\$0.00	\$0.00
Houses:	66	\$352,603	\$320,825	Houses:	8	\$228,638	\$122,167
2 Bedrooms:	4	\$195,250	\$213,750	2 Bedrooms	1	\$240,000	\$109,667
3 Bedrooms:	25	\$294,665	\$256,165	3 Bedrooms	6	\$228,850	\$134,667
4+Bedrooms	37	\$408,761	\$371,081	4+Bedrooms	1	\$216,000	\$0.00
			\$438,047				\$245,000

Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2001-2010) (Placer County Resale Homes)

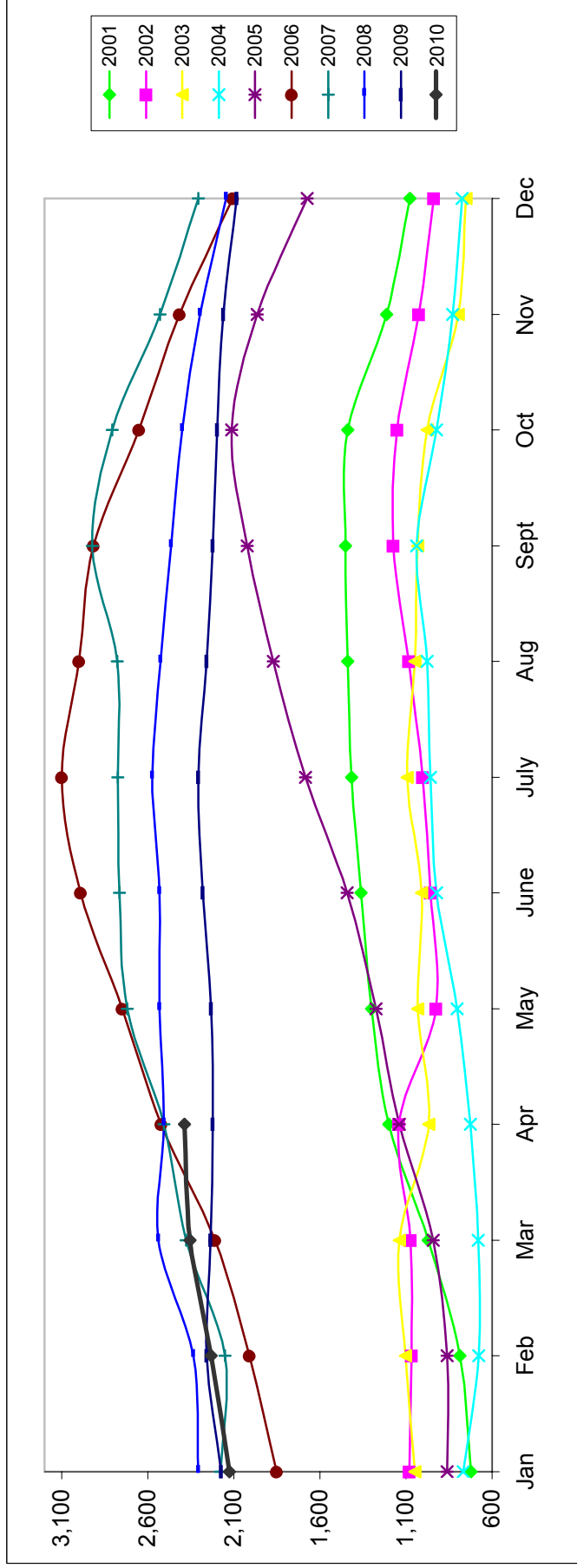
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000	\$280,000	\$277,500	\$277,000	\$283,950	\$280,000	\$275,000	\$277,500	\$293,116	\$260,000
2010	\$258,000	\$257,500	\$270,000	\$274,950								



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

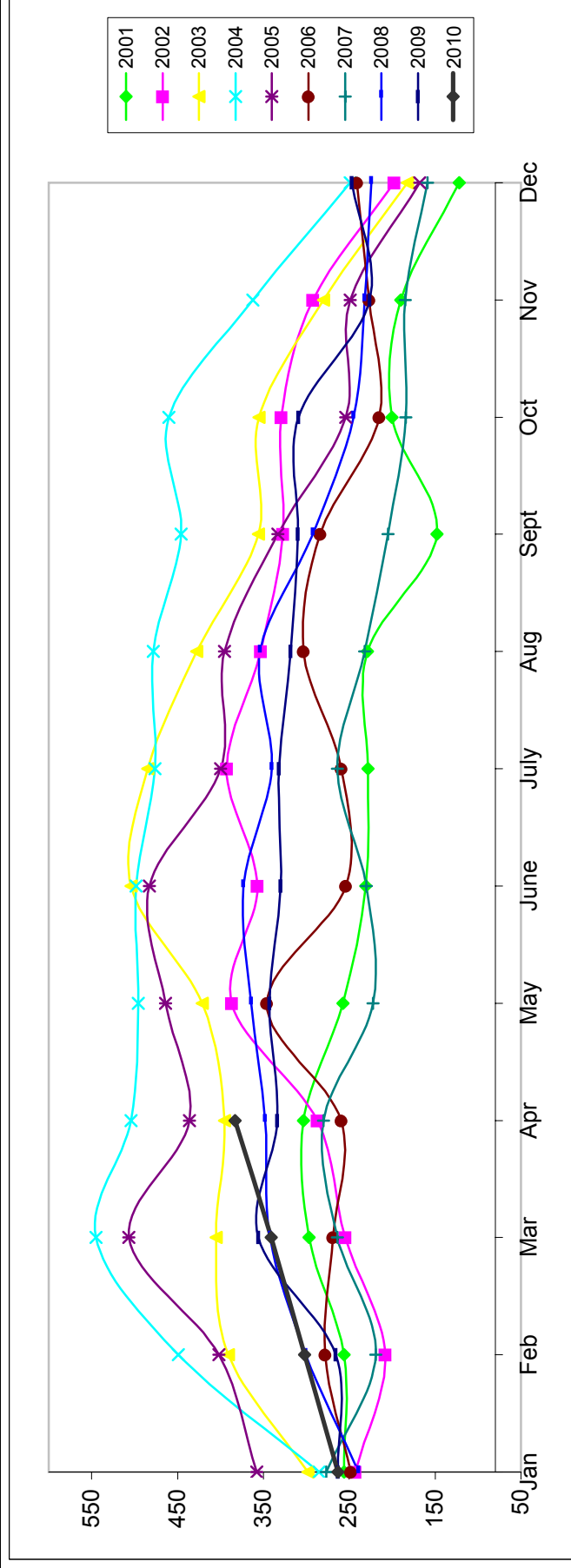
Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2001-2010) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222	2,231	2,281	2,306	2,258	2,221	2,198	2,162	2,084
2010	2,126	2,233	2,355	2,388								



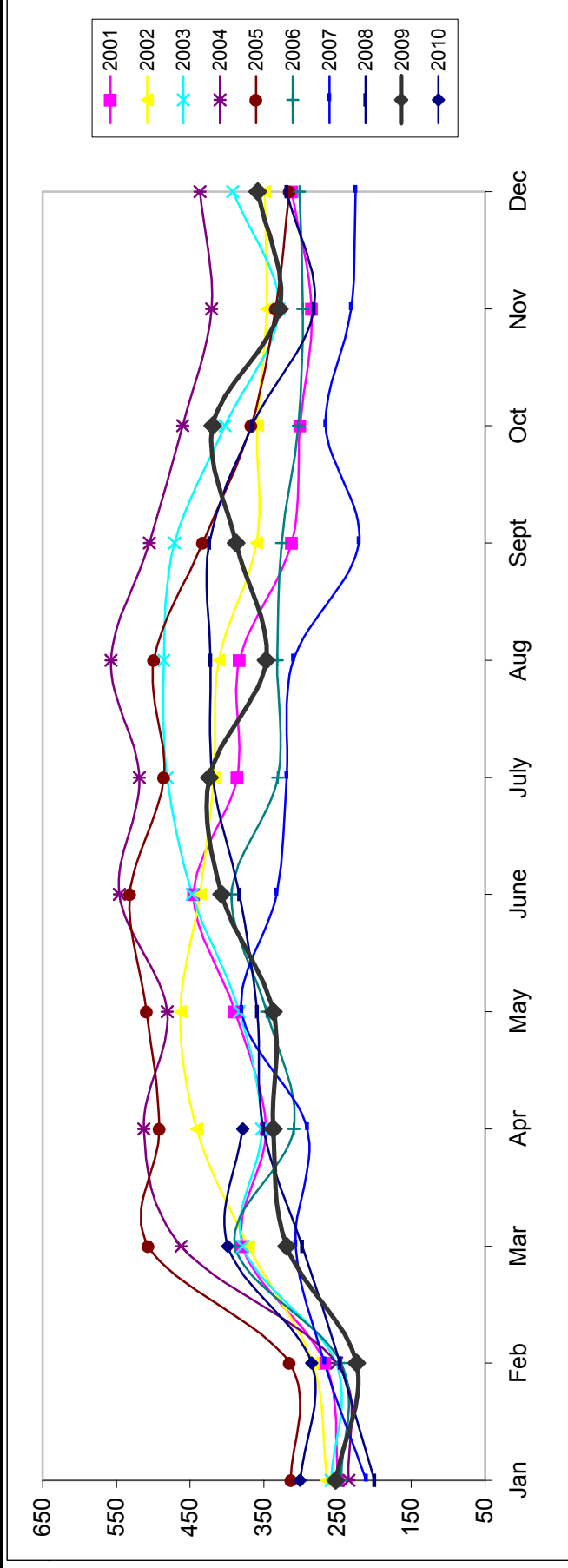
Placer County Association of REALTORS® (PCAR) Monthly New Sales Opened (2001-2010) (Placer County Resale Homes)

Year	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	256	256	297	303	257	231	228	229	148	200	190	122
2002	243	208	255	287	387	357	393	353	327	329	292	198
2003	298	391	405	395	421	504	485	428	356	355	280	182
2004	285	449	545	504	496	498	476	478	446	460	362	249
2005	358	402	507	436	464	483	400	395	333	254	249	168
2006	248	278	269	259	346	254	259	303	284	215	227	241
2007	277	219	264	280	222	230	264	232	205	184	185	159
2008	239	301	342	348	364	373	340	354	292	245	232	224
2009	263	266	356	334	343	330	332	318	310	309	226	247
2010	263	302	341	383								



Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2001-2010) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337	337	407	424	347	388	419	329	358
2010	301	285	399	379								



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