

MLS STATISTICS

APRIL 2009 – Placer County

RESIDENTIAL ONLY (Single Family Homes)

Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published.....	589	636	-7.4%	697	-15.5%
Listing Inventory.....	2,222	2,234	-0.5%	2,508	-11.4%
Number of New Escrows.....	334	356	-6.2%	348	-4.0%
Number of Closed Escrows.....	337	319	5.6%	351	-4.0%
Dollar Volume of Closed Escrows...	\$115,753,473	\$101,644,195	13.9%	\$151,111,545	-23.4%
Median ¹	\$280,000	\$280,000	0.0%	\$344,000	-18.6%
Mean ²	\$343,482	\$318,634	7.8%	\$430,517	-20.2%
Mode ³	\$250,000 to \$299,999	\$250,000 to \$299,999	NA	\$300,000 TO \$349,999	NA

YEAR-TO-DATE STATISTICS

	1/1/09 to 04/30/09	1/1/09 to 3/31/09	1/108 TO 4/30/08	% Change
New Listings Published.....	2,406	1,817	2,764	-13.0%
Number of New Escrows Opened...	1,219	885	1,230	-0.9%
Number of Closed Escrows.....	1,133	796	1,189	-4.7%
Dollar Volume of Closed Escrows...	\$373,573,697	\$257,820,224	\$457,861,830	-18.4%
Median.....	\$280,000	\$280,000	\$344,950	-18.8%
Mean.....	\$343,482	\$318,634	\$415,865	-17.4%

PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family Residential	Percent of Total	Condos	Resid. Income	Resid. Lots/Land
UNDER \$69,999.....	1	0.3%	3	0	0
\$70,000-\$79,999...	1	0.3%	1	0	0
\$80,000-\$89,999...	0	0.0%	0	1	1
\$90,000-\$99,999...	2	0.6%	2	0	1
\$100,000-\$119,999...	4	1.2%	5	0	0
\$120,000-\$139,999...	6	1.8%	1	0	0
\$140,000-\$159,999...	5	1.5%	3	0	1
\$160,000-\$179,999...	7	2.1%	2	0	0
\$180,000-\$199,999...	12	3.6%	0	0	1
\$200,000-\$249,999...	55	16.3%	1	2	0
\$250,000-\$299,999...	88	26.1%	0	0	1
\$300,000-\$349,999...	0	0.0%	0	0	0
\$350,000-\$399,999...	76	22.6%	0	1	0
\$400,000-\$449,999...	0	0.0%	0	0	0
\$450,000-\$499,999...	35	10.4%	0	0	0
\$500,000-\$749,999...	30	8.9%	0	0	0
\$750,000-\$999,999...	10	3.0%	0	0	0
OVER \$1,000,000.....	5	1.5%	0	0	0
TOTAL.....	337		18	4	5

Selling Price of Classes Listed Above

\$89,999 or less.....	2.2%
\$90,000-\$139,999.....	5.8%
\$140,000-\$179,999.....	4.9%
\$180,000-\$299,999..	44.0%
\$300,000-\$399,999..	21.2%
\$400,000-\$749,999..	17.9%
\$750,000 and over....	4.1%



TYPE OF FINANCING OF UNITS SOLD

Financing	# of units
Cash.....	57
Conventional.....	178
FHA.....	74
VA.....	7
Other.....	21

LENGTH OF TIME ON MARKET

Days on Market	# of units	% of total
1-30 Days.....	126	37.39%
31-60 Days.....	63	18.69%
61-90 Days.....	53	15.73%
91-120 Days.....	26	7.72%
121+ Days.....	69	20.47%

This representation is based in whole or in part on data supplied by MetroList™. MetroList™ does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList™ may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

¹ Median: The midpoint at which an equal number of homes sold above and below this value.

² Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

³ Mode: The price range within which the most number of homes were sold.



HOME SALES REPORT APRIL 2009

Number of New Listings:	589	Total Sales Reported Last Month:	319
Number of New Listings Last Month:	636	Sales Volume:	\$115,753,473
Total Sales Reported:	337	Average Sales Price:	\$343,482

These figures are based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

ALL AREAS

Total Sales:	337	Condos:	#Sold 18	Avg. Sale Price	\$116,794	Last Month	\$142,807	Last Year	\$204,909
Pending Sales:	334	Houses:	337		\$343,482		\$318,634		\$430,517
Total Number of Listings:	2,222	2 Bedrooms:	42		\$273,997		\$238,521		\$342,783
Median Sales Price:	\$280,000	3 Bedrooms:	132		\$281,400		\$273,285		\$333,981
Average Sales Price	\$343,482	4+Bedrooms	163		\$411,661		\$384,127		\$509,407

Breakdown By Areas

Area 12747,12661,12668,12678 Roseville					Area 12650,12663 Loomis, Penryn				
<u>Last Year</u>					<u>Last Year</u>				
Total Sales:	118			113	Total Sales:	14			8
Pending Sales:	115			144	Pending Sales:	8			16
Total Number of Listings:	615			721	Total Number of Listings:	144			128
Median Sales Price:	\$272,000			\$345,000	Median Sales Price:	\$506,725			\$875,000
Average Sale Price:	\$305,866			\$375,384	Average Sales Price:	\$604,724			\$774,113
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	7	\$140,643	\$142,763	\$192,969	Condos:	0	\$0.00	\$0.00	\$0.00
Houses:	118	\$305,866	\$300,788	\$375,384	Houses:	14	\$604,724	\$367,690	\$774,113
2 Bedrooms:	8	\$190,741	\$198,366	\$270,464	2 Bedrooms:	2	\$321,725	\$0.00	\$0.00
3 Bedrooms:	53	\$260,965	\$253,308	\$308,727	3 Bedrooms:	5	\$407,980	\$293,857	\$667,300
4+Bedrooms	57	\$363,775	\$370,663	\$427,783	4+ Bedrooms	7	\$826,113	\$539,967	\$838,200

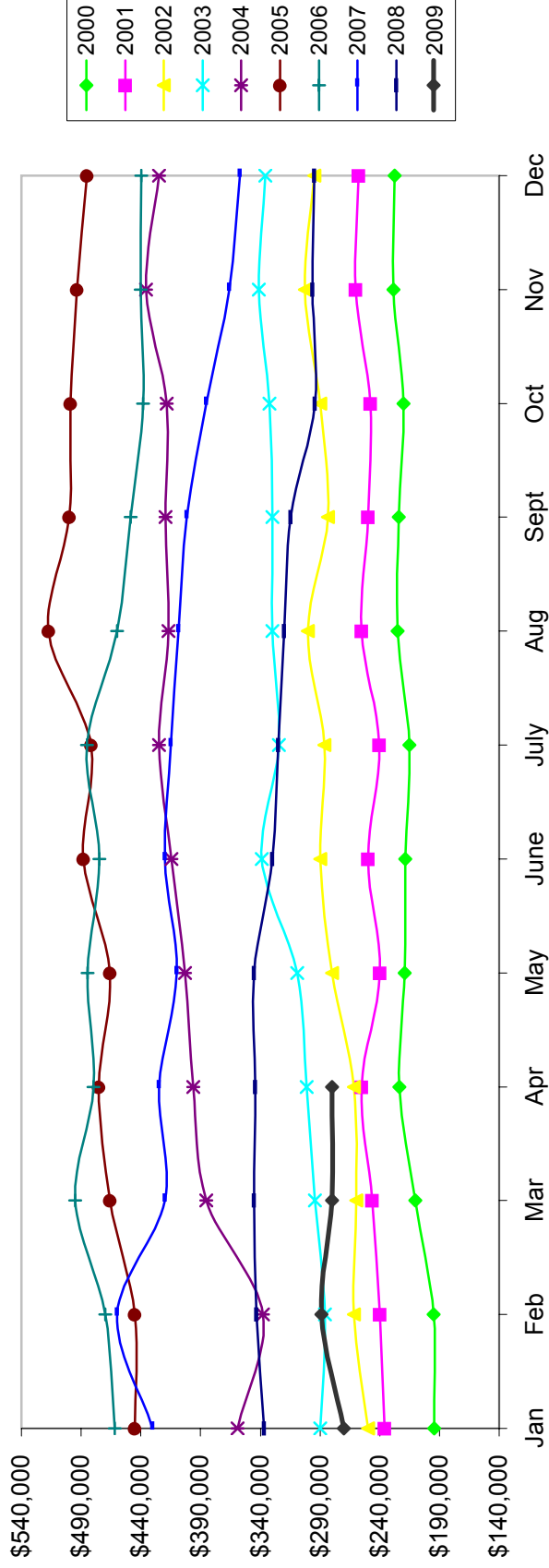
Area 12746 Granite Bay					Area 12201-12208 Lincoln				
<u>Last Year</u>					<u>Last Year</u>				
Total Sales:	17			21	Total Sales:	86			81
Pending Sales:	27			11	Pending Sales:	83			85
Total Number of Listings:	217			215	Total Number of Listings:	628			530
Median Sales Price:	\$570,000			\$870,000	Median Sales Price:	\$274,250			\$320,000
Average Sale Price:	\$556,971			\$1,003,118	Average Sales Price:	\$297,259			\$340,220
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	0	\$0.00	\$0.00	\$0.00	Condos:	2	\$159,950	\$194,360	\$146,000
Houses:	17	\$556,971	\$484,913	\$1,003,118	Houses:	86	\$297,259	\$290,732	\$340,220
2 Bedrooms:	1	\$620,000	\$387,500	\$0.00	2 Bedrooms:	16	\$291,844	\$277,993	\$484,286
3 Bedrooms:	4	\$519,500	\$389,600	\$447,500	3 Bedrooms:	21	\$255,157	\$266,091	\$298,217
4+Bedrooms	12	\$564,208	\$559,511	\$1,061,604	4+ Bedrooms	49	\$317,070	\$316,325	\$353,474

Area 12301, 12306, 12307,12658, Auburn, Newcastle					Area 12302, 12303, 12305 MV, GV, CX, Apt, Wei, BC, Nrdn				
<u>Last Year</u>					<u>Last Year</u>				
Total Sales:	27			25	Total Sales:	11			12
Pending Sales:	24			17	Pending Sales:	15			6
Total Number of Listings:	307			279	Total Number of Listings:	218			203
Median Sales Price:	\$225,400			\$375,000	Median Sales Price:	\$250,000			\$306,925
Average Sales Price:	\$342,812			\$476,158	Average Sales Price:	\$454,082			\$402,238
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>LastYear</u>		<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	6	\$73,150	\$81,167	\$307,500	Condos:	0	\$0.00	\$0.00	\$195,000
Houses:	27	\$342,812	\$327,465	\$476,158	Houses:	11	\$454,082	\$305,314	\$402,238
2 Bedrooms:	7	\$335,000	\$234,000	\$460,000	2 Bedrooms:	2	\$175,000	\$183,300	\$328,000
3 Bedrooms:	15	\$315,360	\$318,855	\$368,842	3 Bedrooms:	6	\$249,650	\$312,572	\$374,094
4+Bedrooms	5	\$436,105	\$402,489	\$604,455	4+Bedrooms	3	\$1,049,000	\$441,500	\$566,000

Area 12677, 12765 Rocklin					Area 12304 Foresthill				
<u>Last Year</u>					<u>Last Year</u>				
Total Sales:	57			67	Total Sales:	7			4
Pending Sales:	55			65	Pending Sales:	6			2
Total Number of Listings:	433			358	Total Number of Listings:	60			56
Median Sales Price:	\$295,000			\$339,000	Median Sales Price:	\$245,000			\$390,000
Average Sales Price:	\$356,238			\$421,747	Average Sales Price:	\$229,429			\$346,600
	<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>		<u>#Sold</u>	<u>Avg. Sale Price</u>	<u>Last Month</u>	<u>Last Year</u>
Condos:	3	\$119,667	\$158,028	\$176,000	Condos:	0	\$0.00	\$0.00	\$0.00
Houses:	57	\$356,238	\$351,083	\$421,747	Houses:	7	\$229,429	\$269,040	\$346,600
2 Bedrooms:	4	\$262,248	\$248,875	\$278,000	2 Bedrooms:	2	\$152,500	\$0.00	\$174,900
3 Bedrooms:	24	\$273,050	\$254,443	\$339,862	3 Bedrooms:	4	\$264,000	\$269,040	\$403,833
4+Bedroom	29	\$438,047	\$402,706	\$483,708	4+Bedrooms	1	\$245,000	\$0.00	\$0.00

Placer County Association of REALTORS® (PCAR) Median Price for Single-Family Detached Homes (2000-2009) (Placer County Resale Homes)

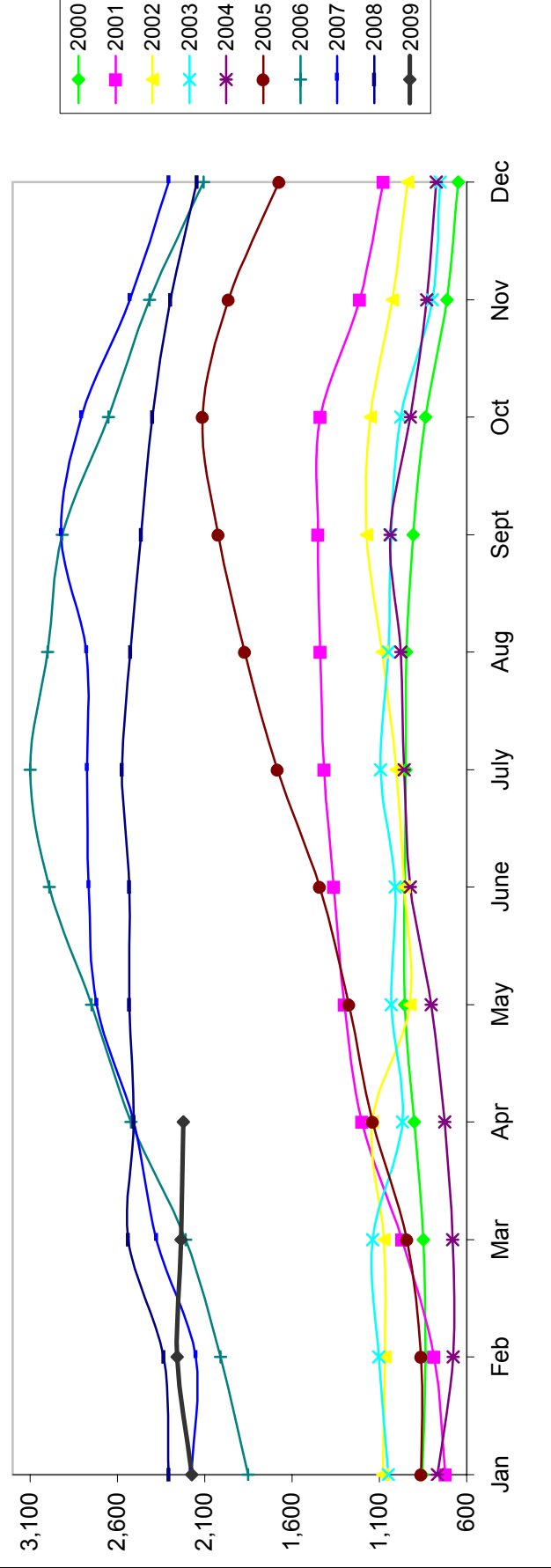
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2000	\$194,500	\$195,000	\$210,000	\$223,500	\$219,250	\$218,500	\$215,000	\$225,000	\$224,000	\$220,000	\$228,750	\$227,750
2001	\$236,000	\$240,000	\$246,500	\$255,000	\$239,900	\$250,000	\$240,250	\$255,000	\$250,000	\$248,000	\$260,000	\$257,750
2002	\$250,000	\$261,500	\$259,900	\$261,500	\$279,950	\$290,000	\$286,600	\$300,000	\$283,500	\$290,000	\$302,500	\$295,000
2003	\$290,000	\$285,750	\$294,250	\$301,000	\$309,000	\$339,000	\$324,500	\$330,000	\$330,000	\$332,500	\$341,410	\$335,900
2004	\$359,100	\$338,000	\$385,000	\$396,000	\$403,000	\$414,500	\$425,000	\$417,000	\$419,350	\$418,500	\$435,500	\$424,975
2005	\$445,000	\$445,000	\$466,000	\$475,000	\$466,000	\$488,250	\$481,500	\$517,500	\$500,000	\$499,000	\$493,750	\$485,000
2006	\$462,000	\$469,900	\$495,000	\$479,800	\$484,500	\$474,500	\$485,000	\$460,000	\$448,500	\$438,000	\$439,974	\$439,700
2007	\$430,000	\$459,900	\$419,950	\$425,000	\$410,000	\$420,000	\$415,000	\$408,500	\$401,500	\$385,000	\$366,087	\$356,928
2008	\$337,000	\$343,000	\$345,000	\$344,000	\$345,000	\$330,000	\$325,000	\$320,000	\$314,450	\$294,450	\$296,217	\$295,000
2009	\$270,000	\$289,000	\$280,000									



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Placer County Association of REALTORS® (PCAR) Total Listing Inventory by Month (2000-2009) (Placer County Resale Homes)

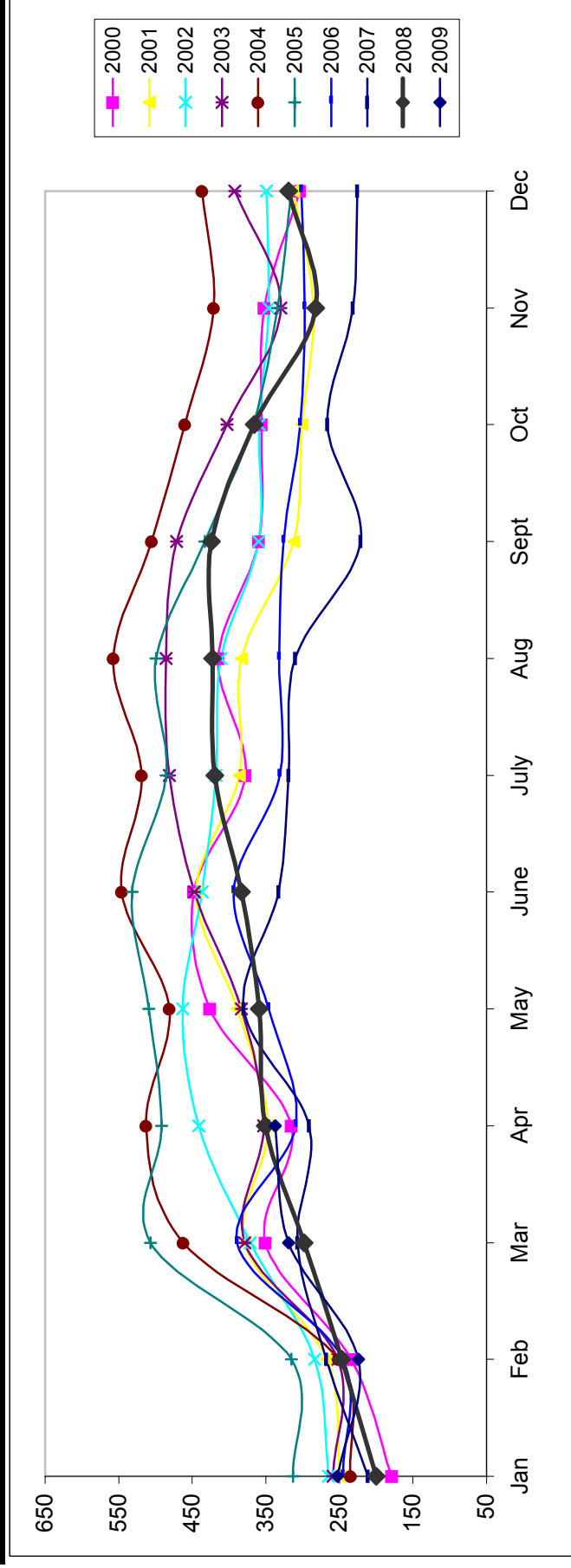
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2000	855	836	847	900	954	954	950	946	906	834	712	650
2001	723	787	972	1,200	1,301	1,362	1,417	1,440	1,452	1,438	1,213	1,077
2002	1,082	1,069	1,075	1,143	926	958	1,002	1,083	1,174	1,152	1,025	940
2003	1,047	1,103	1,138	967	1,033	1,009	1,093	1,048	1,032	976	797	752
2004	769	679	681	725	804	923	959	976	1,039	923	828	775
2005	861	862	941	1,139	1,273	1,441	1,684	1,871	2,023	2,113	1,966	1,674
2006	1,853	2,010	2,210	2,523	2,747	2,989	3,101	3,000	2,915	2,653	2,417	2,107
2007	2,178	2,152	2,376	2,507	2,720	2,764	2,773	2,777	2,923	2,806	2,528	2,308
2008	2,307	2,334	2,540	2,508	2,533	2,532	2,575	2,527	2,466	2,401	2,297	2,145
2009	2,173	2,257	2,234	2,222								



Based on MetroList™ Multiple Listing Service Data. Compiled monthly by PCAR, (916) 624-8271.

Placer County Association of REALTORS® (PCAR) Monthly Closed Escrows (2000-2009) (Placer County Resale Homes)

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
2000	179	234	351	315	426	448	378	415	360	356	352	304
2001	249	267	379	347	389	445	386	383	312	301	285	312
2002	265	284	371	441	463	437	418	411	360	359	346	349
2003	259	252	379	353	383	447	481	486	471	403	330	392
2004	235	251	462	513	481	546	519	557	505	460	421	437
2005	313	315	507	492	509	532	486	499	433	367	334	315
2006	245	245	389	309	346	394	331	332	326	303	297	302
2007	211	268	307	291	380	333	319	310	221	266	232	226
2008	200	247	298	351	359	383	419	422	424	366	282	319
2009	253	224	319	337								



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